(R-2025-580)

A RESOLUTION OF THE COUNCIL OF THE CITY OF SAN DIEGO AUTHORIZING THE FIRST AMENDMENT TO THE COOPERATIVE PROCUREMENT CONTRACT WITH WITTMAN ENTERPRISES, LLC TO PROVIDE EMERGENCY MEDICAL AMBULANCE TRANSPORTATION BILLING AND COLLECTION SERVICES.

RECITALS

The Council of the City of San Diego (Council) adopts this Resolution based on the following:

- A. On July 31, 2023, the Fire-Rescue Department obtained Council Approval to acquire control of the City's Emergency Medical Services (EMS) system by assuming responsibility for billing and collection of EMS ambulance transport services and by setting the level of the City's ambulance unit hours through contracts with multiple transport providers (commonly known as the "Alliance Model").
- B. Implementing the Alliance Model was a multi-step process which included the City executing a cooperative agreement with Wittman Enterprises, LLC (Wittman) to provide billing and collection services related to EMS ambulance transport (Contract).
- C. EMS medical billing and collection services are heavily regulated by federal and state laws, and companies specializing in these complex services adhere to best practices in medical billing compliance, which minimizes risk to the City, protects the rights of citizens, and achieves increased collection rates.
- D. Wittman has substantial experience providing EMS medical billing and collection services, including experience coordinating all new program requirements to successfully bill and collect from Medicare, Medi-Cal, Veteran Affairs, private insurance, patients, and all other eligible payers.

- E. The Contract with Wittman was executed on August 16, 2023, and is based on the contract between the City of Chula Vista and Wittman for the same medical billing and collection services (Chula Vista Contract).
- F. The Chula Vista Contract expires on June 30, 2025, and the City's Contract with Wittman adopted the same term with the understanding the Chula Vista Contract would be extended.
- G. The City had a good faith belief the Chula Vista Contract would be extended, but recently learned the City of Chula Vista is unlikely to secure an extension of the Chula Vista Contract in sufficient time for the City to obtain Council approval to adopt the extended term.
- H. The City decided to pursue its own competitive process to procure medical billing and collection services related to EMS ambulance transport.
- I. To allow the City sufficient time to complete a new competitive process, a one-year extension of the Contract is necessary to ensure continued EMS medical billing and collection services.
- J. On April 10, 2025, the City's Purchasing and Contracting Director certified that an extension of Wittman's Contract complies with the requirements of San Diego Municipal Code section 22.3208 and San Diego Administrative Regulation section 35.11.
- K. The Office of the City Attorney prepared this Resolution based on the information provided by City staff, with the understanding that this information is complete and accurate.

ACTION ITEMS

Be it resolved by the Council of the City of San Diego:

1. The Mayor or his designee is authorized to execute the First Amendment to Contract with Wittman to extend the Contract term to June 30, 2026, and to increase the

not-to-exceed amount by \$4,800,000, for a total not-to-exceed amount of \$12,940,000 over the full term of the Contract, pursuant to the terms and conditions set forth in the First Amendment on file with the Office of the City Clerk as Document No. RR-316230.

2. The Chief Financial Officer is authorized to appropriate and expend an additional amount of \$4,800,000 for a total not-to-exceed amount of \$12,940,000 over the full term of the Contract, from the Emergency Medical Services Transport Program, Fund 200227, Internal Order 11003432, Fire-Rescue Business Area 1913, for purposes of executing the First Amendment, contingent upon the adoption of the Annual Appropriations Ordinance for the applicable fiscal year and contingent upon the Chief Financial Officer first furnishing a certificate certifying that the funds necessary for expenditure are, or will be, on deposit with the City Treasurer.

APPROVED: HEATHER FERBERT, City Attorney

Laura M. DePoister

Deputy City Attorney

LMD:amt

May 13, 2025

Or.Dept: PSE

CC No. 3000017720

Doc. No. 4057564

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		By Kystell Medina Deputy/City Clerk
Approved:	6/5/25	to da le
Vetoed:	(date)	TODD GLORIA, Mayor
	(date)	TODD GLORIA, Mayor

The City of San Diego COMPTROLLER'S CERTIFICATE

CERTIFICATE OF UNALLOTTED BALANCE

ORIGINATING

CC 3000017720
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