

The top of the slide features a banner image of the San Diego skyline across a body of water. On the left side of the banner is the official seal of the City of San Diego, which includes the text "SAN DIEGO STATE OF CALIFORNIA" and "SEMPER VIGILANS".

The City of
San Diego
America's Finest City

QUALCOMM STADIUM

Janitorial Maintenance Contract

Budget Committee Meeting
July 20, 2011



ITEM

Recommend Approval and Forward to Council for Consideration of a Three (3) Year Contract with Two (2) One (1) Year Options with JaniKing for Cleaning Services at Qualcomm Stadium

ITEM BACKGROUND

Qualcomm Stadium Conducts 22-25 Events Per Year
JaniKing Cleaning Stadium Since 2007

- Contract Expired 02/11/2011

01/13/2011: City Issued Request for Bid

- Bid Resulted In Competitive Contract Pricing



REQUEST FOR BID

Former Contract Billed on Hourly Basis

New Contract Not To Exceed Cost Per Event

Bid Based on 20 Core Events

Fixed Not To Exceed Pricing More Efficient



BID SUMMARY

RFB Generated Seven (7) Competitive Bidders

Bids Ranged From \$601,192 TO \$904,936

JaniKing is the Low Qualified Bidder at \$601,192



CONTRACT

OLD CONTRACT

- 2 Year Term - 3 (1) Year Options
- Payment Billed At Hourly Rate
- Subject to Living Wage
- Stadium Provided Some Equipment
- COLA CAP at 5% Year

NEW CONTRACT

- 3 Year Term - 2 (1)Year Options
- Payment Not To Exceed Per Event
- Subject To Living Wage & Equal Benefits
- JaniKing Provides All Equipment
- COLA CAP at 5% YR



COST SUMMARY

Total Estimated Cost 3 Years \$2,298,520

Assumes 3% COLA FY 2013/2014

Fixed Price Sheets By Event & Attendance

SUMMARY

JaniKing is the Low/Qualified Bidder

Proposed Contract Reduces Cost by \$50K/YR

Proposed Contract Structured as a Not To Exceed Cost Per Event

Proposed Contract Delivers Predictable Fixed Costs to the Stadium, Tenants & Promoters



ACTION REQUESTED

Recommend Approval & Forward to Council for Consideration of a 3 Year Contract with Two (2) One (1) Year Options With JaniKing For Pre, Event And Post Event Cleaning Services at Qualcomm Stadium