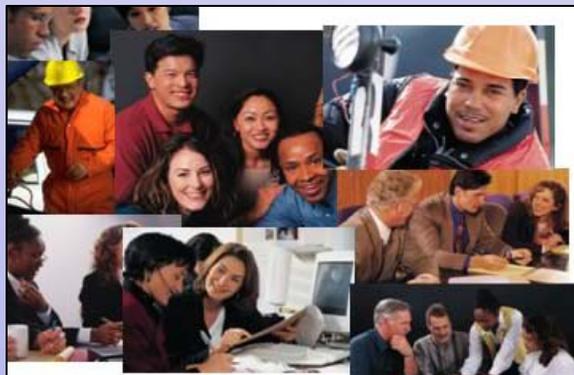




# City of San Diego

## FY 2011 Business Diversity Annual Report



Rules Open Government &  
Intergovernmental Relations Committee  
Meeting - 09/28/2011



## **FY 2011 Annual Diversity Report**

- Replaces Equal Opportunity Contracting Program Update Report
- Comprehensive Data – 3 Departments
  - Administration
  - Economic Development
  - Purchasing & Contracting





## **Achievements**

- Exceeded SLBE Annual CIP Goal
- A&E Consultant Awards Up from 2009
- Goods & Services Awards Captured
- Small Business Development Pilot Program Success



## **Achievements (Cont'd)**

- **Approved** 6 Small Business Loans - \$470,000
- **Participate** in Southern California Inclusive Business Peer Network Group
- **Implemented** Restricted Competition A&E
- **Increased Bonding** Capacity of Protégés
- **Implemented** DemandStar



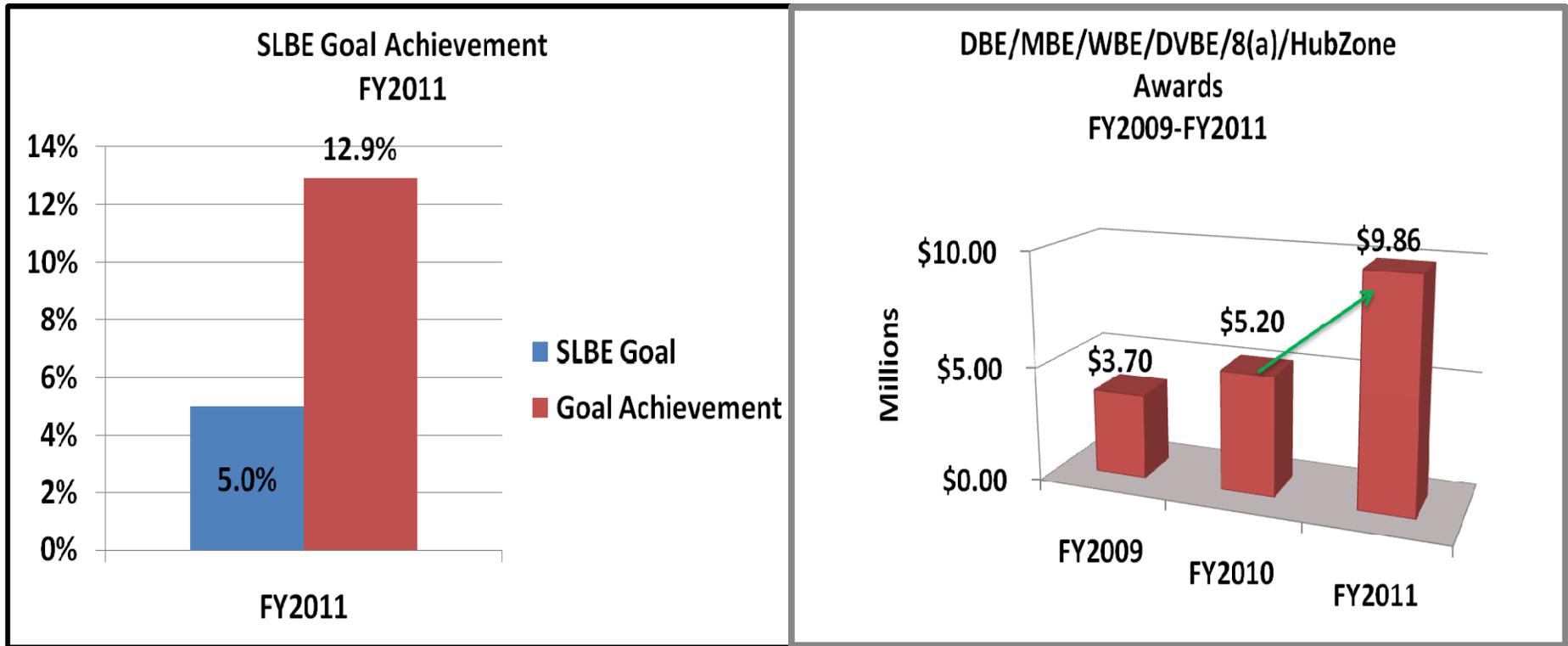


## **Total Contract Dollars Awarded**

- **\$143,884,496** – Construction
- **\$ 58,231,330** – Architect & Engineering
- **\$271,557,915** – Goods & Services
- **\$473,673,741** - Total Dollars

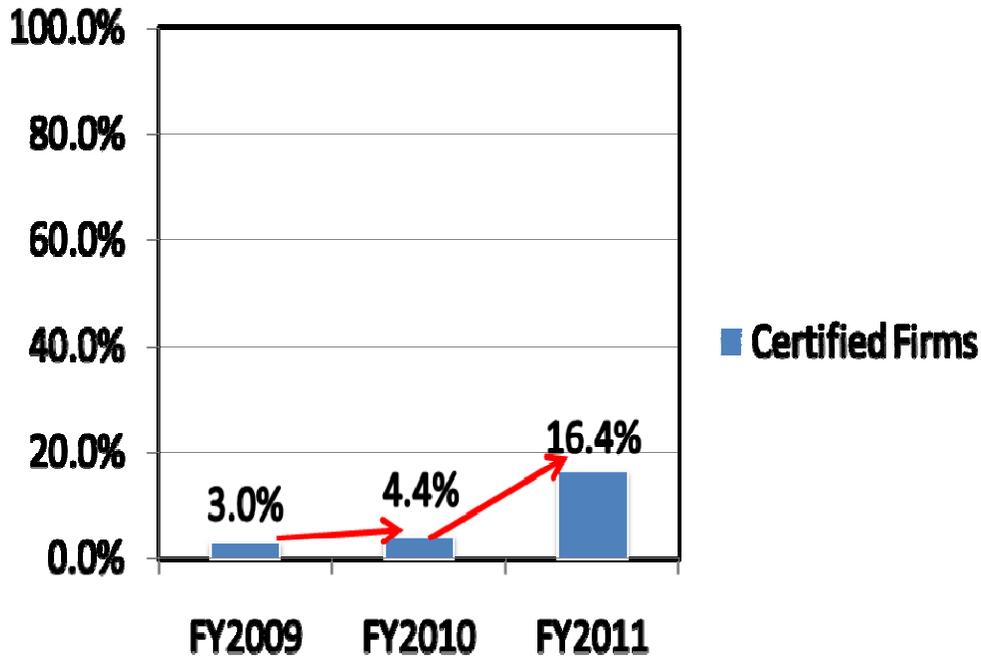


## Construction Contract Awards

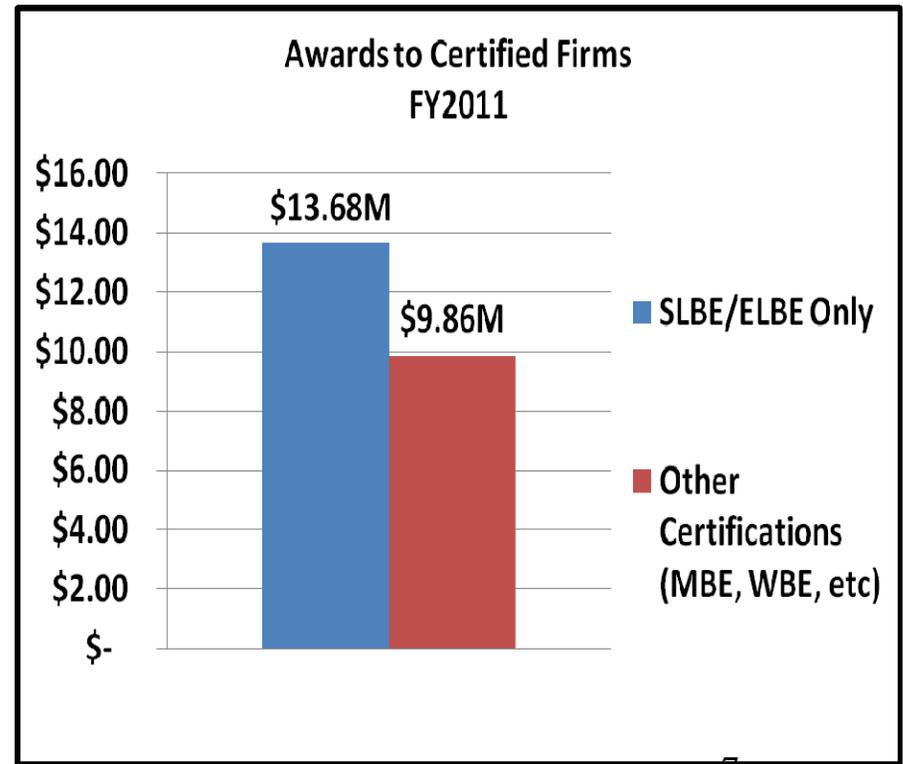


## Construction Contract Awards All Certifications

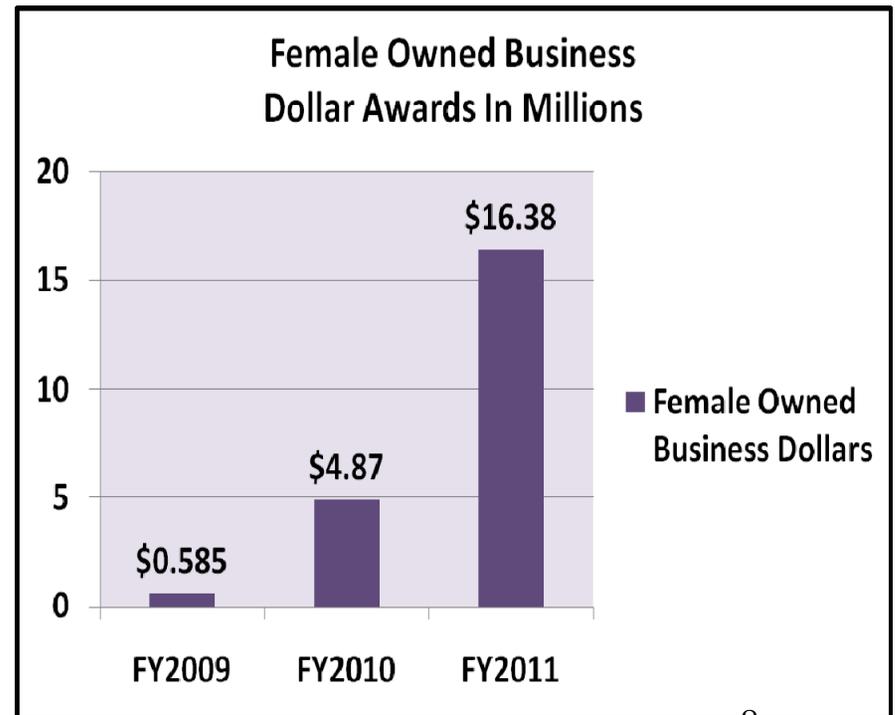
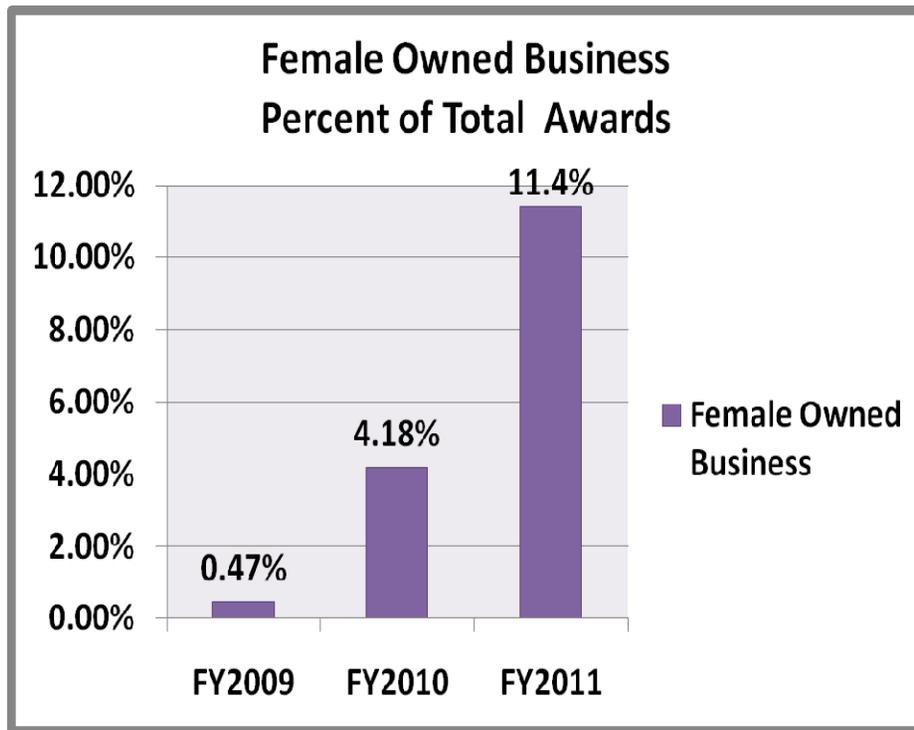
**Construction Award Percentages  
 FY2009-FY2011**



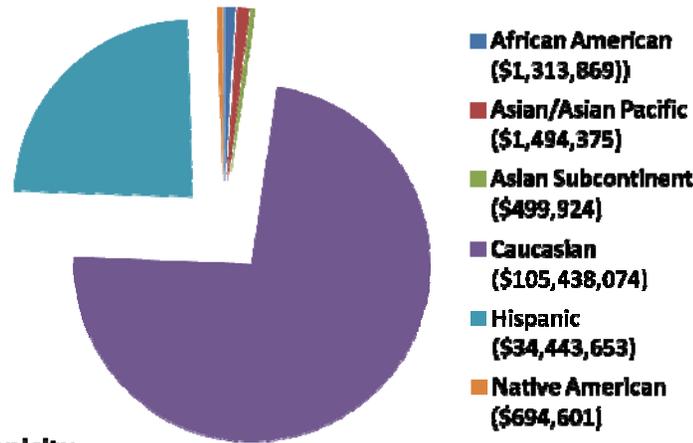
**Awards to Certified Firms  
 FY2011**



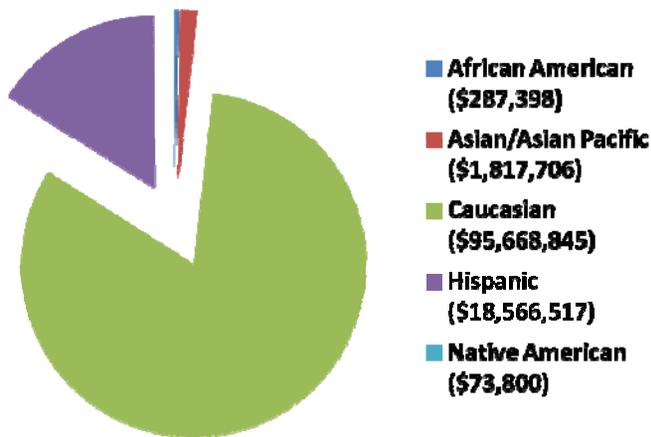
## Construction Contract Awards Female Businesses



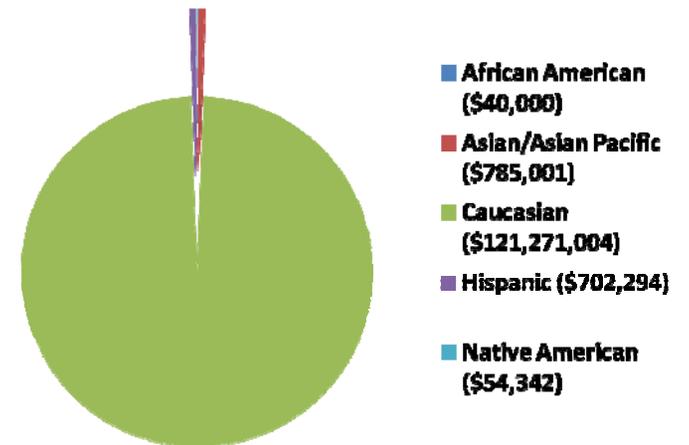
**FY2011 Construction Dollars - Ethnicity**



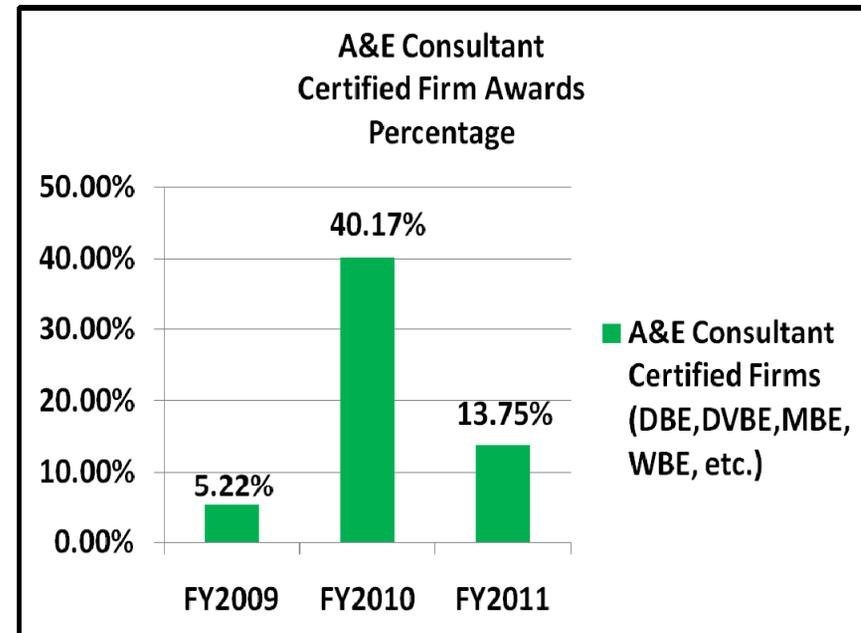
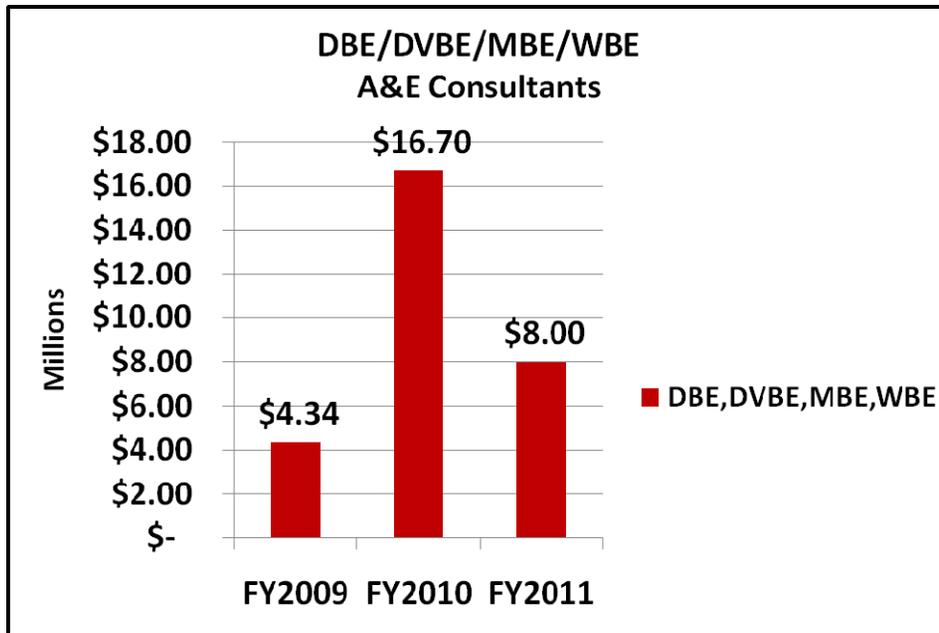
**FY2010 Construction Dollars - Ethnicity**



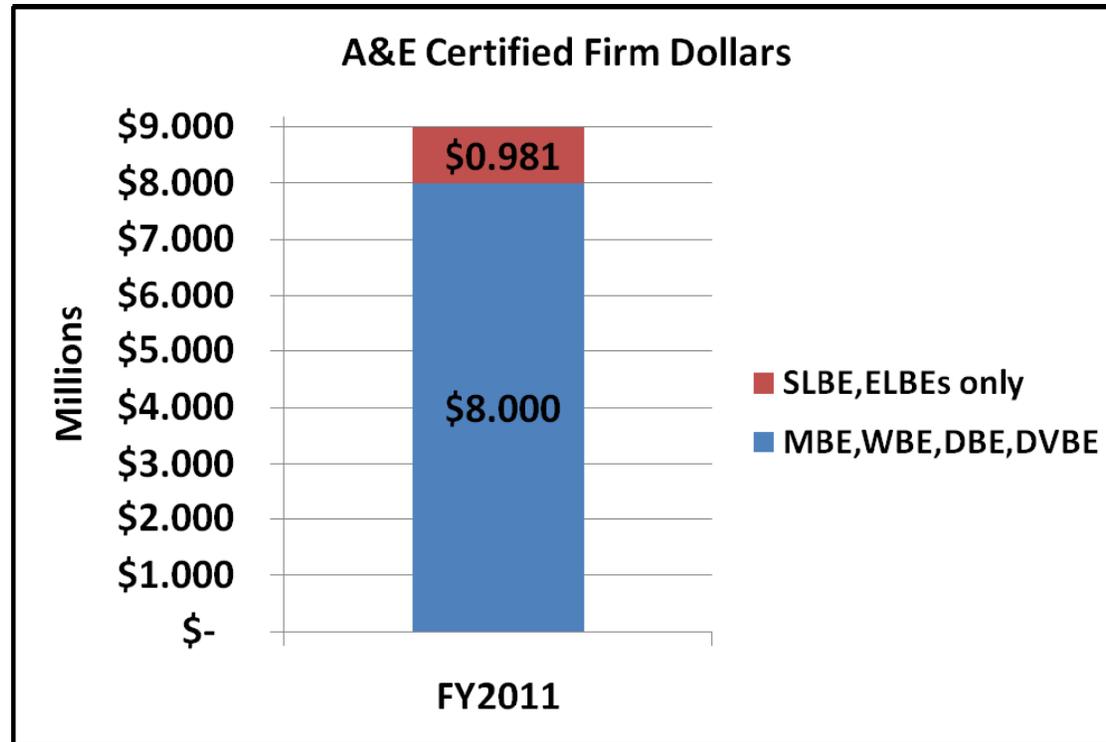
**FY2009 Construction Dollars - Ethnicity**



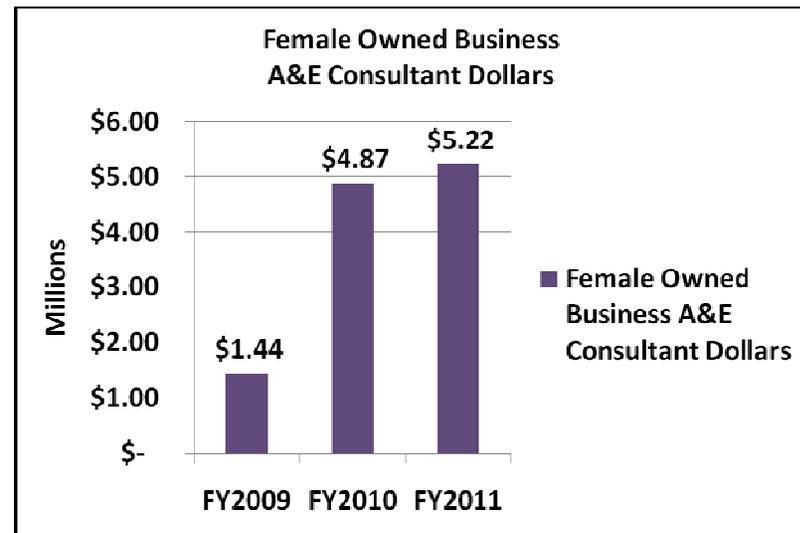
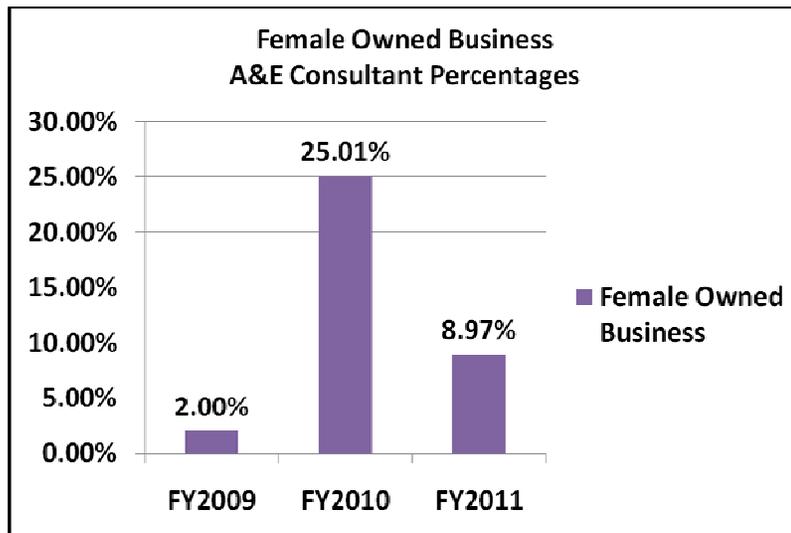
## A&E Consultant Contract Awards

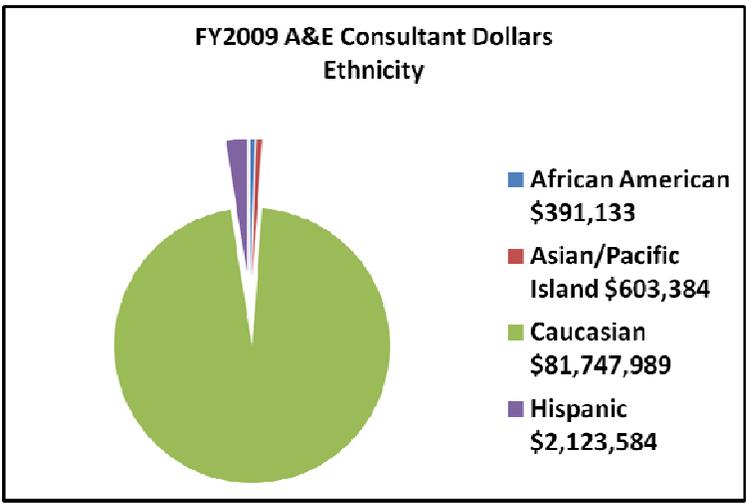
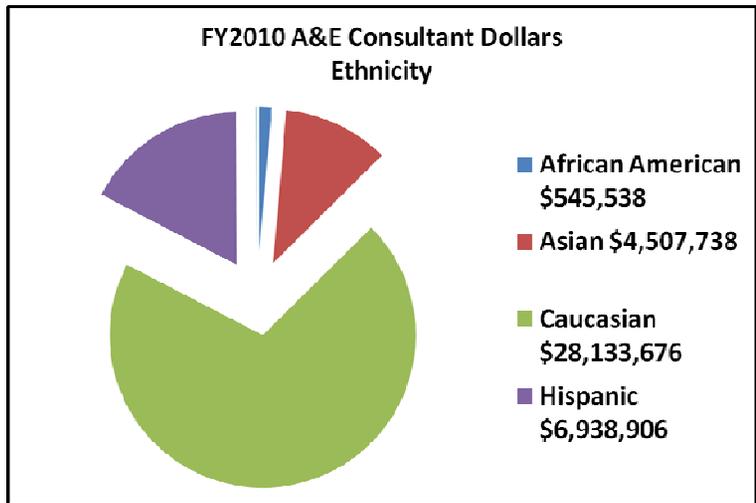
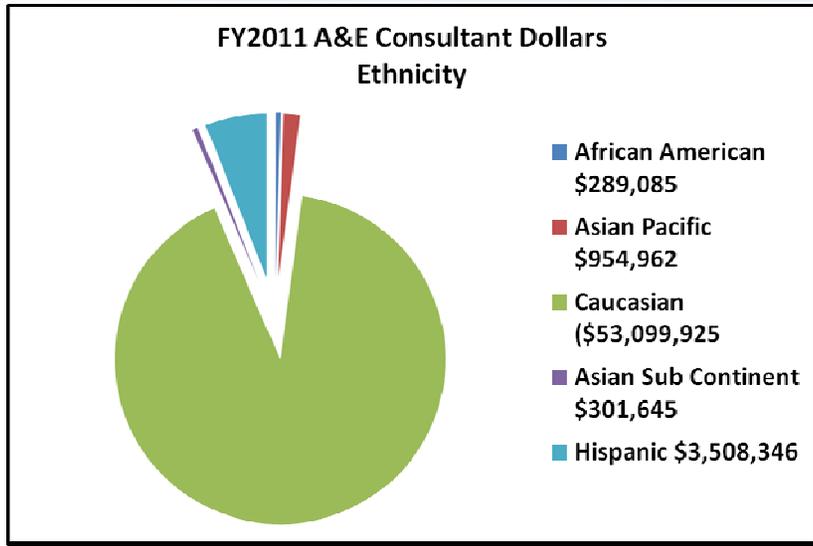


## A&E Consultant Awards All Certifications

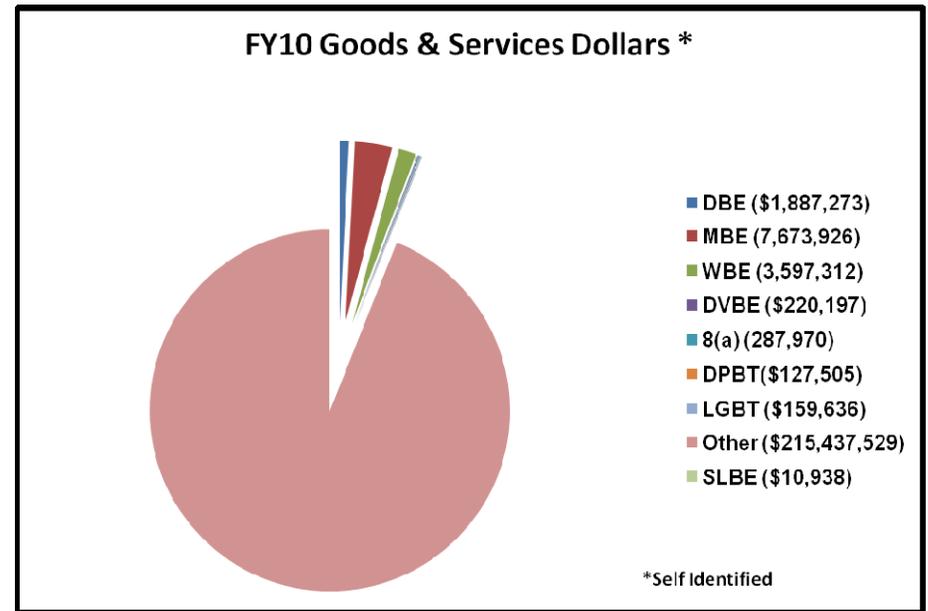
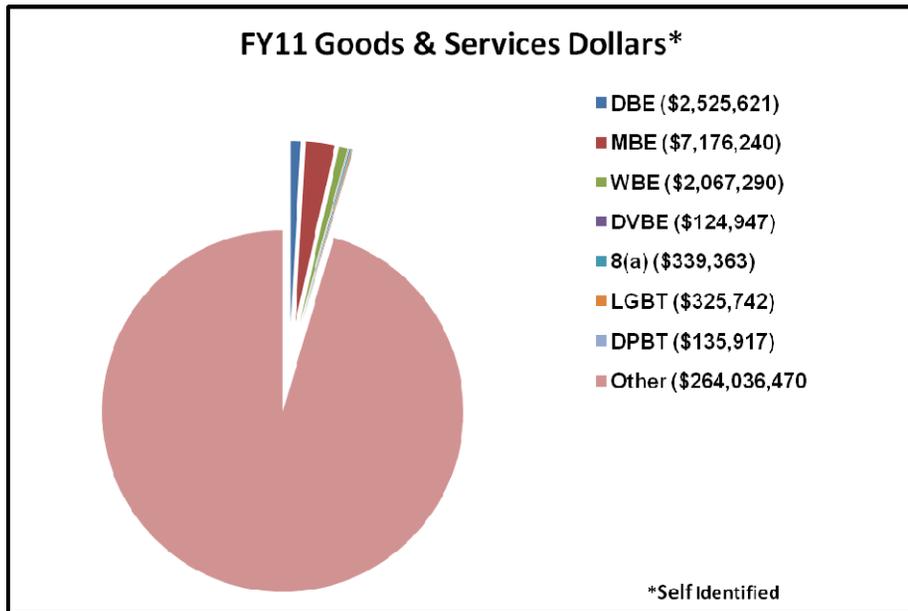


## A&E Consultant Awards Female Businesses





## Goods & Services Awards Self-Identified Firms



## Mentor Protégé Program



- 7 Active Protégés
- Both Single and Aggregate Bond Limits Significantly Increased
- Several Business Related Courses Provided
- Current Mentors Suggested Improvements including Emerging Business Component

## **Small Business Successes**

- Contracting Success and Job Creation:
  - BPI Plumbing
  - Brown Law Group
- Consultant Rotation List:
  - A2 Studios, Inc.
  - La Salle Solutions LLC



## **Additional Information**

- Several Success Stories/Testimonials
- High Level of Executive/Council Support
- Continued Strong Compliance
- 2 Citizen Advisory Groups
- Restricted Competition (Construction, A&E Consultants)
- Micro-enterprise Program
- FY12 Goals





# Questions

