

RESOLUTION NUMBER R- 316966

DATE OF FINAL PASSAGE OCT 16 2026

A RESOLUTION OF THE COUNCIL OF THE CITY OF
SAN DIEGO AUTHORIZING EXECUTION OF A
COOPERATIVE PROCUREMENT CONTRACT BETWEEN
THE CITY OF SAN DIEGO AND SHI INTERNATIONAL
CORP. FOR MICROSOFT SOFTWARE, SUBSCRIPTIONS,
AND SERVICES.

RECITALS

The Council of the City of San Diego (Council) adopts this Resolution based on the following:

A. The Department of Information Technology ("DoIT") is responsible for acquiring enterprise licensing for City of San Diego ("City") computers, on-premise servers, and cloud-hosted infrastructure.

B. More than 14,000 users depend on Microsoft-licensed products daily to carry out essential tasks related to their roles. The City operates over 700 servers and applications that rely on Windows Servers software for functionality.

C. The City's current underlying Enterprise Agreement ("EA") to license and enable the use of key Microsoft products throughout the City will expire on October 31, 2026.

D. Ongoing licensing of Microsoft solutions is essential to the provision of City services.

E. The County of Riverside ("Riverside"), on behalf of the California County Information Services Directors Association (CCISDA), representing all 58 California Counties, and the Municipal Information Systems Association of California (MISAC), a statewide organization comprised of approximately 150 member agencies, has taken the lead in procuring a statewide Microsoft Enterprise Agreement, leveraging statewide economies of scale to achieve the best possible pricing for participating agencies.

F. In April 2024, Riverside, acting as the lead agency for CCISDA/MISAC, issued a competitive solicitation for a new Microsoft Enterprise Agreement (“EA”). To accommodate the divergent needs of participating agencies, Riverside awarded a new Master Services Agreement to multiple Licensed Service Providers specifically for use by government agencies throughout California (“Riverside County Agreement”).

G. Through their evaluation process, Riverside determined that SHI International Corp. (“SHI”) provided the best pricing for Microsoft EA products (which will comprise the bulk of the City’s purchases).

H. The City is now seeking authorization to enter into a cooperative procurement contract with SHI (Contract) for the acquisition of Microsoft Software, Subscriptions and Services in an amount not-to-exceed \$24,928,000, for a term of three (3) years, effective November 1, 2026, through October 31, 2029.

I. Entering into the Contract with SHI will ensure that the City’s suite of Microsoft products will remain current and supported for a full, thirty-six (36) month term.

J. Under the EA, City staff use Microsoft Office 365 Cloud services for email communications, Microsoft Teams for virtual meetings, real-time chat, and collaboration, OneDrive for cloud file sharing and storage, Microsoft Word, Excel, PowerPoint, Windows 11 operating system, and recently launched Microsoft CoPilot, an integrated AI productivity tool.

K. The EA is also used for SQL server databases and Windows servers in the data center for several hundred City applications, such as “Get It Done.”

L. The EA ensures that the City has the technical capacity, licensing flexibility, and secure cloud infrastructure required to pilot, evaluate, and scale solutions as they become relevant to departmental needs. These tools can streamline repetitive tasks, improve information

retrieval for staff, strengthen cybersecurity posture through predictive analytics, and enable more responsive public-facing services. Maintaining continuity with Microsoft's ecosystem allows the City to integrate AI capabilities in a controlled, secure, and fiscally responsible manner while supporting innovation and aligning with industry best practices.

M. On June 23, 2026, the City's Purchasing Agent certified that use of this cooperative agreement (led by the County of Riverside) with SHI is in the best interests of the City, is to the City's economic advantage, and the contract was competitively awarded using a process that complies with the policies, rules, and regulations developed and implemented by the City.

N. The Office of the City Attorney prepared this Resolution based on the information provided by City staff, including information provided by affected third parties and verified by City staff, with the understanding that this information is complete and accurate.

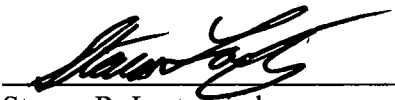
ACTION ITEMS

Be it resolved by the Council of the City of San Diego:

1. The Mayor or his designee is authorized to execute, for and on behalf of the City, the Cooperative Procurement Contract between the City of San Diego and SHI International Corp. for the acquisition of Microsoft Software, Subscriptions and Services in an amount not-to-exceed \$24,928,000, for a term of three (3) years, effective November 1, 2026, through October 31, 2029.

2. The Chief Financial Officer is authorized to expend an amount not-to-exceed \$24,928,000 solely and exclusively to provide funds for the Contract term, contingent upon the passage of the Appropriations Ordinance for the applicable fiscal years and contingent upon the Chief Financial Officer furnishing one or more certificates certifying that funds necessary for expenditures are, or will be, on deposit with the City Treasurer.

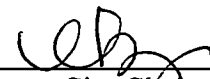
APPROVED: HEATHER FERBERT, City Attorney

By 
Steven R. Lastomirsky
Chief Deputy City Attorney

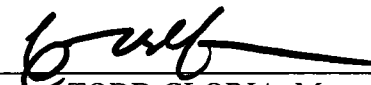
SRL:jvg
September 14, 2026
Or.Dept: Department of Information Technology
CC No. 300018819
Doc. No. 4547174

I certify that the Council of the City of San Diego adopted this Resolution at a meeting held on
OCT 06 2026

DIANA J.S. FUENTES
City Clerk

By 
Deputy City Clerk

Approved: 10/15/26
(date)


TODD GLORIA, Mayor

Vetoed: _____
(date)

TODD GLORIA, Mayor

The City of San Diego
COMPTROLLER'S CERTIFICATE

CERTIFICATE OF UNALLOTTED BALANCE

ORIGINATING

DEPT.
NO.:

3000018819

1314

I HEREBY CERTIFY that the money required for the allotment of funds for the purpose set forth in the foregoing resolution is available in the Treasury, or is anticipated to come into the Treasury, and is otherwise unallotted.

Amount: _____ Fund: _____

Purpose: _____

Date: _____ By: _____

COMPTROLLER'S DEPARTMENT

ACCOUNTING DATA									
Doc. Item	Fund	Funded Program	Internal Order	Functional Area	G/L Account	Business Area	Cost Center	WBS	Original Amount
TOTAL AMOUNT									

FUND OVERRIDE ☐

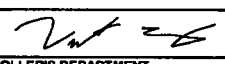
CERTIFICATION OF UNENCUMBERED BALANCE

I HEREBY CERTIFY that the indebtedness and obligation to be incurred by the contract or agreement authorized by the hereto attached resolution, can be incurred without the violation of any of the provisions of the Charter of the City of San Diego; and I do hereby further certify, in conformity with the requirements of the Charter of the City of San Diego, that sufficient moneys have been appropriated for the purpose of said contract, that sufficient moneys to meet the obligations of said contract are actually in the Treasury, or are anticipated to come into the Treasury, to the credit of the appropriation from which the same are to be drawn, and that the said money now actually in the Treasury, together with the moneys anticipated to come into the Treasury, to the credit of said appropriation, are otherwise unencumbered.

Not to Exceed: _____ \$6,675,000.00

Vendor: SHI International Corp. (SHI)

Purpose: To authorize the execution of an agreement with SHI International Corp. for \$6,675,000 from Information Technology fund to provide Microsoft software, Subscriptions, and Services in FY27. The total contract is for \$24,928,000 over three years.

Date: September 11, 2026 By: Vincent Chung 

COMPTROLLER'S DEPARTMENT

ACCOUNTING DATA									
Doc. Item	Fund	Funded Program	Internal Order	Functional Area	G/L Account	Business Area	Cost Center	WBS	Original Amount
1	200308	NON-PROGRAM		OTHR-00000000-GG	513211	1314	1314160011		\$900,000.00
2	200308	NON-PROGRAM		OTHR-00000000-GG	513210	1314	1314160011		\$5,775,000.00
TOTAL AMOUNT									\$6,675,000.00

FUND OVERRIDE ☐

Passed by the Council of The City of San Diego on October 6, 2026, by the following vote:

Councilmembers	Yeas	Nays	Not Present	Recused
Joe LaCava	☒	☐	☐	☐
Jennifer Campbell	☒	☐	☐	☐
Stephen Whitburn	☐	☐	☒	☐
Henry L. Foster III	☒	☐	☐	☐
Marni von Wilpert	☒	☐	☐	☐
Kent Lee	☒	☐	☐	☐
Raul A. Campillo	☐	☐	☒	☐
Vivian Moreno	☒	☐	☐	☐
Sean Elo-Rivera	☐	☐	☒	☐

Date of final passage OCT 16 2026.

(Please note: When a resolution is approved by the Mayor, the date of final passage is the date the approved resolution was returned to the Office of the City Clerk.)

AUTHENTICATED BY:

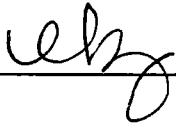
TODD GLORIA

Mayor of The City of San Diego, California.

(Seal)

DIANA J.S. FUENTES

City Clerk of The City of San Diego, California.

By , Deputy

Office of the City Clerk, San Diego, California

Resolution Number **R-316966**