

**ATTACHMENT E**

**CENTRE CITY REDEVELOPMENT PROJECT**

**SAN DIEGO, CALIFORNIA**

**SUMMARY PERTAINING TO THE GROUND LEASE  
OF CERTAIN PROPERTY WITHIN THE  
CENTRE CITY PROJECT AREA**

**(California Community Redevelopment Law)  
Section 33433**

**PURSUANT TO A  
DISPOSITION AND DEVELOPMENT AGREEMENT  
AND GROUND LEASE BETWEEN  
THE REDEVELOPMENT AGENCY OF THE CITY OF SAN DIEGO  
AND  
BROADWAY TOWER ASSOCIATES, L.P.**

**Redevelopment Agency  
of the  
City of San Diego, California**

**OCTOBER 2009**

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## I. INTRODUCTION

The Redevelopment Agency of the City of San Diego, California (the “Agency”) will enter into a 70-year leasehold agreement for ground and airspace rights (Leased Premises) in the Centre City Redevelopment Project. The Developer may extend the term of the lease for one additional period of 20 years, for a total of 90 years. The transaction is detailed in the proposed Disposition and Development Agreement and Ground Lease (Agreements) between the Agency and Broadway Tower Associates, L.P. (Developer).

The Leased Premises are located within a 25,000-square-foot (SF) site (Property) on the southeast corner of Ninth Avenue and Broadway in the East Village Redevelopment District of the Centre City Redevelopment Project Area. This Summary Report was prepared in accordance with Section 33433 of the California Community Redevelopment Law in order to inform the Agency and the public about the transaction. The Summary Report describes and specifies:

1. The costs to be incurred by the Agency under the Agreements;
2. The estimated value of the interests to be conveyed by the Agency to the Developer pursuant to the proposed Agreements determined at the highest and best uses permitted under the Centre City Redevelopment Project;
3. The estimated value of the interest to be conveyed at the use and with the conditions, covenants, and development costs required by the lease;
4. The compensation to be paid to the Agency pursuant to the proposed transaction;
5. An explanation of the difference, if any, between the compensation to be paid to the Agency under the proposed transaction, and the fair market value at the highest and best use consistent with the Centre City Redevelopment Project; and
6. An explanation of why the lease and development of the Leased Premises will assist with the elimination of blight.

## II. COSTS OF THE AGREEMENTS TO THE AGENCY

The estimated cost to the Agency for the Agreement totals \$31,143,000, broken out as follows: (1)

Acquisition Costs for the Property	\$8,800,000
Agency Loan	\$21,873,000
Administrative/Other Costs (2)	<u>\$470,000</u>
Total Agency Costs	\$31,143,000

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(1) Per CCDC staff.

(2) Estimated third-party costs through conveyance including legal, appraisal, economic consultants, and other soft costs.

### **III. ESTIMATED VALUE OF THE INTEREST TO BE CONVEYED AT THE HIGHEST AND BEST USES PERMITTED UNDER THE REDEVELOPMENT PLAN**

This section presents an analysis of the fair market value of the Leased Premises at their highest and best use. The proposed use of the Leased Premises must be consistent with the Centre City Redevelopment Plan and the Centre City Planned District Ordinance.

In appraisal terminology, the highest and best use can be defined as the legal uses (i.e., the uses allowed under the redevelopment plan) that will yield to land the highest value. Therefore, the definition of highest and best use is based solely on the value created and not on whether or not it enhances or carries out the redevelopment goals and policies for Centre City.

The Centre City Planned District Ordinance (PDO) governs the zoning and land uses of the Property. The Property is located within the Employment / Residential Mixed Use which allows for a mix of uses including office, residential, hotel, research and development, and education and medical facilities. In addition, the Property has a maximum Floor Area Ratio (FAR) of 10.0, with the potential for bonuses to increase total density to a maximum of 14.0.

The Agency's economic consultant, Keyser Marston Associates, Inc. (KMA), has provided a memorandum dated October 9, 2009, which addresses the fair market value of the Leased Premises. The KMA analysis concludes that the fair market value of the Leased Premises at their highest and best use is \$6,250,000.

#### **IV. ESTIMATED VALUE OF THE INTEREST TO BE CONVEYED AT THE USE AND WITH THE CONDITIONS, COVENANTS, AND DEVELOPMENT COSTS REQUIRED BY THE GROUND LEASE**

This section explains the principal conditions, covenants, and development costs which the Developer must meet in order to comply with the Centre City Redevelopment Plan, Centre City Planned District Ordinance, and the Agreements which contain the provisions necessary and appropriate to develop the Leased Premises and to carry out the Centre City Redevelopment Plan.

The Agreements contain specific covenants and conditions designed to ensure that the development is carried out in a manner to achieve the Agency's objectives, standards, and criteria for such uses under Centre City Redevelopment Plan. Such covenants and conditions include the following:

##### *Disposition and Development Agreement*

- The Developer will construct 250 residential units, affordable to very low- and low-income households.
- The Agency will contribute a total of \$21,873,000 toward the affordable housing Project (Agency Loan).
- The Project will remain affordable for a term of 55 years.
- The Developer will secure financing from a number of sources including a conventional permanent loan, Low Income Housing Tax Credits, Multifamily Housing Program (MHP), Mental Health Services Act (MHSA) program funds, and an award from the Federal Home Loan Bank Affordable Housing Program (AHP).
- The Developer agrees to defer \$500,000 of their \$2,500,000 developer fee and apply it as a funding source for the Project (Deferred Developer Fee).
- The Project has a financing shortfall of \$6,023,000. To fill this gap, the Developer will also seek financing from other funding sources.
- It is the responsibility of the Developer to ensure that applicable City zoning and land use requirements will permit development of the proposed Project.
- The Project will be Leadership in Energy and Environmental Design (LEED) certified.

- The Developer will be responsible for all development costs, including demolition of existing improvements, remediation, construction of the Project, and off-site improvements.
- Commencing with Certificate of Occupancy, the Agency Loan will bear a simple annual interest rate of 1.0%. Repayment of the Agency Loan will be from residual receipts calculated as the Project's annual cash flow after payment of ground rent (see discussion below), debt service, asset management fees, operating reserve fund deposits, and repayment of the Deferred Developer Fee.
- Upon repayment of the deferred fee, residual receipts will be split between the Agency and other public agencies in proportion to the respective loan amounts provided by each agency. The Developer agrees to pay to the Agency and other public agencies 50.0% of the residual receipts during Years 1-30 and 80% of the residual receipts during years 31-55. Residual receipts received by the Agency will be used toward repayment of the Agency Loan.

Ground Lease

- The Agency and Developer will enter into a 70-year leasehold agreement to convey to the Developer the ground and airspace rights for the Leased Premises. The Developer may extend the term of the lease for one additional period of 20 years, for a total of 90 years.
- The Developer will pay ground lease payments to the Agency as follows:

<u>Residential:</u>	Years 1-55	\$1.00 per year
	Years 56-90	10.0% of Effective Gross Income (EGI)
<u>Retail Space:</u>	If Developer subleases Retail Space:	75% of EGI after: (i) a management fee of 5% of EGI; and (ii) deposits to the Retail Leasing Reserve necessary to maintain a reserve fund of no more than \$75,000
	If Developer sells Retail Space:	Retail on Broadway: \$57/SF of retail space

Retail on Ninth Avenue: 90% of fair market value, as determined by a third-party appraiser

- After Year 55, the Developer may operate the Project as market-rate apartments with no affordability restrictions on the units.
- After Year 55, the Agency will have the right to acquire the leasehold interest in the Project at the greater of: (a) fair market value of the leasehold interest, or (b) the sum of the remaining non-Agency debt balances, including interest, and taxes.
- Upon expiration of the ground lease term (Year 90), the Developer will transfer title to the improvements to the Agency.

Estimate of Fair Re-Use Value

Based on these conditions, covenants, and development costs required by the proposed Agreements, KMA concluded the fair re-use value of the Leased Premises to be *negative* \$27,443,000. The KMA conclusion is separately reported in a memorandum to the Agency dated October 9, 2009.

## V. THE COMPENSATION WHICH DEVELOPER WILL BE REQUIRED TO PAY

KMA estimates Developer compensation to the Agency from two sources:

- Ground lease payments
- Residual receipts

These revenue streams are estimated to have a net present value (NPV) of approximately \$1,031,000, as follows:

NPV of Ground Lease Payments Years 1-90 - Retail	\$734,000
NPV of Ground Lease Payments Years 1-90 - Residential	\$108,000
NPV of Residual Receipts to Agency and Year 56 Payoff of Agency Loan	<u>\$189,000</u>
Total Compensation to Agency	\$1,031,000

On this basis then, KMA concludes that the effective compensation to the Agency is *negative* \$20,842,000, as summarized below:

Total Compensation	\$1,031,000
(Less) Agency Loan	<u>(\$21,873,000)</u>
Net Effective Compensation to Agency	(\$20,842,000)

**VI. AN EXPLANATION OF THE DIFFERENCE, IF ANY, BETWEEN THE COMPENSATION TO BE PAID TO THE AGENCY BY THE PROPOSED TRANSACTIONS AND THE FAIR MARKET VALUE OF THE INTERESTS TO BE CONVEYED AT THE HIGHEST AND BEST USE CONSISTENT WITH THE REDEVELOPMENT PLAN**

The fair market value of the interest to be conveyed at the highest and best use consistent with the Centre City Redevelopment Plan is estimated by KMA to be \$6,250,000.

The compensation to be paid to the Agency pursuant to the Agreements is estimated by KMA to be *negative* \$20,842,000. Factors affecting the difference in compensation and fair market value of the Property at highest and best use include:

- The Project will consist of rental apartments restricted to very low- and low-income households for 55 years.
- The Project is proposed to receive subsidies from a variety of Federal and State housing programs including: Low Income Housing Tax Credits, Multi-Family Housing Program, and the Mental Health Services Act program. These funding sources impose specific covenants and restrictions and require payment of prevailing wages during construction.
- The Project will be developed on a 70-year ground lease rather than fee simple ownership.

## **VII. EXPLANATION OF WHY THE GROUND LEASE OF THE LEASED PREMISES WILL ASSIST WITH THE ELIMINATION OF BLIGHT**

The Implementation Plan for the Centre City Redevelopment Project, adopted by the Redevelopment Agency on June 9, 2009 in accordance with Section 33490 of the California Community Redevelopment Law, contains the goals and objectives and the projects and expenditures proposed to eliminate blight within the Project Areas. These blighting factors include:

- Creation of incentive programs for existing property owners to reinvest in their properties.
- Creation of viable housing options with Centre City that span a range of incomes.

Implementation of the Agreements can be expected to assist in the alleviation of blighting conditions through the following:

- Encouragement of new and continuing private investment.
- Provision of affordable housing opportunities for Centre City residents.



KEYSER MARSTON ASSOCIATES™  
ADVISORS IN PUBLIC/PRIVATE REAL ESTATE DEVELOPMENT

**MEMORANDUM**

ADVISORS IN:  
REAL ESTATE  
REDEVELOPMENT  
AFFORDABLE HOUSING  
ECONOMIC DEVELOPMENT

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**To:** Jeff Graham, Vice President - Redevelopment  
Centre City Development Corporation

**From:** KEYSER MARSTON ASSOCIATES, INC.

**Date:** October 22, 2009

**Subject:** Ninth and Broadway Affordable Housing Project  
Estimate of Re-use Value

**A. Introduction**

Keyser Marston Associates, Inc. (KMA) has been requested to review the development transaction between the Redevelopment Agency of the City of San Diego (Agency) and Broadway Tower Associates, L.P. (Developer). The transaction is detailed in the Disposition and Development Agreement and Ground Lease (Agreements), under review as of October 6, 2009. The Developer intends to build a 250-unit, 17-story apartment complex affordable to households at extremely low-, very low- and low-income levels (Project). The Project will be constructed on a 25,000-square-foot (SF) site (Property) on the southeast corner of Ninth Avenue and Broadway in the East Village Redevelopment District of the Centre City Redevelopment Project Area in Downtown San Diego.

As background, the Agency acquired the Property from Broadway & 9<sup>th</sup> LP per the Repurchase Agreement dated July 17, 2006, after the original owner of the Property determined it was no longer financially feasible to develop a 12-story 393-unit affordable rental housing development on the Property. The Repurchase Agreement requires that the Agency develop an affordable housing project containing approximately 250 units on the Property, with 75% of the total number of units restricted for a minimum of 55 years (rental units) or 65 years (for-sale units).

## **B. Summary of Findings**

Under the terms of the Agreements, the Agency and Developer will enter into a 70-year leasehold agreement to convey to the Developer the Property's ground and airspace rights (Leased Premises). The Developer may extend the term of the lease for one additional period of 20 years, for a total of 90 years.

For the purposes of this report, the 90-year leasehold for the Leased Premises reflects the interest to be conveyed. KMA's principal conclusions are summarized as follows:

- The estimated value of the compensation to be received by the Agency is *negative* \$20,842,000.
- The estimated re-use value of the Leased Premises is *negative* \$27,443,000.
- The estimated fair market value of the Leased Premises at their highest and best use is \$6,250,000.

## **C. Background**

### Description of Property and Environs

The Property is situated in the East Village Redevelopment District in Downtown San Diego on the southeast corner of Broadway and Ninth Avenue. The Property consists of a vacant lot, currently utilized as surface parking, and an old vacant structure.

The Property is surrounded by a mix of low- to mid-rise commercial, institutional, and residential developments. The only new development currently under construction or planned in close proximity to the Project is Monaco. Monaco is planned as a 38-story mixed-use residential tower with 310 condominiums and 40,000 SF of retail and commercial space, situated on the north side of Broadway between Eighth and Ninth Avenues.

### Proposed Project

The Project will include the following components:

- *Affordable Housing* - The affordable housing development will consist of a multi-family residential development containing 250 apartments including 140 living units, 36 studios, and 74 one bedroom units with an overall average size of 388 SF.

The units will be affordable to very low- and low-income households earning 30%, 40%, and 60% of Area Median Income (AMI). Up to 88 units (35% of total units) will be set aside as supportive housing for individuals at risk of homelessness. Twenty-five of these units will be subsidized by the State of California Mental Health Services Act (MHSA) program, which allows for operating subsidies for up to 20 years. In addition, fifty (50) of the 88 supportive housing units will receive Section 8 vouchers which will allow the Developer to receive from the San Diego Housing Commission the difference between the 30% of the tenants' income and the maximum allowable rent for households earning up to 60% AMI in San Diego County.

- *Retail* - Approximately 5,800 SF of retail space will be located on the ground floor along Ninth Avenue and Broadway. The Developer proposes to lease or sell the retail space.
- *Parking* - The Project will be served by three levels of underground parking totaling 120 spaces.

#### **D. Transaction Terms**

This section summarizes the salient aspects of the business terms contained in the proposed Agreements.

##### *Disposition and Development Agreement*

- The Developer will construct 250 residential units, affordable to very low- and low-income households.
- The Agency will contribute a total of \$21,873,000 toward the affordable housing Project (Agency Loan).
- The Project will remain affordable for a term of 55 years.
- The Developer will secure financing from a number of sources including a conventional permanent loan, Low Income Housing Tax Credits, Multifamily Housing Program (MHP), Mental Health Services Act (MHSA) program funds, and an award from the Federal Home Loan Bank Affordable Housing Program (AHP).
- The Developer agrees to defer \$500,000 of their \$2,500,000 developer fee and apply it as a funding source for the Project (Deferred Developer Fee).

- The Project has a financing shortfall of \$6,023,000. To fill this gap, the Developer will also seek financing from other funding sources.
- It is the responsibility of the Developer to ensure that applicable City zoning and land use requirements will permit development of the proposed Project.
- The Project will be Leadership in Energy and Environmental Design (LEED) certified.
- The Developer will be responsible for all development costs, including demolition of existing improvements, remediation, construction of the Project, and off-site improvements.
- Commencing with Certificate of Occupancy, the Agency Loan will bear a simple annual interest rate of 1.0%. Repayment of the Agency Loan will be from residual receipts calculated as the Project's annual cash flow after payment of ground rent (see discussion below), debt service, asset management fees, operating reserve fund deposits, and repayment of the Deferred Developer Fee.
- Upon repayment of the deferred fee, residual receipts will be split between the Agency and other public agencies in proportion to the respective loan amounts provided by each agency. The Developer agrees to pay to the Agency and other public agencies 50.0% of the residual receipts during Years 1-30 and 80% of the residual receipts during years 31-55. Residual receipts received by the Agency will be used toward repayment of the Agency Loan.

Ground Lease

- The Agency and Developer will enter into a 70-year leasehold agreement to convey to the Developer the ground and airspace rights for the Leased Premises. The Developer may extend the term of the lease for one additional period of 20 years, for a total of 90 years.
- The Developer will pay ground lease payments to the Agency as follows:

<u>Residential:</u>	Years 1-55	\$1.00 per year
	Years 56-90	10.0% of Effective Gross Income (EGI)

Retail Space: If Developer subleases

Retail Space:

Years 1-5                      \$0 per year

Years 6-90                      75% of EGI after: (i) a management fee of 5% of EGI and; (ii) deposits to the Retail Leasing Reserve necessary to maintain a reserve fund of no more than \$75,000.

If Developer sells Retail Space:      Retail on Broadway:      \$57/SF of retail space  
Retail on Ninth Avenue: 90% of fair market value, as determined by a third-party appraiser

- After Year 55, the Developer may operate the Project as market-rate apartments with no affordability restrictions on the units.
- After Year 55, the Agency will have the right to acquire the leasehold interest in the Project at the greater of: (a) fair market value of the leasehold interest, or (b) the sum of the remaining non-Agency debt balances, including interest, and taxes.
- Upon expiration of the ground lease term (Year 90), the Developer will transfer title to the improvements to the Agency.

Conclusion

The estimated value of compensation to be received by the Agency is presented in Tables 2 and 3. Compensation is estimated as the present value of ground lease payments and residual receipts that the Developer will be required to make to the Agency during the term of the lease.

These revenue streams are estimated to have a net present value (NPV) of approximately \$1,031,000, as follows:

NPV of Ground Lease Payments Years 1-55 - Residential	\$0
NPV of Ground Lease Payments Years 56-90 - Residential	\$108,000

NPV of Ground Lease Payments Years 1-55 - Retail	\$714,000
NPV of Ground Lease Payments Years 56-90 - Retail	\$20,000
NPV of Residual Receipts to Agency and Year 56 Payoff of Agency Loan	<u>\$189,000</u>
Total Compensation to Agency	\$1,031,000

Under the terms of the Agreements, KMA estimates that the effective compensation to the Agency is *negative* \$20,842,000, estimated as follows:

Total Compensation	\$1,031,000
(Less) Agency Loan	<u>(\$21,873,000)</u>
Net Effective Compensation to Agency	(\$20,842,000)

#### E. Estimate of Fair Re-use Value

Re-use value is defined as the highest price in terms of cash or its equivalent which a property or development right is expected to bring for a specified use in a competitive open market, subject to the covenants, conditions, and restrictions imposed by the Agreements.

There are two fundamental approaches to establish re-use value:

- The first is an analysis based on the sale of comparable properties or development rights. When comparable transactions exist and when relatively few adjustments are required to adjust the comparables to the subject, the approach based on comparable transactions can yield the most reliable indicator of value.
- The second method is an analysis based on the anticipated income characteristics for a specific project. Often the income approach, also termed the residual value approach, proves more useful than the comparable sales approach due to the unique market setting, project characteristics, and specific requirements of the Agency which make the approach based on comparable transactions difficult or unfeasible to implement.

With this approach, the residual value is established as the amount that a developer can feasibly afford to pay for a property or development right, after taking into account the development costs funded by the developer, and the conditions and covenants required by the lease of the property. In the case for affordable housing developments, it is necessary to consider the maximum supportable debt, maximum equity investment

resulting from the award of Low Income Housing Tax Credits, and other State and Federal loans and grants competitively available to the project.

### **Comparable Sales Approach**

It is the KMA opinion that a review of comparable land sale transactions is not relevant for determination of the fair re-use value of the Leased Premises due to the following extraordinary factors:

- The Project will be restricted to very low- and low-income households for 55 years.
- The Project is proposed to receive subsidies from a variety of Federal and State housing programs including: Low Income Housing Tax Credits, Multi-Family Housing Program, and the Mental Health Services Act program. These funding sources impose specific covenants and restrictions and require payment of prevailing wages during construction.
- The Project will be developed on a 70-year ground lease rather than fee simple ownership.

Therefore, the comparable sales approach is not deemed relevant to this analysis.

### **Residual Land Value Approach**

Tables 4 to 7 present KMA's residual land value analysis, based on the terms of the Agreements. The Agency Loan is not included in the residual land value analysis as a potential funding source. Rather, a finding of a negative residual land value provides an indication of the need for an Agency financial contribution to the Project.

### **Development Costs**

Table 4 summarizes development costs for the Project. KMA has reviewed the Developer's cost estimates and evaluated them in comparison to similar high-rise, SRO, and residential projects in Southern California with which we are familiar.

Total development costs for the Project, excluding land acquisition, are \$65,659,000, or \$413 per SF of gross building area (GBA), which equates to approximately \$263,000 per dwelling unit. Total development costs consist of the following:

- Direct construction costs, such as site work, parking, shell construction, furniture, fixtures and equipment (FF&E), and contingency. The total direct costs, which are inclusive of the payment of prevailing wages, are estimated to be \$49,332,000, or \$311 per SF GBA.
- Indirect costs, such as architecture and engineering, permits and fees, legal and accounting, taxes and insurance, developer fee, marketing/lease-up, and contingency. These are estimated to be \$11,327,000, or 23.0% of direct costs.
- Financing costs, including loan fees, interest during construction, Tax Credit Allocation Committee (TCAC) costs, and operating/lease-up reserves. These costs are estimated to total \$4,999,000, or 10.1% of direct costs.

### Net Operating Income

Table 5 presents an estimate of stabilized Net Operating Income (NOI) for the Project, as follows:

### Residential

- Sixty-three (63) units will be restricted to households earning not more than 30% AMI, 87 units will be restricted to households at 40% AMI, and 98 units will be restricted to households at 60% AMI. For underwriting purposes, KMA has assumed 25 of the units restricted at 40% AMI are MHSA units, generating rental income reflective of rents at 20% AMI. In addition, KMA also assumed that 50 units will receive Section 8 income of \$325 per unit per month. Based on these assumptions, total rental income amounts to \$2,045,000 annually.
- KMA has assumed other income, such as laundry and vending, averaging \$6 per unit per month.
- KMA has assumed a vacancy factor of 10.0%.
- Total expenses have been estimated at an average of \$5,730 per unit per year. These include operating expenses (\$4,255); property management fee (\$480); tenant services (\$260); applicable assessments (\$51); replacement reserves (\$600); a monitoring fee to the San Diego Housing Commission (\$50); and a monitoring fee to the MHSA program (\$34).

- The Project is projected to receive an operating subsidy of \$58,000 per year from the State of California Mental Health Services Act (MHSA) program.

Based on these assumptions, Residential NOI for the proposed Project at stabilization is estimated at \$483,000 per year.

### Retail

- The Project will contain approximately 3,800 SF of rentable retail space along Broadway and 2,000 SF of rentable retail space along Ninth Avenue.
- For underwriting purposes, KMA has conservatively assumed the retail space as 75% vacant for operating year 1, 50% vacant for operating year 2, 25% vacant for operating year 3, 15% vacant for operating years 4-10, and 10% vacant thereafter.
- During years 1-5, 100% of retail cash flow will be deposited into an operating reserve fund for the residential component, up to \$500,000.
- Beginning in year 6 through the term of the ground lease, the retail component will be subject to a ground lease of 75.0% of EGI after a management fee of 5.0% of EGI and periodic deposits to the Retail Leasing Reserve, to be maintained at no more than \$75,000, escalated at an annual increase in CPI.

### Residual Land Value

Table 6 presents the KMA estimate of residual land value. The residual land value can be estimated as the difference between total available funding sources and total development costs. As noted previously, total funding sources available to the Project include the maximum supportable debt, maximum equity investment, and other State and Federal loans and grants, described as follows:

- *Supportable Debt* - Tax-exempt bond financing supported by net operating income generated by the Project.
- *Equity Investment* - Low Income Housing Tax Credits automatically awarded by the California Tax Credit Allocation Committee to projects that receive tax-exempt bond financing. The Developer plans to partner with a tax credit investor and use the tax credit equity funded by the investor to fund construction of the Project.

- *State and Federal Loans and Grants* - CalHFA Mental Health Services Act (MHSA) and Multi-Family Housing Program (MHP) funds distributed by the California Department of Housing and Community Development (HCD).
- *Other Sources* - Other loans or grants such as a loan from the Federal Home Loan Bank Affordable Housing Program, deferral of developer fee, and deferral of interest due on the Agency loan.

These funding sources are estimated by KMA to total \$37,763,000, as follows:

<b><u>Sources of Funds</u></b>	
Supportable Debt	\$4,453,000
Tax Credit Equity	\$19,415,000
CalHFA Mental Health Services Act (MHSA)	\$2,000,000
Multi-Family Housing Program (MHP)	\$10,000,000
FHLB Affordable Housing Program	\$1,000,000
Deferred Developer Fee	\$500,000
Deferred Agency Interest	<u>\$395,000</u>
Total Sources of Funds - Residential	\$37,763,000

The comparison of total funding sources (\$37,763,000) and total development costs (\$65,659,000) yields a residual land value of *negative* \$27,896,000.

<b><u>Residual Land Value</u></b>	
Total Sources of Funds	\$37,763,000
(Less) Development Costs	<u>(\$65,659,000)</u>
Residual Land Value	(\$27,896,000)

**Estimate of Fair Market Value of Leasehold Interest at Year 56**

In addition, the Developer will receive value associated with the leasehold interest at Year 56. Table 7 estimates the fair market value of the Developer's leasehold interest for Years 56-90. The fair market value of the leasehold interest is estimated as the sum of equity investment and conventional debt supported by Project cash flow. This is estimated to have a net present value today of \$453,000.

As presented below, the sum of residual land value for Years 1-55 (*negative* \$27,896,000) and the net present value of the fair market value of the leasehold interest at Year 56 (\$453,000) is estimated to yield a total fair re-use value of *negative* \$27,443,000.

<b><u>Re-Use Value</u></b>	
Residual Land Value, Years 1-55	(\$27,896,000)
Add: NPV of Year 56 Value of Leasehold Interest in Leased Premises	<u>\$453,000</u>
Total Fair Re-Use Value	(\$27,443,000)

Conclusion

Based on the foregoing analysis, KMA concludes that the fair re-use value of the Leased Premises is *negative* \$27,443,000.

**F. Fair Market Value at Highest and Best Use**

Section 33433 of California Redevelopment Law requires that prior to selling or leasing real property, redevelopment agencies estimate the fair market value of the interest to be conveyed at its highest and best (most profitable) use.

Typically, the analysis of the fair market value at highest and best use does not consider the specific Agency/Developer transaction or development concept, but rather the most profitable use that is consistent with the Redevelopment Plan or other governing land use regulations. The purpose of the analysis is to estimate the maximum compensation that the Agency could achieve if it were to offer the subject property or development right on the open market. The highest and best use of the property is the use that generates the highest property value. By definition, the highest and best use is that use which is physically possible, financially feasible, and legally permitted.

The Centre City Planned District Ordinance (PDO) governs the zoning and land uses of the Property. The Property is located within the Employment / Residential Mixed Use which allows for a mix of uses including office, residential, hotel, research and development, and education and medical facilities. In addition, the Property has a maximum Floor Area Ratio (FAR) of 10.0, with the potential for bonuses to increase total density to a maximum of 14.0.

KMA reviewed comparable land sales in Downtown from August 2007 through August 2009. Sales prices ranged from \$140 to \$765 per SF land, with median and average prices

of \$372 and \$320 per SF land, respectively. These comparables require a number of adjustments in order to reflect the value of the Property, including the following considerations:

- The majority of the comparables ranged from the mid \$200's to the low \$400's per SF of land.
- The comparable sales vary by neighborhood, status of entitlements, and potential for views.
- Most of the comparable sales transactions involved sites that were proposed for developments at FARs lower than the FAR allowed on the Property. In other words, the Leased Premises represent a higher-density development opportunity -- with the potential for higher construction costs -- when compared with the comparable sales.
- Most of the comparable sales occurred prior to the financial market meltdown in September 2008. The status of the financial market has exacerbated development conditions, resulting in further downward pressure on land values.

In view of the above considerations, KMA believes that the fair market value of the Property falls below the majority of the comparable sales on a per-SF-FAR basis.

### Conclusion

It is the KMA view that a market value toward the lower end of the range of comparables is appropriate, i.e., \$25 per SF of FAR times 250,000 SF allowable FAR, or \$6,250,000. This valuation reflects the Property's location and configuration, allowable FAR, and probable mix of uses achievable on a leasehold interest. On this basis, then, KMA concludes that the fair market value of the Leased Premises at their highest and best use is \$6,250,000.

### **G. Limiting Conditions**

The estimates of re-use value and fair market value at the highest and best use contained in this memorandum assume compliance with the following assumptions:

1. There are no soil or subsoil problems, including toxic or hazardous conditions, on the Property that need to be remediated in order to develop the Property.
2. The ultimate development will not vary significantly from that assumed in this Re-Use Analysis.

3. The title of the property is good and marketable; no title search has been made, nor have we attempted to determine the ownership of the property. The value estimates are given without regard to any questions of title, boundaries, encumbrances, liens or encroachments. It is assumed that all assessments, if any, are paid.
4. The Property will be in conformance with the applicable zoning and building ordinances.
5. Information provided by such local sources as governmental agencies, financial institutions, realtors, buyers, sellers, and others was considered in light of its source, and checked by secondary means.
6. Neither the local nor national economy will experience a major recession. If an unforeseen change occurs in the economy, the conclusions contained herein may no longer be valid.
7. The Project will adhere to the schedule of performance described in the Agreements.
8. Both parties are well informed and well advised and each is acting prudently in what he/she considers his/her own best interest.

attachments

**TABLE 1**

**PROJECT DESCRIPTION (1)  
NINTH AND BROADWAY  
CENTRE CITY DEVELOPMENT CORPORATION**

---

<b>I. Site Area</b>	25,000 SF 0.57 Acres	
<b>II. Gross Building Area</b>		
Net Residential	97,026 SF (2)	61%
Retail - Broadway	3,800 SF (3)	2%
Retail - Ninth Avenue	2,000 SF (3)	1%
Manager's Office	1,176 SF	1%
Common Area	<u>54,788</u> SF (4)	<u>35%</u>
Total Gross Building Area	158,790 SF (4)	100%
<b>III. Unit Mix</b>		
<u>Number of Units</u>		
Living Unit	140 Units	56%
Studio	36 Units	14%
One Bedroom	<u>74</u> Units	<u>30%</u>
Total Units	250 Units	100%
<u>Average Unit Size</u>		
Living Unit	283 SF	
Studio	387 SF	
One Bedroom	<u>587</u> SF	
Total Units	388 SF	
<b>IV. Number of Stories / Density</b>	17 Floors 436 Units/Acre	
<b>V. Construction Type</b>	Type I	
<b>VI. Affordability Mix</b>		
Units @ 20% of AMI	25 Units	10%
Units @ 30% of AMI	63 Units	25%
Units @ 40% of AMI	62 Units	25%
Units @ 60% of AMI	98 Units	39%
Manager	<u>2</u> Units	<u>1%</u>
Total/Average	250 Units	100%
Average Affordability	43.3% of AMI	

**TABLE 1**

**PROJECT DESCRIPTION <sup>(1)</sup>  
NINTH AND BROADWAY  
CENTRE CITY DEVELOPMENT CORPORATION**

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**VII. Supportive Housing Mix**

Mental Health Housing Services Units	25 Units
Section 8 Units	50 Units
Other Supportive Housing Units	<u>13</u> Units
Total Supportive Housing Units	88 Units

**VIII. Parking**

	3 Levels Subterranean
Number of Spaces	120 Spaces
Parking Ratio	0.48 Spaces/Unit
Parking Area	49,490 SF
Space Size	412 SF/Space

(1) Source: Development Permit Submittal, April 20, 2009, Studio E Architects, unless otherwise noted.

(2) Source: Studio E Architects, May 27, 2009.

(3) Source: Centre City Development Corporation, May 27, 2009.

(4) Excludes 13,420 SF of exterior common space.

TABLE 2

**CASH FLOW PROJECTION  
NINTH AND BROADWAY  
CENTRE CITY DEVELOPMENT CORPORATION**

			<u>1</u>	<u>2</u>	<u>3</u>	<u>4</u>	<u>5</u>
<b>Retail</b>							
I.	Gross Scheduled Income (GSI)						
	Retail - Broadway		\$91,200	\$93,480	\$95,817	\$98,212	\$100,668
	Retail - 9th Avenue		<u>\$48,000</u>	<u>\$49,200</u>	<u>\$50,430</u>	<u>\$51,691</u>	<u>\$52,983</u>
	Total - Retail		\$139,200	\$142,680	\$146,247	\$149,903	\$153,651
	(Less) Vacancy - Retail - Broadway		(\$68,400)	(\$46,740)	(\$23,954)	(\$14,732)	(\$15,100)
	(Less) Vacancy - Retail - 9th Avenue		<u>(\$36,000)</u>	<u>(\$24,600)</u>	<u>(\$12,608)</u>	<u>(\$7,754)</u>	<u>(\$7,947)</u>
II.	Effective Gross Income (EGI) - Retail		\$34,800	\$71,340	\$109,685	\$127,418	\$130,603
III.	Operating Expenses - Retail		<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
IV.	Total Net Operating Income - Retail		\$34,800	\$71,340	\$109,685	\$127,418	\$130,603
V.	(Less) Debt Service		\$0	\$0	\$0	\$0	\$0
	(Less) Management Fee		(\$1,740)	(\$3,567)	(\$5,484)	(\$6,371)	(\$6,530)
	(Less) Deposit to Retail Operating Reserve		<u>(\$3,480)</u>	<u>(\$7,134)</u>	<u>(\$10,969)</u>	<u>(\$12,742)</u>	<u>(\$13,060)</u>
VI.	Project Cash Flow - Retail		\$29,580	\$60,639	\$93,232	\$108,305	\$111,013
VII.	(Less) Ground Lease Payment - Retail		<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
	NPV @ Years 1-55 @ Discount Rate	10.0%	<u>\$714,000</u>				
	NPV @ Years 56-90 @ Discount Rate	10.0%	<u>\$20,000</u>				
VIII.	Net Cash Flow After Ground Lease - Retail		\$29,580	\$60,639	\$93,232	\$108,305	\$111,013
IX.	(Less) Deposit to Residential Operating Reserve		<u>(\$29,580)</u>	<u>(\$60,639)</u>	<u>(\$93,232)</u>	<u>(\$108,305)</u>	<u>(\$111,013)</u>
X.	Retail Cash Flow Available for Distribution		\$0	\$0	\$0	\$0	\$0
<b>Residential</b>							
I.	Gross Scheduled Income (GSI)						
	Residential-MHSA	25 Units	\$85,200	\$87,330	\$89,513	\$91,751	\$94,045
	Residential-Section 8 Units	50 Units	\$256,800	\$263,220	\$269,801	\$276,546	\$283,459
	Residential-Other Units		<u>\$1,508,304</u>	<u>\$1,546,012</u>	<u>\$1,584,662</u>	<u>\$1,624,278</u>	<u>\$1,664,885</u>
	Total - Residential		\$1,850,304	\$1,896,562	\$1,943,976	\$1,992,575	\$2,042,389
	Add: Section 8 Subsidy		\$195,000	\$199,875	\$204,872	\$209,994	\$215,244
	Add: MHSA Operating Subsidy		\$58,040	\$60,607	\$63,279	\$66,062	\$68,960
	Add: Other Income		\$18,000	\$18,450	\$18,911	\$19,384	\$19,869
	Add: Parking Income		<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
	Total Income		\$2,121,344	\$2,175,493	\$2,231,038	\$2,288,015	\$2,346,461
	(Less) Vacancy - Residential		(\$204,530)	(\$209,644)	(\$214,885)	(\$220,257)	(\$225,763)
	(Less) Vacancy - Parking/Other		<u>(\$1,800)</u>	<u>(\$1,845)</u>	<u>(\$1,891)</u>	<u>(\$1,938)</u>	<u>(\$1,987)</u>
II.	Effective Gross Income (EGI)		\$1,915,014	\$1,964,005	\$2,014,262	\$2,065,820	\$2,118,711
III.	Operating Expenses		<u>(\$1,432,403)</u>	<u>(\$1,479,366)</u>	<u>(\$1,527,924)</u>	<u>(\$1,578,132)</u>	<u>(\$1,630,046)</u>
IV.	Total Net Operating Income		\$482,611	\$484,638	\$486,338	\$487,688	\$488,665
V.	Ground Lease Payment - Residential		<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
	NPV @ Years 1-55 @ Discount Rate	10.0%	<u>\$0</u>				
	NPV @ Years 56-90 @ Discount Rate	10.0%	<u>\$108,000</u>				
VI.	Total Net Operating Income After Ground Lease		\$482,611	\$484,638	\$486,338	\$487,688	\$488,665
VII.	(Less) Debt Service		(\$216,486)	(\$216,486)	(\$216,486)	(\$216,486)	(\$216,486)
	(Less) Debt Service - Section 8		(\$146,224)	(\$146,224)	(\$146,224)	(\$146,224)	(\$146,224)
	(Less) Debt Service - MHP		<u>(\$42,000)</u>	<u>(\$42,000)</u>	<u>(\$42,000)</u>	<u>(\$42,000)</u>	<u>(\$42,000)</u>
	Total Debt Service		(\$404,710)	(\$404,710)	(\$404,710)	(\$404,710)	(\$404,710)
VIII.	Project Cash Flow - Residential		\$77,901	\$79,928	\$81,628	\$82,978	\$83,955
IX.	(Less) Limited Partner Asset Mgmt. Fee		(\$15,000)	(\$15,413)	(\$15,836)	(\$16,272)	(\$16,719)
	(Less) General Partner Asset Mgmt. Fee		<u>(\$17,500)</u>	<u>(\$17,981)</u>	<u>(\$18,476)</u>	<u>(\$18,984)</u>	<u>(\$19,506)</u>
	Total Asset Management Fees		(\$32,500)	(\$33,394)	(\$34,312)	(\$35,256)	(\$36,225)
X.	Residential Cash Flow Available for Distribution		\$45,401	\$46,535	\$47,316	\$47,722	\$47,730

TABLE 2

**CASH FLOW PROJECTION  
NINTH AND BROADWAY  
CENTRE CITY DEVELOPMENT CORPORATION**

	<u>6</u>	<u>7</u>	<u>8</u>	<u>9</u>	<u>10</u>	<u>11</u>	<u>12</u>
<b>Retail</b>							
<b>I.</b> Gross Scheduled Income (GSI)							
Retail - Broadway	\$103,184	\$105,764	\$108,408	\$111,118	\$113,896	\$116,744	\$119,662
Retail - 9th Avenue	<u>\$54,308</u>	<u>\$55,665</u>	<u>\$57,057</u>	<u>\$58,483</u>	<u>\$59,945</u>	<u>\$61,444</u>	<u>\$62,980</u>
Total - Retail	<u>\$157,492</u>	<u>\$161,429</u>	<u>\$165,465</u>	<u>\$169,602</u>	<u>\$173,842</u>	<u>\$178,188</u>	<u>\$182,642</u>
(Less) Vacancy - Retail - Broadway	(\$15,478)	(\$15,865)	(\$16,261)	(\$16,668)	(\$17,084)	(\$11,674)	(\$11,966)
(Less) Vacancy - Retail - 9th Avenue	<u>(\$8,146)</u>	<u>(\$8,350)</u>	<u>(\$8,559)</u>	<u>(\$8,773)</u>	<u>(\$8,992)</u>	<u>(\$6,144)</u>	<u>(\$6,298)</u>
<b>II.</b> Effective Gross Income (EGI) - Retail	\$133,868	\$137,215	\$140,645	\$144,161	\$147,765	\$160,369	\$164,378
<b>III.</b> Operating Expenses - Retail	<u>\$0</u>						
<b>IV.</b> Total Net Operating Income - Retail	\$133,868	\$137,215	\$140,645	\$144,161	\$147,765	\$160,369	\$164,378
<b>V.</b> (Less) Debt Service	\$0	\$0	\$0	\$0	\$0	\$0	\$0
(Less) Management Fee	(\$6,693)	(\$6,861)	(\$7,032)	(\$7,208)	(\$7,388)	(\$8,018)	(\$8,219)
(Less) Deposit to Retail Operating Reserve	<u>(\$13,387)</u>	<u>(\$13,721)</u>	<u>(\$14,065)</u>	<u>(\$14,416)</u>	<u>(\$14,777)</u>	<u>(\$16,037)</u>	<u>(\$16,438)</u>
<b>VI.</b> Project Cash Flow - Retail	\$113,788	\$116,633	\$119,549	\$122,537	\$125,601	\$136,314	\$139,721
<b>VII.</b> (Less) Ground Lease Payment - Retail	<u>(\$85,341)</u>	<u>(\$87,475)</u>	<u>(\$89,661)</u>	<u>(\$91,903)</u>	<u>(\$94,200)</u>	<u>(\$102,235)</u>	<u>(\$104,791)</u>
NPV @ Years 1-55 @ Discount Rate							
NPV @ Years 56-90 @ Discount Rate							
<b>VIII.</b> Net Cash Flow After Ground Lease - Retail	\$28,447	\$29,158	\$29,887	\$30,634	\$31,400	\$34,078	\$34,930
<b>IX.</b> (Less) Deposit to Residential Operating Reserve	<u>\$0</u>						
<b>X.</b> Retail Cash Flow Available for Distribution	\$28,447	\$29,158	\$29,887	\$30,634	\$31,400	\$34,078	\$34,930
<b>Residential</b>							
<b>I.</b> Gross Scheduled Income (GSI)							
Residential-MHSA	\$96,396	\$98,806	\$101,276	\$103,808	\$106,403	\$109,063	\$111,790
Residential-Section 8 Units	\$290,546	\$297,809	\$305,255	\$312,886	\$320,708	\$328,726	\$336,944
Residential-Other Units	<u>\$1,706,508</u>	<u>\$1,749,170</u>	<u>\$1,792,899</u>	<u>\$1,837,722</u>	<u>\$1,883,665</u>	<u>\$1,930,757</u>	<u>\$1,979,026</u>
Total - Residential	<u>\$2,093,449</u>	<u>\$2,145,785</u>	<u>\$2,199,430</u>	<u>\$2,254,416</u>	<u>\$2,310,776</u>	<u>\$2,368,546</u>	<u>\$2,427,759</u>
Add: Section 8 Subsidy	\$220,625	\$226,140	\$231,794	\$237,589	\$243,528	\$249,616	\$255,857
Add: MHSA Operating Subsidy	\$71,977	\$75,117	\$78,386	\$81,789	\$85,331	\$89,017	\$92,853
Add: Other Income	\$20,365	\$20,874	\$21,396	\$21,931	\$22,480	\$23,042	\$23,618
Add: Parking Income	<u>\$0</u>						
Total Income	\$2,406,416	\$2,467,917	\$2,531,007	\$2,595,725	\$2,662,115	\$2,730,220	\$2,800,086
(Less) Vacancy - Residential	(\$231,407)	(\$237,193)	(\$243,122)	(\$249,200)	(\$255,430)	(\$261,816)	(\$268,362)
(Less) Vacancy - Parking/Other	<u>(\$2,037)</u>	<u>(\$2,087)</u>	<u>(\$2,140)</u>	<u>(\$2,193)</u>	<u>(\$2,248)</u>	<u>(\$2,304)</u>	<u>(\$2,362)</u>
<b>II.</b> Effective Gross Income (EGI)	\$2,172,972	\$2,228,637	\$2,285,745	\$2,344,331	\$2,404,437	\$2,466,100	\$2,529,363
<b>III.</b> Operating Expenses	<u>(\$1,683,725)</u>	<u>(\$1,739,231)</u>	<u>(\$1,796,625)</u>	<u>(\$1,855,973)</u>	<u>(\$1,917,342)</u>	<u>(\$1,980,801)</u>	<u>(\$2,046,424)</u>
<b>IV.</b> Total Net Operating Income	\$489,246	\$489,407	\$489,120	\$488,359	\$487,095	\$485,299	\$482,939
<b>V.</b> Ground Lease Payment - Residential	<u>\$0</u>						
NPV @ Years 1-55 @ Discount Rate							
NPV @ Years 56-90 @ Discount Rate							
<b>VI.</b> Total Net Operating Income After Ground Lease	\$489,246	\$489,407	\$489,120	\$488,359	\$487,095	\$485,299	\$482,939
<b>VII.</b> (Less) Debt Service	(\$216,486)	(\$216,486)	(\$216,486)	(\$216,486)	(\$216,486)	(\$216,486)	(\$216,486)
(Less) Debt Service - Section 8	(\$146,224)	(\$146,224)	(\$146,224)	(\$146,224)	(\$146,224)	(\$146,224)	(\$146,224)
(Less) Debt Service - MHP	<u>(\$42,000)</u>						
Total Debt Service	<u>(\$404,710)</u>						
<b>VIII.</b> Project Cash Flow - Residential	\$84,536	\$84,697	\$84,410	\$83,649	\$82,385	\$80,589	\$78,229
<b>IX.</b> (Less) Limited Partner Asset Mgmt. Fee	(\$17,179)	(\$17,652)	(\$18,137)	(\$18,636)	(\$19,148)	(\$19,675)	(\$20,216)
(Less) General Partner Asset Mgmt. Fee	<u>(\$20,042)</u>	<u>(\$20,593)</u>	<u>(\$21,160)</u>	<u>(\$21,742)</u>	<u>(\$22,340)</u>	<u>(\$22,954)</u>	<u>(\$23,585)</u>
Total Asset Management Fees	<u>(\$37,221)</u>	<u>(\$38,245)</u>	<u>(\$39,297)</u>	<u>(\$40,377)</u>	<u>(\$41,488)</u>	<u>(\$42,629)</u>	<u>(\$43,801)</u>
<b>X.</b> Residential Cash Flow Available for Distribution	\$47,315	\$46,452	\$45,113	\$43,271	\$40,897	\$37,960	\$34,428

TABLE 2

**CASH FLOW PROJECTION  
NINTH AND BROADWAY  
CENTRE CITY DEVELOPMENT CORPORATION**

	<u>13</u>	<u>14</u>	<u>15</u>	<u>16</u>	<u>17</u>	<u>18</u>	<u>19</u>
<b>Retail</b>							
<b>I.</b> Gross Scheduled Income (GSI)							
Retail - Broadway	\$122,654	\$125,720	\$128,863	\$132,085	\$135,387	\$138,772	\$142,241
Retail - 9th Avenue	<u>\$64,555</u>	<u>\$66,169</u>	<u>\$67,823</u>	<u>\$69,518</u>	<u>\$71,256</u>	<u>\$73,038</u>	<u>\$74,864</u>
Total - Retail	\$187,209	\$191,889	\$196,686	\$201,603	\$206,643	\$211,809	\$217,104
(Less) Vacancy - Retail - Broadway	(\$12,265)	(\$12,572)	(\$12,886)	(\$13,208)	(\$13,539)	(\$13,877)	(\$14,224)
(Less) Vacancy - Retail - 9th Avenue	<u>(\$6,455)</u>	<u>(\$6,617)</u>	<u>(\$6,782)</u>	<u>(\$6,952)</u>	<u>(\$7,126)</u>	<u>(\$7,304)</u>	<u>(\$7,486)</u>
<b>II.</b> Effective Gross Income (EGI) - Retail	\$168,488	\$172,700	\$177,017	\$181,443	\$185,979	\$190,628	\$195,394
<b>III.</b> Operating Expenses - Retail	<u>\$0</u>						
<b>IV.</b> Total Net Operating Income - Retail	\$168,488	\$172,700	\$177,017	\$181,443	\$185,979	\$190,628	\$195,394
<b>V.</b> (Less) Debt Service	\$0	\$0	\$0	\$0	\$0	\$0	\$0
(Less) Management Fee	(\$8,424)	(\$8,635)	(\$8,851)	(\$9,072)	(\$9,299)	(\$9,531)	(\$9,770)
(Less) Deposit to Retail Operating Reserve	<u>(\$16,849)</u>	<u>(\$17,270)</u>	<u>(\$17,702)</u>	<u>(\$18,144)</u>	<u>(\$18,598)</u>	<u>(\$19,063)</u>	<u>(\$19,539)</u>
<b>VI.</b> Project Cash Flow - Retail	\$143,215	\$146,795	\$150,465	\$154,226	\$158,082	\$162,034	\$166,085
<b>VII.</b> (Less) Ground Lease Payment - Retail	<u>(\$107,411)</u>	<u>(\$110,096)</u>	<u>(\$112,849)</u>	<u>(\$115,670)</u>	<u>(\$118,562)</u>	<u>(\$121,526)</u>	<u>(\$124,564)</u>
NPV @ Years 1-55 @ Discount Rate							
NPV @ Years 56-90 @ Discount Rate							
<b>VIII.</b> Net Cash Flow After Ground Lease - Retail	\$35,804	\$36,699	\$37,616	\$38,557	\$39,521	\$40,509	\$41,521
<b>IX.</b> (Less) Deposit to Residential Operating Reserve	<u>\$0</u>						
<b>X.</b> Retail Cash Flow Available for Distribution	\$35,804	\$36,699	\$37,616	\$38,557	\$39,521	\$40,509	\$41,521
<b>Residential</b>							
<b>I.</b> Gross Scheduled Income (GSI)							
Residential-MHSA	\$114,585	\$117,449	\$120,385	\$123,395	\$126,480	\$129,642	\$132,883
Residential-Section 8 Units	\$345,367	\$354,002	\$362,852	\$371,923	\$381,221	\$390,752	\$400,520
Residential-Other Units	<u>\$2,028,501</u>	<u>\$2,079,214</u>	<u>\$2,131,194</u>	<u>\$2,184,474</u>	<u>\$2,239,086</u>	<u>\$2,295,063</u>	<u>\$2,352,439</u>
Total - Residential	\$2,488,453	\$2,550,665	\$2,614,431	\$2,679,792	\$2,746,787	\$2,815,456	\$2,885,843
Add: Section 8 Subsidy	\$262,253	\$268,810	\$275,530	\$0	\$0	\$0	\$0
Add: MHSA Operating Subsidy	\$96,844	\$100,997	\$105,317	\$109,812	\$114,488	\$119,352	\$124,411
Add: Other Income	\$24,208	\$24,813	\$25,434	\$26,069	\$26,721	\$27,389	\$28,074
Add: Parking Income	<u>\$0</u>						
Total Income	\$2,871,758	\$2,945,284	\$3,020,712	\$2,815,673	\$2,887,996	\$2,962,197	\$3,038,327
(Less) Vacancy - Residential	(\$275,071)	(\$281,947)	(\$288,996)	(\$267,979)	(\$274,679)	(\$281,546)	(\$288,584)
(Less) Vacancy - Parking/Other	<u>(\$2,421)</u>	<u>(\$2,481)</u>	<u>(\$2,543)</u>	<u>(\$2,607)</u>	<u>(\$2,672)</u>	<u>(\$2,739)</u>	<u>(\$2,807)</u>
<b>II.</b> Effective Gross Income (EGI)	\$2,594,267	\$2,660,855	\$2,729,172	\$2,545,087	\$2,610,645	\$2,677,913	\$2,746,936
<b>III.</b> Operating Expenses	<u>(\$2,114,283)</u>	<u>(\$2,184,457)</u>	<u>(\$2,257,026)</u>	<u>(\$2,332,071)</u>	<u>(\$2,409,678)</u>	<u>(\$2,489,936)</u>	<u>(\$2,572,935)</u>
<b>IV.</b> Total Net Operating Income	\$479,983	\$476,398	\$472,147	\$213,016	\$200,967	\$187,977	\$174,000
<b>V.</b> Ground Lease Payment - Residential	<u>\$0</u>						
NPV @ Years 1-55 @ Discount Rate							
NPV @ Years 56-90 @ Discount Rate							
<b>VI.</b> Total Net Operating Income After Ground Lease	\$479,983	\$476,398	\$472,147	\$213,016	\$200,967	\$187,977	\$174,000
<b>VII.</b> (Less) Debt Service	(\$216,486)	(\$216,486)	(\$216,486)	(\$216,486)	(\$216,486)	(\$216,486)	(\$216,486)
(Less) Debt Service - Section 8	(\$146,224)	(\$146,224)	(\$146,224)	\$0	\$0	\$0	\$0
(Less) Debt Service - MHP	<u>(\$42,000)</u>						
Total Debt Service	(\$404,710)	(\$404,710)	(\$404,710)	(\$258,486)	(\$258,486)	(\$258,486)	(\$258,486)
<b>VIII.</b> Project Cash Flow - Residential	\$75,273	\$71,688	\$67,437	(\$45,470)	(\$57,519)	(\$70,509)	(\$84,486)
<b>IX.</b> (Less) Limited Partner Asset Mgmt. Fee	(\$20,772)	(\$21,343)	(\$21,930)	\$0	\$0	\$0	\$0
(Less) General Partner Asset Mgmt. Fee	<u>(\$24,234)</u>	<u>(\$24,900)</u>	<u>(\$25,585)</u>	<u>(\$26,288)</u>	<u>(\$27,011)</u>	<u>(\$27,754)</u>	<u>(\$28,517)</u>
Total Asset Management Fees	(\$45,005)	(\$46,243)	(\$47,515)	(\$26,288)	(\$27,011)	(\$27,754)	(\$28,517)
<b>X.</b> Residential Cash Flow Available for Distribution	\$30,268	\$25,445	\$19,922	(\$71,758)	(\$84,530)	(\$98,263)	(\$113,003)

TABLE 2

**CASH FLOW PROJECTION  
NINTH AND BROADWAY  
CENTRE CITY DEVELOPMENT CORPORATION**

	<u>20</u>	<u>21</u>	<u>22</u>	<u>23</u>	<u>24</u>	<u>25</u>	<u>26</u>
<b>Retail</b>							
<b>I.</b> Gross Scheduled Income (GSI)							
Retail - Broadway	\$145,797	\$149,442	\$153,178	\$157,007	\$160,932	\$164,956	\$169,080
Retail - 9th Avenue	<u>\$76,735</u>	<u>\$78,654</u>	<u>\$80,620</u>	<u>\$82,635</u>	<u>\$84,701</u>	<u>\$86,819</u>	<u>\$88,989</u>
Total - Retail	<u>\$222,532</u>	<u>\$228,095</u>	<u>\$233,798</u>	<u>\$239,643</u>	<u>\$245,634</u>	<u>\$251,775</u>	<u>\$258,069</u>
(Less) Vacancy - Retail - Broadway	(\$14,580)	(\$14,944)	(\$15,318)	(\$15,701)	(\$16,093)	(\$16,496)	(\$16,908)
(Less) Vacancy - Retail - 9th Avenue	<u>(\$7,674)</u>	<u>(\$7,865)</u>	<u>(\$8,062)</u>	<u>(\$8,264)</u>	<u>(\$8,470)</u>	<u>(\$8,682)</u>	<u>(\$8,899)</u>
<b>II.</b> Effective Gross Income (EGI) - Retail	\$200,279	\$205,286	\$210,418	\$215,678	\$221,070	\$226,597	\$232,262
<b>III.</b> Operating Expenses - Retail	<u>\$0</u>						
<b>IV.</b> Total Net Operating Income - Retail	\$200,279	\$205,286	\$210,418	\$215,678	\$221,070	\$226,597	\$232,262
<b>V.</b> (Less) Debt Service	\$0	\$0	\$0	\$0	\$0	\$0	\$0
(Less) Management Fee	(\$10,014)	(\$10,264)	(\$10,521)	(\$10,784)	(\$11,054)	(\$11,330)	(\$11,613)
(Less) Deposit to Retail Operating Reserve	<u>(\$20,028)</u>	<u>(\$20,529)</u>	<u>(\$21,042)</u>	<u>(\$21,568)</u>	<u>(\$22,107)</u>	<u>(\$22,660)</u>	<u>(\$23,226)</u>
<b>VI.</b> Project Cash Flow - Retail	\$170,237	\$174,493	\$178,855	\$183,327	\$187,910	\$192,608	\$197,423
<b>VII.</b> (Less) Ground Lease Payment - Retail	<u>(\$127,678)</u>	<u>(\$130,870)</u>	<u>(\$134,141)</u>	<u>(\$137,495)</u>	<u>(\$140,932)</u>	<u>(\$144,456)</u>	<u>(\$148,067)</u>
NPV @ Years 1-55 @ Discount Rate							
NPV @ Years 56-90 @ Discount Rate							
<b>VIII.</b> Net Cash Flow After Ground Lease - Retail	\$42,559	\$43,623	\$44,714	\$45,832	\$46,977	\$48,152	\$49,356
<b>IX.</b> (Less) Deposit to Residential Operating Reserve	<u>\$0</u>						
<b>X.</b> Retail Cash Flow Available for Distribution	\$42,559	\$43,623	\$44,714	\$45,832	\$46,977	\$48,152	\$49,356
<b>Residential</b>							
<b>I.</b> Gross Scheduled Income (GSI)							
Residential-MHSA	\$136,205	\$281,678	\$288,720	\$295,938	\$303,337	\$310,920	\$318,693
Residential-Section 8 Units	\$410,533	\$420,797	\$431,317	\$442,100	\$453,152	\$464,481	\$476,093
Residential-Other Units	<u>\$2,411,250</u>	<u>\$2,471,532</u>	<u>\$2,533,320</u>	<u>\$2,596,653</u>	<u>\$2,661,569</u>	<u>\$2,728,109</u>	<u>\$2,796,311</u>
Total - Residential	<u>\$2,957,989</u>	<u>\$3,174,007</u>	<u>\$3,253,357</u>	<u>\$3,334,691</u>	<u>\$3,418,058</u>	<u>\$3,503,509</u>	<u>\$3,591,097</u>
Add: Section 8 Subsidy	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Add: MHSA Operating Subsidy	\$129,672	\$0	\$0	\$0	\$0	\$0	\$0
Add: Other Income	\$28,776	\$29,495	\$30,232	\$30,988	\$31,763	\$32,557	\$33,371
Add: Parking Income	<u>\$0</u>						
Total Income	\$3,116,437	\$3,203,502	\$3,283,589	\$3,365,679	\$3,449,821	\$3,536,066	\$3,624,468
(Less) Vacancy - Residential	(\$295,799)	(\$317,401)	(\$325,336)	(\$333,469)	(\$341,806)	(\$350,351)	(\$359,110)
(Less) Vacancy - Parking/Other	<u>(\$2,878)</u>	<u>(\$2,950)</u>	<u>(\$3,023)</u>	<u>(\$3,099)</u>	<u>(\$3,176)</u>	<u>(\$3,256)</u>	<u>(\$3,337)</u>
<b>II.</b> Effective Gross Income (EGI)	\$2,817,760	\$2,883,152	\$2,955,230	\$3,029,111	\$3,104,839	\$3,182,460	\$3,262,021
<b>III.</b> Operating Expenses	<u>(\$2,658,771)</u>	<u>(\$2,739,142)</u>	<u>(\$2,830,949)</u>	<u>(\$2,925,896)</u>	<u>(\$3,024,093)</u>	<u>(\$3,125,651)</u>	<u>(\$3,230,686)</u>
<b>IV.</b> Total Net Operating Income	\$158,989	\$144,009	\$124,281	\$103,215	\$80,746	\$56,809	\$31,335
<b>V.</b> Ground Lease Payment - Residential	<u>\$0</u>						
NPV @ Years 1-55 @ Discount Rate							
NPV @ Years 56-90 @ Discount Rate							
<b>VI.</b> Total Net Operating Income After Ground Lease	\$158,989	\$144,009	\$124,281	\$103,215	\$80,746	\$56,809	\$31,335
<b>VII.</b> (Less) Debt Service	(\$216,486)	(\$216,486)	(\$216,486)	(\$216,486)	(\$216,486)	(\$216,486)	(\$216,486)
(Less) Debt Service - Section 8	\$0	\$0	\$0	\$0	\$0	\$0	\$0
(Less) Debt Service - MHP	<u>(\$42,000)</u>						
Total Debt Service	<u>(\$258,486)</u>						
<b>VIII.</b> Project Cash Flow - Residential	(\$99,497)	(\$114,477)	(\$134,205)	(\$155,271)	(\$177,740)	(\$201,677)	(\$227,151)
<b>IX.</b> (Less) Limited Partner Asset Mgmt. Fee	\$0	\$0	\$0	\$0	\$0	\$0	\$0
(Less) General Partner Asset Mgmt. Fee	<u>(\$29,302)</u>	<u>(\$30,107)</u>	<u>(\$30,935)</u>	<u>(\$31,786)</u>	<u>(\$32,660)</u>	<u>(\$33,558)</u>	<u>(\$34,481)</u>
Total Asset Management Fees	<u>(\$29,302)</u>	<u>(\$30,107)</u>	<u>(\$30,935)</u>	<u>(\$31,786)</u>	<u>(\$32,660)</u>	<u>(\$33,558)</u>	<u>(\$34,481)</u>
<b>X.</b> Residential Cash Flow Available for Distribution	(\$128,799)	(\$144,584)	(\$165,140)	(\$187,057)	(\$210,400)	(\$235,235)	(\$261,632)

TABLE 2

**CASH FLOW PROJECTION  
NINTH AND BROADWAY  
CENTRE CITY DEVELOPMENT CORPORATION**

	<u>27</u>	<u>28</u>	<u>29</u>	<u>30</u>	<u>31</u>	<u>32</u>
<b>Retail</b>						
<b>I.</b> Gross Scheduled Income (GSI)						
Retail - Broadway	\$173,307	\$177,639	\$182,080	\$186,632	\$191,298	\$196,081
Retail - 9th Avenue	<u>\$91,214</u>	<u>\$93,494</u>	<u>\$95,832</u>	<u>\$98,228</u>	<u>\$100,683</u>	<u>\$103,200</u>
Total - Retail	\$264,521	\$271,134	\$277,912	\$284,860	\$291,981	\$299,281
(Less) Vacancy - Retail - Broadway	(\$17,331)	(\$17,764)	(\$18,208)	(\$18,663)	(\$19,130)	(\$19,608)
(Less) Vacancy - Retail - 9th Avenue	<u>(\$9,121)</u>	<u>(\$9,349)</u>	<u>(\$9,583)</u>	<u>(\$9,823)</u>	<u>(\$10,068)</u>	<u>(\$10,320)</u>
<b>II.</b> Effective Gross Income (EGI) - Retail	\$238,069	\$244,020	\$250,121	\$256,374	\$262,783	\$269,353
<b>III.</b> Operating Expenses - Retail	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
<b>IV.</b> Total Net Operating Income - Retail	\$238,069	\$244,020	\$250,121	\$256,374	\$262,783	\$269,353
<b>V.</b> (Less) Debt Service	\$0	\$0	\$0	\$0	\$0	\$0
(Less) Management Fee	(\$11,903)	(\$12,201)	(\$12,506)	(\$12,819)	(\$13,139)	(\$13,468)
(Less) Deposit to Retail Operating Reserve	<u>(\$23,807)</u>	<u>(\$24,402)</u>	<u>(\$25,012)</u>	<u>(\$25,637)</u>	<u>(\$26,278)</u>	<u>(\$26,935)</u>
<b>VI.</b> Project Cash Flow - Retail	\$202,358	\$207,417	\$212,603	\$217,918	\$223,366	\$228,950
<b>VII.</b> (Less) Ground Lease Payment - Retail	<u>(\$151,769)</u>	<u>(\$155,563)</u>	<u>(\$159,452)</u>	<u>(\$163,438)</u>	<u>(\$167,524)</u>	<u>(\$171,712)</u>
NPV @ Years 1-55 @ Discount Rate						
NPV @ Years 56-90 @ Discount Rate						
<b>VIII.</b> Net Cash Flow After Ground Lease - Retail	\$50,590	\$51,854	\$53,151	\$54,479	\$55,841	\$57,237
<b>IX.</b> (Less) Deposit to Residential Operating Reserve	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
<b>X.</b> Retail Cash Flow Available for Distribution	\$50,590	\$51,854	\$53,151	\$54,479	\$55,841	\$57,237
<b>Residential</b>						
<b>I.</b> Gross Scheduled Income (GSI)						
Residential-MHSA	\$326,660	\$334,827	\$343,197	\$351,777	\$360,572	\$369,586
Residential-Section 8 Units	\$487,995	\$500,195	\$512,700	\$525,517	\$538,655	\$552,122
Residential-Other Units	<u>\$2,866,219</u>	<u>\$2,937,875</u>	<u>\$3,011,321</u>	<u>\$3,086,604</u>	<u>\$3,163,770</u>	<u>\$3,242,864</u>
Total - Residential	\$3,680,875	\$3,772,896	\$3,867,219	\$3,963,899	\$4,062,997	\$4,164,572
Add: Section 8 Subsidy	\$0	\$0	\$0	\$0	\$0	\$0
Add: MHSA Operating Subsidy	\$0	\$0	\$0	\$0	\$0	\$0
Add: Other Income	\$34,205	\$35,060	\$35,937	\$36,835	\$37,756	\$38,700
Add: Parking Income	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
Total Income	\$3,715,080	\$3,807,957	\$3,903,156	\$4,000,735	\$4,100,753	\$4,203,272
(Less) Vacancy - Residential	(\$368,087)	(\$377,290)	(\$386,722)	(\$396,390)	(\$406,300)	(\$416,457)
(Less) Vacancy - Parking/Other	<u>(\$3,421)</u>	<u>(\$3,506)</u>	<u>(\$3,594)</u>	<u>(\$3,684)</u>	<u>(\$3,776)</u>	<u>(\$3,870)</u>
<b>II.</b> Effective Gross Income (EGI)	\$3,343,572	\$3,427,161	\$3,512,840	\$3,600,661	\$3,690,678	\$3,782,945
<b>III.</b> Operating Expenses	<u>(\$3,339,319)</u>	<u>(\$3,451,674)</u>	<u>(\$3,567,880)</u>	<u>(\$3,688,070)</u>	<u>(\$3,812,381)</u>	<u>(\$3,940,957)</u>
<b>IV.</b> Total Net Operating Income	\$4,253	(\$24,513)	(\$55,040)	(\$87,409)	(\$121,704)	(\$158,012)
<b>V.</b> Ground Lease Payment - Residential	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
NPV @ Years 1-55 @ Discount Rate						
NPV @ Years 56-90 @ Discount Rate						
<b>VI.</b> Total Net Operating Income After Ground Lease	\$4,253	(\$24,513)	(\$55,040)	(\$87,409)	(\$121,704)	(\$158,012)
<b>VII.</b> (Less) Debt Service	(\$216,486)	(\$216,486)	(\$216,486)	(\$216,486)	\$0	\$0
(Less) Debt Service - Section 8	\$0	\$0	\$0	\$0	\$0	\$0
(Less) Debt Service - MHP	<u>(\$42,000)</u>	<u>(\$42,000)</u>	<u>(\$42,000)</u>	<u>(\$42,000)</u>	<u>(\$42,000)</u>	<u>(\$42,000)</u>
Total Debt Service	(\$258,486)	(\$258,486)	(\$258,486)	(\$258,486)	(\$42,000)	(\$42,000)
<b>VIII.</b> Project Cash Flow - Residential	(\$254,233)	(\$282,999)	(\$313,526)	(\$345,895)	(\$163,704)	(\$200,012)
<b>IX.</b> (Less) Limited Partner Asset Mgmt. Fee	\$0	\$0	\$0	\$0	\$0	\$0
(Less) General Partner Asset Mgmt. Fee	<u>(\$35,430)</u>	<u>(\$36,404)</u>	<u>(\$37,405)</u>	<u>(\$38,434)</u>	<u>(\$39,491)</u>	<u>(\$40,577)</u>
Total Asset Management Fees	(\$35,430)	(\$36,404)	(\$37,405)	(\$38,434)	(\$39,491)	(\$40,577)
<b>X.</b> Residential Cash Flow Available for Distribution	(\$289,663)	(\$319,403)	(\$350,931)	(\$384,329)	(\$203,194)	(\$240,589)

TABLE 2

**CASH FLOW PROJECTION  
NINTH AND BROADWAY  
CENTRE CITY DEVELOPMENT CORPORATION**

	<u>33</u>	<u>34</u>	<u>35</u>	<u>36</u>	<u>37</u>	<u>38</u>
<b>Retail</b>						
<b>I.</b> Gross Scheduled Income (GSI)						
Retail - Broadway	\$200,983	\$206,007	\$211,157	\$216,436	\$221,847	\$227,393
Retail - 9th Avenue	<u>\$105,780</u>	<u>\$108,425</u>	<u>\$111,135</u>	<u>\$113,914</u>	<u>\$116,762</u>	<u>\$119,681</u>
Total - Retail	\$306,763	\$314,432	\$322,293	\$330,350	\$338,609	\$347,074
(Less) Vacancy - Retail - Broadway	(\$20,098)	(\$20,601)	(\$21,116)	(\$21,644)	(\$22,185)	(\$22,739)
(Less) Vacancy - Retail - 9th Avenue	<u>(\$10,578)</u>	<u>(\$10,842)</u>	<u>(\$11,114)</u>	<u>(\$11,391)</u>	<u>(\$11,676)</u>	<u>(\$11,968)</u>
<b>II.</b> Effective Gross Income (EGI) - Retail	\$276,087	\$282,989	\$290,064	\$297,315	\$304,748	\$312,367
<b>III.</b> Operating Expenses - Retail	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
<b>IV.</b> Total Net Operating Income - Retail	\$276,087	\$282,989	\$290,064	\$297,315	\$304,748	\$312,367
<b>V.</b> (Less) Debt Service	\$0	\$0	\$0	\$0	\$0	\$0
(Less) Management Fee	(\$13,804)	(\$14,149)	(\$14,503)	(\$14,866)	(\$15,237)	(\$15,618)
(Less) Deposit to Retail Operating Reserve	<u>(\$27,609)</u>	<u>(\$28,299)</u>	<u>(\$29,006)</u>	<u>(\$29,732)</u>	<u>(\$30,475)</u>	<u>(\$31,237)</u>
<b>VI.</b> Project Cash Flow - Retail	\$234,674	\$240,541	\$246,554	\$252,718	\$259,036	\$265,512
<b>VII.</b> (Less) Ground Lease Payment - Retail	<u>(\$176,005)</u>	<u>(\$180,405)</u>	<u>(\$184,916)</u>	<u>(\$189,538)</u>	<u>(\$194,277)</u>	<u>(\$199,134)</u>
NPV @ Years 1-55 @ Discount Rate						
NPV @ Years 56-90 @ Discount Rate						
<b>VIII.</b> Net Cash Flow After Ground Lease - Retail	\$58,668	\$60,135	\$61,639	\$63,179	\$64,759	\$66,378
<b>IX.</b> (Less) Deposit to Residential Operating Reserve	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
<b>X.</b> Retail Cash Flow Available for Distribution	\$58,668	\$60,135	\$61,639	\$63,179	\$64,759	\$66,378
<b>Residential</b>						
<b>I.</b> Gross Scheduled Income (GSI)						
Residential-MHSA	\$378,826	\$388,296	\$398,004	\$407,954	\$418,153	\$428,607
Residential-Section 8 Units	\$565,925	\$580,073	\$594,575	\$609,439	\$624,675	\$640,292
Residential-Other Units	<u>\$3,323,935</u>	<u>\$3,407,034</u>	<u>\$3,492,210</u>	<u>\$3,579,515</u>	<u>\$3,669,003</u>	<u>\$3,760,728</u>
Total - Residential	\$4,268,686	\$4,375,403	\$4,484,788	\$4,596,908	\$4,711,831	\$4,829,626
Add: Section 8 Subsidy	\$0	\$0	\$0	\$0	\$0	\$0
Add: MHSA Operating Subsidy	\$0	\$0	\$0	\$0	\$0	\$0
Add: Other Income	\$39,668	\$40,659	\$41,676	\$42,718	\$43,786	\$44,880
Add: Parking Income	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
Total Income	\$4,308,354	\$4,416,062	\$4,526,464	\$4,639,626	\$4,755,616	\$4,874,507
(Less) Vacancy - Residential	(\$426,869)	(\$437,540)	(\$448,479)	(\$459,691)	(\$471,183)	(\$482,963)
(Less) Vacancy - Parking/Other	<u>(\$3,967)</u>	<u>(\$4,066)</u>	<u>(\$4,168)</u>	<u>(\$4,272)</u>	<u>(\$4,379)</u>	<u>(\$4,488)</u>
<b>II.</b> Effective Gross Income (EGI)	\$3,877,518	\$3,974,456	\$4,073,818	\$4,175,663	\$4,280,055	\$4,387,056
<b>III.</b> Operating Expenses	<u>(\$4,073,944)</u>	<u>(\$4,211,496)</u>	<u>(\$4,353,770)</u>	<u>(\$4,500,930)</u>	<u>(\$4,653,144)</u>	<u>(\$4,810,589)</u>
<b>IV.</b> Total Net Operating Income	(\$196,426)	(\$237,040)	(\$279,952)	(\$325,267)	(\$373,090)	(\$423,533)
<b>V.</b> Ground Lease Payment - Residential	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
NPV @ Years 1-55 @ Discount Rate						
NPV @ Years 56-90 @ Discount Rate						
<b>VI.</b> Total Net Operating Income After Ground Lease	(\$196,426)	(\$237,040)	(\$279,952)	(\$325,267)	(\$373,090)	(\$423,533)
<b>VII.</b> (Less) Debt Service	\$0	\$0	\$0	\$0	\$0	\$0
(Less) Debt Service - Section 8	\$0	\$0	\$0	\$0	\$0	\$0
(Less) Debt Service - MHP	<u>(\$42,000)</u>	<u>(\$42,000)</u>	<u>(\$42,000)</u>	<u>(\$42,000)</u>	<u>(\$42,000)</u>	<u>(\$42,000)</u>
Total Debt Service	(\$42,000)	(\$42,000)	(\$42,000)	(\$42,000)	(\$42,000)	(\$42,000)
<b>VIII.</b> Project Cash Flow - Residential	(\$238,426)	(\$279,040)	(\$321,952)	(\$367,267)	(\$415,090)	(\$465,533)
<b>IX.</b> (Less) Limited Partner Asset Mgmt. Fee	\$0	\$0	\$0	\$0	\$0	\$0
(Less) General Partner Asset Mgmt. Fee	<u>(\$41,692)</u>	<u>(\$42,839)</u>	<u>(\$44,017)</u>	<u>(\$45,227)</u>	<u>(\$46,471)</u>	<u>(\$47,749)</u>
Total Asset Management Fees	(\$41,692)	(\$42,839)	(\$44,017)	(\$45,227)	(\$46,471)	(\$47,749)
<b>X.</b> Residential Cash Flow Available for Distribution	(\$280,119)	(\$321,879)	(\$365,969)	(\$412,494)	(\$461,561)	(\$513,282)

TABLE 2

**CASH FLOW PROJECTION  
NINTH AND BROADWAY  
CENTRE CITY DEVELOPMENT CORPORATION**

	<u>39</u>	<u>40</u>	<u>41</u>	<u>42</u>	<u>43</u>	<u>44</u>
<b>Retail</b>						
<b>I.</b> Gross Scheduled Income (GSI)						
Retail - Broadway	\$233,078	\$238,905	\$244,878	\$251,000	\$257,275	\$263,707
Retail - 9th Avenue	<u>\$122,673</u>	<u>\$125,740</u>	<u>\$128,883</u>	<u>\$132,105</u>	<u>\$135,408</u>	<u>\$138,793</u>
Total - Retail	\$355,751	\$364,645	\$373,761	\$383,105	\$392,683	\$402,500
(Less) Vacancy - Retail - Broadway	(\$23,308)	(\$23,891)	(\$24,488)	(\$25,100)	(\$25,727)	(\$26,371)
(Less) Vacancy - Retail - 9th Avenue	<u>(\$12,267)</u>	<u>(\$12,574)</u>	<u>(\$12,888)</u>	<u>(\$13,211)</u>	<u>(\$13,541)</u>	<u>(\$13,879)</u>
<b>II.</b> Effective Gross Income (EGI) - Retail	\$320,176	\$328,180	\$336,385	\$344,794	\$353,414	\$362,250
<b>III.</b> Operating Expenses - Retail	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
<b>IV.</b> Total Net Operating Income - Retail	\$320,176	\$328,180	\$336,385	\$344,794	\$353,414	\$362,250
<b>V.</b> (Less) Debt Service	\$0	\$0	\$0	\$0	\$0	\$0
(Less) Management Fee	(\$16,009)	(\$16,409)	(\$16,819)	(\$17,240)	(\$17,671)	(\$18,112)
(Less) Deposit to Retail Operating Reserve	<u>(\$32,018)</u>	<u>(\$32,818)</u>	<u>(\$33,638)</u>	<u>(\$34,479)</u>	<u>(\$35,341)</u>	<u>(\$36,225)</u>
<b>VI.</b> Project Cash Flow - Retail	\$272,150	\$278,953	\$285,927	\$293,075	\$300,402	\$307,912
<b>VII.</b> (Less) Ground Lease Payment - Retail	<u>(\$204,112)</u>	<u>(\$209,215)</u>	<u>(\$214,445)</u>	<u>(\$219,806)</u>	<u>(\$225,302)</u>	<u>(\$230,934)</u>
NPV @ Years 1-55 @ Discount Rate						
NPV @ Years 56-90 @ Discount Rate						
<b>VIII.</b> Net Cash Flow After Ground Lease - Retail	\$68,037	\$69,738	\$71,482	\$73,269	\$75,101	\$76,978
<b>IX.</b> (Less) Deposit to Residential Operating Reserve	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
<b>X.</b> Retail Cash Flow Available for Distribution	\$68,037	\$69,738	\$71,482	\$73,269	\$75,101	\$76,978
<b>Residential</b>						
<b>I.</b> Gross Scheduled Income (GSI)						
Residential-MHSA	\$439,322	\$450,305	\$461,562	\$473,102	\$484,929	\$497,052
Residential-Section 8 Units	\$656,299	\$672,707	\$689,524	\$706,763	\$724,432	\$742,542
Residential-Other Units	<u>\$3,854,746</u>	<u>\$3,951,115</u>	<u>\$4,049,893</u>	<u>\$4,151,140</u>	<u>\$4,254,918</u>	<u>\$4,361,291</u>
Total - Residential	\$4,950,367	\$5,074,126	\$5,200,979	\$5,331,004	\$5,464,279	\$5,600,886
Add: Section 8 Subsidy	\$0	\$0	\$0	\$0	\$0	\$0
Add: MHSA Operating Subsidy	\$0	\$0	\$0	\$0	\$0	\$0
Add: Other Income	\$46,002	\$47,152	\$48,331	\$49,539	\$50,778	\$52,047
Add: Parking Income	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
Total Income	\$4,996,369	\$5,121,279	\$5,249,311	\$5,380,543	\$5,515,057	\$5,652,933
(Less) Vacancy - Residential	(\$495,037)	(\$507,413)	(\$520,098)	(\$533,100)	(\$546,428)	(\$560,089)
(Less) Vacancy - Parking/Other	<u>(\$4,600)</u>	<u>(\$4,715)</u>	<u>(\$4,833)</u>	<u>(\$4,954)</u>	<u>(\$5,078)</u>	<u>(\$5,205)</u>
<b>II.</b> Effective Gross Income (EGI)	\$4,496,732	\$4,609,151	\$4,724,379	\$4,842,489	\$4,963,551	\$5,087,640
<b>III.</b> Operating Expenses	<u>(\$4,973,444)</u>	<u>(\$5,141,898)</u>	<u>(\$5,316,144)</u>	<u>(\$5,496,383)</u>	<u>(\$5,682,822)</u>	<u>(\$5,875,677)</u>
<b>IV.</b> Total Net Operating Income	(\$476,712)	(\$532,747)	(\$591,764)	(\$653,894)	(\$719,271)	(\$788,037)
<b>V.</b> Ground Lease Payment - Residential	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
NPV @ Years 1-55 @ Discount Rate						
NPV @ Years 56-90 @ Discount Rate						
<b>VI.</b> Total Net Operating Income After Ground Lease	(\$476,712)	(\$532,747)	(\$591,764)	(\$653,894)	(\$719,271)	(\$788,037)
<b>VII.</b> (Less) Debt Service	\$0	\$0	\$0	\$0	\$0	\$0
(Less) Debt Service - Section 8	\$0	\$0	\$0	\$0	\$0	\$0
(Less) Debt Service - MHP	<u>(\$42,000)</u>	<u>(\$42,000)</u>	<u>(\$42,000)</u>	<u>(\$42,000)</u>	<u>(\$42,000)</u>	<u>(\$42,000)</u>
Total Debt Service	(\$42,000)	(\$42,000)	(\$42,000)	(\$42,000)	(\$42,000)	(\$42,000)
<b>VIII.</b> Project Cash Flow - Residential	(\$518,712)	(\$574,747)	(\$633,764)	(\$695,894)	(\$761,271)	(\$830,037)
<b>IX.</b> (Less) Limited Partner Asset Mgmt. Fee	\$0	\$0	\$0	\$0	\$0	\$0
(Less) General Partner Asset Mgmt. Fee	<u>(\$49,062)</u>	<u>(\$50,411)</u>	<u>(\$51,798)</u>	<u>(\$53,222)</u>	<u>(\$54,686)</u>	<u>(\$56,190)</u>
Total Asset Management Fees	(\$49,062)	(\$50,411)	(\$51,798)	(\$53,222)	(\$54,686)	(\$56,190)
<b>X.</b> Residential Cash Flow Available for Distribution	(\$567,774)	(\$625,159)	(\$685,562)	(\$749,116)	(\$815,957)	(\$886,227)

TABLE 2

**CASH FLOW PROJECTION  
NINTH AND BROADWAY  
CENTRE CITY DEVELOPMENT CORPORATION**

	<u>45</u>	<u>46</u>	<u>47</u>	<u>48</u>	<u>49</u>	<u>50</u>
<b>Retail</b>						
<b>I.</b> Gross Scheduled Income (GSI)						
Retail - Broadway	\$270,299	\$277,057	\$283,983	\$291,083	\$298,360	\$305,819
Retail - 9th Avenue	<u>\$142,263</u>	<u>\$145,819</u>	<u>\$149,465</u>	<u>\$153,201</u>	<u>\$157,031</u>	<u>\$160,957</u>
Total - Retail	\$412,562	\$422,876	\$433,448	\$444,284	\$455,391	\$466,776
(Less) Vacancy - Retail - Broadway	(\$27,030)	(\$27,706)	(\$28,398)	(\$29,108)	(\$29,836)	(\$30,582)
(Less) Vacancy - Retail - 9th Avenue	<u>(\$14,226)</u>	<u>(\$14,582)</u>	<u>(\$14,946)</u>	<u>(\$15,320)</u>	<u>(\$15,703)</u>	<u>(\$16,096)</u>
<b>II.</b> Effective Gross Income (EGI) - Retail	\$371,306	\$380,589	\$390,103	\$399,856	\$409,852	\$420,099
<b>III.</b> Operating Expenses - Retail	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
<b>IV.</b> Total Net Operating Income - Retail	\$371,306	\$380,589	\$390,103	\$399,856	\$409,852	\$420,099
<b>V.</b> (Less) Debt Service	\$0	\$0	\$0	\$0	\$0	\$0
(Less) Management Fee	(\$18,565)	(\$19,029)	(\$19,505)	(\$19,993)	(\$20,493)	(\$21,005)
(Less) Deposit to Retail Operating Reserve	<u>(\$37,131)</u>	<u>(\$38,059)</u>	<u>(\$39,010)</u>	<u>(\$39,986)</u>	<u>(\$40,985)</u>	<u>(\$42,010)</u>
<b>VI.</b> Project Cash Flow - Retail	\$315,610	\$323,500	\$331,588	\$339,877	\$348,374	\$357,084
<b>VII.</b> (Less) Ground Lease Payment - Retail	<u>(\$236,707)</u>	<u>(\$242,625)</u>	<u>(\$248,691)</u>	<u>(\$254,908)</u>	<u>(\$261,281)</u>	<u>(\$267,813)</u>
NPV @ Years 1-55 @ Discount Rate						
NPV @ Years 56-90 @ Discount Rate						
<b>VIII.</b> Net Cash Flow After Ground Lease - Retail	\$78,902	\$80,875	\$82,897	\$84,969	\$87,094	\$89,271
<b>IX.</b> (Less) Deposit to Residential Operating Reserve	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
<b>X.</b> Retail Cash Flow Available for Distribution	\$78,902	\$80,875	\$82,897	\$84,969	\$87,094	\$89,271
<b>Residential</b>						
<b>I.</b> Gross Scheduled Income (GSI)						
Residential-MHSA	\$509,479	\$522,216	\$535,271	\$548,653	\$562,369	\$576,428
Residential-Section 8 Units	\$761,106	\$780,134	\$799,637	\$819,628	\$840,119	\$861,121
Residential-Other Units	<u>\$4,470,324</u>	<u>\$4,582,082</u>	<u>\$4,696,634</u>	<u>\$4,814,050</u>	<u>\$4,934,401</u>	<u>\$5,057,761</u>
Total - Residential	\$5,740,908	\$5,884,431	\$6,031,542	\$6,182,330	\$6,336,888	\$6,495,311
Add: Section 8 Subsidy	\$0	\$0	\$0	\$0	\$0	\$0
Add: MHSA Operating Subsidy	\$0	\$0	\$0	\$0	\$0	\$0
Add: Other Income	\$53,349	\$54,682	\$56,049	\$57,451	\$58,887	\$60,359
Add: Parking Income	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
Total Income	\$5,794,257	\$5,939,113	\$6,087,591	\$6,239,781	\$6,395,775	\$6,555,670
(Less) Vacancy - Residential	(\$574,091)	(\$588,443)	(\$603,154)	(\$618,233)	(\$633,689)	(\$649,531)
(Less) Vacancy - Parking/Other	<u>(\$5,335)</u>	<u>(\$5,468)</u>	<u>(\$5,605)</u>	<u>(\$5,745)</u>	<u>(\$5,889)</u>	<u>(\$6,036)</u>
<b>II.</b> Effective Gross Income (EGI)	\$5,214,831	\$5,345,202	\$5,478,832	\$5,615,803	\$5,756,198	\$5,900,103
<b>III.</b> Operating Expenses	<u>(\$6,075,170)</u>	<u>(\$6,281,530)</u>	<u>(\$6,494,997)</u>	<u>(\$6,715,815)</u>	<u>(\$6,944,241)</u>	<u>(\$7,180,538)</u>
<b>IV.</b> Total Net Operating Income	(\$860,339)	(\$936,328)	(\$1,016,165)	(\$1,100,013)	(\$1,188,044)	(\$1,280,436)
<b>V.</b> Ground Lease Payment - Residential	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
NPV @ Years 1-55 @ Discount Rate						
NPV @ Years 56-90 @ Discount Rate						
<b>VI.</b> Total Net Operating Income After Ground Lease	(\$860,339)	(\$936,328)	(\$1,016,165)	(\$1,100,013)	(\$1,188,044)	(\$1,280,436)
<b>VII.</b> (Less) Debt Service	\$0	\$0	\$0	\$0	\$0	\$0
(Less) Debt Service - Section 8	\$0	\$0	\$0	\$0	\$0	\$0
(Less) Debt Service - MHP	<u>(\$42,000)</u>	<u>(\$42,000)</u>	<u>(\$42,000)</u>	<u>(\$42,000)</u>	<u>(\$42,000)</u>	<u>(\$42,000)</u>
Total Debt Service	(\$42,000)	(\$42,000)	(\$42,000)	(\$42,000)	(\$42,000)	(\$42,000)
<b>VIII.</b> Project Cash Flow - Residential	(\$902,339)	(\$978,328)	(\$1,058,165)	(\$1,142,013)	(\$1,230,044)	(\$1,322,436)
<b>IX.</b> (Less) Limited Partner Asset Mgmt. Fee	\$0	\$0	\$0	\$0	\$0	\$0
(Less) General Partner Asset Mgmt. Fee	<u>(\$57,735)</u>	<u>(\$59,323)</u>	<u>(\$60,954)</u>	<u>(\$62,630)</u>	<u>(\$64,353)</u>	<u>(\$66,122)</u>
Total Asset Management Fees	(\$57,735)	(\$59,323)	(\$60,954)	(\$62,630)	(\$64,353)	(\$66,122)
<b>X.</b> Residential Cash Flow Available for Distribution	(\$960,074)	(\$1,037,651)	(\$1,119,119)	(\$1,204,643)	(\$1,294,396)	(\$1,388,558)

TABLE 2

**CASH FLOW PROJECTION  
NINTH AND BROADWAY  
CENTRE CITY DEVELOPMENT CORPORATION**

	<u>51</u>	<u>52</u>	<u>53</u>	<u>54</u>	<u>55</u>	<u>56</u>
<b>Retail</b>						
<b>I.</b> Gross Scheduled Income (GSI)						
Retail - Broadway	\$313,464	\$321,301	\$329,333	\$337,567	\$346,006	\$354,656
Retail - 9th Avenue	<u>\$164,981</u>	<u>\$169,106</u>	<u>\$173,333</u>	<u>\$177,667</u>	<u>\$182,108</u>	<u>\$186,661</u>
Total - Retail	\$478,446	\$490,407	\$502,667	\$515,234	\$528,114	\$541,317
(Less) Vacancy - Retail - Broadway	(\$31,346)	(\$32,130)	(\$32,933)	(\$33,757)	(\$34,601)	(\$35,466)
(Less) Vacancy - Retail - 9th Avenue	<u>(\$16,498)</u>	<u>(\$16,911)</u>	<u>(\$17,333)</u>	<u>(\$17,767)</u>	<u>(\$18,211)</u>	<u>(\$18,666)</u>
<b>II.</b> Effective Gross Income (EGI) - Retail	\$430,601	\$441,366	\$452,400	\$463,710	\$475,303	\$487,185
<b>III.</b> Operating Expenses - Retail	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
<b>IV.</b> Total Net Operating Income - Retail	\$430,601	\$441,366	\$452,400	\$463,710	\$475,303	\$487,185
<b>V.</b> (Less) Debt Service	\$0	\$0	\$0	\$0	\$0	\$0
(Less) Management Fee	(\$21,530)	(\$22,068)	(\$22,620)	(\$23,186)	(\$23,765)	(\$24,359)
(Less) Deposit to Retail Operating Reserve	<u>(\$43,060)</u>	<u>(\$44,137)</u>	<u>(\$45,240)</u>	<u>(\$46,371)</u>	<u>(\$47,530)</u>	<u>(\$48,719)</u>
<b>VI.</b> Project Cash Flow - Retail	\$366,011	\$375,161	\$384,540	\$394,154	\$404,007	\$414,108
<b>VII.</b> (Less) Ground Lease Payment - Retail	<u>(\$274,508)</u>	<u>(\$281,371)</u>	<u>(\$288,405)</u>	<u>(\$295,615)</u>	<u>(\$303,006)</u>	<u>(\$310,581)</u>
NPV @ Years 1-55 @ Discount Rate						
NPV @ Years 56-90 @ Discount Rate						
<b>VIII.</b> Net Cash Flow After Ground Lease - Retail	\$91,503	\$93,790	\$96,135	\$98,538	\$101,002	\$103,527
<b>IX.</b> (Less) Deposit to Residential Operating Reserve	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
<b>X.</b> Retail Cash Flow Available for Distribution	\$91,503	\$93,790	\$96,135	\$98,538	\$101,002	\$103,527
<b>Residential</b>						
<b>I.</b> Gross Scheduled Income (GSI)						
Residential-MHSA	\$590,839	\$605,610	\$620,750	\$636,269	\$652,176	\$0
Residential-Section 8 Units	\$882,650	\$904,716	\$927,334	\$950,517	\$974,280	\$0
Residential-Other Units	<u>\$5,184,205</u>	<u>\$5,313,810</u>	<u>\$5,446,655</u>	<u>\$5,582,822</u>	<u>\$5,722,392</u>	<u>\$16,539,000</u>
Total - Residential	\$6,657,693	\$6,824,136	\$6,994,739	\$7,169,608	\$7,348,848	\$16,539,000
Add: Section 8 Subsidy	\$0	\$0	\$0	\$0	\$0	\$0
Add: MHSA Operating Subsidy	\$0	\$0	\$0	\$0	\$0	\$0
Add: Other Income	\$61,868	\$63,415	\$65,000	\$66,625	\$68,291	\$229,000
Add: Parking Income	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
Total Income	\$6,719,561	\$6,887,550	\$7,059,739	\$7,236,233	\$7,417,138	\$16,768,000
(Less) Vacancy - Residential	(\$665,769)	(\$682,414)	(\$699,474)	(\$716,961)	(\$734,885)	(\$827,000)
(Less) Vacancy - Parking/Other	<u>(\$6,187)</u>	<u>(\$6,341)</u>	<u>(\$6,500)</u>	<u>(\$6,663)</u>	<u>(\$6,829)</u>	<u>(\$11,000)</u>
<b>II.</b> Effective Gross Income (EGI)	\$6,047,605	\$6,198,795	\$6,353,765	\$6,512,609	\$6,675,425	\$15,930,000
<b>III.</b> Operating Expenses	<u>(\$7,424,979)</u>	<u>(\$7,677,847)</u>	<u>(\$7,939,434)</u>	<u>(\$8,210,042)</u>	<u>(\$8,489,985)</u>	<u>(\$7,815,000)</u>
<b>IV.</b> Total Net Operating Income	(\$1,377,374)	(\$1,479,052)	(\$1,585,669)	(\$1,697,433)	(\$1,814,560)	\$8,115,000
<b>V.</b> Ground Lease Payment - Residential	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>(\$1,593,000)</u>
NPV @ Years 1-55 @ Discount Rate						
NPV @ Years 56-90 @ Discount Rate						
<b>VI.</b> Total Net Operating Income After Ground Lease	(\$1,377,374)	(\$1,479,052)	(\$1,585,669)	(\$1,697,433)	(\$1,814,560)	\$6,522,000
<b>VII.</b> (Less) Debt Service	\$0	\$0	\$0	\$0	\$0	(\$5,217,600)
(Less) Debt Service - Section 8	\$0	\$0	\$0	\$0	\$0	\$0
(Less) Debt Service - MHP	<u>(\$42,000)</u>	<u>(\$42,000)</u>	<u>(\$42,000)</u>	<u>(\$42,000)</u>	<u>(\$42,000)</u>	<u>\$0</u>
Total Debt Service	(\$42,000)	(\$42,000)	(\$42,000)	(\$42,000)	(\$42,000)	(\$5,217,600)
<b>VIII.</b> Project Cash Flow - Residential	(\$1,419,374)	(\$1,521,052)	(\$1,627,669)	(\$1,739,433)	(\$1,856,560)	\$1,304,400
<b>IX.</b> (Less) Limited Partner Asset Mgmt. Fee	\$0	\$0	\$0	\$0	\$0	\$0
(Less) General Partner Asset Mgmt. Fee	<u>(\$67,941)</u>	<u>(\$69,809)</u>	<u>(\$71,729)</u>	<u>(\$73,701)</u>	<u>(\$75,728)</u>	<u>\$0</u>
Total Asset Management Fees	(\$67,941)	(\$69,809)	(\$71,729)	(\$73,701)	(\$75,728)	\$0
<b>X.</b> Residential Cash Flow Available for Distribution	(\$1,487,315)	(\$1,590,861)	(\$1,699,397)	(\$1,813,134)	(\$1,932,288)	\$1,304,400

TABLE 2

**CASH FLOW PROJECTION  
NINTH AND BROADWAY  
CENTRE CITY DEVELOPMENT CORPORATION**

	<u>57</u>	<u>58</u>	<u>59</u>	<u>60</u>	<u>61</u>	<u>62</u>
<b>Retail</b>						
<b>I.</b> Gross Scheduled Income (GSI)						
Retail - Broadway	\$363,523	\$372,611	\$381,926	\$391,474	\$401,261	\$411,292
Retail - 9th Avenue	<u>\$191,328</u>	<u>\$196,111</u>	<u>\$201,014</u>	<u>\$206,039</u>	<u>\$211,190</u>	<u>\$216,470</u>
Total - Retail	\$554,850	\$568,721	\$582,939	\$597,513	\$612,451	\$627,762
(Less) Vacancy - Retail - Broadway	(\$36,352)	(\$37,261)	(\$38,193)	(\$39,147)	(\$40,126)	(\$41,129)
(Less) Vacancy - Retail - 9th Avenue	<u>(\$19,133)</u>	<u>(\$19,611)</u>	<u>(\$20,101)</u>	<u>(\$20,604)</u>	<u>(\$21,119)</u>	<u>(\$21,647)</u>
<b>II.</b> Effective Gross Income (EGI) - Retail	\$499,365	\$511,849	\$524,645	\$537,762	\$551,206	\$564,986
<b>III.</b> Operating Expenses - Retail	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
<b>IV.</b> Total Net Operating Income - Retail	\$499,365	\$511,849	\$524,645	\$537,762	\$551,206	\$564,986
<b>V.</b> (Less) Debt Service	\$0	\$0	\$0	\$0	\$0	\$0
(Less) Management Fee	(\$24,968)	(\$25,592)	(\$26,232)	(\$26,888)	(\$27,560)	(\$28,249)
(Less) Deposit to Retail Operating Reserve	<u>(\$49,937)</u>	<u>(\$51,185)</u>	<u>(\$52,465)</u>	<u>(\$53,776)</u>	<u>(\$55,121)</u>	<u>(\$56,499)</u>
<b>VI.</b> Project Cash Flow - Retail	\$424,460	\$435,072	\$445,949	\$457,097	\$468,525	\$480,238
<b>VII.</b> (Less) Ground Lease Payment - Retail	<u>(\$318,345)</u>	<u>(\$326,304)</u>	<u>(\$334,461)</u>	<u>(\$342,823)</u>	<u>(\$351,394)</u>	<u>(\$360,178)</u>
NPV @ Years 1-55 @ Discount Rate						
NPV @ Years 56-90 @ Discount Rate						
<b>VIII.</b> Net Cash Flow After Ground Lease - Retail	\$106,115	\$108,768	\$111,487	\$114,274	\$117,131	\$120,059
<b>IX.</b> (Less) Deposit to Residential Operating Reserve	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
<b>X.</b> Retail Cash Flow Available for Distribution	\$106,115	\$108,768	\$111,487	\$114,274	\$117,131	\$120,059
<b>Residential</b>						
<b>I.</b> Gross Scheduled Income (GSI)						
Residential-MHSA	\$0	\$0	\$0	\$0	\$0	\$0
Residential-Section 8 Units	\$0	\$0	\$0	\$0	\$0	\$0
Residential-Other Units	<u>\$17,035,170</u>	<u>\$17,546,225</u>	<u>\$18,072,612</u>	<u>\$18,614,790</u>	<u>\$19,173,234</u>	<u>\$19,748,431</u>
Total - Residential	\$17,035,170	\$17,546,225	\$18,072,612	\$18,614,790	\$19,173,234	\$19,748,431
Add: Section 8 Subsidy	\$0	\$0	\$0	\$0	\$0	\$0
Add: MHSA Operating Subsidy	\$0	\$0	\$0	\$0	\$0	\$0
Add: Other Income	\$234,725	\$240,593	\$246,608	\$252,773	\$259,092	\$265,570
Add: Parking Income	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
Total Income	\$17,269,895	\$17,786,818	\$18,319,220	\$18,867,563	\$19,432,326	\$20,014,001
(Less) Vacancy - Residential	(\$851,759)	(\$877,311)	(\$903,631)	(\$930,740)	(\$958,662)	(\$987,422)
(Less) Vacancy - Parking/Other	<u>(\$11,736)</u>	<u>(\$12,030)</u>	<u>(\$12,330)</u>	<u>(\$12,639)</u>	<u>(\$12,955)</u>	<u>(\$13,278)</u>
<b>II.</b> Effective Gross Income (EGI)	\$16,406,400	\$16,897,477	\$17,403,259	\$17,924,185	\$18,460,710	\$19,013,301
<b>III.</b> Operating Expenses	<u>(\$8,061,435)</u>	<u>(\$8,315,953)</u>	<u>(\$8,578,827)</u>	<u>(\$8,850,338)</u>	<u>(\$9,130,777)</u>	<u>(\$9,420,445)</u>
<b>IV.</b> Total Net Operating Income	\$8,344,965	\$8,581,524	\$8,824,431	\$9,073,847	\$9,329,933	\$9,592,856
<b>V.</b> Ground Lease Payment - Residential	<u>(\$1,640,640)</u>	<u>(\$1,689,748)</u>	<u>(\$1,740,326)</u>	<u>(\$1,792,419)</u>	<u>(\$1,846,071)</u>	<u>(\$1,901,330)</u>
NPV @ Years 1-55 @ Discount Rate						
NPV @ Years 56-90 @ Discount Rate						
<b>VI.</b> Total Net Operating Income After Ground Lease	\$6,704,325	\$6,891,776	\$7,084,106	\$7,281,428	\$7,483,862	\$7,691,526
<b>VII.</b> (Less) Debt Service	(\$5,217,600)	(\$5,217,600)	(\$5,217,600)	(\$5,217,600)	(\$5,217,600)	(\$5,217,600)
(Less) Debt Service - Section 8	\$0	\$0	\$0	\$0	\$0	\$0
(Less) Debt Service - MHP	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
Total Debt Service	(\$5,217,600)	(\$5,217,600)	(\$5,217,600)	(\$5,217,600)	(\$5,217,600)	(\$5,217,600)
<b>VIII.</b> Project Cash Flow - Residential	\$1,486,725	\$1,674,176	\$1,866,506	\$2,063,828	\$2,266,262	\$2,473,926
<b>IX.</b> (Less) Limited Partner Asset Mgmt. Fee	\$0	\$0	\$0	\$0	\$0	\$0
(Less) General Partner Asset Mgmt. Fee	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
Total Asset Management Fees	\$0	\$0	\$0	\$0	\$0	\$0
<b>X.</b> Residential Cash Flow Available for Distribution	\$1,486,725	\$1,674,176	\$1,866,506	\$2,063,828	\$2,266,262	\$2,473,926

TABLE 2

**CASH FLOW PROJECTION  
NINTH AND BROADWAY  
CENTRE CITY DEVELOPMENT CORPORATION**

	<u>63</u>	<u>64</u>	<u>65</u>	<u>66</u>	<u>67</u>	<u>68</u>
<b>Retail</b>						
<b>I.</b> Gross Scheduled Income (GSI)						
Retail - Broadway	\$421,575	\$432,114	\$442,917	\$453,990	\$465,340	\$476,973
Retail - 9th Avenue	<u>\$221,881</u>	<u>\$227,428</u>	<u>\$233,114</u>	<u>\$238,942</u>	<u>\$244,916</u>	<u>\$251,038</u>
Total - Retail	\$643,456	\$659,542	\$676,031	\$692,932	\$710,255	\$728,011
(Less) Vacancy - Retail - Broadway	(\$42,157)	(\$43,211)	(\$44,292)	(\$45,399)	(\$46,534)	(\$47,697)
(Less) Vacancy - Retail - 9th Avenue	<u>(\$22,188)</u>	<u>(\$22,743)</u>	<u>(\$23,311)</u>	<u>(\$23,894)</u>	<u>(\$24,492)</u>	<u>(\$25,104)</u>
<b>II.</b> Effective Gross Income (EGI) - Retail	\$579,110	\$593,588	\$608,428	\$623,639	\$639,230	\$655,210
<b>III.</b> Operating Expenses - Retail	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
<b>IV.</b> Total Net Operating Income - Retail	\$579,110	\$593,588	\$608,428	\$623,639	\$639,230	\$655,210
<b>V.</b> (Less) Debt Service	\$0	\$0	\$0	\$0	\$0	\$0
(Less) Management Fee	(\$28,956)	(\$29,679)	(\$30,421)	(\$31,182)	(\$31,961)	(\$32,761)
(Less) Deposit to Retail Operating Reserve	<u>(\$57,911)</u>	<u>(\$59,359)</u>	<u>(\$60,843)</u>	<u>(\$62,364)</u>	<u>(\$63,923)</u>	<u>(\$65,521)</u>
<b>VI.</b> Project Cash Flow - Retail	\$492,244	\$504,550	\$517,164	\$530,093	\$543,345	\$556,929
<b>VII.</b> (Less) Ground Lease Payment - Retail	<u>(\$369,183)</u>	<u>(\$378,412)</u>	<u>(\$387,873)</u>	<u>(\$397,570)</u>	<u>(\$407,509)</u>	<u>(\$417,697)</u>
NPV @ Years 1-55 @ Discount Rate						
NPV @ Years 56-90 @ Discount Rate						
<b>VIII.</b> Net Cash Flow After Ground Lease - Retail	\$123,061	\$126,137	\$129,291	\$132,523	\$135,836	\$139,232
<b>IX.</b> (Less) Deposit to Residential Operating Reserve	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
<b>X.</b> Retail Cash Flow Available for Distribution	\$123,061	\$126,137	\$129,291	\$132,523	\$135,836	\$139,232
<b>Residential</b>						
<b>I.</b> Gross Scheduled Income (GSI)						
Residential-MHSA	\$0	\$0	\$0	\$0	\$0	\$0
Residential-Section 8 Units	\$0	\$0	\$0	\$0	\$0	\$0
Residential-Other Units	<u>\$20,340,884</u>	<u>\$20,951,110</u>	<u>\$21,579,644</u>	<u>\$22,227,033</u>	<u>\$22,893,844</u>	<u>\$23,580,659</u>
Total - Residential	\$20,340,884	\$20,951,110	\$21,579,644	\$22,227,033	\$22,893,844	\$23,580,659
Add: Section 8 Subsidy	\$0	\$0	\$0	\$0	\$0	\$0
Add: MHSA Operating Subsidy	\$0	\$0	\$0	\$0	\$0	\$0
Add: Other Income	\$272,209	\$279,014	\$285,990	\$293,139	\$300,468	\$307,980
Add: Parking Income	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
Total Income	\$20,613,093	\$21,230,125	\$21,865,633	\$22,520,172	\$23,194,312	\$23,888,639
(Less) Vacancy - Residential	(\$1,017,044)	(\$1,047,556)	(\$1,078,982)	(\$1,111,352)	(\$1,144,692)	(\$1,179,033)
(Less) Vacancy - Parking/Other	<u>(\$13,610)</u>	<u>(\$13,951)</u>	<u>(\$14,299)</u>	<u>(\$14,657)</u>	<u>(\$15,023)</u>	<u>(\$15,399)</u>
<b>II.</b> Effective Gross Income (EGI)	\$19,582,438	\$20,168,618	\$20,772,352	\$21,394,164	\$22,034,596	\$22,694,207
<b>III.</b> Operating Expenses	<u>(\$9,719,652)</u>	<u>(\$10,028,722)</u>	<u>(\$10,347,987)</u>	<u>(\$10,677,792)</u>	<u>(\$11,018,492)</u>	<u>(\$11,370,456)</u>
<b>IV.</b> Total Net Operating Income	\$9,862,786	\$10,139,896	\$10,424,364	\$10,716,372	\$11,016,104	\$11,323,751
<b>V.</b> Ground Lease Payment - Residential	<u>(\$1,958,244)</u>	<u>(\$2,016,862)</u>	<u>(\$2,077,235)</u>	<u>(\$2,139,416)</u>	<u>(\$2,203,460)</u>	<u>(\$2,269,421)</u>
NPV @ Years 1-55 @ Discount Rate						
NPV @ Years 56-90 @ Discount Rate						
<b>VI.</b> Total Net Operating Income After Ground Lease	\$7,904,542	\$8,123,034	\$8,347,129	\$8,576,955	\$8,812,645	\$9,054,330
<b>VII.</b> (Less) Debt Service	(\$5,217,600)	(\$5,217,600)	(\$5,217,600)	(\$5,217,600)	(\$5,217,600)	(\$5,217,600)
(Less) Debt Service - Section 8	\$0	\$0	\$0	\$0	\$0	\$0
(Less) Debt Service - MHP	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
Total Debt Service	(\$5,217,600)	(\$5,217,600)	(\$5,217,600)	(\$5,217,600)	(\$5,217,600)	(\$5,217,600)
<b>VIII.</b> Project Cash Flow - Residential	\$2,686,942	\$2,905,434	\$3,129,529	\$3,359,355	\$3,595,045	\$3,836,730
<b>IX.</b> (Less) Limited Partner Asset Mgmt. Fee	\$0	\$0	\$0	\$0	\$0	\$0
(Less) General Partner Asset Mgmt. Fee	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
Total Asset Management Fees	\$0	\$0	\$0	\$0	\$0	\$0
<b>X.</b> Residential Cash Flow Available for Distribution	\$2,686,942	\$2,905,434	\$3,129,529	\$3,359,355	\$3,595,045	\$3,836,730

TABLE 2

**CASH FLOW PROJECTION  
NINTH AND BROADWAY  
CENTRE CITY DEVELOPMENT CORPORATION**

	<u>69</u>	<u>70</u>	<u>71</u>	<u>72</u>	<u>73</u>	<u>74</u>
<b>Retail</b>						
<b>I.</b> Gross Scheduled Income (GSI)						
Retail - Broadway	\$488,897	\$501,120	\$513,648	\$526,489	\$539,651	\$553,142
Retail - 9th Avenue	<u>\$257,314</u>	<u>\$263,747</u>	<u>\$270,341</u>	<u>\$277,099</u>	<u>\$284,027</u>	<u>\$291,128</u>
Total - Retail	\$746,212	\$764,867	\$783,989	\$803,588	\$823,678	\$844,270
(Less) Vacancy - Retail - Broadway	(\$48,890)	(\$50,112)	(\$51,365)	(\$52,649)	(\$53,965)	(\$55,314)
(Less) Vacancy - Retail - 9th Avenue	<u>(\$25,731)</u>	<u>(\$26,375)</u>	<u>(\$27,034)</u>	<u>(\$27,710)</u>	<u>(\$28,403)</u>	<u>(\$29,113)</u>
<b>II.</b> Effective Gross Income (EGI) - Retail	\$671,591	\$688,380	\$705,590	\$723,230	\$741,310	\$759,843
<b>III.</b> Operating Expenses - Retail	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
<b>IV.</b> Total Net Operating Income - Retail	\$671,591	\$688,380	\$705,590	\$723,230	\$741,310	\$759,843
<b>V.</b> (Less) Debt Service	\$0	\$0	\$0	\$0	\$0	\$0
(Less) Management Fee	(\$33,580)	(\$34,419)	(\$35,279)	(\$36,161)	(\$37,066)	(\$37,992)
(Less) Deposit to Retail Operating Reserve	<u>(\$67,159)</u>	<u>(\$68,838)</u>	<u>(\$70,559)</u>	<u>(\$72,323)</u>	<u>(\$74,131)</u>	<u>(\$75,984)</u>
<b>VI.</b> Project Cash Flow - Retail	\$570,852	\$585,123	\$599,751	\$614,745	\$630,114	\$645,867
<b>VII.</b> (Less) Ground Lease Payment - Retail	<u>(\$428,139)</u>	<u>(\$438,842)</u>	<u>(\$449,814)</u>	<u>(\$461,059)</u>	<u>(\$472,585)</u>	<u>(\$484,400)</u>
NPV @ Years 1-55 @ Discount Rate						
NPV @ Years 56-90 @ Discount Rate						
<b>VIII.</b> Net Cash Flow After Ground Lease - Retail	\$142,713	\$146,281	\$149,938	\$153,686	\$157,528	\$161,467
<b>IX.</b> (Less) Deposit to Residential Operating Reserve	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
<b>X.</b> Retail Cash Flow Available for Distribution	\$142,713	\$146,281	\$149,938	\$153,686	\$157,528	\$161,467
<b>Residential</b>						
<b>I.</b> Gross Scheduled Income (GSI)						
Residential-MHSA	\$0	\$0	\$0	\$0	\$0	\$0
Residential-Section 8 Units	\$0	\$0	\$0	\$0	\$0	\$0
Residential-Other Units	<u>\$24,288,079</u>	<u>\$25,016,721</u>	<u>\$25,767,223</u>	<u>\$26,540,240</u>	<u>\$27,336,447</u>	<u>\$28,156,540</u>
Total - Residential	\$24,288,079	\$25,016,721	\$25,767,223	\$26,540,240	\$27,336,447	\$28,156,540
Add: Section 8 Subsidy	\$0	\$0	\$0	\$0	\$0	\$0
Add: MHSA Operating Subsidy	\$0	\$0	\$0	\$0	\$0	\$0
Add: Other Income	\$315,679	\$323,571	\$331,660	\$339,952	\$348,451	\$357,162
Add: Parking Income	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
Total Income	\$24,603,758	\$25,340,292	\$26,098,883	\$26,880,192	\$27,684,898	\$28,513,702
(Less) Vacancy - Residential	(\$1,214,404)	(\$1,250,836)	(\$1,288,361)	(\$1,327,012)	(\$1,366,822)	(\$1,407,827)
(Less) Vacancy - Parking/Other	<u>(\$15,784)</u>	<u>(\$16,179)</u>	<u>(\$16,583)</u>	<u>(\$16,998)</u>	<u>(\$17,423)</u>	<u>(\$17,858)</u>
<b>II.</b> Effective Gross Income (EGI)	\$23,373,570	\$24,073,278	\$24,793,939	\$25,536,182	\$26,300,653	\$27,088,017
<b>III.</b> Operating Expenses	<u>(\$11,734,066)</u>	<u>(\$12,109,714)</u>	<u>(\$12,497,809)</u>	<u>(\$12,898,773)</u>	<u>(\$13,313,041)</u>	<u>(\$13,741,065)</u>
<b>IV.</b> Total Net Operating Income	\$11,639,505	\$11,963,564	\$12,296,130	\$12,637,409	\$12,987,611	\$13,346,952
<b>V.</b> Ground Lease Payment - Residential	<u>(\$2,337,357)</u>	<u>(\$2,407,328)</u>	<u>(\$2,479,394)</u>	<u>(\$2,553,618)</u>	<u>(\$2,630,065)</u>	<u>(\$2,708,802)</u>
NPV @ Years 1-55 @ Discount Rate						
NPV @ Years 56-90 @ Discount Rate						
<b>VI.</b> Total Net Operating Income After Ground Lease	\$9,302,148	\$9,556,236	\$9,816,736	\$10,083,791	\$10,357,546	\$10,638,150
<b>VII.</b> (Less) Debt Service	(\$5,217,600)	(\$5,217,600)	(\$5,217,600)	(\$5,217,600)	(\$5,217,600)	(\$5,217,600)
(Less) Debt Service - Section 8	\$0	\$0	\$0	\$0	\$0	\$0
(Less) Debt Service - MHP	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
Total Debt Service	(\$5,217,600)	(\$5,217,600)	(\$5,217,600)	(\$5,217,600)	(\$5,217,600)	(\$5,217,600)
<b>VIII.</b> Project Cash Flow - Residential	\$4,084,548	\$4,338,636	\$4,599,136	\$4,866,191	\$5,139,946	\$5,420,550
<b>IX.</b> (Less) Limited Partner Asset Mgmt. Fee	\$0	\$0	\$0	\$0	\$0	\$0
(Less) General Partner Asset Mgmt. Fee	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
Total Asset Management Fees	\$0	\$0	\$0	\$0	\$0	\$0
<b>X.</b> Residential Cash Flow Available for Distribution	\$4,084,548	\$4,338,636	\$4,599,136	\$4,866,191	\$5,139,946	\$5,420,550

TABLE 2

**CASH FLOW PROJECTION  
NINTH AND BROADWAY  
CENTRE CITY DEVELOPMENT CORPORATION**

	<u>75</u>	<u>76</u>	<u>77</u>	<u>78</u>	<u>79</u>	<u>80</u>	<u>81</u>
<b>Retail</b>							
<b>I.</b> Gross Scheduled Income (GSI)							
Retail - Broadway	\$566,971	\$581,145	\$595,674	\$610,566	\$625,830	\$641,476	\$657,513
Retail - 9th Avenue	<u>\$298,406</u>	<u>\$305,866</u>	<u>\$313,513</u>	<u>\$321,350</u>	<u>\$329,384</u>	<u>\$337,619</u>	<u>\$346,059</u>
Total - Retail	\$865,377	\$887,011	\$909,187	\$931,916	\$955,214	\$979,094	\$1,003,572
(Less) Vacancy - Retail - Broadway	(\$56,697)	(\$58,115)	(\$59,567)	(\$61,057)	(\$62,583)	(\$64,148)	(\$65,751)
(Less) Vacancy - Retail - 9th Avenue	<u>(\$29,841)</u>	<u>(\$30,587)</u>	<u>(\$31,351)</u>	<u>(\$32,135)</u>	<u>(\$32,938)</u>	<u>(\$33,762)</u>	<u>(\$34,606)</u>
<b>II.</b> Effective Gross Income (EGI) - Retail	\$778,839	\$798,310	\$818,268	\$838,725	\$859,693	\$881,185	\$903,215
<b>III.</b> Operating Expenses - Retail	<u>\$0</u>						
<b>IV.</b> Total Net Operating Income - Retail	\$778,839	\$798,310	\$818,268	\$838,725	\$859,693	\$881,185	\$903,215
<b>V.</b> (Less) Debt Service	\$0	\$0	\$0	\$0	\$0	\$0	\$0
(Less) Management Fee	(\$38,942)	(\$39,916)	(\$40,913)	(\$41,936)	(\$42,985)	(\$44,059)	(\$45,161)
(Less) Deposit to Retail Operating Reserve	<u>(\$77,884)</u>	<u>(\$79,831)</u>	<u>(\$81,827)</u>	<u>(\$83,872)</u>	<u>(\$85,969)</u>	<u>(\$88,119)</u>	<u>(\$90,321)</u>
<b>VI.</b> Project Cash Flow - Retail	\$662,013	\$678,564	\$695,528	\$712,916	\$730,739	\$749,007	\$767,732
<b>VII.</b> (Less) Ground Lease Payment - Retail	<u>(\$496,510)</u>	<u>(\$508,923)</u>	<u>(\$521,646)</u>	<u>(\$534,687)</u>	<u>(\$548,054)</u>	<u>(\$561,755)</u>	<u>(\$575,799)</u>
NPV @ Years 1-55 @ Discount Rate							
NPV @ Years 56-90 @ Discount Rate							
<b>VIII.</b> Net Cash Flow After Ground Lease - Retail	\$165,503	\$169,641	\$173,882	\$178,229	\$182,685	\$187,252	\$191,933
<b>IX.</b> (Less) Deposit to Residential Operating Reserve	<u>\$0</u>						
<b>X.</b> Retail Cash Flow Available for Distribution	\$165,503	\$169,641	\$173,882	\$178,229	\$182,685	\$187,252	\$191,933
<b>Residential</b>							
<b>I.</b> Gross Scheduled Income (GSI)							
Residential-MHSA	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Residential-Section 8 Units	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Residential-Other Units	<u>\$29,001,237</u>	<u>\$29,871,274</u>	<u>\$30,767,412</u>	<u>\$31,690,434</u>	<u>\$32,641,147</u>	<u>\$33,620,382</u>	<u>\$34,628,993</u>
Total - Residential	\$29,001,237	\$29,871,274	\$30,767,412	\$31,690,434	\$32,641,147	\$33,620,382	\$34,628,993
Add: Section 8 Subsidy	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Add: MHSA Operating Subsidy	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Add: Other Income	\$366,091	\$375,243	\$384,624	\$394,240	\$404,096	\$414,198	\$424,553
Add: Parking Income	<u>\$0</u>						
Total Income	\$29,367,328	\$30,246,517	\$31,152,036	\$32,084,674	\$33,045,243	\$34,034,580	\$35,053,546
(Less) Vacancy - Residential	(\$1,450,062)	(\$1,493,564)	(\$1,538,371)	(\$1,584,522)	(\$1,632,057)	(\$1,681,019)	(\$1,731,450)
(Less) Vacancy - Parking/Other	<u>(\$18,305)</u>	<u>(\$18,762)</u>	<u>(\$19,231)</u>	<u>(\$19,712)</u>	<u>(\$20,205)</u>	<u>(\$20,710)</u>	<u>(\$21,228)</u>
<b>II.</b> Effective Gross Income (EGI)	\$27,898,961	\$28,734,191	\$29,594,434	\$30,480,440	\$31,392,981	\$32,332,851	\$33,300,869
<b>III.</b> Operating Expenses	<u>(\$14,183,311)</u>	<u>(\$14,640,262)</u>	<u>(\$15,112,417)</u>	<u>(\$15,600,292)</u>	<u>(\$16,104,422)</u>	<u>(\$16,625,359)</u>	<u>(\$17,163,674)</u>
<b>IV.</b> Total Net Operating Income	\$13,715,650	\$14,093,929	\$14,482,017	\$14,880,148	\$15,288,559	\$15,707,492	\$16,137,196
<b>V.</b> Ground Lease Payment - Residential	<u>(\$2,789,896)</u>	<u>(\$2,873,419)</u>	<u>(\$2,959,443)</u>	<u>(\$3,048,044)</u>	<u>(\$3,139,298)</u>	<u>(\$3,233,285)</u>	<u>(\$3,330,087)</u>
NPV @ Years 1-55 @ Discount Rate							
NPV @ Years 56-90 @ Discount Rate							
<b>VI.</b> Total Net Operating Income After Ground Lease	\$10,925,754	\$11,220,510	\$11,522,574	\$11,832,104	\$12,149,261	\$12,474,207	\$12,807,109
<b>VII.</b> (Less) Debt Service	(\$5,217,600)	(\$5,217,600)	(\$5,217,600)	(\$5,217,600)	(\$5,217,600)	(\$5,217,600)	(\$5,217,600)
(Less) Debt Service - Section 8	\$0	\$0	\$0	\$0	\$0	\$0	\$0
(Less) Debt Service - MHP	<u>\$0</u>						
Total Debt Service	(\$5,217,600)	(\$5,217,600)	(\$5,217,600)	(\$5,217,600)	(\$5,217,600)	(\$5,217,600)	(\$5,217,600)
<b>VIII.</b> Project Cash Flow - Residential	\$5,708,154	\$6,002,910	\$6,304,974	\$6,614,504	\$6,931,661	\$7,256,607	\$7,589,509
<b>IX.</b> (Less) Limited Partner Asset Mgmt. Fee	\$0	\$0	\$0	\$0	\$0	\$0	\$0
(Less) General Partner Asset Mgmt. Fee	<u>\$0</u>						
Total Asset Management Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0
<b>X.</b> Residential Cash Flow Available for Distribution	\$5,708,154	\$6,002,910	\$6,304,974	\$6,614,504	\$6,931,661	\$7,256,607	\$7,589,509

TABLE 2

**CASH FLOW PROJECTION  
NINTH AND BROADWAY  
CENTRE CITY DEVELOPMENT CORPORATION**

	<u>82</u>	<u>83</u>	<u>84</u>	<u>85</u>	<u>86</u>	<u>87</u>	<u>88</u>
<b>Retail</b>							
<b>I.</b> Gross Scheduled Income (GSI)							
Retail - Broadway	\$673,950	\$690,799	\$708,069	\$725,771	\$743,915	\$762,513	\$781,576
Retail - 9th Avenue	<u>\$354,711</u>	<u>\$363,579</u>	<u>\$372,668</u>	<u>\$381,985</u>	<u>\$391,534</u>	<u>\$401,323</u>	<u>\$411,356</u>
Total - Retail	\$1,028,661	\$1,054,378	\$1,080,737	\$1,107,756	\$1,135,449	\$1,163,836	\$1,192,932
(Less) Vacancy - Retail - Broadway	(\$67,395)	(\$69,080)	(\$70,807)	(\$72,577)	(\$74,392)	(\$76,251)	(\$78,158)
(Less) Vacancy - Retail - 9th Avenue	<u>(\$35,471)</u>	<u>(\$36,358)</u>	<u>(\$37,267)</u>	<u>(\$38,198)</u>	<u>(\$39,153)</u>	<u>(\$40,132)</u>	<u>(\$41,136)</u>
<b>II.</b> Effective Gross Income (EGI) - Retail	\$925,795	\$948,940	\$972,663	\$996,980	\$1,021,904	\$1,047,452	\$1,073,638
<b>III.</b> Operating Expenses - Retail	<u>\$0</u>						
<b>IV.</b> Total Net Operating Income - Retail	\$925,795	\$948,940	\$972,663	\$996,980	\$1,021,904	\$1,047,452	\$1,073,638
<b>V.</b> (Less) Debt Service	\$0	\$0	\$0	\$0	\$0	\$0	\$0
(Less) Management Fee	(\$46,290)	(\$47,447)	(\$48,633)	(\$49,849)	(\$51,095)	(\$52,373)	(\$53,682)
(Less) Deposit to Retail Operating Reserve	<u>(\$92,580)</u>	<u>(\$94,894)</u>	<u>(\$97,266)</u>	<u>(\$99,698)</u>	<u>(\$102,190)</u>	<u>(\$104,745)</u>	<u>(\$107,364)</u>
<b>VI.</b> Project Cash Flow - Retail	\$786,926	\$806,599	\$826,764	\$847,433	\$868,619	\$890,334	\$912,593
<b>VII.</b> (Less) Ground Lease Payment - Retail	<u>(\$590,194)</u>	<u>(\$604,949)</u>	<u>(\$620,073)</u>	<u>(\$635,575)</u>	<u>(\$651,464)</u>	<u>(\$667,751)</u>	<u>(\$684,444)</u>
NPV @ Years 1-55 @ Discount Rate							
NPV @ Years 56-90 @ Discount Rate							
<b>VIII.</b> Net Cash Flow After Ground Lease - Retail	\$196,731	\$201,650	\$206,691	\$211,858	\$217,155	\$222,584	\$228,148
<b>IX.</b> (Less) Deposit to Residential Operating Reserve	<u>\$0</u>						
<b>X.</b> Retail Cash Flow Available for Distribution	\$196,731	\$201,650	\$206,691	\$211,858	\$217,155	\$222,584	\$228,148
<b>Residential</b>							
<b>I.</b> Gross Scheduled Income (GSI)							
Residential-MHSA	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Residential-Section 8 Units	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Residential-Other Units	<u>\$35,667,863</u>	<u>\$36,737,899</u>	<u>\$37,840,036</u>	<u>\$38,975,237</u>	<u>\$40,144,494</u>	<u>\$41,348,829</u>	<u>\$42,589,294</u>
Total - Residential	\$35,667,863	\$36,737,899	\$37,840,036	\$38,975,237	\$40,144,494	\$41,348,829	\$42,589,294
Add: Section 8 Subsidy	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Add: MHSA Operating Subsidy	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Add: Other Income	\$435,167	\$446,046	\$457,197	\$468,627	\$480,343	\$492,352	\$504,660
Add: Parking Income	<u>\$0</u>						
Total Income	\$36,103,030	\$37,183,945	\$38,297,233	\$39,443,864	\$40,624,837	\$41,841,180	\$43,093,954
(Less) Vacancy - Residential	(\$1,783,393)	(\$1,836,895)	(\$1,892,002)	(\$1,948,762)	(\$2,007,225)	(\$2,067,441)	(\$2,129,465)
(Less) Vacancy - Parking/Other	<u>(\$21,758)</u>	<u>(\$22,302)</u>	<u>(\$22,860)</u>	<u>(\$23,431)</u>	<u>(\$24,017)</u>	<u>(\$24,618)</u>	<u>(\$25,233)</u>
<b>II.</b> Effective Gross Income (EGI)	\$34,297,879	\$35,324,748	\$36,382,372	\$37,471,671	\$38,593,595	\$39,749,121	\$40,939,256
<b>III.</b> Operating Expenses	<u>(\$17,719,958)</u>	<u>(\$18,294,824)</u>	<u>(\$18,888,903)</u>	<u>(\$19,502,850)</u>	<u>(\$20,137,342)</u>	<u>(\$20,793,080)</u>	<u>(\$21,470,786)</u>
<b>IV.</b> Total Net Operating Income	\$16,577,920	\$17,029,924	\$17,493,469	\$17,968,821	\$18,456,253	\$18,956,042	\$19,468,470
<b>V.</b> Ground Lease Payment - Residential	<u>(\$3,429,788)</u>	<u>(\$3,532,475)</u>	<u>(\$3,638,237)</u>	<u>(\$3,747,167)</u>	<u>(\$3,859,360)</u>	<u>(\$3,974,912)</u>	<u>(\$4,093,926)</u>
NPV @ Years 1-55 @ Discount Rate							
NPV @ Years 56-90 @ Discount Rate							
<b>VI.</b> Total Net Operating Income After Ground Lease	\$13,148,133	\$13,497,449	\$13,855,231	\$14,221,654	\$14,596,893	\$14,981,130	\$15,374,545
<b>VII.</b> (Less) Debt Service	(\$5,217,600)	(\$5,217,600)	(\$5,217,600)	(\$5,217,600)	\$0	\$0	\$0
(Less) Debt Service - Section 8	\$0	\$0	\$0	\$0	\$0	\$0	\$0
(Less) Debt Service - MHP	<u>\$0</u>						
Total Debt Service	(\$5,217,600)	(\$5,217,600)	(\$5,217,600)	(\$5,217,600)	\$0	\$0	\$0
<b>VIII.</b> Project Cash Flow - Residential	\$7,930,533	\$8,279,849	\$8,637,631	\$9,004,054	\$14,596,893	\$14,981,130	\$15,374,545
<b>IX.</b> (Less) Limited Partner Asset Mgmt. Fee	\$0	\$0	\$0	\$0	\$0	\$0	\$0
(Less) General Partner Asset Mgmt. Fee	<u>\$0</u>						
Total Asset Management Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0
<b>X.</b> Residential Cash Flow Available for Distribution	\$7,930,533	\$8,279,849	\$8,637,631	\$9,004,054	\$14,596,893	\$14,981,130	\$15,374,545

TABLE 2

**CASH FLOW PROJECTION  
NINTH AND BROADWAY  
CENTRE CITY DEVELOPMENT CORPORATION**

	<u>89</u>	<u>90</u>
<b><u>Retail</u></b>		
I. Gross Scheduled Income (GSI)		
Retail - Broadway	\$801,115	\$821,143
Retail - 9th Avenue	<u>\$421,640</u>	<u>\$432,181</u>
Total - Retail	\$1,222,755	\$1,253,324
(Less) Vacancy - Retail - Broadway	(\$80,112)	(\$82,114)
(Less) Vacancy - Retail - 9th Avenue	<u>(\$42,164)</u>	<u>(\$43,218)</u>
II. Effective Gross Income (EGI) - Retail	\$1,100,479	\$1,127,991
III. Operating Expenses - Retail	<u>\$0</u>	<u>\$0</u>
IV. Total Net Operating Income - Retail	\$1,100,479	\$1,127,991
V. (Less) Debt Service	\$0	\$0
(Less) Management Fee	(\$55,024)	(\$56,400)
(Less) Deposit to Retail Operating Reserve	<u>(\$110,048)</u>	<u>(\$112,799)</u>
VI. Project Cash Flow - Retail	\$935,407	\$958,793
VII. (Less) Ground Lease Payment - Retail	<u>(\$701,556)</u>	<u>(\$719,094)</u>
NPV @ Years 1-55 @ Discount Rate		
NPV @ Years 56-90 @ Discount Rate		
VIII. Net Cash Flow After Ground Lease - Retail	\$233,852	\$239,698
IX. (Less) Deposit to Residential Operating Reserve	<u>\$0</u>	<u>\$0</u>
X. Retail Cash Flow Available for Distribution	\$233,852	\$239,698
<b><u>Residential</u></b>		
I. Gross Scheduled Income (GSI)		
Residential-MHSA	\$0	\$0
Residential-Section 8 Units	\$0	\$0
Residential-Other Units	<u>\$43,866,973</u>	<u>\$45,182,982</u>
Total - Residential	\$43,866,973	\$45,182,982
Add: Section 8 Subsidy	\$0	\$0
Add: MHSA Operating Subsidy	\$0	\$0
Add: Other Income	\$517,277	\$530,209
Add: Parking Income	<u>\$0</u>	<u>\$0</u>
Total Income	\$44,384,249	\$45,713,190
(Less) Vacancy - Residential	(\$2,193,349)	(\$2,259,149)
(Less) Vacancy - Parking/Other	<u>(\$25,864)</u>	<u>(\$26,510)</u>
II. Effective Gross Income (EGI)	\$42,165,037	\$43,427,531
III. Operating Expenses	<u>(\$22,171,212)</u>	<u>(\$22,895,131)</u>
IV. Total Net Operating Income	\$19,993,825	\$20,532,400
V. Ground Lease Payment - Residential	<u>(\$4,216,504)</u>	<u>(\$4,342,753)</u>
NPV @ Years 1-55 @ Discount Rate		
NPV @ Years 56-90 @ Discount Rate		
VI. Total Net Operating Income After Ground Lease	\$15,777,322	\$16,189,647
VII. (Less) Debt Service	\$0	\$0
(Less) Debt Service - Section 8	\$0	\$0
(Less) Debt Service - MHP	<u>\$0</u>	<u>\$0</u>
Total Debt Service	\$0	\$0
VIII. Project Cash Flow - Residential	\$15,777,322	\$16,189,647
IX. (Less) Limited Partner Asset Mgmt. Fee	\$0	\$0
(Less) General Partner Asset Mgmt. Fee	<u>\$0</u>	<u>\$0</u>
Total Asset Management Fees	\$0	\$0
X. Residential Cash Flow Available for Distribution	\$15,777,322	\$16,189,647

TABLE 3

**DEVELOPER FEE REPAYMENT AND CASH FLOW AVAILABLE  
FOR DISTRIBUTION  
NINTH AND BROADWAY  
CENTRE CITY DEVELOPMENT CORPORATION**

		<u>1</u>	<u>2</u>	<u>3</u>	<u>4</u>	<u>5</u>	<u>6</u>	<u>7</u>	<u>8</u>	<u>9</u>
<b>I. <u>Developer Fee Repayment</u></b>										
Retail Cash Flow Available for Distribution		\$0	\$0	\$0	\$0	\$0	\$28,447	\$29,158	\$29,887	\$30,634
Residential Cash Flow Available for Distribution		\$45,401	\$46,535	\$47,316	\$47,722	\$47,730	\$47,315	\$46,452	\$45,113	\$43,271
Total Cash Flow for Developer Fee Repayment		\$45,401	\$46,535	\$47,316	\$47,722	\$47,730	\$75,762	\$75,610	\$75,000	\$73,906
Beginning Balance		\$500,000	\$476,399	\$450,635	\$422,967	\$393,687	\$363,121	\$303,191	\$240,801	\$176,300
Interest	4.36%	\$21,800	\$20,771	\$19,648	\$18,441	\$17,165	\$15,832	\$13,219	\$10,499	\$7,687
(Less) Cash Flow Credit of		(\$45,401)	(\$46,535)	(\$47,316)	(\$47,722)	(\$47,730)	(\$75,762)	(\$75,610)	(\$75,000)	(\$73,906)
Ending Balance		\$476,399	\$450,635	\$422,967	\$393,687	\$363,121	\$303,191	\$240,801	\$176,300	\$110,081
<b>II. <u>Cash Flow Available for Distribution</u></b>										
Retail Cash Flow Available for Distribution		\$0	\$0	\$0	\$0	\$0	\$28,447	\$29,158	\$29,887	\$30,634
Residential Cash Flow Available for Distribution		\$45,401	\$46,535	\$47,316	\$47,722	\$47,730	\$47,315	\$46,452	\$45,113	\$43,271
(Less) Developer Fee Repayment		(\$45,401)	(\$46,535)	(\$47,316)	(\$47,722)	(\$47,730)	(\$75,762)	(\$75,610)	(\$75,000)	(\$73,906)
Net Cash Flow Available for Distribution		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Add: Cash from Operating Reserve Fund		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Net Cash Flow Available for Distribution		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
<b>III. <u>Agency Loan Repayment</u></b>										
Beginning Balance		\$21,873,000	\$22,091,730	\$22,310,460	\$22,529,190	\$22,747,920	\$22,966,650	\$23,185,380	\$23,404,110	\$23,622,840
Interest	1.0%	\$218,730	\$218,730	\$218,730	\$218,730	\$218,730	\$218,730	\$218,730	\$218,730	\$218,730
(Less) Cash Flow Credit of		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Ending Balance		\$22,091,730	\$22,310,460	\$22,529,190	\$22,747,920	\$22,966,650	\$23,185,380	\$23,404,110	\$23,622,840	\$23,841,570
NPV of Payments to Agency @ Years 1-55 (1)	10.0%	\$189,000								
<b>IV. <u>MHP Loan Repayment</u></b>										
Beginning Balance		\$10,000,000	\$10,258,000	\$10,516,000	\$10,774,000	\$11,032,000	\$11,290,000	\$11,548,000	\$11,806,000	\$12,064,000
Interest	3.0%	\$300,000	\$300,000	\$300,000	\$300,000	\$300,000	\$300,000	\$300,000	\$300,000	\$300,000
(Less) Debt Service - MHP		(\$42,000)	(\$42,000)	(\$42,000)	(\$42,000)	(\$42,000)	(\$42,000)	(\$42,000)	(\$42,000)	(\$42,000)
(Less) Cash Flow Credit of		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Ending Balance		\$10,258,000	\$10,516,000	\$10,774,000	\$11,032,000	\$11,290,000	\$11,548,000	\$11,806,000	\$12,064,000	\$12,322,000
<b>V. <u>MHSA Loan Repayment</u></b>										
Beginning Balance		\$2,000,000	\$2,060,000	\$2,120,000	\$2,180,000	\$2,240,000	\$2,300,000	\$2,360,000	\$2,420,000	\$2,480,000
Interest	3.0%	\$60,000	\$60,000	\$60,000	\$60,000	\$60,000	\$60,000	\$60,000	\$60,000	\$60,000
(Less) Debt Service - MHSA		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
(Less) Cash Flow Credit of		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Ending Balance		\$2,060,000	\$2,120,000	\$2,180,000	\$2,240,000	\$2,300,000	\$2,360,000	\$2,420,000	\$2,480,000	\$2,540,000

TABLE 3

**DEVELOPER FEE REPAYMENT AND CASH FLOW AVAILABLE  
FOR DISTRIBUTION  
NINTH AND BROADWAY  
CENTRE CITY DEVELOPMENT CORPORATION**

	<u>10</u>	<u>11</u>	<u>12</u>	<u>13</u>	<u>14</u>	<u>15</u>	<u>16</u>	<u>17</u>	<u>18</u>	<u>19</u>
<b>I. <u>Developer Fee Repayment</u></b>										
Retail Cash Flow Available for Distribution	\$31,400	\$34,078								
Residential Cash Flow Available for Distribution	<u>\$40,897</u>	<u>\$37,960</u>								
Total Cash Flow for Developer Fee Repayment	\$72,297	\$72,039								
Beginning Balance	\$110,081	\$42,583								
Interest	4.36% \$4,800	\$1,857								
(Less) Cash Flow Credit of	<u>(\$72,297)</u>	<u>(\$44,439)</u>								
Ending Balance	\$42,583	\$0								
<b>II. <u>Cash Flow Available for Distribution</u></b>										
Retail Cash Flow Available for Distribution	\$31,400	\$34,078	\$34,930	\$35,804	\$36,699	\$37,616	\$38,557	\$39,521	\$40,509	\$41,521
Residential Cash Flow Available for Distribution	\$40,897	\$37,960	\$34,428	\$30,268	\$25,445	\$19,922	(\$71,758)	(\$84,530)	(\$98,263)	(\$113,003)
(Less) Developer Fee Repayment	<u>(\$72,297)</u>	<u>(\$44,439)</u>	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Net Cash Flow Available for Distribution	\$0	\$27,599	\$69,359	\$66,072	\$62,143	\$57,538	(\$33,201)	(\$45,010)	(\$57,755)	(\$71,482)
Add: Cash from Operating Reserve Fund	\$0	\$0	\$0	\$0	\$0	\$0	<u>\$33,201</u>	<u>\$45,010</u>	<u>\$57,755</u>	<u>\$71,482</u>
Net Cash Flow Available for Distribution	\$0	\$27,599	\$69,359	\$66,072	\$62,143	\$57,538	\$0	\$0	\$0	\$0
<b>III. <u>Agency Loan Repayment</u></b>										
Beginning Balance	\$23,841,570	\$24,060,300	\$24,270,119	\$24,466,455	\$24,663,853	\$24,862,519	\$25,062,672	\$25,281,402	\$25,500,132	\$25,718,862
Interest	1.0% \$218,730	\$218,730	\$218,730	\$218,730	\$218,730	\$218,730	\$218,730	\$218,730	\$218,730	\$218,730
(Less) Cash Flow Credit of	\$0	<u>(\$8,911)</u>	<u>(\$22,394)</u>	<u>(\$21,332)</u>	<u>(\$20,064)</u>	<u>(\$18,577)</u>	\$0	\$0	\$0	\$0
Ending Balance	\$24,060,300	\$24,270,119	\$24,466,455	\$24,663,853	\$24,862,519	\$25,062,672	\$25,281,402	\$25,500,132	\$25,718,862	\$25,937,592
NPV of Payments to Agency @ Years 1-55 (1)	10.0%									
<b>IV. <u>MHP Loan Repayment</u></b>										
Beginning Balance	\$12,322,000	\$12,580,000	\$12,833,926	\$13,081,688	\$13,329,935	\$13,578,762	\$13,828,269	\$14,086,269	\$14,344,269	\$14,602,269
Interest	3.0% \$300,000	\$300,000	\$300,000	\$300,000	\$300,000	\$300,000	\$300,000	\$300,000	\$300,000	\$300,000
(Less) Debt Service - MHP	(\$42,000)	(\$42,000)	(\$42,000)	(\$42,000)	(\$42,000)	(\$42,000)	(\$42,000)	(\$42,000)	(\$42,000)	(\$42,000)
(Less) Cash Flow Credit of	\$0	<u>(\$4,074)</u>	<u>(\$10,238)</u>	<u>(\$9,753)</u>	<u>(\$9,173)</u>	<u>(\$8,493)</u>	\$0	\$0	\$0	\$0
Ending Balance	\$12,580,000	\$12,833,926	\$13,081,688	\$13,329,935	\$13,578,762	\$13,828,269	\$14,086,269	\$14,344,269	\$14,602,269	\$14,860,269
<b>V. <u>MHSA Loan Repayment</u></b>										
Beginning Balance	\$2,540,000	\$2,600,000	\$2,659,185	\$2,717,138	\$2,775,187	\$2,833,352	\$2,891,654	\$2,951,654	\$3,011,654	\$3,071,654
Interest	3.0% \$60,000	\$60,000	\$60,000	\$60,000	\$60,000	\$60,000	\$60,000	\$60,000	\$60,000	\$60,000
(Less) Debt Service - MHSA	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
(Less) Cash Flow Credit of	\$0	<u>(\$815)</u>	<u>(\$2,048)</u>	<u>(\$1,951)</u>	<u>(\$1,835)</u>	<u>(\$1,699)</u>	\$0	\$0	\$0	\$0
Ending Balance	\$2,600,000	\$2,659,185	\$2,717,138	\$2,775,187	\$2,833,352	\$2,891,654	\$2,951,654	\$3,011,654	\$3,071,654	\$3,131,654

TABLE 3

**DEVELOPER FEE REPAYMENT AND CASH FLOW AVAILABLE  
FOR DISTRIBUTION  
NINTH AND BROADWAY  
CENTRE CITY DEVELOPMENT CORPORATION**

	<u>20</u>	<u>21</u>	<u>22</u>	<u>23</u>	<u>24</u>	<u>25</u>	<u>26</u>	<u>27</u>	<u>28</u>	<u>29</u>
<b>I. <u>Developer Fee Repayment</u></b>										
Retail Cash Flow Available for Distribution										
Residential Cash Flow Available for Distribution										
Total Cash Flow for Developer Fee Repayment										
Beginning Balance										
Interest	4.36%									
(Less) Cash Flow Credit of										
Ending Balance										
<b>II. <u>Cash Flow Available for Distribution</u></b>										
Retail Cash Flow Available for Distribution	\$42,559	\$43,623	\$44,714	\$45,832	\$46,977	\$48,152	\$49,356	\$50,590	\$51,854	\$53,151
Residential Cash Flow Available for Distribution	(\$128,799)	(\$144,584)	(\$165,140)	(\$187,057)	(\$210,400)	(\$235,235)	(\$261,632)	(\$289,663)	(\$319,403)	(\$350,931)
(Less) Developer Fee Repayment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Net Cash Flow Available for Distribution	(\$86,240)	(\$100,961)	(\$120,426)	(\$141,226)	(\$163,423)	(\$187,083)	(\$212,276)	(\$239,073)	(\$267,549)	(\$297,780)
Add: Cash from Operating Reserve Fund	\$86,240	\$100,961	\$120,426	\$141,226	\$11,047	\$0	\$0	\$0	\$0	\$0
Net Cash Flow Available for Distribution	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
<b>III. <u>Agency Loan Repayment</u></b>										
Beginning Balance	\$25,937,592	\$26,156,322	\$26,375,052	\$26,593,782	\$26,812,512	\$27,031,242	\$27,249,972	\$27,468,702	\$27,687,432	\$27,906,162
Interest	1.0%	\$218,730	\$218,730	\$218,730	\$218,730	\$218,730	\$218,730	\$218,730	\$218,730	\$218,730
(Less) Cash Flow Credit of	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Ending Balance	\$26,156,322	\$26,375,052	\$26,593,782	\$26,812,512	\$27,031,242	\$27,249,972	\$27,468,702	\$27,687,432	\$27,906,162	\$28,124,892
NPV of Payments to Agency @ Years 1-55 (1)	10.0%									
<b>IV. <u>MHP Loan Repayment</u></b>										
Beginning Balance	\$14,860,269	\$15,118,269	\$15,376,269	\$15,634,269	\$15,892,269	\$16,150,269	\$16,408,269	\$16,666,269	\$16,924,269	\$17,182,269
Interest	3.0%	\$300,000	\$300,000	\$300,000	\$300,000	\$300,000	\$300,000	\$300,000	\$300,000	\$300,000
(Less) Debt Service - MHP	(\$42,000)	(\$42,000)	(\$42,000)	(\$42,000)	(\$42,000)	(\$42,000)	(\$42,000)	(\$42,000)	(\$42,000)	(\$42,000)
(Less) Cash Flow Credit of	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Ending Balance	\$15,118,269	\$15,376,269	\$15,634,269	\$15,892,269	\$16,150,269	\$16,408,269	\$16,666,269	\$16,924,269	\$17,182,269	\$17,440,269
<b>V. <u>MHSA Loan Repayment</u></b>										
Beginning Balance	\$3,131,654	\$3,191,654	\$3,251,654	\$3,311,654	\$3,371,654	\$3,431,654	\$3,491,654	\$3,551,654	\$3,611,654	\$3,671,654
Interest	3.0%	\$60,000	\$60,000	\$60,000	\$60,000	\$60,000	\$60,000	\$60,000	\$60,000	\$60,000
(Less) Debt Service - MHSA	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
(Less) Cash Flow Credit of	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Ending Balance	\$3,191,654	\$3,251,654	\$3,311,654	\$3,371,654	\$3,431,654	\$3,491,654	\$3,551,654	\$3,611,654	\$3,671,654	\$3,731,654

TABLE 3

**DEVELOPER FEE REPAYMENT AND CASH FLOW AVAILABLE  
FOR DISTRIBUTION  
NINTH AND BROADWAY  
CENTRE CITY DEVELOPMENT CORPORATION**

	<u>30</u>	<u>31</u>	<u>32</u>	<u>33</u>	<u>34</u>	<u>35</u>	<u>36</u>	<u>37</u>	<u>38</u>	<u>39</u>
<b>I. <u>Developer Fee Repayment</u></b>										
Retail Cash Flow Available for Distribution										
Residential Cash Flow Available for Distribution										
Total Cash Flow for Developer Fee Repayment										
Beginning Balance										
Interest	4.36%									
(Less) Cash Flow Credit of										
Ending Balance										
<b>II. <u>Cash Flow Available for Distribution</u></b>										
Retail Cash Flow Available for Distribution	\$54,479	\$55,841	\$57,237	\$58,668	\$60,135	\$61,639	\$63,179	\$64,759	\$66,378	\$68,037
Residential Cash Flow Available for Distribution	(\$384,329)	(\$203,194)	(\$240,589)	(\$280,119)	(\$321,879)	(\$365,969)	(\$412,494)	(\$461,561)	(\$513,282)	(\$567,774)
(Less) Developer Fee Repayment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Net Cash Flow Available for Distribution	(\$329,849)	(\$147,353)	(\$183,352)	(\$221,450)	(\$261,744)	(\$304,331)	(\$349,315)	(\$396,802)	(\$446,904)	(\$499,737)
Add: Cash from Operating Reserve Fund	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Net Cash Flow Available for Distribution	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
<b>III. <u>Agency Loan Repayment</u></b>										
Beginning Balance	\$28,124,892	\$28,343,622	\$28,562,352	\$28,781,082	\$28,999,812	\$29,218,542	\$29,437,272	\$29,656,002	\$29,874,732	\$30,093,462
Interest	1.0%	\$218,730	\$218,730	\$218,730	\$218,730	\$218,730	\$218,730	\$218,730	\$218,730	\$218,730
(Less) Cash Flow Credit of		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Ending Balance	\$28,343,622	\$28,562,352	\$28,781,082	\$28,999,812	\$29,218,542	\$29,437,272	\$29,656,002	\$29,874,732	\$30,093,462	\$30,312,192
NPV of Payments to Agency @ Years 1-55 (1)	10.0%									
<b>IV. <u>MHP Loan Repayment</u></b>										
Beginning Balance	\$17,440,269	\$17,698,269	\$17,956,269	\$18,214,269	\$18,472,269	\$18,730,269	\$18,988,269	\$19,246,269	\$19,504,269	\$19,762,269
Interest	3.0%	\$300,000	\$300,000	\$300,000	\$300,000	\$300,000	\$300,000	\$300,000	\$300,000	\$300,000
(Less) Debt Service - MHP		(\$42,000)	(\$42,000)	(\$42,000)	(\$42,000)	(\$42,000)	(\$42,000)	(\$42,000)	(\$42,000)	(\$42,000)
(Less) Cash Flow Credit of		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Ending Balance	\$17,698,269	\$17,956,269	\$18,214,269	\$18,472,269	\$18,730,269	\$18,988,269	\$19,246,269	\$19,504,269	\$19,762,269	\$20,020,269
<b>V. <u>MHSA Loan Repayment</u></b>										
Beginning Balance	\$3,731,654	\$3,791,654	\$3,851,654	\$3,911,654	\$3,971,654	\$4,031,654	\$4,091,654	\$4,151,654	\$4,211,654	\$4,271,654
Interest	3.0%	\$60,000	\$60,000	\$60,000	\$60,000	\$60,000	\$60,000	\$60,000	\$60,000	\$60,000
(Less) Debt Service - MHSA		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
(Less) Cash Flow Credit of		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Ending Balance	\$3,791,654	\$3,851,654	\$3,911,654	\$3,971,654	\$4,031,654	\$4,091,654	\$4,151,654	\$4,211,654	\$4,271,654	\$4,331,654

TABLE 3

**DEVELOPER FEE REPAYMENT AND CASH FLOW AVAILABLE  
FOR DISTRIBUTION  
NINTH AND BROADWAY  
CENTRE CITY DEVELOPMENT CORPORATION**

	<u>40</u>	<u>41</u>	<u>42</u>	<u>43</u>	<u>44</u>	<u>45</u>	<u>46</u>	<u>47</u>	<u>48</u>	<u>49</u>
<b>I. <u>Developer Fee Repayment</u></b>										
Retail Cash Flow Available for Distribution										
Residential Cash Flow Available for Distribution										
Total Cash Flow for Developer Fee Repayment										
Beginning Balance										
Interest	4.36%									
(Less) Cash Flow Credit of										
Ending Balance										
<b>II. <u>Cash Flow Available for Distribution</u></b>										
Retail Cash Flow Available for Distribution	\$69,738	\$71,482	\$73,269	\$75,101	\$76,978	\$78,902	\$80,875	\$82,897	\$84,969	\$87,094
Residential Cash Flow Available for Distribution	(\$625,159)	(\$685,562)	(\$749,116)	(\$815,957)	(\$886,227)	(\$960,074)	(\$1,037,651)	(\$1,119,119)	(\$1,204,643)	(\$1,294,396)
(Less) Developer Fee Repayment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Net Cash Flow Available for Distribution	(\$555,420)	(\$614,080)	(\$675,847)	(\$740,856)	(\$809,249)	(\$881,171)	(\$956,776)	(\$1,036,222)	(\$1,119,674)	(\$1,207,303)
Add: Cash from Operating Reserve Fund	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Net Cash Flow Available for Distribution	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
<b>III. <u>Agency Loan Repayment</u></b>										
Beginning Balance	\$30,312,192	\$30,530,922	\$30,749,652	\$30,968,382	\$31,187,112	\$31,405,842	\$31,624,572	\$31,843,302	\$32,062,032	\$32,280,762
Interest	1.0%	\$218,730	\$218,730	\$218,730	\$218,730	\$218,730	\$218,730	\$218,730	\$218,730	\$218,730
(Less) Cash Flow Credit of		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Ending Balance	\$30,530,922	\$30,749,652	\$30,968,382	\$31,187,112	\$31,405,842	\$31,624,572	\$31,843,302	\$32,062,032	\$32,280,762	\$32,499,492
NPV of Payments to Agency @ Years 1-55 (1)	10.0%									
<b>IV. <u>MHP Loan Repayment</u></b>										
Beginning Balance	\$20,020,269	\$20,278,269	\$20,536,269	\$20,794,269	\$21,052,269	\$21,310,269	\$21,568,269	\$21,826,269	\$22,084,269	\$22,342,269
Interest	3.0%	\$300,000	\$300,000	\$300,000	\$300,000	\$300,000	\$300,000	\$300,000	\$300,000	\$300,000
(Less) Debt Service - MHP		(\$42,000)	(\$42,000)	(\$42,000)	(\$42,000)	(\$42,000)	(\$42,000)	(\$42,000)	(\$42,000)	(\$42,000)
(Less) Cash Flow Credit of		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Ending Balance	\$20,278,269	\$20,536,269	\$20,794,269	\$21,052,269	\$21,310,269	\$21,568,269	\$21,826,269	\$22,084,269	\$22,342,269	\$22,600,269
<b>V. <u>MHSA Loan Repayment</u></b>										
Beginning Balance	\$4,331,654	\$4,391,654	\$4,451,654	\$4,511,654	\$4,571,654	\$4,631,654	\$4,691,654	\$4,751,654	\$4,811,654	\$4,871,654
Interest	3.0%	\$60,000	\$60,000	\$60,000	\$60,000	\$60,000	\$60,000	\$60,000	\$60,000	\$60,000
(Less) Debt Service - MHSA		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
(Less) Cash Flow Credit of		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Ending Balance	\$4,391,654	\$4,451,654	\$4,511,654	\$4,571,654	\$4,631,654	\$4,691,654	\$4,751,654	\$4,811,654	\$4,871,654	\$4,931,654

TABLE 3

**DEVELOPER FEE REPAYMENT AND CASH FLOW AVAILABLE  
FOR DISTRIBUTION  
NINTH AND BROADWAY  
CENTRE CITY DEVELOPMENT CORPORATION**

	<u>50</u>	<u>51</u>	<u>52</u>	<u>53</u>	<u>54</u>	<u>55</u>
<b>I. <u>Developer Fee Repayment</u></b>						
Retail Cash Flow Available for Distribution						
Residential Cash Flow Available for Distribution						
Total Cash Flow for Developer Fee Repayment						
Beginning Balance						
Interest	4.36%					
(Less) Cash Flow Credit of						
Ending Balance						
<b>II. <u>Cash Flow Available for Distribution</u></b>						
Retail Cash Flow Available for Distribution	\$89,271	\$91,503	\$93,790	\$96,135	\$98,538	\$101,002
Residential Cash Flow Available for Distribution	(\$1,388,558)	(\$1,487,315)	(\$1,590,861)	(\$1,699,397)	(\$1,813,134)	(\$1,932,288)
(Less) Developer Fee Repayment	\$0	\$0	\$0	\$0	\$0	\$0
Net Cash Flow Available for Distribution	(\$1,299,287)	(\$1,395,812)	(\$1,497,070)	(\$1,603,262)	(\$1,714,595)	(\$1,831,286)
Add: Cash from Operating Reserve Fund	\$0	\$0	\$0	\$0	\$0	\$0
Net Cash Flow Available for Distribution	\$0	\$0	\$0	\$0	\$0	\$0
<b>III. <u>Agency Loan Repayment</u></b>						
Beginning Balance	\$32,499,492	\$32,718,222	\$32,936,952	\$33,155,682	\$33,374,412	\$33,593,142
Interest	1.0%	\$218,730	\$218,730	\$218,730	\$218,730	\$218,730
(Less) Cash Flow Credit of	\$0	\$0	\$0	\$0	\$0	\$0
Ending Balance	\$32,718,222	\$32,936,952	\$33,155,682	\$33,374,412	\$33,593,142	\$33,812,000
NPV of Payments to Agency @ Years 1-55 (1)	10.0%					
<b>IV. <u>MHP Loan Repayment</u></b>						
Beginning Balance	\$22,600,269	\$22,858,269	\$23,116,269	\$23,374,269	\$23,632,269	\$23,890,269
Interest	3.0%	\$300,000	\$300,000	\$300,000	\$300,000	\$300,000
(Less) Debt Service - MHP	(\$42,000)	(\$42,000)	(\$42,000)	(\$42,000)	(\$42,000)	(\$42,000)
(Less) Cash Flow Credit of	\$0	\$0	\$0	\$0	\$0	\$0
Ending Balance	\$22,858,269	\$23,116,269	\$23,374,269	\$23,632,269	\$23,890,269	\$24,148,000
<b>V. <u>MHSA Loan Repayment</u></b>						
Beginning Balance	\$4,931,654	\$4,991,654	\$5,051,654	\$5,111,654	\$5,171,654	\$5,231,654
Interest	3.0%	\$60,000	\$60,000	\$60,000	\$60,000	\$60,000
(Less) Debt Service - MHSA	\$0	\$0	\$0	\$0	\$0	\$0
(Less) Cash Flow Credit of	\$0	\$0	\$0	\$0	\$0	\$0
Ending Balance	\$4,991,654	\$5,051,654	\$5,111,654	\$5,171,654	\$5,231,654	\$5,292,000

**TABLE 4**

**DEVELOPMENT COSTS  
NINTH AND BROADWAY  
CENTRE CITY DEVELOPMENT CORPORATION**

	<u>Totals</u>	<u>Per Unit</u>	<u>Comments</u>
<b>I. Direct Costs</b> (1)			
Off-Site Improvements (2)	\$0	\$0	\$0 Per SF Site Area
On-Sites/Landscaping	\$1,042,000	\$4,168	\$42 Per SF Site Area
Demolition	\$0	\$0	\$0 Per SF Site Area
Parking	\$6,151,000	\$24,604	\$51,258 Per Space
Shell Construction	\$36,720,000	\$146,880	\$231 Per SF GBA
Tenant Improvements	\$170,000	\$680	\$29 Per SF GBA-Retail
FF&E/Amenities	\$900,000	\$3,600	Allowance
Contingency	<u>\$4,348,965</u>	<u>\$17,396</u>	9.7% of Directs
Total Direct Costs	<u>\$49,331,965</u>	<u>\$197,328</u>	\$311 Per SF GBA
<b>II. Indirect Costs</b>			
Architecture & Engineering	\$3,085,900	\$12,344	6.3% of Directs
Permits & Fees (2)	\$3,428,188	\$13,713	\$22 Per SF GBA
Legal & Accounting	\$136,790	\$547	0.3% of Directs
Taxes & Insurance	\$1,276,310	\$5,105	2.6% of Directs
Developer Fee	\$2,500,000	\$10,000	5.1% of Directs
Marketing/Lease-Up	\$500,000	\$2,000	1.0% of Directs
Contingency	<u>\$400,000</u>	<u>\$1,600</u>	3.7% of Indirects
Total Indirect Costs	<u>\$11,327,188</u>	<u>\$45,309</u>	23.0% of Directs
<b>III. Financing Costs</b>			
Loan Fees	\$658,487	\$2,634	1.3% of Directs
Interest During Construction (3)	\$3,565,659	\$14,263	7.2% of Directs
Interest During Lease-Up	\$0	\$0	0.0% of Directs
Title/Recording/Escrow	\$90,000	\$360	0.2% of Directs
TCAC/Syndication Fees	\$204,370	\$817	0.4% of Directs
Operating Lease-Up/Reserves	\$480,924	\$1,924	1.0% of Directs
Capitalized Operating Reserve	<u>\$0</u>	<u>\$0</u>	0.0% of Directs
Total Financing Costs	<u>\$4,999,440</u>	<u>\$19,998</u>	10.1% of Directs
<b>IV. Total Costs Excluding Land Or Say (Rounded)</b>	<b><u>\$65,658,593</u></b>	<b><u>\$262,634</u></b>	<b><u>\$413 Per SF GBA</u></b>
	<b><u>\$65,659,000</u></b>		

(1) Includes payment of prevailing wages.

(2) Per Developer; not verified by KMA or CCDC.

(3) Includes deferred interest on Agency Loan.

TABLE 5

**NET OPERATING INCOME - RESIDENTIAL  
NINTH AND BROADWAY  
CENTRE CITY DEVELOPMENT CORPORATION**

I. Gross Scheduled Income	<u># of Units</u>	<u>\$/Month</u>	<u>Total Annual</u>
<b>A. Rental Income</b>			
Living Unit/Studio · @ 20% AMI - MHSA	25	\$284	\$85,200
Living Unit/Studio @ 30% AMI - Section 8	50	\$428	\$256,800
Living Unit/Studio @ 30% AMI	13	\$428	\$66,768
Living Unit/Studio @ 40% AMI	62	\$573	\$426,312
Living Unit/Studio @ 60% AMI - CRL	26	\$781	\$243,672
One Bedroom @ 60% AMI - CRL	72	\$893	\$771,552
One Bedroom Manager	2	\$0	\$0
<hr/>			
<b>B. Subtotal</b>	250	\$617	\$1,850,304
<hr/>			
<b>C. Add: Section 8 Income (1)</b>	50	\$325	\$195,000
<hr/>			
<b>D. Total - Residential GSI</b>	250	\$682	\$2,045,304
<hr/>			
<b>E. Add: Other Income</b>		\$6 /Unit/Month	\$18,000
Add: Parking Income			<u>\$0</u>
<b>F. Total Gross Scheduled Income (GSI)</b>			<b>\$2,063,304</b>
<b>II. Effective Gross Income (EGI)</b>			
(Less) Vacancy - Residential	10.0% of GSI		(\$204,530)
(Less) Vacancy - Other Income / Parking	10.0% of GSI		<u>(\$1,800)</u>
Total Effective Gross Income (EGI)			\$1,856,974
<b>III. Operating Expenses</b>			
(Less) Operating Expenses	\$4,255 /Unit/Year		(\$1,063,803)
(Less) Property Management Fee	\$480 /Unit/Year		(\$120,000)
(Less) Services/Amenities	\$260 /Unit/Year		(\$65,000)
(Less) Property Taxes	\$51 /Unit/Year		(\$12,750)
(Less) Replacement Reserves	\$600 /Unit/Year		(\$150,000)
(Less) SDHC Monitoring Fee	\$50 /Unit/Year		(\$12,450)
(Less) MHSA Monitoring Fee	<u>\$34 /Unit/Year</u>		<u>(\$8,400)</u>
Total Expenses	\$5,730 /Unit/Year 77% of EGI		(\$1,432,403)
<hr/>			
<b>IV. Net Operating Income (NOI)</b>			<b>\$424,571</b>
<hr/>			
<b>V. Add: MHSA Operating Subsidy</b>	<b>\$2,322 /MHSA Unit</b>		<b>\$58,040</b>
<hr/>			
<b>VI. Total Net Operating Income</b>			<b>\$482,611</b>

(1) Reflects the difference between Section 8 rent and rent at 60% AMI.

**TABLE 6**

**RESIDUAL LAND VALUE  
NINTH AND BROADWAY  
CENTRE CITY DEVELOPMENT CORPORATION**

	<u>Total</u>	<u>Per Unit</u>	<u>%</u>
<b>I. Sources of Funds</b>			
Supportable Debt (1)	\$4,453,000	\$17,812	12%
Market Value of Tax Credits (2)	\$19,415,000	\$77,660	51%
CalHFA (MHSA) (3)	\$2,000,000	\$8,000	5%
Multi-Family Housing Program (MHP) (4)	\$10,000,000	\$40,000	26%
FHLB Affordable Housing Program	\$1,000,000	\$4,000	3%
Deferred Developer Overhead Fee (5)	\$500,000	\$2,000	1%
Deferred Agency Interest	<u>\$395,000</u>	<u>\$1,580</u>	<u>1%</u>
<b>II. Total Warranted Investment</b>	\$37,763,000	\$151,052	100%
(Less) Development Costs	<u>(\$65,659,000)</u>	<u>(\$262,636)</u>	
<b>III. Residual Land Value</b>	<b>(\$27,896,000)</b>	<b>(\$112,000)</b>	

**TABLE 6 (CONT'D.)**

**FINANCING DEFICIT  
NINTH AND BROADWAY  
CENTRE CITY DEVELOPMENT CORPORATION**

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(1) <u>Supportable Debt</u>		
Residential NOI		\$482,611
Retail NOI		\$0
Total NOI		\$482,611
Interest Rate		6.00%
Term (in years)		30
Debt Coverage Ratio		2.23
Annual Debt Service		\$216,486
Supportable Debt		\$3,009,000

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(1) <u>Supportable Debt - Section 8</u>		
Interest Rate		6.00%
Term (in years)		15
Debt Coverage Ratio (cumulative)		1.33
Annual Debt Service		\$146,224
Supportable Debt (Annual Amortization)		\$1,444,000

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(2) <u>Low Income Housing Tax Credits (Federal)</u>		
<u>Estimate of Eligible Basis:</u>		
Total Development Costs		\$65,659,000
(Less) Ineligible Costs		(\$2,945,760)
Eligible Basis		\$62,713,240
<u>Tax Credit Proceeds:</u>		
Maximum Eligible Basis		\$62,713,240
Tax Credit Qualified Units/Applicable Factor	96.22%	\$60,342,694
(Less) Voluntary Credit Reduction		\$60,342,694
Impacted Bonus Factor	130%	\$78,445,502
Tax Credit Rate @	3.30%	\$2,588,702
Total Tax Credits @		\$25,887,016
Limited Partner Share	100.0%	\$25,887,016
Present Market Value @	75.0%	\$19,415,000

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(3) <u>CalHFA (MHSA)</u>		
Number of MHSA Units		25
Cost Per Unit		\$262,634
One-third (1/3) of Cost		\$88,000
Subsidy Per Unit (Lesser of 1/3 of development costs or \$100,000)		\$80,000
Total		\$2,000,000
Annual Debt Service		\$0
Debt Coverage Ratio (cumulative)		-

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**TABLE 6 (CONT'D.)**

**FINANCING DEFICIT  
NINTH AND BROADWAY  
CENTRE CITY DEVELOPMENT CORPORATION**

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(4) Multi-Family Housing Program (MHP)

Studio	@ 20% AMI	\$144,658	25	\$3,616,450
Studio	@ 30% AMI	\$124,780	<u>63</u>	<u>\$7,861,140</u>
Total			88	\$11,477,590
Maximum Loan Amount				\$10,000,000
Annual Debt Service (MHP Only)			0.42%	\$42,000
Debt Coverage Ratio (cumulative)				1.19

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(5) Developer Fee				\$2,500,000
Total Deferred Developer Overhead Fee			20%	\$500,000

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**TABLE 7**

**ESTIMATE OF FAIR MARKET VALUE OF LEASEHOLD INTEREST AT YEAR 56  
NINTH AND BROADWAY  
CENTRE CITY DEVELOPMENT CORPORATION**

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	<u>Year 56</u>
<b>I. Supportable Debt</b>	
Residential Net Operating Income Before Ground Lease (Year 56)	\$8,115,000
Debt Service Coverage	1.25
Interest	8.0%
Term (Years)	30
Annual Debt Service	\$6,492,000
Supportable Debt	<b>\$73,729,000</b>
<b>II. Warranted Equity Investment (1)</b>	
Year 56 Retail Cash Flow Before Ground Lease	\$414,108
Year 56 Residential Cash Flow Before Ground Lease and After Debt Service	<u>\$1,623,000</u>
Total Cash Flow	\$2,037,108
Target IRR on Equity Investment	17.5%
Maximum Warranted Equity Investment	<b>\$20,500,000</b>
<b>III. Fair Market Value of Leased Premises at Year 56</b>	<b>\$94,229,000</b>
<b>IV. Discounted to Year 1 @ 10.0% discount rate</b>	<b>\$453,000</b>