

**MEMORANDUM OF UNDERSTANDING
BETWEEN THE
CITY OF SAN DIEGO
AND THE
CITY OF CHULA VISTA**

THIS MEMORANDUM OF UNDERSTANDING ("MOU") is made by and between the CITY OF SAN DIEGO ("SAN DIEGO"), a California municipal corporation, and the CITY OF CHULA VISTA ("CHULA VISTA"), a California municipal corporation.

WHEREAS, in 1990, the San Diego City Council directed the City Manager to submit a preliminary application to the State of California Trade & Commerce Agency to compete for a state Enterprise Zone designation to include the communities of San Ysidro, Otay Mesa, and Otay Mesa/Nestor;

WHEREAS, the State of California Legislature established Enterprise Zones for the purpose of creating jobs and stimulating private investment in economically distressed areas/jurisdictions;

WHEREAS, in 1992, SAN DIEGO was awarded a 15 year designation for the San Ysidro/Otay Mesa Enterprise Zone;

WHEREAS, in 1995, California legislation was approved increasing Enterprise Zones acreage expansion capacity from 15% to 20% increasing the expansion opportunities from 907.5 acres to 1205 acres for the San Ysidro/Otay Mesa Zone;

WHEREAS, SAN DIEGO has already expanded the San Ysidro/Otay Mesa Enterprise Zone by 342.75 acres and may seek to further expand the boundaries of the Zone by no more than 250 acres, which leaves surplus expansion capacity of 577.25 acres;

WHEREAS; CHULA VISTA is currently unable to obtain an Enterprise Zone designation from the California Trade & Commerce Agency due to the legislative limitations on Zone designations limiting California Enterprise Zones to 39;

WHEREAS; the Unified Port District of San Diego owns approximately 400 acres of property located in the cities of San Diego and Chula Vista adjacent to the existing boundaries of the San Ysidro/Otay Mesa Enterprise Zone, which is included in the proposed expansion area;

WHEREAS; the proposed Enterprise Zone expansion would involve a regional partnership between SAN DIEGO, CHULA VISTA and the Port of San Diego with each providing funding and/or programmatic support;

WHEREAS; B.F. Goodrich owns property located in the City of Chula Vista and has requested that specific properties located west of Interstate 5 and north of the existing

boundaries of the San Ysidro/Otay Mesa Enterprise Zone be included in the proposed expansion area;

WHEREAS; Duke Energy, Pacific Gas & Electric, H.G. Fenton and other business and property owners located in the City of Chula Vista would like to expand their facilities and/or redevelop property in an expanded San Ysidro/Otay Mesa Enterprise Zone;

WHEREAS; the City of San Diego, Economic Development Division, having administrative and reporting responsibilities to the California Trade & Commerce Agency for two California Enterprise Zones, 14 years of technical experience with the Enterprise Zone program, and a successful Enterprise Zone Job Referral/Placement Service issuing over 7,000 hiring vouchers to Enterprise Zone companies through a collaboration with the California Employment Development Department and the San Diego Workforce Partnership, is willing and capable of sharing this expertise with CHULA VISTA and Chula Vista businesses;

WHEREAS; SAN DIEGO has an approved Targeted Employment Area (TEA) incorporating all of the low- and moderate-income 1990 Census tracts within its jurisdiction as designated areas approved by the Trade & Commerce Agency to encourage Enterprise Zone businesses to hire TEA residents and therefore receive state tax credits on wages paid to these employees.

WHEREAS; An expansion of the existing TEA to include low- and moderate-income 1990 Census tracts in Chula Vista would benefit businesses in the Zone and residents of San Diego and Chula Vista;

and WHEREAS; SAN DIEGO and CHULA VISTA support regional economic development that benefits all citizens and businesses of South County;

NOW, THEREFORE, in consideration of the recitals and mutual obligations of the parties as herein expressed, SAN DIEGO and CHULA VISTA agree as follows:

Section I: San Ysidro/Otay Mesa Enterprise Zone Expansion

SAN DIEGO shall request from the California Trade & Commerce Agency an expansion of the boundaries of the San Ysidro/Otay Mesa Enterprise Zone (Zone). The expansion request shall include certain properties in the City of Chula Vista as described in Exhibit A attached hereto and incorporated herein by this reference and from hereon referred to as the "ZONE EXPANSION AREA". The Zone Expansion Area is limited to 577 acres and shall include the following sites and acreages based on the most current GIS and Assessor's data available:

- 1) B.F. Goodrich/Rohr, 75.6 acres;
- 2) Port of San Diego, 402.1 acres (including 302.1 acres in the City of Chula Vista and 100.0 acres in the City of San Diego);

- 3) Raytheon, 9.8 acres;
- 4) H.G. Fenton, 56.4 acres (including 20.7 in the City of Chula Vista and 35.7 in the City of San Diego);
- 5) Chula Vista Capital, 20.0 acres;
- 6) Pacific Gas & Electric, 9.8 acres; and
- 7) Approximately 3.3 acres of right-of-way for contiguity with existing Zone boundaries.

SAN DIEGO shall further request from the California Trade & Commerce Agency an expansion of the boundaries of the San Diego Targeted Employment Area (TEA). The TEA expansion request shall include low- and moderate-income 1990 Census tracts in the City of Chula Vista as described in Exhibit B attached hereto and incorporated herein by this reference.

SAN DIEGO and CHULA VISTA will collaborate to comply with the requirements of the California Trade & Commerce Agency for Zone and TEA expansions as follows:

SAN DIEGO:

- 1) The SAN DIEGO City Manager will request from SAN DIEGO City Council a resolution authorizing him to submit a request to the State of California Trade & Commerce Agency to expand the San Ysidro/Otay Mesa Enterprise Zone to include the ZONE EXPANSION AREA contiguous to the existing Zone boundaries.
- 2) The SAN DIEGO City Manager will initiate a request for another SAN DIEGO City Council resolution authorizing the expansion of SAN DIEGO's TEA to include low- and moderate-income 1990 Census tracts in the City of Chula Vista.
- 3) SAN DIEGO staff will coordinate and provide technical assistance to Chula Vista in preparing documentation required for the Zone and TEA expansion requests.
- 4) SAN DIEGO staff will submit a request with all pertinent documentation to the California Trade & Commerce Agency requesting the expansion of SAN DIEGO's existing Zone and TEA.

CHULA VISTA:

- 1) The CHULA VISTA City Manager will request from City Council a resolution supporting SAN DIEGO's Zone and TEA expansion requests to the California Trade & Commerce Agency.
- 2) CHULA VISTA staff will prepare all documentation required by the California Trade & Commerce Agency for the Enterprise Zone and TEA expansions including, but not limited to, the following:
 - a) CHULA VISTA City Council resolution supporting SAN DIEGO's Enterprise Zone expansion request to the California Trade & Commerce Agency to

- b) include property in the City of Chula Vista.
- b) Map/s illustrating the proposed ZONE EXPANSION AREA limited to 577 acres with commercial or industrial zoning and contiguous to the existing Zone's most northerly boundary line.
- c) Modification to the Zone's boundary description document to include the Zone Expansion Area.
- d) Modification to the Zone's street range document to include the Zone Expansion Area.
- e) Modification of SAN DIEGO's TEA street range document to include Chula Vista's low- and moderate-income 1990 Census tracts.
- f) Initiate an MOU with the California Trade & Commerce Agency identifying Chula Vista's goals and objectives for implementing the Enterprise Zone Program in collaboration with the existing San Diego Enterprise Zone Program.

Section II: Zone Administration

As the grantee of the Zone designation, SAN DIEGO will continue to assume responsibility for the administration of the Zone which includes coordinating and submitting all annual reports to the California Trade & Commerce Agency, overseeing the employee certification and vouchering process, and administering the job placement/referral service. SAN DIEGO and CHULA VISTA will collaborate on the following:

- 1) Establishing goals and objectives for the Zone, as expanded.
- 2) Developing and implementing marketing strategies including, but not limited to workshops, press releases, marketing materials, trade shows and business outreach.
- 3) SAN DIEGO and CHULA VISTA staff shall meet quarterly to discuss such issues as policy changes affecting this MOU, existing and new work plans, progress and tracking of goals and objectives, joint administrative issues, and annual reporting requirements
- 4) Enterprise Zone business attraction activities and responses to Enterprise Zone site selection requests from economic development organizations and/or businesses whenever possible.

SAN DIEGO and CHULA VISTA further agree that all San Ysidro/Otay Mesa Enterprise Zone promotional materials designed for distribution to the public, businesses and economic development organizations shall include information on both jurisdictions whenever possible and shall be reviewed and mutually agreed to by designated employees from both SAN DIEGO and CHULA VISTA whenever both jurisdictions are referenced.

Each city will collect and maintain pertinent data for the respective jurisdiction as required by the Trade and Commerce Agency for annual reports and state audits, and as required by their respective City Managers and City Councils. This information includes, but is not

limited to, the following:

- 1) List of existing businesses within the Zone
- 2) New businesses locating in the Zone
- 3) Number of companies receiving vouchers
- 4) Number of vouchers issued
- 5) Number of jobs created and/or retained within the Zone
- 6) Number of residential and commercial building permits issued and valuation of structures for which building permits are issued
- 7) Value and nature of incentives provided to companies within the Zone, and
- 8) Number of business inquiries requesting information on Zone incentives.

Each jurisdiction shall have an assigned employee responsible for responding to inquiries regarding the Enterprise Zone Program benefits, collecting and updating data for reporting purposes, and for additional support to the Zone Program as required. These assigned positions, upon execution of this MOU, shall be the San Ysidro/Otay Mesa Enterprise Zone Program Manager for SAN DIEGO and the Business Retention Specialist for CHULA VISTA. SAN DIEGO will also have a designated employee responsible for assisting Zone businesses located in both jurisdictions with employee certification and vouchering in a timely manner.

Section III: Compensation and Resources

In consideration of SAN DIEGO's agreement to administer the entire Enterprise Zone Program and to coordinate workforce development services for businesses located in the Enterprise Zone and ZONE EXPANSION AREA, CHULA VISTA shall be responsible for full compensation of the annualized amount of program funding to SAN DIEGO to provide additional administrative support for the Enterprise Zone expansion for fiscal years 2001-2008 as described in Exhibit C ("City of San Diego Enterprise Zone Program: City of Chula Vista Budget Contribution in Support of the San Ysidro/Otay Mesa Enterprise Zone Expansion, Fiscal Years 2001-2008") attached hereto and incorporated herein by this reference. CHULA VISTA shall reimburse the aforementioned annualized amount of program funding to SAN DIEGO through January 2007. The compensation and budget may be adjusted by no more than 5% per year and such adjustment must be approved in writing by the contract administrators for SAN DIEGO and CHULA VISTA.

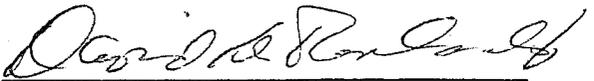
In order to facilitate the aforementioned compensation agreement for the term of this MOU, CHULA VISTA shall reimburse SAN DIEGO for time and materials within 15 days of receipt of a quarterly invoice detailing San Diego's expenditures and upon satisfactory performance of this MOU. Chula Vista may not unreasonably withhold payment unless expenditures have not been properly accounted for.

IN WITNESS THEREOF, this Memorandum of Understanding is executed by the City of San Diego, acting by and through its Economic Development and Community Services Director, on this 20th day of November, 2000; and the City of Chula Vista, acting by and through its City Manager, on this 5th day of December, 2000.

THE CITY OF SAN DIEGO

THE CITY OF CHULA VISTA

by _____
HANK CUNNINGHAM
Economic Development and Community
Services Director

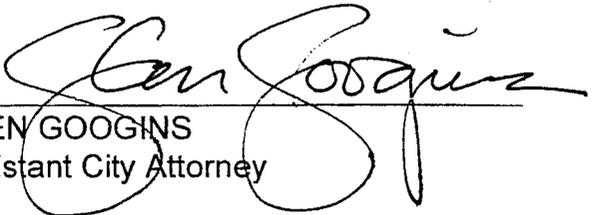
by 
DAVID D. ROWLANDS, JR.
City Manager

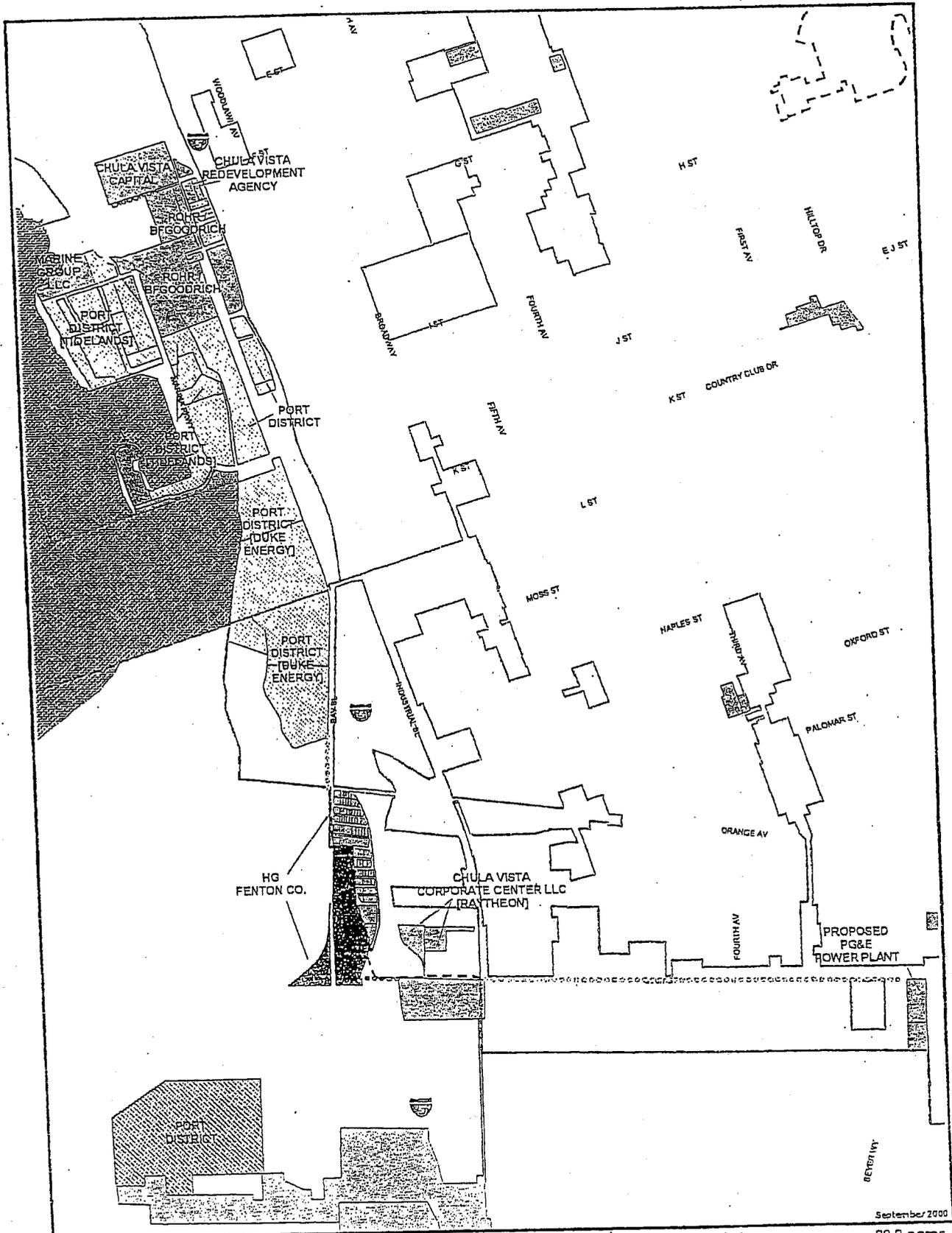
I HEREBY APPROVE the form and legality of the foregoing Memorandum of Understanding this _____ day of _____, 2000.

THE CITY OF SAN DIEGO
CASEY GWINN, City Attorney

THE CITY OF CHULA VISTA
JOHN M. KAHENY, City Attorney

by _____
LISA A. FOSTER
Deputy City Attorney

by 
GLEN GOOGINS
Assistant City Attorney



CONCEPTUAL EXPANSION
San Ysidro / Otay Mesa Enterprise Zone

- Chula Vista
- Chula Vista / Port District
- San Diego / Port District
- San Diego
- ROW Connection
- Existing Enterprise Zone
- City Boundary
- Redevelopment Project Area Boundary
- Streets

Chula Vista Capital	20.0 acres
Rohr / BFGoodrich	75.6 acres
Port Tidelands / Boatyard	161.2 acres
Port / Duke Energy	140.9 acres
Fairfield [Fenton]	55.4 acres
Raytheon	9.8 acres
Port [San Diego]	100.0 acres
Proposed PG&E Power Plant	9.6 acres
ROW Estimate	3.3 acres

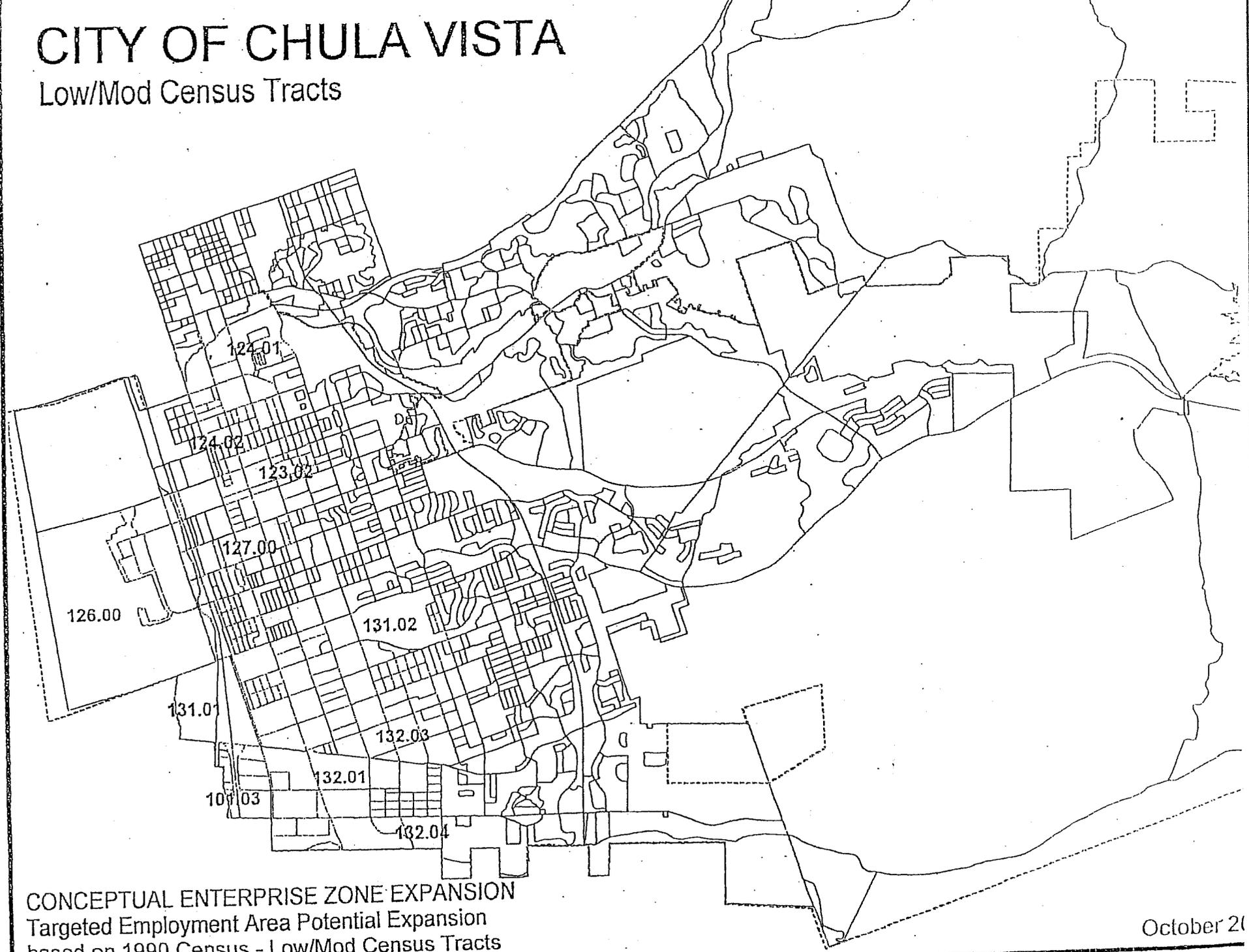
TOTAL EXPANSION AREA 577.0 ACRES

September 2000

CITY OF CHULA VISTA

Low/Mod Census Tracts

EXHIBIT B



CONCEPTUAL ENTERPRISE ZONE EXPANSION
Targeted Employment Area Potential Expansion
based on 1990 Census - Low/Mod Census Tracts

October 20

City of San Diego
Enterprise Zone Program

City of Chula Vista Budget Contribution In Support of the
Enterprise Zone Program Expansion
Fiscal Years 2001-2008

Fiscal Year	2001	2002	2003	2004	2005	2006	2007
CDS II (1)	\$ 39,000 (2)	\$ 70,350	\$ 73,900	\$ 77,600	\$ 81,500	\$85,500	\$45,000 (3)
Marketing and Promotional Materials (4)	\$ 20,000	\$ 20,000	\$ 20,000	\$ 15,000	\$ 15,000	\$10,000	\$ 3,000
Training	\$ 0	\$ 1,500	\$ 1,500	\$ 1,500	\$ 1,500	\$ 1,500	\$ 1,500
Total	\$59,000	\$91,850	\$95,400	\$94,100	\$98,000	\$97,000	\$49,500

Total Budget Allocation: \$584,850

Notes:

- (1) The Community Development Specialist II will be a City of San Diego employee whose activities shall be directed in support of the City's Enterprise Zone Program by the City's Enterprise Zone Manager. The Community Development Specialist II position will provide certification and vouchering to businesses, other related employment related services and maintain data for City of San Diego and City of Chula Vista. Data collection and systematic recordkeeping will include but is not limited to: 1) all vouchers issued; 2) wages paid; 3) employers receiving vouchers; 4) area resident placements (including TEA residents); 5) number of job orders received and completed; and 6) number of jobs created and/or retained.
- (2) Reflects 7 month allocation from date of expansion approval by Trade & Commerce Agency.
- (3) Reflects half year allocation due to expiration of Enterprise Zone in January 2007.
- (4) Includes: Maintaining EZ/TEA maps, participation in Trade Shows, advertising campaign, marketing brochures, workshops, and mailing campaigns. All materials shall be made available to the City of San Diego, City of Chula Vista, Port of San Diego, local Chambers, business associations, South County EDC, and San Diego Regional EDC. Cost would be shared by the City of Chula Vista, Port of San Diego, and the City of San Diego.

**MEMORANDUM OF UNDERSTANDING
BETWEEN THE
CITY OF SAN DIEGO
AND THE
CITY OF NATIONAL CITY**

THIS MEMORANDUM OF UNDERSTANDING ("MOU") is made by and between the CITY OF SAN DIEGO ("SAN DIEGO"), a California municipal corporation, and the CITY OF NATIONAL CITY ("NATIONAL CITY"), a California municipal corporation.

WHEREAS, in 1990, the San Diego City Council directed the City Manager to submit a preliminary application to the State of California Technology, Trade & Commerce Agency to compete for a state Enterprise Zone designation to include the communities of San Ysidro, Otay Mesa, and Otay Mesa/Nestor;

WHEREAS, the State of California Legislature established Enterprise Zones for the purpose of creating jobs and stimulating private investment in economically distressed areas/jurisdictions;

WHEREAS, in 1992, SAN DIEGO was awarded a 15 year designation for the South Bay Enterprise Zone;

WHEREAS, in 1995, California legislation was approved increasing Enterprise Zones acreage expansion capacity from 15% to 20% increasing the expansion opportunities from 907.5 acres to 1210 acres for the San Ysidro/Otay Mesa Zone;

WHEREAS, SAN DIEGO has already expanded the South Bay Enterprise Zone by 1001.75 acres and may seek to further expand the boundaries of the Zone by no more than 123 acres, which leaves surplus expansion capacity of 85.25 acres;

WHEREAS, SAN DIEGO changed the name of the San Ysidro/Otay Mesa Enterprise Zone to the South Bay Enterprise Zone in December of 2000 upon approval from the California Technology, Trade & Commerce Agency to reflect the regional boundary of the Enterprise Zone;

WHEREAS; NATIONAL CITY is currently unable to obtain an Enterprise Zone designation from the California Technology, Trade & Commerce Agency due to the legislative limitations on Zone designations limiting California Enterprise Zones to 39;

WHEREAS; the San Diego Unified Port District owns approximately 47.76 acres of property located in NATIONAL CITY adjacent to the existing boundaries of the South Bay Enterprise Zone which is included in the proposed expansion area;

DOCUMENT NO. C-11804
FILED NOV 27 2002
OFFICE OF THE CITY CLERK
SAN DIEGO, CALIFORNIA

WHEREAS; the proposed Enterprise Zone expansion would involve a regional partnership between SAN DIEGO, NATIONAL CITY and the Port of San Diego with each providing funding and/or programmatic support;

WHEREAS; Knight & Carver Yacht center, Inc., Motivational Systems, Inc., Reliance Metal Center, Inc. and other business and property owners located in the City of NATIONAL CITY would like to expand their facilities and/or redevelop property in an expanded South Bay Enterprise Zone;

WHEREAS; the City of San Diego, Community and Economic Development Department, having administrative and reporting responsibilities to the California Technology, Trade & Commerce Agency for two California Enterprise Zones, 15 years of technical experience with the Enterprise Zone program, and a successful Enterprise Zone Job Referral/Placement Service issuing over 8,000 hiring vouchers to Enterprise Zone companies through a collaboration with the California Employment Development Department and the San Diego Workforce Partnership, is willing and capable of sharing this expertise with NATIONAL CITY and NATIONAL CITY businesses;

WHEREAS; SAN DIEGO has an approved Targeted Employment Area (TEA) incorporating all of the low- and moderate-income 1990 Census tracts within its jurisdiction as designated areas approved by the Trade & Commerce Agency to encourage Enterprise Zone businesses to hire TEA residents and therefore receive state tax credits on wages paid to these employees.

WHEREAS; An expansion of the existing TEA to include low- and moderate-income 1990 Census tracts in NATIONAL CITY would benefit businesses in the Zone and residents of San Diego and NATIONAL CITY; and

WHEREAS; SAN DIEGO and NATIONAL CITY support regional economic development that benefits all citizens and businesses of South County;

NOW, THEREFORE, in consideration of the recitals and mutual obligations of the parties as herein expressed, SAN DIEGO and NATIONAL CITY agree as follows:

Section I: South Bay Enterprise Zone Expansion

SAN DIEGO shall request from the California Technology, Trade & Commerce Agency an expansion of the boundaries of the South Bay Enterprise Zone (Zone). The expansion request shall include certain properties in the City of NATIONAL CITY as described in Exhibit A attached hereto and incorporated herein by this reference and from hereon referred to as the "ZONE EXPANSION AREA". The Zone Expansion Area is limited to 84.48 acres and shall include the following sites and acreage based on the most current GIS and Assessor's data available:

1. Knight and Carver Yachtcenter, Inc., 8.40 acres;
2. R.E. Staite Engineering, Inc., 3.79 acres;
3. PASHA Properties, 35.57 acres;
4. Reliance Metal Center, Inc., 3.72 acres;
5. Motivational Systems, Inc., 1.77 acres;
6. Vacant Land, 12.23 acres; and
7. Approximately 19 acres of right-of-way for contiguity with existing Zone boundaries.

TOTAL EXPANSION AREA 84.48 ACRES

SAN DIEGO shall further request from the California Technology, Trade & Commerce Agency an expansion of the boundaries of the San Diego Targeted Employment Area (TEA). The TEA expansion request shall include low- and moderate-income 1990 Census tracts in the City of NATIONAL CITY as described in Exhibit B attached hereto and incorporated herein by this reference.

SAN DIEGO and NATIONAL CITY will collaborate to comply with the requirements of the California Technology, Trade & Commerce Agency for Zone and TEA expansions as follows:

SAN DIEGO:

- 1) The SAN DIEGO City Manager will request from SAN DIEGO City Council a resolution authorizing him to submit a request to the State of California Technology, Trade & Commerce Agency to expand the South Bay Enterprise Zone to include the ZONE EXPANSION AREA contiguous to the existing Zone boundaries.
- 2) The SAN DIEGO City Manager will initiate a request for another SAN DIEGO City Council resolution authorizing the expansion of SAN DIEGO's TEA to include low- and moderate-income 1990 Census tracts in the City of NATIONAL CITY.
- 3) SAN DIEGO staff will coordinate and provide technical assistance to NATIONAL CITY in preparing documentation required for the Zone and TEA expansion requests.
- 4) SAN DIEGO staff will submit a request with all pertinent documentation to the California Technology, Trade & Commerce Agency requesting the expansion of SAN DIEGO's existing Zone and TEA.

NATIONAL CITY:

- 1) NATIONAL CITY City Manager will request from City Council a resolution supporting SAN DIEGO's Zone and TEA expansion requests to the California Technology, Trade & Commerce Agency.
- 2) NATIONAL CITY staff or designated representative will prepare all documentation required by the California Technology, Trade & Commerce Agency for the Enterprise Zone and TEA expansions including, but not limited to, the following:
 - a) NATIONAL CITY City Council resolution supporting SAN DIEGO's Enterprise Zone expansion request to the California Technology, Trade & Commerce Agency to include property in the City of NATIONAL CITY.
 - b) Map/s illustrating the proposed ZONE EXPANSION AREA limited to 84.48 acres with commercial or industrial zoning and contiguous to the existing Zone's most northerly boundary line.
 - c) Modification to the Zone's boundary description document to include the Zone Expansion Area.
 - d) Modification to the Zone's street range document to include the Zone Expansion Area.
 - e) Modification of SAN DIEGO's TEA street range document to include NATIONAL CITY's low- and moderate-income 1990 Census tracts.

Section II: Zone Administration

As the grantee of the Zone designation, SAN DIEGO will continue to assume responsibility for the administration of the Zone which includes coordinating and submitting all annual reports to the California Technology, Trade & Commerce Agency, overseeing the employee certification and vouchering process, and administering the job placement/referral service. SAN DIEGO and NATIONAL CITY will collaborate on the following:

- 1) Establishing goals and objectives for the Zone, as expanded.
- 2) Developing and implementing marketing strategies including, but not limited to workshops, press releases, marketing materials, trade shows and business outreach.
- 3) SAN DIEGO and NATIONAL CITY staff shall meet quarterly to discuss such issues as policy changes affecting this MOU, existing and new work plans, progress and tracking of goals and objectives, joint administrative issues, and annual reporting requirements
- 4) Enterprise Zone business attraction activities and responses to Enterprise Zone site selection requests from economic development organizations and/or businesses whenever possible.

SAN DIEGO and NATIONAL CITY further agree that all South Bay Enterprise Zone promotional materials designed for distribution to the public, businesses and economic development organizations shall include information on both jurisdictions whenever

possible and shall be reviewed and mutually agreed to by designated employees from both SAN DIEGO and NATIONAL CITY whenever both jurisdictions are referenced.

Each city will collect and maintain pertinent data for the respective jurisdiction as required by the Trade and Commerce Agency for annual reports and state audits, and as required by their respective City Managers and City Councils. This information includes, but is not limited to, the following:

- 1) List of existing businesses within the Zone
- 2) New businesses locating in the Zone
- 3) Number of companies receiving vouchers
- 4) Number of vouchers issued
- 5) Number of jobs created and/or retained within the Zone
- 6) Number of residential and commercial building permits issued and valuation of structures for which building permits are issued
- 7) Value and nature of incentives provided to companies within the Zone, and
- 8) Number of business inquiries requesting information on Zone incentives.

Each jurisdiction shall have an assigned employee responsible for responding to inquiries regarding the Enterprise Zone Program benefits, collecting and updating data for reporting purposes, and for additional support to the Zone Program as required. These assigned positions, upon execution of this MOU, shall be the South Bay Enterprise Zone Program Manager for SAN DIEGO and the Business Retention Specialist for NATIONAL CITY. SAN DIEGO will also have a designated employee responsible for assisting Zone businesses located in both jurisdictions with employee certification and vouchering in a timely manner.

Section III: Compensation and Resources

In consideration of SAN DIEGO's agreement to administer the entire Enterprise Zone Program and to coordinate workforce development services for businesses located in the Enterprise Zone and ZONE EXPANSION AREA, NATIONAL CITY shall be responsible for full compensation of the annualized amount of program funding to SAN DIEGO to provide additional administrative support for the Enterprise Zone expansion for fiscal years 2003-2007 as described in Exhibit B ("City of San Diego Enterprise Zone Program: City of NATIONAL CITY Budget Contribution in Support of the South Bay Enterprise Zone Expansion, Fiscal Years 2003-2007") attached hereto and incorporated herein by this reference. NATIONAL CITY shall reimburse the aforementioned annualized amount of program funding to SAN DIEGO through January 2007. The compensation and budget may be adjusted by no more than 5% per year and such adjustment must be approved in writing by the contract administrators for SAN DIEGO and NATIONAL CITY.

In order to facilitate the aforementioned compensation agreement for the term of this MOU, NATIONAL CITY shall reimburse SAN DIEGO for time and materials within 15 days of receipt of a quarterly invoice detailing San Diego's expenditures and upon satisfactory

performance of this MOU. NATIONAL CITY may withhold any payment in the event that expenditures have not been properly accounted for or any other terms of this agreement have not been met.

Section IV: Hold Harmless

NATIONAL CITY and SAN DIEGO agree to defend, indemnify, protect, and hold harmless each other's agents, officers and employees from and against any and all claims asserted of liability established for damages or injuries to any person or property, including injury to NATIONAL CITY and SAN DIEGO employees, agents or officers which arise from or are connected with or caused or claimed to be caused by the acts or omission of the other or the other's agents, officers or employees, in performing the work or services herein, and all expenses of investigating and defending against same; PROVIDED, however, that NATIONAL CITY and SAN DIEGO's duty to indemnify and hold harmless the other shall not include any claims or liability arising from the established sole negligence or willful misconduct of the other, its agents, officers or employees.

Section V: General Provisions

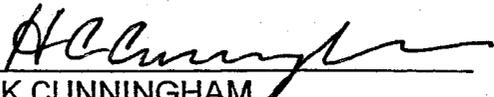
- 1) The contract administrator for this MOU for SAN DIEGO shall be the Economic Development Division Deputy Director, and for NATIONAL CITY shall be the Community Development Commission Director.
- 2) All Exhibits referred to in this MOU are incorporated by reference and, by this reference, made a part of this MOU as though fully set forth herein. In the event of any discrepancy between the terms of this MOU and any Exhibit, the terms of this MOU shall control.
- 3) This MOU does not create any agency or partnership relationship.
- 4) This MOU is not assignable by either party.
- 5) This MOU is the sole and entire MOU between the parties relating to the subject matter hereof, and supersedes all prior understandings, agreements and documentation relating to such subject matter. Any modifications to this MOU must be in writing and signed by both parties.

Section VI: TERM

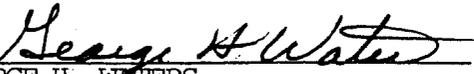
This MOU is effective upon approval by both cities and shall terminate upon expiration of the state designated Zone on January 27, 2007. The effectiveness of this MOU is also contingent upon the approval of a funding contribution to the expanded Enterprise Zone Program by the Board of Port Commissioners of the San Diego Unified Port District. The Board of Port Commissioners reserves the right to approve a proposed 70% funding contribution at its sole discretion. NATIONAL CITY agrees to exercise its best efforts to obtain Port approval of this funding reimbursement by no later than July 30, 2002. Should state legislation allow for extension of the Zone, the terms of this MOU are renewable based upon written agreement by SAN DIEGO and NATIONAL CITY.

IN WITNESS THEREOF, this Memorandum of Understanding is executed by the City of San Diego, acting by and through its **Community and Economic Development Department** Director, and the City of NATIONAL CITY, acting by and through its City Manager, on this 11th day of October, 2002.

THE CITY OF SAN DIEGO

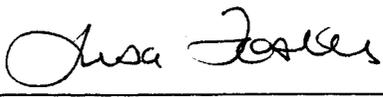
by 
HANK CUNNINGHAM
Community and Economic Development
Director

THE CITY OF NATIONAL CITY

by 
GEORGE H. WATERS
Mayor

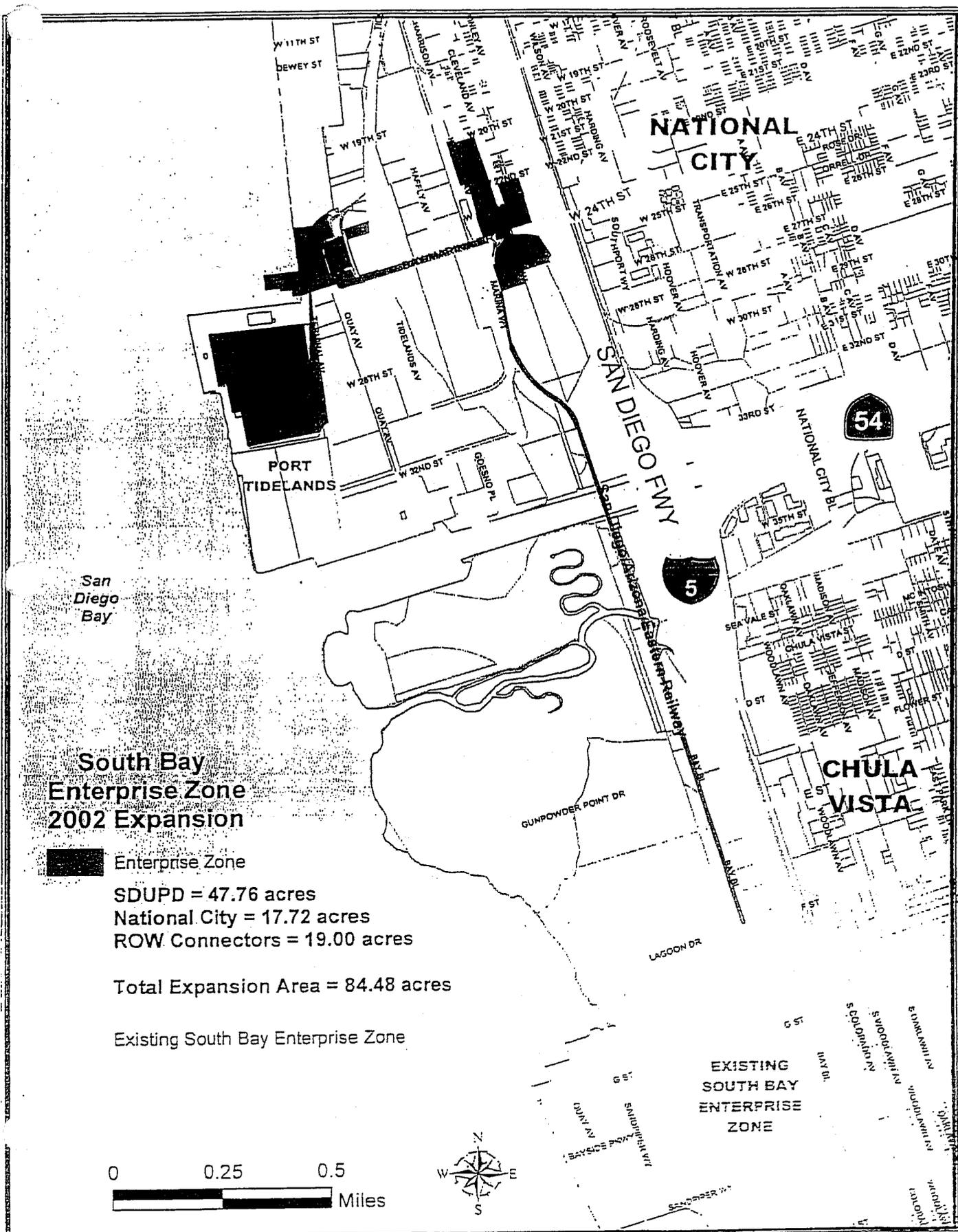
I HEREBY APPROVE the form and legality of the foregoing Memorandum of Understanding this 10th day of Nov, 2002.

THE CITY OF SAN DIEGO
CASEY GWINN, City Attorney

by 
LISA A. FOSTER
Deputy City Attorney

THE CITY OF NATIONAL CITY
GEORGE EISER, City Attorney

by 



**City of San Diego
Enterprise Zone Program**

**City of National City Budget Contribution In Support of the
Enterprise Zone Program Expansion
Fiscal Years 2003-2007**

Fiscal Year	2003	2004	2005	2006	2007
CDS II (1)	\$70,520	\$ 74,050	\$ 77,750	\$ 81,635	\$50,005
Overhead (3)	\$15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 8,750
Training	\$ 1,500	\$ 1,500	\$ 1,500	\$ 1,500	\$ 1,500
Total	\$87,020	\$90,550	\$94,250	\$98,135	\$ 60,255

Total Budget Allocation: \$430,210

Notes:

- (1) The Community Development Specialist II will be a City of San Diego employee whose activities shall be directed in support of the City's Enterprise Zone Program by the City's Enterprise Zone Manager. The Community Development Specialist II position will provide certification and vouchering to businesses, other related employment related services and maintain data for City of San Diego and City of National City. Data collection and systematic record keeping will include but is not limited to: 1) all vouchers issued; 2) wages paid; 3) employers receiving vouchers; 4) area resident placements (including TEA residents); 5) number of job orders received and completed; and 6) number of jobs created and/or retained.
- (2) Reflects 7 month allocation due to expiration of Enterprise Zone in January 2007.
- (3) Includes rent, mileage, phone, computer maintenance

Note: Should State legislation be approved to allow for the approval of a 5 year extension, the budget will be modified to reflect the additional 5 years through FY 2012.