

RESOLUTION NUMBER R- **315376**  
DATE OF FINAL PASSAGE **MAR 04 2024**

A RESOLUTION OF THE COUNCIL OF THE CITY OF  
SAN DIEGO AUTHORIZING EXECUTION OF A CONTRACT  
WITH ZENSAR TECHNOLOGIES, INC. FOR THE PURCHASE  
OF CISCO NETWORK TECHNOLOGY.

WHEREAS, on October 9, 2023, the City of San Diego (City) issued Invitation to Bid (ITB) 10090099-24-S Cisco Network Tech Refresh to accommodate the replacement of aging network hardware with modern network hardware, licensing, and support; the City received six (6) responsive bids; and

WHEREAS, the City's network is the core service used to deliver most of the technical services to staff and the public and Network Services are comprised of two primary components (with multiple subcomponents): (1) Data Services and (2) Voice Services; and

WHEREAS the reliability of the City's network is paramount to all information technology services and operations and interruptions to network operations could impact the City's ability to provide public safety, sewer and water services, and other critical services; and

WHEREAS, voice services include devices and technologies that provide telephone services to City staff and data services consist of both wired and wireless digital communications connectivity between City facilities, remote workers, the Internet, and cloud services; and

WHEREAS, this allows the City's data traffic to flow between the various computer applications used by City staff in performance of their daily job functions, along with voice and video traffic to support other forms of communication such as Zoom and Microsoft Teams; and

WHEREAS, Zensar Technologies, Inc. (Zensar) was determined to be the lowest responsive and responsible bidder and the City now wishes to enter into a contract with Zensar for a one (1) year term with the option for the City to renew for up to four (4) additional one-year terms (Contract) and, in addition to the specific part numbers and estimated quantities listed within the bid's Pricing Pages, the Contract allows the City to buy additional hardware, as needed, at a guaranteed minimum discount of 30% off of Cisco List Price throughout the Contract term; and

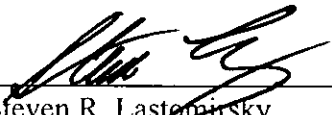
WHEREAS, the Office of the City Attorney has drafted this resolution based on the information provided by City staff, including information provided by affected third parties and verified by City staff, with the understanding that this information is complete, true, and accurate; NOW, THEREFORE,

BE IT RESOLVED, by the City Council of the City of San Diego, that the Mayor or his designee is authorized to execute, for and on behalf of the City, the Contract between the City of San Diego and Zensar Technologies, Inc. for Cisco Network Technology for a term of one (1) year with the option to renew for four (4) additional one-year terms in an amount not-to-exceed \$4,661,490 under the terms and conditions set forth in the Contract on file in the Office of the City Clerk as Document Number RR- **315376**.

BE IT FURTHER RESOLVED, that the Chief Financial Officer is authorized to expend an amount not to exceed \$4,661,490 during the term of the Contract, including any option terms, contingent upon the adoption of the Annual Appropriation Ordinance for the applicable fiscal year and contingent upon the Chief Financial Officer first furnishing one or more certificates certifying that funds necessary for expenditure are, or will be, on deposit with the City Treasurer.

APPROVED: MARA W. ELLIOTT, City Attorney

By

  
Steven R. Lastomirsky  
Deputy City Attorney

SRL:jvg

January 24, 2024

Or.Dept: Department of Information Technology

CC No. N/A

Doc. No. 3539774

I certify that the foregoing Resolution was passed by the Council of the City of San Diego, at this meeting of FEB 27 2024

DIANA J.S. FUENTES  
City Clerk

By   
Deputy City Clerk

Approved: 3/4/24  
(date)

  
TODD GLORIA, Mayor

Vetoed: \_\_\_\_\_  
(date)

\_\_\_\_\_  
TODD GLORIA, Mayor

Passed by the Council of The City of San Diego on FEB 27 2024, by the following vote:

Councilmembers	Yeas	Nays	Not Present	Recused
Joe LaCava	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Jennifer Campbell	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Stephen Whitburn	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
District 4 - vacant	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Marni von Wilpert	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Kent Lee	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Raul A. Campillo	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Vivian Moreno	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Sean Elo-Rivera	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Date of final passage MAR 04 2024.

**(Please note: When a resolution is approved by the Mayor, the date of final passage is the date the approved resolution was returned to the Office of the City Clerk.)**

AUTHENTICATED BY:

TODD GLORIA  
Mayor of The City of San Diego, California.

(Seal)

DIANA J.S. FUENTES  
City Clerk of The City of San Diego, California.

By Gina Driven, Deputy  
For Connie Patterson

Office of the City Clerk, San Diego, California

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