(R-96-1548)

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WHEREAS, The City of San Diego is currently losing sales and use tax revenue of an estimated 14 to 20 million dollars annually, due to misallocation of use taxes; and

WHEREAS, the City Manager has initiated a pilot Business
Cooperation Program ("BCP") designed to encourage businesses and
nonprofit firms to properly allocate sales and use taxes within
the City of San Diego; and

WHEREAS, the pilot BCP could be expanded into a full-fledged economic development program resulting in enhanced revenues for the City; and

WHEREAS, the increased revenues generated from the BCP will reduce the need for future tax or fee increases, thereby improving the City's business climate; and

WHEREAS, sales and use tax allocation may not be a high priority for the private sector, and will require additional work and the implementation of procedural changes within a firm's accounting and/or purchasing departments; and

WHEREAS, incentives for participation in an expanded BCP, along with high-level recognition of participants will greatly enhance the program's success, at little or no cost to the City; NOW, THEREFORE,

BE IT RESOLVED, the Council of The City of San Diego, as follows:

- 1. That it hereby officially requests the participation of the private sector businesses and nonprofit organizations in the Business Cooperation Program.
- 2. That the City Manager is hereby directed to formally recognize companies that participate in the BCP.
- 3. That the City Manager is hereby directed to appoint a committee of business leaders to study possible incentives which may be adopted for participation in the BCP.

APPROVED: JOHN W. WITT, City Attorney

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Allisyn L. Thomas Deputy City Attorney

ALT:1c 05/31/96

Or.Dept:Comm.&Eco.Dev.

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