RESOLUTION NUMBER R- 302163

DATE OF FINAL PASSAGE DEC 15 2007

A RESOLUTION AUTHORIZING THE MAYOR TO ENTER INTO A PARTNERSHIP AGREEMENT WITH EVOLUTION FILM & TAPE COMPANY FOR THE PRODUCTION OF THE TELEVISION SERIES "BEACH PATROL, SAN DIEGO" AND FOR THE EXPENDITURE OF A COMMISSION PAYMENT BY THE CITY TO THE PATHFINDER GROUP.

WHEREAS, in June 1999, the City Council adopted a Strategic Marketing Plan that established the Corporate Sponsorship Program [CPP] as a framework to develop resources for the City through partnerships with the corporate community; and

WHEREAS, the City, through its CPP, in May 2005, entered into an agreement with Evolution Film & Tape, Inc. [Evolution] to produce for COURT TV a documentary series entitled "Beach Patrol, San Diego," which chronicled the work performed by the City's Lifeguard Service; and

WHEREAS, the 2005 production of "Beach Patrol, San Diego" was deemed a great success by all parties, and Evolution thereafter expressed interest to produce additional seasons of the series; and

WHEREAS, the City, through its CPP and retained consultant Pathfinder Group, met with key representatives of Evolution, to negotiate a Partnership Agreement; and

WHEREAS, the City and Evolution have reached agreement on the terms of a one year production contract, with two additional one year options; and

WHEREAS, in exchange for Evolution having the right to film City Lifeguards in the discharge of their daily duties and air same, Evolution will in the first year of the agreement, purchase a surf rescue vessel valued at \$104,000 and transfer ownership of it to the City; and

WHEREAS, if Evolution elects to exercise the option for a second year of production, it will pay the City the sum of \$110,500, produce for the City a public service announcement on beach safety valued at \$30,000, and produce lifeguard training videos valued at \$70,000; and

WHEREAS, if Evolution elects to exercise the option for a third year of production, it will pay the City the sum of \$130,000, produce for the City a public service announcement on beach safety valued at \$30,000, and produce lifeguard training videos valued at \$70,000; and

WHEREAS, pursuant to the City's contract with the Pathfinder Group and due to its provision of contractual services in securing the Partnership Agreement with Evolution, the City will pay commissions in the amount of \$24,050 to the Pathfinder Group payable at the rate of \$11,050 for the second and third \$13,000 for the optional years, if exercised; NOW, THEREFORE,

BE IT RESOLVED, by the Council of the City of San Diego, that the Mayor is authorized to enter into a Partnership Agreement with Evolution, which includes the potential receipt of \$240,500 in cash to be deposited into Fund 78901 and acceptance of in-kind services and product valued at \$304,000.

BE IT FURTHER RESOLVED that the Auditor and Comptroller is authorized to expend from Fund No. 100, Dept. 601, Org. 3305, Obj. Acct. 4151, payment to the Pathfinder Group in the amount of \$24,050, payable at the rate of \$11,050 for the second and \$13,000 for the third optional years, if exercised.

APPROVED: MICHAEL J. AGUIRRE, City Attorney

William Gersten
Deputy City Attorney

WG:als 11/07/06 Or.Dept:Corp. Sponsorship Aud. Cert: 2700279 R-2007-547

I hereby certify that the foregoing Resolution was passed by the Council of the City of San Diego, at this meeting of <u>DEC - 5 2006</u>.

ELIZABETH S. MALAND

City Clerk

Approved: 12.15.06

Approved: JERRY SANDERS, Mayor

Vetoed: JERRY SANDERS, Mayor

The City of San Diego CERTIFICATE OF CITY AUDITOR AND COMPTROLLER

CERTIFICATE OF UNALLOTTED BALANCE

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R-302163

Passed by the Council of The City	DEC 0 5 2007			_, by the following vote:		
Council Members	Yeas	N	lays	Not Present	Ineligible	
Scott Peters						
Kevin Faulconer						·
Toni Atkins	Ø,					
Anthony Young	Ø,					
Brian Maienschein	\mathbf{Z}_{j}					•
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Resolution Number

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