

#56
09/24/2024

(O-2025-5)

ORDINANCE NUMBER O- 21875 (NEW SERIES)
DATE OF FINAL PASSAGE OCT 03 2024

AN ORDINANCE OF THE COUNCIL OF THE CITY OF
SAN DIEGO AUTHORIZING EXECUTION OF THE FIRST
AMENDMENT TO THE GET IT DONE SYSTEM AND
SALESFORCE PLATFORM APPLICATION DEVELOPMENT,
MAINTENANCE, AND SUPPORT CONTRACT WITH
DELOITTE CONSULTING LLP.

WHEREAS, Salesforce provides the digital infrastructure necessary to run the City of San Diego's (City) "Get It Done" application and other critical internal and external customer-facing services; and

WHEREAS, Salesforce is the foundation of what the Get It Done system operates on and is a City-standard, cloud-based platform that was selected as part of a competitive request for proposal process in 2017. The Get It Done expansion effort started in November 2017 and successfully launched in July and August 2018; and

WHEREAS, starting on August 1, 2018, Deloitte Consulting LLP (Deloitte) provided Get It Done System and Salesforce Platform Application Development, Maintenance, and Support services to the City through a two-year contract which expired on July 31, 2020; and

WHEREAS, on September 6, 2019, the City issued Request for Proposal (RFP) No. 10089580-20-J for Get it Done System and Salesforce Platform Application Development, Maintenance, and Support services and expansion of the platform for development and support of other major enterprise projects. The RFP resulted in a contract award to Deloitte (Contract); and

WHEREAS, on July 23, 2020, the Contract became effective and was for an initial term of two (2) years with three (3) additional one-year option periods in an amount not-to-exceed \$20,480,337 (Resolution No. R-313128). The Contract expires on July 23, 2025; and

WHEREAS, there are four main purposes of the Contract: 1) maintain baseline support for the Get It Done System and Salesforce Platform; 2) provide dedicated teams to focus on enhancements and expansions to the system; 3) allow for other City departments with Salesforce orgs to obtain as-needed support; and 4) provide the ability to rapidly form project teams to develop and implement larger Salesforce projects to improve customer service and City operations; and

WHEREAS, City staff seeks authority to extend the Contract term to July 23, 2030 (the extension covers five (5) additional one-year option periods); increase the total not-to-exceed amount by \$73,619,663, bringing the total not-to-exceed amount to \$94,100,000; and otherwise modify the Contract under the terms and conditions contained in the First Amendment to the Contract; and

WHEREAS, on February 15, 2024, the City's Purchasing and Contracting Department approved Sole Source No. 20000016-24-R for a period beginning on July 24, 2025, and extending through July 23, 2030, for continuation of all services under the Contract and expansion of the Salesforce platform for the development and support of other major enterprise projects. The Purchasing Agent has certified in writing that the Contract extension period meets the requirements of a sole source under San Diego Municipal Code section 22.3016(a); and

WHEREAS, under San Diego Charter section 99, no contract, agreement or obligation extending for a period of more than five years may be authorized except by ordinance approved by a two-thirds majority vote of the City Council; and

WHEREAS, the Office of the City Attorney has drafted this ordinance based on the information provided by City staff, with the understanding that this information is complete, true, and accurate; NOW, THEREFORE,

BE IT ORDAINED, by the Council of the City of San Diego, as follows:

Section 1. That the Mayor, or his designee, is authorized to execute, for and on behalf of the City, the First Amendment to the RFP No. 10089580-20-J Get It Done System and Salesforce Platform Application Development, Maintenance, and Support Contract with Deloitte Consulting LLP, to extend the contract term for up to five (5) additional one-year option periods through July 23, 2030; increase the total not-to-exceed amount by \$73,619,663, bringing the total not-to-exceed amount for the Contract to \$94,100,000; and otherwise modify the Contract under the terms and conditions contained in the First Amendment to the Contract, for continuation of all services and expansion of the Salesforce platform, on file in the Office of the City Clerk as Document No. OO- 21875 .

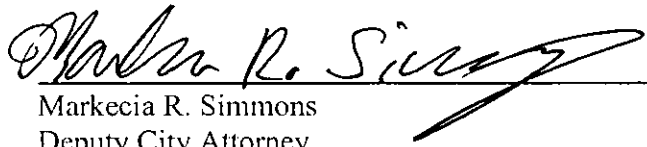
Section 2. That the Chief Financial Officer is authorized to appropriate and expend an amount not-to-exceed \$94,100,000, which is expected to be funded from the General Fund and the applicable Enterprise Funds over the term of the Contract as amended, for continuation of all services and expansion of the Salesforce platform through July 23, 2030, contingent upon adoption of the Annual Appropriation Ordinance for the applicable fiscal year, and contingent upon the Chief Financial Officer furnishing one or more certificates certifying that funds necessary for expenditure are, or will be, on deposit with the City Treasurer.

Section 3. That the Chief Financial Officer, upon advice from the administering department, is authorized to transfer excess funds, if any, to the appropriate reserves.

Section 4. That a full reading of this ordinance is dispensed with prior to passage, a written copy having been made available to the Council and the public prior to the day of its passage.

Section 5. That this ordinance shall take effect and be in force on the thirtieth day from and after its final passage.

APPROVED: MARA W. ELLIOTT, City Attorney

By 
Markecia R. Simmons
Deputy City Attorney


MRS:cw
June 12, 2024
Or.Dept: Performance & Analytics
CC No.: 3000016861
Doc. No. 3683127

I hereby certify that the foregoing Ordinance was passed by the Council of the City of San Diego, at this meeting of SEP 24 2024.

DIANA J.S. FUENTES
City Clerk

By 
Deputy City Clerk

Approved: 10/3/24
(date)


TODD GLORIA, Mayor

Vetoed: _____
(date)

TODD GLORIA, Mayor

**The City of San Diego
COMPTROLLER'S CERTIFICATE**

CERTIFICATE OF UNALLOTTED BALANCE

ORIGINATING

CC 3000016861
DEPT. NO.: 2000

I HEREBY CERTIFY that the money required for the allotment of funds for the purpose set forth in the foregoing resolution is available in the Treasury, or is anticipated to come into the Treasury, and is otherwise unallotted.

Amount: _____

Purpose: _____

Date: _____ By: _____

COMPTROLLER'S DEPARTMENT

ACCOUNTING DATA									
Doc. Item	Funded Program	Fund	Grant Number	G/L Account	Functional Area	Business Area	Fund Center or Cost Center	Internal Order or WBS Element	Original Amount
TOTAL AMOUNT									

FUND OVERRIDE

CERTIFICATION OF UNENCUMBERED BALANCE

I HEREBY CERTIFY that the indebtedness and obligation to be incurred by the contract or agreement authorized by the hereto attached resolution, can be incurred without the violation of any of the provisions of the Charter of the City of San Diego; and I do hereby further certify, in conformity with the requirements of the Charter of the City of San Diego, that sufficient moneys have been appropriated for the purpose of said contract, that sufficient moneys to meet the obligations of said contract are actually in the Treasury, or are anticipated to come into the Treasury, to the credit of the appropriation from which the same are to be drawn, and that the said money now actually in the Treasury, together with the moneys anticipated to come into the Treasury, to the credit of said appropriation, are otherwise unencumbered.

Not to Exceed: \$5,679,576.44

Vendor: Deloitte Consulting, LLP

Purpose: To authorize the expenditure of funds, not to exceed \$5,679,576.44, for the First Amendment to the RFP No. 10089580-20-J Get It Done/Salesforce Platform Application Development, Maintenance, and Support Contract with Deloitte Consulting, LLP.

Date: July 1, 2024 By: Elizabeth Warnock *Elizabeth Warnock*

COMPTROLLER'S DEPARTMENT

ACCOUNTING DATA									
Doc. Item	Funded Program	Fund	Grant Number	G/L Account	Functional Area	Business Area	Fund Center	IO or WBS Element	Original Amount
TOTAL AMOUNT									

FUND OVERRIDE

ACCOUNTING DATA

Doc. Item	Fund	Funded Program	Internal Order	G/L Account	Business Area	Cost Center	WBS	Original Amount
001	100000	n/a	n/a	513006	1152	1152000011	n/a	\$ 26,759.82
002	100000	n/a	n/a	513006	1611	1611140011	n/a	\$ 20,201.72
003	100000	n/a	n/a	513006	2115	2115000014	n/a	\$ 28,805.19
004	100000	n/a	n/a	513006	2115	2115120001	n/a	\$ 17,726.27
005	100000	n/a	n/a	513006	2115	2115130001	n/a	\$ 48,747.25
006	100000	n/a	n/a	513006	2115	2115140001	n/a	\$ 19,942.06
007	200302	n/a	n/a	513006	2115	2115130012	n/a	\$ 13,294.70
008	700048	n/a	n/a	513006	2115	2115140001	n/a	\$ 37,668.33
009	100000	n/a	n/a	513006	2115	2115150001	n/a	\$ 55,394.60
010	100000	n/a	n/a	513006	1914	1914131612	n/a	\$ 40,336.67
011	100000	n/a	n/a	513006	1914	1914131612	n/a	\$ 9,101.89
012	700000	n/a	n/a	513006	2000	2000181601	n/a	\$ 28,411.00
013	100000	n/a	n/a	513006	2116	2116000001	n/a	\$ 27,985.31
014	100000	n/a	n/a	513006	2116	2116110001	n/a	\$ 55,970.62
015	100000	n/a	n/a	513006	2116	2116130001	n/a	\$ 9,328.44
016	200301	n/a	n/a	513006	2114	2114110001	n/a	\$ 31,083.71
017	200301	n/a	n/a	513006	2114	2114120001	n/a	\$ 31,083.71
018	100000	n/a	n/a	513006	1621	1621131317	n/a	\$ 1,079.29
019	100000	n/a	n/a	513006	1621	1621131111	n/a	\$ 2,158.59
020	100000	n/a	n/a	513002	1312	1312000015	n/a	\$ 185,594.21
021	100000	n/a	n/a	513006	1714	1714111111	n/a	\$ 3,816.23
022	100000	n/a	n/a	513006	1714	1714120001	n/a	\$ 3,816.23
023	100000	n/a	n/a	513006	1714	1714131101	n/a	\$ 3,816.23
024	100000	n/a	n/a	513006	1714	1714140011	n/a	\$ 3,816.23
025	100000	n/a	n/a	513006	1714	1714210001	n/a	\$ 3,816.23
026	100000	n/a	n/a	513006	1714	1714220001	n/a	\$ 3,816.23
027	100000	n/a	n/a	513006	1714	1714230001	n/a	\$ 3,816.23
028	100000	n/a	n/a	513006	1714	1714240001	n/a	\$ 3,816.23
029	100000	n/a	n/a	513006	1714	1714250001	n/a	\$ 3,816.22
030	100000	n/a	n/a	513002	1312	1312000015	n/a	\$ 472,044.00
031	700000	n/a	n/a	513006	2000	2000230001	n/a	\$ 361,737.10
032	700001	n/a	n/a	513006	2000	2000230001	n/a	\$ 471,831.00
033	700011	n/a	n/a	513006	2000	2000230001	n/a	\$ 739,201.90
034	700000	n/a	n/a	513006	2000	2000130001	n/a	\$ 954,871.50
035	700011	n/a	n/a	513006	2000	2000130001	n/a	\$ 954,871.50
036	700123	n/a	n/a	513006	2115	2115130013	n/a	\$ 1,000,000.00

TOTAL: \$ 5,679,576.44

Passed by the Council of The City of San Diego on SEP 24 2024, by the following vote:

Councilmembers	Yeas	Nays	Not Present	Recused
Joe LaCava	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Jennifer Campbell	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Stephen Whitburn	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Henry Foster, III	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Marni von Wilpert	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Kent Lee	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Raul A. Campillo	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Vivian Moreno	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Sean Elo-Rivera	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Date of final passage OCT 03 2024.

AUTHENTICATED BY:

TODD GLORIA
Mayor of The City of San Diego, California.

(Seal)

DIANA J.S. FUENTES
City Clerk of The City of San Diego, California.

By Linda Arwin, Deputy

I HEREBY CERTIFY that the foregoing ordinance was not finally passed until twelve calendar days had elapsed between the day of its introduction and the day of its final passage, to wit, on

SEP 10 2024, and on OCT 03 2024.

I FURTHER CERTIFY that said ordinance was read in full prior to passage or that such reading was dispensed with by a vote of five members of the Council, and that a written copy of the ordinance was made available to each member of the Council and the public prior to the day of its passage.

(Seal)

DIANA J.S. FUENTES
City Clerk of The City of San Diego, California.

By Linda Arwin, Deputy
For Connie Patterson

Office of the City Clerk, San Diego, California
Ordinance Number O- <u>21875</u>