

Figure 1.1

Comparative Analysis of Subcontracting Outreach Programs: Results and Trends

| City of Los Angeles Participation in Construction Contracts – 5 Year Trend | | | | | | | | | | |
|---|--------------------------|-------------------------|---------------------|-------------------------------|------------------------|-------------------------|------------------------|-------------------------|--------------------------|--------------------|
| Year | Total Contract \$ | Non-Certified \$ | Certified \$ | Asian Pacific Islander | Hispanic Latino | African American | Native American | Caucasian Female | Disabled Veterans | Certified % |
| 1998 | \$59,994,895 | \$51,737,393 | \$8,257,502 | \$1,416,458 | \$5,260,304 | \$848,814 | \$12,000 | \$719,926 | N/A | 13.8% |
| 1999 | \$173,195,248 | \$148,987,230 | \$24,208,018 | \$1,864,598 | \$14,232,994 | \$2,831,473 | \$449,827 | \$4,829,126 | N/A | 14.0% |
| 2000 | \$80,603,796 | \$68,730,808 | \$11,872,988 | \$470,820 | \$8,973,944 | \$1,441,556 | \$115,412 | \$871,256 | N/A | 14.7% |
| 2001 | \$213,142,025 | \$168,836,343 | \$44,305,682 | \$930,378 | \$31,465,824 | \$11,503,242 | \$227,250 | \$178,988 | N/A | 20.8% |
| 2002 | \$113,666,471 | \$102,421,894 | \$11,244,577 | \$1,357,709 | \$5,914,534 | \$825,242 | \$555,408 | \$2,591,684 | N/A | 9.9% |
| Total | \$640,602,435 | \$540,713,668 | \$99,888,767 | \$6,039,963 | \$65,847,600 | \$17,450,327 | \$1,359,897 | \$9,190,980 | N/A | |
| Average | \$128,120,487 | \$108,142,733 | \$19,977,753 | \$1,207,992 | \$13,169,520 | \$3,490,065 | \$271,979 | \$1,838,196 | N/A | 15.6% |

Figure 1.2

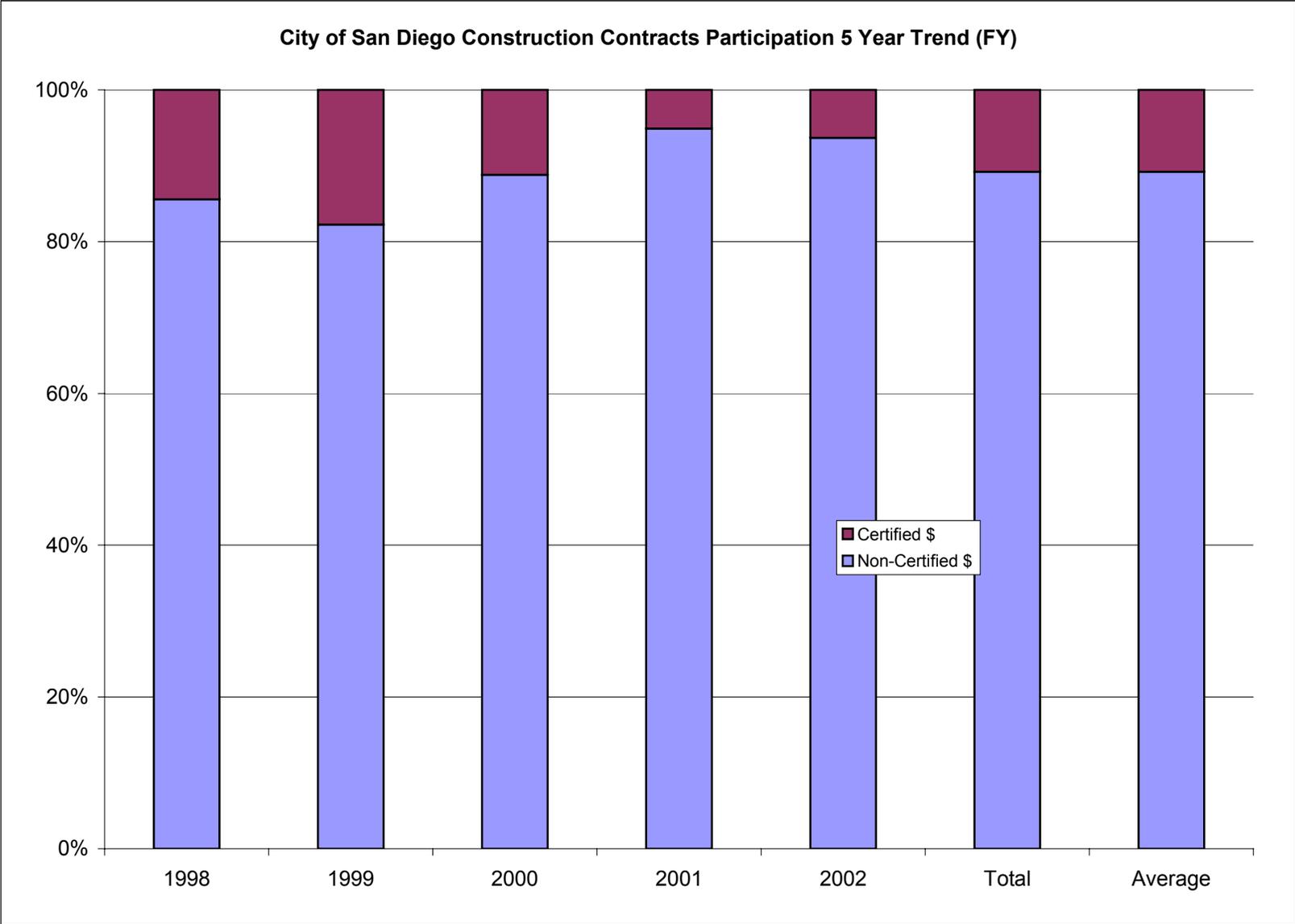


Figure 1.3

Comparative Analysis of Subcontracting Outreach Programs: Results and Trends

| City of San Diego Participation in Construction Contracts – 5 Year Trend | | | | | | | | | | |
|---|--------------------------|-------------------------|----------------------|-------------------------------|------------------------|-------------------------|------------------------|-------------------------|--------------------------|--------------------|
| Year | Total Contract \$ | Non-Certified \$ | Certified \$ | Asian Pacific Islander | Hispanic Latino | African American | Native American | Caucasian Female | Disabled Veterans | Certified % |
| 1998 | \$171,842,525 | \$147,037,332 | \$24,805,193 | NA | NA | NA | NA | NA | NA | 14.4% |
| 1999 | \$224,352,166 | \$184,545,703 | \$39,806,463 | NA | NA | NA | NA | NA | NA | 17.7% |
| 2000 | \$213,173,435 | \$189,005,437 | \$23,771,889 | \$7,888,898 | \$11,738,458 | \$227,744 | \$2,470 | \$3,705,319 | \$209,000 | 11.2% |
| 2001 | \$251,075,101 | \$238,228,118 | \$12,846,982 | \$735,626 | \$7,612,709 | \$340,708 | \$37,112 | \$4,076,439 | \$44,388 | 5.1% |
| 2002 | \$194,784,091 | \$182,465,106 | \$12,318,985 | \$667,855 | \$7,181,699 | \$1,115,331 | \$1,104,497 | \$2,047,565 | \$202,038 | 6.3% |
| Total | \$1,055,227,317 | \$941,281,696 | \$113,549,512 | \$9,292,380 | \$26,532,866 | \$1,683,783 | \$1,144,079 | \$9,829,323 | \$455,426 | |
| Average | \$211,045,463 | \$188,256,339 | \$22,709,902 | \$1,858,476 | \$5,306,573 | \$336,757 | \$228,816 | \$1,965,865 | \$91,085 | 10.8% |

Figure 1.4