100 (R-2016-347) 119/16

RESOLUTION NUMBER R- 310206

DATE OF FINAL PASSAGE JAN 27 2016

A RESOLUTION OF THE COUNCIL OF THE CITY OF SAN DIEGO AUTHORIZING A CONTRACT FOR CULTURAL TOURISM PROMOTION SERVICES WITH THE SAN DIEGO TOURISM AUTHORITY.

WHEREAS, the City of San Diego Commission for Arts and Culture contributes to the growth of Transient Occupancy Tax by providing arts and cultural attractions that draw visitors to the City; and

WHEREAS, the Penny for Arts Five-Year Blueprint unanimously adopted by the City Council in October 2012, recommends investment in cultural tourism promotions to advance San Diego's position as an international cultural tourism destination. The promotion of cultural tourism also meets the goals of the City's General Plan; and

WHEREAS, a line item equaling \$340,000 in the Commission's Fiscal Year 2016 budget is set aside for cultural tourism promotions. Therefore, the Commission is required to expend budgeted Fiscal Year 2016 funds on cultural tourism promotion services; and

WHEREAS, the San Diego Tourism Authority (SDTA) who is the only vendor capable of providing the required cultural tourism promotions, will assist the City in implementing the cultural tourism promotions through June 30, 2016; and

WHEREAS, SDTA is a private, non-profit, mutual benefit corporation whose mission is to drive visitor demand to economically benefit the San Diego region. As a sales and marketing organization, the main objective of SDTA is to promote and market the San Diego region as a tourism destination. SDTA also represents and supports the interests of the visitor industry as a whole. The SDTA's unique expertise includes:

- Accreditation by Destination Marketing Association International
- Official recognition as the tourism authority for the San Diego region as a whole
- Sole ownership of the San Diego's official travel and tourism website (www.sandiego.org)
- Established relationships with international, national, regional and local travel
 media
- Professional staff experienced in tourism marketing and advertising
- Established business infrastructure and resources for producing cultural tourism promotions

In Fiscal Year 2016, the SDTA will perform the following cultural tourism-related scope of services at the City's direction:

- Photography for website and online/print advertising campaigns
- Local arts and culture awareness campaign
- Materials for economic community impact report and press conference
- Advertising and media buys in markets such as Los Angeles and Nevada
- Arts and culture video editing
- Research services and expert advice on topics of tourism, marketing,
 branding, advertising and public relations
- Arts and culture content development/maintenance on SDTA website
 (www.sandiego.gov) NOW, THEREFORE,

BE IT RESOLVED, by the City Council of the City of San Diego, that the Mayor or his representative is authorized to execute an agreement with the San Diego Convention and Tourism Bureau dba San Diego Tourism Authority in an amount not to exceed \$340,000 for the purpose of cultural tourism promotion in Fiscal Year 2016.

BE IT FURTHER RESOLVED, that the Chief Financial Officer is authorized to expend an amount not to exceed \$340,000 from Fund No. 200205 for the purpose of executing this Agreement.

APPROVED: JAN I. GOLDSMITH, City Attorney

(date)

Vetoed:

By Jennifer L. Berry	
Deputy City Attorney	
JLB:sc	
12/23/2015 Or. Dept.: Arts & Culture	
CC No. 3000008370	
Doc. No.: 1194197	
I certify that the foregoing Resolution was pass meeting of JAN 1 9 2016	sed by the Council of the City of San Diego, at this
	ELIZABETH S. MALAND
	City Clerk
	By Sta, Read
	Deputy Oty Clerk
Approved: 1/26/16	Merke
(date)	KEVIN L. FAULCONER, Mayor
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KEVIN L. FAULCONER, Mayor

The City of San Diego COMPTROLLER'S CERTIFICATE

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Date: November 23, 2015 By: Van Nguyen							en COMPTRØLLER'S DER	n	
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CC-361 (REV 7-09)

FUND OVERRIDE

CC 3000008370

Passed by the Council of The	City of San Diego on	JAN 1	9 2016 , by	the following vote:
Councilmembers	Yeas	Nays	Not Present	Recused
Sherri Lightner	ot Z			
Lorie Zapf	\mathbf{Z}			
Todd Gloria				
Myrtle Cole	\square			
Mark Kersey				
Chris Cate				
Scott Sherman	$ ot \hspace{-1em} \square$			
David Alvarez	$ ot \hspace{-1em} \square$			
Marti Emerald			Ø	
Date of final passage	JAN 27 2016			
AUTHENTICATED BY:		 M	KEVIN L. FA	AULCONER San Diego, California.
AUTHENTICATED DT.		14.0	ayor or the city of	San Diego, Camonda.
			ELIZABETH	S. MALAND
(Seal)		City	Clerk of The City	of San Diego, California.
		Ву	Haz Rend	, Deputy
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		Office of	the City Clerk, Sa	an Diego, California
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