

ORDINANCE NUMBER O- 22112 (NEW SERIES)

DATE OF FINAL PASSAGE JUN 26 2026

AN ORDINANCE OF THE COUNCIL OF THE CITY OF  
SAN DIEGO AUTHORIZING EXECUTION OF A CONTRACT  
WITH ASKREPLY, INC. DBA B2GNOW FOR LABOR  
COMPLIANCE SOFTWARE.

RECITALS

The Council of the City of San Diego (Council) adopts this Ordinance based on the following:

A. The Office of the City Treasurer's Labor & Wage Division administers multiple labor compliance programs, including the Office of Labor Standards and Enforcement (OLSE) and the Citywide Project Labor Agreement (PLA) Program. OLSE enforces compliance with the City of San Diego's (City) Living Wage Ordinance and Prevailing Wage Ordinance, applicable State of California prevailing wage laws (California Labor Code § 1720 et seq.), and where applicable, the federal Davis-Bacon (40 U.S.C. § 3141 et seq.) and related acts.

B. The Purchasing & Contracting Department's Equal Opportunity Contracting (EOC) Program administers the SLBE Program and enforces the City's Equal Employment Opportunity (EEO) Outreach and Nondiscrimination in Contracting requirements. EOC reviews workforce reports and EEO plans, monitors subcontractor participation requirements and payment compliance, and oversees business certification and utilization tracking to ensure adherence to City, state, and federal contracting requirements.

C. The City is subject to multiple local, state, and federal statutory and contractual requirements to collect, monitor, report on, and retain contractor payroll, workforce participation, and subcontractor certification data. To meet these obligations, the City must review and manage contractor-submitted documentation, including certified payroll records, workforce utilization

data, subcontractor payment information, business certification applications and renewals, and related compliance records.

D. B2GNow will provide a centralized, secure platform for certified payroll management, subcontractor payment and participation tracking, certification oversight, workforce utilization reporting, compliance monitoring, and audit tracking. The system will integrate with the City's existing eBidding and enterprise resource planning systems to ensure seamless contract, vendor, and payment data synchronization. The system will serve as the shared System of Record for the City's labor and contract compliance programs.

E. On February 25, 2025, the City of San Diego issued Request for Proposal 10090221-25-V to procure a comprehensive Contract and Labor Compliance Software solution supporting the administration and enforcement functions of the OLSE, PLA, and EOC Programs. AskReply, Inc. dba B2Gnow (B2Gnow) was determined to best meet the City's requirements.

F. This proposed contract with B2Gnow will provide these software solutions for a base term of five years for an amount not-to-exceed \$1,303,899.88 and provide the City five more one-year option terms, with the case price increasing by 5 percent annually, for an additional potential amount of \$1,619,735.16 resulting in a total potential contract amount not-to-exceed \$2,923,635.05 over ten years.

G. Under Charter section 99, no contract, agreement, or obligation extending for a period of more than five years may be authorized except by ordinance approved by a two-thirds majority vote of the Council.

H. The Office of the City Attorney prepared this Ordinance based on the information provided by City staff, with the understanding that this information is complete and accurate.

ACTION ITEMS

Be it ordained by the Council of the City of San Diego:


Section 1. The Mayor or designee is authorized to approve and execute the agreement with AskReply, Inc. dba B2Gnow (B2Gnow) to provide Contract and Labor Compliance Software for a five-year term from the date of award, and is authorized to exercise the future exercise of five (5) additional one-year options to renew for a potential total contract amount not-to-exceed \$2,923,635.05 over ten years, in accordance with the contract terms and provisions on file with the City Clerk as Document No. OO- 22112\_\_\_\_\_.

Section 2. The Chief Financial Officer is authorized to expend an amount not-to-exceed \$1,303,899.88 over the initial five-year term, with five additional one-year options increasing by 5 percent annually, for a total potential contract amount not-to-exceed \$2,923,635.05 over ten years, contingent upon adoption of the Annual Appropriation Ordinance for the applicable fiscal year and upon the Chief Financial Officer furnishing one or more certificates certifying that funds are, or will be, on deposit with the City Treasurer.

Section 3. The Council dispenses with a full reading of this Ordinance before its passage because a written copy of this Ordinance was made available to the Council and the public before the date of its passage.

Section 4. This Ordinance will take effect and be in force on the thirtieth day from and after its final passage.

APPROVED: HEATHER FERBERT, City Attorney


By   
Mark Imada  
Deputy City Attorney

MMI:lmj  
April 30, 2026  
Or.Dept: City Treasurer and P&C  
Doc. No. 4416974

I certify that the Council of the City of San Diego adopted this Ordinance at a meeting held on **JUN 23 2026**.

DIANA J.S. FUENTES  
City Clerk

By   
Deputy City Clerk

Approved:   
(date)

  
TODD GLORIA, Mayor

Vetoed: \_\_\_\_\_  
(date)

\_\_\_\_\_  
TODD GLORIA, Mayor

Passed by the Council of The City of San Diego on June 23, 2026, by the following vote:

Councilmembers	Yeas	Nays	Not Present	Recused
Joe LaCava	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Jennifer Campbell	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Stephen Whitburn	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Henry L. Foster III	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Marni von Wilpert	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Kent Lee	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Raul A. Campillo	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Vivian Moreno	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Sean Elo-Rivera	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Date of final passage JUN 26 2026.

**(Please note: When an ordinance is approved by the Mayor, the date of final passage is the date the approved ordinance was returned to the Office of the City Clerk.)**

AUTHENTICATED BY: TODD GLORIA  
Mayor of The City of San Diego, California.

(Seal) DIANA J.S. FUENTES  
City Clerk of The City of San Diego, California.

By [Signature], Deputy

I HEREBY CERTIFY that the foregoing ordinance was not finally passed until twelve calendar days had elapsed between the day of its introduction and the day of its final passage, to wit, on JUN 08 2026, and on JUN 26 2026.

I FURTHER CERTIFY that said ordinance was read in full prior to passage or that such reading was dispensed with by a vote of five members of the Council, and that a written copy of the ordinance was made available to each member of the Council and the public prior to the day of its passage.

(Seal) DIANA J.S. FUENTES  
City Clerk of The City of San Diego, California.

By [Signature], Deputy

Office of the City Clerk, San Diego, California  
Ordinance Number **O-22112**