(R-2007-569)

RESOLUTION NUMBER R- 302127

DATE OF FINAL PASSAGE DEC 0 6 2006

A RESOLUTION AUTHORIZING THE MAYOR TO ENTER INTO A MARKETING PARTNERSHIP AGREEMENT WITH SAN DIEGO METROPOLITAN CREDIT UNION AND FOR THE EXPENDITURE OF A COMMISSION PAYMENT TO THE PATHFINDER GROUP

WHEREAS, in June 1999, the City Council adopted a Strategic Marketing Plan that established the Corporate Partnership Program ("CPP") as a framework to develop resources for the City through partnerships with the corporate community; and

WHEREAS, the City, through its CPP has negotiated a Marketing Partnership Agreement with San Diego Metropolitan Credit Union; and

WHEREAS, under the terms of the Marketing Partnership Agreement, San Diego Metropolitan Credit Union will pay the City \$100,000 annually. The duration of the Agreement is for one year, with the option to renew for four additional one year terms (to a maximum total payment of \$500,000). In exchange, San Diego Metropolitan Credit Union will be given the right to be designated as the "Official Credit Union" of the City and the City will afford it various marketing benefits; and

WHEREAS, pursuant to the City's contract with The Pathfinder Group and due to its provision of contractual services in securing the Marketing Partnership Agreement with San Diego Metropolitan Credit Union, the City will pay commissions in the amount of \$10,000 to the Pathfinder Group for the first year of the initial term, and \$10,000 in each of the next two optional years, if exercised. No commissions would be due for the fourth and fifth optional years, if exercised; NOW, THEREFORE,

BE IT RESOLVED, by the Council of the City of San Diego, that the Mayor is authorized to enter into a Marketing Partnership Agreement with San Diego Metropolitan Credit Union.

BE IT FURTHER RESOLVED that the Auditor and Comptroller is authorized to expend from Fund No. 100, Dept. 601, Org. 3305, Obj. Acct. 4151, payment to The Pathfinder Group in the amount of \$30,000, payable at the rate of \$10,000 per year for the first year of the term of the Marketing Partnership Agreement and the second and third optional years, if exercised.

APPROVED: MICHAEL J. AGUIRRE, City Attorney

Ву	Culling Genten						
	William Gersten						
	Deputy City Attorney						

This agreement is on file in the Office of the City Clerk as Document # RR-302127.

WG:lb 11/13/2006

Or.Dept: Corp. Sponsorship

R-2007-569

I hereby certify that the foregoing Resolution was passed by the Council of the City of San Diego, at this meeting of NOV 28 2006.

	By Chy Clerk Deputy Chy Clerk
Approved: 12-6-66 (date)	JERRY SANDERS, Mayor
Vetoed: (date)	JERRY SANDERS, Mayor

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d by the Council of The City of	f San Diego on NOV 28 2003			200₺	, by the following vote:		
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AUTHENTICATED BY:	•		Mayor of			go, Californ	ia.
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(Seal)			City Clerk	of The City	y of San D	iego, Califo	mia.
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Resolution Number

Office of the City Clerk, San Diego, California

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