THE CITY OF SAN DIEGO

M E M O R A N D U M

DATE: February 18, 2011

TO: Honorable Council President Anthony Young and Members of the City Council

FROM: Jay M. Goldstone, Chief Operating Officer

SUBJECT: Miramar Landfill RFQ

Last year the City began exploring the concept of selling its landfill and getting out of the business all together. With the strong interest and enthusiasm expressed by several firms, the City issued a request for qualifications. Three companies responded and discussions ensued.

As discussions progressed, each firm did varying degrees of due diligence. While the discussions were productive, they unfortunately did not result in the submission of a meaningful bid from any of the firms. After completing their due diligence it appears that the firms decided – for a variety of reasons – not to pursue this option.

While the sale of the landfill will no longer be pursued, the City will immediately embark on the managed competition of the landfill by initiating a pre-competition assessment. City staff will follow the timeline below:

Council Consideration of Preliminary Statement of Work	June 2011
Issue Request for Proposals	November 2011
Receipt of Proposals	January 2012
Recommendation to Mayor from MCIRB	April 2012

At the end of this process, I am optimistic that the City will be able to reduce its costs by allowing outside firms to compete against City employees to operate the Miramar landfill.

cc: City Attorney Jan Goldsmith
Wally Hill, Assistant Chief Operating Officer
Independent Budget Analyst Andrea Tevlin