



City of San Diego

Public Works Department

Communications Division



THE CITY OF
SAN DIEGO
CALIFORNIA

*Approval of
Sprint Solutions, Inc.
Wireless Contract*

Council Budget &
Finance Committee

September 21, 2011

History

- City has been operating under three separate cellular contracts for the last 5 years.
 - The City issued an RFP for a Wireless Service Provider on February 24th, 2011
 - Source selection committee evaluated responses based on several factors:
 - Proposal Response
 - Technical Issues
 - Coverage Area
 - Cost
 - Sprint Solutions, Inc was selected as Wireless Provider based on the evaluation factors

City Cellular Use

- City utilizes over 3,500 wireless devices
 - 2,100 of which are supported by the General Fund
 - Cell Phones
 - PDAs
 - Air Cards/Data Modems
- Data Modems predominately used in Public Safety

Reason for Sprint

- Continued savings using zero-use plans
- One-time port credit of \$75 per line
- Wide selection of free phones
- 50% discount on wireless data modems
- Improved web-based reporting and SAP integration

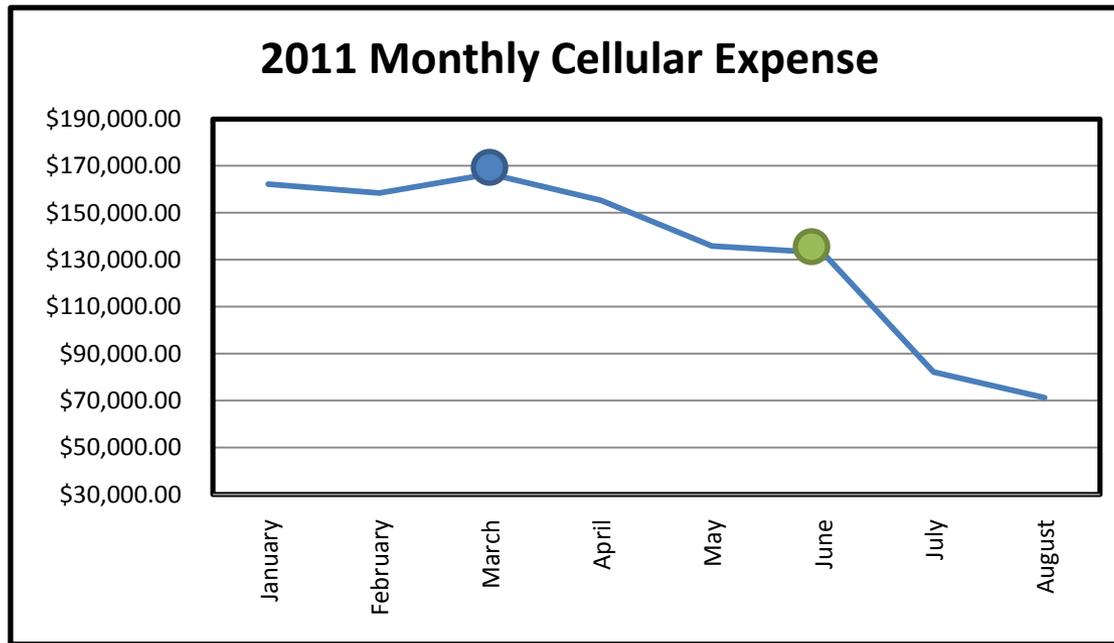
Recent Reductions

- As part of the FY 12 budget reductions departments have been reducing cell phones.
 - 400 phones have been reduced in 2011

Use and Option Study

- Starting in July the City switched phones from a 400 minute plan to zero-use plan.
 - No monthly fixed service fee
 - Calls are \$0.06 per minute
- Initial results show a savings of approximately 50% on the overall monthly expense.
 - Most users under 400 minutes
 - Most usage was Mobile to Mobile

Use and Option Study



- -Phone reductions
- -Use and Options Savings

Proposed Administrative Regulation: Wireless Communications Services

- Changes apply to all City Departments and employees that use City reimbursed or funded wireless services.
- Options being considered
 - Employee stipend
 - Voice Only Services
 - Voice and Data Services
 - Payroll function is used to reimburse employee for stipend amount
 - Department issued phones
- Change to A.R. may require Meet and Confer

Requested Action

- Approval of a resolution authorizing the execution of the Sprint Solutions, Inc. contract for Wireless Goods and Services for two (2) years, with three (3) additional one (1) year options to extend.