

REQUEST FOR COUNCIL ACTION CITY OF SAN DIEGO				CERTIFICATE NUMBER (FOR COMPTROLLER'S USE ONLY) N/A	
TO: CITY COUNCIL		FROM (ORIGINATING DEPARTMENT): Purchasing and Contracting		DATE: 12/13/2016	
SUBJECT: Second Amendment to the Citywide Cooperative Agreement with Hertz Equipment Rental Company (HERC) for the Rental of Various Large Equipment.					
PRIMARY CONTACT (NAME, PHONE): Brent Krohn, 619-236-6044, MS56P			SECONDARY CONTACT (NAME, PHONE): Matthew Helm, 619-236-6104, MS56P		
COMPLETE FOR ACCOUNTING PURPOSES					
FUND					
FUNCTIONAL AREA					
COST CENTER					
GENERAL LEDGER ACCT					
WBS OR INTERNAL ORDER					
CAPITAL PROJECT No.					
AMOUNT	0.00	0.00	0.00	0.00	0.00
FUND					
FUNCTIONAL AREA					
COST CENTER					
GENERAL LEDGER ACCT					
WBS OR INTERNAL ORDER					
CAPITAL PROJECT No.					
AMOUNT	0.00	0.00	0.00	0.00	0.00
COST SUMMARY (IF APPLICABLE):					
ROUTING AND APPROVALS					
CONTRIBUTORS/REVIEWERS:		APPROVING AUTHORITY	APPROVAL SIGNATURE	DATE SIGNED	
Environmental Analysis		ORIG DEPT.	Peralta, Kristina	03/09/2017	
Financial Management		CFO			
Comptroller		DEPUTY CHIEF	Villa, Ron	04/21/2017	
Equal Opportunity Contracting		COO			
Liaison Office		CITY ATTORNEY			
		COUNCIL PRESIDENTS OFFICE			
PREPARATION OF:		☒ RESOLUTIONS	☐ ORDINANCE(S)	☒ AGREEMENT(S)	☐ DEED(S)
Approval for the Mayor or his designee to execute second amendment to increase the expenditure authority on the current Citywide Hertz Equipment Rental Contract (HERC) for the rental of various light to heavy equipment from \$3,000,000 to \$11,000,000 for the remaining duration of the contract (last option year expires 3/31/2019), exercise the next option year, and recognize vendor name change from Hertz Equipment Rental Company to HERC.					

Authorize the Chief Financial Officer to expend a not to exceed amount of \$11 million from various funds, contingent on the approval of the annual Appropriation Ordinance, the approval of the corresponding fiscal year Adopted Budget, and the Chief Financial Officer first furnishing one or more certificates certifying that the funds necessary for the expenditure are, or will be, on deposit with the City Treasurer.	
STAFF RECOMMENDATIONS: Approve Requested Action	
SPECIAL CONDITIONS (REFER TO A.R. 3.20 FOR INFORMATION ON COMPLETING THIS SECTION)	
COUNCIL DISTRICT(S):	All
COMMUNITY AREA(S):	
ENVIRONMENTAL IMPACT:	This activity (Second Amendment to the Citywide Cooperative Agreement with HERC is not a project as defined by the California Environmental Quality Act Section 21065 and State CEQA Guidelines Section 15378(b)(4), as it is a government fiscal activity which does not involve any commitment to a specific project that may result in a potentially significant physical impact on the environment. The determination that this activity is not subject to CEQA, pursuant to Section 15060(c)(3), is not appealable and a Notice of Right to Appeal the Environmental Determination (NORA) is not required.
CITY CLERK INSTRUCTIONS:	

**COUNCIL ACTION
EXECUTIVE SUMMARY SHEET
CITY OF SAN DIEGO**

DATE: 12/13/2016

ORIGINATING DEPARTMENT: Purchasing and Contracting

SUBJECT: Second Amendment to the Citywide Cooperative Agreement with Hertz Equipment Rental Company (HERC) for the Rental of Various Large Equipment.

COUNCIL DISTRICT(S): All

CONTACT/PHONE NUMBER: Brent Krohn/619-236-6044, MS56P

DESCRIPTIVE SUMMARY OF ITEM:

Approval of this item would authorize execution of the second amendment to the current Citywide Hertz Equipment Rental Contract (HERC) for the rental of various light to heavy equipment. Approving this agreement would increase the expenditure authority, exercise the next option year, and recognize vendor name change from Hertz Equipment Rental Company to HERC to ensure departments can carry out their critical missions.

STAFF RECOMMENDATION:

Approve Requested Action

EXECUTIVE SUMMARY OF ITEM BACKGROUND:

On October 15, 2013, North Carolina State University (NCSU) issued a Request for Proposal (#63-JGD10070) for equipment rental. On April 1, 2014, based on the results of the competitive bid process, NCSU awarded a three-year contract with two one-year options with Hertz Equipment Rental Company (HERC) (contract #31172). On March 23, 2015, the City's Purchasing Agent certified in writing that the Contract meets the requirements set forth in SDMC section 22.3208. The City's certification of this cooperative is based on the following:

1. The Contract is in the best interest of the City because it will ensure a more timely completion of construction projects by allowing City forces access to an extensive list of equipment options that are readily available.
2. The Contract was awarded using a process that complies with the Policies and Regulations as stipulated in our San Diego Municipal Code.
3. The Contract is to the City's economic advantage because HERC has agreed to provide equipment rentals at Gold- Level pricing for a discount to the City at an average savings of 39.5% below published retail pricing. (Note: HERC has additionally agreed to honor their Platinum-Level pricing due to the City's current usage volume, which will provide additional discounts from published retail pricing.)

4. The Contract is cost-effective for the City as the Contract offers routine maintenance and repair to rented vehicles covered under this contract.

Immediate access to equipment available on this Contract is critical for City operations in order to meet the demands of short-term and temporary projects. The Contract offers access to a list of light- to heavy-duty construction equipment (i.e., pumps, generators, dump trucks, and backhoes, skid steers, tractors), which is currently unavailable to City departments from the limited existing inventory. Without access to the equipment available on the Contract, the City is unable to sufficiently meet the operational demand for increased critical City-wide projects.

For example, the Transportation and Storm Water Department requires the rental of additional pumps, bull dozers, excavators, and rock trucks to complete an increasing number of cyclical channel clearing projects. Similarly, to effectuate the City's water conservation program, the Public Utilities Department requires rental of additional pick-ups, crew trucks, and fork-lifts. Although Fleet Operations has much of this equipment on order, the City requires the use of the HERC contract to meet current needs while awaiting delivery of these City-purchased vehicles.

Purchasing & Contracting (P&C) has analyzed departmental use and has determined that the expenditure authority for option years four (FY18) and five (FY19) must be increased to ensure departments can carry out their critical missions.

Departments have provided forecasted usage for the rest of FY17 and the remaining two option years (FY18 and FY19) of the Contract of \$7.9 million based on prior usage of \$2.9 million over an 18 month period. A detailed breakdown of historical and forecasted usage is shown in Attachment 1.

By increasing the expenditure authority, the City Council is not obligating City funding. Departments may only spend what is approved and available in their operating budgets.

CITY STRATEGIC PLAN GOAL(S)/OBJECTIVE(S):

Goal 1: Provide High Quality Customer Service

Objective 1: Promote a customer-focused culture that prizes accessible, consistent, and predictable delivery of services

FISCAL CONSIDERATIONS:

P&C is requesting an increase in the expenditure authority from \$3,000,000 to \$11,000,000 for the remaining term of the contract. By increasing the expenditure authority, the City Council is not obligating City funding. Departments may only spend what is approved and available in their operating budgets.

EQUAL OPPORTUNITY CONTRACTING INFORMATION (IF APPLICABLE):

This agreement is subject to the City's Equal Employment Opportunity Outreach Program (San Diego Ordinance No. 18173, Section 22.2701 through 22.2708) and Non-Discrimination in Contracting Ordinance (San Diego Municipal Code Sections 22.3501 through 22.3517).

PREVIOUS COUNCIL and/or COMMITTEE ACTION (describe any changes made to the item from what was presented at committee): N/A

COMMUNITY PARTICIPATION AND PUBLIC OUTREACH EFFORTS: N/A

KEY STAKEHOLDERS AND PROJECTED IMPACTS:

All operating departments Citywide.

Peralta, Kristina

Originating Department

Villa, Ron

Deputy Chief/Chief Operating Officer

Attachment 1 – Historical and Forecasted Usage

Dept./Section	Total Amount	Remaining Dept.			
	Encumbered To-Date	Needs for FY17	FY18	FY19	TOTAL
-----	-----	-----	----	----	-----
PUD	\$1.4M	\$0	\$0.6M	\$0.6M	\$2.6M
TSW – SW	\$1.0M	\$0.6M	\$1.5M	\$1.5M	\$4.6M
TSW – Streets	\$0.3M	\$0.3M	\$0.4M	\$0.4M	\$1.4M
Misc Dept	\$0.2M	\$0	\$1.0M	\$1.0M	\$2.2M
-----	-----	-----	-----	-----	-----
TOTAL	\$2.9M	\$0.9M	\$3.5M	\$3.5M	\$10.8M

PUD = Public Utilities Department (all divisions)

TSW = Transportation and Storm Water (Storm Water & Streets)

DOCKET SUPPORTING INFORMATION
CITY OF SAN DIEGO
EQUAL OPPORTUNITY CONTRACTING PROGRAM EVALUATION

DATE:
March 27, 2017

SUBJECT: Second Amendment to the Citywide Cooperative Agreement with Hertz Equipment Rental Company (HERC) to Increase in Expenditure Authority for the Rental of Various Large Equipment and Exercise Next Option Year

GENERAL CONTRACT INFORMATION

Recommended Contractor: Herc Rentals, Inc. FKA Hertz Equipment Rental Corporation

Amount of this Action: \$ 8,000,000.00 (Amendment #2)

Original Contract Amount: \$ 3,000,000.00

Total Contract Amount: \$ 11,000,000.00 (Not to Exceed)

Funding Source: City of San Diego

Goals: N/A

SUBCONTRACTOR PARTICIPATION

There is no subcontractor participation associated with this action.

EQUAL EMPLOYMENT OPPORTUNITY COMPLIANCE

Equal Opportunity: Required

Herc Rentals submitted a Work Force Report for their San Diego County employees dated, January 12, 2017 indicating 21 employees in their Administrative Work Force.

The Administrative Work Force indicates under representation in the following categories:

Females in Mgmt & Financial, Sales, and Operative Workers

This agreement is subject to the City's Equal Employment Opportunity Outreach Program (San Diego Ordinance No. 18173, Section 22.2701 through 22.2708) and Non-Discrimination in Contracting Ordinance (San Diego Municipal Code Sections 22.3501 through 22.3517).

ADDITIONAL COMMENTS

Amendment #2 to exercise the option to extend the Contract for an additional 12-month period through March 31, 2018, to increase the not to exceed amount by \$8,000,000 for a new total not to exceed amount of \$11,000,000 for the entire term of the Contract, and to reflect Hertz's new name.

Amendment #1 to reflect pricing changes made to the master agreement.

North Carolina State University (NCSU) issued an RFP #63-JGD10070 for equipment rental. NCSU awarded Hertz Equipment Rental Corporation with Master Agreement Contract Control #31172. The City's Purchasing Agent certified in writing that the District Agreement meets the requirements set forth in SDMC section 22.3208, authorizing the City to use a cooperative procurement contract awarded by another agency.

City Outline Agreement # 4600002263 (old - with previous vendor number); 4600002607 (new - with current vendor number)

MM

**SECOND AMENDMENT TO THE COOPERATIVE PROCUREMENT CONTRACT
BETWEEN THE CITY OF SAN DIEGO AND HERTZ EQUIPMENT RENTAL
CORPORATION FOR EQUIPMENT RENTAL**

This Second Amendment to the Cooperative Procurement Contract (Second Amendment) is made and entered into by and between the City of San Diego (City) and Herc Rentals, Inc., formerly known as (fka) Hertz Equipment Rental Corporation (Hertz). City and Hertz are herein from time to time referred to individually as "Party" and collectively as the "Parties."

RECITALS

A. San Diego Municipal Code (SDMC) section 22.3208 authorizes the City to use a cooperative procurement contract awarded by another agency where the City's Purchasing Agent certifies in writing that the cooperative procurement contract is in the City's best interests, to the City's economic advantage, and the agency's contract was awarded using a process that complies with the policies, rules, and regulations developed and implemented by the City Manager.

B. On October 15, 2013, North Carolina State University (NCSU) issued Request for Proposal (RFP) #63-JGD10070 for equipment rental. The RFP was advertised for the following seven (7) days: October 18, 21, 23, 25, 28, 30 and November 1, 2013, in the Daily Journal of Commerce. The RFP was also advertised in the Hawaii Tribune-Herald on October 19-25, 2013. Both are newspapers of general circulation. U.S. Communities Government Purchasing Alliance advertised the RFP on their website on October 21, 2013. The proposals were due on November 14, 2013. Therefore, the RFP was advertised for one day in a newspaper of general circulation at least 10 days before proposals were due.

C. On April 1, 2014, based on the results of the competitive process, NCSU awarded a contract with Hertz and executed the North Carolina State University Agreement with Hertz, identified as NCSU Contract Control #31172. NCSU's RFP, including Addendum #1 dated November 1, 2013, Hertz's response to the RFP, and the NCSU Contract Control #31172 is cumulatively referred to as the "Master Agreement." This Master Agreement is expressly incorporated herein.

D. On March 23, 2015, the City's Purchasing Agent certified in writing that the Master Agreement meets the requirements set forth in SDMC section 22.3208.

E. On July 20, 2016, the Master Agreement was amended to reflect Hertz's name change. Hertz Equipment Rental Corporation is now Herc Rentals, Inc.

F. On August 19, 2016, the Contract was amended (First Amendment) to reflect pricing changes made to the Master Agreement.

G. The Parties now wish to amend the Contract to exercise the option to extend the Contract for an additional 12-month period through March 31, 2018, to increase the not to exceed amount by \$8,000,000 for a new total not to exceed the amount of \$11,000,000 for the entire term of the Contract, and to reflect Hertz's new name.

TERMS

1. The Parties acknowledge and agree that the City has elected to exercise the option to extend the Contract for an additional 12-month period through March 31, 2018.

2. Article IV, section 1 of the Contract is revised in its entirety to read as follows:

Compensation. City shall pay Hertz for the goods or services provided in accordance with this Contract in an amount not to exceed \$11,000,000. Hertz is not obligated to provide goods or services in excess of this amount, and does so at its own risk, unless this Contract is amended in writing duly executed by City and Hertz increasing this not to exceed amount. The total amount of this Contract, including the exercise of any options under this section, shall not exceed \$3,000,000 without approval of the City of San Diego Council by Ordinance.

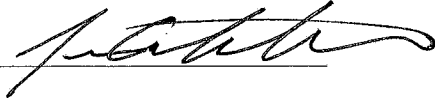
3. On July 20, 2016, the Master Agreement was amended to reflect Hertz's name change. Hertz Equipment Rental Corporation is now Herc Rentals, Inc.

3. This Second Amendment will be effective when signed by both parties and approved by the City Attorney in accordance with Charter section 40.

4. All provisions of the Contract not addressed in this Second Amendment remain in full force and effect.

IN WITNESS WHEREOF, this Second Amendment is executed by City and Herc Rentals, Inc. acting by and through their authorized officers.

**Herc Rentals, Inc., fka Hertz
Equipment Rental Corporation**

By: 

Name: Jason Oosterbeek

Title: Vice President

Date: 02-06-17

**City of San Diego
A Municipal Corporation**

By: _____

Name: _____

Title: _____

Date: _____

Approved as to form this __ day of
_____, 2017

MARA W. ELLIOTT, City Attorney

By: _____
Deputy City Attorney

Print Name

**AMENDMENT TO
COOPERATIVE PROCUREMENT AGREEMENT BETWEEN
THE CITY OF SAN DIEGO
AND
HERTZ RENTAL EQUIPMENT CORPORATION**

This First Amendment to the Cooperative Procurement Agreement (Amendment) is made by and between the City of San Diego (City) and Hertz Equipment Rental Corporation (Hertz) to memorialize changes to the terms of the Cooperative Procurement Agreement between the City of San Diego and Hertz Equipment Rental Corporation (Hertz) entered into on May 27, 2015 (Agreement). The City and Hertz may be referred to individually as "Party" and collectively as "the Parties."

RECITALS

- A. San Diego Municipal Code (SDMC) section 22.3208 authorizes the City of San Diego to use a cooperative procurement contract awarded by another agency where the City's Purchasing Agent certifies in writing that the cooperative procurement contract is in the City's best interests, to the City's economic advantage, and the agency's bidding process substantially complies with the City's competitive bidding requirements.
- B. On October 15, 2013, North Carolina State University (NCSU) issued Request for Proposal (RFP) #63-JGD10070 for equipment rental. The RFP was advertised for the following seven (7) days: October 18, 21, 23, 25, 28, 30 and November 1, 2013, in the Daily Journal of Commerce. The RFP was also advertised in the Hawaii Tribune-Herald on October 19-25, 2013. Both are newspapers of general circulation. U.S. Communities Government Purchasing Alliance advertised the RFP on their website on October 21, 2013. The proposals were due on November 14, 2013. Therefore, the RFP was advertised for one day in a newspaper of general circulation at least 10 days before proposals were due.
- C. On April 1, 2014, based on the results of the competitive process, NCSU awarded a contract with Hertz Equipment Rental Corporation (Contractor) and executed the North Carolina State University Agreement with Contractor, identified as NCSU Contract Control #31172. NCSU's RFP, including Addendum #1 dated November 1, 2013, Hertz Equipment's response to the RFP, and the NSCU Contract Control #31172 is cumulatively referred to as the "Master Agreement". This Master Agreement is expressly incorporated herein.
- D. On March 23, 2015, the City's Purchasing Agent certified in writing that the District Agreement meets the requirements set forth in SDMC section 22.3208.
- E. The Parties now wish to amend the Agreement to reflect pricing changes made to the Master Agreement.

IN WITNESS WHEREOF, this Agreement is executed by the City of San Diego and Hertz Equipment Rental Corporation acting by and through their authorized officers.

HERTZ EQUIPMENT RENTAL, CORP.

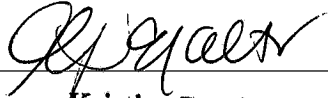
By: 

Name: Jason Oosterbeek

Title: Vice President

Date: 8-11-16

THE CITY OF SAN DIEGO

By: 

Name: Kristina Peralta
Director

Title: Purchasing & Contracting

Date: 17 AUG 2016

Approved as to form this 19th
day of August, 2016.

JAN I. GOLDSMITH, City Attorney

By: 
Deputy City Attorney

NC State Contract Control #31172-1

STATE OF NORTH CAROLINA

Rev. 10/12

WAKE COUNTY

CONTRACT AMENDMENT # 1

This contract amendment is made and entered into this the 1st day of June, 2016, by and between Hertz Equipment Rental, 225 Brae Blvd, Park Ridge, NJ 07656 ("Contractor"), and NC State University, c/o Purchasing Department, Campus Box 7212, Raleigh, North Carolina 27695 ("NC State");

WHEREAS, NC State and the Contractor have entered an agreement dated April 1, 2014, (hereafter, the "Contract"), for the Contractor to provide rental equipment for NC State and US Communities' participating agencies. A copy of the Contract is attached and made a part of this Amendment;

WHEREAS, the parties hereto desire to reduce the terms of this amendment to writing;

THEREFORE, for and in consideration of the mutual promises to each other, as herein after set forth, the parties hereto do mutually agree to amend the Contract, as follows:

1. Contractor has submitted a Request for Price Increase on select products outlined in e-mail to jessica_dalton@ncsu.edu, dated April 21, 2016 (copy attached as Page 3 to this amendment).
2. NC State accepts these increases with an effective date of June 1, 2016.

Except as specifically changed by this Amendment, all other terms, conditions and other provisions of the Contract remain in full force and effect.

Email dated April 21, 2016 From Matt Mayer (Hertz) to Jessica Dalton (NC State Purchasing Department)

On Thu, Apr 21, 2016 at 7:01 PM, Matthew V. Mayer <MMayer@hertz.com> wrote:
Jessica,

At this time, Hertz Equipment Rental (HERC) would like to request for your review and approval rate changes to ten items in our contract for economic reasons. We realize we have a contract with North Carolina State University where we have agreed to locked rates for three years, however variables outside our control has lead us to make this sensitive request.

The principle reason for this request is HERC has realized large increases in investment costs on some of our equipment offerings. These increases have been driven by the required upgrades in engine technology to meet Federal emission standards. Although all units that we currently own haven't been largely impacted, the units we have purchased in the most years have been greatly affected. With that said, logic would suggest that we apply new, increased rates to only rentals being filled with newer equipment. However, rentals are not filled in that manner, rather they are filled with the unit(s) we currently have sitting, regardless of whether it's a new or older unit.

Below is a quick summary of the percent increase per equipment type we are requesting for your review. Attached is the detail of the increases by equipment type and price offering -- Platinum, Gold, and Preferred. The rate increases being requested are equal to the percent increase in the average cost of the fleet from when the contract was bid, November 2013, to now. This is not the difference in the cost of these types of equipment today versus those purchased in prior years, for that difference would be too large an increase to request and would not be representative of the fleet mix by the different years they are purchased.

Cat Class	Description	Proposed Rate Adjustment
246-02	EXCAVATOR/3-4 TON/CRAWLER/DSL METRIC	4%
246-03	EXCAVATOR/6-8 TON/CRAWLER/DSL METRIC	6%
246-04	EXCAVATOR/4-6 TON/CRAWLER/DSL METRIC	3%
246-05	EXCAVATOR/12-14 TON/CRAWLER/DSL METRIC	3%
246-10	EXCAVATOR/16-21 TON/CRAWLER/DSL METRIC	1%
261-30	WHEEL LOADER/3YD/GEN BKT/DSL	4%
312-18	CRANE/TRUCK/18TON/DSL/SINGLE AXLE	21%
666-14	TRUCK/BOXDUMP/12-14YD/DSL	9%
664-20	TRUCK/WATER/2000 GALLON/DSL	29%
664-37	TRUCK/WATER/3700 GALLON/DSL/DUAL AXLE	21%

Jessica, thank you in advance for taking the time to review this request. As I'm am sure there will additional questions or information needed, please feel free to call me at 916-781-9476 or contact me via email.

Matthew V. Mayer

Director -- Government Business & Customer Analytics

Hertz Equipment Rental Corporation | 10680 Industrial Ave., Roseville, CA 95678, USA

Phone: 916-781-9476 | Mobile: 916-919-4974

mmayer@hertz.com | www.hertzequip.com

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US COMMUNITIES GOLD



AFFECTED REGIONS / BRANCHES

EFFECTIVE DATES: FROM: 06/01/2016 THROUGH: 03/31/2017

APPROVAL #: N19061A

IC # DESCRIPTION		TYPICAL MAKE/MODELS	DAY	WEEK	MONTH	
AERIAL - BOOM LIFTS						
489	0300	BOOM/30/2W/ARTICULATING/ELEC	GENIE Z-30/20N, JLG E300AJP, JLG E300AJ, GENIE Z30 20N	\$150	\$450	\$1,195
469	0340	BOOM/34/2W/ARTICULATING/ELEC	GENIE Z-34/22N, GENIE Z-34/22, GENIE Z34 22N, GENIE Z34/22N	\$165	\$475	\$1,295
468	0340	BOOM/34/4W/ARTICULATING/DSL	JLG 340AJ, GENIE Z-34/22	\$205	\$565	\$1,380
476	0400	BOOM/40/2W/TELESCOPIC/GAS		\$190	\$550	\$1,495
478	0400	BOOM/40/2W/TELESCOPIC/DUALFUEL	JLG 400S, JLG GEN FF	\$190	\$550	\$1,495
481	0400	BOOM/40/4W/TELESCOPIC/DSL	JLG 400S, GENIE S-40, GENIE S40, GENIE (FF)	\$190	\$550	\$1,495
477	0400	BOOM/40/2W/TELESCOPIC/DSL	JLG 400S	\$190	\$550	\$1,495
488	0400	BOOM/40/4W/ARTICULATING/DSL	GENIE (DIE), GENIE DIESEL), GENIE (FF), GENIE Z45/25	\$190	\$550	\$1,495
487	0400	BOOM/40/2W/ARTICULATING/DSL	JLG 40HA	\$190	\$550	\$1,495
465	0400	BOOM/40/2W/ARTICULATING/DUALFUEL	JLG 40IC	\$190	\$550	\$1,495
482	0400	BOOM/40/4W/TELESCOPIC/DUALFUEL	JLG 400S, GENIE S-40	\$190	\$550	\$1,495
466	0400	BOOM/40/4W/ARTICULATING/DUALFUEL	JLG 40HA	\$190	\$550	\$1,495
482	0450	BOOM/45/4W/TELESCOPIC/DUALFUEL	GENIE S-45	\$200	\$550	\$1,550
477	0450	BOOM/45/2W/TELESCOPIC/DSL		\$200	\$550	\$1,550
478	0450	BOOM/45/2W/TELESCOPIC/DUALFUEL		\$200	\$550	\$1,550
468	0450	BOOM/45/4W/ARTICULATING/DSL	JLG 450AJ, GENIE Z45/254W, JLG 450A, GENIE Z45/25J	\$200	\$550	\$1,550
465	0450	BOOM/45/2W/ARTICULATING/DUALFUEL	GENIE Z45/25J, GENIE Z45/252W, JLG 450A, JLG 450AJ	\$200	\$550	\$1,550
466	0450	BOOM/45/4W/ARTICULATING/DUALFUEL	JLG 450AJ, JLG 450A, GENIE Z45/254W, GENIE Z45/25J	\$200	\$550	\$1,550
481	0450	BOOM/45/4W/TELESCOPIC/DSL	GENIE S-45, SKYJACK SJ45T, GENIE Z45/254W	\$200	\$550	\$1,550
487	0450	BOOM/45/2W/ARTICULATING/DSL	GENIE Z45/252W, JLG 450A, JLG 450AJ	\$200	\$550	\$1,550
469	0400	BOOM/40/2W/ARTICULATING/ELEC	JLG E400AJP, GENIE Z-40/23N, JLG E400AJP, JLG E400A	\$210	\$580	\$1,590
469	0450	BOOM/45/2W/ARTICULATING/ELEC	GENIE Z45/25DC, JLG E450AJ, GENIE Z45/25J, GENIE Z-45/25J	\$210	\$525	\$1,595
478	0600	BOOM/60/2W/TELESCOPIC/DUALFUEL	JLG 600S	\$285	\$830	\$2,095
481	0600	BOOM/60/4W/TELESCOPIC/DSL	JLG 600S, GENIE S-60, GENIE S60, GENIE S-60X	\$285	\$795	\$2,150
477	0600	BOOM/60/2W/TELESCOPIC/DSL	SIMON MP60, JLG 60H, SNORKEL	\$285	\$795	\$2,150
482	0600	BOOM/60/4W/TELESCOPIC/DUALFUEL	JLG 600S, GENIE S-60, JLG 600SJ, GENIE S60	\$285	\$795	\$2,150
469	0650	BOOM/60/4W/ARTICULATING/ELEC	JLG E600JP	\$330	\$925	\$2,150
463	0600	BOOM/60/4W/ARTICULATING/BIPOWERED	JLG M600JP	\$285	\$795	\$2,150
468	0600	BOOM/60/4W/ARTICULATING/DSL	JLG 600AJ, GENIE Z60/344W, JLG 600A, GENIE Z60 344W	\$285	\$795	\$2,150
467	0600	BOOM/60/2W/ARTICULATING/DSL	JLG 600A	\$285	\$795	\$2,150
476	0600	BOOM/60/2W/TELESCOPIC/GAS		\$285	\$795	\$2,150
465	0600	BOOM/60/2W/ARTICULATING/DUALFUEL	JLG 600AJ, GENIE Z60342W	\$285	\$795	\$2,150
466	0600	BOOM/60/4W/ARTICULATING/DUALFUEL	JLG 600AJ, JLG 600A, GENIE Z60/344W, GENIE Z-60/344	\$285	\$795	\$2,150
481	0650	BOOM/66/4W/TELESCOPIC/DSL	JLG 660SJ, GENIE S-65, GENIE S65, GENIE (FF)	\$340	\$735	\$2,195
482	0650	BOOM/66/4W/TELESCOPIC/DUALFUEL	GENIE S-65, JLG 660SJ	\$330	\$810	\$2,195
469	0600	BOOM/60/2W/ARTICULATING/ELEC	JLG E600JP, JLG E600J	\$285	\$800	\$2,425
482	0600	BOOM/60/4W/TELESCOPIC/DUALFUEL	JLG 800S, JLG 800S, GENIE S-80, JLG 800A	\$495	\$1,435	\$3,995
466	0800	BOOM/80/4W/ARTICULATING/DUALFUEL	JLG 800A, JLG 800AJ, GENIE Z80, GENIE Z-80/4WD	\$495	\$1,435	\$3,995
468	0800	BOOM/80/4W/ARTICULATING/DSL	JLG 800AJ, GENIE Z80, JLG 800A, GENIE Z80 4WD	\$495	\$1,435	\$3,995
481	0800	BOOM/80/4W/TELESCOPIC/DSL	JLG 800S, GENIE S-80, GENIE S-80X, GENIE S80	\$495	\$1,435	\$3,995
482	0850	BOOM/85/4W/TELESCOPIC/DUALFUEL	GENIE S-85	\$520	\$1,545	\$4,095
481	0850	BOOM/85-86/4W/TELESCOPIC/DSL	JLG 860SJ, JLG 860SJSK, GENIE S85, GENIE S-85	\$520	\$1,545	\$4,095
481	0850	BOOM/85/4W/TELESCOPIC/DSL	GENIE S-85, GENIE S85	\$520	\$1,545	\$4,095
481	0920	BOOM/120/4W/TELESCOPIC/DSL	JLG 1200SJP, GENIE S-120, GENIS S120, JLG 1250AJP	\$945	\$2,650	\$7,295

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AFFECTED REGIONS / BRANCHES

EFFECTIVE DATES: FROM: 06/01/2016 THROUGH: 03/31/2017

APPROVAL #: N19061A

IC #	DESCRIPTION	TYPICAL MAKE/MODELS	DAY	WEEK	MONTH
AERIAL - TOWABLE MANLIFTS					
474 0340	MANLIFT/TOWABLE TRAILER/34'	GENIE TZ-34/20, GENIE 34/20DC, GENIE TZ34 20	\$170	\$425	\$1,125
474 0500	MANLIFT/TOWABLE TRAILER/50'	GENIE TZ-50, GENIE TZ-50/30, JLG T500J, GENIE TZ50	\$190	\$525	\$1,350
474 0350	MANLIFT/TOWABLE TRAILER/35'	JLG T350	\$234	\$612	\$1,491
AIR & ELECTRIC COMPRESSORS					
007 0001	COMPRESSOR/1-9CFM/ELECT/STATIONARY	DEWALT D55170, MI-T-M AC1PE020, DEWALT D55141, DEWALT D55170R	\$20	\$50	\$115
001 0001	COMPRESSOR/UNDER 10 CFM/GAS	MI-T-M AM1-PH65, DEWALT D55270, DEWALT D55672, MI-T-M AC1PH550	\$30	\$75	\$195
001 0020	COMPRESSOR/20CFM/GAS/PORTABLE	I-R 2475F125	\$35	\$75	\$200
006 0180	COMPRESSOR/185CFM/DSL/PORTABLE	I-R P185WJD, ATLASCOP XAS185JD, DOOSAN C185WKU, DOOSAN C185WJD	\$65	\$165	\$450
006 0180	COMPRESSOR/160CFM/DSL/PORTABLE	I-R AIRSOURC, SULLAIR 185DPQ	\$65	\$165	\$450
006 0050	COMPRESSOR/6HP/RECIPROCATING/STAT/ELEC	QUINCY 325L	\$60	\$154	\$461
005 0100	COMPRESSOR/10HP/RECIPROCATING/STAT/ELEC	QUINCY QTG11H	\$75	\$194	\$581
005 0250	COMPRESSOR/25HP/RECIPROCATING/STAT/ELEC	QUINCY 6120LR	\$110	\$292	\$876
005 0250	COMPRESSOR/25HP/ROTARY SCREW/STST/ELEC	QUINCY QSB25, QUINCY QGD-20, QUINCY QMB-25	\$115	\$308	\$923
006 0370	COMPRESSOR/375CFM/DSL/PORTABLE	ATLASCOP XAS375, ATLASCOP XATS375, I-R XP375AWI, I-R XP375WJD	\$125	\$425	\$945
005 0500	COMPRESSOR/50HP/ROTARY SCREW/STAT/ELEC	QUINCY QSI-245I, QUINCY QGD-50, QUINCY QSB50, QUINCY QSI245	\$150	\$410	\$1,230
005 0750	COMPRESSOR/75HP/ROTARY SCREW/STAT/ELEC	QUINCY QSI370, QUINCY QSI370I, QUINCY QSI-370I	\$170	\$461	\$1,384
005 0900	COMPRESSOR/100HP/ROTARY SCREW/STST/ELEC	QUINCY QSI-500I, QUINCY QSI500, QUINCY QSI-370I	\$205	\$564	\$1,691
006 0750	COMPRESSOR/750CFM/DSL/PORTABLE	I-R HP750WCU, I-R XP750WCU, ATLASCOP XAS750JD, ATLASCOP XATS750	\$265	\$740	\$1,755
006 0820	COMPRESSOR/825CFM/DSL/PORTABLE	I-R XP825WCU, ATLASCOP XAS850, KAESER M270, DOOSAN XP825WCU	\$270	\$735	\$1,765
006 0900	COMPRESSOR/900CFM/DSL/PORTABLE	I-R HP915WCU, SULLAIR 750XHH/9, DOOSAN HP915WC, DOOSAN 900CFM	\$280	\$735	\$2,250
005 0850	COMPRESSOR/150HP/ROTARY SCREW/STAT/ELEC	QUINCY QSI750, QUINCY QSI-750	\$300	\$820	\$2,460
006 0880	COMPRESSOR/750CFM/INSTRUMENT QL/DSL/PT	ATLASCOP XAS750JD, ATLASCOP XATS800, I-R HP750WCU, ATLASCOP XATS750	\$440	\$1,235	\$2,970
005 0920	COMPRESSOR/125HP/ROTARY SCREW/STST/ELEC	QUINCY QSI370, QUINCY QSI500	\$410	\$1,128	\$3,383
005 0980	COMPRESSOR/200HP/ROTARY SCREW/STAT/ELEC	QUINCY QSI1000, QUINCY QSI750, QUINCY QSI925	\$425	\$1,238	\$3,383
006 0980	COMPRESSOR/1600CFM/DSL/PORTABLE	ATLASCOP XAS1600, SULLAIR 1600H, ATLAS 1600CD6, I/R HP1600W	\$545	\$1,495	\$3,780
006 0890	COMPRESSOR/1600CFM/INSTRUMENT QL/DSL/PT	I-R HP1600IQ, DOOSAN HP1600IQ, ATLASCOP XAS1800, I-R HP1600WC	\$640	\$1,705	\$3,870
005 0990	COMPRESSOR/300HP/ROTARY SCREW/STAT/ELEC	QUINCY QSI1500	\$560	\$1,538	\$4,613
006 0010	COMPRESSOR/1600 OIL FREE/125PSI/DS	I-R NHP1500W	\$1,540	\$3,795	\$9,900
CARTS					
783 0140	CART/AUTO/4W/ELEC/BURDEN/2000# - 2499#	TAYLOR B2-10, TAYLOR B2-48	\$75	\$160	\$325
782 0210	CART/AUTO/3W/1-2PASSENGER/ELEC	TAYLOR SS5-36, E-Z-GO X1835, TAYLOR D SS-536, CUSHMAN 835	\$65	\$175	\$405
783 0180	CART/AUTO/4W/ELEC/BURDEN/3000# - 3999#	TAYLOR B2-48, E-Z-GO 875PE, CUSHMAN TITAN, TAYLOR D B-248	\$70	\$190	\$430
780 0040	CART/4X2/GAS	CLUBCAR XRT800, E-Z-GO TERRAIN, CLUBCAR XRT950, BOBCAT 3200	\$80	\$220	\$450
780 0090	CART/4WHEEL/GAS	POLARIS RANGER, CLUBCAR XRT1550, POLARIS RANGER 4, KUBOTA RTV1140	\$90	\$225	\$470
780 0110	CART/4WHEEL/DSL	KUBOTA RTV900W, KUBOTA RTV900XT, CUSHMAN 1600XD, BOBCAT 3400	\$95	\$235	\$495
783 0180	CART/AUTO/4W/ELEC/BURDEN/5000# - 5999#	CUSHMAN 349, TAYLOR-DUNN	\$100	\$240	\$500
780 0120	CART/4WHEEL/FOUR PASSENGER/DIESEL	KUBOTA RTV1140, KAWASAKI 4010, KUBOTA RTV1140C, BOBCAT 3400XL	\$113	\$281	\$563

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CLIMATE CONTROL - HEATING EQUIPMENT					
717 0400	HEATER/400000-449999 BTU/LPG/SPACE	HEATSTAR HS400FAV, ENERCO HEATER	\$206	\$206	\$413
715 0810	200K BTU INDIR FORCED AIR HEATER DSL		\$231	\$231	\$462
715 0810	200K BTU INDIR FORCED AIR HEATER DSL		\$231	\$231	\$462
715 0810	200K BTU INDIR FORCED AIR HEATER DSL		\$231	\$231	\$462
716 0900	HEATER/200000-299999 BTU/DSL/INDIRECT	FLAGRO FVO-200, WACKER HJ200D, ENERCO HS300ID	\$231	\$231	\$462
716 0360	HEATER/300000-399999 BTU/KERO/DIESEL	TRADESMA K400, MI-T-M MH-0400-, LBWHITE 350K, HEATSTAR HS3500D	\$382	\$382	\$765
716 0300	HEATER/300000-399999 BTU/DSL/INDIRECT	WACKER CUB300HD, WACKER CUB	\$382	\$382	\$765
715 0470	400K BTU DIRECT FORCED AIR HEATER KERO		\$382	\$382	\$765
716 0800	HEATER/600000-650000 BTU/KERO/SPACE	LBWHITE K650, HEATSTAR HS600KT, TRADESMA K650	\$440	\$440	\$880
715 0820	400K BTU INDIR FORCED AIR HEATER DSL		\$495	\$495	\$990
715 0820	400K BTU INDIR FORCED AIR HEATER DSL		\$495	\$495	\$990
715 0820	400K BTU INDIR FORCED AIR HEATER DSL		\$495	\$495	\$990
716 0860	HEATER/400000-499999 BTU/DSL/INDIRECT	FLAGRO FVO-400, ICE IDF350, FROSTFIG IDF 350	\$495	\$495	\$990
715 0820	400K BTU INDIR FORCED AIR HEATER DSL		\$495	\$495	\$990
715 0070	60KW ELECT HEATER 480V 3P		\$602	\$602	\$1,204
715 0070	60KW ELECT HEATER 480V 3P		\$602	\$602	\$1,204
971 0200	ELECTRIC HEATER 60KW/200,000BTU	FLAGRO FLE-60, CHROMALO SDRA-30-	\$602	\$602	\$1,204
715 1405	3-5 TON MULTI PURPOSE HVAC W/HEAT ELEM		\$255	\$700	\$1,400
718 1160	5 TON AIR COND W HEAT PUMP 3PH 208/230V		\$255	\$700	\$1,400
715 0845	750K BTU INDIR FORCED AIR HEATER DSL		\$1,097	\$1,097	\$2,194
715 0845	750K BTU INDIR FORCED AIR HEATER DSL		\$1,097	\$1,097	\$2,194
716 0700	HEATER/700000-799999 BTU/DSL/INDIRECT	WACKER HI750, MAC 750F, WACKER HIF1200	\$1,097	\$1,097	\$2,194
718 1300	12 TON AIR CONDITIONER ON CASTERS NEMA4		\$385	\$840	\$2,345
718 1525	20 TON VERT AIR CONDITION 72KW HEATNEMA4		\$400	\$1,100	\$2,750
718 1525	20 TON VERT AIR CONDITION 72KW HEATNEMA4		\$400	\$1,100	\$2,750
715 1410	20 TON HVAC 8K CFM W/75KW HEAT 460V 3PH		\$400	\$1,100	\$2,750
715 0235	150KW INDUSTRIAL ELECT HEATER 460V 3PH		\$1,647	\$1,647	\$3,295
716 0990	ELECTRIC HEATER 150KW / 512K BTU	FLAGRO FLE-150	\$1,647	\$1,647	\$3,295
715 0240	150KW INDUST, ELECT HEAT 480V 3PH		\$1,647	\$1,647	\$3,295
718 2580	100 TON AIR COOLED CHILLERS W PUMP NEMA4		\$725	\$1,989	\$5,989
715 0810	800K BTU SELF CONTAINED HEATER DSL		\$3,297	\$3,297	\$6,595
715 0810	800K BTU SELF CONTAINED HEATER DSL		\$3,297	\$3,297	\$6,595
715 0810	800K BTU SELF CONTAINED HEATER DSL		\$3,297	\$3,297	\$6,595
716 0800	SELF CONTAINED DSL HEATER 800M-899M BTU	MAC MAC800	\$3,297	\$3,297	\$6,595
716 0720	SELF CONTAINED DSL HEATER 700M-799M BTU	WACKER HI770	\$3,297	\$3,297	\$6,595
715 1020	385K BTU HYDRONIC SURFACE HEATER DSL		\$3,575	\$3,575	\$7,150
715 1010	234K BTU HYDRONIC SURFACE HEATER DSL		\$3,575	\$3,575	\$7,150
715 1010	234K BTU HYDRONIC SURFACE HEATER DSL		\$3,575	\$3,575	\$7,150
715 1020	385K BTU HYDRONIC SURFACE HEATER DSL		\$3,575	\$3,575	\$7,150
731 0200	HEATER/GROUND/6000-6000 SQ FT THAW/DSL	WACKER E3000, THAWZALL H250SL, WACKER E3000ES, THAWZALL H250	\$3,575	\$3,575	\$7,150
715 1030	600K BTU HYDRONIC SURFACE HEATER DSL		\$3,575	\$3,575	\$7,150
715 1030	600K BTU HYDRONIC SURFACE HEATER DSL		\$3,575	\$3,575	\$7,150
715 1010	234K BTU HYDRONIC SURFACE HEATER DSL		\$3,575	\$3,575	\$7,150
718 3060	200 TON AIR COOLED CHILLERS W PUMP NEMA4		\$1,450	\$3,989	\$10,984

COMPACTION EQUIPMENT

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CONCRETE & MASONRY EQUIPMENT					
128 0040	MIXER/CONCRETE/4 CU FT/ELECTRIC	MULTIQUI MC3PEA	\$35	\$80	\$190
100 0060	CONCRETE BUCKET/1/2 YD	ERIE U12, GARBRO 413-G, GARBRO 413-R	\$30	\$75	\$215
137 0001	VIBRATOR/STANDARD/ELECTRIC	DYNAPAC RACON, MBW MBW3, NORTHROC 30E12, WACKER M3000	\$40	\$110	\$290
137 0010	VIBRATOR/STANDARD/1HP/ELECTRIC	WACKER M2000, NORTHROC 40R1, MULTIQUI CV1, WACKER M1000	\$45	\$110	\$290
100 0100	CONCRETE BUCKET/1 YD	ERIE U1, GARBRO 427-R, GARBRO 4928	\$40	\$110	\$290
140 0001	VIBRATOR/HIGH CYCLE/ELECTRIC	WACKER IRFU45, WACKER IRFU45, WACKER IRFU30, WACKER IRFU67	\$40	\$110	\$300
137 0020	VIBRATOR/STANDARD/2HP/ELECTRIC	WACKER M2000, MULTIQUI CV2, NORTHROC 40R2, NORTHROC 40AA2	\$50	\$110	\$300
141 0040	VIBRATOR/PENCIL/ELEC/2HP/1"HEAD/7"SHAFT	WYCO WSD1AEH, MULTIQUI PMA-2, MULTIQUI CV2	\$40	\$110	\$300
141 0100	VIBRATOR/PENCIL/ELEC/2HP/1"HEAD/14"SHAFT	WYCO WSD1AEH, WYCO 902A, WYCO 992AEH14, MULTIQUI CV1	\$45	\$115	\$305
137 0030	VIBRATOR/STANDARD/3HP/ELECTRIC	MULTIQUI CV3, NORTHROC 40R3, WACKER M3000, MULTIQUI SVA-3	\$60	\$120	\$325
118 0060	TROWEL CONCRETE/36"WALK BEHIND	MULTIQUI J36H55, WACKER CT36-5A, MBW F36/4, MQ J36H55	\$50	\$140	\$330
141 0120	VIBRATOR/PENCIL/ELEC/2HP/1"HEAD/10"SHAFT	MULTIQUI CV1, WYCO 902AEH10, WYCO 992AEH10	\$65	\$170	\$390
100 0200	CONCRETE BUCKET/2 YD	GARBRO 454-R, GARBRO 4958, GAMLEVER CLT200	\$55	\$145	\$395
759 0520	NEGATIVE AIR MACHINE 2400CFM	ABATE PAS2400, HEPA PAS2400	\$145	\$200	\$400
118 0460	TROWEL CONCRETE/46"WALK BEHIND	MULTIQUI B46H90, MULTIQUI B46H11H, MULTIQUI BA48H, WHITEMAN B48H	\$55	\$155	\$490
118 0480	TROWEL CONCRETE/48"WALK BEHIND	WACKER CT48-8A, WHITEMAN BA48H, WHITEMAN HDA48411, MBW F48/4QP	\$60	\$160	\$435
141 0300	VIBRATOR/ELEC/2HP/STANDARD H/21'S	WYCO 903LI20, WYCO 993LI20	\$75	\$200	\$450
130 0080	MIXER/MORTAR/3 CU FT/GAS	MULTIQUI WM90SH8, STONE 855PM, ESSICK WM90SH8, MBW MM80	\$65	\$175	\$485
130 0090	MIXER/MORTAR/9 CU FT/GAS	MULTIQUI WM90PH8, MULTIQUI WM90SH8, IMER WORKMAN, STOW M9S	\$65	\$175	\$485
106 0160	BUGGY CONCRETE/16 CF/RIDE/GAS	MULTIQUI WBH-16EF, MULTIQUI WBH-16E, MULTIQUI WBH-16F, CANYCOM SC75	\$95	\$205	\$550
129 0080	MIXER/CONCRETE/9 CU FT/GAS	MULTIQUI MC94PH8, MULTIQUI MC94SH8, WHITEMAN MC94PH8, STONE 95CM	\$75	\$200	\$565
130 0120	MIXER/MORTAR/12 CU FT/GAS	MULTIQUI WM120PH, MULTIQUI EM120SMH, MULTIQUI WM120SHH, WHITEMAN WM120PH	\$75	\$200	\$600
199 0100	SCABBLER/AIR/WALK BEHIND	EDCO CD-5, EDCO CD5, EDCO CD-3	\$170	\$525	\$910
122 0580	PLANER/8"ELEC	EDCO CPM8, EDCO 79500, EDCO CPL-8, EDCO CPM-8-5B	\$155	\$425	\$1,000
122 0080	PLANER/8"GAS	EDCO CPM8, EDCO CPM8-9H, EDCO CPM-8-9H, EDCO 79300	\$165	\$450	\$1,050
CRANE TRUCKS					
312 0160	CRANE/TRUCK/15TON/DSL/SINGLE AXLE	IH 4200-CR, IH 4300, IH 4200	\$440	\$1,220	\$3,350
312 0120	CRANE/TRUCK/12TON/DSL/SINGLE AXLE		\$440	\$1,220	\$3,350
312 0170	CRANE/TRUCK/17TON/DSL/SINGLE AXLE	IH 4200-CR, FORD F750-CR	\$450	\$1,245	\$3,425
312 0180	CRANE/TRUCK/18TON/DSL/SINGLE AXLE	FORD F750-CR, IH 4200-CR, IH 4300-CR, NATIONAL 571E2	\$545	\$1,545	\$4,230
311 0230	CRANE/TRUCK/23TON/DSL/DUAL AXLE	IH 7400-CR, FREIGHT 114SD, IH 7500-CR, IH 8100D	\$705	\$1,940	\$5,340
CRANES					
307 0080	CRANE/CARRYDECK/8TON/DUALFUEL/SNGLEAXLE	BRODERSO IC803G, BRODERSO IC803F, BRODERSO IC-80-3J, BRODERSO IC803E	\$375	\$975	\$2,700
308 0080	CRANE/CARRYDECK/8TON/DSL/SINGLE AXLE	BRODERSO IC803G, BRODERSO IC-80-3J, SHUTTLE 3330FL, BRODERSO IC803F	\$375	\$975	\$2,925
308 0150	CRANE/CARRYDECK/15TON/DSL/SINGLE AXLE	BRODERSO IC2003F, BRODERSO IC-200-3, BRODERSO IC-200-2, BRODERSO IC-200-G	\$545	\$1,510	\$3,915
307 0150	CRANE/CARRYDECK/15TON/DUALFUEL/SNGLEAXLE	BRODERSO IC2003F, BRODERSO IC2003G, BRODERSO IC-200-3, BRODERSO IC2002F	\$545	\$1,510	\$3,915

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EARTH MOVING - BACKHOES					
225 0450	BACKHOE/ATTACHMENT/LOADER TRACTOR	CASE 87334961, DEERE JD875, D-W A322, KUBOTA BT820	\$45	\$120	\$450
270 0600	SNOWBLADE ATT/BACKHOE/MANUAL ANGLING	FFC LAF3682, POLAR PUSHER, FFC 11010, FFC LAF3617	\$75	\$200	\$495
224 0020	LOADER/20-29HP/4WD/DSL	DEERE 3320, KUBOTA B26TLB, KUBOTA B26TL	\$135	\$355	\$1,110
224 0080	LOADER/60-75HP/4WD/DSL	DEERE 210LJ, DEERE 210K, DEERE 210KEP, CASE 570MXT	\$180	\$550	\$1,650
226 0050	BACKHOE/65-74HP/4WD/EXTENDAHOE/DSL/ROPS	DEERE 310J, DEERE 310KEP, CASE 580N, CASE 580M	\$230	\$690	\$1,850
226 0260	BACKHOE/65-74HP/4WD/EXTENDAHOE/DSL/CAB	DEERE 310J, CASE 580N, DEERE 310KEP, CASE 580M	\$230	\$690	\$1,850
221 0060	BACKHOE/65-74HP/4WD/STD/DSL/ROPS	DEERE 310J, DEERE 310KEP, DEERE 310Q, DEERE 310K	\$220	\$550	\$1,850
220 0060	BACKHOE/65-74HP/2WD/STD/DSL/ROPS	DEERE 310J, DEERE 310KEP	\$220	\$550	\$1,850
221 0260	BACKHOE/65-74HP/4WD/STD/DSL/CAB	DEERE 310J, CASE 580N, DEERE 310K, DEERE 310KEP	\$230	\$690	\$1,895
221 0080	BACKHOE/66-95HP/4WD/STD/DSL/ROPS	JCB 3CX14, CASE 580SN	\$285	\$805	\$2,070
221 0280	BACKHOE/66-95HP/4WD/STD/DSL/CAB	JCB 3CX14	\$330	\$855	\$2,115
226 0070	BACKHOE/75-85HP/4WD/EXTENDAHOE/DSL/ROPS	DEERE 410J, CASE 580SM, DEERE 310SQ, DEERE 410G	\$330	\$920	\$2,200
226 0270	BACKHOE/75-85HP/4WD/EXTENDAHOE/DSL/CAB	DEERE 310SJ, DEERE 410J, DEERE 410G, DEERE 310SQ	\$330	\$900	\$2,250
226 0260	BACKHOE/66-95HP/4WD/EXTENDAHOE/DSL/CAB	CASE 580SN, JCB 3CX14, CASE 580SM	\$330	\$895	\$2,340
226 0290	BACKHOE/66-99HP/4WD/EXTENDAHOE/DSL/CAB	CASE 580SM, CASE 590SN	\$350	\$1,085	\$2,595
226 0470	BACKHOE/75-85HP/4WD/EXTENDAHOE/DSL/CBAIR	DEERE 410J, DEERE 410K, CP 410K	\$395	\$1,090	\$3,000
226 0110	BACKHOE/110-119HP/4WD/EXTENDAHOE/DSL/ROPS	DEERE 710G, DEERE 710J	\$480	\$1,400	\$3,845
EARTH MOVING - CRAWLER LOADERS					
206 0050	CRAWLER LOADER/1/2 YD/GENERAL/DSL	BOBCAT T590, DEERE 323D, BOBCAT T190, DEERE 319D	\$215	\$620	\$1,395
206 0070	CRAWLER LOADER/3/4 YD/GENERAL/DSL	DEERE 329D, DEERE 333D, BOBCAT T750, BOBCAT T800	\$240	\$695	\$1,695
206 0080	CRAWLER LOADER/7501-9500LBS/GEN/DSL	BOBCAT T650, BOBCAT T250, BOBCAT T650H, TAKEUCHI TL240	\$235	\$645	\$1,775
207 0120	CRAWLER LOADER/1-1/4YD/MP BKT/DSL	BOBCAT T770	\$432	\$1,039	\$2,490
EARTH MOVING - DOZERS					
200 0070	DOZER/70-79 HP/STANDARD TRACK/DSL/ROPS	DEERE 450J, CASE 650L	\$320	\$960	\$2,925
201 0070	DOZER/70-79 HP/WIDETRACK/DSL/ROPS	DEERE 450J-LGP	\$360	\$1,000	\$2,950
201 0080	DOZER/80-89 HP/WIDETRACK/DSL/ROPS	DEERE 550J-LGP, DEERE 550K-LGP, KOMATSU D87PX-21	\$380	\$1,195	\$3,195
200 0080	DOZER/80-89 HP/STANDARD TRACK/DSL/ROPS	DEERE 550J, KOMATSU D37EX-21	\$350	\$1,185	\$3,195
200 0090	DOZER/90-99 HP/STANDARD TRACK/DSL/ROPS	DEERE 650K, DEERE 650J, DEERE 650K-LGP	\$365	\$1,210	\$3,255
201 0270	DOZER/70-79 HP/WIDETRACK/DSL/CAB	DEERE 450J-LGP, DEERE 450J	\$380	\$1,235	\$3,375
200 0270	DOZER/70-79 HP/STANDARD TRACK/DSL/CAB	DEERE 450J	\$380	\$1,235	\$3,375
200 0280	DOZER/80-89 HP/STANDARD TRACK/DSL/CAB	KOMATSU D87EX-23, DEERE 550J, DEERE 550K	\$380	\$1,235	\$3,395
201 0090	DOZER/90-99 HP/WIDETRACK/DSL/ROPS	DEERE 650J-LGP, DEERE 650K-LGP, CASE 850L-LGP	\$395	\$1,295	\$3,495
201 0280	DOZER/80-89 HP/WIDETRACK/DSL/CAB	DEERE 650J-LGP, KOMATSU D37PX-23, DEERE 550K-LGP	\$385	\$1,300	\$3,510
201 0110	DOZER/110-119 HP/WIDETRACK/DSL/ROPS	DEERE 700J-LGP	\$595	\$1,415	\$3,750
200 0290	DOZER/90-99 HP/STANDARD TRACK/DSL/CAB	DEERE 650K-LGP, DEERE 650J, DEERE 650K	\$455	\$1,255	\$3,850
201 0290	DOZER/90-99 HP/WIDETRACK/DSL/CAB	DEERE 650K-LGP, DEERE 650J-LGP, KOMATSU D39PX-23, DEERE 650K	\$475	\$1,470	\$3,870
201 0310	DOZER/110-119 HP/WIDETRACK/DSL/CAB	DEERE 700J-LGP, DEERE 700K-LGP	\$745	\$1,960	\$6,000
201 0340	DOZER/140-149 HP/WIDETRACK/DSL/CAB	DEERE 750J-LGP, DEERE 750K-LGP	\$760	\$2,565	\$6,525
201 0370	DOZER/170-185 HP/WIDETRACK/DSL/CAB	DEERE 850K-LGP, DEERE 850J-LGP	\$935	\$2,575	\$8,500
EARTH MOVING - EXCAVATORS					
248 0420	BUCKET/12"/TRENCH/MINI EXCAVA UP TO 8MT	CP 12027-2, TAG 1227Q2, CP 12027E, CP 12026-2	\$20	\$35	\$75
248 0440	BUCKET/16"/TRENCH/MINI EXCAVA UP TO 8MT	TEREX 16HDOW1, BOBCAT 6735380, CP 16026-2, CP 16027-2	\$20	\$40	\$90
248 0450	BUCKET/18"/TRENCH/MINI EXCAVA UP TO 8MT	CP 18027E, TAG 1827Q2, CP 18027-2, TAG 18" BUC	\$20	\$45	\$90
248 0510	BUCKET/18"/TRENCH/EXCAVA/12-16MT	CP 18150E-2, TAG 1830Q2, CP 18036-2, CP 120	\$30	\$50	\$90
248 0480	BUCKET/30"/TRENCH/MINI EXCAVA UP TO 8MT	CP 30027D, TAG 3027QD, TAG 3030Q2, BOBCAT 6735362	\$25	\$50	\$95

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APPROVAL #: N19061A

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EARTH MOVING - MISC EQUIPMENT					
270 0130	BOOM/ATTACHMENT/LOADER	JRB QC300EB, JRB QC600EB, JRB QC700EB, PEMBER L-300-2	\$35	\$80	\$215
225 0040	AUGER ATTACHMENT/TRACKMACHINE(DINGO)/30"	TORO 22802, TORO 22805, TORO 22400, DINGO 22400	\$35	\$85	\$220
240 0960	TRACKMACHINE/TRENCHER ATTACH	TORO 22470, TORO 22459, TORO 22471, TORO 22447	\$40	\$95	\$235
225 0280	TIRE ASSEMBLY ATTACHMENT/LOADER	SAFETY MASTER, AIRBOSS 500, LESSCHWA 700, LESSCHWA 800	\$40	\$110	\$250
270 0120	TRACK ATTACHMENT	MELROE TRACKS, BOBCAT 6675404, DEERE AL-BLS, GROUSER 14752-3	\$35	\$95	\$255
270 0100	AUGER ATTACHMENT/LOADER	MCMILLEN X1475H2, MCMILLEN X1875WH2, MELROE 6711874, BELL M300	\$45	\$110	\$285
225 0050	AUGER ATTACHMENT/TRACTOR	MCMILLEN X4575, MCMILLEN X2475, BRADCO AUGER, MCMILLEN RX4450	\$70	\$190	\$290
225 0080	ROOT RAKE/TRACTOR/LARGE W/O CLAMP	HILL DR1210, SOLESBEE SEFR-5, ACS RAKE, C&P 30030E	\$70	\$190	\$290
270 0030	FORK ATTACHMENT/WHEEL LOADER	JRB QC300CUF, JRB QC600CUF, PEMBER L-500-72, JRB QC500CUF	\$30	\$70	\$300
270 0110	BUCKET/ATTACHMENT/GRAPPLE/WHEEL LOADATT	PEMBER L600-72, AIM PD18082, BRADCO 12723, JRB QC350GB	\$40	\$110	\$305
225 0260	MOWER/ROTARY/ATTACHMENT/TRACTOR	GEARMORE LG48, DEERE MX5, CIMMARON (5'), WOODS (5')	\$45	\$120	\$320
270 0240	SNOWBLADE/HYDRAULIC/ATTACHMENT/LOADER	KUBOTA V4208, JRB QC128PH, KUBOTA V4291, BOBCAT 6905156	\$60	\$160	\$380
270 0200	BUCKET/ATTACHMENT/LIGHT MATERIAL/LOADER	BOBCAT 6727549, JRB QC400LM, D&E QH400LM, JRB 200LM	\$60	\$160	\$380
270 0080	ROOTRAKE/LOADER/LARGE W/O CLAMP	JRB QC300LR, JRB QC600LR, JRB 300LR, PEMBER L-300-99	\$55	\$200	\$400
270 0060	SWEEPER/LOADATT	SWEEP SB72, BOBCAT 6707837, SWEEP CS32, SWEEPSTE SB72	\$55	\$175	\$400
225 0270	TILLER/ATTACHMENT/40-49"/TRACTOR	WOODS TC60, DEERE 655, DEERE 665, KUHN EL53-155	\$55	\$155	\$405
270 0800	BUCKET/ATTACHMENT/COMBINATION/LOADER	JRB QC300MPE, JRB QC400MP, JRB QC400MPE, JRB QC300MP	\$65	\$160	\$450
240 0880	TRACKMACHINE/SOIL CULTIVATOR	TORO 23101, TORO 23102	\$75	\$220	\$650
240 0800	TRACKMACHINE/WALK BEHIND/20HP/DSL	BOBCAT MT52	\$185	\$500	\$760
270 0230	SNOWBLADE/MANUAL/ATTACHMENT/LOADER	PROTECH SP08S, FFC 11016, PROTECH SP12, PROTECH SP14	\$115	\$325	\$850
225 0240	MOWER/ROTARY/ATTACHMENT/LOADER	BOBCAT 7114295, GRACE SLASHER, HAMMERCO BB/60, HOWSE 400-0	\$110	\$335	\$1,000
240 0920	TRACKMACHINE/WALK BEHIND/20HP/GAS	TORO TX-420	\$155	\$415	\$1,050
240 0910	TRACKMACHINE/WALK BEHIND/25HP/GAS	TORO TX-427, DINGO TX-427, TORO TX-425	\$155	\$430	\$1,055
240 0780	TRACKMACHINE/WALK BEHIND/25HP/DIESEL	TORO TX-525, BOBCAT MT52, D-W SK650, BOBCAT MT55	\$210	\$625	\$1,080
EARTH MOVING - SKIDSTEERS					
270 0520	LOADER BUCKET/SKID STEER	BRADCO 15114, BOBCAT 6731418, BOBCAT 6728251, BOBCAT 6731406	\$20	\$40	\$115
271 0230	SKIDSTEER/ATTACHMENT/BUCKET	BOBCAT 6731418, BOBCAT 6731415, CONSTRAT BC-67LE, LOFLIN 54LFSL	\$30	\$55	\$145
271 0040	SKIDSTEER/ATTACHMENT/PALLET FORKS/STAND	BOBCAT 6540183, BOBCAT 6540182, ARROW 503150-4, BRADCO 16870	\$25	\$75	\$200
271 0080	SKIDSTEER/ATTACHMENT/ANGLE BROOM	BOBCAT 6905805, BOBCAT 6905806, BOBCAT 84"ANGLE, BOBCAT 84DB	\$35	\$90	\$225
270 0180	FLOTATION TIRES/SKIDSTEER	SOLIDEAL TIRES, BOBCAT SOLID, INLANDIN TIRES, CADET SOLID	\$40	\$105	\$275
271 0070	SKIDSTEER/ATTACHMENT/AUGER	BOBCAT 6809442, BOBCAT 6809445, BOBCAT 15C, MCMILLEN X1475	\$90	\$185	\$310
271 0400	SKIDSTEER/ATTACHEMENT/GRAPPLE BUCKET/73"	ARROW MIGHTY, BRADCO 103593, STAR FAR (BLANK)	\$50	\$125	\$315
270 0550	BUCKET/ATTACHMENT/GRAPPLE/SKIDSTEER	LOFLIN 84LFG, FFC 11272, LOFLIN 84LFRG, BRADCO 11876	\$45	\$115	\$315
271 0300	SKIDSTEER/ATTACHMENT/GRAPPLE/36"	BOBCAT 7135737, BOBCAT 6728251, SKIDWRKS BG36	\$60	\$160	\$340
271 0360	SKIDSTEER/ATTACHMENT/GRAPPLE BUCKET/60"	BOBCAT 6706599, BOBCAT 7168342, BRADCO 12860, CONSTRAT GRB-60	\$45	\$110	\$360
271 0840	SKIDSTEER/ATTACHMENT/GRAPPLE/48"	BOBCAT 7140888, BRADCO 106806	\$60	\$165	\$375
271 0360	SKIDSTEER/ATTACHMENT/GRAPPLE BUCKET/66"	BOBCAT 6704770, BOBCAT 7168340, ATI GRAPPLE, BLUE 106135	\$50	\$125	\$400
271 0030	SKIDSTEER/ATTACHMENT/HYD RAKE/ROCK HOUND	BOBCAT 6710630, BOBCAT 6708107	\$55	\$175	\$400
271 0880	SKIDSTEER/ATTACHMENT/GRAPPLE BUCKET/80"	BOBCAT 6807506, DEERE GS78, ASV 84", BLUE AE06085	\$65	\$170	\$415
271 0370	SKIDSTEER/ATTACHMENT/GRAPPLE BUCKET/72"	BOBCAT 6714561, LOFLIN 74LFRG, BOBCAT 7168290, LOFLIN 74LFG	\$65	\$170	\$480

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FORKLIFT ACCESSORIES & OTHER MATERIAL HANDLING EQUIPMENT					
418 0250	HOPPER TRASH/ATTACHMENT/FORKLIFT	ROURA STD205, ROURA 1T-12-54, ROURA 5T-1/4-8, CAMLEVER TB400	\$30	\$75	\$146
418 0030	PLATFORM/ATTACHMENT/FORKLIFT	JLG 10011036, STAR 1208G, ARROW WP4886F, GRADALL 90555024	\$20	\$50	\$146
418 0070	BARREL CLAMP/ATTACHMENT/FORKLIFT	MALAVAC LM448H, MALAVAC LM548HD	\$30	\$65	\$185
418 0080	JIB/ATTACHMENT/FORKLIFT	JLG 91565094, STAR 1371B, STAR 1360B, STAR 1370B	\$30	\$75	\$200
418 0080	BUCKET/ATTACHMENT/FORKLIFT	JLG 10011008, SKY-TRAK 7110744, JLG 91405055, JLG 90555020	\$35	\$75	\$210
418 0400	BIN DUMPER/ATTACHMENT/FORKLIFT/4 YARD	CONSOLID 4-YARD, CONSOLID 12945, CAMLEVER CFD-300	\$50	\$125	\$225
418 0200	BIN DUMPER/ATTACHMENT/FORKLIFT/1 YARD	MALAVAC LM548HD, CAPITAL 11015, SCHIELER BINDUMP, GLOBAL 1059-43	\$50	\$130	\$230
418 0180	SCALE/FORKLIFT/INDUSTRIAL	WEIGH QTLTSC05, AVERY FLSC-05, WEIGH QTLTS, AVERY FLSC05	\$35	\$85	\$240
418 0040	TRUSS BOOM/ATTACHMENT/FORKLIFT	STAR 1302TK, STAR 1302JLG, STAR 1302, JLG 10010999	\$30	\$70	\$250
417 0010	PALLET LIFT/HYD	JET PT2748J, TOYOTA HPT25, TVH HJ5500, MOBILE ELP/55	\$50	\$120	\$270
417 0500	PALLET LIFT/NARROW/WB/HYD	TVH HJ5501, TVH HJ5500, JET PT1636J, MMD PPJ-5500	\$50	\$120	\$270
418 0290	BIN DUMPER/ATTACHMENT/FORKLIFT/2 YARD	INDSUPP HH32U, CAPITAL 22015, GLOBAL 238409G	\$55	\$155	\$280
418 0180	CARRIAGE FRAMERS/ATTACHMENT/FORKLIFT	JLG 1170025, JLG 10010954, GRADALL 90455044, JLG 91405075	\$40	\$110	\$300
418 0130	TIRES AND WHEELS NON-MARKING/FORKLIFT	MAINE CHALLENG, ORBIT TIRES, TOYO AIR TIRE, MONARCH TIRES	\$50	\$125	\$330
418 0120	CONCRETE HOPPER/ATTACHMENT/FORKLIFT	ROURA 540	\$50	\$130	\$355
418 0010	FORK ROTATOR/ATTACHMENT/FORKLIFT	BOLZONI FG2510A, BOLZONI RC2510A, BOLZONI FG2010A, CBI R437	\$80	\$150	\$395
419 0400	PALLET LIFT/4000#/WALKBEHIND/ELEC	HYSTER W40Z, CROWN WP2335-4, CROWN WP3035, TOYOTA 7HBW23	\$55	\$160	\$500
419 0960	PALLET LIFT/5000#/WALKBEHIND	JET PT2742J, CAT A2748	\$55	\$160	\$500
FORKLIFTS - CONSTRUCTION/HI-REACH					
408 0050	FORKLIFT/CONSTR/STRMAST/6000#/2WD/DSL	CASE 586H, HARLO HP6500, CASE 586G, JCB 930	\$170	\$565	\$1,405
409 0050	FORKLIFT/CONSTR/STRMAST/5000#/4WD/DSL	HARLO HP5000, AUSA C250HX4	\$170	\$450	\$1,450
408 0080	FORKLIFT/CONSTR/STRMAST/8000#/2WD/DSL	CASE 588H, CASE 588G, HARLO HP8500, JCB 940	\$210	\$620	\$1,455
409 0060	FORKLIFT/CONSTR/STRMAST/6000#/4WD/DSL	CASE 586G, HARLO HP6500, CASE 586H, JCB 930	\$185	\$565	\$1,495
409 0080	FORKLIFT/CONSTR/STRMAST/8000#/4WD/DSL	HARLO HP8500, JCB 940, CASE 588G, AUSA C350HX4	\$160	\$635	\$1,620
412 0050	FORKLIFT/CONSTR/HI-REACH/5000#/4WD/DSL	GENIE GTH-5519, GENIE GTH5519, JLG G5-18A, GEHL RS5-19	\$215	\$690	\$1,670
412 0060	FORKLIFT/CON/HIREACH/6K#/4W/DS/EXTREACH	SKY-TRAK 6042, JLG G6-42A, LULL 644E-42, GEHL RS6-42	\$275	\$800	\$1,950
412 0060	FORKLIFT/CONSTR/HI-REACH/6000#/4WD/DSL	GEHL RS6-34, GENIE GTH-636C, TEREX TH-636C, GEHL RS-634	\$275	\$800	\$1,950
412 0080	FORKLIFT/CONSTR/HI-REACH/8000#/4WD/DSL	SKY-TRAK 8042, GENIE GTH-844, GENIE GTH844, GENIE < (FF)	\$285	\$895	\$2,105
412 0090	FORKLIFT/CONSTR/HI-REACH/8000#/4WD/DSL	JLG G9-43A, LULL 944E-42, GRADALL 534D-9, GRADALL 534D9	\$305	\$890	\$2,450
412 0100	FORKLIFT/CON/HIREACH/10K#/4W/DS/EXTREACH	SKY-TRAK 10054, JLG G10-65A, GENIE GTH-1056, LULL 1044C-54	\$365	\$1,090	\$2,995
412 0120	FORKLIFT/CONSTR/HI-REACH/12000#/4WD/DSL	JLG G12-55A, JCB 512-56, JLG G1255A, GRADALL G1255A	\$425	\$1,285	\$3,800
FORKLIFTS - INDUSTRIAL/WAREHOUSE					
401 0050	FORKLIFT/WHS/STRMAST/5000#/CUSHTIRE/DUAL	CAT GC25G, CLARK CGC-25	\$105	\$355	\$825
404 0030	FORKLIFT/WHS/STRMAST/3000#/PNEUTIRE/DUAL	HYSTER S30FT, TOYOTA 8FGU15, CAT C3000LP, CAT C3500	\$105	\$355	\$825
404 0050	FORKLIFT/WHS/STRMAST/5000#/PNEUTIRE/DUAL	TOYOTA 8FGU25, DOOSAN G25P-5, DOOSAN G25E-5, CAT P5000	\$105	\$355	\$825
405 0050	FORKLIFT/WHS/STRMAST/5000#/PNEUTIRE/GAS	DAEWOO GC25S	\$105	\$355	\$825
406 0050	FORKLIFT/WHS/STRMAST/5000#/PNEUTIRE/DSL	TOYOTA 8FDU25, DOOSAN D25S-5, TOYOTA 7FDU25, DOOSAN D25S-5Y3	\$140	\$380	\$1,010
403 0050	FORKLIFT/WHS/STRMAST/5000#/CUSHTIRE/LPG	TOYOTA 8FGU25, YALE 050VXNV	\$120	\$320	\$1,010
404 0450	FORKLIFT/WHS/QUADMAST/5000#/PNUITRE/DUAL	TOYOTA 8FGU25, TOYOTA 7FGU25, DOOSAN G25E-5, DOOSAN G25P-5	\$135	\$385	\$1,010
407 0050	FORKLIFT/WHS/STRMAST/5000#/PNEUTIRE/LPG	HYSTER H50FT, HYSTER H50XM, YALE GLP050VX	\$120	\$320	\$1,010

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GENERATORS					
549 0100	GENERATOR/10-14KW/DSL	MULTIQUI DCA10SPX	\$90	\$230	\$860
501 1020	20KW GENERATOR DSL		\$150	\$345	\$880
549 0200	GENERATOR/20-24KW/DSL	HIMOINSA HRYW-25, WACKER G25, MULTIQUI DCA25USI, ATLASCOPIQAS25KD	\$150	\$345	\$880
500 1076	7KW SILENT PORTABLE GENERATOR		\$165	\$495	\$895
546 0670	GENERATOR/SILENT/6-8.9KW/GAS	HONDA EU6500IS, HONDA EU6500 I	\$165	\$495	\$895
501 1030	30KW GENERATOR DSL		\$145	\$400	\$1,111
549 0360	GENERATOR/35-39KW/DSL	MULTIQUI DCA45USI, MAGNUM MMG45FH, MAGNUM MMG45FHK, MMD SDG40	\$145	\$400	\$1,111
549 0400	GENERATOR/40-44KW/DSL	HIMOINSA HRYW-50, WACKER G50, MAGNUM MMG55	\$145	\$400	\$1,111
501 1040	40KW GENERATOR DSL		\$145	\$400	\$1,111
549 0560	GENERATOR/55-59KW/DSL	HIMOINSA HRJW-75, MULTIQUI DCA70USI, WACKER G70, MULTIQUI 70SSJE	\$250	\$650	\$1,375
501 1065	55KW GENERATOR DSL		\$250	\$650	\$1,375
549 0680	GENERATOR/65-69KW/DSL	MULTIQUI DCA85USJ, MULTIQUI DCA85SS, INGERSOL G-80	\$205	\$565	\$1,733
501 1070	70KW GENERATOR DSL		\$205	\$565	\$1,733
549 0900	GENERATOR/90-99KW/DSL	HIMOINSA HRJW-115, AIRMAN 5D6100, HIPOWER HRJW115	\$260	\$735	\$1,800
549 0910	GENERATOR/100-114KW/DIESEL	MULTIQUI DCA125US, MMD SDG100, WACKER G120, MMD SDG125S	\$275	\$750	\$1,815
501 1100	100KW GENERATOR DSL		\$275	\$750	\$1,815
501 1120	120KW GENERATOR DSL		\$330	\$900	\$2,189
549 0920	GENERATOR/115-129KW/DIESEL	WACKER G150, MMD SDG150, MULTIQUI DCA150US, MMD SDG150S	\$330	\$900	\$2,189
549 0960	GENERATOR/150-159KW/DSL	HIMOINSA HRJW-175, MAGNUM MMG180	\$340	\$925	\$2,233
549 0940	GENERATOR/140-149/DSL	HIMOINSA HRJW-175, WACKER G180, BALDOR TS175T, MULTIQUI DCA180SS	\$340	\$925	\$2,233
501 1140	140KW GENERATOR DSL		\$340	\$925	\$2,233
501 1175	175KW GENERATOR DSL		\$385	\$1,050	\$2,585
549 0980	GENERATOR/160KW-200KW/DSL	HIMOINSA HRJW-205, WACKER G240, MULTIQUI DCA220SS, MAGNUM MMG235	\$385	\$1,050	\$2,585
501 1160	160KW GENERATOR DSL		\$385	\$1,050	\$2,585
501 1260	250KW GENERATOR DSL		\$440	\$1,200	\$3,427
549 0260	GENERATOR/201-300/DSL	HIMOINSA HRJW-310, MULTIQUI DCA300SS, MAGNUM MMG320, MULTIQUI DF3300C	\$440	\$1,200	\$3,427
549 0980	GENERATOR/200-260KW/DSL	MAGNUM MMG320, MAGNUM MMG330	\$440	\$1,200	\$3,427
501 1320	320KW GENERATOR DSL		\$475	\$1,300	\$4,362
501 1350	350KW GENERATOR DSL		\$475	\$1,300	\$4,362
549 0360	GENERATOR/301-400KW/DSL	MULTIQUI DCA400SS, HIMOINSA HRJW-460, MAGNUM MMG405, IR G450	\$475	\$1,300	\$4,362
549 0460	GENERATOR/401-500KW/DSL	MULTIQUI DCA600SS, I-R G570	\$725	\$1,984	\$5,819
549 0470	GENERATOR/500-599KW/CONTAINER	CUMMINS C500D6RG	\$825	\$1,984	\$5,819
501 1500	600KW GENERATOR DSL		\$825	\$1,984	\$5,819
549 0680	GENERATOR/601KW-700KW/DSL	HIMOINSA HRJW-700, MULTIQUI DCA800SS	\$875	\$2,400	\$8,063
501 1650	650KW GENERATOR DSL		\$875	\$2,400	\$8,063
549 0480	GENERATOR/901-1000KW/CONTAINER	CUMMINS C1000D6R, HIMOINSA HRMW1150, HIMOINSA HTW-1025, CUMMINS 4917701	\$1,420	\$3,900	\$10,252
501 2100	1000KW GENERATOR DSL		\$1,420	\$3,900	\$10,252
549 0570	GENERATOR/1500-1599KW/DSL/CONTAINER	BALDOR IDLC1600, CUMMINS C1600D6R	\$2,000	\$5,500	\$14,762
549 0580	GENERATOR/1800-2000W/DSL/CONTAINER	BALDOR IDLC2000	\$2,185	\$6,000	\$17,138
501 2600	1600KW GENERATOR DSL		\$2,185	\$6,000	\$17,138

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PUMPS & ACCESSORIES					
615 0200	PUMP/TRASH/2"	MULTIQUI QP2TH, WACKER PT2A, HONDA WT20XK3A, TSURUMI EPT350HA	\$45	\$118	\$353
615 0380	PUMP/TRASH/3"/DEWATERING	HONDA WB30XT3	\$45	\$118	\$353
607 0260	PUMP/DIAPHRAGM/2" ALUMINUM	VERSAMAT E2AA2R22, VERSAMAT E2AA2D22, ALLFLO AB20, ALLFLO AL20	\$50	\$131	\$393
615 0300	PUMP/TRASH/3"	MULTIQUI QP3TH, WACKER PT3A, HONDA WT30XK3A, TSURUMI EPT380HA	\$55	\$144	\$432
628 0050	ROAD CROSSING 6"FOR PUMP DIVISION		\$60	\$154	\$461
607 0110	PUMP/DIAPHRAGM/1" POLYPROPYLENE	VERSAMAT E1PP6T5T, VERSAMAT E1PA3R33, VERSAMAT E1PA5T5T	\$60	\$157	\$470
607 0220	PUMP/DIAPHRAGM/2" /CAST IRON	WILDEN PV8	\$60	\$154	\$500
607 0100	PUMP/DIAPHRAGM/1"	VERSAMAT E1SA6T55, VERSAMAT E1AA2R22, WILDEN PX200	\$65	\$170	\$509
607 0360	PUMP/DIAPHRAGM/3"/ALUMINUM	VERSAMAT E3AA2R22, VERSAMAT E3AA2R, VERSAMAT E3AA2D22, VERSAMAT V3AA6X66	\$65	\$170	\$509
615 0400	PUMP/TRASH/4"	MULTIQUI QP4TH, WACKER PTS4V, HONDA WT40XK2A, TSURUMI EPT3-100	\$65	\$170	\$509
009 6263	FUEL TANK 500 GALLON		\$65	\$174	\$523
615 0370	PUMP/TRASH/3"/CAST IRON	GORMAN 13DL70EE, GORMAN 13DL70E, GORMANRU 13DL70E, GORMANRU DL70EE	\$70	\$183	\$549
628 0030	ROAD CROSSING 6"FOR PUMP DIVISION	WOLF CROSSING, CRENSHAW 6"	\$70	\$190	\$564
607 0320	PUMP/DIAPHRAGM/3" CAST IRON	NOMAD NT80/AAA	\$75	\$196	\$588
621 0400	PUMP/DOUBLED DIAPHRAGM/4"/DSL	SMALLINE SL4DDPYM, SMALLINE SL4DDPHE, SMALLINE SL4DDPYE, SMALLIN SL4DDPYM	\$75	\$230	\$606
619 0400	PUMP/SUBMERSIBLE/4"/HYD	MAC 4M, HYDRATEC S4T, PIONEER HS4-0, D&D 4D	\$85	\$207	\$621
619 0600	PUMP/SUBMERSIBLE/6"/HYD	D&D 6S, PIONEER HS6-0, D&D 6T, MAC 6M	\$90	\$240	\$719
628 0020	ROAD CROSSING 12"FOR PUMP DIVISION	RED ROOS 20', RWN 10SL16, CRENSHAW 12"', INDUSTST 12RDCR	\$95	\$256	\$769
615 0470	PUMP/TRASH/4"/CAST IRON	GORMANRU 14C2F3L	\$100	\$261	\$784
612 0300	PUMP/SUBMERSIBLE/3"/ELEC	MODY M304T, GRINDEX TUBO, MULTIQUI ST3020BC, TSURUMI KTV2-55	\$100	\$261	\$784
615 0670	PUMP/TRASH/6"/CAST IRON	REE PUMP 6" TRASH, REE-PUMP 6" TRASH, TEE PUMP 6" TRASH	\$125	\$350	\$941
601 0440	PUMP/WEELPOINT/4" MASPORT VAC/DSL	ALCO WT46M54	\$140	\$383	\$1,090
628 0040	ROAD CROSSING 12"DBL-WIDE FOR PUMP DIV	CRENSHAW 12"	\$140	\$384	\$1,153
619 0920	PUMP/SUBMERSIBLE/12"/HYD	PPSI 12 IN HE	\$145	\$392	\$1,176
607 0230	PUMP/DIAPHRAGM/2" POLYPROPYLENE	VERSAMAT E2PA5T5T, WILDEN P800, WILDEN PV800, VERSAMAT E2PA5	\$145	\$393	\$1,177
615 0330	PUMP/TRASH/ELEC/3"		\$145	\$393	\$1,177
607 0240	PUMP/DIAPHRAGM/2" STAINLESS STEEL	VERSAMAT E2SA6T55, VERSAMAT E2SA6T55, VERSAMAT E2SA3D33, VERSAMAT E2SA6T5T	\$155	\$414	\$1,241
601 0660	PUMP/WEELPOINT/6" MASPORT VAC/DSL	PIONEER PP66S12L, PIONEER PP66	\$160	\$436	\$1,307
616 0400	PUMP/TRASH/VACUUM ASSIST/4"	PREMIER 4NNT-RP, CORNELL 4NNT, PIONEER PP44S10L, PREMIER 4NNT	\$165	\$440	\$1,320
601 0860	PUMP/WEELPOINT/8" MASPORT VAC/DSL/M10	PIONEER WP86C12L, ALCO WP5WBM1	\$185	\$501	\$1,372
607 0330	PUMP/DIAPHRAGM/3" POLYPROPYLENE	VERSAMAT E3PZ5T55, VERSAMAT E3PQ5T55, VERSAMAT E3PZ6X65, WILDEN P1500	\$185	\$497	\$1,490
615 0440	PUMP/TRASH/ELEC/4"	PACO 10-30706, PACO 10-30707, PIONEER PE4, PIONEER PE4011L	\$200	\$523	\$1,568
612 0400	PUMP/SUBMERSIBLE/4"/ELEC	TSURUMI KTZ45.5, GRINDEX MASTERH, GRINDEX MAJOR N, MODY G-530T	\$190	\$523	\$1,568
607 0340	PUMP/DIAPHRAGM/3"/STAINLESS STEEL	VERSAMAT E3SA6T55, VERSAMAT E3SA3R33, VERSAMAT 2013 E3S, VERSAMAT E3SA5B65	\$190	\$523	\$1,568
607 0210	PUMP/DIAPHRAGM/2" STAINLESS STEEL/HD		\$190	\$523	\$1,568
616 0600	PUMP/TRASH/VACUUM ASSIST/6"	PIONEER PP66S12L, PREMIER 6NNT-RP, CORNELL 6NNT, SYKES GP150MC	\$170	\$510	\$1,575

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AFFECTED REGIONS / BRANCHES

EFFECTIVE DATES: FROM: 06/01/2016 THROUGH: 03/31/2017

APPROVAL #: N19061A

IC #	DESCRIPTION	TYPICAL MAKE/MODELS	DAY	WEEK	MONTH
SMALL TOOLS - AIR & ACCESSORIES					
039 0400	SCALER/PISTON/AIR	TEXAS T-3	\$10	\$20	\$65
039 0500	SCALER/NEEDLE/SCALER FLUX/AIR	TEXAS TX1BLTNS, TEXAS TX1BLTN, APT 18428, TEXAS TX1BLTCS	\$20	\$50	\$140
039 0100	SCALER/PLAIN/AIR	EDCO ALR-E, EDCO ALR-5, EDCO ALR-BS, EQUIPDEV 4" SCALE	\$40	\$85	\$255
015 0300	CLAY DIGGER/30-39"/AIR	APT 118, APT 118, KENT 18R, APT 5202	\$40	\$100	\$280
051 0020	AIR AFTER COOLER 1001-2000 CFM	HANKINSO ACFS1000, HANKISON ACFS1600, RECO RACA1600	\$200	\$545	\$1,250
052 0040	DRYER/750-1400CFM/AIR	ARROW RH800, DELTECH HB800, DELTECH LS760	\$265	\$730	\$2,050
052 0050	DRYER/1500-1800CFM/AIR	AIRTEK TW1500A1, ARROW RH1800, HANKISON RDH1550, QUINCY QDTHR160	\$5	\$10	\$2,400
SMALL TOOLS - AIR MOVING EQUIPMENT					
003 0038	AIR HOSE 300PSI 3/4"X50'		\$10	\$15	\$35
714 0020	BLOWER/FLOOR DRYER/ELECTRIC	DRIEAZ F-351, DRIEAZ F351, VANO 175, PRIMEAIR #8	\$20	\$50	\$100
003 0364	CLOTH WRAP AIR HOSE 400PSI 2"X50'		\$25	\$55	\$168
008 0930	COMPRESSOR/ATTACHMENT/WATER SEPARATOR 1"	AIRSCIEN ME-800S, AIRSCIEN ME800, TANNER T87, LAMAN 140	\$40	\$115	\$325
003 5949	WIRE WRAP AIR HOSE 400PSI 3"X25'		\$60	\$154	\$481
SMALL TOOLS - DRILL EQUIPMENT AND TOOLS					
019 0800	ROCK DRILL/60-69"/AIR	APT 155, ATLASCOP RH658-L, JET RD-60, APT 05233	\$35	\$85	\$200
SMALL TOOLS - ELECTRICAL EQUIPMENT					
003 7100	BLIND FLANGE 12"		\$20	\$50	\$75
531 0001	REEFER PANEL 30 GANG	PTS TPB50M, PTS P2003T, APS 50FS6G, PTS TPB50	\$15	\$25	\$75
514 0030	SPLITTER PANEL/400 AMP/CAMLOCK	LEX DB400N1J, TRYSTAR 400A	\$65	\$175	\$350
531 0050	PORTABLE 200 AMP QUAD BOX	LEX PH360J3, BRIDGEWA 10P.ALFS, APS 30K-10P, TRYSTAR TSTP-200	\$75	\$200	\$400
538 0010	ARROW BOARD	WANGO WTSP55, SOLARTEK AB0525D, SOLARTEK SILENT, SOLARTEK AB0515D	\$75	\$245	\$425
514 0400	ELECTRICAL PANEL I LINE 400 AMP	TRYSTAR I-LINE, ALAMEDA 400A, TRYSTAR 400A	\$110	\$300	\$600
549 0990	STEPDOWN TRANSFORMER 480-208V	CONST PDC30, APS 30KVA, CEP 99702, ACME TRANSFOR	\$145	\$400	\$878
514 0800	ELECTRICAL PANEL I LINE 800AMP	TRYSTAR I-LINE	\$255	\$700	\$1,400
514 0200	Created by EQPBAL		\$440	\$1,200	\$2,400
549 0820	TRANSFORMER 2500KVA 4160V SUBSTATION	ALSTOM 2500KVA, COOPER TR-64, VANTRAN 2500KVA, GE 2500KVA	\$780	\$2,000	\$4,394
SMALL TOOLS - LIGHTING EQUIPMENT					
551 0140	LIGHT/W/OUT TRANSFORMER/INCANDESCENT/12V	PTS 100XHL-1, SPECIALT E30DW75, SPECIALT HEP100DW	\$15	\$30	\$90
551 0150	LIGHT/INLINE/INCANDESCENT/12V	BOSS HEP100DW, CHAMBERS SIHEP100, POWER 100XHL12, PTS 100XHL12	\$20	\$50	\$130
587 0100	LIGHT/PEDESTAL/1000 WATT	CHAMBERS T25QI-UL, BOSS T25QI-UL, PTS LSA5002Q, BOSS LC11MH	\$30	\$65	\$185
537 0200	LIGHT/PEDESTAL/2000 WATT	WORKSITE CL21-MH, CEP 5322, ALLMOND PAL2500W	\$25	\$65	\$185
551 0020	LIGHTS/PORTABLE	PTS 13XHLDC, PTS TLV412, SPECIALT E324P	\$40	\$105	\$240
660 0170	BALLOON LIGHT	MULTIQUI GBC, MULTIQUI GBW, IR BL2000, DOOSAN BL2000	\$40	\$115	\$295
537 0910	LIGHT/CART/1000WATT	BULLDOG BD1000MH	\$35	\$90	\$305
551 0410	LIGHT/STRING/EXP PROOF INCANDESCENT/12V	BOSS SLEXP812, CHAMBERS SL-8EXP, CHAMBERS SL-EXP8, CHAMBERS SL-EXP8-	\$65	\$145	\$425
551 0510	LIGHT/EXP PROOF/AIR BULB/250WATT/STAND	SAFETY A-0445	\$90	\$250	\$570
SMALL TOOLS - MISCELLANEOUS					
755 0610	BLOWER/VENTILATING	DRIEAZ F-174, DRIEAZ F174, DRIEAZ F174-BLU, DRI-EAZ F174	\$20	\$60	\$165

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SMALL TOOLS - SAWS & ACCESSORIES					
621 0160	SAW/CIRCULAR/16"/ELECTRIC	MAKITA 5402NA	\$35	\$75	\$180
521 0930	SAW/MITRE SLIDE/COMPOUND 12"	MAKITA LS1214, DEWALT DW716, DEWALT DW718, MAKITA LS1212	\$40	\$100	\$240
647 0140	CHAIN SAW/14"/GAS	STIHL MS170, STIHL MS29016, STIHL MS192C-E, STIHL MS241-14	\$35	\$80	\$265
647 0180	CHAIN SAW/18"/GAS	STIHL MS290, STIHL MS250, STIHL MS250-18, STIHL MS260	\$40	\$100	\$270
647 0160	CHAIN SAW/16"/GAS	STIHL MS290, STIHL MS260, STIHL MS261, STIHL MS261CM1	\$40	\$100	\$270
647 0660	CHAIN SAW/16"/ELEC	STIHL MSE180, STIHL MSE180CK, STIHL MSE140	\$40	\$100	\$300
647 0200	CHAIN SAW/20"/GAS	STIHL MS391, STIHL MS290, STIHL MS390, ECHO CS-520	\$45	\$115	\$300
647 0240	CHAIN SAW/24"/GAS	STIHL MS441, STIHL MS441RCM	\$55	\$135	\$320
134 0010	SAW/CUT OFF/CONCRETE/HAND/12"/GAS	STIHL TS410, STIHL TS400, TARGET S80/12	\$45	\$140	\$330
133 0100	SAW/WALK BEHIND/MANUAL/1-9HP/GAS	CORECUT CC1200, HUSQVARN FS309	\$60	\$155	\$340
028 0020	SAW/BAND/HAND/AIR	UNITEC 56003001, CLECO 136BSV-4, CSUNITEC 5600300, CSUNITEC 136BSV4	\$50	\$125	\$340
134 0020	SAW/CUT OFF/CONCRETE/HAND/14"/ELEC	HUSQVARN K3000, HUSQVARN K3000 WE, DEWALT D28755, PARTNER K3000/14	\$50	\$135	\$355
135 0030	SAW/BRICKSAW/1-9HP/GAS	DITEQ T10007, EDCO 26400, EDCO BB14G, HUSQVARN MS355	\$55	\$150	\$360
133 0110	SAW/WALK BEHIND/MANUAL/10-19HP/GAS	EDCO DS-18, HUSQVARN FS400-18, EDCO DS16A, MULTIQUI SP118	\$60	\$140	\$370
134 0060	SAW/CUT OFF/CONCRETE/HAND/16"/GS	HUSQVARN K970, HUSQVARN K960, STIHL S700-16, STIHL TS800	\$65	\$160	\$415
134 0050	SAW/CUTOFF/CNCR/HAND/14"/GAS SEE 1340130	STIHL TS420, HUSQVARN K760, STIHL TS400, HUSQVARN K750	\$55	\$140	\$455
647 0280	CHAIN SAW/28"/GAS	STIHL MS441, ECHO CS-8000, STIHL MS441CM-	\$85	\$200	\$460
133 0210	SAW/WALK BEHIND/SELFPROP/10-19HP/GAS	HUSQVARN FS513-18, TARGET PACIV19H, MULTIQUI SP2-S13, MULTIQUI SP2S20H	\$70	\$190	\$480
133 0220	SAW/WALK BEHIND/SELFPROP/20-29HP/GAS	HUSQVARN FS620-20, EDCO SS20, TARGET PACIV20H, EDCO S20-20H	\$85	\$220	\$650
133 0230	SAW/WALK BEHIND/SELFPROP/30-39HP/GAS	TARGET PRO35III, EDCO SS28, HUSQVARN FS3500	\$140	\$345	\$655
133 0850	SAW/WALK BEHIND/SELFPROP/30-39HP/DSL	HUSQVARN FS4800D, HUSQVARN FS4800D3	\$105	\$330	\$800
133 0800	SAW/WALKBEHIND/SELFPROP/60-69HP/DSL	DIAMOND CC6560XL, HUSQVARN FS6600, HUSQVARN 96588541	\$145	\$415	\$1,090
133 0650	SAW/WALK BEHIND/SELFPROP/50-59HP/DSL	HUSQVARN FS4600	\$185	\$495	\$1,150
SMALL TOOLS - SHOP EQUIPMENT					
650 0670	DOLLY	MCMMASTER 23135T13, WILSON H5WT3660, PACKER PC600BL, SKARNES M-4-6	\$20	\$45	\$80
650 0700	FAN UP TO 48"	FLAGRO AMF-50, GRAINGER 7AP15, GRAINGER 3C187, HEATWAGO FN-42	\$30	\$65	\$185
SMALL TOOLS - WASHING EQUIPMENT					
766 0010	WASHER/1000-1999PSI/GAS	MI-T-M CD20030M, MI-T-M CD-2003-, MI-T-M CD20033M, PRESSURE EB3015HG	\$55	\$160	\$385
766 0020	WASHER/2000-2999PSI/GAS	MI-T-M CW25054M, PRESSURE EB3025HG, MI-T-M CA-2703, KARCHER -252737	\$60	\$165	\$395
766 0030	WASHER/3000-3999PSI/GAS	MI-T-M JCW3504, MI-T-M CW-3504-, MI-T-M CW3504, PRESSURE EB4035HG	\$65	\$165	\$400
766 0030	WASHER/3000PSI/DSL	YANMAR DDCWW, DSLAMERI YID3046E, GULF TEC KD3004, MI-T-M CW-35045	\$90	\$235	\$595
766 0520	WASHER/2000-2999PSI/GAS/HOT	KARCHER SGP30251, MI-T-M HSP2403, MI-T-M HSP-2403	\$95	\$255	\$725
766 0530	WASHER/3000-3999PSI/GAS/HOT	MI-T-M HSP3504, SHARK SGP35303, MI-T-M HSP35043, PRESSURE 4012-10G	\$95	\$255	\$725
766 0040	WASHER/4000-4999PSI/GAS	PRESSURE EB4040HG, MI-T-M CW40044M, MI-T-M JCW-4004, SIMPSON WB4200	\$85	\$225	\$735
766 0830	WASHER/3000-4000PSI/HOT/TRAILER MNT/GAS	MI-T-M HS-3505, MI-T-M HS-3505-, MI-T-M HS3505-1, SHARK RS-3500	\$130	\$380	\$1,035
766 0050	WASHER/5000-5999PSI/GAS	MI-T-M CWC-5004, MI-T-M CWC50041, MI-T-M CWC50043, SIMPSON WS5040H	\$75	\$215	\$1,385

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TRUCKS - BOX DUMP, FLATSTAKE, FLATBED, UTILITY, WATER, & SPECIALTY

VEHICLES - PICKUP TRUCKS, VANS, & SUVs

659	0040	TRUCK/PICKUP/SUPERCAB/RANGERCCLASS/GAS/2WD	FORD RANGER, NISSAN FRONTIER, GMC CANYON	\$105	\$290	\$820
659	0160	TRUCK/PICKUP/SUPERCAB/F150CLASS/GAS/2WD	FORD F150, CHEVY 1500, GMC 1500, CHEVY SILVERAD	\$140	\$395	\$775
659	0170	TRUCK/PICKUP/SUPERCAB/F150CLASS/GAS/4WD	FORD F150, CHEVY 1500, GMC 1500, CHEVY SILVERAD	\$105	\$405	\$795
659	0100	TRUCK/PICKUP/F150CLASS/GAS/2WD	FORD F150, GMC 1500, CHEVY 1500, FORD F-150	\$110	\$355	\$845
659	0100	TRUCK/PICKUP/F250CLASS/DSL/2WD	FORD F250	\$110	\$355	\$845
659	0070	TRUCK/PICKUP/SUPERCAB/RANGERCCLASS/GAS/4WD	FORD RANGER, CHEVY COLORADO, GMC CANYON	\$145	\$400	\$900
659	0250	TRUCK/PICKUP/F250CLASS/GAS/2WD	FORD F250	\$130	\$375	\$915
659	0060	TRUCK/PICKUP/F150CLASS/GAS/4WD	FORD F150, GMC 1500, CHEVY 1500, GMC SIERRA	\$125	\$365	\$965
659	0260	TRUCK/PICKUP/F250CLASS/GAS/4WD	FORD F250, CHEVY 2500, RAM 2500, GMC 2500	\$140	\$385	\$995
659	0060	TRUCK/PICKUP/F250CLASS/DSL/4WD	FORD F250, RAM 2500	\$135	\$400	\$995
659	0270	TRUCK/PICKUP/SUPERCAB/F250CLASS/GAS/2WD	FORD F250, CHEVY 2500	\$125	\$370	\$1,020
659	0050	VAN/PASSENGER/E150CLASS/GAS	FORD E150-P, CHEVY 3500-VAN	\$125	\$485	\$1,030
659	0070	VAN/CARGO/E250CLASS/GAS	FORD E250, GMC 2500-VAN, CHEVY EXPRESS, GMC SAVANA-C	\$135	\$980	\$1,035
659	0260	TRUCK/PICKUP/SUPERCAB/F250CLASS/GAS/4WD	FORD F250, GMC 2500, CHEVY 2500	\$215	\$465	\$1,050
659	0070	TRUCK/SPORT UTILITY/ESCAPE CLASS/GAS	FORD ESCAPE, FORD EDGE, JEEP PATRIOT	\$165	\$450	\$1,080
659	0060	TRUCK/SPORT UTILITY/EXPLORER CLASS/GAS	FORD EXPLORER, CHEVY TAHOE, CHEVY TRAVERSE	\$165	\$465	\$1,090
659	0080	VAN/CARGO/E350CLASS/GAS	FORD E350-C	\$115	\$325	\$1,105
659	0280	TRUCK/PICKUP/SUPERCAB/F250CLASS/DSL/4WD	FORD F250, GMC 2500, CHEVY 2500, CHEVROLE 2500	\$155	\$500	\$1,135
659	0300	TRUCK/PICKUP/CREWCAB/F150CLASS/GAS/2WD	FORD F150, TOYOTA TUNDRA, CHEVY SILVERAD, GMC 1500	\$160	\$510	\$1,140
659	0180	TRUCK/PICKUP/CREWCAB/F150CLASS/GAS/4WD	FORD F150, NISSAN TITAN, CHEVY 1500, DODGE 1500	\$170	\$525	\$1,150
659	0040	TRUCK/SPORT UTILITY/EXPEDITION CLASS/GAS	FORD EXPEDITI	\$170	\$465	\$1,160
659	0290	TRUCK/PICKUP/CREWCAB/F250CLASS/GAS/2WD	FORD F250, CHEVY 2500, FORD F250XL	\$180	\$495	\$1,260
659	0140	TRUCK/PICKUP/CREWCAB/F350CLASS/GAS/4WD	FORD F350, CHEVY 3500, CHEVY SILVERAD, GMC 3500	\$175	\$565	\$1,260
659	0210	TRUCK/PICKUP/CREWCAB/F250CLASS/GAS/4WD	FORD F250, RAM 2500, CHEVY 2500, DODGE 2500	\$185	\$520	\$1,285
659	0140	TRUCK/PICKUP/CREWCAB/F350CLASS/DSL/4WD	FORD F350, RAM 3500, CHEVY 3500, FORD F350XL	\$195	\$680	\$1,295
659	0210	TRUCK/PICKUP/CREWCAB/F250CLASS/DSL/4WD	FORD F250, DODGE 2500, CHEVY 2500, RAM 2500	\$190	\$695	\$1,295
659	0020	VAN/PASSENGER/E350CLASS/GAS	FORD E350-PV, FORD E350, CHEVY EXPRESS, GMC EXPRESS	\$130	\$500	\$1,350

VEHICLES - TRAILERS & ACCESSORIES

672	0100	TRAILER/STORAGE/10'	SPIN 10, WATERFRO 10', OAKLAND 10', TRANSAMR 10FT	\$20	\$40	\$95
672	0200	TRAILER/STORAGE/20'	WATERFRO 20', OAKLAND 20', TRANSAMR 20', SPIN 20	\$20	\$45	\$105
667	0040	TRAILER/SMALL EQUIPMENT/ROTOTILLER	BARRETO 3X4TBT, BARRETO E3X4TBT, BARRETO 3X8TILT	\$20	\$45	\$110
672	0180	TRAILER/STORAGE/16'	OAKLAND 16', SPIN 16, WATERFRO 16', TRANSAMR 16FT	\$20	\$40	\$120
667	0070	TRAILER/SMALL EQUIPMENT/GENERAL	BEST 5X8TILT, BIGTEX 35SA-10, EZDUMP UT4X8, JC (MOWER)	\$20	\$50	\$120
667	0080	TRAILER/SMALL EQUIPMENT/STUMP GRINDER	TORO TRX/STX, VERMEER TLR25, VERMEER TLR-25, TORO TRX-STX	\$20	\$50	\$120
667	0050	TRAILER/SMALL EQUIPMENT/TRENCHER	D-W S1A, HUDSON HC7, BARRETO E4X8, TORO 22979	\$20	\$60	\$120
675	0001	TRAILER/EQUIPMENT	CARRYON 5X8G, MILLER MULETRA, BEAVER SD, MISCELLA MISCELL	\$20	\$45	\$125
667	0050	TRAILER/SMALL EQUIP/SCISSOR LIFT/SINGAXL	REDIHAUL ML7480S, REDIHAUL ML5460, BIL-JAX ET7000	\$25	\$55	\$145
672	0240	TRAILER/STORAGE/24'	SPIN 24, OAKLAND 24', WATERFRO 24', TRANSAMR 24FT	\$25	\$55	\$165
672	0400	TRAILER/STORAGE/40'	WATERFRO 40', SPIN 40, TRANSAMR 40', OAKLAND 40'	\$30	\$65	\$200
676	0010	TRAILER/TILT/1 1/2TON	CROFT 010TSA8, D/W AWN EQ, N/A X10 D/W	\$35	\$80	\$225
675	0010	TRAILER/EQUIPMENT/1-TON	VERMEER TLR30, CARRYON 6X12, BARRETO 4X8TBT, D-W S1A	\$30	\$75	\$250
675	0020	TRAILER/EQUIPMENT/2-TON	PORTCITY 6'X12', PORTCITY 6'X10', ANDERSON LS612, JACKSSON 83'''	\$30	\$75	\$250
668	0020	TRAILER/BOX/5'X8'/SINGLE AXLE	BEST 5X8US, EZDUMP UT5X8BOX, MARKSMAN UT5X8END, OLYMPIC LS35608R	\$40	\$110	\$265

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			DAY	WEEK	MONTH	
WELDING EQUIPMENT						
768	0600	WELDER/500-549AMPS/DSL/TOW	LINCOLN VANTAGE5, MILLER BIGBLUE5, LINCOLN SAE-500	\$85	\$230	\$535
775	0860	WELDER/1100-1199AMPS/ELEC/STAT	MILLER CST-280, MILLER CMT-280, MILLER PN: 9075	\$85	\$230	\$560
779	0300	PLASMA CUTTER/30 AMP	MILLER SPEC300	\$110	\$300	\$597
768	0800	WELDER/600-649AMPS/DSL/TOW	MILLER DU-OP	\$110	\$300	\$765

US COMMUNITIES GOLD

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AFFECTED REGIONS / BRANCHES

EFFECTIVE DATES: FROM: 06/01/2016 THROUGH: 03/31/2017

APPROVAL #: N19061A

IC #	DESCRIPTION	TYPICAL MAKE/MODELS	DAY	WEEK	MONTH
	Pump and Power Set Up Fee HERC Personnel Standard Hours - Posted Shop Labor Rate Overtime Hours - Posted Shop Labor Rate times 1.5 Outside Personnel - Cost Plus 10%				
	Stand By or Emergency Contingency Rates for Pump and Power Pump - 30% off applicable rate schedule Power - minimum 10% off applicable rate schedule Minimum 5-month stand by rental				
	Equipment Set Up Fees - Pump and Power HERC Personnel - Posted Shop Labor Rate HERC Personnel Overtime - Posted Shop Labor Rate times 1.5 Outside Labor - Cost Plus 10%				
	Over Meter Charges Standard allotted hours: A one day's rental will allow 8 hours of use A week's rental will allow 40 hours of use A monthly rental allows 176 hours of use				
	If the usage meter exceeds the above usage upon return additional charges listed below will apply. 1/16th of the daily rate for daily rentals • 1/80th of the weekly rate for weekly rentals • 1/352nd of the monthly rate for monthly rentals				
	Double and Triple Shifts: • Double shifts (16 hours per day) are one and a half times the daily rate • Triple shifts (24 hours per day) are two times the daily rate				
	Note: This information is especially important when renting such equipment as pumps and generators.				
	Over Mileage Charges Standard allotted mileage for Pick-up Trucks (1/4 ton to 1 ton size): A one day's rental will allow 100 miles of use A week's rental will allow 500 miles of use A monthly's rental allows 1500 miles of use If the odometer exceeds the above usage upon return an additional charge of \$0.20 per mile will apply. Standard allotted mileage for Stake Body Trucks and Crane Trucks: A one day's rental will allow 50 miles of use A week's rental will allow 250 miles of use A monthly's rental allows 750 miles of use If the odometer exceeds the above usage upon return an additional charge of \$0.25 per mile will apply. Standard allotted mileage for Dump Trucks and Water Trucks: A one day's rental will allow 50 miles of use A week's rental will allow 250 miles of use A monthly's rental allows 750 miles of use If the odometer exceeds the above usage upon return an additional charge of \$0.50 per mile will apply				

CUSTOMER NUMBERS

CUSTOMER NAME	CUSTOMER NUMBER
US COMMUNITIES GOLD	MULTIPLES

US COMMUNITIES GOLD

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**COOPERATIVE PROCUREMENT CONTRACT BETWEEN
THE CITY OF SAN DIEGO
AND
HERTZ EQUIPMENT RENTAL CORPORATION
FOR EQUIPMENT RENTAL**

I. RECITALS

A. San Diego Municipal Code (SDMC) section 22.3208 authorizes the City of San Diego (City) to use a cooperative procurement contract awarded by another agency where the City's Purchasing Agent certifies in writing that the cooperative procurement contract is in the City's best interests, to the City's economic advantage, and the agency's contract was awarded using a process that complies with the policies, rules, and regulations developed and implemented by the City Manager.

B. On October 15, 2013, North Carolina State University (NCSU) issued Request for Proposal (RFP) #63-JGD10070 for equipment rental. The RFP was advertised for the following seven (7) days: October 18, 21, 23, 25, 28, 30 and November 1, 2013, in the Daily Journal of Commerce. The RFP was also advertised in the Hawaii Tribune-Herald on October 19-25, 2013. Both are newspapers of general circulation. U.S. Communities Government Purchasing Alliance advertised the RFP on their website on October 21, 2013. The proposals were due on November 14, 2013. Therefore, the RFP was advertised for one day in a newspaper of general circulation at least 10 days before proposals were due.

C. On April 1, 2014, based on the results of the competitive process, NCSU awarded a contract with Hertz Equipment Rental Corporation (Contractor) and executed the North Carolina State University Agreement with Contractor, identified as NCSU Contract Control #31172. NCSU's RFP, including Addendum #1 dated November 1, 2013, Hertz Equipment's response to the RFP, and the NCSU Contract Control #31172 is cumulatively referred to as the "Master Agreement" (attached as Exhibit 1).

D. On March 23, 2015, the City's Purchasing Agent certified in writing that the Master Agreement meets the requirements set forth in SDMC section 22.3208.

E. Contractor has agreed to provide to City the same pricing offered to NCSU for equipment rental consistent with the terms and conditions in the Master Agreement except as modified herein.

II. GENERAL PROVISIONS

In consideration of the above recitals and mutual covenants and conditions set forth in this Contract, and for good and valuable consideration, the sufficiency of which is hereby acknowledged, City and Contractor hereby agree to the terms and conditions as set forth in the Master Agreement with the exception of the following modifications:

1. Incorporation. This Contract shall fully incorporate the Recitals which the parties agree are true and correct.

2. Effective Date. This Contract is effective on the last date that this Contract is signed by City and Contractor and approved by the City Attorney through March 31, 2017, with up to an additional two, one year option periods, which may be exercised at City's sole and absolute discretion subject to the restrictions in San Diego Charter section 99. City, through the Mayor or his designee, may exercise the option by written notice to Contractor sent thirty (30) days prior to the expiration of the current term. Contractor may not decline the option to renew. The total duration of this Contract, including the exercise of any options under this section, shall not exceed five (5) years without approval of the City of San Diego Council by Ordinance.

3. Early Termination. Contractor must provide written notice within ten (10) calendar days of the date in which the Master Agreement is terminated to the Contract Administrator identified in Section III, below. Such written notice must explain the basis for termination and the date upon which the termination is effective. Early termination of the Master Agreement by NCSU or Contractor, or failure by NCSU to exercise an option to extend the Master Agreement, shall not in any way affect the existence of this Contract.

4. Compliance with Controlling Laws. Contractor shall comply with all applicable local, state, and federal laws and regulations. In addition, Contractor shall comply immediately with all directives issued by City or its authorized representatives under authority of any laws, statutes, ordinances, rules, or regulations.

5. Governing Law. The Contract shall be deemed to be made under, construed in accordance with, and governed by the laws of the State of California without regard to the conflicts or choice of law provisions thereof.

6. Jurisdiction and Venue. The venue for any suit concerning this Contract, the interpretation of application of any of its terms and conditions, or any related disputes shall be in the County of San Diego, State of California.

7. Modifications. The modifications described in Exhibit 2, which is attached hereto and incorporated herein by reference, shall affect only the page(s) and section(s) and terms and conditions referred to herein. All other terms and conditions of the Master Agreement shall be in full force and effect as to City and Contractor as incorporated in this Contract.

III. CONTRACT ADMINISTRATOR

1. Contract Administrator. The Purchasing and Contracting Department is the Contract Administrator for the purposes of this Contract.

2. Notices. Unless otherwise specified, in all cases where written notice is required under this Contract, service shall be deemed sufficient if the notice is personally delivered or deposited in the United States mail, with first class postage paid. Proper notice shall be effective on the date of personal delivery or five (5) days after deposit in the United States postal mailbox. Notices shall be sent to:

Purchasing & Contracting Department, Attention: Brent Krohn
1200 Third Avenue, Suite 200, MS 56P
San Diego, CA 92101
BKrohn@SanDiego.gov
619-239-6044

IV. COMPENSATION

1. City shall pay Contractor for the goods or services provided in accordance with this Contract in an amount not to exceed \$2,999,999. Contractor is not obligated to provide goods or services in excess of this amount, and does so at its own risk, unless this Contract is amended in writing duly executed by City and Contractor increasing this not-to-exceed amount. The total duration of this Contract, including the exercise of any options under this section, shall not exceed five (5) years without approval of the City of San Diego Council by Ordinance

2. Annual Appropriation of Funds. Contractor acknowledges that the contract term may extend over multiple City fiscal years, and agrees that work and compensation under this Contract is contingent on the City Council appropriating funding for and authorizing such work and compensation for those fiscal years. City may terminate the Contract if sufficient funds are not duly appropriated and authorized for any given fiscal year, or if funds appropriated and authorized for this Contract are exhausted before the fiscal year concludes. City is not obligated to pay Contractor for any amounts not duly appropriated and authorized by the City Council.

V. CONTRACT

1. Contract Documents. This Contract consists of this Contract and its Exhibits, the North Carolina State University's RFP # 63-JGD10070, the Hertz Equipment Rental Corporation's Response to RFP, the North Carolina State University Agreement with Contractor, identified as NCSU Contract Control #31172, including any Amendments and Addendums and the City of San Diego/US Communities Gold Pricing Pages valid thru March 31, 2017, which are attached as Exhibits hereto and incorporated by reference (collectively, "Contract Documents"). These documents together contain all the terms and conditions of the Contract between City and Contractor.

2. Contract Interpretation. The Contract Documents completely describe the goods and/or services to be provided. Contractor shall provide any goods or services that may reasonably be inferred from the Contract Documents or from prevailing custom or trade usage as being required to produce the intended result whether or not specifically called for or identified in the Contract Documents. Words or phrases which have a well-known technical or construction industry trade meaning and are used to describe goods or services will be interpreted in accordance with that meaning unless a different definition has been provided in the Contract Documents.

3. Precedence. In resolving conflicts resulting from errors or discrepancies in any of the Contract Documents, City and Contractor will use the order of precedence as set forth below.

The document in highest order of precedence controls. Inconsistent provisions in the Contract Documents that address the same subject, are consistent, and have different degrees of specificity, are not in conflict and the more specific language will control. The order of precedence from highest to lowest is as follows:

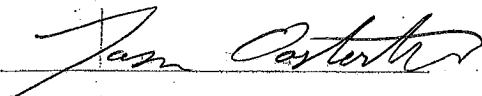
- 1st This Contract
- 2nd City of San Diego/US Communities Gold Pricing Sheets from Hertz valid through March 31, 2017
- 3rd North Carolina State University Agreement with Contractor, NCSU Contract Control #31172
- 4th Hertz Equipment Rental Corporation's Response to RFP #63-JGD10070
- 5th North Carolina State University's RFP#63-JGD10070 and Addendum #1

4. Counterparts. This Contract may be executed in counterparts which, when taken together, shall constitute a single signed original as though all parties executed the same page.

5. Public Agencies. Other public agencies as defined by California Government Code section 6500 may choose to use the terms of this Contract, subject to Contractor's acceptance. City is not liable or responsible for any obligations related to a subsequent agreement between Contractor and another public agency.

IN WITNESS WHEREOF, this Contract is executed by City and Contractor acting by and through their authorized officers.

[Contractor] **Hertz Equipment Rental Corporation**

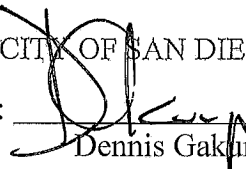
By: 

Name: JASON OOSTERBEEK

Title: VICE PRESIDENT

Date: 5-20-15

THE CITY OF SAN DIEGO

By: 

Dennis Gaklinga

Director

Purchasing & Contracting

Date: 05/22/15

Approved as to form this 22 day of

May, 2015.

JAN I. GOLDSMITH, City Attorney

By: 

Deputy City Attorney

Print Name: Lara Easton

CITY OF SAN DIEGO
US COMMUNITIES
GOLD PRICING
PAGES
EFFECTIVE
APRIL 1, 2014 TO
MARCH 31, 2017

CITY OF SAN DIEGO / US COMMUNITIES GOLD



AFFECTED REGIONS / BRANCHES

EFFECTIVE DATES: FROM: 04/01/2014 THROUGH: 03/31/2017

APPROVAL #: 190616A

IC #	DESCRIPTION	TYPICAL MAKE/MODELS	DAY	WEEK	MONTH
514 0001	MISC		\$145	\$400	\$800
549 0240	MISC		\$455	\$1,250	\$2,744
549 6908	MISC		\$15	\$25	\$50
626 0220	MISC		\$230	\$621	\$1,862
779 0520	MISC		\$130	\$349	\$697
779 0900	Created by EQPBAL		\$475	\$1,300	\$2,997

ACCESSORIES

270 0030	FORK ATTACHMENT/WHEEL LOADER	MELROE 6540183, PEMBERTON L300608	\$30	\$70	\$300
270 0060	SWEEPER/LOADATT	MELROE 6707144	\$55	\$175	\$400
270 0080	ROOTRAKE/LOADER/LARGE W/O CLAMP	PEMBERTON L300, JRB QC300LR	\$55	\$200	\$400
270 0100	AUGER ATTACHMENT/LOADER	MELROE 6711874	\$45	\$110	\$285
270 0110	BUCKET/ATTACHMENT/GRAPPLE/WHEEL LOADATT	MELROE 6704770	\$40	\$110	\$305
270 0120	TRACK ATTACHMENT	MELROE MEL763T, GROUSER 13232-3	\$35	\$95	\$255
270 0130	BOOM/ATTACHMENT/LOADER	JRB	\$35	\$80	\$215
270 0180	FLOTATION TIRES/SKIDSTEER	AIRBOSS	\$40	\$105	\$275
270 0200	BUCKET/ATTACHMENT/LIGHT MATERIAL/LOADER	JRB	\$60	\$160	\$380
270 0230	SNOWBLADE/MANUAL/ATTACHMENT/LOADER	PRO-TECH	\$115	\$325	\$850
270 0240	SNOWBLADE/HYDRAULIC/ATTACHMENT/LOADER	JRB QC10SPH	\$60	\$160	\$380
270 0250	LOADER BUCKET/WHEEL LOADER	MELROE 6576903	\$30	\$75	\$190
270 0370	BUCKET SWING EXCAVATOR	POWERLIFT TT-6	\$40	\$100	\$270
270 0500	BUCKET/ATTACHMENT/COMBINATION/LOADER		\$65	\$160	\$450

AERIAL EQUIPMENT

451 0250	PLATFORM LIFT/25'/MANUAL/STD	GENIE IWP25SDC	\$55	\$150	\$410
451 0300	PLATFORM LIFT/30'/MANUAL/STD	GENIE AWP30, JLG	\$85	\$215	\$405
451 0360	PLATFORM LIFT/36'/MANUAL/STD	JLG AM36DC	\$70	\$205	\$510
452 0120	PLATFORM LIFT/12'/ELEC/STD	UPRIGHT TM12	\$65	\$180	\$360
452 0150	PLATFORM LIFT/15'/ELEC/STD	GENIE GS-1530	\$55	\$145	\$345
452 0190	PLATFORM LIFT/19'/EL SEE ALSO 452-0790	JLG 1930ES, GENIE GS-1930, SKYJACK 3219	\$75	\$145	\$370
452 0200	PLATFORM LIFT/20'/ELEC/STD	JLG 2030ES, GENIE GS-2032, SKYJACK 3220	\$75	\$145	\$400
452 0260	PLATFORM LIFT/26'/ELEC/STD	GENIE GS-2632 AND GS-2646, JLG 2630ES, SKYJACK 3226 AND 4626	\$85	\$185	\$485
452 0320	PLATFORM LIFT/32'/ELEC/STD	GENIE GS-3246, JLG 3246ES, SKYJACK 4632	\$100	\$315	\$675
452 0400	PLATFORM LIFT/40'/ELEC/STD	JLG 4069	\$210	\$525	\$1,295
452 0790	PLATFORM LIFT/19'/EL SEE ALSO 452-0190	JLG 1930ES, 1932E, AND GENIE GS-1930	\$75	\$145	\$370
453 0120	LIFT PERSONNEL/12'/ELEC/VERTICAL LIFT	GENIE GR-12	\$85	\$175	\$375
453 0150	LIFT PERSONNEL/15'/ELEC/VERTICAL LIFT	GENIE GR-15	\$85	\$175	\$375
453 0200	LIFT PERSONNEL/20'/ELEC/VERTICAL LIFT	JLG 20MVL	\$95	\$200	\$400
455 0260	PLATFORM LIFT/26'/MEDITERRAIN/4X4/DSL	GENIE GS-2668RT	\$140	\$395	\$925
455 0320	PLATFORM LIFT/32'/MEDITERRAIN/4X4/DSL	GENIE GS-3268RT	\$145	\$355	\$1,000

US COMMUNITIES GOLD

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AFFECTED REGIONS / BRANCHES

EFFECTIVE DATES: FROM: 04/01/2014 THROUGH: 03/31/2017

APPROVAL #: 190616A

IC #	DESCRIPTION	TYPICAL MAKE/MODELS	DAY	WEEK	MONTH	
AERIAL EQUIPMENT						
458	0260	PLATFORM LIFT/26'/MEDIUM TERRAIN/4X4/DF	GENIE GS-2668RT	\$140	\$420	\$970
458	0430	PLATFORM LIFT/43'/MEDIUM TERRAIN/4X4/DF		\$210	\$600	\$1,500
461	0330	PLATFORM LIFT/33'/ROUGH TERRAIN/4X4/DL	GENIE GS-3384RT, JLG 3394RT	\$185	\$450	\$1,225
461	0430	PLATFORM LIFT/43'/ROUGH TERRAIN/4X4/DF	GENIE GS-4390RT, JLG 4394RT	\$220	\$520	\$1,500
461	0530	PLATFORM LIFT/53'/ROUGH TERRAIN/4X4/DF	GENIE GS-5390RT	\$235	\$685	\$1,785
461	0730	PLATFORM LIFT/33'/ROUGH TERRAIN/4WD/DSL	GENIE GS-3384RT, JLG 3394RT	\$210	\$510	\$1,385
461	0830	PLATFORM LIFT/43'/ROUGH TERRAIN/4WD/DSL		\$230	\$535	\$1,545
461	0930	PLATFORM LIFT/53'/ROUGH TERRAIN.4WD/DSL	GENIE GS-5390RT	\$285	\$780	\$2,150
463	0600	BOOM/60'4W/ARTICULATING/BIPOWERED	JLG M600J	\$285	\$795	\$2,150
465	0450	BOOM/45'2W/ARTICULATING/DUALFUEL	JLG 45HA, JLG 450A	\$200	\$550	\$1,550
465	0600	BOOM/60'2W/ARTICULATING/DUALFUEL	JLG 600A	\$285	\$795	\$2,150
466	0450	BOOM/45'4W/ARTICULATING/DUALFUEL	GENIE Z45/25, JLG 450A	\$200	\$550	\$1,550
466	0600	BOOM/60'4W/ARTICULATING/DUALFUEL	GENIE Z60/34, JLG 600A	\$285	\$795	\$2,150
466	0800	BOOM/80'4W/ARTICULATING/DUALFUEL	JLG 800A	\$495	\$1,435	\$3,995
467	0450	BOOM/45'2W/ARTICULATING/DSL	GENIE Z45/25, JLG 450A	\$200	\$550	\$1,550
468	0340	BOOM/34'4W/ARTICULATING/DSL	GENIE Z34/22	\$205	\$565	\$1,380
468	0400	BOOM/40'4W/ARTICULATING/DSL	JLG 40HA	\$190	\$550	\$1,495
468	0450	BOOM/45'4W/ARTICULATING/DSL	GENIE Z45/25, JLG 450A	\$200	\$550	\$1,550
468	0600	BOOM/60'4W/ARTICULATING/DSL	GENIE Z60/34, JLG 600A	\$285	\$795	\$2,150
468	0800	BOOM/80'4W/ARTICULATING/DSL	GENIE Z80, JLG 800A	\$495	\$1,435	\$3,995
468	0930	BOOM/125'4W/ARTICULATING/DSL	JLG 1250AJP	\$950	\$2,730	\$7,350
468	0940	BOOM/135'4W/ARTICULATING/DSL	GENIE Z-135/70	\$1,190	\$3,850	\$8,500
469	0300	BOOM/30'2W/ARTICULATING/ELEC	GENIE Z30/20N, JLG E300A	\$150	\$450	\$1,195
469	0340	BOOM/34'2W/ARTICULATING/ELEC	GENIE Z34/22N	\$165	\$475	\$1,295
469	0400	BOOM/40'2W/ARTICULATING/ELEC	JLG E400A	\$210	\$580	\$1,590
469	0450	BOOM/45'2W/ARTICULATING/ELEC	GENIE Z45/25, JLG E450A	\$210	\$525	\$1,595
469	0600	BOOM/60'2W/ARTICULATING/ELEC		\$285	\$800	\$2,425
469	0960	BOOM/60'4W/ARTICULATING/ELEC	JLG E600J	\$330	\$925	\$2,150
474	0340	MANLIFT/TOWABLE TRAILER/34'	GENIE TZ34/20	\$170	\$425	\$1,125
474	0500	MANLIFT/TOWABLE TRAILER/50'	GENIE TZ50/30	\$190	\$525	\$1,350
477	0400	BOOM/40'2W/TELESCOPIC/DSL	GENIE S-40, JLG 400S	\$190	\$550	\$1,495
478	0600	BOOM/60'2W/TELESCOPIC/DUALFUEL	JLG 60H, SNORKEL TBA60R	\$285	\$830	\$2,095
481	0400	BOOM/40'4W/TELESCOPIC/DSL	GENIE S-40, JLG 400S	\$190	\$550	\$1,495
481	0450	BOOM/45'4W/TELESCOPIC/DSL	GENIE S-45	\$200	\$550	\$1,550
481	0600	BOOM/60'4W/TELESCOPIC/DSL	GENIE S-60, JLG 600S	\$285	\$795	\$2,150
481	0660	BOOM/66'4W/TELESCOPIC/DSL	GENIE S-65, JLG 660S	\$340	\$735	\$2,195
481	0800	BOOM/80'4W/TELESCOPIC/DSL	GENIE S-80, JLG 800S	\$495	\$1,435	\$3,995
481	0850	BOOM/85'4W/TELESCOPIC/DSL	GENIE S-85	\$520	\$1,545	\$4,095
481	0860	BOOM/86'4W/TELESCOPIC/DSL	JLG 860S	\$520	\$1,545	\$4,095
481	0920	BOOM/120'4W/TELESCOPIC/DSL	JLG 1200S	\$945	\$2,650	\$7,295
481	0930	BOOM/125'4W/TELESCOPIC/DSL	GENIE S-125	\$950	\$2,730	\$7,350
481	0950	BOOM/135'4W/TELESCOPIC/DSL	JLG 1350S	\$1,190	\$3,850	\$8,500
482	0400	BOOM/40'4W/TELESCOPIC/DUALFUEL	GENIE S-40, JLG 400S	\$190	\$550	\$1,495
482	0450	BOOM/45'4W/TELESCOPIC/DUALFUEL	GENIE S-45	\$200	\$550	\$1,550
482	0600	BOOM/60'4W/TELESCOPIC/DUALFUEL	JLG 600S	\$285	\$795	\$2,150
482	0660	BOOM/66'4W/TELESCOPIC/DUALFUEL	GENIE S-65	\$330	\$810	\$2,195
482	0800	BOOM/80'4W/TELESCOPIC/DUALFUEL	JLG 80HX, GENIE S-80	\$495	\$1,435	\$3,995
482	0850	BOOM/85'4W/TELESCOPIC/DUALFUEL	GENIE S-85	\$520	\$1,545	\$4,095
486	0280	BUCKET TRUCK/28'/GAS		\$405	\$1,110	\$2,850

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AFFECTED REGIONS / BRANCHES

EFFECTIVE DATES: FROM: 04/01/2014 THROUGH: 03/31/2017

APPROVAL #: 190616A

IC #	DESCRIPTION	TYPICAL MAKE/MODELS	DAY	WEEK	MONTH
AERIAL EQUIPMENT					
486 0310	BUCKET TRUCK/31'/GAS		\$435	\$1,195	\$2,910
487 0290	BUCKET TRUCK/29'/DSL	FORD FSUPER	\$345	\$1,200	\$2,900
487 0300	BUCKET TRUCK/30'/DSL	ALTEC AT-200A	\$435	\$1,195	\$2,900
487 0310	BUCKET TRUCK/31'/DSL	FORD FSUPER	\$435	\$1,195	\$2,925
487 0340	BUCKET TRUCK/34'/DSL	FORD F650BKT	\$415	\$1,135	\$2,495
487 0360	BUCKET TRUCK/36'/DSL		\$460	\$1,255	\$2,595
487 0380	BUCKET TRUCK/38'/DSL		\$385	\$1,300	\$2,695
487 0480	BUCKET TRUCK/48'/DSL	HIRANGER 5FA48P, GMC C7H042-5	\$515	\$1,405	\$4,175
487 0570	BUCKET TRUCK/57'/DSL	TEREX XT-5	\$625	\$1,715	\$5,095
487 0940	BUCKET TRUCK/34'/GAS	FORD F650BKT	\$485	\$1,325	\$3,175
AIR MOVING EQUIPMENT					
003 0038	AIR HOSE 300PSI 3/4"X50'		\$10	\$15	\$35
003 0352	CLOTH WRAP AIR HOSE 350PSI 2"X50'		\$25	\$55	\$166
003 5949	WIRE WRAP AIR HOSE 400PSI 3"X25'		\$60	\$154	\$461
008 0930	COMPRESSOR/ATTACHMENT/WATER SEPARATOR 1"	LA-MAN 140	\$40	\$115	\$325
534 0080	FAN TRAILER MOUNTED		\$75	\$225	\$550
714 0020	BLOWER/FLOOR DRYER/ELECTRIC	COPPUS CP20	\$20	\$50	\$100
AIR TOOLS & ACCESSORIES					
015 0300	CLAY DIGGER/30-39#/AIR	APT 119	\$40	\$100	\$260
030 0200	POST DRIVER/AIR	RHINO PD5560	\$15	\$35	\$65
039 0100	SCALER/PLAIN/AIR	EDCO ALR-5	\$40	\$95	\$255
039 0400	SCALER/PISTON/AIR		\$10	\$20	\$65
039 0500	SCALER/NEEDLE/SCALER FLUX/AIR	TXPNEUMA TX1BLTN	\$20	\$50	\$140
051 0020	AIR AFTER COOLER 1001-2000 CFM		\$200	\$545	\$1,250
052 0040	DRYER/750-1400CFM/AIR	DELTECH LS760	\$265	\$730	\$2,050
052 0050	DRYER/1500-1800CFM/AIR	AIRTEK W1500ED, I-R RD1600	\$5	\$10	\$2,400
AUXILLARY FUEL TANKS					
680 0170	800 GALLON FUEL TANK/ DIESEL	WESTERN 30TCG	\$85	\$220	\$485
680 0240	2500 GALLON TANK		\$275	\$750	\$1,500
CARTS					
780 0030	CART/4WHEEL/GAS	CLUBCAR XRT1200, IR XRT-1500	\$90	\$225	\$470
780 0040	CART/4X2/GAS	JDEERE GATOR 4 X 2	\$80	\$220	\$450
780 0110	CART/4WHEEL/DSL	JDEERE HPX4X4, KUBOTA RTV900W	\$95	\$235	\$495
782 0210	CART/AUTO/3W/1-2PASSENGER/ELEC	CUSHMAN 320A, TAYLOR-DUNN SS5-34 OR SS5-36	\$65	\$175	\$405
783 0140	CART/AUTO/4W/ELEC/BURDEN/2000# - 2499#	CUSHMAN, TAYLOR-DUNN B2-10	\$75	\$160	\$325
783 0160	CART/AUTO/4W/ELEC/BURDEN/3000# - 3999#	CUSHMAN 336 OR 352, TAYLOR-DUNN B2-48	\$70	\$190	\$430
COMPACTION EQUIPMENT					
070 0140	TAMPER/30-39#/AIR	APT 131521	\$35	\$85	\$170
070 0160	TAMPER/40-49#/AIR		\$35	\$80	\$210
073 0020	PLATE COMPACTOR/200# TO 299#/REVERSABLE	WACKER BPU2440	\$70	\$185	\$440
073 0030	PLATE COMPACTOR/300# TO 399#/REVERSABLE	DYNAPAC LH300H	\$70	\$185	\$440
073 0040	PLATE COMPACTOR/400# TO 499#/REVERSABLE	STONE RP650G	\$80	\$210	\$515

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AFFECTED REGIONS / BRANCHES

EFFECTIVE DATES: FROM: 04/01/2014 THROUGH: 03/31/2017

APPROVAL #: 190616A

IC # DESCRIPTION		TYPICAL MAKE/MODELS	DAY	WEEK	MONTH
COMPACTION EQUIPMENT					
073	0060	PLATE COMPACTOR/600# TO 699#/REVERSABLE	WACKER BPU3345	\$80	\$225 \$550
073	0070	PLATE COMPACTOR/700# TO 799#/REVERSABLE	STONE RP790G	\$80	\$235 \$550
073	0100	PLATE COMPACTOR/1000# TO 1100#/REVERSE	WACKER DPU6055	\$115	\$300 \$765
075	0010	PLATE COMPACTOR/100# TO 199#/STD/GAS	MULTIQUIP MVC90H	\$55	\$150 \$355
075	0020	PLATE COMPACTOR/200# TO 299#/STD/GAS	WACKER WP1550A	\$55	\$150 \$420
076	0320	RAMMER/100-199#/GAS	WACKER BS600	\$70	\$185 \$500
077	0320	RAMMER/100-199#/DSL	MULTIQUIP MT76D	\$70	\$185 \$500
077	0900	RAMMER/AIR	JET JET-00T, TEXAS TX-6T	\$15	\$30 \$80
082	0980	REMOTE FOR ROLLER/SOLAR	MULTIQUIP68528	\$5	\$10 \$15
083	0250	ROLLER/WALK/25"VIBRAT/SMOOTH/DOUBLED RUM	MULTIQUIP MRH800DS	\$205	\$570 \$1,285
085	0010	ROLLER/RIDE/1-TON/VIBRAT/SMOOTH/DBLDRUM	WACKER RD11A, IR DD-12	\$170	\$575 \$1,350
085	0030	ROLLER/RIDE/3-TON/VIBRAT/SMOOTH/DBLDRUM	IR DD-24, DD-30	\$175	\$590 \$1,395
088	0050	ROLLER/RIDE/5-TON/VIBRA/PADFOOT/SNGLDRUM	IR SD-45FB	\$285	\$770 \$2,035
088	0080	ROLLER/RIDE/8-TON/VIBRA/PADFOOT/SNGLDRUM	I-R SD-70FB	\$315	\$920 \$2,535
094	0220	ROLLER/TRENCH/22"VIBRAT/DBL DRUM	WACKER RT56-SC	\$185	\$465 \$1,190
094	0240	ROLLER/TRENCH/24"VIBRAT/DBL DRUM	RAMMAX P24HHMR	\$155	\$465 \$1,220
094	0320	ROLLER/TRENCH/32"VIBRAT/DBL DRUM	WACKER RT82-SC	\$175	\$490 \$1,350
094	0330	ROLLER/TRENCH/33"VIBRAT/DBL DRUM	RAMMAX P33HHMR	\$155	\$515 \$1,350
094	0340	ROLLER/TRENCH/34"VIBRAT/DBL DRUM		\$240	\$665 \$1,440
095	0020	ROLLER/RIDE/2-TON/VIBRAT/SMOOTH/SNGLDRUM		\$215	\$650 \$1,660
095	0050	ROLLER/RIDE/5-TON/VIBRAT/SMOOTH/SNGLDRUM	I-R SD-45D, VIBROMAX VM46D	\$275	\$750 \$1,995
095	0080	ROLLER/RIDE/8-TON/VIBRAT/SMOOTH/SNGLDRUM	I-R SD70D, VIBROMAX VM75D	\$325	\$995 \$2,795
095	0110	ROLLER/RIDE/11-TON/VIBRA/SMOOTH/SNGLDRUM	I-R SD-100D	\$380	\$1,230 \$3,650
098	0030	ROLLER ATTACHMENT PADFOOT/5 TON	PADFOOT KIT	\$50	\$120 \$325
098	0040	ROLLER ATTACHMENT PADFOOT/8 TON	PADFOOT KIT	\$100	\$263 \$475
098	0050	ROLLER ATTACHMENT PADFOOT/11 TON		\$115	\$235 \$475
225	0300	COMPACTION WHEEL/ATTACH/18"BACKHOE	AMERICAN DC-18S	\$55	\$150 \$375
225	0310	COMPACTION WHEEL/ATTACH/24"BACKHOE	AMERICAN DC-24S	\$90	\$95 \$240
711	0030	TAMPER/HYD/3000-3999#	KENT KHP30	\$95	\$260 \$525
711	0060	TAMPER/HYD/6000-6999#	KENT KHP65	\$105	\$275 \$575
COMPRESSORS					
001	0001	COMPRESSOR/UNDER 10 CFM/GAS	EMGLO, MK5HGA8P	\$30	\$75 \$195
001	0020	COMPRESSOR/20CFM/GAS/PORTABLE	I-R 247SF11G	\$35	\$75 \$200
005	0050	COMPRESSOR/5HP/RECIPROCATING/STAT/ELEC	QUINCY 325L	\$60	\$154 \$461
005	0100	COMPRESSOR/10HP/RECIPROCATING/STAT/ELEC	QUINCY QTH11K3	\$75	\$194 \$581
005	0250	COMPRESSOR/25HP/RECIPROCATING/STAT/ELEC	QUINCY 5120LR	\$110	\$292 \$876
005	0260	COMPRESSOR/25HP/ROTARY SCREW/STST/ELEC	QUINCY QSB40	\$115	\$308 \$923
005	0500	COMPRESSOR/50HP/ROTARY SCREW/STAT/ELEC	QUINCY QSI245	\$150	\$410 \$1,230
005	0750	COMPRESSOR/75HP/ROTARY SCREW/STAT/ELEC		\$170	\$461 \$1,384
005	0900	COMPRESSOR/100HP/ROTARY SCREW/STST/ELEC	QUINCY QSI500	\$205	\$564 \$1,691
005	0920	COMPRESSOR/125HP/ROTARY SCREW/STST/ELEC		\$410	\$1,128 \$3,383
005	0950	COMPRESSOR/150HP/ROTARY SCREW/STAT/ELEC	QUINCY QSI750	\$300	\$820 \$2,460
005	0980	COMPRESSOR/200HP/ROTARY SCREW/STAT/ELEC		\$425	\$1,238 \$3,383
005	0990	COMPRESSOR/300HP/ROTARY SCREW/STAT/ELEC	QUINCY QSI1500	\$560	\$1,538 \$4,613
006	0010	COMPRESSOR/1600 OIL FREE/125PSI/DS		\$1,540	\$3,795 \$9,900
006	0160	COMPRESSOR/160CFM/DSL/PORTABLE	ATLASCOP XAS76DD	\$65	\$165 \$450
006	0180	COMPRESSOR/185CFM/DSL/PORTABLE	I-R P185WJD	\$65	\$165 \$450

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COMPRESSORS					
006 0370	COMPRESSOR/375CFM/DSL/PORTABLE	I-R XP375WCU, HP375WCU, XP375AWIR, HP375AWIR	\$125	\$425	\$945
006 0750	COMPRESSOR/750CFM/DSL/PORTABLE	I-R HP750WCU, XP750WCU	\$265	\$740	\$1,755
006 0820	COMPRESSOR/825CFM/DSL/PORTABLE	I-R XP825WCU	\$270	\$735	\$1,765
006 0880	COMPRESSOR/750CFM/INSTRUMENT QL/DSL/PT		\$440	\$1,235	\$2,970
006 0890	COMPRESSOR/1600CFM/INSTRUMENT QL/DSL/PT	I-R HP1600IQ	\$640	\$1,705	\$3,870
006 0900	COMPRESSOR/900CFM/DSL/PORTABLE	I-R HP915WCU	\$280	\$735	\$2,250
006 0960	COMPRESSOR/1600CFM/DSL/PORTABLE	I-R HP1600WCU	\$545	\$1,495	\$3,780
007 0001	COMPRESSOR/1-9CFM/ELECT/STATIONARY	EMGLO AM78HC4	\$20	\$50	\$115
CONCRETE & MASONRY EQUIPMENT					
100 0050	CONCRETE BUCKET/1/2 YD	GARBRO 413G	\$30	\$75	\$215
100 0100	CONCRETE BUCKET/1 YD	GARBRO 427-R	\$40	\$110	\$290
100 0200	CONCRETE BUCKET/2 YD	GARBRO 462G	\$55	\$145	\$395
106 0180	BUGGY CONCRETE/16 CF/RIDE/GAS	MORRISON PB16R	\$95	\$205	\$550
118 0360	TROWEL CONCRETE/36"/WALK BEHIND	WACKER CT36ADT, WHITEMAN J45H	\$50	\$140	\$330
118 0460	TROWEL CONCRETE/46"/WALK BEHIND	WHITEMAN B48H	\$55	\$155	\$430
118 0480	TROWEL CONCRETE/48"/WALK BEHIND	WACKER CT48ADT	\$60	\$160	\$435
122 0080	PLANER/8"/GAS	EDCO CMP8	\$165	\$450	\$1,050
122 0580	PLANER/8"/ELEC	EDCO CPM85H	\$155	\$425	\$1,000
128 0020	MIXER/CONCRETE/2 CU FT/ELECTRIC	CANOVA 80	\$35	\$80	\$135
128 0030	MIXER/CONCRETE/3 CU FT/ELECTRIC	KUSHLAN 350P	\$20	\$55	\$150
128 0040	MIXER/CONCRETE/4 CU FT/ELECTRIC	MULTIQUI SB4E	\$35	\$80	\$190
129 0090	MIXER/CONCRETE/9 CU FT/GAS	WHITEMAN WC62PH8	\$75	\$200	\$565
130 0080	MIXER/MORTAR/8 CU FT/GAS	STONE 855PM	\$65	\$175	\$485
130 0090	MIXER/MORTAR/9 CU FT/GAS	WHITEMAN WM900SH	\$65	\$175	\$485
130 0120	MIXER/MORTAR/12 CU FT/GAS	WHITEMAN WM120PH	\$75	\$200	\$600
137 0001	VIBRATOR/STANDARD/ELECTRIC	MULTIQUI PMA-2, WACKER M2000	\$40	\$110	\$290
137 0010	VIBRATOR/STANDARD/1HP/ELECTRIC	VIBER TV5	\$45	\$110	\$290
137 0020	VIBRATOR/STANDARD/2HP/ELECTRIC	WACKER M2000, MULTIQUIP PMA-2	\$50	\$110	\$300
137 0030	VIBRATOR/STANDARD/3HP/ELECTRIC	MULTIQUIP PMA-3	\$60	\$120	\$325
140 0001	VIBRATOR/HIGH CYCLE/ELECTRIC	MULTIQUIP VH52A6M	\$40	\$110	\$300
141 0040	VIBRATOR/PENCIL/ELEC/2HP/1"HEAD/7"SHAFT		\$40	\$110	\$300
141 0100	VIBRATOR/PENCIL/ELEC/2HP/1"HEAD/14"SHAFT	MULTIQUI PMA-2	\$45	\$115	\$305
141 0120	VIBRATOR/PENCIL/ELEC/2HP/1"HEAD/10"SHAFT	MULTIQUI PMA-2	\$65	\$170	\$390
141 0380	VIBRATOR/ELEC/2HP/STANDARD H/21'S		\$75	\$200	\$450
759 0520	PURIFIER/SCRUBBER	BOBCAT 6661616, MINEX 2718ID	\$145	\$400	\$200
COOLING & HEATING EQUIPMENT					
534 0010	FAN/PEDESTAL	A-C AMB2421	\$15	\$40	\$90
534 0020	FAN/EVAPORATOR	GENERALS 1K547	\$45	\$120	\$340
534 0030	FAN/FLOOR	A-C PC6323, RAMFAN UB20	\$20	\$45	\$100
534 0040	FAN/BOX	ALLMOND FE-30, PORTA PACPE36	\$15	\$40	\$90
713 0040	HEATER/40000-49999 BTU/LPG/PATIO	TEECO HC100GR, PROCHEF 140100	\$90	\$90	\$180
715 0250	HEATER/250000-259000 BTU/LPG/POT	MASTER TC200V, UNIVERSA 250VC	\$91	\$91	\$182
716 0050	HEATER/50000-59999 BTU/KERO/SPACE	UNIVERSA K50-FA	\$52	\$52	\$105
716 0120	HEATER/120000-129999 BTU/KERO/SPACE		\$55	\$55	\$110
716 0150	HEATER/150000-159999 BTU/KERO/SPACE	DESA B150F	\$83	\$83	\$165
716 0170	HEATER/170000-179999 BTU/KERO/SPACE		\$96	\$96	\$193

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COOLING & HEATING EQUIPMENT						
716	0200	HEATER/200000-299999 BTU/KERO/SPACE	MASTER TC200V	\$124	\$124	\$248
716	0300	HEATER/300000-309999 BTU/KERO/SPACE		\$382	\$382	\$765
716	0350	HEATER/350000-359999 BTU/KERO/SPACE	DAYTON 3E358, MASTER B350D	\$382	\$382	\$765
716	0400	HEATER/400000-449999 BTU/OIL		\$495	\$495	\$990
716	0600	HEATER/600000-650000 BTU/KERO/SPACE	MASTER B600D	\$440	\$440	\$880
716	0700	HEATER/700000-799999 BTU/DSL/INDIRECT		\$1,097	\$1,097	\$2,194
716	0720	HEATER/700000-799999 BTU/SELF CONTAINED		\$3,297	\$3,297	\$6,595
716	0740	HEATER 750,000 BTU INDIRECT FIRED		\$3,575	\$3,575	\$7,150
716	0800	HEATER/800000-899999 BTU/DSL/INDIRECT		\$3,297	\$3,297	\$6,595
716	0980	HEATER/270000-279999 BTU/DSL/INDIRECT		\$231	\$231	\$462
716	0990	HEATER/ ELECTRIC/ 150 KW		\$1,647	\$1,647	\$3,295
717	0030	HEATER/300000-399999 BTU/LPG/SPACE	UNIVERSA 35-FAC	\$41	\$41	\$82
717	0080	HEATER/800000-899999 BTU/LPG/SPACE	UNIVERSA 80FAC	\$61	\$61	\$121
717	0120	HEATER/120000-129999 BTU/LPG/SPACE		\$83	\$83	\$165
717	0150	HEATER/150000-159999 BTU/LPG/SPACE	UNIVERSAL 150FAST	\$102	\$102	\$204
717	0170	HEATER/170000-179999 BTU/LPG/SPACE		\$138	\$138	\$275
717	0370	HEATER/370000-379999 BTU/LPG/SPACE	DESA BLP375	\$193	\$193	\$385
717	0400	HEATER/400000-449999 BTU/LPG/SPACE	HEATWAGO VG400, HEATWAGO GP400IDF	\$206	\$206	\$413
731	0200	HEATER/GROUND/5000-6000 SQ FT THAW/DSL	THAWZALL 20105A	\$3,575	\$3,575	\$7,150
779	0090	AIR CONDITIONER 25 TON W/HEAT ELEMENT		\$400	\$1,100	\$2,750
779	0100	3.5 AIR CONDITIONER/HEAT PUMP		\$255	\$700	\$1,400
779	0110	50 TON SKID MOUNT AIR CONDITIONER		\$1,185	\$3,250	\$6,500
779	0120	9-12 TON AIR CONDITIONER		\$385	\$840	\$2,345
779	0150	AIR COND/PORTABLE/100T/AC/PUMP PACKAGE		\$725	\$1,989	\$5,989
779	0160	AIR COND/PORTABLE/200T/AC/PUMP PACKAGE		\$1,450	\$3,989	\$10,984
779	0170	AIR COND/PORTABLE/500T/AC/PUMP PACKAGE		\$3,455	\$9,500	\$20,894
971	0200	HEATER/200000 BTU/ELEC/SPACE	HEATWAGO P6000	\$602	\$602	\$1,204
CRANES						
307	0080	CRANE/CARRYDECK/8TON/DUALFUEL/SNGLEAXLE	BRODERSON IC80-3G AND SHUTTLELIFT 3330FL	\$375	\$975	\$2,700
307	0150	CRANE/CARRYDECK/15TON/DUALFUEL/SNGLAXLE	BRODERSON IC2003F	\$545	\$1,510	\$3,915
308	0080	CRANE/CARRYDECK/8TON/DSL/SINGLE AXLE	BRODERSON IC803G	\$375	\$975	\$2,925
308	0150	CRANE/CARRYDECK/15TON/DSL/SINGLE AXLE	BRODERSON IC2003F	\$545	\$1,510	\$3,915
311	0230	CRANE/TRUCK/23TON/DSL/DUAL AXLE	NATIONAL	\$705	\$1,940	\$5,340
312	0150	CRANE/TRUCK/15TON/DSL/SINGLE AXLE	GMC C7H042, FORD F800	\$440	\$1,220	\$3,350
312	0170	CRANE/TRUCK/17TON/DSL/SINGLE AXLE	TEREX BT3470	\$450	\$1,245	\$3,425
312	0180	CRANE/TRUCK/18TON/DSL/SINGLE AXLE	NATIONAL 571E	\$450	\$1,275	\$3,495
CREATED BY EQPBAL						
514	0200	Created by EQPBAL		\$440	\$1,200	\$2,400
DEMOLITION EQUIPMENT						
013	0080	BREAKER/1-19#/AIR	IR 3A2SA	\$30	\$70	\$180
013	0300	BREAKER/30-39#/AIR	I-R PB35A, SULLAIR MPB30A, KENT 20R	\$30	\$70	\$180
013	0400	BREAKER/40-49#/AIR	I-R PB 35AS	\$35	\$85	\$195
013	0600	BREAKER/60-69#/AIR	I-R MX60, SULLAIR MPB-60A	\$35	\$85	\$200

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DEMOLITION EQUIPMENT					
013 0800	BREAKER/80-89#/AIR	I-R MX90, SULLAIR MPB-90A, KENT 125R	\$35	\$85	\$205
013 0900	BREAKER/90-99#/AIR	APT 180 & KB91	\$35	\$95	\$225
026 0220	CHIPPING HAMMER/7-12#/AIR/RETAINER	I-R 3A2S, SULLAIR MCH-3	\$30	\$75	\$160
026 0230	CHIPPING HAMMER/13-18#/AIR/RETAINER	KENT KCB-3, I-R W1A1	\$35	\$80	\$170
026 0240	CHIPPING HAMMER/19-25#/AIR/RETAINER	KENT KCB4, APT 454, BOSCH 11311	\$35	\$80	\$180
026 0250	CHIPPING HAMMER/26-31#/AIR/RETAINER	I-R 93LA1	\$35	\$80	\$180
026 0320	CHIPPING HAMMER/7-12#/AIR/RIVET BUSTER	TEXAS TX-CH34B	\$35	\$90	\$235
026 0330	CHIPPING HAMMER/13-18#/AIR/RIVET BUSTER	TOKU RB91	\$35	\$90	\$235
026 0340	CHIPPING HAMMER/19-25#/AIR/RIVET BUSTER	I-R 9001, KENT K800	\$35	\$95	\$260
026 0350	CHIPPING HAMMER/26-31#/AIR/RIVET BUSTER	APT 133	\$50	\$125	\$260
511 0150	BREAKER/1-19#/ELEC	BOSCH 11313EVS, WACKER EHB7S	\$50	\$130	\$330
511 0200	BREAKER/20-29#/ELEC	BOSCH 11311	\$55	\$145	\$370
511 0600	BREAKER/60-69#/ELEC	BOSCH 11304	\$60	\$155	\$390
512 0500	BREAKER/50-59#/GAS	WACKER BH-23	\$70	\$180	\$420
709 0010	BREAKER/HYD/200#	MELROE 6707020	\$140	\$385	\$775
709 0030	BREAKER/HYD/401-600#	STANLEY MB356, KENT KF4	\$125	\$400	\$905
709 0040	BREAKER/HYD/800#	RAMMER S25	\$195	\$595	\$950
709 0060	BREAKER/HYD/1200#	KENT KF9, STANLEY MB15	\$175	\$495	\$1,095
709 0110	BREAKER/HYD/2200#/EXCAVATOR	STANLEY MB30EX	\$520	\$1,295	\$2,590
709 0150	BREAKER/HYD/3000#/EXCAVATOR	KENT KHB15II, TRAMAC 900	\$550	\$1,505	\$3,010
709 0250	BREAKER/HYD/5000#/EXCAVATOR	TRAMAC BRV32, KENT KHB30GII	\$395	\$1,095	\$3,295
709 0300	BREAKER/HYD/7401-7600#/EXCAVATOR	KENT KF45QT	\$980	\$2,695	\$6,300
709 0330	BREAKER/HYD/401-600#/EXCAVATOR		\$150	\$450	\$1,065
DRILL EQUIPMENT AND TOOLS					
019 0600	ROCK DRILL/60-69#/AIR	APT 155	\$35	\$85	\$200
EARTH MOVING EQUIPMENT					
200 0070	DOZER/70-79 HP/STANDARD TRACK/DSL	JDEERE 450J	\$320	\$950	\$2,925
200 0080	DOZER/80-89 HP/STANDARD TRACK/DSL	JDEERE 550J	\$350	\$1,185	\$3,195
200 0090	DOZER/90-99 HP/STANDARD TRACK/DSL	JDEERE 650J	\$365	\$1,210	\$3,255
200 0280	DOZER/80-89 HP/STANDARD TRACK/DSL/CAB	DEERE 550J	\$380	\$1,235	\$3,395
200 0290	DOZER/90-99 HP/STANDARD TRACK/DSL/CAB	DEERE 650J, DEERE 650J, DEERE 650J, CASE 850K	\$455	\$1,255	\$3,850
201 0070	DOZER/70-79 HP/WIDETRACK/DSL	JDEERE 450J-LGP, KOMATSU D31PX-21	\$360	\$1,000	\$2,950
201 0080	DOZER/80-89 HP/WIDETRACK/DSL	JDEERE 550J-LGP, KOMATSU D37PX-21	\$380	\$1,195	\$3,195
201 0090	DOZER/90-99 HP/WIDETRACK/DSL	JDEERE 650J-LGP, KOMATSU D39PX-21	\$395	\$1,295	\$3,495
201 0110	DOZER/110-119 HP/WIDETRACK/DSL	JDEERE 700J-LGP	\$595	\$1,415	\$3,750
201 0270	DOZER/70-79 HP/WIDETRACK/DSL/CAB	DEERE 450J-LGP	\$380	\$1,235	\$3,375
201 0280	DOZER/80-89 HP/WIDETRACK/DSL/CAB		\$385	\$1,300	\$3,510
201 0290	DOZER/90-99 HP/WIDETRACK/DSL/CAB	DEERE 650J-LGP, DEERE 650H-LGP, CASE 850K-LGP	\$475	\$1,470	\$3,870
201 0340	DOZER/140-149 HP/WIDETRACK/DSL/CAB		\$760	\$2,565	\$6,525
201 0370	DOZER/170-185 HP/WIDETRACK/DSL/CAB		\$935	\$2,575	\$8,500
206 0050	CRAWLER LOADER/1/2 YD/GENERAL/DSL	TAKEUCHI TL130, BOBCAT T190	\$215	\$620	\$1,395
206 0060	CRAWLER LOADER/7501-9500LBS/GEN/DSL	BOBCAT T250	\$235	\$645	\$1,775

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EARTH MOVING EQUIPMENT					
206	0070 CRAWLER LOADER/3/4 YD/GENERAL/DSL	TAKEUCHI TL160, BOBCAT T300	\$240	\$695	\$1,695
220	0050 BACKHOE/65-74HP/2WD/STD/DSL	JDEERE 310G, CASE 580M	\$220	\$550	\$1,850
221	0050 BACKHOE/65-74HP/4WD/STD/DSL	JDEERE 310G, CASE 580M	\$220	\$550	\$1,850
221	0080 BACKHOE/86-95HP/4WD/STD/DSL	CASE 590SL	\$285	\$805	\$2,070
221	0250 BACKHOE/65-74HP/4WD/STD/DSL/CAB		\$230	\$690	\$1,895
221	0280 BACKHOE/86-95HP/4WD/STD/DSL/CAB		\$330	\$855	\$2,115
224	0020 LOADER/20-29HP/4WD/DSL	JDEERE 3120	\$135	\$355	\$1,110
224	0060 LOADER/60-75HP/4WD/DSL	JDEERE 210LE, CASE 570MXT	\$180	\$550	\$1,650
225	0010 COUPLER/BACKHOE	CP 030	\$10	\$20	\$40
225	0040 AUGER ATTACHMENT/TRACKMACHINE(DINGO)/30"	TORO 22400	\$35	\$85	\$220
225	0050 AUGER ATTACHMENT/TRACTOR	GEARMORE X2750H2	\$70	\$190	\$290
225	0070 FORK ATTACHMENT/LOADER TRACTOR/BACKHOE	CTI 60S	\$20	\$55	\$155
225	0090 ROOT RAKE/TRACTOR/LARGE W/O CLAMP	LACOUR 9F	\$70	\$190	\$290
225	0110 THUMB ATTACHMENT/BACKHOE	AMULET UH23, WERKBRAU EZG100L	\$20	\$45	\$130
225	0170 BOX BLADE MOUNTING KIT/LOADER TRACTOR	KUBOTA FDO48	\$20	\$45	\$125
225	0240 MOWER/ROTARY/ATTACHMENT/LOADER	MELROE 6714670	\$110	\$335	\$1,000
225	0250 MOWER/ROTARY/ATTACHMENT/TRACTOR	KUBOTA MOWER	\$45	\$120	\$320
225	0270 TILLER/ATTACHMENT/40-49"/TRACTOR	KUBOTA FL1021RC	\$55	\$155	\$405
225	0280 TIRE ASSEMBLY ATTACHMENT/LOADER	MELROE 853	\$40	\$110	\$250
225	0450 BACKHOE/ATTACHMENT/LOADER TRACTOR	MELROE 709	\$45	\$120	\$450
225	0780 BUCKET ATTACHMENT/8"/BACKHOE/CRIBBING		\$25	\$60	\$175
225	0900 BUCKET/8"/TRENCH/BACKHOE	CP 08020	\$25	\$55	\$85
225	0920 BUCKET/12"/TRENCH/BACKHOE	CP 12030-2	\$25	\$55	\$100
225	0930 BUCKET/18"/TRENCH/BACKHOE	CP 24040-2	\$25	\$55	\$110
225	0940 BUCKET/24"/TRENCH/BACKHOE	GANNON SR03814	\$25	\$55	\$125
225	0950 BUCKET/30"/TRENCH/BACKHOE	CP 30030-2	\$25	\$60	\$135
225	0960 BUCKET/36"/TRENCH/BACKHOE	CP 36101-3	\$35	\$80	\$145
226	0050 BACKHOE/65-74HP/4WD/EXTENDAHOE/DSL	CASE 580M, JDEERE 310G	\$230	\$690	\$1,850
226	0070 BACKHOE/75-85HP/4WD/EXTENDAHOE/DSL	JDEERE 410G	\$330	\$920	\$2,200
226	0110 BACKHOE/110-119HP/4WD/EXTENDAHOE/DSL	JDEERE 710G	\$480	\$1,400	\$3,845
226	0250 BACKHOE/65-74HP/4WD/EXTENDAHOE/DSL/CAB	DEERE 310G, DEERE 310G, DEERE 310G, CASE 580M	\$230	\$690	\$1,850
226	0270 BACKHOE/75-85HP/4WD/EXTENDAHOE/DSL/CAB	DEERE 410G, DEERE 410G, DEERE 410G, DEERE 410G	\$330	\$900	\$2,250
226	0280 BACKHOE/86-95HP/4WD/EXTENDAHOE/DSL/CAB	CASE 580SM, CASE 580SM, CASE 580SM, CASE 580SM	\$330	\$895	\$2,340
226	0290 BACKHOE/96-99HP/4WD/EXTENDAHOE/DSL/CAB		\$350	\$1,085	\$2,595
226	0470 BACKHOE/75-85HP/4WD/EXTENDAHOE/DSL/CBAIR		\$395	\$1,090	\$3,000
229	0130 ROAD GRADER/130-139HP/DSL	JDEERE 670D	\$1,120	\$3,085	\$7,925
240	0730 TRACKMACHINE/WALK BEHIND/25HP/DIESEL		\$210	\$625	\$1,080
240	0860 TRACKMACHINE/SOIL CULTIVATOR	TORO 23101	\$75	\$220	\$650
240	0870 TRACKMACHINE/LOADER BUCKET ATTACH		\$10	\$30	\$90
240	0900 TRACKMACHINE/WALK BEHIND/20HP/DSL	BOBCAT MT52	\$185	\$500	\$760
240	0910 TRACKMACHINE/WALK BEHIND/25HP/GAS	TORO TX-425	\$155	\$430	\$1,055
240	0920 TRACKMACHINE/WALK BEHIND/20HP/GAS	TORO TX-420	\$155	\$415	\$1,050
240	0930 TRACKMACHINE/LEVELER ATTACH	TORO 22419	\$20	\$40	\$90
240	0960 TRACKMACHINE/TRENCHER ATTACH	TORO 22447	\$40	\$95	\$235
240	0980 TRACKMACHINE/FORK ATTACH	TORO 22418	\$10	\$30	\$90
246	0001 EXCAVATOR/UP TO 2 METRIC TON/CRAWLER/DSL	BOBCAT 323, TAKEUCHI TB016, JDEERE 17ZTS	\$145	\$545	\$1,325

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APPROVAL #: 190616A

IC #	DESCRIPTION	TYPICAL MAKE/MODELS	DAY	WEEK	MONTH
EARTH MOVING EQUIPMENT					
246 0010	EXCAVATOR/2-3 METRIC TON/CRAWLER/DSL	BOBCAT 325 AND 328, TAKEUCHI TB125, JDEERE 27D	\$155	\$595	\$1,345
246 0020	EXCAVATOR/3-4 METRIC TON/CRAWLER/DSL	BOBCAT 331 AND 334, TAKEUCHI TB135, JDEERE 35D	\$165	\$605	\$1,350
246 0030	EXCAVATOR/6-8 METRIC TON/CRAWLER/DSL	JDEERE 80C, TAKEUCHI TB175, BOBCAT 442	\$275	\$835	\$2,595
246 0040	EXCAVATOR/4-6 METRIC TON/CRAWLER/DSL	BOBCAT 337 AND 341, TAKEUCHI TB145 AND TB53FR, JDEERE 50D	\$220	\$620	\$1,695
246 0050	EXCAVATOR/12-14 METRIC TON/CRAWLER/DSL	JDEERE 120C AND 135C, KOMATSU PC120 AND PC138	\$400	\$1,200	\$3,595
246 0070	EXCAVATOR/14-16 METRIC TON/CRAWLER/DSL	JDEERE 160CLC, KOMATSU PC160	\$535	\$1,475	\$4,050
246 0100	EXCAVATOR/19-21 METRIC TON/CRAWLER/DSL	JDEERE 200CLC, KOMATSU PC200	\$535	\$1,595	\$4,695
246 0120	EXCAVATOR/21-24 METRIC TON/CRAWLER/DSL	CASE 9040B, KOBELCO SK220LC	\$625	\$1,795	\$5,495
246 0160	EXCAVATOR/24-28 METRIC TON/CRAWLER/DSL	JDEERE 240DLC	\$735	\$2,240	\$6,165
246 0200	EXCAVATOR/28-33 METRIC TON/CRAWLER/DSL	JDEERE 270DLC	\$895	\$2,995	\$7,000
246 0230	EXCAVATOR/33-40 METRIC TON/CRAWLER/DSL	JDEERE 350DLC	\$995	\$2,995	\$8,400
246 0500	EXCAVATOR/19-21 METRIC TON/CRAWLER/LONG ARM	JDEERE 200CLC LONG ARM	\$1,095	\$2,895	\$6,785
248 0010	BUCKET/ATTACHMENT/EXCAVATOR	CP36200E2	\$25	\$55	\$160
248 0040	THUMB/ATTACHMENT/EXCAVATOR	PEMBER HH200M	\$50	\$140	\$390
248 0050	GRAPPLE/ATTACHMENT/HYD/EXCAVATOR	WAIN-ROY 009-002	\$125	\$345	\$950
248 0420	BUCKET/12"/TRENCH/MINI EXCAV UP TO 8MT	CP 12027-2, CP 12027-2, CP 12027-2, CP 12026-2	\$20	\$35	\$75
248 0440	BUCKET/16"/TRENCH/MINI EXCAV UP TO 8MT		\$20	\$40	\$90
248 0450	BUCKET/18"/TRENCH/MINI EXCAV UP TO 8MT		\$20	\$45	\$90
248 0470	BUCKET/24"/TRENCH/MINI EXCAV UP TO 8MT	CP 24027-2, CP 24027-2, CP 24027-2, CP 24027-2	\$25	\$50	\$95
248 0480	BUCKET/30"/TRENCH/MINI EXCAV UP TO 8MT		\$25	\$50	\$95
248 0490	BUCKET/36"/TRENCH/MINI EXCAV UP TO 8MT		\$25	\$50	\$95
248 0510	BUCKET/18"/TRENCH/EXCAV/12-16MT		\$30	\$50	\$90
248 0520	BUCKET/24"/TRENCH/EXCAV/12-16MT		\$35	\$60	\$130
248 0530	BUCKET/30"/TRENCH/EXCAV/12-16MT		\$35	\$60	\$150
248 0540	BUCKET/36"/TRENCH/EXCAV/12-16MT		\$40	\$75	\$175
248 0560	BUCKET/48"/TRENCH/EXCAV/12-16MT		\$40	\$85	\$225
248 0600	BUCKET/24"/TRENCH/EXCAV/19-24MT		\$45	\$85	\$165
248 0620	BUCKET/36"/TRENCH/EXCAV/19-24MT		\$45	\$95	\$175
248 0630	BUCKET/42"/TRENCH/EXCAV/19-24MT		\$45	\$105	\$185
248 0640	BUCKET/48"/TRENCH/EXCAV/19-24MT		\$50	\$125	\$195
248 0660	BUCKET/60"/TRENCH/EXCAV/19-24MT		\$45	\$95	\$195
248 0670	BUCKET/24"/TRENCH/EXCAV/OVER 24MT		\$40	\$95	\$140
248 0710	BUCKET/48"/TRENCH/EXCAV/OVER 24MT		\$45	\$115	\$195
248 0720	BUCKET/54"/TRENCH/EXCAV/OVER 24MT		\$50	\$125	\$225
248 0730	BUCKET/60"/TRENCH/EXCAV/OVER 24MT		\$55	\$125	\$245
248 0750	BUCKET/72"/TRENCH/EXCAV/OVER 24MT		\$60	\$135	\$265
248 0760	BUCKET/60"/TRENCH/EXCAV/12-16MT		\$40	\$95	\$185
248 0910	BUCKET/72"/TRENCH/EXCAV/19-24MT		\$50	\$110	\$225
259 0010	SKIDSTEER/250#-750# OPERATE CAP/4W/DSL	BOBCAT 463	\$135	\$340	\$900
259 0020	SKIDSTEER/751#-1250# OPERATE CAP/4W/DSL	BOBCAT 553	\$135	\$345	\$900
259 0030	SKIDSTEER/1251#-1750# OPERATE CAP/4W/DSL	BOBCAT S130, S150 AND S175	\$150	\$350	\$925
259 0050	SKIDSTEER/1751#-2750# OPERATE CAP/4W/DSL	BOBCAT S185 AND S220	\$165	\$395	\$995
259 0060	SKIDSTEER/2251#-2750# OPERATE CAP/4W/DSL	BOBCAT S250	\$185	\$415	\$1,200
261 0100	WHEEL LOADER/1YD/GEN BKT/DSL	JDEERE 244E	\$270	\$725	\$1,965

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EARTH MOVING EQUIPMENT					
261 0250	WHEEL LOADER/2 1/2YD/GEN BKT/DSL	VOLVO L70C, JDEERE 544H, CASE	\$425	\$1,250	\$3,495
261 0300	WHEEL LOADER/3YD/GEN BKT/DSL	JDEERE 544J, CASE 621D, KOMATSU WA250	\$445	\$1,335	\$3,950
261 0350	WHEEL LOADER/3 1/2YD/GEN BKT/DSL	JDEERE 624J, CASE 721D, KOMATSU WA320	\$560	\$1,545	\$4,250
261 0400	WHEEL LOADER/4YD/GEN BKT/DSL	JDEERE 644J, CASE 821C, KOMATSU WA380	\$585	\$1,695	\$5,250
261 0410	WHEEL LOADER/4-1/4YD/GEN BKT/DSL	DEERE 644J, DEERE 644J, CASE 821C, DEERE 644J	\$595	\$1,795	\$5,395
261 0450	WHEEL LOADER/4-1/2YD/GEN BKT/DSL	DEERE 644J, DEERE 644J, DEERE 644J, DEERE 644K	\$625	\$1,875	\$5,485
261 0500	WHEEL LOADER/5YD/GEN BKT/DSL	JDEERE 744J	\$1,005	\$2,725	\$7,900
261 0520	WHEEL LOADER/5 1/4YD/GEN BKT/DSL		\$1,010	\$2,780	\$8,000
261 0570	WHEEL LOADER/5.75YD/GEN BKT/DSL		\$1,025	\$2,835	\$8,250
262 0250	WHEEL LOADER/2 1/2CY/MP BKT/DSL	JDEERE 544J	\$500	\$1,300	\$3,950
262 0270	WHEEL LOADER/2 3/4YD/MP BKT/DSL	JDEERE 624G, CASE 721B	\$580	\$1,595	\$4,230
262 0400	WHEEL LOADER/4YD/MP BKT/DSL		\$765	\$2,110	\$5,800
262 0470	WHEEL LOADER/4 3/4YD/MP BKT/DSL	DEERE 744H	\$1,025	\$2,775	\$6,250
270 0520	LOADER BUCKET/SKID STEER		\$20	\$40	\$115
270 0530	LOADER BUCKET/BACKHOE		\$30	\$55	\$145
270 0550	BUCKET/ATTACHMENT/GRAPPLE/SKIDSTEER		\$45	\$115	\$315
270 0600	SNOWBLADE ATT/BACKHOE/MANUAL ANGLING		\$75	\$200	\$495
271 0030	SKIDSTEER/ATTACHMENT/HYD RAKE/ROCK HOUND	RANKIN LR6	\$55	\$175	\$400
271 0040	SKIDSTEER/ATTACHMENT/PALLET FORKS/STAND		\$25	\$75	\$200
271 0050	SKIDSTEER/ATTACHMENT/SWEEPER	BOBCAT 6707144, BOBCAT 6707144, BOBCAT 6707837, BOBCAT 6707144	\$95	\$200	\$475
271 0060	SKIDSTEER/ATTACHMENT/TRENCHER		\$150	\$460	\$1,095
271 0070	SKIDSTEER/ATTACHMENT/AUGER	MCMILLEN X1475, BOBCAT 6809442, BOBCAT 6809445, BOBCAT 6809445	\$90	\$185	\$310
271 0080	SKIDSTEER/ATTACHMENT/SNOW BLOWER		\$75	\$205	\$535
271 0090	SKIDSTEER/ATTACHMENT/ANGLE BOOM		\$35	\$90	\$225
271 0110	SKIDSTEER/ATTACHMENT/PLANNER		\$500	\$1,450	\$2,200
271 0130	SKIDSTEER/ATTACHMENT/ROTARY CUTTER		\$125	\$395	\$1,135
271 0230	SKIDSTEER/ATTACHMENT/BUCKET		\$30	\$55	\$145
271 0270	EXCAVATOR/MINI/ATTACHMENT/AUGER		\$65	\$185	\$420
271 0300	SKIDSTEER/ATTACHMENT/GRAPPLE/36"	BOBCAT 7135737, SKIDWRKS BG36, BOBCAT 6728251, AI SCRAPBKT	\$60	\$160	\$340
271 0340	SKIDSTEER/ATTACHMENT/GRAPPLE/48"		\$60	\$165	\$375
271 0350	SKIDSTEER/ATTACHMENT/GRAPPLE BUCKET/60"	BOBCAT 6706599, BOBCAT 6706599, BOBCAT 6706599A, BOBCAT 6706599	\$45	\$110	\$360
271 0360	SKIDSTEER/ATTACHMENT/GRAPPLE BUCKET/66"		\$50	\$125	\$400
271 0370	SKIDSTEER/ATTACHMENT/GRAPPL BUCKET/72"	BOBCAT 6714561, BOBCAT 6714561, BOBCAT 6714561, BOBCAT 6714561	\$65	\$170	\$460
271 0380	SKIDSTEER/ATTACHMENT/GRAPPLE BUCKET/80"		\$65	\$170	\$415
271 0400	SKIDSTEER/ATTACHMENT/GRAPPLE BUCKET/73"		\$50	\$125	\$315
271 0440	SKIDSTEER ATTACHMENT/COMBINATION BUCKET		\$55	\$185	\$475
ELECTRICAL EQUIPMENT					
003 6714	TEMPORARY POWER BOX CORD 50A 50'		\$15	\$25	\$70
003 7190	POWER CORD QUAD BOX 50FT		\$20	\$50	\$75
003 7354	TEMP PWR CABLE 5W 2X50' CAM BANDED		\$15	\$30	\$90
514 0030	CAM FED TO 4/100A CAMLOCK SPLITTER BOX NEMA 3R RUBBER		\$65	\$175	\$350

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ELECTRICAL EQUIPMENT					
514 0400	ELECTRICAL PANEL I LINE 400 AMP		\$110	\$300	\$600
514 0800	ELECTRICAL PANEL I LINE 800AMP		\$255	\$700	\$1,400
531 0001	POWER CENTER/PORTABLE	PTS TPB50, ERICSON 6506G	\$15	\$25	\$75
531 0050	PORTABLE 200 AMP QUAD BOX		\$75	\$200	\$400
538 0010	ARROW BOARD	AMIDA DSLE25, ALLMOND 2200/SE	\$75	\$245	\$425
539 0010	MESSAGE BOARD/SOLAR/TOWABLE LARGE	ADDCO DH1000	\$135	\$370	\$1,050
539 0040	MESSAGE BOARD/SOLAR/TOWABLE MEDIUM		\$115	\$435	\$1,235
FLOOR AND VACUUM EQUIPMENT					
758 0190	SWEeper/RIDE ON/4 WHEEL	BROCE RJ350, LAYMOR 8C	\$240	\$675	\$1,325
758 0200	SWEeper/RIDE ON/3 WHEEL	BROCE BB250, LAYMOR 8HC	\$175	\$575	\$1,195
758 0210	4 WHEEL SWEEPER W/ ENCLOSED CAB		\$255	\$700	\$1,620
FORKLIFTS & ACCESSORIES					
403 0050	FORKLIFT/WHS/STRMAST/5000#/CUSHTIRE/LPG	CLARK GCX25E	\$120	\$320	\$1,010
404 0050	FORKLIFT/WHS/STRMAST/5000#/PNEUTIRE/DUAL	TOYOTA 7FGU25, CAT P5000	\$105	\$355	\$825
404 0060	FORKLIFT/WHS/STRMAST/6000#/PNEUTIRE/DUAL	TOYOTA 7FGU30, CAT P6000	\$120	\$420	\$1,050
404 0080	FORKLIFT/WHS/STRMAST/8000#/PNEUTIRE/DUAL	CLARK CGP40, CAT GP40, TOYOTA FG35	\$155	\$435	\$1,350
404 0100	FORKLIFT/WHS/STRMAST/10000#/PNEUTIRE/DUAL	YALE GTP100MG	\$215	\$600	\$1,705
404 0450	FORKLIFT/WHS/QUADMAST/5000#/PNUTRE/DUAL	TOYOTA 7FGU25, CAT P5000	\$135	\$385	\$1,010
406 0050	FORKLIFT/WHS/STRMAST/5000#/PNEUTIRE/DSL	TOYOTA 7FDU25, HYSTER H50FT	\$140	\$380	\$1,010
406 0060	FORKLIFT/WHS/STRMAST/6000#/PNEUTIRE/DSL	HYSTER H60FT	\$180	\$425	\$1,095
406 0080	FORKLIFT/WHS/STRMAST/8000#/PNEUTIRE/DSL	TOYOTA 7FDU35, HYSTER H80XM	\$195	\$550	\$1,195
406 0100	FORKLIFT/WHS/STRMAST/10000#/PNEUTIRE/DSL	KOMATSU FD45T4, CAT DP45D	\$215	\$590	\$1,705
406 0150	FORKLIFT/WHS/STRMAST/15000#/PNEUTIRE/DSL	TOYOTA 7FDU70, HYSTER H155XL	\$255	\$750	\$2,575
406 0200	FORKLIFT/WHS/STRMAST/20000#/PNEUTIRE/DSL	CAT DP90D	\$400	\$1,015	\$2,760
406 0300	FORKLIFT/WHS/STRMAST/30000#/PNEUTIRE/DSL	CAT DP135D	\$445	\$1,290	\$3,645
406 0360	FORKLIFT/WHS/STRMAST/36000#/PNEUTIRE/DSL	HYSTER H360HD	\$485	\$1,625	\$4,475
407 0050	FORKLIFT/WHS/STRMAST/5000#/PNEUTIRE/LPG	NISSAN AH50K, CAT GP25	\$120	\$320	\$1,010
407 0090	FORKLIFT/WHS/STRMAST/9000#/PNEUTIRE/LPG		\$180	\$495	\$1,295
408 0060	FORKLIFT/CONSTR/STRMAST/6000#/2WD/DSL	CASE 588G, IR RT706J, HARLO HP6500	\$170	\$565	\$1,405
408 0080	FORKLIFT/CONSTR/STRMAST/8000#/2WD/DSL	CASE 588G, IR RT708J, HARLO HP8500	\$210	\$620	\$1,465
409 0050	FORKLIFT/CONSTR/STRMAST/5000#/4WD/DSL	CASE 585E, JDEERE 482C	\$170	\$450	\$1,450
409 0060	FORKLIFT/CONSTR/STRMAST/6000#/4WD/DSL	CASE 586G, IR RT706J, HARLO HP6500	\$185	\$565	\$1,495
409 0080	FORKLIFT/CONSTR/STRMAST/8000#/4WD/DSL	CASE 588G, IR RT708J, HARLO HP8500	\$160	\$635	\$1,620
412 0050	FORKLIFT/CONSTR/HI-REACH/5000#/4WD/DSL	GENIE GTH-5519	\$215	\$690	\$1,670
412 0060	FORKLIFT/CONSTR/HI-REACH/6000#/4WD/DSL	GENIE GTH-644C, GRADALL G6-42P/A, LULL 644E-42, SKYTRAK 6042	\$275	\$800	\$1,950
412 0080	FORKLIFT/CONSTR/HI-REACH/8000#/4WD/DSL	GENIE GTH-844C, SKYTRAK 8042	\$285	\$895	\$2,195
412 0090	FORKLIFT/CONSTR/HI-REACH/9000#/4WD/DSL	GRADALL 534D-9, JLG G9-43A, LULL 944E-42	\$305	\$890	\$2,450
412 0100	FORKLIFT/CON/HIREACH/10K#/4W/DS/EXTREACH	GENIE GTH-1056, GRADALL 544D, JLG G10-55A, LULL 1044C-54, SKYTRAK 10054	\$365	\$1,090	\$2,995
412 0120	FORKLIFT/CONSTR/HI-REACH/12000#/4WD/DSL		\$425	\$1,285	\$3,800
412 0560	FORKLIFT/CONSTR/HI-REACH/6000#/4WD/DSL	GENIE GTH-636C	\$275	\$800	\$1,950
417 0010	PALLET LIFT/HYD	ROL-LIFT T502748	\$50	\$120	\$270

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FORKLIFTS & ACCESSORIES					
417 0500	PALLET LIFT/NARROW/WB/HYD		\$50	\$120	\$270
418 0010	FORK ROTATOR/ATTACHMENT/FORKLIFT	YALE 55DRRB2D	\$60	\$150	\$395
418 0030	PLATFORM/ATTACHMENT/FORKLIFT	LYON S144 & 48H120	\$20	\$50	\$145
418 0040	TRUSS BOOM/ATTACHMENT/FORKLIFT	GRADALL 904551	\$30	\$70	\$250
418 0050	JIB/ATTACHMENT/FORKLIFT	STAR 1360	\$30	\$75	\$200
418 0070	BARREL CLAMP/ATTACHMENT/FORKLIFT	MALAVAC LM548HD	\$30	\$55	\$165
418 0080	BUCKET/ATTACHMENT/FORKLIFT	JCB, LULL, TRAK	\$35	\$75	\$210
418 0120	CONCRETE HOPPER/ATTACHMENT/FORKLIFT	STAR	\$50	\$130	\$355
418 0130	TIRES AND WHEELS NON-MARKING/FORKLIFT	AIRBOSS 13.00-2	\$50	\$125	\$330
418 0140	FORK/ATTACHMENT/FORKLIFT	ARROW 175548W	\$20	\$45	\$125
418 0180	CARRIAGE FRAMERS/ATTACHMENT/FORKLIFT	SKY-TRAK 6040700	\$40	\$110	\$300
418 0190	SCALE/FORKLIFT/INDUSTRIAL	WEIGH QTLTSC05	\$35	\$85	\$240
418 0200	BIN DUMPER/ATTACHMENT/FORKLIFT/1 YARD	CONSOLFA TRACKR	\$50	\$130	\$230
418 0290	BIN DUMPER/ATTACHMENT/FORKLIFT/2 YARD		\$55	\$155	\$280
418 0400	BIN DUMPER/ATTACHMENT/FORKLIFT/4 YARD		\$50	\$125	\$225
GENERATORS					
546 0030	GENERATOR/SILENT/3-3.9KW/GAS	HONDA EX3300	\$95	\$285	\$650
546 0570	GENERATOR/SILENT/6-6.9KW/GAS		\$165	\$495	\$895
548 0010	GENERATOR/UP TO 1.9KW/GAS	YAMAHA EF-1000	\$35	\$90	\$226
548 0020	GENERATOR/2-2.9KW/GAS	MIKASA GA2.5H	\$35	\$90	\$226
548 0030	GENERATOR/3-3.9KW/GAS	MULTIQUIP GA36HZ, WACKER G3.7A	\$60	\$140	\$358
548 0050	GENERATOR/5-5.9KW/GAS	WACKER GS5.6A, MULTIQUIP GLW180H	\$60	\$140	\$358
548 0060	GENERATOR/6-6.9KW/GAS	MULTIQUIP GA6HZ,	\$75	\$190	\$468
548 0090	GENERATOR/9-9.9KW/GAS	WACKER GS9V	\$90	\$230	\$605
549 0100	GENERATOR/10-14KW/DSL	MULTIQUIP DCA-15S	\$90	\$230	\$660
549 0200	GENERATOR/20-24KW/DSL	MQ- DCA25 ULTRASILENT	\$150	\$345	\$880
549 0260	GENERATOR/201-300/DSL	MQ DCA 300	\$440	\$1,200	\$3,427
549 0350	GENERATOR/35-39KW/DSL	MQ DCA 45 ULTRASILENT	\$145	\$400	\$1,111
549 0360	GENERATOR/301-400KW/DSL	MQ DCA 400	\$475	\$1,300	\$4,362
549 0400	GENERATOR/40-44KW/DSL	WACKER G50	\$145	\$400	\$1,111
549 0460	GENERATOR/401-500KW/DSL	MQ DCA 600	\$725	\$1,984	\$5,819
549 0470	GENERATOR/401-500KW/CONTAINER	CUMMINS C500D6RG	\$825	\$1,984	\$5,819
549 0480	GENERATOR/901-1000KW/CONTAINER	MQ EGC1000C CUMMINS C1000D6RG	\$1,420	\$3,900	\$10,252
549 0550	GENERATOR/55-59KW/DSL	MQ DCA 70 ULTRASILENT	\$250	\$550	\$1,375
549 0570	GENERATOR/1500-1599KW/DSL/CONTAINER		\$2,000	\$5,500	\$14,762
549 0580	GENERATOR/1800-2000W/DSL/CONTAINER		\$2,185	\$6,000	\$17,138
549 0650	GENERATOR/65-69KW/DSL	MQ DCA 85 ULTRASILENT	\$205	\$565	\$1,733
549 0660	GENERATOR/601KW-700KW/DSL	MQ DCA 800	\$875	\$2,400	\$8,063
549 0820	GENERATOR 2500K VA 4160V		\$730	\$2,000	\$4,394
549 0900	GENERATOR/90-99KW/DSL	MULTIQUIP DCA100SS, COLEMAN CJ6T105S	\$260	\$735	\$1,800
549 0910	GENERATOR/110-119KW/DSL	MQ DCA 125 ULTRASILENT	\$275	\$750	\$1,815
549 0920	GENERATOR/120-129KW/DSL	MQ DCA 150 ULTRASILENT	\$330	\$900	\$2,189
549 0940	GENERATOR/140-149/DSL		\$340	\$925	\$2,233
549 0950	GENERATOR/150-159KW/DSL	MQ DCA 180	\$340	\$925	\$2,233
549 0960	GENERATOR/160KW-200KW/DSL	MQ DCA 220	\$385	\$1,050	\$2,585
549 0980	GENERATOR/200-260KW/DSL	IR G-260	\$440	\$1,200	\$3,427

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IC #	DESCRIPTION	TYPICAL MAKE/MODELS	DAY	WEEK	MONTH
GENERATORS					
549 0990	TRANSFORMER/STEPPDOWN/480-208V		\$145	\$400	\$878
LANDSCAPING					
240 0100	STUMP GRINDER/10-19HP	DOSKO 337H	\$110	\$320	\$850
240 0200	STUMP GRINDER/20-29HP	VERMEER SC252	\$150	\$555	\$1,380
292 0130	TILLER/13HP/20"-26" WIDTH/REAR TINE	BARRETO E1320H	\$115	\$275	\$550
292 0220	TILLER/2 1/2HP/12" WIDTH/FRONT TINE	F&G FGRMTH, YARDMARV G10097	\$20	\$45	\$125
292 0250	TILLER/5HP/20"-26"/FRONT TINE	MAXIM RMT50B1	\$50	\$110	\$300
292 0550	TILLER/5.5HP/20"-26"/REAR TINE	MAXIM RMT55H	\$55	\$120	\$320
646 0250	BRUSH CHIPPER/25HP/6"/GAS	VERMEER BC600XL	\$150	\$425	\$1,125
646 0840	BRUSH CHIPPER/84HP/12"/DSL	VERMEER BC1000XL	\$250	\$795	\$2,130
648 0900	BRUSH CUTTER/10" AND ABOVE/GAS	ECHO SRM-3800	\$50	\$130	\$280
740 0220	THATCHER/22"WALK BEHIND		\$80	\$165	\$450
740 0240	THATCHER/24"WALK BEHIND	BLUEBIRD F20B	\$80	\$165	\$450
755 0060	SOD CUTTER POWERED UP TO 12 INCH CUT	CLASSEN SC12	\$75	\$235	\$415
755 0140	SOD CUTTER POWERED 13"-18" CUT	BLUEBIRD SC-18	\$70	\$205	\$450
755 0250	PRUNER POLE GAS POWER	ECHO PPT-2400	\$40	\$100	\$225
755 0890	AERATOR/WALK BEHIND	BLUEBIRD H530	\$65	\$165	\$450
764 0040	MOWER/BRUSH/13"-24"/WB/SP/GS		\$80	\$200	\$550
764 0490	MOWER/LAWN/49"-60"/RIDE-ON/GAS	EXMARK LZ26KC60	\$125	\$325	\$1,000
LIGHTING EQUIPMENT					
536 0400	LIGHT TOWER/4000 WATT	IR LS6KW, GENIE TML/4000, WACKER LTC4L	\$65	\$165	\$425
536 0440	LIGHT TOWER/4000 WATT	IR LS6KW, GENIE TML/4000, WACKER LTC4L	\$65	\$165	\$425
537 0100	LIGHT/PEDESTAL/1000 WATT	COLEMAN FS200Q, ALLMOND PAL2500	\$30	\$65	\$185
537 0200	LIGHT/PEDESTAL/2000 WATT	COLEMAN FS400Q	\$25	\$65	\$185
537 0910	LIGHT/CART/1000WATT		\$35	\$90	\$305
551 0020	LIGHTS/PORTABLE	SPECIALT E30FEDC	\$40	\$105	\$240
551 0140	LIGHT/W/OUT TRANSFORMER/INCADESENT/12V	SPECIALT E30DW75, SPECIALT HEP100DW	\$15	\$30	\$90
551 0150	LIGHT/INLINE/INCADESCENT/12V	SPECIALT HEP100DW	\$20	\$50	\$130
551 0410	LIGHT/STRING/EXP PROOF INCADESENT/12V	PTS 100XHL12	\$65	\$145	\$425
551 0510	LIGHT/EXP PROOF/AIR BULB/1000WATT/STAND		\$90	\$250	\$570
650 0170	BALLOON LIGHT		\$40	\$115	\$295
MATERIAL HANDLING EQUIPMENT					
418 0250	HOPPER TRASH/ATTACHMENT/FORKLIFT	MERRITT H211-751	\$30	\$75	\$145
419 0400	PALLET LIFT/4000#/WALKBEHIND/ELEC	CAT NPP40, YALE MPB040	\$55	\$160	\$500
419 0950	PALLET LIFT/5000#/WALKBEHIND	JET PT2742J, CAT A2748	\$55	\$160	\$500
MISCELLANEOUS					
003 0289	MISCELLANEOUS		\$15	\$32	\$94
003 0293	MISCELLANEOUS		\$20	\$47	\$141
003 0297	MISCELLANEOUS		\$35	\$79	\$236
003 3699			\$15	\$25	\$75
003 4001	MISCELLANEOUS		\$30	\$66	\$196

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MISCELLANEOUS					
003 4002	MISCELLANEOUS		\$25	\$52	\$157
003 4005	MISCELLANEOUS		\$65	\$174	\$523
003 4008	MISCELLANEOUS		\$85	\$227	\$680
003 4010			\$35	\$79	\$236
003 4016	MISCELLANEOUS		\$30	\$79	\$236
003 4021	MISCELLANEOUS		\$40	\$105	\$314
003 4022	MISCELLANEOUS		\$35	\$89	\$26
003 4025	MISCELLANEOUS		\$50	\$131	\$393
003 4026	MISCELLANEOUS		\$50	\$131	\$393
003 4027	MISCELLANEOUS		\$20	\$47	\$141
003 4030	MISCELLANEOUS		\$60	\$157	\$470
003 4031	MISCELLANEOUS		\$50	\$131	\$393
003 4034	MISCELLANEOUS		\$55	\$144	\$432
003 4036	MISCELLANEOUS		\$50	\$131	\$395
003 6445	MISCELLANEOUS		\$45	\$118	\$353
003 6446	MISCELLANEOUS		\$85	\$228	\$683
003 6462	MISCELLANEOUS		\$50	\$131	\$393
003 6601	CONTAINMENT BERM 12'X12'		\$60	\$154	\$461
680 0030	SPREADER FOR LIGHT DUTY TRUCK	WARREN AC620, FISHER SANDER	\$150	\$325	\$625
680 0080	SPREADER FOR MEDIUM DUTY TRUCK		\$185	\$345	\$725
755 0110	LOG SPLITTER	IRONOAK BHVH2699, BIGFOOT IAK2513	\$60	\$165	\$450
755 0120	AERATOR	BLUEBIRD H424	\$60	\$165	\$450
755 0340	DEHUMIDIFIER	DRIEAZ F203	\$40	\$85	\$215
755 0610	BLOWER/VENTILATING	DRIEAZ F174, GENERAL EP8DC	\$20	\$60	\$165
761 0030	PLOW SNOW FOR LIGHT DUTY TRUCK	FISHER 76PLOW	\$125	\$325	\$600
761 0530	DEHUMIDIFIER 121 PT-200 PT	DRIEAZ F198	\$75	\$220	\$490
761 0840	PLOW SNOW FOR MEDIUM DUTY TRUCK		\$150	\$350	\$700
779 0060	RAMP/LOADING	MAGLINER	\$895	\$2,450	\$4,900
PAINTING EQUIPMENT					
737 0001	SPRAYER/PAINT/AIRLESS	TITAN 765-2000	\$65	\$200	\$550
PIPING EQUIPMENT					
541 0040	PIPE SNAKE/4-6"PIPEWIDTH/100'CABLE	GENERALW ERE	\$55	\$150	\$390
541 0050	PIPE SNAKE/2" PIPEWIDTH/50'CABLE	GENERALW MR-CO	\$35	\$85	\$120
541 0070	PIPE SNAKE/3/4-2"PIPEWIDTH/25' CABLE	GENERALW RSVD	\$15	\$30	\$95
624 0180	PIPE PLUG/12"-18" MUNI/TEST	CHERNE 275128	\$45	\$130	\$353
624 0300	PIPE PLUG/15"-30" MUNI/TEST	CHERNE 262552	\$100	\$261	\$784
624 0480	PIPE PLUG/24"-48" MUNI/TEST	CHERNE 300488	\$240	\$654	\$1,961
624 0600	PIPE PLUG/40"-60" MUNI/TEST	CHERNE 272-337	\$315	\$863	\$2,588
PUMPS & ACCESSORIES					
003 0281	PVC DISCHARGE HOSE 2"X50'		\$15	\$27	\$89
003 3900	PIPE TEST PLUG 8"		\$20	\$52	\$157
003 3901	PIPE TEST PLUG 10"		\$30	\$79	\$236
003 3903	PIPE TEST PLUG 12"		\$50	\$118	\$353
003 3904	PIPE TEST PLUG 6"		\$20	\$39	\$118
003 4017	OSD HOSE 2" X 20'		\$30	\$79	\$236

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PUMPS & ACCESSORIES					
003 4018	PVC SUCTION HOSE 2"X20'		\$15	\$27	\$79
003 4023	PVC SUCTION HOSE 3"X20"		\$15	\$32	\$94
003 4032	PVC SUCTION HOSE 6"X20'		\$30	\$79	\$236
003 4035	PVC SUCTION HOSE 8"X20'		\$50	\$131	\$393
003 4037	HYDRAULIC DRAIN CASE HOSE 3/8"X50'		\$15	\$27	\$79
003 4304	PIPE ALUMINUM 12" X 10'		\$20	\$46	\$46
003 4307	PIPE ALUMINUM 12" X 20'		\$35	\$92	\$92
003 4321	PIPE ALUMINUM 8" X 10'		\$15	\$26	\$26
003 4323	ALUMINUM DISCHARGE PIPE 8"X20'		\$20	\$51	\$51
003 4324	PIPE ALUMINUM 8" X 30'		\$30	\$77	\$77
003 4325	PIPE ALUMINUM 8" X 40'		\$40	\$103	\$103
003 4654	FOOTVALVE 10"		\$15	\$34	\$101
003 4655	FOOTVALVE 12"		\$20	\$39	\$118
003 4656	FOOTVALVE 3"		\$15	\$27	\$79
003 4657	FOOTVALVE 4"		\$15	\$28	\$84
003 4658	FOOTVALVE 6"		\$15	\$30	\$87
003 4659	FOOTVALVE 8"		\$15	\$30	\$87
003 4813	REDUCER 8"- 6"		\$15	\$21	\$21
003 5263	FUEL TANK 500 GALLON		\$65	\$174	\$523
003 5277	LIFT LINE POLY		\$15	\$27	\$79
003 5691	HOSE PUMP FITTING BAUER FEMALE 12"X150#		\$25	\$62	\$62
003 5692	HOSE PUMP FITTING BAUER MALE 8" X 150#		\$15	\$21	\$21
003 6053	RUBBER DISCHARGE HOSE 8"X50'		\$60	\$157	\$470
003 6463	HOSE CHEMICAL W/SS FLANGES 6" X 20'		\$60	\$157	\$470
003 6498	PIPE FITTING 8" 90 DEGREE		\$15	\$21	\$21
003 6499	PIPE FITTING 8" 45 DEGREE		\$15	\$21	\$21
003 6500	PIPE FITTING 8" TEE		\$15	\$21	\$21
003 6503	PIPE FITTING 12" 90 DEGREE		\$25	\$62	\$62
003 6504	PIPE FITTING 12" 45 DEGREE		\$25	\$62	\$62
003 6505	PIPE FITTING 12" TEE		\$25	\$62	\$62
003 6603	OSD HOSE 14" X 20'		\$100	\$261	\$784
601 0170	PUMP/WELLPOINT/12" ROTARY VAC/DSL	VOGELSAN VX186-52	\$380	\$1,046	\$3,137
601 0440	PUMP/WELLPOINT/4" MASPORT VAC/DSL	ALCO WT46M54	\$140	\$383	\$1,090
601 0660	PUMP/WELLPOINT/6" MASPORT VAC/DSL	ALCO VT6M3F4LT, ALCO WT68M54	\$160	\$436	\$1,307
601 0850	PUMP/WELLPOINT/8" MASPORT VAC/DSL/M10	ALCO WP5WBM1	\$185	\$501	\$1,372
601 0870	PUMP/WELLPOINT/8" ROTARY VAC/DSL	VOGELSAN VX1862, MWI RWP008	\$440	\$928	\$2,788
607 0100	PUMP/DIAPHRAGM/1"	VERSAMAT E1AA3R3	\$65	\$170	\$509
607 0110	PUMP/DIAPHRAGM/1" POLYPROPYLENE	VERSAMAT E1PA5T5T9	\$60	\$157	\$470
607 0120	PUMP/DIAPHRAGM/1" ALUMINUM/CAST IRON	VERSAMAT V1OFBNBNBN	\$40	\$105	\$314
607 0130	PUMP/DIAPHRAGM/ 1/2" POLYPROPYLENE	VERSAMAT E5PP2R2	\$30	\$66	\$196
607 0140	PUMP/DIAPHRAGM/ 1 1/4"ALUMINUM/CAST IRON	VERSAMAT E4AA2R220	\$40	\$105	\$314
607 0210	PUMP/DIAPHRAGM/2" STAINLESS STEEL/HD		\$190	\$523	\$1,568
607 0220	PUMP/DIAPHRAGM/2" /CAST IRON	VERSAMAT E2CA2D2	\$60	\$154	\$500
607 0230	PUMP/DIAPHRAGM/2" POLYPROPYLENE	VERSAMAT E2PA5T5T9	\$145	\$393	\$1,177
607 0240	PUMP/DIAPHRAGM/2" STAINLESS STEEL	VERSAMAT E2SA5B5	\$155	\$414	\$1,241
607 0250	PUMP/DIAPHRAGM/2" ALUMINUM	VERSAMAT E2AA2D220	\$50	\$131	\$393
607 0320	PUMP/DIAPHRAGM/3" CAST IRON	VERSAMAT E3CA2D2	\$75	\$196	\$588
607 0330	PUMP/DIAPHRAGM/3" POLYPROPYLENE		\$185	\$497	\$1,490
607 0340	PUMP/DIAPHRAGM/3"/STAINLESS STEEL	VERSAMAT E3SA5T55	\$190	\$523	\$1,568

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PUMPS & ACCESSORIES						
607	0350	PUMP/DIAPHRAGM/3"/ALUMINUM	VERSAMAT V3AA2R220	\$65	\$170	\$509
612	0200	PUMP/SUBMERSIBLE/2"/ELEC	MULTIQUIP ST2010U, WACKER STP400	\$20	\$52	\$156
612	0300	PUMP/SUBMERSIBLE/3"/ELEC	MULTIQUIP ST3050D	\$100	\$261	\$784
612	0400	PUMP/SUBMERSIBLE/4"/ELEC	GORMANRU S4C1460	\$190	\$523	\$1,568
614	0430	PUMP/INDUSTRIAL/4"x4"/DSL/HEAVY DUTY		\$240	\$654	\$1,874
614	0530	PUMP/INDUSTRIAL/5"SUCTION/4"DISCHARGE/DS	PP53C14-F4L913	\$265	\$755	\$2,300
614	0630	PUMP/INDUS/6"x3"/HIGHEAD/VACASSIST/DSL	PP63C17-BF6L913C / 3HC, DEUTZ BF6L913C	\$385	\$1,046	\$3,137
614	0640	PUMP/INDUS/6"x4"/HIGHEAD/VACASSIST/DSL	PP64C17-6081A / 4HC / SYKES, ALCO 4HCBF6M	\$540	\$1,485	\$3,659
614	0660	PUMP/INDUS/6"x5"/HIGHEAD/VACASSIST/DSL		\$825	\$2,265	\$6,796
614	0730	PUMP/INDUSTRIAL/6"x3"/VAC ASSIST/ELEC		\$385	\$1,046	\$3,137
614	0770	PUMP/INDUSTRIAL/6"x4"/VAC ASSIST/ELEC	ALCO 4HCELEC	\$445	\$1,220	\$3,659
614	0970	PUMP/INDUS/10"x8"/HIGHEAD/VACASSIST/DSL	PP108S17-D60, PIONEER PP108S2	\$825	\$2,265	\$6,796
615	0200	PUMP/TRASH/2"	MULTIQUIP QP202TH, NAGATA NPH2T	\$45	\$118	\$353
615	0290	PUMP/TRASH/2"/DEWATERING	HONDA WD20	\$35	\$91	\$275
615	0300	PUMP/TRASH/3"	MULTIQUIP QP301TH, NAGATA NPH3T	\$55	\$144	\$432
615	0330	PUMP/TRASH/ELEC/3"		\$145	\$393	\$1,177
615	0370	PUMP/TRASH/3"/CAST IRON	GORMANRU 13DL60E	\$70	\$183	\$549
615	0390	PUMP/TRASH/3"/DEWATERING	HONDA WD30	\$45	\$118	\$353
615	0400	PUMP/TRASH/4"	MULTIQUIP QP40TH	\$65	\$170	\$509
615	0440	PUMP/TRASH/ELEC/4"	GORMANRU 14A	\$200	\$523	\$1,568
615	0470	PUMP/TRASH/4"/CAST IRON	GORMANRU 14C2F3L	\$100	\$261	\$784
615	0660	PUMP/TRASH/ELEC/6"	GORMANRU T6A60-B	\$255	\$697	\$2,091
615	0670	PUMP/TRASH/6"/CAST IRON	PIONEER P6F4L91	\$125	\$350	\$941
615	0800	PUMP/TRASH/8"	THOMPSON 68HST	\$330	\$871	\$2,614
615	0880	PUMP/TRASH/ELEC/8"	GORMANRU T8A3-B	\$320	\$871	\$2,614
616	0140	PUMP/VACUUM ASSIST /14"	14NHTA-D40, SYKES 6"WISPA	\$795	\$2,178	\$6,534
616	0180	PUMP/TRASH/VAC ASSIST/12"/SUPER	PIONEER 126081A	\$685	\$1,568	\$4,705
616	0190	PUMP/TRASH/VAC ASSIST/12"/SILENT PACK		\$665	\$1,830	\$5,489
616	0400	PUMP/TRASH/VACUUM ASSIST/4"	PP44S10-F3L912, PIONEER PP44S2	\$165	\$440	\$1,320
616	0440	PUMP/TRASH/VAC ASSIST/4"/SILENT PACK		\$200	\$541	\$1,624
616	0580	PUMP/TRASH/VAC ASSIST/8"/SUPER	PP8812-F6L913 - SUPER 8	\$265	\$724	\$2,170
616	0600	PUMP/TRASH/VACUUM ASSIST/6"	PP66S12-F4L913, THOMPSON 6VDDRT4	\$170	\$510	\$1,575
616	0620	PUMP/TRASH/VAC ASSIST/6"/STAINLESS STEEL	PIONEER PP6X6S2	\$465	\$1,278	\$3,834
616	0640	PUMP/TRASH/VAC ASSIST/6"/SILENT PACK	PIONEER SAT66S29	\$265	\$719	\$2,157
616	0650	PUMP/TRASH/VAC ASSIST/6"/SUPER	PIONEER 6X6S2	\$200	\$549	\$1,647
616	0660	PUMP/TRASH/VAC ASSIST/6"/ELEC	PIONEER PP66S2	\$290	\$784	\$2,352
616	0740	PUMP/TRASH/VAC ASSIST/14"/SILENT PACK		\$1,190	\$3,268	\$9,802
616	0800	PUMP/TRASH/VACUUM ASSIST/8"	PP88S12-F4L913, PIONEER PP8-F4L9, PIONEER SAPP88S	\$225	\$620	\$1,855
616	0840	PUMP/TRASH/VAC ASSIST/8"/SILENT PACK		\$460	\$1,264	\$3,442
616	0880	PUMP/TRASH/VAC ASSIST/8"/ELEC	PIONEER PP88S2	\$320	\$871	\$2,614
616	0920	PUMP/TRASH/VACUUM ASSIST/12"	PP1212S17-BF6L913C, PIONEER PP1212S, ALCO 12NHTM-BF6M	\$445	\$1,220	\$3,659
616	0940	PUMP/TRASH/VAC ASSIST/12"/ELEC	PIONEER PP1212	\$445	\$1,220	\$3,659
616	0950	PUMP/TRASH/VAC ASSIST/14"/ELEC		\$795	\$2,178	\$6,534

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PUMPS & ACCESSORIES					
617 0400	PUMP/INDUSTRIAL/4"/STAINLESS STEEL	GORMANRU 14A64BF	\$340	\$930	\$2,788
617 0600	PUMP/INDUSTRIAL/6"/STAINLESS STEEL	GORMANRU 16A64BF	\$465	\$1,278	\$3,834
619 0240	PUMP/SUBMERSIBLE/24"/HYD	H&H 240X6	\$335	\$914	\$2,744
619 0380	PUMP/SUBMERSIBLE/30"/HYD		\$495	\$1,350	\$3,051
619 0400	PUMP/SUBMERSIBLE/4"/HYD	PIONEER 4HS-O	\$85	\$207	\$621
619 0600	PUMP/SUBMERSIBLE/6"/HYD	PIONEER HS6-O	\$90	\$240	\$719
619 0920	PUMP/SUBMERSIBLE/12"/HYD	PIONEER HS88S2	\$145	\$392	\$1,176
621 0400	PUMP/DOUBLED DIAPHRAGM/4"/DSL	SMALLINE SL4DDPK	\$75	\$230	\$605
626 0160	HYDRAULIC POWER UNIT/162HP		\$430	\$1,177	\$3,529
626 0670	HYDRAULIC POWER UNIT/65HP W/SLUDGEMASTER		\$825	\$2,265	\$6,796
628 0020	ROAD CROSSING 12"FOR PUMP DIVISION		\$95	\$256	\$769
628 0030	ROAD CROSSING 8"FOR PUMP DIVISION		\$70	\$190	\$564
628 0040	ROAD CROSSING 12"DBL-WIDE FOR PUMP DIV		\$140	\$384	\$1,153
628 0050	ROAD CROSSING 6"FOR PUMP DIVISION		\$60	\$154	\$461
628 0220	PUMP FLOAT DEVICE/SUBMERSIBLE 12"	HTFMFG 12"FLOAT	\$25	\$60	\$170
680 0500	500 GALLON FUEL TANK/ DIESEL		\$55	\$135	\$375
SAWS & ACCESSORIES					
028 0010	SAW/RECIPROCATING/HAND/AIR	CLECO 136-RX	\$5	\$10	\$160
028 0020	SAW/BAND/HAND/AIR	UNITEC 5600300100	\$50	\$125	\$340
028 0080	SAW/CIRCULAR/AIR/ 8 1/4"	I-R S80	\$15	\$35	\$90
133 0100	SAW/WALK BEHIND/MANUAL/1-9HP/GAS	TARGET MCSII8H	\$60	\$155	\$340
133 0110	SAW/WALK BEHIND/MANUAL/10-19HP/GAS	FELKER, EDCO, STOW, TARGET	\$60	\$140	\$370
133 0210	SAW/WALK BEHIND/SELFPROP/10-19HP/GAS	FELKER PCS16K, TARGET PACIV	\$70	\$190	\$480
133 0220	SAW/WALK BEHIND/SELFPROP/20-29HP/GAS	FELKER PCS20H, TARGET PACIV20	\$85	\$220	\$650
133 0230	SAW/WALK BEHIND/SELFPROP/30-39HP/GAS	TARGET PRO35II	\$140	\$345	\$655
133 0550	SAW/WALK BEHIND/SELFPROP/50-59HP/DSL		\$185	\$495	\$1,150
133 0800	SAW/WALKBEHIND/SELFPROP/60-69HP/DSL		\$145	\$415	\$1,090
133 0850	SAW/WALK BEHIND/SELFPROP/30-39HP/DSL	TARGET PRO35III	\$105	\$330	\$800
134 0010	SAW/CUT OFF/CONCRETE/HAND/12"/GAS	STOW RX814 , PARTNER K650 & 700	\$45	\$140	\$330
134 0020	SAW/CUT OFF/CONCRETE/HAND/14"/ELEC	MILW 6528	\$50	\$135	\$355
134 0050	SAW/CUT OFF/CONCRETE/HAND/14"/GAS	STIHL TS400, PARTNER K700/14	\$55	\$140	\$455
134 0060	SAW/CUT OFF/CONCRETE/HAND/16"/GS	STIHL TS760, PARTNER K950/16	\$65	\$160	\$415
135 0030	SAW/BRICKSAW/1-9HP/GAS	EDCO GMS-14	\$55	\$150	\$360
520 0020	SAW/CIRCULAR/HAND/ELECTRIC	BLACK DW378G	\$10	\$20	\$60
520 0030	SAW/JIG/HAND/ELECTRIC	CAT6256	\$5	\$10	\$25
520 0040	SAW/RECIPROCATING/HAND/ELECTRIC	MILWAUKE M653722	\$20	\$40	\$70
520 0070	SAW/BANDSAW/HAND/ELECTRIC	MILWAUKE 6232	\$20	\$45	\$130
520 0110	SAW/CHOP/14"/ELECTRIC	MAKITA 2414NB	\$25	\$50	\$115
521 0160	SAW/CIRCULAR/16"/ELECTRIC	MAKITA 5402A	\$35	\$75	\$180
521 0740	SAW/CIRCULAR/7 1/4"/ELECTRIC	BOSCH SKLE77, MAKITA 5277B	\$15	\$25	\$50
521 0860	SAW/BAND/4 3/8"CAPACITY/ELECTRIC	MILW 6232-6	\$25	\$55	\$150
521 0870	SAW/BAND/3"CAPACITY/ELECTRIC	MILW 6223	\$20	\$45	\$130
521 0930	SAW/MITRE SLIDE/COMPOUND 12"		\$40	\$100	\$240
647 0140	CHAIN SAW/14"/GAS	ECHO 7CS3450, SACHS PS341	\$35	\$90	\$265
647 0160	CHAIN SAW/16"/GAS	ECHO CS-3450	\$40	\$100	\$270
647 0180	CHAIN SAW/18"/GAS	ECHO CS4400	\$40	\$100	\$270
647 0200	CHAIN SAW/20"/GAS	ECHO CS-5000	\$45	\$115	\$300

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AFFECTED REGIONS / BRANCHES

EFFECTIVE DATES: FROM: 04/01/2014 THROUGH: 03/31/2017

APPROVAL #: 190616A

IC #	DESCRIPTION	TYPICAL MAKE/MODELS	DAY	WEEK	MONTH
SAWS & ACCESSORIES					
647 0240	CHAIN SAW/24"/GAS	ECHO CS6700, STIHL 36	\$55	\$135	\$320
647 0280	CHAIN SAW/28"/GAS	ECHO CS-8000	\$85	\$200	\$460
647 0660	CHAIN SAW/16"/ELEC	STIHL E180	\$40	\$100	\$300
SHOP EQUIPMENT					
139 0100	SCABBLER/AIR/WALK BEHIND	MACDONAL FB5, TEXAS T-3	\$170	\$525	\$910
650 0570	DOLLY	AIRSLED 2014, GRAINGER 3KR47	\$20	\$45	\$80
650 0700	FAN UP TO 48"	DAYTON	\$30	\$65	\$185
TRENCHING EQUIPMENT					
237 0340	TRENCHER/RIDE/4' DEEP/30-39HP/DSL	DITCH WITCH RT40, VERMEER RT450	\$275	\$870	\$1,970
237 0870	TRENCHER/RIDE/5'90-99HP/DSL		\$680	\$1,875	\$5,130
238 0020	TRENCHER/WALK/1' TO 2'<10HP/GAS/GRNDSAW		\$90	\$250	\$745
238 0120	TRENCHER/WALK/2' TO 3'10HP/GAS	DITCH WITCH 1330, VERMEER RT100	\$105	\$305	\$725
240 0600	STUMP GRINDER/60-69HP/DSL		\$275	\$815	\$2,195
VEHICLES & TRAILERS					
652 0160	TRUCK/FLATBED/FLAT/16'/DSL	LEDWELL, VALEW	\$250	\$665	\$1,800
656 0070	TRUCK/BOXDUMP/3-4YD/DSL	FONTAINE, LEDWELL, ROYAL, VALEW	\$140	\$455	\$1,295
656 0080	TRUCK/BOXDUMP/3-4YD/CREW CAB/DSL	FORD F650	\$240	\$700	\$1,560
656 0090	TRUCK/BOXDUMP/5-6YD/DSL	LEDWELL, VALEW	\$250	\$600	\$1,650
656 0140	TRUCK/BOXDUMP/12-14YD/DSL	LEDWELL, VALEW	\$455	\$1,450	\$3,795
656 0250	TRUCK/ARTICULATED OFFROAD DUMP/25TON/DSL	JDEERE 250D	\$1,235	\$3,400	\$9,350
656 0300	TRUCK/ARTICULATED OFFROAD DUMP/30TON/DSL	JDEERE 300D	\$1,390	\$3,820	\$10,500
656 0500	TRUCK/BOXDUMP/5-6 YARD/CREW CAB/DSL		\$305	\$780	\$2,170
656 0540	TRUCK/ARTICULATED OFFROAD DUMP/14TON/DSL	JCB 714	\$1,055	\$2,900	\$8,000
656 0960	TRUCK/BOXDUMP/5-6YD/DSL/NO CDL	LEDWELL, VALEW	\$250	\$600	\$1,650
658 0060	TRUCK/PICKUP/F250CLASS/DSL/4WD	FORD F250	\$135	\$400	\$995
658 0120	TRUCK/FLATSTAKE BODY/12'/DSL/2WD	LEDWELL, VALEW, ROYAL, FONTAINE	\$160	\$435	\$1,195
658 0140	TRUCK/PICKUP/CREWCAB/F350CLASS/DSL/4WD	FORD F350	\$195	\$680	\$1,295
658 0200	TRUCK/FIELD SERVICE/DSL	FORD F350	\$600	\$1,000	\$2,900
658 0210	TRUCK/PICKUP/CREWCAB/F250CLASS/DSL/4WD	FORD F250	\$190	\$695	\$1,295
658 0250	TRUCK/FLATSTAKE BODY/10-1/2'/DSL/2WD		\$220	\$605	\$1,500
658 0260	TRUCK/BOXDUMP/3-4 YD/CREWCAB/DSL/4W		\$240	\$665	\$1,485
658 0280	TRUCK/PICKUP/SUPERCAB/F250CLASS/DSL/4WD	FORD F250	\$155	\$500	\$1,135
658 0300	TRUCK/BOXDUMP/3-4 YD/CREW CAB/DSL/2WD		\$230	\$615	\$1,485
658 0310	TRUCK/FLATBED/CREWCAB/F250-350CLS/DSL/2WD	FORD F350	\$200	\$550	\$1,365
658 0420	TRUCK/FLATSTAKE BODY/12'/DSL/4WD	LEDWELL, VALEW, ROYAL, FONTAINE	\$185	\$455	\$1,315
658 0500	TRUCK/STAKE BODY/F550CLASS/DSL/4W	FORD F550	\$265	\$735	\$1,915
658 0530	TRUCK/STAKE BODY/F450CLASS/CREWCAB/2W	LEDWELL, VALEW, ROYAL, FONTAINE	\$210	\$530	\$1,450
658 0540	TRUCK/STAKE BODY/F450CLASS/CREWCAB/4W		\$285	\$695	\$1,935
659 0040	TRUCK/PICKUP/SUPERCAB/RANGERCLASS/GAS/2WD	FORD RANGER	\$105	\$290	\$620
659 0050	TRUCK/SPORT UTILITY/EXPLORER CLASS/GAS	FORD EXPLORER OR BRONCO	\$165	\$455	\$1,090
659 0060	TRUCK/PICKUP/F150CLASS/GAS/4WD	FORD F150	\$125	\$365	\$965
659 0070	TRUCK/PICKUP/SUPERCAB/RANGERCLASS/GAS/4WD	FORD RANGER	\$145	\$400	\$900
659 0100	TRUCK/PICKUP/F150CLASS/GAS/2WD	FORD F150	\$110	\$355	\$845

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APPROVAL #: 190616A

IC #	DESCRIPTION	TYPICAL MAKE/MODELS	DAY	WEEK	MONTH
VEHICLES & TRAILERS					
659 0110	TRUCK/UTILITY BODY/GAS	FORD F250 & F350	\$150	\$430	\$1,040
659 0120	TRUCK/FLATSTAKE/12'/GAS	FORD F350	\$155	\$410	\$1,145
659 0140	TRUCK/PICKUP/CREWCAB/F350CLASS/GAS/4WD	FORD F350	\$175	\$565	\$1,260
659 0160	TRUCK/PICKUP/SUPERCAB/F150CLASS/GAS/2WD	FORD F150	\$140	\$395	\$775
659 0170	TRUCK/PICKUP/SUPERCAB/F150CLASS/GAS/4WD	FORD F150	\$105	\$405	\$795
659 0180	TRUCK/PICKUP/CREWCAB/F150CLASS/GAS/4WD	FORD F150	\$170	\$525	\$1,150
659 0210	TRUCK/PICKUP/CREWCAB/F250CLASS/GAS/4WD	FORD F250	\$185	\$520	\$1,285
659 0250	TRUCK/PICKUP/F250CLASS/GAS/2WD	FORD F250	\$130	\$375	\$915
659 0260	TRUCK/PICKUP/F250CLASS/GAS/4WD	FORD F250	\$140	\$385	\$995
659 0270	TRUCK/PICKUP/SUPERCAB/F250CLASS/GAS/2WD	FORD F250	\$125	\$370	\$1,020
659 0280	TRUCK/PICKUP/SUPERCAB/F250CLASS/GAS/4WD	FORD F250	\$215	\$465	\$1,050
659 0290	TRUCK/PICKUP/CREWCAB/F250CLASS/GAS/2WD	FORD F250	\$180	\$495	\$1,260
659 0390	TRUCK/PICKUP/CREWCAB/F150CLASS/GAS/2WD		\$160	\$510	\$1,140
659 0500	TRUCK/TRACTOR/DUAL AXLE	FORD LT9000, KENWORTH T600B, IH 9400	\$495	\$1,495	\$4,495
659 0520	TRUCK/TRACTOR/ W/NYC HYDRAULICS	MACKTRUCK RD688SX	\$910	\$2,495	\$6,855
659 0570	TRUCK/UTILITY BODY/GAS/ TOW PACKAGE		\$175	\$570	\$1,620
659 0640	TRUCK/SPORT UTILITY/EXPEDITION CLASS/GAS	FORD EXPEDITI	\$170	\$465	\$1,160
659 0670	TRUCK/SPORT UTILITY/ESCAPE CLASS/GAS		\$165	\$450	\$1,080
659 0870	VAN/CARGO/E250CLASS/GAS	FORD E250	\$135	\$380	\$1,035
659 0880	VAN/CARGO/E350CLASS/GAS	FORD E350	\$115	\$325	\$1,105
659 0920	VAN/PASSENGER/E350CLASS/GAS	FORD E350, GMC SAVANA	\$130	\$500	\$1,350
660 0220	TRUCK/FLATSTAKE/22'/DSL	LEDWELL, VALEW	\$230	\$660	\$1,875
662 0180	TRUCK/CUBE VAN/15'/RAMP	FORD E350	\$175	\$515	\$1,595
664 0200	TRUCK/WATER/2000 GALLON/DSL	LEDWELL, VALEW	\$245	\$795	\$1,995
664 0370	TRUCK/WATER/3700 GALLON/DSL/DUAL AXLE	LEDWELL, VALEW	\$410	\$1,450	\$3,495
665 0050	TRAILER/DUMP/1/2 CUBIC YARD/SINGLE AXLE	BIGTEX U198455	\$75	\$240	\$645
665 0120	TRAILER/DUMP/1 1/2 CUBIC YARD/DBL AXLE	TRAILER U181531	\$80	\$220	\$495
665 0350	TRAILER/DUMP/3.5 CUBIC YARD/DOUBLE AXLE		\$85	\$235	\$585
665 0600	TRAILER/DUMP/6 CUBIC YARD/DOUBLE AXLE		\$160	\$435	\$3,110
666 0200	TRUCK/A-FRAME/20 TON/DSL/WINCH	FORD F700 & F800	\$245	\$675	\$1,865
666 0900	COLLISION CUSHION/TRUCK MOUNTED/62MPH	FRTLINER FL70	\$240	\$450	\$1,850
667 0040	TRAILER/SMALL EQUIPMENT/ROTOTILLER	ATLAS 040TBT	\$20	\$45	\$110
667 0050	TRAILER/SMALL EQUIPMENT/TRENCHER	BARRETO E4X5DGT, D-W S2A	\$20	\$50	\$120
667 0060	TRAILER/SMALL EQUIPMENT/STUMP GRINDER	PREMCO UT1000, VERMEER TLR-25	\$20	\$50	\$120
667 0070	TRAILER/SMALL EQUIPMENT/GENERAL	BIG4RENT LER94	\$20	\$50	\$120
667 0080	TRAILER/SMALL EQUIP/SCISSOR LIFT/SINGAXL	LWCW 16T	\$25	\$55	\$145
668 0020	TRAILER/BOX/5'X8'/SINGLE AXLE	BEST 5X8US	\$40	\$110	\$265
668 0030	TRAILER/BOX/5'X10'/SINGLE AXLE	AARENCO 5X10	\$50	\$140	\$370
668 0510	TRAILER/BOX/5'X12'/DOUBLE AXLE	BEST 5X12UST	\$50	\$145	\$370
672 0100	TRAILER/STORAGE/10'	BAYAREA 10', TRANSAME 10	\$20	\$40	\$95
672 0160	TRAILER/STORAGE/16'	CONTAINER	\$20	\$40	\$120
672 0200	TRAILER/STORAGE/20'	CONTAINER	\$20	\$45	\$105
672 0240	TRAILER/STORAGE/24'	ZIRCON 24	\$25	\$55	\$165
672 0400	TRAILER/STORAGE/40'	MSG	\$30	\$65	\$200
673 0050	TRAILER/WATER/500 GALLON	WYLIE EXP-500-S, MAGNUM MWT500	\$70	\$150	\$530
675 0001	TRAILER/EQUIPMENT	VERMEER TLR20, D-W S2A	\$20	\$45	\$125
675 0010	TRAILER/EQUIPMENT/1-TON	DITCH WITCH S1A	\$30	\$75	\$250
675 0020	TRAILER/EQUIPMENT/2-TON	ZIEMAN 1125, DITCH WITCH S5A	\$30	\$75	\$250

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APPROVAL #: 190616A

IC #	DESCRIPTION	TYPICAL MAKE/MODELS	DAY	WEEK	MONTH
VEHICLES & TRAILERS					
675 0030	TRAILER/EQUIPMENT/3-TON	TRAILKING TK6U	\$35	\$90	\$275
675 0040	TRAILER/EQUIPMENT/4-TON	TRAILKING TK8U, CUSTOM 4T1222HS	\$40	\$115	\$300
675 0050	TRAILER/EQUIPMENT/5-TON	TRAILKING TK10U	\$40	\$125	\$375
675 0060	TRAILER/EQUIPMENT/6-TON	ZIEMAN 1185, TRAILKING TK12U	\$75	\$180	\$400
675 0070	TRAILER/EQUIPMENT/7-TON	ZIEMAN 1165, LEDWELL 6X10	\$80	\$190	\$690
675 0090	TRAILER/EQUIPMENT/9-TON	TRAILKING TK18	\$85	\$220	\$890
675 0100	TRAILER/EQUIPMENT/10-TON	TRAILKING TK20	\$95	\$250	\$895
675 0120	TRAILER/EQUIPMENT/12-TON	TRAILKING TK24	\$115	\$295	\$945
675 0200	TRAILER/EQUIPMENT/20-TON	GENERAL, INTERSTATE, BELSHE	\$125	\$345	\$1,050
675 0310	TRAILER/EQUIPMENT/3 1/2-TON		\$350	\$1,075	\$3,150
675 0910	TRAILER/EQUIPMENT/1 1/2-TON	CENCALTR ILT95, BEST A98	\$40	\$100	\$360
675 0950	TRAILER/EQUIPMENT W/HYD BED/5 TON		\$45	\$125	\$440
676 0250	TRAILER/TILT/5TON	STRONGBO M274T	\$40	\$115	\$315
676 0270	TRAILER/TILT/7TON		\$110	\$225	\$620
676 0910	TRAILER/TILT/1 1/2TON	TRIPLEL UT1000	\$35	\$80	\$225
678 0100	TRAILER/GOOSENECK/10-TON	LEDWELL 26'GOOSE	\$95	\$255	\$720
679 0001	TRAILER/PIPE	DATAMANUFACTURING 12000	\$40	\$100	\$345
679 0090	TRAILER/MUD VACUUM/POTHOLES/500GAL		\$495	\$1,640	\$4,500
WASHING EQUIPMENT					
765 0030	WASHER/3000PSI/DSL	ALLAMER CHW5030	\$90	\$235	\$595
766 0010	WASHER/1000-1999PSI/GAS	HOTSY	\$55	\$160	\$385
766 0020	WASHER/2000-2999PSI/GAS	SIMPSON, MI-T-M, LANDA	\$60	\$165	\$395
766 0030	WASHER/3000-3999PSI/GAS	SIMPSON, HOTSY, MI-T-M	\$65	\$165	\$400
766 0040	WASHER/4000-4999PSI/GAS	SIMPSON WS4040	\$85	\$225	\$735
766 0050	WASHER/5000-5999PSI/GAS	HOTSY BR405031	\$75	\$215	\$1,385
766 0520	WASHER/2000-2999PSI/GAS/HOT	MI-T-M HSP2403	\$95	\$255	\$725
766 0530	WASHER/3000-3999PSI/GAS/HOT	MI-T-M HSP30043	\$95	\$255	\$725
766 0830	WASHER/3000-3999PSI/HOT/TRAILER MNT/GAS		\$130	\$380	\$1,035
WELDING EQUIPMENT					
768 0300	WELDER/300-349AMPS/DSL/TOW	LINCOLN CLASSIC 300, LINCOLN VANTAGE 300, MILLER BIGBLUE 300	\$75	\$190	\$425
768 0400	WELDER/400-449AMPS/DSL/TOW	LINCOLN SAE400 AND VANTAGE 400, MILLER BIGBLUE 400	\$95	\$215	\$495
768 0500	WELDER/500-549AMPS/DSL/TOW	LINCOLN VANTAGE 500, MILLER BIGBLUE 500	\$85	\$230	\$535
768 0600	WELDER/600-649AMPS/DSL/TOW	MILLER BIGBLUE6	\$110	\$300	\$765
769 0230	WELDER/250-299AMPS/LP/STAT	MILLER BOBCAT	\$65	\$165	\$420
769 0330	WELDER/300-349AMPS/PROPANE/STAT	MILLER TRAIL301	\$80	\$205	\$535
772 0100	WELDER WIRE FEEDER/ELECTRIC 120VOLT	LINCOLN LN25	\$45	\$110	\$285
772 0140	WELDER WIRE FEEDER/ATTACHMENT		\$55	\$155	\$345
775 0250	WELDER/250-299AMPS/ELEC/STAT	MILLER MM250, LINCOLN K1053	\$45	\$110	\$285
775 0300	WELDER/300-349AMPS/ELEC/STAT	MILLER SM300	\$45	\$115	\$305
775 0400	WELDER/400-449AMPS/ELEC/STAT	LINCOLN K1308	\$50	\$125	\$285
775 0860	WELDER/1100-1199AMPS/ELEC/STAT		\$85	\$230	\$560
779 0300	PLASMA CUTTER/30 AMP	MILLER SPEC300	\$110	\$300	\$597

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APPROVAL #: 190616A

IC # DESCRIPTION**TYPICAL MAKE/MODELS****DAY****WEEK****MONTH****ADDITIONAL INFORMATION / TERMS:****BILLING:** 30 DAY

DELIVERY: \$85.00 per hour for delivery and pick up of Hertz owned equipment that takes up a partial truck load. Tolls and permits not included.
\$130.00 Per hour for delivery and pick up of Hertz owned equipment that takes up a full truck load. Tolls and permits not included.
\$100.00 Per hour for delivery and pick up of all Hertz owned over the road vehicles, port to port. Tolls and permits not included.
If outside hauling is required to deliver or pick up equipment Hertz will charge cost plus 10%. Customer approval will be required before Hertz hires an outside hauler to perform any equipment deliveries or pick ups.

Please note one or all of these fee's may apply if it is necessary for Hertz to ship in a piece of equipment from another location. Again, customer approval will be required before Hertz arranges any transportation.

FUEL: REFUELING - HERC BRANCH POSTED REFUELING CHARGES WILL APPLY UPON RETURN OF A PIECE OF EQUIPMENT REQUIRING REFUELING AT THE END OF A RENTAL OR DUE TO A SWAP.

ADDITIONAL INFO: Customer to be exempt from Emissions and Environmental Surcharge
Customer to be exempt from Delivery Fuel Charge

Re-rent - Cost plus 15% for all 3rd party charges. Customer approval will be required for all re-rents that will be charged at cost plus 15%. If a re-rent goes out at contract rate, no approval is needed.

Training - Material Handling and Aerial Work Platforms - \$125 per student
Please see attached HERC Equipment Safe Operation Training Brouchure

Damages Charges
Labor - Posted Shop Labor rate
Parts - Cost plus 20%
Outside labor and repairs - Cost plus 15% for all 3rd party charges

Loss of Use
Loss of use will be charged when a piece of equipment is unavailable for rental due to customer damage. The charges will be the contract rental charges and the amount of time will be equal to the time between the damage occurring and the unit being available for rental to the same or different customer.

GPS - \$40 per unit for basic telematics

Loss and Damage Waiver - LDW charges will apply unless a valid COI is on file with HERC.
To avoid LDW charges Certificate of Insurance must be on file during the time of rental

Cleaning Charges - For appropriate and supportable cleaning charges, cleaning will be \$99 per hour and parts (decals) at cost plus 10%

Pump and Power Set Up Fee
HERC Personnel
Standard Hours - Posted Shop Labor Rate
Overtime Hours - Posted Shop Labor Rate times 1.5
Outside Personnel - Cost Plus 10%

Stand By or Emergency Continency Rates for Pump and Power
Pump - 30% off applicable rate schedule
Power - minimum 10% off applicable rate schedule

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IC #	DESCRIPTION	TYPICAL MAKE/MODELS	DAY	WEEK	MONTH
	Minimum 5-month stand by rental				
	Equipment Set Up Fees - Pump and Power HERC Personnel - Posted Shop Labor Rate HERC Personnel Overtime - Posted Shop Labor Rate times 1.5 Outside Labor - Cost Plus 10%				
	Over Meter Charges Standard allotted hours: • A one day's rental will allow 8 hours of use • A week's rental will allow 40 hours of use • A monthly rental allows 176 hours of use				
	If the usage meter exceeds the above usage upon return additional charges listed below will apply. • 1/16th of the daily rate for daily rentals • 1/80th of the weekly rate for weekly rentals • 1/352nd of the monthly rate for monthly rentals				
	Double and Triple Shifts: • Double shifts (16 hours per day) are one and a half times the daily rate • Triple shifts (24 hours per day) are two times the daily rate				
	Note: This information is especially important when renting such equipment as pumps and generators.				
	Over Mileage Charges Standard allotted mileage for Pick-up Trucks (1/4 ton to 1 ton size): • A one day's rental will allow 100 miles of use • A week's rental will allow 500 miles of use • A monthly's rental allows 1500 miles of use If the odometer exceeds the above usage upon return an additional charge of \$0.20 per mile will apply.				
	Standard allotted mileage for Stake Body Trucks and Crane Trucks: • A one day's rental will allow 50 miles of use • A week's rental will allow 250 miles of use • A monthly's rental allows 750 miles of use If the odometer exceeds the above usage upon return an additional charge of \$0.25 per mile will apply.				
	Standard allotted mileage for Dump Trucks and Water Trucks: • A one day's rental will allow 50 miles of use • A week's rental will allow 250 miles of use • A monthly's rental allows 750 miles of use If the odometer exceeds the above usage upon return an additional charge of \$0.50 per mile will apply				

CUSTOMER NUMBERS

CUSTOMER NAME	CUSTOMER NUMBER
US COMMUNITIES GOLD	MULTIPLES

US COMMUNITIES GOLD

This Price List and the content herein is the property of Hertz Equipment Rental Corporation (Hertz). By accepting this Price List, the recipient agrees to keep confidential the information contained herein and not to reproduce or disclose any such information, in whole or in part, to any individual or entity, without the prior written consent of Hertz.

EXHIBIT #1:

1. NORTH CAROLINA STATE UNIVERSITY RFP #63-JGD10070
AND ADDENDUM #1
2. HERTZ RESPONSE TO RFP #63-JGD10070
3. NORTH CAROLINA STATE CONTRACT CONTROL #31172

NORTH CAROLINA
STATE REQUEST
FOR PROPOSAL
RFP#63-JGD10070

**NORTH CAROLINA STATE UNIVERSITY
REQUEST FOR PROPOSALS**

RFP # 63-JGD10070

TITLE: Equipment Rental

USING DEPARTMENT: NC State University and US Communities'
Public Participating Agencies

ISSUE DATE: October 15, 2013

DUE DATE: 2:00 p.m., Thursday, November 14, 2013

ISSUING AGENCY: North Carolina State University
Purchasing Department
Campus Box 7212
Raleigh, NC 27695

Sealed Proposals subject to the conditions made a part hereof will be accepted until **2:00 p.m. Thursday, November 14, 2013** for furnishing services described herein.

DELIVERY BY ANY OTHER MEANS
RFP No. 63-JGD10070 Attn: Jessica Dalton, C.P.M., CPPB NC State University, Purchasing Department Administrative Services I Bldg 2721 Sullivan Drive, Ste 1100 Raleigh NC 27695 (919)515-6890

IMPORTANT NOTE: Indicate firm name, RFP number, and opening date on the front of each sealed proposal envelope or package. One (1) original, two (2) paper copies (marked as "original"/"copy") of the proposal, and seven (7) electronic copies (flash drive preferred). Electronically submitted (email/fax) proposals will not be accepted.

Direct all inquiries concerning this RFP to: Jessica Dalton, C.P.M., CPPB
email: jessica_dalton@ncsu.edu

NOTE: Questions concerning the RFP requirements must be submitted in writing. They may be mailed, faxed, or e-mailed (no phone calls) to Jessica Dalton, NC State University, Purchasing Department, Campus Box 7212, Raleigh, NC 27695, fax (919) 515-3511, e-mail address Jessica_dalton@ncsu.edu. **Questions must be submitted no later than 5:00 P.M. on Wednesday, October 30, 2013.** All questions submitted in writing will be answered in the form of an addendum to this Request for Proposals. No contact with the using department(s) will be allowed during the proposal process.

1. PURPOSE AND INTENT

North Carolina State University (hereafter referred to as "Lead Public Agency") on behalf of itself and all states, local governments, school districts, and higher education institutions in the United States of America, and other government agencies and nonprofit organizations through US Communities Government Purchasing Alliance (hereafter referred to as "Participating Public Agencies" or "PPA's"), seeks proposals from qualified suppliers to enter into a Master Agreement to supply a full line of Rental Equipment (hereafter referred to as "Products and Services").

Equipment includes, but is not limited to, Construction Equipment (heavy and light), Aerial Lift and Scaffold, Earth Moving, Electrical, Material Handling, etc. A list of the top 100 rented items for the year 2012 is attached for your information (page 75). This background information is provided as general historical data and does not set any minimum or maximum guarantees on future usage of the program.

ALL PRODUCTS OFFERED MUST BE IN LIKE-NEW CONDITION, LATEST DESIGN AND TECHNOLOGY.

OBJECTIVES

- A. Provide a comprehensive competitively solicited Master Agreement offering Products and Services to Participating Public Agencies;
- B. Establish the Master Agreement as a Supplier's primary offering to Participating Public Agencies;
- C. Achieve cost savings for Suppliers and Participating Public Agencies through a single competitive solicitation process that eliminates the need for multiple bids or proposals;
- D. Combine the volumes of Participating Public Agencies to achieve cost effective pricing;
- E. Reduce the administrative and overhead costs of Suppliers and Participating Public Agencies through state of the art ordering and delivery systems; and
- F. Provide Participating Public Agencies with environmentally responsible products and services.

2. CONTRACT PERIOD

The term of the agreement will be from March 1, 2014 for a period of three (3) years. The University reserves the right, at its sole option and under the same terms and conditions contained in this RFP, to renew for one (1) additional two-year period, not to exceed a total of five (5) contract years.

3. SCOPE OF WORK

3.1 General

The awarded supplier shall provide rental of a variety of types of equipment. Proposal responses shall provide a complete, online inventory list of available products to include product name, typical manufacturer and associated model numbers. It shall be noted if particular equipment is not available at all branch locations. This list is not intended to be all inclusive of any need that may arise. The awarded supplier(s) shall utilize any resources it may have in assisting using agencies with securing the required equipment whether or not it resides in the branch location's current inventory.

3.2 Pricing

Equipment shall be provided on a daily, weekly and monthly basis. The pricing structure (nationwide, city/state, regional, etc) shall be left up to the proposing supplier to determine. A "book rate" or "published rate" along with any applicable discounts shall be provided to Participating Public Agencies. Multiple discount levels on various pieces of equipment are acceptable as long as they are clearly noted in the response (i.e. market basket/hotlist, etc. items).

3.3 Delivery and other added fees

Delivery of the item to the Participating Public Agency. Delivery, setup and pickup fees, where required, shall be provided to the Participating Public Agency and clearly identified in the proposal response.

Other fees (insurance, environmental recovery fees, cleaning, refueling fees, etc.) shall be separate items and clearly identified in the proposal response. In many cases, the Participating Public Agency will not require insurance or damage waiver, but this shall be provided where required. Participating Public Agencies demonstrating exemption from state/local sales taxes shall not be charged these fees.

3.4 Service level expectations

Any equipment rented shall be guaranteed to be fully functional and capable of performing the task(s) it was designed to perform under the manufacturer's guidelines. All safety equipment/attachments shall be in place and functioning per the manufacturer's design. Any equipment not functioning properly (or becoming non-functional) will be picked up and replaced by the supplier at no additional charge to the Participating Public Agency during the rental period. Routine repairs (not caused by misuse of the equipment) shall be provided at no additional cost to the Participating Public Agency.

At the time the Participating Public Agency takes possession of the equipment, the supplier shall provide information regarding current condition and any visual, pre-existing damage to the equipment. The supplier and the Participating Public Agency will review the equipment condition at point of delivery as well as at the point of return. No rental fees may be charged to a Participating Public Agency without a signed receipt of acceptance of the equipment.

The proposal response shall include a sample of any service agreement or contract that the Participating Public Agency will be required to sign. The service agreement shall clearly indicate and describe any and all "point of contact" charges that will be assessed at time of rental. Documents produced for signature after an award is made, which were not submitted with the proposal response, will not be considered or made part of any contract that results from this Participating Public Agency.

At the time of any rental of equipment under the terms of the resulting Agreement, Participating Public Agency representatives may sign the Supplier's standard Rental Agreement/Delivery Ticket as evidence of receipt of the equipment. Participating Public Agency representatives accepting equipment will not be authorized to obligate or bind the respective agency to contractual terms and conditions; therefore, signature on a Rental Agreement/Delivery Ticket is merely an acknowledgement of receipt of the equipment. The pre-printed terms on the reverse side of the Rental Agreement/Delivery Ticket shall govern the rental transaction only to the extent they are not in addition to, or in conflict of, the terms of the Master Agreement, which shall govern all transactions between the parties.

The proposal response shall define the availability of equipment at the proposed rates in cases of emergency or natural disaster. Describe your firm's plan for fulfilling the requirements of any resulting contract in instances of emergencies and natural disasters. Will the proposed rates apply in these cases? What circumstances define an emergency or natural disaster?

3.5 Training

The awarded supplier shall provide all operational and safety training associated with any equipment proposed for rent. This includes any OSHA required certifications or licenses associated with rental of provided equipment. The proposal response shall include a complete description (methods of delivery, available locations, duration, content, etc.) along with price structure for each.

4. OPTIONAL LEASE AND/OR PURCHASE OF EQUIPMENT

4.1 General

The awarded supplier may, at its option, respond to this section to provide lease and/or purchase of a variety of types of equipment. Requirements are herein listed. Lease offering may include lease only and/or lease to purchase. Purchase of equipment may include new or used equipment. Financing may be offered should a PPA desire financing and equipment from the supplier.

Proposal responses shall provide a complete, online inventory list of available products to include product name, typical manufacturer and associated model numbers. It shall be noted if particular equipment is not available at all branch locations. This list is not intended to be all inclusive of any need that may arise. The awarded supplier(s) shall utilize any resources it may have in assisting PPA with securing the required equipment whether or not it resides in the branch location's current inventory.

4.2 Pricing for lease of equipment

Equipment shall be provided on a monthly basis for a specified term. Supplier shall state the various terms (6 month, 12 month, 18 month, 24 month, 36 month, 48 month, etc.) available to PPA and the associated monthly rates. Supplier shall also include in its proposal the costs for PPA's seeking a lease to purchase option. The pricing structure (nationwide, city/state, regional, etc.) shall be left up to the proposing supplier to determine. Published rates along with applicable discounts shall be provided to PPA's.

4.3 Pricing for purchase of new or used equipment

Supplier shall provide a discount off of a catalog, published retail list or manufacturer's list price or provide a mark-up percentage over cost for the purchase of new or used equipment. The pricing structure (nationwide, city/state, regional, etc.) shall be left up to the proposing supplier to determine. A price list along with applicable discounts (if using catalog, published retail list or manufacturer's list price) or an actual invoice indicating cost of item (if using mark-up percentage

over cost) shall be provided to PPA's. If offered, costs to finance the purchase of new or used equipment shall be included in supplier's response.

4.4 Delivery and other added fees

Delivery of the item to the PPA: Delivery, setup and pickup fees, where required, shall be provided to the PPA and clearly identified in the proposal response. Other fees (insurance, environmental recovery fees, etc.) shall be separate items and clearly identified in the proposal response. In many cases, the PPA will not require insurance or damage waiver, but this shall be provided where required. PPA's demonstrating exemption from state/local sales taxes shall not be charged these fees.

4.5 Service level expectations

Leased equipment: Any equipment leased shall be guaranteed to be fully functional and capable of performing the task(s) it was designed to perform under the manufacturer's guidelines. All safety equipment/attachments shall be in place and functioning per the manufacturer's design. Supplier will not be responsible for maintenance or routine repairs. At the time the PPA takes possession of the equipment, the supplier shall provide information regarding current condition and any visual, pre-existing damage to the equipment. The supplier and the PPA will review the equipment condition at point of delivery as well as point of return. No fees may be charged to a PPA without a signed receipt of acceptance of the equipment.

Lease or purchase of new equipment: All purchases of new equipment shall be new, unused, fully functional and capable of performing the task(s) it was designed to perform under the manufacturer's guidelines. All available manufacturers' warranties shall apply. No costs may be charged to a PPA without a signed receipt of acceptance of the equipment.

Lease or purchase of used equipment: All used equipment will be fully functional and capable of performing the task(s) it was designed to perform under the manufacturer's guidelines. All safety equipment/attachments will be in place and functioning per the manufacturer's design. Any visual or pre-existing damage to the equipment shall be clearly defined in writing and signed off on by the Participating Public Agency making the purchase. The supplier and the PPA will review the equipment condition at point of delivery. No fees may be charged to a PPA without a signed receipt of acceptance of the equipment.

The proposal response shall include a sample of any service agreement, finance agreement or contract that the PPA will be required to sign. Any agreement shall clearly indicate and describe any and all "point of contact" charges that will be assessed prior to lease or purchase. Documents produced for signature after an award is made, which were not submitted with the proposal response, will not be considered or made part of any contract that results from this RFP.

At the time of lease or purchase of equipment under the terms of any resulting Agreement, PPA representatives may sign the supplier's standard Lease and/or Purchase Agreement/Delivery Ticket as evidence of receipt of the equipment. PPA representatives accepting equipment will not be authorized to obligate or bind the respective agency to contractual terms and conditions; therefore, signature on a Lease and/or Purchase Agreement/Delivery Ticket is merely an acknowledgement of receipt of the equipment. The pre-printed terms on the reverse side of the Lease and/or Purchase Agreement/Delivery Ticket shall govern the transaction only to the extent they are not in addition to, or in conflict of, the terms of the Master Agreement, which shall govern all transactions between the parties.

4.6 Training

The awarded supplier shall provide all operational and safety training associated with any equipment proposed for lease. This includes any OSHA required certifications or licenses associated with rental of provided equipment. The proposal response shall include a complete description (methods of delivery, available locations, duration, content, etc.) along with price structure for each.

5. PROPOSAL RESPONSE

The following items are required in the proposal response:

Please mark your proposal response and assemble it as numbered below.

Failure to include any of the following will subject the entire response to rejection.

- 5.1. Execution of Proposal page completed and signed (page 9);
- 5.2. A brief history and description of your company;
- 5.3. Reference page completed (page 8);
- 5.4. Required Supplier Information (pages 34-38);
- 5.5. Completion of Supplier Qualification Worksheet (page 31);
- 5.6. Inventory list of available rental equipment with published and applicable discount rates (as outlined in section 3 Pricing). Include this in a separate, electronic copy (as outlined on page 1). Printed copy is not required in the proposal response. If the amount of data to be provided is an issue, please let us know this during the question and answer period. Clearly define the proposed rent structure addressing items such as when rental charges begin and end, and definitions for daily, weekly and monthly rates.
- 5.7. Description of any add-on fees (delivery/pickup/setup, insurance, environmental recovery, cleaning, re-fueling, loss of use, etc). Please identify if these add-on fees differ based on your proposed pricing structure.
- 5.8. Unaltered executed U.S. Communities Administrative Agreement (pages 39-50).
- 5.9. If submitting optional lease and/or purchase of equipment, provide a complete response to section 4. (pages 4-6)

5. Evaluation of Proposals

Multiple Awards

Although a single award is anticipated, multiple awards may be made as a result of this solicitation where it is deemed to be in the best interest of the PPA's. Multiple Awards may be required to ensure that any ensuing Master Agreements fulfill current and future requirements of the diverse and large number of PPA's.

The proposal response shall contain all items listed under item #5 (Proposal Response). Proposals meeting this requirement shall be further evaluated based on the following weighted evaluation points:

10% - Variety of available equipment. Supplier provides diverse inventory of available equipment. Availability of equipment and proposed rates during periods of emergency or natural disaster. Item(s) to be evaluated: Equipment List and proposal response related to inventory availability.

10% - Quality and Quality Control of Equipment: Supplier provides equipment of the most recent make/model, turns over inventory well ahead of useful life of equipment, and services/maintains equipment as recommended by the manufacturer to include all safety equipment. Item(s) evaluated: Equipment Inventory and Service/Maintenance Protocols.

10% - Customer Service: Supplier provides quick turnaround from receipt of order to delivery or pickup and responds to equipment failures in a timely manner. Item(s) to be evaluated: Proposal addressing customer service provision. Provision of emergency services to PPA's.

40% - Pricing: Pricing structure shall be evaluated using a comparison of various pieces of equipment from select locations across the nation. The items and locations to be evaluated will be determined prior to the bid opening, but will not be disclosed to prospective bidders. Proposing suppliers shall provide the evaluation committee with the means to electronically access pricing in any given location for any identified piece of equipment and time period. Item(s) evaluated: Pricing provided in the proposal response and suppliers' responses to specific pricing requests during the evaluation process.

5% - Web-based ordering/tracking: Supplier provides PPA's with a comprehensive ordering and tracking system, available via a secure internet connection; directly accessing US Communities' contract pricing. Item(s) evaluated: Computer system access to be provided.

20% - National/ Corporate Support: Completion of supplier qualification form, company history, national company capabilities including annual sales, total number of sales people and branch locations, annual sales etc. environmental initiatives including any green products or certifications available through your company. The ability of the supplier to provide marketing support for the program to reach out to potential PPA's, as well as complete saturation of information to all of its branch locations. Item(s) evaluated: Proposal response addressing national/corporate support and qualification to be provided. The ability to provide operational and safety training, apparent quality of training provided.

5% Optional Lease/Purchase Offering. Availability of inventory for a lease/purchase program, cost, delivery options, proposed terms applicable to lease/purchase options.

COMPANY NAME _____

REFERENCES

OFFERORS SHALL PROVIDE A MINIMUM OF THREE (3) REFERENCES FOR WHOM THEY HAVE PERFORMED SIMILAR WORK DURING THE PAST THREE (3) YEARS.

- (1) CLIENT NAME _____
ADDRESS (Street) _____
ADDRESS (City, St, Zip) _____
CONTACT NAME _____
TELEPHONE/E-MAIL _____
- (2) CLIENT NAME _____
ADDRESS (Street) _____
ADDRESS (City, St, Zip) _____
CONTACT NAME _____
TELEPHONE/E-MAIL _____
- (3) CLIENT NAME _____
ADDRESS (Street) _____
ADDRESS (City, St, Zip) _____
CONTACT NAME _____
TELEPHONE/E-MAIL _____

THIS PAGE SHALL BE COMPLETED AND SUBMITTED AS A PART OF YOUR PROPOSAL.

EXECUTION OF PROPOSAL

DATE: _____

The potential Contractor certifies the following by placing an "X" in all blank spaces:

- ____ That this proposal was signed by an authorized representative of the firm.
- ____ That the potential Contractor has determined the cost and availability of all materials and supplies associated with performing the services outlined herein.
- ____ That all labor costs associated with this project have been determined, including all direct and indirect costs.
- ____ That the potential Contractor agrees to the conditions as set forth in this **Request for Proposal** with no exceptions.
- ____ That the potential Contractor can obtain a performance bond, if required herein, and insurance as specified.
- ____ That the proposal is submitted competitively and without collusion, that none of our officers, directors, or owners of an unincorporated business entity has been convicted of any violations of Chapter 78A of the General Statutes, the Securities Act of 1933, or the Securities Exchange Act of 1934 (G.S. 143-59.2), and that we are not an ineligible supplier as set forth in G.S. 143-59.1. False certification is a Class 1 Felony.

Therefore, in compliance with the foregoing **Request for Proposal**, and subject to all terms and conditions thereof, the undersigned offers and agrees, if this proposal is accepted within thirty (30) days from the date of the opening, to furnish the services for the prices quoted during any resulting contract period.

CONTRACTOR _____ ADDRESS _____
 CITY AND STATE _____ ZIP CODE _____ PHONE _____
 _____ FAX _____
 BY _____ TITLE _____
 (Signature)
 E-MAIL _____

 Type or Printed Name Federal Identification Number

ACCEPTANCE OF PROPOSAL

DATE: _____

AGENCY _____ CITY AND STATE _____

BY _____ TITLE _____
 (Signature)

THIS PAGE SHALL BE COMPLETED AND SUBMITTED AS A PART OF YOUR PROPOSAL.

GENERAL INFORMATION ON SUBMITTING PROPOSALS

1. **EXCEPTIONS:** All proposals are subject to the terms and conditions outlined herein. All responses shall be controlled by such terms and conditions and the submission of other terms and conditions, price lists, catalogs, and/or other documents as part of an offeror's response will be waived and have no effect either on this Request for Proposals or on any contract that may be awarded resulting from this solicitation. Offeror specifically agrees to the conditions set forth in the above paragraph by signature to the proposal.
2. **PROPOSAL SUBMITTAL:** All proposals must be received by the issuing agency not later than the date and time listed on the cover sheet of this proposal. **Three (3) paper copies (1 original/2 copies marked as such), and seven (7) electronic (flash drives preferred) of the proposal must be received from each vendor.** Each proposal must be signed and dated by an official authorized to bind the firm. Late proposals will not be considered for award.

Evaluation of proposals will be completed by University personnel conversant with technical and operational aspects of the rental needs of the campus. In addition, the evaluation team will include representatives from various Participating Public Agencies.

Request for Proposals (RFP) are posted to The State of North Carolina Interactive Purchasing System (IPS) www.ips.state.nc.us. An addendum to this RFP may be issued. If required, any subsequent addenda must be signed and submitted prior to the proposal closing. It is the **vendor's responsibility** to verify that all applicable addenda are submitted as required.

3. **ORAL PRESENTATIONS:** During the evaluation and at their option, the evaluators may request oral presentations from any or all offerors for the purpose of clarification or to amplify the materials presented in any part of the proposal. However, offerors are cautioned that the evaluators are not required to request clarification; therefore, all proposals should be complete and reflect the most favorable terms available from the offeror.
4. **PROPOSAL EVALUATION:** Proposals will be evaluated according to the completeness, content, experience with similar projects, ability of the offeror and its staff and cost. The award of a contract to one offeror does not mean that the other proposals lacked merit, but that, all factors considered, the selected proposal was deemed to provide the best value to the University, and/or the State.
5. **COMMENCEMENT OF SERVICES:** After proposals are evaluated, and offer is made, accepted and approved by appropriate authorities, the University will issue a purchase order, a contract or a letter of agreement as an indicator to commence services.
6. **REQUEST FOR OFFERS:** Offerors are cautioned that this is a request for offers, not a request to contract and the University/State reserves the unqualified right to reject any and all offers when such rejection is deemed to be in the best interest of the University or State.
7. **ORAL EXPLANATIONS:** The University shall not be bound by oral explanations or instructions given at any time during the competitive process or after award.
8. **REFERENCE TO OTHER DATA:** Only information which is received in response to this RFP will be evaluated; reference to information previously submitted shall not be evaluated.
9. **ELABORATE PROPOSALS:** Elaborate proposals in the form of brochures or other presentations beyond that necessary to present a complete and effective proposal are not desired.

In an effort to support the sustainability efforts of the State of North Carolina we solicit your cooperation in this effort.

It is desirable that all responses meet the following requirements:

- All submittals and copies are printed on **recycled paper with a minimum post-consumer content of 30%** and indicate this information accordingly on the response.
- Unless absolutely necessary, all proposals and copies should **minimize or eliminate use of non-recyclable or non re-usable materials** such as plastic report covers, plastic dividers, vinyl sleeves, and GBC binding. Three-ringed binders, glued materials, paper clips, and staples are acceptable.

- Materials should be submitted in a format which allows for **easy removal and recycling** of paper materials.
10. **COST FOR PROPOSAL PREPARATION:** Any costs incurred by offerors in preparing or submitting offers are the offerors' sole responsibility; the University will not reimburse any offeror for any costs incurred prior to award.
 11. **TIME FOR ACCEPTANCE:** Each proposal shall state that it is a firm offer which may be accepted within a period of forty-five (45) days. Although the contract is expected to be awarded prior to that time, the 45-day period is requested to allow for unforeseen delays.
 12. **TITLES:** Titles and headings in this RFP and any subsequent contract are for convenience only and shall have no binding force or effect.
 13. **CONFIDENTIALITY OF PROPOSALS:** In submitting its proposal the offeror agrees not to discuss or otherwise reveal the contents of the proposal to any source outside of the using or issuing agency, government or private, until after the award of the contract. Offerors not in compliance with this provision may be disqualified, at the option of the State, from contract award. Only discussions authorized by the University are exempt from this provision.
 14. **RIGHT TO SUBMITTED MATERIAL:** All responses, inquiries, or correspondence relating to or in reference to the RFP, and all other reports, charts, displays, schedules, exhibits, and other documentation submitted by the offerors shall become the property of the State when received.
 15. **OFFEROR'S REPRESENTATIVE:** Each offeror shall submit with its proposal the name, address, and telephone number of the person(s) with authority to bind the firm and answer questions or provide clarification concerning the firm's proposal.
 16. **SUBCONTRACTING:** Offerors may propose to subcontract portions of the work provided that their proposals clearly indicate what work they plan to subcontract and to whom and that all information required about the prime contractor is also included for each proposed subcontractor.
 17. **PROPRIETARY INFORMATION:** Trade secrets or similar proprietary data which the offeror does not wish disclosed to other than personnel involved in the evaluation or contract administration will be kept confidential to the extent permitted by NCAC T01:05B.1501 and G.S. 132-1.3 if identified as follows: Each page shall be identified in boldface at the top and bottom as "CONFIDENTIAL". Any section of the proposal which is to remain confidential shall also be so marked in boldface on the title page of that section. Cost information may not be deemed confidential. In spite of what is labeled as confidential, the determination as to whether or not it is shall be determined by North Carolina law.
 18. **HISTORICALLY UNDERUTILIZED BUSINESSES:** Pursuant to General Statute 143-48 and Executive Order #150, the University invites and encourages participation in this procurement process by businesses owned by minorities, women, disabled, disabled business enterprises and non-profit work centers for the blind and severely disabled.
 19. **PROTEST PROCEDURES:** A party wanting to protest a contract award pursuant to this solicitation must submit a written request to the Director of Purchasing, North Carolina State University, Purchasing Department, Campus Box 7212, Raleigh, NC 27695-7212. This request must be received in the University Purchasing Department within thirty (30) consecutive calendar days from the date of the contract award, and must contain specific sound reasons and any supporting documentation for the protest. NOTE: Contract award notices are sent **only** to those actually awarded contracts, and not to every person or firm responding to this solicitation. Offerors may call the purchaser listed on the first page of this document to obtain a verbal status of contract award. All protests will be handled pursuant to the North Carolina Administrative Code, Title 1, Department of Administration, Chapter 5, Purchase and Contract, Section 5B.1519.
 20. **VENDOR REGISTRATION AND SOLICITATION NOTIFICATION SYSTEM:** Vendor Link NC allows vendors to electronically register free with the State to receive electronic notification of current procurement opportunities for goods and services available on the Interactive Purchasing System. Online registration and other purchasing information are available on our Internet web site: <http://www.state.nc.us/pandc/>.

21. **RECIPROCAL PREFERENCE:** G.S. 143-59 establishes a reciprocal preference law to discourage other states from applying in-state preferences against North Carolina's resident offerors. The "Principal Place of Business" is defined as the principal place from which the trade or business of the offeror is directed or managed.
22. **ENTERPRISE-LEVEL IT SYSTEMS OR TECHNOLOGIES:** The University is committed to promote and integrate universal IT accessibility in the delivery of its resources and to develop innovative solutions to accessibility challenges for students, faculty and staff. Vendors must:
- a. Assure all features, components and sub-systems of the software or IT System contained on this RFP **fully comply** with Section 508 of the Rehabilitation Act of 1973, as amended (29 U.S.C. 794d), (<http://www.section508.gov>);
OR
Detail why any feature, component or sub-system contained in this RFQ does not **fully comply** with Section 508, and the way in which the proposed product is out of compliance;
 - b. If the Voluntary Product Accessibility Templates (VPAT) (<http://www.access-star.org/ITI-VPAT-v1.2.html>) are used, they must include compliance checklists for:
 - 1. Technical Standards,
 - 2. Function and Performance Criteria
 - 3. Documentation and Support
 - c. The product offered in response to this RFP is subject to an accessibility evaluation by the University.

**NORTH CAROLINA STATE UNIVERSITY
GENERAL CONTRACT TERMS AND CONDITIONS
(Contractual and Consultant Services)**

1. **GOVERNING LAW:** This contract is made under and shall be governed and construed in accordance with the laws of the State of North Carolina.
2. **SITUS:** The place of this contract, its situs and forum, shall be Wake County, North Carolina, where all matters, whether sounding in contract or tort, relating to its validity, construction, interpretation and enforcement shall be determined.
3. **INDEPENDENT CONTRACTOR:** The Contractor shall be considered to be an independent contractor and as such shall be wholly responsible for the work to be performed and for the supervision of its employees. The Contractor represents that it has, or will secure at its own expense, all personnel required in performing the services under this agreement. Such employees shall not be employees of, or have any individual contractual relationship with the University.
4. **KEY PERSONNEL:** The Contractor shall not substitute key personnel assigned to the performance of this contract without prior written approval by the University's Contract Administrator. The individuals designated as key personnel for purposes of this contract are those specified in the Contractor's proposal.
5. **SUBCONTRACTING:** Work proposed to be performed under this contract by the Contractor or its employees shall not be subcontracted without prior written approval of the University's Contract Administrator. Acceptance of an offeror's proposal shall include any subcontractor(s) specified therein.
6. **INSPECTION AT CONTRACTOR'S SITE:** The University reserves the right to inspect, at a reasonable time, the equipment/item, plant or other facilities of a prospective contractor prior to contract award, and during the contract term as necessary for the University's determination that such equipment/item, plant or other facilities conform with the specifications/requirements and are adequate and suitable for the proper and effective performance of the contract.
7. **PERFORMANCE AND DEFAULT:** If, through any cause, the Contractor shall fail to fulfill in timely and proper manner the obligations under this agreement, the University shall thereupon have the right to terminate this contract by giving written notice to the Contractor and specifying the effective date thereof. In that event, all finished or unfinished deliverable items under this contract prepared by the Contractor shall, at the option of the University, become its property, and the Contractor shall be entitled to receive just and equitable compensation for any satisfactory work completed on such materials. Notwithstanding, the Contractor shall not be relieved of liability to the University for damages sustained by the University by virtue of any breach of this agreement, and the University may withhold any payment due the Contractor for the purpose of setoff until such time as the exact amount of damages due the University from such breach can be determined.

In case of default by the Contractor, the University may procure the services from other sources and hold the Contractor responsible for any excess cost occasioned thereby. The University reserves the right to require performance bond or other acceptable alternative guarantees from successful offeror without expense to the University.

In addition, in the event of default by the Contractor under this contract, the State may immediately cease doing business with the Contractor, immediately terminate for cause all existing contracts the State has with the Contractor, and de-bar the Contractor from doing future business with the State

Upon the Contractor filing a petition for bankruptcy or the entering of a judgment of bankruptcy by or against the Contractor, the University may immediately terminate, for cause, this contract and all other existing contracts the Contractor has with the University.

Neither party shall be deemed to be in default of its obligations hereunder if and so long as it is prevented from performing such obligations by any act of war, hostile foreign action, nuclear explosion, riot, strikes, civil insurrection, earthquake, hurricane, tornado, or other catastrophic natural event or act of God.

8. **GOVERNMENTAL RESTRICTIONS:** In the event any Governmental restrictions are imposed which necessitate alteration of the material, quality, workmanship or performance of the items offered prior to their delivery, it shall be the responsibility of the contractor to notify, in writing, the issuing purchasing office at once, indicating the specific regulation which required such alterations. The University reserves the right to accept any such alterations, including any price adjustments occasioned thereby, or to cancel the contract.
9. **FORCE MAJEURE:** Neither party shall be deemed to be in default of its obligations hereunder if and so long as it is prevented from performing such obligations by an act of war, hostile foreign action, nuclear explosion, earthquake, hurricane, tornado, or other catastrophic natural event or act of God.
10. **TERMINATION:** The University may terminate this agreement at any time by providing written notice to the contractor at least thirty (30) days before the effective date of the termination. In that event, all finished or unfinished deliverable items prepared by the Contractor under this contract shall, at the option of the University, become its property. If the contract is terminated by the University as provided herein, the Contractor shall be paid for services satisfactorily completed, less payment or compensation previously made. All promises, requirements, terms, conditions, provisions, representations, guarantees, and warranties contained herein shall survive the contract expiration or termination date unless specifically provided otherwise herein, or unless superseded by applicable Federal or State statutes of limitations.
11. **AVAILABILITY OF FUNDS:** Any and all payments to the Contractor are dependent upon and subject to the availability of funds to the University for the purpose set forth in this agreement.
12. **CONFIDENTIALITY:** Any information, data, instruments, documents, studies or reports given to or prepared or assembled by the Contractor under this agreement shall be kept as confidential and not divulged or made available to any individual or organization without the prior written approval of the University.
13. **CARE OF PROPERTY:** The Contractor agrees that it shall be responsible for the proper custody and care of any property furnished it for use in connection with the performance of this contract or purchased by it for this contract and will reimburse the State for loss of damage of such property.
14. **COPYRIGHT:** No deliverable items produced in whole or in part under this agreement shall be the subject of an application for copyright by or on behalf of the Contractor. In addition, all inventions and the copyright in and to any copyrightable work, including, but not limited to, copy, art, negatives, photographs, designs, text, software, or documentation created as part of the Contractor's performance of this project shall vest in the University, and the Contractor agrees to assign all rights therein to the University. Contractor further agrees to provide University with any and all reasonable assistance which University may require to file patent applications, to obtain copyright registrations, or to perfect its title in any such inventions or works, including the execution of any documents submitted by the University.
15. **ASSIGNMENT:** No assignment of the Contractor's obligations or the Contractor's right to receive payment hereunder shall be permitted. However, upon written request approved by the issuing purchasing authority, the University may:
 - a. Forward the contractor's payment check(s) directly to any person or entity designated by the Contractor, or
 - b. Include any person or entity designated by Contractor as a joint payee on the Contractor's payment check(s).In no event shall such approval and action obligate the University to anyone other than the Contractor and the Contractor shall remain responsible for fulfillment of all contract obligations.
16. **COMPLIANCE WITH LAWS:** The Contractor shall comply with all laws, ordinances, codes, rules, regulations, and licensing requirements that are applicable to the conduct of its business, including those of federal, state, and local agencies having jurisdiction and/or authority.
17. **AFFIRMATIVE ACTION:** The Contractor shall take affirmative action in complying with all Federal and State requirements concerning fair employment and employment of people with disabilities, and concerning the treatment of all employees without regard to discrimination by reason of race, color, religion, sex, national origin, or disability.

18. **SAFETY STANDARDS:** All manufactured items and/or fabricated assemblies subject to operation under pressure, operation by connection to an electric source, or operation involving a connection to a manufactured, natural, or LP gas source shall be constructed and approved in a manner acceptable to the appropriate state inspector which customarily requires the label or re-examination listing or identification marking of the appropriate safety standard organization; such as the American Society of Mechanical Engineers for pressure vessels; the Underwriters Laboratories and /or National Electrical Manufacturers' Association for electrically operated assemblies; or the American Gas Association for gas operated assemblies, where such approvals of listings have been established for the type of device offered and furnished. Further, all items furnished shall meet all requirements of the Occupational Safety and Health Act (OSHA), and state and federal requirements relating to clean air and water pollution.
19. **INSURANCE:** During the term of the contract, the contractor at its sole cost and expense shall provide commercial insurance of such type and with such terms and limits as may be reasonably associated with the contract. As a minimum, the contractor shall provide and maintain the following coverage and limits:
- a. **Worker's Compensation -** The contractor shall provide and maintain Worker's Compensation Insurance, as required by the laws of North Carolina, as well as employer's liability coverage with minimum limits of \$500,000.00, covering all of Contractor's employees who are engaged in any work under the contract. If any work is subcontracted, the contractor shall require the subcontractor to provide the same coverage for any of its employees engaged in any work under the contract.
 - b. **Commercial General Liability -** General Liability Coverage on a Comprehensive Broad Form on an occurrence basis in the minimum amount of \$1,000,000.00 Combined Single Limit. (Defense cost shall be in excess of the limit of liability.
 - c. **Automobile -** Automobile Liability Insurance, to include liability coverage, covering all owned, hired and non-owned vehicles, used in connection with the contract. The minimum combined single limit shall be \$1,000,000.00 bodily injury and property damage; \$1,000,000.00 uninsured/under insured motorist; and \$1,000.00 medical payment.
- Providing and maintaining adequate insurance coverage is a material obligation of the contractor and is of the essence of this contract. All such insurance shall meet all laws of the State of North Carolina. Such insurance coverage shall be obtained from companies that are authorized to provide such coverage and that are authorized by the Commissioner of Insurance to do business in North Carolina. The contractor shall at all times comply with the terms of such insurance policies, and all requirements of the insurer under any such insurance policies, except as they may conflict with existing North Carolina laws or this contract. The limits of coverage under each insurance policy maintained by the contractor shall not be interpreted as limiting the contractor's liability and obligations under the contract.
20. **ADVERTISING:** Contractor shall not use the existence of this contract or the name of the State of North Carolina or North Carolina State University as part of any advertising without prior written approval from the University.
21. **ENTIRE AGREEMENT:** This contract and any documents incorporated specifically by reference represent the entire agreement between the parties and supersede all prior oral or written statements or agreements. This Request for Proposal, any addenda thereto, and the offeror's response are incorporated herein by reference as though set forth verbatim.
- All promises, requirements, terms, conditions, provisions, representations, guarantees, and warranties contained herein shall survive the contract expiration or termination date unless specifically provided otherwise herein, or unless superseded by applicable Federal or State statutes of limitation.
22. **AMENDMENTS:** This contract may be amended only by written amendments duly executed by the University and the Contractor.
23. **TAXES:** N.C.G.S. §143-59.1 bars the Secretary of Administration from entering into contracts with Contractors if it or its affiliates meet one of the conditions of N.C.G. S. §105-164.8(b) and refuse to collect use tax on sales of tangible personal property to purchasers in North Carolina. Conditions under G. S. 105-164.8(b) include: (1) Maintenance of a retail establishment or office, (2) Presence of

representatives in the State that solicit sales or transact business on behalf of the Contractor and (3) Systematic exploitation of the market by media-assisted, media-facilitated, or media-solicited means. By execution of the bid document the Contractor certifies that it and all of its affiliates, (if it has affiliates); collect(s) the appropriate taxes.

24. **YEAR 2000 COMPLIANCE/WARRANTY:** Contractor shall ensure the product(s) and service(s) furnished pursuant to this agreement ("product" shall include, without limitation, any piece of equipment, hardware, firmware, middleware, custom or commercial software, or internal components, subroutines, and interfaces therein) which perform any date and/or time data recognition function, calculation, or sequencing, will support a four digit year format, and will provide accurate date/time data and leap year calculations on and after December 31, 1999, at the same level of functionality for which originally acquired without additional cost to the user. This warranty shall survive termination or expiration of the agreement.
25. **GENERAL INDEMNITY:** The Contractor shall hold and save the University, its officers, agents, and employees, harmless from liability of any kind, including all claims and losses accruing or resulting to any other person, firm, or corporation furnishing or supplying work, services, materials, or supplies in connection with the performance of this contract, and from any and all claims and losses accruing or resulting to any person, firm, or corporation that may be injured or damaged by the Contractor in the performance of this contract and that are attributable to the negligence or intentionally tortious acts of the Contractor provided that the Contractor is notified in writing within 30 days that the State has knowledge of such claims. The Contractor represents and warrants that it shall make no claim of any kind or nature against the University's agents who are involved in the delivery or processing of Contractor goods to the University. The representation and warranty in the preceding sentence shall survive the termination or expiration of this contract.
26. **OUTSOURCING:** Any Contractor or subcontractor providing call or contact center services to the University or State of North Carolina shall disclose to inbound callers the location from which the call or contact center services are being provided.

If, after award of a contract, the Contractor wishes to outsource any portion of the work to a location outside the United States, prior written approval must be obtained from the University agent responsible for the contract.

Contractor must give notice to the University of any relocation of the Contractor, employees of the Contractor, subcontractors of the Contractor, or other persons performing services under a state contract outside of the United States.

27. **PRICING:** All prices offered herein shall be firm against any increases. Requests by the Contractor for a cost increase relevant to any contract extension shall be submitted in writing one hundred and eighty (180) days prior to each contract renewal. The University reserves the option of accepting a Contractor's proposed cost increase or canceling the service and seeking proposals from other Contractors. Requests for cost increases will be indexed to the same percent as any change in the Consumer Price Index/All Urban Consumers for the previous twelve month period of the request.
28. **DEBARMENT CERTIFICATION:** Offeror certifies to the best of its knowledge and belief, that it nor any of its principals a) are not presently debarred, suspended, proposed for debarment, or declared ineligible for the award of contract by any Federal agency; b) have not within a three year period preceding this award been convicted of or had a civil judgment rendered against them for: commission of a fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, state or local) contract or subcontract; violation of Federal or state antitrust statutes relating to this submission of offers; or commission of embezzlement, theft, forgery, bribery, falsifications or destruction of records, making false statements, or receiving stolen property; and c) are not presently indicted for, or otherwise criminally or civilly charged by a government entity with, commission of any of these offenses enumerated herein. The offer certifies that they have not, within a three year period preceding this offer, had one or more contracts terminated for default by any federal agency.

"Principals" for the purpose of this certification, means officers; directors; owners; partners; and persons having primary management or supervisory responsibilities within a business entity (e.g., general manager; plant manager; head of a subsidiary, division, or business segments, and similar positions.)

This certification concerns a matter within the jurisdiction of an agency of the United States and the making of a false, fictitious, or fraudulent certification may render the maker subject to prosecution. Certification of this provision is a material representation of fact upon which reliance was placed when making an award. If it is later determined that the Offeror knowingly rendered an erroneous certification, in addition to other remedies available to the University, the University may terminate this agreement for default.

Offeror hereby certifies these conditions and does so by signing the execution page of this quote document.

29. **PRIVACY**

1. **Personal Identifiers:** If University provides the Contractor with personal identifiers as listed in N.C.G.S. §132-1.10 and in N.C.G.S. §14-133.20(b) or any other legally confidential information, Contractor hereby certifies that collection of this information from University is necessary for the performance of Contractor's duties and responsibilities on behalf of University under this Contract. Contractor further certifies that it shall maintain the confidential and exempt status of any social security number information, as required by N.C.G.S. §132-1.10(c)(1), and that it shall not re-disclose personally identifiable information as directed by State and Federal laws. Failure to abide by legally applicable security measures and disclosure restrictions may result in the interruption, suspension and/or termination of the relationship with Contractor for a period of at least five (5) years from date of violation. If Contractor experiences a security breach, as defined in N.C.G.S. §75.61(14), relating to this information, in addition to the Contractor's responsibilities under the NC Identity Theft Protection Act, Contractor shall immediately notify University with the information listed in N.C.G.S. §75-65(d)(1-4) and shall fully cooperate with University. Contractor shall indemnify University for any breach of confidentiality or failure of its responsibilities to protect confidential information. Specifically, these costs may include, but are not limited to, the cost of notification of affected persons as a result of its unauthorized release of University data provided to Contractor pursuant to the Contract.
 2. **Education Records:** If the University provides the Contractor with "personally identifiable information" from a student's education record as defined by FERPA, 34 CFR §99.3, Contractor hereby certifies that collection of this information from University is necessary for the performance of Contractor's duties and responsibilities on behalf of University under this Contract. In this instance, University considers Contractor a school official with a legitimate interest under FERPA. Contractor further certifies that it shall maintain the confidential status of education records in their custody, and that it shall not re-disclose personally identifiable information as directed by FERPA. Failure to abide by legally applicable security measures and disclosure restrictions may result in the interruption, suspension and/or termination of the relationship with Contractor for a period of at least five (5) years from date of violation. If Contractor experiences a security breach relating to this information or if Contractor re-discloses the information, Contractor shall immediately notify University. Contractor shall indemnify University for any breach of confidentiality or failure of its responsibilities to protect the personally identifiable information. Specifically, these costs may include, but are not limited to, the cost of notification of affected persons as a result of its unauthorized release of University data provided to Contractor pursuant
 3. **Contract.**
30. **AUDITS:** The State or University auditor shall have access to persons and records as a result of all Agreements entered into by the University in accordance with North Carolina General Statute §147-64.7 and Session Law 2010-194, Section 21.
31. **PRESERVATION OF RECORDS:** If the University provides any data to Contractor pursuant to this Agreement then Contractor shall preserve and maintain the data for a period of three (3) years or as indicated in a litigation hold letter issued by University, to fulfill the University's obligations under the North Carolina Public Records Act and under the Federal and North Carolina Rules of Civil Procedure. Contractor shall immediately preserve and maintain data (and any generated email correspondence) upon the University's request or upon notice of litigation or audit and further Contractor shall make available all data University may specify with the time limits required.

32. **CONTRACTOR EMPLOYEE BACKGROUND CHECKS:** The Supplier shall, at no additional cost to the University, secure appropriate background checks on all employees to be assigned to any resulting contract. These background checks shall include criminal conviction and sex offender checks at a minimum. These background checks shall be maintained by the supplier and are subject to audit by appropriate University or state officials at any time during and for five (5) years after the contract end date. The University may withhold consent of any of Supplier's employees to be placed on a University assignment at its sole discretion. The Supplier shall immediately (same day as notification) remove any employee from University property is deemed by the University to be unfit for any reason.

The following pages include terms that are specific to Participating Public Agencies choosing to utilize the U.S. Communities Master Agreement.



U.S. COMMUNITIES™
GOVERNMENT PURCHASING ALLIANCE



COMPETITIVE SOLICITATION

FOR

EQUIPMENT RENTAL

**ON BEHALF OF NC STATE UNIVERSITY AND OTHER
GOVERNMENT AGENCIES**

**AND MADE AVAILABLE THROUGH THE U.S. COMMUNITIES
GOVERNMENT PURCHASING ALLIANCE**

RFP #63-JGD10070

OVERVIEW

1. MASTER AGREEMENT

North Carolina State University (herein "Lead Public Agency") on behalf of itself and all states, local governments, school districts, and higher education institutions in the United States of America, and other government agencies and nonprofit organizations (herein "Participating Public Agencies") is soliciting proposals from qualified suppliers to enter into a Master Agreement for a complete line of Equipment Rental (herein "Products and Services").

ALL PRODUCTS OFFERED MUST BE NEW, UNUSED, LATEST DESIGN AND TECHNOLOGY.

2. OBJECTIVES

- A. Provide a comprehensive competitively solicited Master Agreement offering Products and Services to Participating Public Agencies;
- B. Establish the Master Agreement as a Supplier's primary offering to Participating Public Agencies;
- C. Achieve cost savings for Suppliers and Participating Public Agencies through a single competitive solicitation process that eliminates the need for multiple bids or proposals;
- D. Combine the volumes of Participating Public Agencies to achieve cost effective pricing;
- E. Reduce the administrative and overhead costs of Suppliers and Participating Public Agencies through state of the art ordering and delivery systems;
- F. Provide Participating Public Agencies with environmentally responsible products and services.

3. GENERAL DEFINITION OF PRODUCTS AND/OR SERVICES

This Solicitation is to establish a nationwide master agreement for the acquisition of the following products and/or services. The category descriptive examples below are not to be considered restrictive, but rather, provide a general, non-inclusive, description of the category.

The intent is for each Supplier to submit its complete line of Equipment Rental so that Participating Public Agencies may order a wide array of products, services and solutions as appropriate for their needs. Suppliers should have a demonstrated experience in providing the Products as defined in this RFP, including but not limited to:

- A. **Equipment Rental:** The complete range of equipment rental, including but not limited to, Construction Equipment (heavy and light), Aerial Lift and Scaffold, Earth Moving, Electrical, Material Handling, Trucks (heavy and light) and any other equipment rental offered by Supplier.

B. Optional Equipment Lease or Purchase and Other Related Products and Services:

If offered by the Supplier, the complete range of equipment for lease or purchase, including but not limited to, Construction Equipment (heavy and light), Aerial Lift and Scaffold, Earth Moving, Electrical, Material Handling, Trucks (heavy and light) and any other equipment available for lease or purchase from Supplier as well as any related products and services available from Supplier.

U.S. COMMUNITIES

4. U.S. COMMUNITIES

U.S. Communities Government Purchasing Alliance (herein "U.S. Communities") assists Participating Public Agencies to reduce the cost of purchased goods through strategic sourcing that combines the volumes and the purchasing power of public agencies nationwide. This is accomplished through an award of competitively solicited contracts for high quality products and services by large and well recognized public agencies (herein "Lead Public Agencies"). The contracts provide for use by not only the respective Lead Public Agency, but also by other Participating Public Agencies.

National Sponsors

U.S. Communities is jointly sponsored by the National Institute of Governmental Purchasing (NIGP), the National Association of Counties (NACo), the National League of Cities (NLC), the Association of School Business Officials International (ASBO) and the United States Conference of Mayors (USCM) (herein "National Sponsors").

Advisory Board

The U.S. Communities Advisory Board is made up of key government purchasing officials from across the United States.

Each Advisory Board Member is expected to actively participate in product bids and selection, participate in policy direction, and share expertise and purchasing innovations.

Current U.S. Communities Advisory Board Members

North Carolina State University, NC	City of Chicago, IL
City of Los Angeles, CA	City of Houston, TX
Cobb County, GA	Los Angeles County, CA
Denver Public Schools, CO	Maricopa County, AZ
Fresno Unified School District, CA	Miami-Dade County, FL
City and County of Denver, CO	Salem-Keizer School District, OR
Emory University, GA	San Diego Unified School District, CA
Fairfax County, VA	City of Seattle, WA
Harford County Public Schools, MD	Great Valley School District, PA
City of Kansas City, MO	Auburn University, AL
Hennepin County, MN	City of San Antonio, TX
Collier County Public Schools, FL	Orange County, NY
Port of Portland, OR	

Participating Public Agencies

Today more than 57,000 public agencies utilize U.S. Communities contracts and suppliers to procure over \$1.3 Billion Dollars in products and services annually. Each month more than 400 new public agencies register to participate. The continuing rapid growth of public agency participation is fueled by the program's proven track record of providing public agencies unparalleled value.

The Supplier(s) must communicate directly with any Participating Public Agency concerning the placement of orders, issuance of the purchase order, contractual disputes, invoicing, and payment.

North Carolina State University is acting as "Contracting Agent" for the Participating Public Agencies and shall **not** be held liable for any costs, damages, expenses, fees, liabilities, etc. incurred by any other Participating Public Agency.

Each Participating Public Agency enters into a Master Intergovernmental Cooperative Purchasing Agreement (MICPA) outlining the terms and conditions that allow access to the Lead Public Agencies' Master Agreements. Under the terms of the MICPA, the procurement by the Participating Public Agency shall be construed to be in accordance with, and governed by, the laws of the state in which the Participating Public Agency resides. A copy of the MICPA is attached as Appendix B.

Estimated Volume

The estimated dollar volume of Products and Services purchased under the proposed Master Agreement is \$50 Million Dollars annually. This estimate is based on the anticipated volume of the Lead Public Agency, the U.S. Communities Advisory Board members, and current sales within the U.S. Communities program. While there is no minimum quantity of products required to be purchased under the proposed Master Agreement, North Carolina State University and the U.S. Communities Advisory Board Members are committed to utilizing the Master Agreement. The Advisory Board members shall determine if the Master Agreement is of value to their agency, and will promote the Master Agreement among other public agencies nationwide and internationally. The Advisory Board in 2012 purchased more than \$135 Million Dollars of products and services from existing U.S. Communities contracts.

Marketing Support

U. S. Communities provides marketing support for each Supplier's products through the following:

- National Sponsors as referenced above.
- State Associations of Counties, Schools and Municipal Leagues.
- Administrative and marketing personnel that directly promote the U.S. Communities Suppliers to Participating Public Agencies through public agency meetings, direct mail, national publications, annual meetings and a network of K-12, City, County, Higher Education and State Associations.

- U.S. Communities provides Suppliers government sales training, and a host of online marketing and sales management tools to effectively increase sales through U.S. Communities.

Marketplace

U.S. Communities has developed an online Marketplace, which gives Participating Public Agencies the ability to purchase from many U.S. Communities contracts directly from our website. The Marketplace makes it easier for Participating Public Agencies to access many contracts through a single login and place orders using a procurement card, credit card or purchase order. Suppliers have the ability to add their products to the Marketplace at no cost.

Multiple Awards

Multiple awards may be issued as a result of the solicitation. Multiple Awards will ensure that any ensuing Master Agreements fulfill current and future requirements of the diverse and large number of Participating Public Agencies.

Evaluation of Proposals

Proposals will be evaluated by the Lead Public Agency in accordance with, and subject to, the relevant statutes, ordinances, rules and regulations that govern its procurement practices.

U.S. Communities Advisory Board members and other Participating Public Agencies will assist the Lead Public Agency in evaluating proposals. The Supplier(s) that respond(s) affirmatively meets the requirements of this Request for Proposal and provides the best overall value will be eligible for a contract award. U.S. Communities reserves the right to make available or not make available Master Agreements awarded by a Lead Public Agency to Participating Public Agencies.

SUPPLIER QUALIFICATIONS

5. SUPPLIERS

Commitments

U.S. Communities views the relationship with an awarded Supplier as an opportunity to provide maximum benefit to both the Participating Public Agencies and to the Supplier.

The successful foundation of the partnership requires commitments from both U.S. Communities and the Supplier. U.S. Communities requires the Supplier to make the four commitments set forth below (Corporate, Pricing, Economy, Sales) to ensure that Supplier is providing the highest level of public benefit to Participating Public Agencies:

(a) **Corporate Commitment.**

(i) The pricing, terms and conditions of the Master Agreement shall, at all times, be Supplier's primary contractual offering of Products and Services to Public Agencies. All of Supplier's direct and indirect marketing and sales efforts to Public Agencies shall demonstrate that the Master Agreement is Supplier's primary offering and not just one of Supplier's contract options.

(ii) Supplier's sales force (including inside, direct and/or authorized dealers, distributors and representatives) shall always present the Master Agreement when marketing Products or Services to Public Agencies.

(iii) Supplier shall advise all Public Agencies that are existing customers of Supplier as to the pricing and other value offered through the Master Agreement.

(iv) Upon authorization by a Public Agency, Supplier shall transition such Public Agency to the pricing, terms and conditions of the Master Agreement.

(v) Supplier shall ensure that the U.S. Communities program and the Master Agreement are actively supported by Supplier's senior executive management.

(vi) Supplier shall provide a national/senior management level representative with the authority and responsibility to ensure that the Supplier's Commitments are maintained at all times. Supplier shall also designate a lead referral contact person who shall be responsible for receiving communications from U.S. Communities concerning new Participating Public Agency registrations and for ensuring timely follow-up by Supplier's staff to requests for contact from Participating Public Agencies. Supplier shall also provide the personnel necessary to implement and support a supplier-based internet web page dedicated to Supplier's U.S. Communities program and linked to U.S. Communities' website and shall implement and support such web page.

(vii) Supplier shall demonstrate in its procurement solicitation response and throughout the term of the Master Agreement that national/senior management fully supports the U.S. Communities program and its commitments and requirements. National/Senior management is defined as the executive(s) with companywide authority.

(viii) Where Supplier has an existing contract for Products and Services with a state, Supplier shall notify the state of the Master Agreement and transition the state to the pricing, terms and conditions of the Master Agreement upon the state's request. Regardless of whether the state decides to transition to the Master Agreement, Supplier shall primarily offer the Master Agreement to all Public Agencies located within the state.

(b) **Pricing Commitment.**

(i) Supplier represents to U.S. Communities that the pricing offered under the Master Agreement is the lowest overall available pricing (net to purchaser) on Products and Services that it offers to Public Agencies. Supplier's pricing shall be evaluated on either an overall project basis or the Public Agency's actual usage for more frequently purchased Products and Services.

(ii) **Contracts Offering Lower Prices.** If a pre-existing contract and/or a Public Agency's unique buying pattern provide one or more Public Agencies a lower price than that offered under the Master Agreement, Supplier shall match that lower pricing under the Master Agreement and inform the eligible Public Agencies that the lower pricing is available under the Master Agreement. If an eligible Public Agency requests to be transitioned to the Master Agreement, Supplier shall do so and report the Public Agency's purchases made under the Master Agreement going forward. The price match only applies to the eligible Public Agencies. Below are three examples of Supplier's obligation to match the pricing under Supplier's contracts offering lower prices.

(A) Supplier holds a state contract with lower pricing that is available to all Public Agencies within the state. Supplier would be required to match the lower state pricing under the Master Agreement and make it available to all Public Agencies within the state.

(B) Supplier holds a regional cooperative contract with lower pricing that is available only to the ten cooperative members. Supplier would be required to match the lower cooperative pricing under the Master Agreement and make it available to the ten cooperative members.

(C) Supplier holds a contract with an individual Public Agency. The Public Agency contract does not contain any cooperative language and therefore other Public Agencies are not eligible to utilize the contract. Supplier would be required to match the lower pricing under the Master Agreement and make it available only to the individual Public Agency.

(iii) **Deviating Buying Patterns.** Occasionally U.S. Communities and Supplier may interact with a Public Agency that has a buying pattern or terms and conditions that considerably deviate from the normal Public Agency buying pattern and terms and conditions, and causes Supplier's pricing under the Master Agreement to be higher than an alternative contract held by Supplier. This could be created by a unique end-user preference or requirements. In the event that this situation occurs, Supplier may address the issue by lowering the price under the Master Agreement on the item(s) causing the large deviation for that Public Agency. Supplier would not be required to lower the price for other Public Agencies.

(iv) **Supplier's Options in Responding to a Third Party Procurement**

Solicitation. While it is the objective of U.S. Communities to encourage Public Agencies to piggyback on to the Master Agreement rather than issue their own procurement solicitations, U.S. Communities recognizes that for various reasons some Public Agencies will issue their own solicitations. The following options are available to Supplier when responding to a Public Agency solicitation:

(A) Supplier may opt not to respond to the procurement solicitation. Supplier may make the Master Agreement available to the Public Agency as a comparison to its solicitation responses.

(B) Supplier may respond with the pricing, terms and conditions of the Master Agreement. If Supplier is awarded the contract, the sales would be reported as sales under the Master Agreement.

(C) If competitive conditions require pricing lower than the standard Master Agreement pricing, Supplier may submit lower pricing through the Master Agreement. If Supplier is awarded the contract, the sales would be reported as sales under the Master Agreement. Supplier would not be required to extend the lower price to other Public Agencies.

(D) Supplier may respond to the procurement solicitation with pricing that is higher (net to buyer) than the pricing offered under the Master Agreement. If awarded a contract, Supplier shall still be bound by all obligations set forth in the Administration Agreement, including, without limitation, the requirement to continue to advise the awarding Public Agency of the pricing, terms and conditions of the Master Agreement.

(E) Supplier may respond to the procurement solicitation with pricing that is higher (net to buyer) than the pricing offered under the Master Agreement and if an alternative response is permitted, Supplier may offer the pricing under the Master Agreement as an alternative for consideration.

(c) **Economy Commitment.** Supplier shall demonstrate the benefits, including the pricing advantage, of the Master Agreement over alternative options, including competitive solicitation pricing and shall proactively offer the terms and pricing under the Master Agreement to Public Agencies as a more effective alternative to the cost and time associated with such alternate bids and solicitations.

(d) **Sales Commitment.** Supplier shall market the Master Agreement through Supplier's sales force or dealer network that is properly trained, engaged and committed to offering the Master Agreement as Supplier's primary offering to Public Agencies. Supplier's sales force compensation and incentives shall be greater than or equal to the compensation and incentives earned under other contracts to Public Agencies.

(i) **Supplier Sales.** Supplier shall be responsible for proactive direct sales of Supplier's Products and Services to Public Agencies and the timely follow-up to sales leads identified by U.S. Communities. Use of product catalogs, targeted advertising, direct mail and other sales initiatives are encouraged. All of Supplier's sales materials targeted towards Public Agencies shall include the U.S. Communities logo. U.S. Communities hereby grants to Supplier, during the term of this Agreement, a non-exclusive, revocable, non-transferable, license to use the U.S. Communities name, trademark, and logo solely to perform its obligations under

this Agreement, and for no other purpose. Any goodwill, rights, or benefits derived from Supplier's use of the U.S. Communities name, trademark, or logo shall inure to the benefit of U.S. Communities. U.S. Communities shall provide Supplier with its logo and the standards to be employed in the use of the logo. During the term of the Agreement, Supplier grants to U.S. Communities an express license to reproduce and use Supplier's name and logo in connection with the advertising, marketing and promotion of the Master Agreement to Public Agencies. Supplier shall assist U.S. Communities by providing camera-ready logos and by participating in related trade shows and conferences. At a minimum, Supplier's sales initiatives shall communicate that (i) the Master Agreement was competitively solicited by the Lead Public Agency, (ii) the Master Agreement provides the best government pricing, (iii) there is no cost to Participating Public Agencies, and (iv) the Master Agreement is a non-exclusive contract.

(ii) Branding and Logo Compliance. Supplier shall be responsible for complying with the U.S. Communities branding and logo standards and guidelines. Prior to use by Supplier, all U.S. Communities related marketing material must be submitted to U.S. Communities for review and approval.

(iii) Sales Force Training. Supplier shall train its national sales force on the Master Agreement and U.S. Communities program. U.S. Communities shall be available to train regional or district managers and generally assist with the education of sales personnel.

(iv) Participating Public Agency Access. Supplier shall establish the following communication links to facilitate customer access and communication:

- (A) A dedicated U.S. Communities internet web-based homepage containing:
 - (1) U.S. Communities standard logo with Founding Co-Sponsors logos;
 - (2) Copy of original procurement solicitation;
 - (3) Copy of Master Agreement including any amendments;
 - (4) Summary of Products and Services pricing;
 - (5) Electronic link to U.S. Communities' online registration page; and
 - (6) Other promotional material as requested by U.S. Communities.
- (B) A dedicated toll-free national hotline for inquiries regarding U.S. Communities.
- (C) A dedicated email address for general inquiries in the following format: uscommunities@(name of supplier).com.

(v) Electronic Registration. Supplier shall be responsible for ensuring that each Public Agency has completed U.S. Communities' online registration process prior to processing the Public Agency's first sales order.

(vi) Supplier's Performance Review. Upon request by U.S. Communities, Supplier shall participate in a performance review meeting with U.S. Communities to evaluate Supplier's performance of the covenants set forth in this Agreement.

(vii) Supplier Content. Supplier may, from time to time, provide certain graphics, media, and other content to U.S. Communities (collectively "Supplier Content") for use on U.S. Communities websites and for general marketing and publicity purposes. Supplier hereby grants to U.S. Communities and its affiliates a non-exclusive, worldwide, perpetual, free, transferrable, license to reproduce, modify, distribute, publically perform, publically display, and use Supplier Content in connection with U.S. Communities websites and for general marketing and publicity purposes, with the right to sublicense each and every such right. Supplier warrants that: (a) Supplier is the owner of or otherwise has the unrestricted right to grant the rights in and to Supplier Content as contemplated hereunder; and (b) the use of Supplier Content and any other materials or services provided to U.S. Communities as contemplated hereunder will not violate, infringe, or misappropriate the intellectual property rights or other rights of any third party

U.S. Communities Administration Agreement

The Supplier is required to execute the U.S. Communities Administration Agreement unaltered (attached hereto as Appendix A) prior to the award of the U.S. Communities contract. The Agreement outlines the Supplier's general duties and responsibilities in implementing the U.S. Communities contract.

The executed U.S. Communities Administration Agreement is required to be submitted with the supplier's proposal without exception or alteration. Failure to do so will result in disqualification.

SUPPLIER WORKSHEET FOR NATIONAL PROGRAM CONSIDERATION

Suppliers are required to meet specific qualifications. Please respond in the spaces provided after each qualification statement below:

- A. State if pricing for all Products/Services offered will be the most competitive pricing offered by your organization to Participating Public Agencies nationally.
YES _____ NO _____
- B. Does your company have the ability to provide service to any Participating Public Agencies in the contiguous 48 states, and the ability to deliver service in Alaska and Hawaii?
YES _____ NO _____
- C. Does your company have a national sales force, dealer network or distributor with the ability to call on Participating Public Agencies in all 35 U.S. states?
YES _____ NO _____
- D. Did your company have sales greater than \$50 million last year in the United States?
YES _____ NO _____
- E. Does your company have existing capacity to provide toll-free telephone and state of the art electronic, facsimile and internet ordering and billing?
YES _____ NO _____
- F. Will your company assign a dedicated Senior Management level Account Manager to support the resulting U.S. Communities program contract?
YES _____ NO _____
- G. Does your company agree to respond to all agency referrals from U.S. Communities within 2 business days?
YES _____ NO _____
- H. Does your company maintain records of your overall Participating Public Agencies' sales that you can and will share with U.S. Communities to monitor program implementation progress?
YES _____ NO _____
- I. Will your company commit to the following program implementation schedule?
YES _____ NO _____
- J. Will the U.S. Communities program contract be your lead public offering to Participating Public Agencies?
YES _____ NO _____

Submitted by: _____

(Printed Name)

(Signature)

(Title)

(Date)

New Supplier Implementation Checklist		Target Completion After Award
1. First Conference Call		One Week
Discuss expectations		
Establish initial contact people & roles		
Outline kickoff plan		
Establish WebEx training date		
2. Second Conference Call		One Week
Review Contract Commitments		
3. Executed Legal Documents		One Week
U.S. Communities Administration Agreement		
Lead Public Agency agreement signed		
4. Supplier Login Established		One Week
Complete Supplier Set Up form		
Complete user account & user ID form		
5. Initial Sr. Management Meeting		Two Weeks
Implementation Process Progress		
U.S. Communities & Supplier Organizational Overview		
Supplier Manager to review and further discuss commitments		
6. Initial National Account Manager (NAM) & Staff Training Meetings		Two Weeks
Discuss expectations, roles & responsibilities		
Introduce and review web-based tools		
Review process & expectations with NAM and lead referral person		
7. Review Top Joint Target Opportunities		Four Weeks
Top 10 local contracts		
Review top U.S. Communities Participating Public Agencies (PPA)		
8. Program Contact Requirements		One Week
Supplier contacts communicated to U.S. Communities Staff		
Dedicated email		
Dedicated toll free number		
Dedicated fax number		
9. Web Development		
Initiate IT contact		One Week
Initiate E-Commerce Conversation		One Week
Begin Website construction		Two Weeks
Website final edit		Five Weeks
Product upload to U.S. Communities site		Five Weeks
10. Sales Training & Roll Out		
Program Manager (PM) briefing - Coordinate with NAM		Five Weeks
Initial remote WebEx training for all sales - Coordinate with NAM		Three Weeks
Establish 90-day face-to-face training plan/strategy session for all sales –with NAM & PM		Two Weeks
Top 10 metro areas - Coordinate with NAM & PM		Four Weeks

Initiate contact with Advisory Board (AB) members	Four Weeks
11. Marketing	Six Weeks
General announcement	
1 Page Summary with Supplier contacts	
Branding of program	
Supplier handbook	
Announcement to AB and Sponsors	

SUPPLIER INFORMATION

Please respond to the following requests for information about your company:

Supplier Qualifications

1. Supplier must include a narrative of its understanding and acceptance of the Supplier Commitments.

Company

1. Total number and location of sales persons employed by your company in the United States;

Example:

NUMBER OF SALES REPRESENTATIVES	CITY	STATE
13	Phoenix	AZ
6	Tucson	AZ
10	Los Angeles	CA
12	San Francisco	CA
6	San Diego	CA
5	Sacramento	CA
3	Fresno	CA
	Etc.	Etc.
Total: 366		

2. Number and location of distribution outlets or retail locations in the United States (if applicable);
3. Number and location of support centers (if applicable);
4. Annual sales for 2010, 2011 and 2012 in the United States; Sales reporting should be segmented into the following categories:

SUPPLIER ANNUAL SALES IN THE UNITED STATE FOR 2010, 2011, AND 2012			
Segment	2010 Sales	2011 Sales	2012 Sales
Cities			
Counties			
K-12 (Pubic/Private)			
Higher Education (Public/Private)			
States			
Other Public Sector and Nonprofits			
Federal			
Private Sector			
Total Supplier Sales			

5. Submit your current Federal Identification Number and latest Dun & Bradstreet report.
6. Provide a list with contact information of your company's ten largest public agency customers. U.S. Communities Advisory Board Members are to be excluded from the list provided. Provide a list with contact information of five public agency customers that your company has lost in the last twelve months.

Distribution

1. Describe how your company proposes to distribute the Products nationwide.
2. Identify all other companies that will be involved in processing, handling or shipping the Product to the end user.
3. State the effectiveness of the proposed distribution in providing the lowest cost to the end user.
4. Provide the number, size and location of your company's distribution facilities, warehouses and retail network as applicable.
5. If applicable, describe your company's ability to do business with manufacturer/dealer/distribution organizations that are either small or MWBE businesses as defined by the Small Business Administration.

Marketing

1. Outline your company's plan for marketing the Products to State and local government agencies nationwide.
2. Explain how your company will educate its national sales force about the Master Agreement.
3. Explain how your company will market and transition the Master Agreement into the primary offering to Participating Public Agencies.

4. Explain how your company plans to market the Master Agreement to existing government customers and transition these customers to the Master Agreement. Please provide the amount of purchases of existing public agency clients that your company will transition to the U.S. Communities contract for the initial three years of the contract in the following format within your proposal.
 - a. \$ _____ .00 will be transitioned in year one.
 - b. \$ _____ .00 will be transitioned in year two.
 - c. \$ _____ .00 will be transitioned in year three.
5. Please submit the resume of the person your company proposes to serve as the National Accounts Manager. Also provide the resume for each person that will be dedicated full time to U.S. Communities account management along with key executive personnel that will be supporting the program.

Products, Services and Solutions

1. Provide a description of the Equipment Rental Products and Services to be provided by the major product category set forth in this RFP. The primary objective is for each Supplier to provide its complete product, service and solutions offerings so that Participating Public Agencies may order a range of product as appropriate for their needs.
2. Provide a description of any optional Equipment Lease or Purchase of Products and Services to be provided by the major product category set forth in this RFP, including any related products and services offered by Supplier. Describe your capabilities on a nationwide basis.
3. State your normal delivery time (in days) and any options for expediting delivery.
4. State backorder policy. Do you fill or kill order and require Participating Public Agency to reorder if item is backordered?
5. State restocking fees and procedures for returning products.
6. Describe any special programs that your company offers that will improve customers' ability to access Products, on-time delivery or other innovative strategies.
7. Describe the capacity of your company to broaden the scope of the contract and keep the product offerings current and ensure that latest products, standards and technology.

Quality

1. Describe your company's quality control processes.
2. Describe your problem escalation process.
3. How are customer complaints measured and categorized? What processes are in place to know that a problem has been resolved?

4. Describe and provide any product or service warranties.

Administration

1. Describe your company's capacity to employ EDI, telephone, ecommerce, with a specific proposal for processing orders under the Master Agreement. State which forms of ordering allow the use of a procurement card and the accepted banking (credit card) affiliation.
2. Describe your company's internal management system for processing orders from point of customer contact through delivery and billing. Please state if you use a single system or platform for all phases of ordering, processing, delivery and billing.
3. Describe your company's ecommerce capabilities, including details about your ability to create punch out sites and accept orders electronically (cXML, OCI, etc.). Please detail where you have integrated with a public agency's ERP (PeopleSoft, Lawson, Oracle, SAP, etc.) system in the past and include some details about the resources you have in place to support these integrations. List, by ERP provider, the following information: name of public agency, ERP system used, "go live" date, net sales per calendar year since "go live", and percentage of agency sales being processed through this connection.
4. Describe your company's implementation and success with existing multi-state cooperative purchasing programs, if any, and provide the entity's name(s), contact person(s) and contact information.
5. Describe the capacity of your company to report monthly sales under the Master Agreement by Participating Public Agency within each U.S. state.
6. Describe the capacity of your company to provide management reports, i.e. commodity histories, procurement card histories, green spend, etc. for each Participating Public Agency.
7. Please provide any suggested improvements and alternatives for doing business with your company that will make this arrangement more cost effective for your company and Participating Public Agencies.

Financial Statements

The Supplier shall include an audited income statement and balance sheet from the two most recent reporting periods in its proposal.

National Staffing Plan

A staffing plan is required which describes the Supplier's proposed staff distribution to implement and manage this contract throughout the term of the contract. The staffing plan should indicate a chart that partitions the time commitment of each professional staff member across the proposed tasks and a timeline of each member's involvement throughout the contract. It is mandatory that this section identify the key personnel who are to be engaged in this contract, their relationship to the contracting organization, and amount of time to be devoted to the contract.

Environmental

1. Provide a brief description of any company environmental initiatives, including your company's environmental strategy, your investment in being an environmentally preferable product leader, and any resources dedicated to your environmental strategy.
2. Describe your company's process for defining green products or sustainable processes.
3. What percentage of your offering is environmentally preferable and what are your plans to improve this offering?

Additional Information

Please use this opportunity to describe any/all other features, advantages and benefits of your organization that you feel will provide additional value and benefit to a Participating Public Agency.

Appendix A

ADMINISTRATION AGREEMENT

This ADMINISTRATION AGREEMENT ("Agreement") is made as of _____, by and between U.S. COMMUNITIES GOVERNMENT PURCHASING ALLIANCE ("U.S. Communities") and _____ ("Supplier").

RECITALS

WHEREAS, _____ ("Lead Public Agency") has entered into a certain Master Agreement dated as of _____, referenced as Agreement No. _____, by and between Lead Public Agency and Supplier (as amended from time to time in accordance with the terms thereof, the "Master Agreement") for the purchase of _____ (the "Products and Services");

WHEREAS, the Master Agreement provides that any state, county, city, special district, local government, school district, private K-12 school, technical or vocational school, higher education institution (including community colleges, colleges and universities, both public and private), other government agency or nonprofit organization (each a "Public Agency" and collectively, "Public Agencies") may purchase Products and Services at the prices indicated in the Master Agreement upon prior registration with U.S. Communities, in which case the Public Agency becomes a "Participating Public Agency";

WHEREAS, U.S. Communities has the administrative and legal capacity to administer purchases under the Master Agreement to Participating Public Agencies;

WHEREAS, U.S. Communities serves as the administrative agent for Lead Public Agency and other lead public agencies in connection with other master agreements offered by U.S. Communities;

WHEREAS, Lead Public Agency desires U.S. Communities to proceed with administration of the Master Agreement on the same basis as other master agreements;

WHEREAS, "U.S. Communities Government Purchasing Alliance" is a trade name licensed by U.S. Communities Purchasing & Finance Agency; and

WHEREAS, U.S. Communities and Supplier desire to enter into this Agreement to make available the Master Agreement to Participating Public Agencies.

NOW, THEREFORE, in consideration of the payments to be made hereunder and the mutual covenants contained in this Agreement, U.S. Communities and Supplier hereby agree as follows:

ARTICLE I

GENERAL TERMS AND CONDITIONS

1.1 The Master Agreement, attached hereto as Exhibit A and incorporated herein by reference as though fully set forth herein, and the terms and conditions contained therein shall apply to this Agreement except as expressly changed or modified by this Agreement.

1.2 U.S. Communities shall be afforded all of the rights, privileges and indemnifications afforded to Lead Public Agency under the Master Agreement, and such rights, privileges and indemnifications shall accrue and apply with equal effect to U.S. Communities under this Agreement including, without limitation, Supplier's obligation to provide insurance and certain indemnifications to Lead Public Agency.

1.3 Supplier shall perform all duties, responsibilities and obligations required under the Master Agreement in the time and manner specified by the Master Agreement.

1.4 U.S. Communities shall perform all of its duties, responsibilities and obligations as administrator of purchases under the Master Agreement as set forth herein, and Supplier acknowledges that U.S. Communities shall act in the capacity of administrator of purchases under the Master Agreement.

1.5 With respect to any purchases made by Lead Public Agency or any Participating Public Agency pursuant to the Master Agreement, U.S. Communities (a) shall not be construed as a dealer, re-marketer, representative, partner, or agent of any type of Supplier, Lead Public Agency or such Participating Public Agency, (b) shall not be obligated, liable or responsible (i) for any orders made by Lead Public Agency, any Participating Public Agency or any employee of Lead Public Agency or a Participating Public Agency under the Master Agreement, or (ii) for any payments required to be made with respect to such order, and (c) shall not be obligated, liable or responsible for any failure by a Participating Public Agency to (i) comply with procedures or requirements of applicable law, or (ii) obtain the due authorization and approval necessary to purchase under the Master Agreement. U.S. Communities makes no representations or guaranties with respect to any minimum purchases required to be made by Lead Public Agency, any Participating Public Agency, or any employee of Lead Public Agency or a Participating Public Agency under this Agreement or the Master Agreement.

ARTICLE II

TERM OF AGREEMENT

2.1 This Agreement is effective as of _____ and shall terminate upon termination of the Master Agreement or any earlier termination in accordance with the terms of this Agreement, provided, however, that the obligation to pay all amounts owed by Supplier to U.S. Communities through the termination of this Agreement and all indemnifications afforded by Supplier to U.S. Communities shall survive the term of this Agreement.

ARTICLE III

REPRESENTATIONS AND COVENANTS

3.1 U.S. Communities views the relationship with Supplier as an opportunity to provide benefits to both Public Agencies and Supplier. The successful foundation of the relationship requires certain representations and covenants from both U.S. Communities and Supplier.

3.2 U.S. Communities' Representations and Covenants.

(a) **Marketing.** U.S. Communities shall proactively market the Master Agreement to Public Agencies using resources such as a network of major sponsors including the National League of Cities (NLC), National Association of Counties (NACo), United States Conference of Mayors (USCM),

Association of School Business Officials (ASBO) and National Institute of Governmental Purchasing (NIGP) (collectively, the "Founding Co-Sponsors") and individual state-level sponsors. In addition, the U.S. Communities staff shall enhance Supplier's marketing efforts through meetings with Public Agencies, participation in key events and tradeshow and by providing online tools to Supplier's sales force.

(b) Training and Knowledge Management Support. U.S. Communities shall provide support for the education, training and engagement of Supplier's sales force as provided herein. Through its staff (each, a "Program Manager" and collectively, the "Program Managers"), U.S. Communities shall conduct training sessions with Supplier and shall conduct calls jointly with Supplier to Public Agencies. U.S. Communities shall also provide Supplier with access to U.S. Communities' private intranet website which provides presentations, documents and information to assist Supplier's sales force in effectively promoting the Master Agreement.

3.3 Supplier's Representations and Covenants. Supplier hereby represents and covenants as follows in order to ensure that Supplier is providing the highest level of public benefit to Participating Public Agencies (such representations and covenants are sometimes referred to as "Supplier's Commitments") and are comprised of the Corporate Commitment, Pricing Commitment, Economy Commitment and Sales Commitment):

(a) Corporate Commitment.

(i) The pricing, terms and conditions of the Master Agreement shall, at all times, be Supplier's primary contractual offering of Products and Services to Public Agencies. All of Supplier's direct and indirect marketing and sales efforts to Public Agencies shall demonstrate that the Master Agreement is Supplier's primary offering and not just one of Supplier's contract options.

(ii) Supplier's sales force (including inside, direct and/or authorized dealers, distributors and representatives) shall always present the Master Agreement when marketing Products or Services to Public Agencies.

(iii) Supplier shall advise all Public Agencies that are existing customers of Supplier as to the pricing and other value offered through the Master Agreement.

(iv) Upon authorization by a Public Agency, Supplier shall transition such Public Agency to the pricing, terms and conditions of the Master Agreement.

(v) Supplier shall ensure that the U.S. Communities program and the Master Agreement are actively supported by Supplier's senior executive management.

(vi) Supplier shall provide a national/senior management level representative with the authority and responsibility to ensure that the Supplier's Commitments are maintained at all times. Supplier shall also designate a lead referral contact person who shall be responsible for receiving communications from U.S. Communities concerning new Participating Public Agency registrations and for ensuring timely follow-up by Supplier's staff to requests for contact from Participating Public Agencies. Supplier shall also provide the personnel necessary to implement and support a supplier-based internet web page dedicated to Supplier's U.S. Communities program and linked to U.S. Communities' website and shall implement and support such web page.

(vii) Supplier shall demonstrate in its procurement solicitation response and throughout the term of the Master Agreement that national/senior management fully supports the U.S.

Communities program and its commitments and requirements. National/Senior management is defined as the executive(s) with companywide authority.

(viii) Where Supplier has an existing contract for Products and Services with a state, Supplier shall notify the state of the Master Agreement and transition the state to the pricing, terms and conditions of the Master Agreement upon the state's request. Regardless of whether the state decides to transition to the Master Agreement, Supplier shall primarily offer the Master Agreement to all Public Agencies located within the state.

(b) **Pricing Commitment.**

(i) Supplier represents to U.S. Communities that the pricing offered under the Master Agreement is the lowest overall available pricing (net to purchaser) on Products and Services that it offers to Public Agencies. Supplier's pricing shall be evaluated on either an overall project basis or the Public Agency's actual usage for more frequently purchased Products and Services.

(ii) **Contracts Offering Lower Prices.** If a pre-existing contract and/or a Public Agency's unique buying pattern provide one or more Public Agencies a lower price than that offered under the Master Agreement, Supplier shall match that lower pricing under the Master Agreement and inform the eligible Public Agencies that the lower pricing is available under the Master Agreement. If an eligible Public Agency requests to be transitioned to the Master Agreement, Supplier shall do so and report the Public Agency's purchases made under the Master Agreement going forward. The price match only applies to the eligible Public Agencies. Below are three examples of Supplier's obligation to match the pricing under Supplier's contracts offering lower prices.

(A) Supplier holds a state contract with lower pricing that is available to all Public Agencies within the state. Supplier would be required to match the lower state pricing under the Master Agreement and make it available to all Public Agencies within the state.

(B) Supplier holds a regional cooperative contract with lower pricing that is available only to the ten cooperative members. Supplier would be required to match the lower cooperative pricing under the Master Agreement and make it available to the ten cooperative members.

(C) Supplier holds a contract with an individual Public Agency. The Public Agency contract does not contain any cooperative language and therefore other Public Agencies are not eligible to utilize the contract. Supplier would be required to match the lower pricing under the Master Agreement and make it available only to the individual Public Agency.

(iii) **Deviating Buying Patterns.** Occasionally U.S. Communities and Supplier may interact with a Public Agency that has a buying pattern or terms and conditions that considerably deviate from the normal Public Agency buying pattern and terms and conditions, and causes Supplier's pricing under the Master Agreement to be higher than an alternative contract held by Supplier. This could be created by a unique end-user preference or requirements. In the event that this situation occurs, Supplier may address the issue by lowering the price under the Master Agreement on the item(s) causing the large deviation for that Public Agency. Supplier would not be required to lower the price for other Public Agencies.

(iv) **Supplier's Options in Responding to a Third Party Procurement Solicitation.** While it is the objective of U.S. Communities to encourage Public Agencies to piggyback on

to the Master Agreement rather than issue their own procurement solicitations, U.S. Communities recognizes that for various reasons some Public Agencies will issue their own solicitations. The following options are available to Supplier when responding to a Public Agency solicitation:

(A) Supplier may opt not to respond to the procurement solicitation. Supplier may make the Master Agreement available to the Public Agency as a comparison to its solicitation responses.

(B) Supplier may respond with the pricing, terms and conditions of the Master Agreement. If Supplier is awarded the contract, the sales would be reported as sales under the Master Agreement.

(C) If competitive conditions require pricing lower than the standard Master Agreement pricing, Supplier may submit lower pricing through the Master Agreement. If Supplier is awarded the contract, the sales would be reported as sales under the Master Agreement. Supplier would not be required to extend the lower price to other Public Agencies.

(D) Supplier may respond to the procurement solicitation with pricing that is higher (net to buyer) than the pricing offered under the Master Agreement. If awarded a contract, Supplier shall still be bound by all obligations set forth in this Section 3.3, including, without limitation, the requirement to continue to advise the awarding Public Agency of the pricing, terms and conditions of the Master Agreement.

(E) Supplier may respond to the procurement solicitation with pricing that is higher (net to buyer) than the pricing offered under the Master Agreement and if an alternative response is permitted, Supplier may offer the pricing under the Master Agreement as an alternative for consideration.

(c) **Economy Commitment.** Supplier shall demonstrate the benefits, including the pricing advantage, of the Master Agreement over alternative options, including competitive solicitation pricing and shall proactively offer the terms and pricing under the Master Agreement to Public Agencies as a more effective alternative to the cost and time associated with such alternate bids and solicitations.

(d) **Sales Commitment.** Supplier shall market the Master Agreement through Supplier's sales force or dealer network that is properly trained, engaged and committed to offering the Master Agreement as Supplier's primary offering to Public Agencies. Supplier's sales force compensation and incentives shall be greater than or equal to the compensation and incentives earned under other contracts to Public Agencies.

(i) **Supplier Sales.** Supplier shall be responsible for proactive direct sales of Supplier's Products and Services to Public Agencies and the timely follow-up to sales leads identified by U.S. Communities. Use of product catalogs, targeted advertising, direct mail and other sales initiatives are encouraged. All of Supplier's sales materials targeted towards Public Agencies shall include the U.S. Communities logo. U.S. Communities hereby grants to Supplier, during the term of this Agreement, a non-exclusive, revocable, non-transferable, license to use the U.S. Communities name, trademark, and logo solely to perform its obligations under this Agreement, and for no other purpose. Any goodwill, rights, or benefits derived from Supplier's use of the U.S. Communities name, trademark, or logo shall inure to the benefit of U.S. Communities. U.S. Communities shall provide Supplier with its logo and the standards to be employed in the use of the logo. During the term of the Agreement, Supplier grants to U.S. Communities an express license to reproduce and use Supplier's name and logo in connection with the advertising, marketing and promotion of the Master Agreement to Public Agencies. Supplier shall

assist U.S. Communities by providing camera-ready logos and by participating in related trade shows and conferences. At a minimum, Supplier's sales initiatives shall communicate that (i) the Master Agreement was competitively solicited by the Lead Public Agency, (ii) the Master Agreement provides the best government pricing, (iii) there is no cost to Participating Public Agencies, and (iv) the Master Agreement is a non-exclusive contract.

(ii) Branding and Logo Compliance. Supplier shall be responsible for complying with the U.S. Communities branding and logo standards and guidelines. Prior to use by Supplier, all U.S. Communities related marketing material must be submitted to U.S. Communities for review and approval.

(iii) Sales Force Training. Supplier shall train its national sales force on the Master Agreement and U.S. Communities program. U.S. Communities shall be available to train regional or district managers and generally assist with the education of sales personnel.

(iv) Participating Public Agency Access. Supplier shall establish the following communication links to facilitate customer access and communication:

(A) A dedicated U.S. Communities internet web-based homepage
containing:

- (1) U.S. Communities standard logo with Founding Co-Sponsors logos;
- (2) Copy of original procurement solicitation;
- (3) Copy of Master Agreement including any amendments;
- (4) Summary of Products and Services pricing;
- (5) Electronic link to U.S. Communities' online registration page; and
- (6) Other promotional material as requested by U.S. Communities.

(B) A dedicated toll-free national hotline for inquiries regarding
U.S. Communities.

(C) A dedicated email address for general inquiries in the following
format: uscommunities@(name of supplier).com.

(v) Electronic Registration. Supplier shall be responsible for ensuring that each Public Agency has completed U.S. Communities' online registration process prior to processing the Public Agency's first sales order.

(vi) Supplier's Performance Review. Upon request by U.S. Communities, Supplier shall participate in a performance review meeting with U.S. Communities to evaluate Supplier's performance of the covenants set forth in this Agreement.

(vii) Supplier Content. Supplier may, from time to time, provide certain graphics, media, and other content to U.S. Communities (collectively "Supplier Content") for use on U.S. Communities websites and for general marketing and publicity purposes. Supplier hereby grants to U.S. Communities and its affiliates a non-exclusive, worldwide, perpetual, free, transferrable, license to reproduce, modify, distribute, publically perform, publically display, and use Supplier Content in connection with U.S. Communities websites and for general marketing and publicity purposes, with the

right to sublicense each and every such right. Supplier warrants that: (a) Supplier is the owner of or otherwise has the unrestricted right to grant the rights in and to Supplier Content as contemplated hereunder; and (b) the use of Supplier Content and any other materials or services provided to U.S. Communities as contemplated hereunder will not violate, infringe, or misappropriate the intellectual property rights or other rights of any third party

3.4 Breach of Supplier's Representations and Covenants. The representations and covenants set forth in this Agreement are the foundation of the relationship between U.S. Communities and Supplier. If Supplier is found to be in violation of, or non-compliance with, one or more of the representations and covenants set forth in this Agreement, Supplier shall have ninety (90) days from the notice of default to cure such violation or non-compliance and, if Supplier fails to cure such violation or non-compliance within such notice period, it shall be deemed a cause for immediate termination of the Master Agreement at Lead Public Agency's sole discretion or this Agreement at U.S. Communities' sole discretion.

3.5 Indemnity. Supplier hereby agrees to indemnify and defend U.S. Communities, and its parent companies, subsidiaries, affiliates, shareholders, member, manager, officers, directors, employees, agents, and representatives from and against any and all claims, costs, proceedings, demands, losses, damages, and expenses (including, without limitation, reasonable attorney's fees and legal costs) of any kind or nature, arising from or relating to, any actual or alleged breach of any of Supplier's representations, warranties, or covenants in this Agreement.

ARTICLE IV

PRICING AUDITS

4.1 Supplier shall, at Supplier's sole expense, maintain an accounting of all purchases made by Lead Public Agency and Participating Public Agencies under the Master Agreement. U.S. Communities and Lead Public Agency each reserve the right to audit the accounting for a period of three (3) years from the time such purchases are made. This audit right shall survive termination of this Agreement for a period of one (1) year from the effective date of termination. U.S. Communities shall have the authority to conduct random audits of Supplier's pricing that is offered to Participating Public Agencies at U.S. Communities' sole cost and expense. Notwithstanding the foregoing, in the event that U.S. Communities is made aware of any pricing being offered to Participating Public Agencies that is materially inconsistent with the pricing under the Master Agreement, U.S. Communities shall have the ability to conduct an extensive audit of Supplier's pricing at Supplier's sole cost and expense. U.S. Communities may conduct the audit internally or may engage a third-party auditing firm. In the event of an audit, the requested materials shall be provided in the format and at the location designated by Lead Public Agency or U.S. Communities.

ARTICLE V

FEES & REPORTING

5.1 Administrative Fees. Supplier shall pay to U.S. Communities a monthly administrative fee based upon the total sales price of all purchases shipped and billed pursuant to the Master Agreement, excluding taxes, in the amount of two percent (2%) of aggregate purchases made during each calendar month (individually and collectively, "Administrative Fees"). Supplier's annual sales shall be measured on a calendar year basis. All Administrative Fees shall be payable in U.S. Dollars and shall be made by wire to U.S. Communities, or its designee or trustee as may be directed in writing by U.S. Communities.

Administrative Fees shall be due and payable within thirty (30) days of the end of each calendar month for purchases shipped and billed during such calendar month. U.S. Communities agrees to pay to Lead Public Agency five percent (5%) of all Administrative Fees received from Supplier to help offset Lead Public Agency's costs incurred in connection with managing the Master Agreement nationally.

5.2 Sales Reports. Within thirty (30) days of the end of each calendar month, Supplier shall deliver to U.S. Communities an electronic accounting report, in the format prescribed by Exhibit B, attached hereto, summarizing all purchases made under the Master Agreement during such calendar month ("Sales Report"). All purchases indicated in the Sales Report shall be denominated in U.S. Dollars. All purchases shipped and billed pursuant to the Master Agreement for the applicable calendar month shall be included in the Sales Report. U.S. Communities reserves the right upon reasonable advance notice to Supplier to change the prescribed report format to accommodate the distribution of the Administrative Fees to its program sponsors and state associations.

(a) Monthly Sales Reports shall include all sales reporting under the Master Agreement, and a breakout of Environmental Preferable (Green) sales reporting. Supplier must make reasonable attempts at filling in all required information and contact U.S. Communities with a plan to correct any deficiencies of data field population.

(b) Submitted reports shall be verified by U.S. Communities against its registration database. Any data that is inconsistent with the registration database shall be changed prior to processing.

5.3 Exception Reporting/Sales Reports Audits. U.S. Communities or its designee may, at its sole discretion, compare Supplier's Sales Reports with Participating Public Agency records or other sales analysis performed by Participating Public Agencies, sponsors, advisory board members or U.S. Communities staff. If there is a material discrepancy between the Sales Report and such records or sales analysis as determined by U.S. Communities, U.S. Communities shall notify Supplier in writing and Supplier shall have thirty (30) days from the date of such notice to resolve the discrepancy to U.S. Communities' reasonable satisfaction. Upon resolution of the discrepancy, Supplier shall remit payment to U.S. Communities' trustee within fifteen (15) calendar days. Any questions regarding an exception report should be directed to U.S. Communities in writing to reporting@uscommunities.org. If Supplier does not resolve the discrepancy to U.S. Communities' reasonable satisfaction within thirty (30) days, U.S. Communities shall have the right to engage outside services to conduct an independent audit of Supplier's reports and Supplier shall be obligated to reimburse U.S. Communities for any and all costs and expenses incurred in connection with such audit.

5.4 Online Reporting. Within sixty (60) days of the end of each calendar quarter, U.S. Communities shall provide online reporting to Supplier containing Supplier's sales reporting for such calendar quarter. Supplier shall contact U.S. Communities within fifteen (15) days of receiving notification of the online reporting and report to U.S. Communities any concerns or disputes regarding the reports, including but not limited to concerns regarding the following:

Report Name	Follow up with U.S. Communities
5 Qtr Drop Sales Analysis	Financial & Reporting Manager
Zero States Sales Report	Program Manager
Registered Agency Without Sales Report	Program Manager

Supplier shall have access to the above reports through the U.S. Communities intranet website. The following additional reports are also available to Supplier and are useful in resolving reporting issues and enabling Supplier to better manage its Master Agreement:

- (i) Agency Sales by Population/Enrollment Report
- (ii) Hot Prospect Sales Report
- (iii) New Lead Sales Report
- (iv) State Comparison Sales Report
- (v) Advisory Board Usage Report
- (vi) Various Agency Type Comparison Reports
- (vii) Sales Report Builder

5.5 Supplier's Failure to Provide Reports or Pay Administrative Fees. Failure to provide a Sales Report or pay Administrative Fees within the time and in the manner specified herein shall be regarded as a material breach under this Agreement and if not cured within thirty (30) days of written notice to Supplier, shall be deemed a cause for termination of the Master Agreement at Lead Public Agency's sole discretion or this Agreement at U.S. Communities' sole discretion. All Administrative Fees not paid within thirty (30) days of the end of the previous calendar month shall bear interest at the rate of one and one-half percent (1.5%) per month until paid in full.

ARTICLE VI

MISCELLANEOUS

6.1 Entire Agreement. This Agreement supersedes any and all other agreements, either oral or in writing, between the parties hereto with respect to the subject matter hereof, and no other agreement, statement, or promise relating to the subject matter of this Agreement which is not contained herein shall be valid or binding.

6.2 Attorney's Fees. If any action at law or in equity is brought to enforce or interpret the provisions of this Agreement, the prevailing party shall be entitled to reasonable attorney's fees and costs in addition to any other relief to which such party may be entitled.

6.3 Assignment.

(a) Supplier. Neither this Agreement nor any rights or obligations hereunder shall be assignable by Supplier without prior written consent of U.S. Communities, and any assignment without such consent shall be void.

(b) U.S. Communities. This Agreement and any rights or obligations hereunder may be assigned by U.S. Communities in U.S. Communities' sole discretion, to an existing or newly established legal entity that has the authority and capacity to perform U.S. Communities' obligations hereunder.

6.4 Notices. All reports, notices or other communications given hereunder shall be delivered by first-class mail, postage prepaid, or overnight delivery requiring signature on receipt to the addresses as set forth below. U.S. Communities may, by written notice delivered to Supplier, designate any different address to which subsequent reports, notices or other communications shall be sent.

U.S. Communities:

U.S. Communities
2999 Oak Road, Suite 710
Walnut Creek, California 94597
Attn: Program Manager Administration

Supplier:

Attn: U.S. Communities Program Manager

6.5 Severability. If any provision of this Agreement shall be deemed to be, or shall in fact be, illegal, inoperative or unenforceable, the same shall not affect any other provision or provisions herein contained or render the same invalid, inoperative or unenforceable to any extent whatever.

6.6 Waiver. Any failure of a party to enforce, for any period of time, any of the provisions under this Agreement shall not be construed as a waiver of such provisions or of the right of said party thereafter to enforce each and every provision under this Agreement.

6.7 Counterparts. This Agreement may be executed in several counterparts, each of which shall be an original and all of which shall constitute but one and the same instrument.

6.8 Modifications. This Agreement may not be effectively amended, changed, modified, altered or terminated without the prior written consent of the parties hereto.

6.9 Governing Law; Arbitration. This Agreement will be governed by and interpreted in accordance with the laws of the State of California without regard to any conflict of laws principles. Any dispute, claim, or controversy arising out of or relating to this Agreement or the breach, termination, enforcement, interpretation or validity thereof, including the determination of the scope or applicability of this dispute resolution clause, shall be determined by arbitration in Walnut Creek, California, before one (1) arbitrator. The arbitration shall be administered by JAMS pursuant to its Comprehensive Arbitration Rules and Procedures. Judgment on the award may be entered in any court having jurisdiction. This clause shall not preclude parties from seeking provisional remedies in aid of arbitration from a court of appropriate jurisdiction. The prevailing party will be entitled to recover its reasonable attorneys' fees and arbitration costs from the other party. The arbitration award shall be final and binding. Each party commits that prior to commencement of arbitration proceedings, the parties shall submit the dispute to JAMS for mediation. The parties will cooperate with JAMS and with one another in selecting a mediator from JAMS panel of neutrals, and in promptly scheduling the mediation proceedings. The parties covenant that they will participate in the mediation in good faith, and that they will share equally in its costs. The mediation will be conducted by each party designating a duly authorized officer or other representative to represent the party with the authority to bind the party, and that the parties agree to exchange informally such information as is reasonably necessary and relevant to the issues being mediated. All offers, promises, conduct, and statements, whether oral or written, made in the course of the mediation by any of the parties, their agents, employees, experts, and attorneys, and by the mediator or any JAMS employees, are confidential, privileged, and inadmissible for any purpose, including impeachment, in any arbitration or other proceeding involving the parties, provided that evidence that is otherwise admissible or discoverable shall not be rendered inadmissible or non-discoverable as a result of its use in the mediation. If the dispute is not resolved within thirty (30) days from the date of the submission of the dispute to mediation (or such later date as the parties may mutually agree in writing), the administration of the arbitration shall proceed. The mediation may continue, if the parties so agree, after the appointment of the arbitrator. Unless otherwise agreed by the parties, the mediator shall be disqualified from serving as arbitrator in the case. The pendency of a mediation shall not preclude a party from seeking provisional remedies in aid of the arbitration from a court of appropriate jurisdiction, and the parties agree not to defend against any application for provisional relief on the ground that a mediation is pending.

6.10 Successors and Assigns. This Agreement shall inure to the benefit of and shall be binding upon U.S. Communities, Supplier and any successor and assign thereto; subject, however, to the limitations contained herein.

[Remainder of Page Intentionally Left Blank – Signatures Follow]

IN WITNESS WHEREOF, U.S. Communities has caused this Agreement to be executed in its name and Supplier has caused this Agreement to be executed in its name, all as of the date first written above.

U.S. Communities:

U.S. COMMUNITIES GOVERNMENT PURCHASING ALLIANCE

By _____

Name: _____

Title: _____

Supplier:

By _____

Name: _____

Title: _____

ATTACHMENT A

MASTER AGREEMENT

(North Carolina State University Master Agreement/Contract to be attached at time of award.)

ATTACHMENT B

SALES REPORT FORMAT

Appendix B - US (Data Format)

Sales Report Template														
TIN	Supplier ID	Account No.	Agency Name	Dept Name	Address	City	State	Zip	Agency Type	Year	Qtr	Month	Amount	
956000735	160	89518997	CITY OF LA/MGMT EMPL SVCS	Purchasing	555 RAMIREZ ST STE 312	LOS ANGELES	CA	90012	20	2012	2	5	1525.50	
956000222	160	34868035	LOS ANGELES COUNTY	Facilities	350 S FIGUEROA ST STE 700	LOS ANGELES	CA	90071	30	2012	2	5	1603.84	
956000735	160	89466461	CITY OF LA/ENVIRON AFFAIR	Purchasing	555 RAMIREZ ST STE 312	LOS ANGELES	CA	90012	20	2012	2	5	1825.05	
956000735	160	89374835	CITY OF LA/COMMUNITY DEV	Purchasing	555 RAMIREZ ST STE 312	LOS ANGELES	CA	90012	20	2012	2	5	45090.79	
068002010	160	328NA0001053	GROTON TOWN OF PUBLIC WORKS	Water	123 A St.	GROTON	CT	06340	20	2012	2	5	318.00	
068001854	160	328NA0001051	GROTON CITY OF	Administration	123 A St.	GROTON	CT	06340	20	2012	2	5	212.00	
SALES REPORT DATA FORMAT														
Column Name	Required	Date Type	Length	Example	Comment									
TIN	Optional	Text	9	956000735	No Dash, Do not omit leading zero.									
Supplier ID	Yes	Number	3	111	See Supplier ID Table Below									
Account No.	Optional	Text	25 max		Depends on supplier account no.									
Agency Name	Yes	Text	255 max		Los Angeles County									
Dept Name	Optional	Text	255 max		Purchasing Dept									
Address	Yes	Text	255 max											
City	Yes	Text	255 max	Los Angeles	Must be a valid City name									
State	Yes	Text	2	CA										
Zip	Yes	Text	5	90071	No Dash, Do not omit leading zero, Valid zip code									
Agency Type	Yes	Number	2	30	See Agency Type Table Below									
Year	Yes	Number	4	2010										
Qtr	Yes	Number	1	4										
Month	Yes	Number	2	12										
Amount	Yes	Number	variable	45090.79	Two digit decimal point, no \$ sign or commas									
Agency Type Table														
Agency Type ID	Agency Type Description													
10	K-12													
11	Community College													
12	College and University													
20	City													
21	City Special District													
22	Consolidated City/County													
30	County													
31	County Special District													
40	Federal													
41	Crown Corporations													
50	Housing Authority													
80	State Agency													
81	Independent Special District													
82	Non-Profit													
84	Other													

Appendix B

MASTER INTERGOVERNMENTAL COOPERATIVE PURCHASING AGREEMENT

This agreement is made between certain government agencies that execute a Lead Public Agency Certificate ("Lead Public Agencies") to be appended and made a part hereof and other government agencies ("Participating Public Agencies") that agree to the terms and conditions hereof through the U.S. Communities registration and made a part hereof.

RECITALS

WHEREAS, after a competitive solicitation and selection process by Lead Public Agencies, a number of Suppliers have entered into Master Agreements to provide a variety of goods, products and services based on national and international volumes (herein "Products and Services");

WHEREAS, Master Agreements are made available by Lead Public Agencies through U.S. Communities and provide that Participating Public Agencies may purchase Products and Services on the same terms, conditions and pricing as the Lead Public Agency, subject to any applicable local purchasing ordinances and the laws of the State of purchase;

WHEREAS, the parties desire to comply with the requirements and formalities of the Intergovernmental Cooperation Act as may be applicable to the laws of the State of purchase;

WHEREAS, the parties hereto desire to conserve resources and reduce procurement cost;

WHEREAS, the parties hereto desire to improve the efficiency, effectiveness and economy of the procurement of necessary Products and Services;

NOW, THEREFORE, in consideration of the mutual promises contained in this agreement, and of the mutual benefits to result, the parties agree as follows:

1. That each party will facilitate the cooperative procurement of Products and Services.
2. That the procurement of Products and Services subject to this agreement shall be conducted in accordance with and subject to the relevant statutes, ordinances, rules and regulations that govern each party's procurement practices.
3. That the cooperative use of solicitations obtained by a party to this agreement shall be in accordance with the terms and conditions of the solicitation, except as modification of those terms and conditions is otherwise allowed or required by applicable law.
4. That the Lead Public Agencies will make available, upon reasonable request and subject to convenience, information which may assist in improving the effectiveness, efficiency and economy of Participating Public Agencies procurement of Products and Services
5. That a procuring party will make timely payments to the Supplier for Products and Services received in accordance with the terms and conditions of the procurement. Payment, inspections and acceptance of Products and Services ordered by the procuring party shall be the exclusive obligation of such procuring party. Disputes between procuring party and Supplier are to be resolved in accord with the law and venue rules of the State of purchase.

6. The procuring party shall not use this agreement as a method for obtaining additional concessions or reduced prices for similar products or services.
7. The procuring party shall be responsible for the ordering of Products and Services under this agreement. A non-procuring party shall not be liable in any fashion for any violation by a procuring party, and the procuring party shall hold non-procuring party harmless from any liability that may arise from action or inaction of the procuring party.
8. The exercise of any rights or remedies by the procuring party shall be the exclusive obligation of such procuring party.
9. This agreement shall remain in effect until termination by a party giving 30 days written notice to U.S. Communities at 2999 Oak Road, Suite 710, Walnut Creek, CA 94597.
10. This agreement shall take effect after execution of the Lead Public Agency Certificate or Participating Public Agency Registration, as applicable.

STATE NOTICE ADDENDUM

Pursuant to certain state notice provisions the following public agencies and political subdivisions of the referenced public agencies are eligible to access the contract award made pursuant to this solicitation. Public agencies and political subdivisions are hereby given notice of the foregoing request for proposal for purposes of complying with the procedural requirements of said statutes:

Nationwide:

http://www.usa.gov/Agencies/Local_Government/Cities.shtml

Other states:

State of Oregon, State of Hawaii, State of Washington

State: HI

Account Type: HI Counties, Cities, Colleges

Hawaii County
Honolulu County
Kauai County
Maui County
Kalawao County
Aiea
Anahola
Barbers Point N A S
Camp H M Smith
Captain Cook
Eleele
Ewa Beach
Fort Shafter
Haiku
Hakalau
Haleiwa
Hana
Hanalei
Hanamaulu
Hanapepe
Hauula
Hawaii National Park
Hawaiian Ocean View
Hawi
Hickam AFB

Hilo
Holualoa
Honaunau
Honokaa
Honolulu
Honomu
Hoolehua
Kaaawa
Kahuku
Kahului
Kailua
Kailua Kona
Kalaheo
Kalaupapa
Kamuela
Kaneohe
Kapaa
Kapaau
Kapolei
Kaumakani
Kaunakakai
Kawela Bay
Keaau
Kealakekua
Kealia
Keauhou
Kekaha
Kihei
Kilauea

Koloa
Kualapuu
Kula
Kunia
Kurtistown
Lahaina
Laie
Lanai City
Laupahoehoe
Lawai
Lihue
M C B H Kaneohe Bay
Makawao
Makaweli
Maunaloa
Mililani
Mountain View
Naalehu
Ninole
Ocean View
Ookala
Paauhau
Paauilo
Pahala
Pahoa
Paia
Papaaloa
Papaikou
Pearl City
Pearl Harbor
Pepeekeo
Princeville

Pukalani
Puunene
Schofield Barracks
Tripler Army Medical Center
Volvano
Wahiawa
Waialua
Waianae
Waikoloa
Wailuku
Waimanalo
Waimea
Waipahu
Wake Island
Wheeler Army Airfield
Brigham Young University - Hawaii
Chaminade University of Honolulu
Hawaii Business College
Hawaii Pacific University
Hawaii Technology Institute
Heald College - Honolulu
Remington College - Honolulu Campus
University of Phoenix - Hawaii Campus
Hawaii Community College
Honolulu Community College
Kapiolani Community College
Kauai Community College
Leeward Community College
Maui Community College
University of Hawaii at Hilo
University of Hawaii at Manoa
Windward Community College

State: HI (106 records)

Account Type: K-12 (13 records)

ST JOHN THE BAPTIST
Waimanalo Elementary and Intermediate School
Kailua High School
PACIFIC BUDDHIST ACADEMY
HAWAII TECHNOLOGY ACADEMY
CONGREGATION OF CHRISTIAN BROTHERS
OF HAWAII, INC.
MARYKNOLL SCHOOL
ISLAND SCHOOL
KE KULA O S. M. KAMAKAU
KAMEHAMEHA SCHOOLS
HANAHAU'OLI SCHOOL
EMMANUAL LUTHERAN SCHOOL
Our Savior Lutheran School

Account Type: County (3 records)

BOARD OF WATER SUPPLY
MAUI COUNTY COUNCIL
Honolulu Fire Department

Account Type: Non-Profit (61 records)

Naalehu Assembly of God
University of the Nations
outrigger canoe club
One Kalakaua
Native Hawaiian Hospitality Association
St. Theresa School
Hawaii Peace and Justice
Kauai Youth Basketball Association
NA HALE O MAUI
LEEWARD HABITAT FOR HUMANITY
WAIANAE COMMUNITY OUTREACH
NA LEI ALOHA FOUNDATION
HAWAII FAMILY LAW CLINIC DBA ALA
KUOLA
BUILDING INDUSTRY ASSOCIATION OF
HAWAII
UNIVERSITY OF HAWAII FEDERAL CREDIT
UNION
LANAKILA REHABILITATION CENTER INC.
POLYNESIAN CULTURAL CENTER
CTR FOR CULTURAL AND TECH
INTERCHNG BETW EAST AND WEST

BISHOP MUSEUM
ALCOHOLIC REHABILITATION SVS OF HI
INC DBA HINA MAUKA
ASSOCIATION OF OWNERS OF KUKUI
PLAZA
MAUI ECONOMIC DEVELOPMENT BOARD
NETWORK ENTERPRISES, INC.
HONOLULU HABITAT FOR HUMANITY
ALOHACARE
ORI ANUENUE HALE, INC.
IUPAT, DISTRICT COUNCIL 50
GOODWILL INDUSTRIES OF HAWAII, INC.
HAROLD K.L. CASTLE FOUNDATION
MAUI ECONOMIC OPPORTUNITY, INC.
EAH, INC.
PARTNERS IN DEVELOPMENT
FOUNDATION
HABITAT FOR HUMANITY MAUI
W. M. KECK OBSERVATORY
HAWAII EMPLOYERS COUNCIL
HAWAII STATE FCU
MAUI COUNTY FCU
PUNAHOU SCHOOL
YMCA OF HONOLULU
EASTER SEALS HAWAII
AMERICAN LUNG ASSOCIATION
Hawaii Area Committee
St. Francis Medical Center
READ TO ME INTERNATIONAL
FOUNDATION
MAUI FAMILY YMCA
WAILUKU FEDERAL CREDIT UNION
ST. THERESA CHURCH
HALE MAHAOLU
Hawaii Island Humane Society
First United Methodist Church
AOAO Royal Capitol Plaza
MARINE SURF WAIKIKI, INC.
Hawaii Health Connector
Hawaii Carpenters Market Recovery Program
Fund
Puu Heleakala Community Association
Saint Louis School
Kailua Racquet Club, Ltd.
Homewise Inc.
Hawaii Baptist Academy
prod test kindly ignore HI - DP

Kroc Center Hawaii

Account Type: College and University (7 records)

ARGOSY UNIVERSITY
HAWAII PACIFIC UNIVERSITY
UNIVERSITY OF HAWAII AT MANOA
RESEARCH CORPORATION OF THE
UNIVERSITY OF HAWAII
BRIGHAM YOUNG UNIVERSITY - HAWAII
University Clinical Research and Association
CHAMINADE UNIVERSITY OF HONOLULU

Account Type: Other (5 records)

Hawaii Information Consortium
TURTLE BAY RESORT GOLF CLUB
Leeward Community Church
Queen Emma Gardens AOA

Account Type: City (1 record)

COUNTY OF MAUI

Account Type: Community College (2 records)

Honolulu Community College
COLLEGE OF THE MARSHALL ISLANDS

Account Type: State Agency (11 records)

DOT Airports Division Hilo International Airport
Judiciary - State of Hawaii
STATE OF HAWAII, DEPT. OF EDUCATION
ADMIN. SERVICES OFFICE
SOH- JUDICIARY CONTRACTS AND PURCH
STATE DEPARTMENT OF DEFENSE
HAWAII CHILD SUPPORT ENFORCEMENT
AGENCY
HAWAII HEALTH SYSTEMS CORPORATION
HAWAII AGRICULTURE RESEARCH
CENTER
STATE OF HAWAII
Third Judicial Circuit - State of Hawaii

Account Type: Consolidated City/County (1 record)

CITY AND COUNTY OF HONOLULU

Account Type: Federal (2 records)

US Navy

Defense Information System Agency

State: OR (1,048 records)

Account Type: K-12 (197 records)

VALLEY CATHOLIC SCHL
Bethel School District #52
St. Therese Parish/School
Portland YouthBuilders
Wallowa County ESD
Fern Ridge School District 28J
MOLALLA RIVER ACADEMY
HIGH DESERT EDUCATION SERVICE
DISTRICT
SOUTHWEST CHARTER SCHOOL
WHITEAKER MONTESSORI SCHOOL
CASCADES ACADEMY OF CENTRAL
OREGON
NEAH-KAH-NIE DISTRICT NO.56
INTER MOUNTAIN ESD
STANFIELD SCHOOL DISTRICT
LA GRANDE SCHOOL DISTRICT
CASCADE SCHOOL DISTRICT
DUFUR SCHOOL DISTRICT NO.29
hillsboro school district
GASTON SCHOOL DISTRICT 511J
BEAVERTON SCHOOL DISTRICT
COUNTY OF YAMHILL SCHOOL DISTRICT
29
WILLAMINA SCHOOL DISTRICT
MCMINNVILLE SCHOOL DISTRICT NO.40
Sheridan School District 48J
THE CATLIN GABEL SCHOOL
NORTH WASCO CTY SCHOOL DISTRICT 21 -
CHENOWITH
CENTRAL CATHOLIC HIGH SCHOOL
CANYONVILLE CHRISTIAN ACADEMY
GEN CONF OF SDA CHURCH WESTERN OR
PORTLAND ADVENTIST ACADEMY
OUR LADY OF THE LAKE SCHOOL
NYSSA SCHOOL DISTRICT NO. 26
ARLINGTON SCHOOL DISTRICT NO. 3
LIVINGSTONE ADVENTIST ACADEMY
Santiam Canyon SD 129J
WEST HILLS COMMUNITY CHURCH
BANKS SCHOOL DISTRICT

WILLAMETTE EDUCATION SERVICE DISTRICT
 BAKER COUNTY SCHOOL DIST. 16J - MALHEUR ESD
 HARNEY EDUCATION SERVICE DISTRICT
 GREATER ALBANY PUBLIC SCHOOL DISTRICT
 LAKE OSWEGO SCHOOL DISTRICT 7J
 SOUTHERN OREGON EDUCATION SERVICE DISTRICT
 SILVER FALLS SCHOOL DISTRICT
 St Helens School District
 DAYTON SCHOOL DISTRICT NO.8
 Amity School District 4-J
 SCAPPOOSE SCHOOL DISTRICT 1J
 REEDSPORT SCHOOL DISTRICT
 FOREST GROVE SCHOOL DISTRICT
 DAVID DOUGLAS SCHOOL DISTRICT
 LOWELL SCHOOL DISTRICT NO.71
 TIGARD-TUALATIN SCHOOL DISTRICT
 SHERWOOD SCHOOL DISTRICT 88J
 RAINIER SCHOOL DISTRICT
 NORTH CLACKAMAS SCHOOL DISTRICT
 MONROE SCHOOL DISTRICT NO.1J
 CHILDPEACE MONTESSORI
 HEAD START OF LANE COUNTY
 HARNEY COUNTY SCHOOL DIST. NO.3
 NESTUCCA VALLEY SCHOOL DISTRICT NO.101
 ARCHBISHOP FRANCIS NORBERT BLANCHET SCHOOL
 LEBANON COMMUNITY SCHOOLS NO.9
 MT.SCOTT LEARNING CENTERS
 SEVEN PEAKS SCHOOL
 DE LA SALLE N CATHOLIC HS
 MULTISENSORY LEARNING ACADEMY
 MITCH CHARTER SCHOOL
 REALMS CHARTER SCHOOL
 BAKER SCHOOL DISTRICT 5-J
 PHILOMATH SCHOOL DISTRICT
 CLACKAMAS EDUCATION SERVICE DISTRICT
 CANBY SCHOOL DISTRICT
 OREGON TRAIL SCHOOL DISTRICT NO.46
 WEST LINN WILSONVILLE SCHOOL DISTRICT
 MOLALLA RIVER SCHOOL DISTRICT NO.35
 ESTACADA SCHOOL DISTRICT NO.108

GLADSTONE SCHOOL DISTRICT
 ASTORIA SCHOOL DISTRICT 1C
 SEASIDE SCHOOL DISTRICT 10
 NORTHWEST REGIONAL EDUCATION SERVICE DISTRICT
 VERNONIA SCHOOL DISTRICT 47J
 SOUTH COAST EDUCATION SERVICE DISTRICT
 COOS BAY SCHOOL DISTRICT NO.9
 COOS BAY SCHOOL DISTRICT
 NORTH BEND SCHOOL DISTRICT 13
 COQUILLE SCHOOL DISTRICT 8
 MYRTLE POINT SCHOOL DISTRICT NO.41
 BANDON SCHOOL DISTRICT
 BROOKING HARBOR SCHOOL DISTRICT NO.17-C
 REDMOND SCHOOL DISTRICT
 DESCHUTES COUNTY SD NO.6 - SISTERS SD
 DOUGLAS EDUCATION SERVICE DISTRICT
 ROSEBURG PUBLIC SCHOOLS
 GLIDE SCHOOL DISTRICT NO.12
 SOUTH UMPQUA SCHOOL DISTRICT #19
 YONCALLA SCHOOL DISTRICT NO.32
 ELKTON SCHOOL DISTRICT NO.34
 DOUGLAS COUNTY SCHOOL DISTRICT 116
 HOOD RIVER COUNTY SCHOOL DISTRICT
 PHOENIX-TALENT SCHOOL DISTRICT NO.4
 CENTRAL POINT SCHOOL DISTRICT NO. 6
 JACKSON CO SCHOOL DIST NO.9
 ROGUE RIVER SCHOOL DISTRICT NO.35
 MEDFORD SCHOOL DISTRICT 549C
 CULVER SCHOOL DISTRICT NO.
 JEFFERSON COUNTY SCHOOL DISTRICT 509-J
 GRANTS PASS SCHOOL DISTRICT 7
 LOST RIVER JR/SR HIGH SCHOOL
 KLAMATH FALLS CITY SCHOOLS
 LANE COUNTY SCHOOL DISTRICT 4J
 SPRINGFIELD SCHOOL DISTRICT NO.19
 CRESWELL SCHOOL DISTRICT
 SOUTH LANE SCHOOL DISTRICT 45J3
 LANE COUNTY SCHOOL DISTRICT 69
 SIUSLAW SCHOOL DISTRICT
 SWEET HOME SCHOOL DISTRICT NO.55
 LINN CO. SCHOOL DIST. 95C - SCIO SD
 ONTARIO MIDDLE SCHOOL

GERVAIS SCHOOL DIST. #1
 NORTH SANTIAM SCHOOL DISTRICT 29J
 JEFFERSON SCHOOL DISTRICT
 SALEM-KEIZER PUBLIC SCHOOLS
 MT. ANGEL SCHOOL DISTRICT NO.91
 MARION COUNTY SCHOOL DISTRICT 103 -
 WASHINGTON ES
 MORROW COUNTY SCHOOL DISTRICT
 MULTNOMAH EDUCATION SERVICE
 DISTRICT
 GRESHAM-BARLOW SCHOOL DISTRICT
 DALLAS SCHOOL DISTRICT NO. 2
 CENTRAL SCHOOL DISTRICT 13J
 St. Mary Catholic School
 CROSSROADS CHRISTIAN SCHOOL
 ST. ANTHONY SCHOOL
 HERITAGE CHRISTIAN SCHOOL
 BEND-LA PINE SCHOOL DISTRICT
 GLENDALE SCHOOL DISTRICT
 LINCOLN COUNTY SCHOOL DISTRICT
 PORTLAND PUBLIC SCHOOLS
 REYNOLDS SCHOOL DISTRICT
 CENTENNIAL SCHOOL DISTRICT
 NOBEL LEARNING COMMUNITIES
 St. Stephen's Academy
 Salem-Keizer 24J
 McKay High School
 Pine Eagle Charter School
 Waldo Middle School
 hermiston school district
 Clear Creek Middle School
 Marist High School
 Victory Academy
 Vale School District No. 84
 St. Mary School
 Junction City High School
 Three Rivers School District
 Pedee School
 Fern Ridge School District
 Ppme Education Committee
 JESUIT HIGH SCHL EXEC OFC
 LASALLE HIGH SCHOOL
 Southwest Christian School
 Stayton Christian School
 Willamette Christian School

Westside Christian High School
 CS LEWIS ACADEMY
 Portland America School
 Forest Hills Lutheran School
 Sunrise Preschool
 Mosier Community School
 Koreducators Lep High
 Warrenton Hammond School District
 Sutherlin School District
 Malheur Elementary School District
 Ontario School District
 Parkrose School District 3
 Riverdale School District 51J
 Tillamook School District
 Trinity Lutheran Church and School
 Siletz Valley School
 Madeleine School
 South Columbia Family School
 Helix School District
 Corvallis School District 509J
 Falls City School District #57
 Portland Christian Schools
 Muddy Creek Charter School
 Yamhill Carlton School District
 ABIQUA SCHL
 Imbler School District #11
 monument school
 St. Paul School District
 L'Etoile French Immersion School
 Marist Catholic High School
 Ukiah School District 80R
 North Powder Charter School
 French American School
 Mastery Learning Institute
 North Lake School District 14

Account Type: County (44 records)

GILLIAM COUNTY OREGON
 HOUSING AUTHORITY OF CLACKAMAS
 COUNTY
 UMATILLA COUNTY, OREGON
 MULTNOMAH LAW LIBRARY
 clackamas county
 CLATSOP COUNTY
 COLUMBIA COUNTY, OREGON

coos county
 CROOK COUNTY ROAD DEPARTMENT
 CURRY COUNTY OREGON
 DESCHUTES COUNTY
 GILLIAM COUNTY
 GRANT COUNTY, OREGON
 HARNEY COUNTY SHERIFFS OFFICE
 HOOD RIVER COUNTY
 jackson county
 josephine county
 klamath county
 LANE COUNTY
 LINN COUNTY
 MARION COUNTY , SALEM, OREGON
 MULTNOMAH COUNTY
 SHERMAN COUNTY
 WASCO COUNTY
 YAMHILL COUNTY
 WALLOWA COUNTY
 ASSOCIATION OF OREGON COUNTIES
 NAMI LANE COUNTY
 BENTON COUNTY
 DOUGLAS COUNTY
 JEFFERSON COUNTY
 LAKE COUNTY
 LINCOLN COUNTY
 POLK COUNTY
 UNION COUNTY
 WASHINGTON COUNTY
 MORROW COUNTY
 NORCOR Juvenile Detention
 Tillamook County Estuary
 Job Council
 Mckenzie Personnel Services
 Columbia Basin Care Facility
 BAKER CNTY GOVT
 TILLAMOOK CNTY

Account Type: Non-Profit (453 records)

Mt Emily Safe Center
 Salem First Presbyterian Church
 Rolling Hills Baptist Church
 Baker Elks
 Gates Community Church of Christ
 PIP Corps LLC

Turtle Ridge Wildlife Center
 Grande Ronde Model Watershed Foundation
 Western Environmental Law Center
 Mercy Flights, Inc.
 HHoly Trinity Greek Orthodox Cathedral
 MECOP Inc.
 Beaverton Christians Church
 Oregon Humanities
 St. Pius X School
 Community Connection of Northeast Oregon, Inc.
 Living Opportunities, Inc.
 Coos Art Museum
 OETC
 Blanchet House of Hospitality
 Merchants Exchange of Portland, Oregon
 Coalition for a Livable Future
 Central Oregon Visitors Association
 Soroptimist International of Gold Beach, OR
 Real Life Christian Church
 Delphian School
 AVON
 Human Solutions, Inc.
 The Wallace Medical Concern
 Boys & Girls Club of Salem, Marion & Polk
 Counties
 The Ross Ragland Theater and Cultural Center
 Cascade Health Solutions
 Umpqua Community Health Center
 ALZHEIMERS NETWORK OF OREGON
 NATIONAL WILD TURKEY FEDERATION
 TILLAMOOK ESTUARIES PARTNERSHIP
 LIFEWORKS NW
 COLLEGE HOUSING NORTHWEST
 PARALYZED VETERANS OF AMERICA
 Independent Development Enterprise Alliance
 MID-WILLAMETTE VALLEY COMMUNITY
 ACTION AGENCY, INC
 HALFWAY HOUSE SERVICES, INC.
 REDMOND PROFICIENCY ACADEMY
 OHSU FOUNDATION
 SHELTERCARE
 PRINGLE CREEK SUSTAINABLE LIVING
 CENTER
 PACIFIC INSTITUTES FOR RESEARCH
 Mental Health for Children, Inc.
 The Dreaming Zebra Foundation

LAUREL HILL CENTER
 THE OREGON COMMUNITY FOUNDATION
 OCHIN
 WE CARE OREGON
 SE WORKS
 ENTERPRISE FOR EMPLOYMENT AND
 EDUCATION
 OMNIMEDIX INSTITUTE
 PORTLAND BUSINESS ALLIANCE
 GATEWAY TO COLLEGE NATIONAL
 NETWORK
 FOUNDATIONS FOR A BETTER OREGON
 GOAL ONE COALITION
 ATHENA LIBRARY FRIENDS ASSOCIATION
 Coastal Family Health Center
 CENTER FOR COMMUNITY CHANGE
 STAND FOR CHILDREN
 ST. VINCENT DEPAUL OF LANE COUNTY
 EAST SIDE FOURSQUARE CHURCH
 CORVALLIS MOUNTAIN RESCUE UNIT
 InventSuccess
 SHERIDAN JAPANESE SCHOOL
 FOUNDATION
 MOSAIC CHURCH
 HOUSING AUTHORITY OF LINCOLN
 COUNTY
 RENEWABLE NORTHWEST PROJECT
 INTERNATIONAL SUSTAINABLE
 DEVELOPMENT FOUNDATION
 CONSERVATION BIOLOGY INSTITUTE
 THE NATIONAL ASSOCIATION OF CREDIT
 MANAGEMENT-OREGON, INC.
 BLACHLY LANE ELECTRIC COOPERATIVE
 MORNING STAR MISSIONARY BAPTIST
 CHURCH
 NORTHWEST FOOD PROCESSORS
 ASSOCIATION
 INDEPENDENT INSURANCE AGENTS AND
 BROKERS OF OREGON
 OREGON EDUCATION ASSOCIATION
 HEARING AND SPEECH INSTITUTE INC
 SALEM ELECTRIC
 MORRISON CHILD AND FAMILY SERVICES
 JUNIOR ACHIEVEMENT
 CENTRAL BIBLE CHURCH
 MID COLUMBIA MEDICAL CENTER-GREAT
 'N SMALL
 TRILLIUM FAMILY SERVICES, INC.
 YWCA SALEM

PORTLAND ART MUSEUM
 SAINT JAMES CATHOLIC CHURCH
 SOUTHERN OREGON HUMANE SOCIETY
 VOLUNTEERS OF AMERICA OREGON
 CENTRAL DOUGLAS COUNTY FAMILY
 YMCA
 METROPOLITAN FAMILY SERVICE
 OREGON MUSUEM OF SCIENCE AND
 INDUSTRY
 FIRST UNITARIAN CHURCH
 ST. ANTHONY CHURCH
 Good Shepherd Medical Center
 Salem Academy
 ST VINCENT DE PAUL
 OUTSIDE IN
 UNITED CEREBRAL PALSY OF OR AND SW
 WA
 WILLAMETTE VIEW INC.
 PORTLAND HABILITATION CENTER, INC.
 OREGON STATE UNIVERSITY ALUMNI
 ASSOCIATION
 ROSE VILLA, INC.
 NORTHWEST LINE JOINT APPRENTICESHIP
 & TRAINING COMMITTEE
 BOYS AND GIRLS CLUBS OF PORTLAND
 METROPOLITAN AREA
 Oregon Research Institute
 WILLAMETTE LUTHERAN HOMES, INC
 LANE MEMORIAL BLOOD BANK
 PORTLAND JEWISH ACADEMY
 LANECO FEDERAL CREDIT UNION
 GRANT PARK CHURCH
 ST. MARYS OF MEDFORD, INC.
 US CONFERENCE OF MENONNITE
 BRETHREN CHURCHES
 FAITHFUL SAVIOR MINISTRIES
 OREGON CITY CHURCH OF THE NAZARENE
 OREGON COAST COMMUNITY ACTION
 NORTHWEST REGIONAL EDUCATIONAL
 LABORATORY
 COMMUNITY ACTION TEAM, INC.
 EUGENE SYMPHONY ASSOCIATION, INC.
 STAR OF HOPE ACTIVITY CENTER INC.
 SPARC ENTERPRISES
 SOUTHERN OREGON CHILD AND FAMILY
 COUNCIL, INC.
 SALEM ALLIANCE CHURCH
 Lane Council of Governments

FORD FAMILY FOUNDATION
 TRAILS CLUB
 NEWBERG FRIENDS CHURCH
 WOODBURN AREA CHAMBER OF
 COMMERCE
 CONTEMPORARY CRAFTS MUSEUM AND
 GALLERY
 CITY BIBLE CHURCH
 OREGON LIONS SIGHT & HEARING
 FOUNDATION
 PORTLAND WOMENS CRISIS LINE
 THE SALVATION ARMY - CASCADE
 DIVISION
 WILLAMETTE FAMILY
 WHITE BIRD CLINIC
 GOODWILL INDUSTRIES OF LANE AND
 SOUTH COAST COUNTIES
 PLANNED PARENTHOOD OF
 SOUTHWESTERN OREGON
 HOUSING NORTHWEST
 OREGON ENVIRONMENTAL COUNCIL
 LOAVES & FISHES CENTERS, INC.
 FAITH CENTER
 Bob Belloni Ranch, Inc.
 GOOD SHEPHERD COMMUNITIES
 SACRED HEART CATHOLIC DAUGHTERS
 HELP NOW! ADVOCACY CENTER
 TENAS ILLAHEE CHILDCARE CENTER
 SUNRISE ENTERPRISES
 LOOKING GLASS YOUTH AND FAMILY
 SERVICES
 SERENITY LANE
 EAST HILL CHURCH
 LA GRANDE UNITED METHODIST CHURCH
 COAST REHABILITATION SERVICES
 Edwards Center Inc
 ALVORD-TAYLOR INDEPENDENT LIVING
 SERVICES
 NEW HOPE COMMUNITY CHURCH
 KLAMATH HOUSING AUTHORITY
 QUADRIPLIGICS UNITED AGAINST
 DEPENDENCY, INC.
 SPONSORS, INC.
 COLUMBIA COMMUNITY MENTAL HEALTH
 ADDICTIONS RECOVERY CENTER, INC
 METRO HOME SAFETY REPAIR PROGRAM
 OREGON SUPPORTED LIVING PROGRAM
 SOUTH COAST HOSPICE, INC.

ALLFOURONE/CRESTVIEW CONFERENCE
 CTR.
 The International School
 REBUILDING TOGETHER - PORTLAND INC.
 PENDLETON ACADEMIES
 PACIFIC FISHERY MANAGEMENT COUNCIL
 DOGS FOR THE DEAF, INC.
 PUBLIC DEFENDER SERVICES OF LANE
 COUNTY, INC.
 EMMAUS CHRISTIAN SCHOOL
 DELIGHT VALLEY CHURCH OF CHRIST
 SAINT CATHERINE OF SIENA CHURCH
 PORT CITY DEVELOPMENT CENTER
 VIRGINIA GARCIA MEMORIAL HEALTH
 CENTER
 CENTRAL CITY CONCERN
 CANBY FOURSQUARE CHURCH
 EMERALD PUD
 VERMONT HILLS FAMILY LIFE CENTER
 BENTON HOSPICE SERVICE
 INTERNATIONAL SOCIETY FOR
 TECHNOLOGY IN EDUCATION
 COMMUNITY CANCER CENTER
 OPEN MEADOW ALTERNATIVE SCHOOLS,
 INC.
 CASCADIA BEHAVIORAL HEALTHCARE
 WILD SALMON CENTER
 BROAD BASE PROGRAMS INC.
 SUNNYSIDE FOURSQUARE CHURCH
 TRAINING EMPLOYMENT CONSORTIUM
 RELEVANT LIFE CHURCH
 211INFO
 SONRISE CHURCH
 LIVING WAY FELLOWSHIP
 Women's Safety & Resource Center
 SEXUAL ASSAULT RESOURCE CENTER
 IRCO
 NORTHWEST YOUTH CORPS
 TILLAMOOK CNTY WOMENS CRISIS
 CENTER
 SECURITY FIRST CHILD DEVELOPMENT
 CENTER
 CLASSROOM LAW PROJECT
 YOUTH GUIDANCE ASSOC.
 PREGNANCY RESOUCCE CENTERS OF
 GRETER PORTLAND
 ELMIRA CHURCH OF CHRIST
 JASPER MOUNTAIN

ACUMENTRA HEALTH
 WORKSYSTEMS INC
 COVENANT CHRISTIAN HOOD RIVER
 OREGON DONOR PROGRAM
 NAMI OREGON
 OLIVET BAPTIST CHURCH
 SILVERTON AREA COMMUNITY AID
 CONFEDERATED TRIBES OF GRAND
 RONDE
 CENTRAL OREGON COMMUNITY ACTION
 AGENCY NETWORK
 CATHOLIC COMMUNITY SERVICES
 NEW AVENUES FOR YOUTH INC
 LA CLINICA DEL CARINO FAMILY HEALTH
 CARE CENTER
 DECISION SCIENCE RESEARCH INSTITUTE,
 INC.
 WESTERN STATES CENTER
 HIV ALLIANCE, INC
 PARTNERSHIPS IN COMMUNITY LIVING,
 INC.
 FANCONI ANEMIA RESEARCH FUND INC.
 BLIND ENTERPRISES OF OREGON
 OREGON BALLET THEATRE
 SMART
 All God's Children International
 FARMWORKER HOUSING DEV CORP
 UMPQUA COMMUNITY DEVELOPMENT
 CORPORATION
 REGIONAL ARTS AND CULTURE COUNCIL
 THE EARLY EDUCATION PROGRAM, INC.
 MACDONALD CENTER
 EVERGREEN AVIATION MUSEUM AND CAP.
 MICHAEL KING.
 SELF ENHANCEMENT INC.
 FRIENDS OF THE CHILDREN
 SOUTH LANE FAMILY NURSERY DBA
 FAMILY RELIEF NURSE
 COMMUNITY VETERINARY CENTER
 PORTLAND SCHOOLS FOUNDATION
 SUSTAINABLE NORTHWEST
 OREGON DEATH WITH DIGNITY
 BIRCH COMMUNITY SERVICES, INC.
 BAY AREA FIRST STEP, INC.
 OSLC COMMUNITY PROGRAMS
 EN AVANT, INC.
 ASHLAND COMMUNITY HOSPITAL
 NORTHWEST ENERGY EFFICIENCY

ALLIANCE
 BONNEVILLE ENVIRONMENTAL
 FOUNDATION
 SUMMIT VIEW COVENANT CHURCH
 SALMON-SAFE INC.
 BETHEL CHURCH OF GOD
 PROVIDENCE HOOD RIVER MEMORIAL
 HOSPITAL
 SAINT ANDREW NATIVITY SCHOOL
 BARLOW YOUTH FOOTBALL
 SPOTLIGHT THEATRE OF PLEASANT HILL
 FAMILIES FIRST OF GRANT COUNTY, INC.
 TOUCHSTONE PARENT ORGANIZATION
 CANCER CARE RESOURCES
 CASCADIA REGION GREEN BUILDING
 COUNCIL
 SHERMAN DEVELOPMENT LEAGUE, INC.
 SCIENCEWORKS
 WORD OF LIFE COMMUNITY CHURCH
 SOCIAL VENTURE PARTNERS PORTLAND
 OREGON PROGRESS FORUM
 CENTER FOR RESEARCH TO PRACTICE
 WESTERN RIVERS CONSERVANCY
 UNITED WAY OF THE COLUMBIA
 WILLAMETTE
 EUGENE BALLET COMPANY
 EAST WEST MINISTRIES INTERNATIONAL
 SISKIYOU INITIATIVE
 EDUCATIONAL POLICY IMPROVEMENT
 CENTER
 North Pacific District of Foursquare Churches
 CATHOLIC CHARITIES
 FIRST CHURCH OF THE NAZARENE
 WESTSIDE BAPTIST CHURCH
 Little Promises Children's Program
 UNION GOSPEL MISSION
 GRACE BAPTIST CHURCH
 COMMUNITY ACTION ORGANIZATION
 OUTSIDE IN
 MAKING MEMORIES BREAST CANCER
 FOUNDATION, INC.
 ELAW
 COMMUNITY HEALTH CENTER, INC
 Greater Portland INC
 Boys & Girls Club of Corvallis
 Southeast Uplift Neighborhood Coalition
 First United Presbyterian Church

PDX Wildlife
 Jackson-Josephine 4-C Council
 Childsworl Learning Center
 New Artists Performing Arts Productions, Inc.
 Relief Nursery
 Viking Sal Senior Center
 Boys and Girls Club of the rogue valley
 DrupalCon Inc., DBA Drupal Association
 Albany Partnership for Housing and Community
 Development
 Dress for Success Oregon
 Beaverton Rock Creek Foursquare Church
 St Paul Catholic Church
 St Mary's Catholic School and Parish
 Polk Soil and Water Conservation District
 Street Ministry
 La Grande Church of the Nazarene
 Spruce Villa, Inc.
 House of Prayer for All Nations
 Sacred Heart Catholic Church
 African American Health Coaliton, Inc.
 Happy Canyon Company
 Village Home Education Resource Center
 Monet's Children's Circle
 Cascade Housing Association
 Dayspring Fellowship
 Northwest Habitat Institute
 First Baptist Church
 The Nature Conservancy, Willamette Valley Field
 Office
 Portland Community Reinvestment Initiatives, Inc.
 GeerCrest Farm & Historical Society
 College United Methodist Church
 NEDCO
 Salem Evangelical Church
 Daystar Education, Inc.
 Oregon Social Learning Center
 Pain Society of Oregon
 environmental law alliance worldwide
 Community in Action
 Safe Harbors
 Pacific Classical Ballet
 Depaul Industries
 African American Health Coalition
 Ministerio International Casa

Jesus Prayer Book
 Workforce Northwest Inc
 Coalition Of Community Health
 New Paradise Worship Center
 River Network
 CCI Enterprises Inc
 Oregon Nurses Association
 GOODWILL INDUSTRIES OF THE
 COLUMBIA WILLAMETTE
 Mount Angel Abbey
 YMCA OF ASHLAND
 YMCA OF COLUMBIA-WILLAMETTE
 ASSOCIATION SERVICES
 Multnomah Law Library
 Friends Of Tryon Creek State P
 Ontrack Inc.
 Calvin Presbyterian Church
 HOLT INTL CHILD
 St John The Baptist Catholic
 Portland Foursquare Church
 Portland Christian Center
 Church Extension Plan
 Occu Afghanistan Relief Effort
 EUGENE FAMILY YMCA
 Christ The King Parish and School
 Congregation Neveh Shalom
 Newberg Christian Church
 First United Methodist Church
 Zion Lutheran Church
 Hoodview Christian Church
 Southwest Bible Church
 Community Works Inc
 Masonic Lodge Pearl 66
 Molalla Nazarene Church
 Transition Projects, Inc
 St Michaels Episcopal Church
 Saint Johns Catholich Church
 Access Inc
 Step Forward Activities Inc
 Lane Arts Council
 Community Learning Center
 Old Mill Center for Children and Families
 Sunny Oaks Inc
 Little Flower Development Center
 Hospice Center Bend La Pine

P E C I

Westside Foursquare Church
Relief Nursery Inc
Morning Star Community Church
MULTNOMAH DEFENDERS INC
Providence Health System
Holy Trinity Catholic Church
Holy Redeemer Catholic Church
Alliance Bible Church
Mid Columbia Childrens Council
HUMANE SOCIETY OF REDMOND
Integral Youth Services
Our Redeemer Lutheran Church
Kbps Public Radio
Skyball Salem Keizer Youth Bas
Open Technology Center
Grace Chapel
CHILDREN'S MUSEUM 2ND
Oregon District 7 Little League
Portland Schools Alliance
My Fathers House
Solid Rock
West Chehalem Friends Church
Eugene Creative Care
Guide Dogs For The Blind
Children Center At Trinity
St. Katherine's Catholic Church
Scottish Rite
THE NEXT DOOR
NATIONAL PSORIASIS FOUNDATION
NEW BEGINNINGS CHRISTIAN CENTER
HIGHLAND UNITED CHURCH OF CHRIST
OREGON REPERTORY SINGERS
HIGHLAND HAVEN
FAIR SHARE RESEARCH AND EDUCATION
FUND
First Baptist Church of Enterprise
Oregon Nikkei Endowment
Eastern Oregon Alcoholism Foundation
Grantmakers for Education
The ALS Association Oregon and SW Washington
Chapter
Children's Relief Nursery
Energy Trust of Oregon
Oregon Psychoanalytic Center

Store to Door
Depaul Industries
Union County Economic Development Corp.
Camelto Theatre Company
Camp Fire Columbia
TAKE III OUTREACH
Sandy Seventh-day Adventist Church
A FAMILY FOR EVERY CHILD
1000 FRIENDS OF OREGON
NAMI of Washington County
Temple Beth Israel
Albertina Kerr Centers
St. Matthew Catholic School
Serendipity Center Inc
Center for Family Development
West Salem Foursquare Church
Ashland Art Center
Apostolic Church of Jesus Christ
DOUGLAS FOREST PROTECTIVE
Oregon Lyme Disease Network
Ecotrust
SPECIAL MOBILITY SERVICES
Ronald McDonald House Charities of Oregon &
Southwest Washington
Center for Human Development
DePaul Treatment Centers, Inc.
Mission Increase Foundation
Portland Japanese Garden
The Madeleine Parish
The Tucker-Maxon Oral School
Southwest Neighborhoods, Inc
Wallowa Valley Center For Wellness
Portland Oregon Visitors Association
Southern Oregon Project Hope
Our United Villages
Samaritan Health Services Inc.
Kilchis House
Grace Lutheran School
Western Mennonite School

Account Type: College and University (28 records)

Oregon State University
Treasure Valley Community College
Unviersity of Oregon

OREGON UNIVERSITY SYSTEM
 WESTERN STATES CHIROPRACTIC
 COLLEGE
 GEORGE FOX UNIVERSITY
 LEWIS AND CLARK COLLEGE
 PACIFIC UNIVERSITY
 REED COLLEGE
 WILLAMETTE UNIVERSITY
 LINFIELD COLLEGE
 MULTNOMAH BIBLE COLLEGE
 NORTHWEST CHRISTIAN COLLEGE
 NATIONAL COLLEGE OF NATURAL
 MEDICINE
 BLUE MOUNTAIN COMMUNITY COLLEGE
 PORTLAND STATE UNIV.
 CLACKAMAS COMMUNITY COLLEGE
 MARYLHURST UNIVERSITY
 OREGON HEALTH AND SCIENCE
 UNIVERSITY
 BIRTHINGWAY COLLEGE OF MIDWIFERY
 pacific u
 UNIVERSITY OF OREGON
 CONCORDIA UNIV
 Marylhurst University
 Corban College
 Oregon Center For Advanced T
 Beta Omega Alumnae
 Oregon Institute of Technology

Account Type: Other (45 records)

Clackamas River Water Providers
 eickhoff dev co inc
 The Klamath Tribe
 Life Flight Network LLC
 COVENANT RETIREMENT COMMUNITIES
 PENTAGON FEDERAL CREDIT UNION
 SAIF CORPORATION
 GREATER HILLSBORO AREA CHAMBER OF
 COMMERCE
 LANE ELECTRIC COOPERATIVE
 USAGENCIES CREDIT UNION
 DOUGLAS ELECTRIC COOPERATIVE, INC.
 ROGUE FEDERAL CREDIT UNION
 PACIFIC CASCADE FEDERAL CREDIT
 UNION
 PACIFIC STATES MARINE FISHERIES
 COMMISSION

LOCAL GOVERNMENT PERSONNEL
 INSTITUTE
 MID COLUMBIA COUNCIL OF
 GOVERNMENTS
 CLACKAMAS RIVER WATER
 GRANTS PASS MANAGEMENT SERVICES,
 DBA
 SPIRIT WIRELESS
 Clatskanie People's Utility District
 Heartfelt Obstetrics & Gynecology
 Coquille Economic Development Corporation
 CITY/COUNTY INSURANCE SERVICE
 PIONEER COMMUNITY DEVELOPMENT
 Cornerstone Association Inc
 COMMUNITY CYCLING CENTER
 NPKA
 Shangri La
 Portland Impact
 Eagle Fern Camp
 NORTHWEST VINTAGE CAR AND
 MOTORCYCLE
 K Churchill Estates
 Cvalco
 KLAMATH FAMILY HEAD START
 RIVER CITY DANCERS
 Oregon Permit Technical Association
 KEIZER EAGLES AERIE 3895
 Pgma/Cathie Bourne
 Astra
 CSC HEAD START
 Beit Hallel
 Oregon Public Broadcasting
 Halsey-Shedd Fire District
 crescent grove cemetery
 EOU - NEOAHEC

Account Type: City Special District (21 records)

Molalla Rural Fire Protection District
 MONMOUTH - INDEPENDENCE NETWORK
 MALIN COMMUNITY PARK AND
 RECREATION DISTRICT
 TILLAMOOK PEOPLES UTILITY DISTRICT
 GLADSTONE POLICE DEPARTMENT
 GOLD BEACH POLICE DEPARTMENT
 THE NEWPORT PARK AND RECREATION
 CENTER

RIVERGROVE WATER DISTRICT
WEST VALLEY HOUSING AUTHORITY
TUALATIN VALLEY FIRE & RESCUE
GASTON RURAL FIRE DEPARTMENT
CITY COUNTY INSURANCE SERVICES
METRO
Roseburg Police Department
SOUTH SUBURBAN SANITARY DISTRICT
OAK LODGE SANITARY DISTRICT
SOUTH FORK WATER BOARD
SUNSET EMPIRE PARK AND RECREATION
SPRINGFIELD UTILITY BOARD
Tillamook Urban Renewal Agency
Boardman Rural Fire Protection District

Account Type: Independent Special District (43 records)

Silverton Fire District
Lewis and Clark Rural Fire Protection District
Rainbow Water District
Illinois Valley Fire District
PORT OF TILLAMOOK BAY
TRI-COUNTY HEALTH CARE SAFETY NET
ENTERPRISE
METROPOLITAN EXPOSITION-RECREATION
COMMISSION
REGIONAL AUTOMATED INFORMATION
NETWORK
OAK LODGE WATER DISTRICT
THE PORT OF PORTLAND
WILLAMALANE PARK AND RECREATION
DISTRICT
TUALATIN VALLEY WATER DISTRICT
UNION SOIL & WATER CONSERVATION
DISTRICT
LANE EDUCATION SERVICE DISTRICT
TUALATIN HILLS PARK AND RECREATION
DISTRICT
PORT OF SIUSLAW
CHEHALEM PARK AND RECREATION
DISTRICT
PORT OF ST HELENS
LANE TRANSIT DISTRICT
CENTRAL OREGON INTERGOVERNMENTAL
COUNCIL
HOODLAND FIRE DISTRICT NO.74
WEST MULTNOMAH SOIL AND WATER
CONSERVATION DISTRICT
SALEM AREA MASS TRANSIT DISTRICT

Banks Fire District #13
KLAMATH COUNTY 9-1-1
GLENDALE RURAL FIRE DISTRICT
COLUMBIA 911 COMMUNICATIONS
DISTRICT
NW POWER POOL
Lowell Rural Fire Protection District
TriMet Transit
Estacada Rural Fire District
Keizer Fire District
State Accident Insurance Fund Corporation
Bend Metro Park & Recreation District
La Pine Park & Recreation District
Siuslaw Public Library District
Columbia River Fire & Rescue
Seal Rock Water District
Rockwood Water P.U.D.
Tillamook Fire District
Tillamook County Transportation Dist
Central Lincoln People's Utility District
Jefferson Park and Recreation

Account Type: City (130 records)

Brookings Fire / Rescue
City of Veneta
CITY OF DAMASCUS
Hermiston Fire & Emergency Svcs
CEDAR MILL COMMUNITY LIBRARY
CITY OF LAKE OSWEGO
EUGENE WATER & ELECTRIC BOARD
LEAGUE OF OREGON CITIES
CITY OF SANDY
CITY OF ASTORIA OREGON
CITY OF BEAVERTON
CITY OF BOARDMAN
CITY OF CANBY
CITY OF CANYONVILLE
CITY OF CENTRAL POINT POLICE
DEPARTMENT
CITY OF CLATSKANIE
CITY OF CONDON
CITY OF COOS BAY
CITY OF CORVALLIS
CITY OF CRESWELL
CITY OF ECHO

CITY OF ESTACADA
 CITY OF EUGENE
 CITY OF FAIRVIEW
 CITY OF GEARHART
 CITY OF GOLD HILL
 CITY OF GRANTS PASS
 CITY OF GRESHAM
 CITY OF HILLSBORO
 CITY OF HOOD RIVER
 CITY OF JOHN DAY
 CITY OF KLAMATH FALLS
 CITY OF LA GRANDE
 CITY OF MALIN
 CITY OF MCMINNVILLE
 CITY OF HALSEY
 CITY OF MEDFORD
 CITY OF MILL CITY
 CITY OF MILWAUKIE
 CITY OF MORO
 CITY OF MOSIER
 CITY OF NEWBERG
 CITY OF OREGON CITY
 CITY OF PILOT ROCK
 CITY OF POWERS
 RAINIER POLICE DEPARTMENT
 CITY OF REEDSPORT
 CITY OF RIDDLE
 CITY OF SCAPPOOSE
 CITY OF SEASIDE
 CITY OF SILVERTON
 CITY OF STAYTON
 City of Troutdale
 CITY OF TUALATIN, OREGON
 CITY OF WARRENTON
 CITY OF WEST LINN/PARKS
 CITY OF WOODBURN
 CITY OF TIGARD, OREGON
 CITY OF AUMSVILLE
 CITY OF PORT ORFORD
 CITY OF EAGLE POINT
 CITY OF WOOD VILLAGE
 St. Helens, City of
 CITY OF WINSTON
 CITY OF COBURG
 CITY OF NORTH PLAINS

CITY OF GERVAIS
 CITY OF YACHATS
 FLORENCE AREA CHAMBER OF
 COMMERCE
 PORTLAND DEVELOPMENT COMMISSION
 CITY OF CANNON BEACH OR
 CITY OF ST. PAUL
 CITY OF ADAIR VILLAGE
 CITY OF WILSONVILLE
 HOUSING AUTHORITY OF THE CITY OF
 SALEM
 CITY OF HAPPY VALLEY
 CITY OF SHADY COVE
 CITY OF LAKESIDE
 CITY OF MILLERSBURG
 CITY OF GATES
 KEIZER POLICE DEPARTMENT
 CITY OF DUNDEE
 CITY OF AURORA
 THE CITY OF NEWPORT
 CITY OF ALBANY
 CITY OF ASHLAND
 CITY OF LEBANON
 CITY OF PORTLAND
 CITY OF SALEM
 CITY OF SPRINGFIELD
 CITY OF BURNS
 CITY OF COTTAGE GROVE
 CITY OF DALLAS
 CITY OF FALLS CITY
 CITY OF PHOENIX
 CITY OF PRAIRIE CITY
 CITY OF REDMOND
 CITY OF SHERWOOD
 City of junction city
 City of Florence
 City of Dayton
 City of Monmouth
 City of Philomath
 City of Sheridan
 Seaside Public Library
 City of Yoncalla
 La Grande Police Department
 Cove City Hall
 Woodburn City Of

NW PORTLAND INDIAN HEALTH BOARD

Portland Patrol Services

City Of Bend

City Of Coquille

City Of Molalla

City Of North Bend

Columbia Gorge Community

City of St. Helens

City of North Powder

Toledo Police Department

City of Independence

City of Baker City

CITY OF SWEETHOME

DESCHUTES PUBLIC LIBRARY

City of Ontario

North Lincoln Fire & Rescue #1

CITY OF LINCOLN CITY

City of Milton-Freewater

City of Forest Grove

City Govrnment

City of Mt. Angel

Account Type: County Special District (27 records)

Netarts-Oceanside RFPD

UIUC

Rogue River Fire District

Tillamook County Emergency Communications District

Southern Coos Hospital

Oregon Cascades West Council of Governments

MULTONAH COUNTY DRAINAGE DISTRICT #1

PORT OF BANDON

OR INT'L PORT OF COOS BAY

MID-COLUMBIA CENTER FOR LIVING

DESCHUTES COUNTY RFPD NO.2

YOUNGS RIVER LEWIS AND CLARK WATER DISTRICT

HOUSING AUTHORITY AND COMMUNITY SERVICES AGENCY

CENTRAL OREGON IRRIGATION DISTRICT

MARION COUNTY FIRE DISTRICT #1

COLUMBIA RIVER PUD

SANDY FIRE DISTRICT NO. 72

BAY AREA HOSPITAL DISTRICT

NEAH KAH NIE WATER DISTRICT

PORT OF UMPQUA

EAST MULTNOMAH SOIL AND WATER CONSERVANCY

Benton Soil & Water Conservation District

DESCHUTES PUBLIC LIBRARY SYSTEM

CLEAN WATER SERVICES

Crooked River Ranch Rural Fire Protection District

PARROTT CREEK CHILD & FAM

South Lane County Fire And Rescue

Account Type: Community College (14 records)

CENTRAL OREGON COMMUNITY COLLEGE

UMPQUA COMMUNITY COLLEGE

LANE COMMUNITY COLLEGE

MT. HOOD COMMUNITY COLLEGE

LINN-BENTON COMMUNITY COLLEGE

SOUTHWESTERN OREGON COMMUNITY COLLEGE

PORTLAND COMMUNITY COLLEGE

CHEMEKETA COMMUNITY COLLEGE

ROGUE COMMUNITY COLLEGE

COLUMBIA GORGE COMMUNITY COLLEGE

TILLAMOOK BAY COMMUNITY COLLEGE

KLAMATH COMMUNITY COLLEGE DISTRICT

OREGON COMMUNITY COLLEGE

ASSOCIATION

Oregon Coast Community College

Account Type: State Agency (33 records)

Oregon Forest Resources Institute

Office of the Ong Term Care Ombudsman

Oregon State Lottery

OREGON TOURISM COMMISSION

OREGON STATE POLICE

OFFICE OF THE STATE TREASURER

OREGON DEPT. OF EDUCATION

SEIU LOCAL 503, OPEU

OREGON DEPARTMENT OF FORESTRY

OREGON STATE DEPT OF CORRECTIONS

OREGON CHILD DEVELOPMENT COALITION

OFFICE OF MEDICAL ASSISTANCE PROGRAMS

OREGON OFFICE OF ENERGY

OREGON STATE BOARD OF NURSING

BOARD OF MEDICAL EXAMINERS
 OREGON LOTTERY
 OREGON BOARD OF ARCHITECTS
 SANTIAM CANYON COMMUNICATION
 CENTER
 OREGON DEPT OF TRANSPORTATION
 OREGON TRAVEL INFORMATION COUNCIL
 OREGON DEPARTMENT OF EDUCATION
 DEPARTMENT OF ADMINISTRATIVE
 SERVICES
 Oregon Tradeswomen
 Oregon Convention Center
 OREGON SCHL BRDS ASSOCIAT
 OREGON DEPARTMENT OF HUMAN
 SERVICES
 CARE OREGON
 Kdrv Channel 12
 Central Oregon Home Health and Hos
 Oregon Health Care Quality Cor
 Opta Oregon Permit Technician
 HOUSING DEVELOPING CORP
 STATE OF OREGON

Account Type: Consolidated City/County (2 records)

City of Carlton
 City of Pendleton Convention Center

Account Type: Federal (6 records)

US FISH AND WILDLIFE SERVICE
 Bonneville Power Administration
 Oregon Army National Guard
 USDA Forest Service
 Yellowhawk Tribal Health Center
 ANGELL JOB CORPS

Account Type: Housing Authority (5 records)

Coquille Indian Housing Authority
 HOUSING AUTHORITY OF PORTLAND
 NORTH BEND CITY- COOS/URRY HOUSING
 AUTHORITY
 MARION COUNTY HOUSING AUTHORITY
 Housing Authority of Yamhill County

State: WA (1 record)

Account Type: College and University (1 record)

WALLA WALLA COLLEGE

**FEMA STANDARD TERMS AND CONDITIONS ADDENDUM
FOR CONTRACTS AND GRANTS**

If any purchase made under the Master Agreement is funded in whole or in part by Federal Emergency Management Agency ("FEMA") grants, Contractor shall comply with all federal laws and regulations applicable to the receipt of FEMA grants, including, but not limited to the contractual procedures set forth in Title 44 of the Code of Federal Regulations, Part 13 ("44 CFR 13").

In addition, Contractor agrees to the following specific provisions:

1. Pursuant to 44 CFR 13.36(i)(1), University is entitled to exercise all administrative, contractual, or other remedies permitted by law to enforce Contractor's compliance with the terms of this Master Agreement, including but not limited to those remedies set forth at 44 CFR 13.43.
2. Pursuant to 44 CFR 13.36(i)(2), University may terminate the Master Agreement for cause or convenience in accordance with the procedures set forth in the Master Agreement and those provided by 44 CFR 13.44.
3. Pursuant to 44 CFR 13.36(i)(3)-(6)(12), and (13), Contractor shall comply with the following federal laws:
 - a. Executive Order 11246 of September 24, 1965, entitled "Equal Employment Opportunity," as amended by Executive Order 11375 of October 13, 1967, and as supplemented in Department of Labor ("DOL") regulations (41 CFR Ch. 60);
 - b. Copeland "Anti-Kickback" Act (18 U.S.C. 874), as supplemented in DOL regulations (29 CFR Part 3);
 - c. Davis-Bacon Act (40 U.S.C. 276a-276a-7) as supplemented by DOL regulations (29 CFR Part 5);
 - d. Section 103 and 107 of the Contract Work Hours and Safety Standards Act (40 U.S.C. 327-330) as supplemented by DOL regulations (29 CFR Part 5);
 - e. Section 306 of the Clean Air Act (42 U.S.C. 1857(h), section 508 of the Clean Water Act (33 U.S.C. 1368), Executive Order 11738, and Environmental Protection Agency regulations (40 CFR part 15); and
 - f. Mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act (Pub. L. 94-163, 89 Stat. 871).
4. Pursuant to 44 CFR 13.36(i)(7), Contractor shall comply with FEMA requirements and regulations pertaining to reporting, including but not limited to those set forth at 44 CFR 40 and 41.
5. Pursuant to 44 CFR 13.36(i)(8), Contractor agrees to the following provisions regarding patents:

a. All rights to inventions and/or discoveries that arise or are developed, in the course of or under this Agreement, shall belong to the University and be disposed of in accordance with University policy. The University, at its own discretion, may file for patents in connection with all rights to any such inventions and/or discoveries.

6. Pursuant to 44 CFR 13.36(i)(9), Contractor agrees to the following provisions, regarding copyrights:

a. If this Agreement results in any copyrightable material or inventions, in accordance with 44 CFR 13.34, FEMA reserves a royalty-free, nonexclusive, and irrevocable license to reproduce, publish or otherwise use, for Federal Government purposes:

- (1) The copyright in any work developed under a grant or contract; and
- (2) Any rights of copyright to which a grantee or a contractor purchases ownership with grant support.

7. Pursuant to 44 CFR 13.36(i)(10), Contractor shall maintain any books, documents, papers, and records of the Contractor which are directly pertinent to this Master Agreement. At any time during normal business hours and as often as University deems necessary, Contractor shall permit University, FEMA, the Comptroller General of United States, or any of their duly authorized representatives to inspect and photocopy such records for the purpose of making audit, examination, excerpts, and transcriptions.

8. Pursuant to 44 CFR 13.36(i)(11), Contractor shall retain all required records for three years after FEMA or University makes final payments and all other pending matters are closed. In addition, Contractor shall comply with record retention requirements set forth in 44 CFR 13.42.

COMMUNITY DEVELOPMENT BLOCK GRANT ADDENDUM

Purchases made under this contract may be partially or fully funded with federal grant funds. Funding for this work may include Federal Funding sources, including Community Development Block Grant (CDBG) funds from the U.S. Department of Housing and Urban Development. When such funding is provided, Contractor shall comply with all terms, conditions and requirements enumerated by the grant funding source, as well as requirements of the State statutes for which the contract is utilized, whichever is the more restrictive requirement. When using Federal Funding, Contractor shall comply with all wage and latest reporting provisions of the Federal Davis-Bacon Act. HUD-4010 Labor Provisions also applies to this contract.

TOP 100 RENTED ITEMS CALENDAR YEAR 2012

Description	#Transactions
LIGHT TOWER/4000 WATT	2114
PLATFORMLIFT/19'/EL	1247
FORKLIFT/WHS/STRMAST/5000#/PNEUTIRE/DUAL	663
PLATFORM LIFT/26'/ELEC/STD	500
TRUCK/BOXDUMP/12-14YD/DSL	500
FORKLIFT/CON/HIREACH/10K#/4W/DS/EXTREACH	498
EXCAVATOR/3-4 METRIC TON/CRAWLER/DSL	446
BOOM/45'/4W/ARTICULATING/DSL	346
SKIDSTEER/1751#-2750# OPERATE CAP/4W/DSL	322
BOOM/60'/4W/ARTICULATING/DSL	282
TRUCK/PICKUP/SUPERCAB/F150CLASS/GAS/4WD	280
COMPRESSOR/185CFM/DSL/PORTABLE	275
TRUCK/BOXDUMP/5-6YD/DSL	261
BOOM/30'/2W/ARTICULATING/ELEC	258
BOOM/60'/4W/TELESCOPIC/DSL	243
CRAWLER LOADER/1/2 YD/GENERAL/DSL	236
TRUCK/WATER/2000 GALLON/DSL	236
EXCAVATOR/6-8 METRIC TON/CRAWLER/DSL	235
WHEEL LOADER/3YD/GEN BKT/DSL	226
PLATFORM LIFT/32'/ELEC/STD	224
PLOW SNOW FOR LIGHT DUTY TRUCK	219
BACKHOE/65-74HP/4WD/EXTENDAHOE/DSL/CAB	208
BACKHOE/65-74HP/4WD/STD/DSL/ROPS	203
SPREADER FOR LIGHT DUTY TRUCK	202
BOOM/80'/4W/ARTICULATING/DSL	192
CRAWLER LOADER/3/4 YD/GENERAL/DSL	188
EXCAVATOR/19-21 METRIC TON/CRAWLER/DSL	186
FORKLIFT/CON/HIREACH/6K#/4W/DS/EXTREACH	183
TRUCK/PICKUP/CREWCAB/F150CLASS/GAS/4WD	182
FORKLIFT/WHS/STRMAST/15000#/PNEUTIRE/DSL	158
SKIDSTEER/1251#-1750# OPERATE CAP/4W/DSL	157
PLATFORM LIFT/12'/ELEC/STD	156
GENERATOR/20-24KW/DSL	156
BOOM/40'/4W/TELESCOPIC/DSL	154
BOOM/45'/2W/ARTICULATING/ELEC	144
EXCAVATOR/12-14 METRIC TON/CRAWLER/DSL	143
CART/4WHEEL/DSL	143
FORKLIFT/CONSTR/HI-REACH/9000#/4WD/DSL	139

LOADER/60-75HP/4WD/DSL	137
BOOM/45'/4W/ARTICULATING/DUALFUEL	132
RAMMER/100-199#/GAS USE 076-34	126
BACKHOE/65-74HP/4WD/EXTENDAHOE/DSL/ROPS	125
SAW/WALK BEHIND/SELFPROP/30-39HP/GAS	124
BREAKER/HYD/1200#	122
EXCAVATOR/4-6 METRIC TON/CRAWLER/DSL	120
TRUCK/BOXDUMP/3-4YD/DSL	119
"ROLLER/TRENCH/32'" /VIBRAT/DBL DRUM"	115
CRANE/TRUCK/18TON/DSL/SINGLE AXLE	107
TRAILER/EQUIPMENT/20-TON	105
ROLLER/RIDE/3-TON/VIBRAT/SMOOTH/DBLDRUM	101
BOOM/86'/4W/TELESCOPIC/DSL	99
BUCKET TRUCK/38'/DSL	99
PLATE COMPACTOR/200# TO 299#/STD/GAS	96
TRAILER/STORAGE/40'	94
MESSAGE BOARD/SOLAR/TOWABLE MEDIUM	93
GENERATOR/55-59KW/DSL	92
ARROW BOARD	90
TRENCHER/WALK/2' TO 3'/10HP/GAS	89
BOOM/40'/2W/ARTICULATING/ELEC	88
FORKLIFT/CONSTR/HI-REACH/8000#/4WD/DSL	87
MESSAGE BOARD/SOLAR/TOWABLE LARGE	87
TRUCK/PICKUP/F250CLASS/GAS/4WD	87
BOOM/66'/4W/TELESCOPIC/DSL	86
TRAILER/STORAGE/20'	86
BREAKER/HYD/401-600#	85
PLOW SNOW FOR MEDIUM DUTY TRUCK	84
TRUCK/FLATSTAKE BODY/12'/DSL/2WD	83
FORKLIFT/CONSTR/STRMAST/6000#/4WD/DSL	82
BOOM/34'/2W/ARTICULATING/ELEC	81
SKIDSTEER/2251#-2750# OPERATE CAP/4W/DSL	78
ROLLER/RIDE/11-TON/VIBRA/SMOOTH/SNGLDRUM	77
TRUCK/PICKUP/F250CLASS/DSL/4WD	76
WASHER/5000-5999PSI/GAS	75
PLATE COMPACTOR/100# TO 199#/STD/GAS	74
LIFT PERSONNEL/20'/ELEC/VERTICAL LIFT	71
EXCAVATOR/UP TO 2 METRIC TON/CRAWLER/DSL	70
ROLLER/RIDE/8-TON/VIBRAT/SMOOTH/SNGLDRUM	69
FORKLIFT/WHS/STRMAST/36000#/PNEUTIRE/DSL	68
BACKHOE/75-85HP/4WD/EXTENDAHOE/DSL/CBAIR	67
ROLLER/RIDE/5-TON/VIBRAT/SMOOTH/SNGLDRUM	66
SKIDSTEER/ATTACHMENT/SNOW BLOWER	66

PLATFORM LIFT/26'/MEDIUM TERRAIN/4X4/DF	66
GENERATOR/40-44KW/DSL	62
SKIDSTEER/ATTACHMENT/PALLET FORKS/STAND	60
SKIDSTEER/ATTACHMENT/SWEEPER	60
FORKLIFT/WHS/STRMAST/8000#/PNEUTIRE/DSL	60
GENERATOR/6-6.9KW/GAS	59
CRANE/TRUCK/17TON/DSL/SINGLE AXLE	58
BOOM/80'/4W/TELESCOPIC/DSL	58
TRUCK/BOXDUMP/5-6YD/DSL/NO CDL	58
CRANE/TRUCK/15TON/DSL/SINGLE AXLE	57
BREAKER/60-69#/ELEC	57
EXCAVATOR/24-28 METRIC TON/CRAWLER/DSL	56
FORKLIFT/CONSTR/STRMAST/6000#/2WD/DSL	56
GENERATOR/65-69KW/DSL	56
"PUMP/TRASH/VACUUM ASSIST/6""	56
TRUCK/PICKUP/CREWCAB/F350CLASS/DSL/4WD	56
CRAWLER LOADER/7501-9500LBS/GEN/DSL	55
EXCAVATOR/2-3 METRIC TON/CRAWLER/DSL	54
WHEEL LOADER/4-1/2YD/GEN BKT/DSL	53

NORTH CAROLINA
STATE REQUEST
FOR PROPOSAL
REQUEST FOR
CLARIFICATION

NCSU RFP #63-JGD10070, Request for Clarification

December 3, 2012

1. Question: The Evaluation Committee found a concern that 53% of all U.S. Communities sales are in Top 10 Customers. Can you provide a detailed plan on how HERC will increase sales and broaden its reach beyond the current Top 10 Customers?

Answer:

The observation is correct and has been addressed and discussed in past quarterly review meetings between North Carolina State University, US Communities, and HERC. A large amount of our volume comes from a small number of customers. To the positive, most if not all were key customers that we transitioned from prior HERC contracts to our NC State/US Communities contract. Our plan to decrease our dependence on this small number of accounts involves targeting current or new customers with our contract and to continue to expand our Assigned Account Manager headcount.

"Operations Enduring Growth" (OEG) has identified 250 customers to target with our contract. These are customers located near HERC locations that can have local sales representatives assigned to them. The tool to manage this program is our Field Roll-Out Template (FROT). The FROT is designed to identify customers and corresponding assigned sales representatives, document next actions, provide follow up on actions taken, and determine the next needed actions. This is done with scheduled conference calls between our Government Program Managers, local sales management, and sales representatives. This program insures progress is being made, obstacles identified, and solutions developed and implemented. FROT's are currently being used with both our State of Florida and State of Arizona contracts.

The customer base that is eligible for this contract benefits from subject matter experts. Within HERC, our Assigned Account Managers at a local level are our subject matter experts. Presently we have five (5) Assigned Account Managers wholly focused on eligible customers. These Assigned Account Managers are located in New York City, Southern California, Seattle, Chicago, and Atlanta. To grow our business we are also adding new Assigned Account Managers, with current open job postings for Southern California and Washington DC. These positions are managed by local sales management with dotted line responsibility to our Government Program Managers.

Along with the five (5) Assigned Account Managers focused on eligible customers, we have five (5) additional Assigned Account Managers that also have some commercial customers. With a limited customer based, these Assigned Account Managers are also subject matter experts, which benefits the customers and HERC.

2. Question: To coincide with the above question, are there compensation issues with your local teams that would prohibit or be a disincentive to them to promote U.S. Communities? If not, what are current incentives in place for local teams to promote & sell the HERC U.S. Communities program?

Answer:

6. Question: Can you please provide additional details for Operation Enduring Growth (OEG)? Why 250 Targets? Where did these come from? What is the expected win ratio?

Answer:

Please see answer to question 1. As stated in our call, we cannot provide a win ratio. This contract is and will be our lead public offering and it's our goal to begin doing business via our contract with every customer on the list. From the benefits of the contract that can be realized and the through the use of the FROT, we believe with have the path to success.

7. Question: Where does HERC anticipate the Transition opportunities to come from in Years 1, 2 & 3? Are these Agencies/Opportunities already identified?

Answer:

The transition opportunities will come from both current HERC customers that are not using the contract and customers that HERC is not doing business with at this time. Examples of current customers are City of Dallas, additional Los Angeles Department of Water and Power rentals, and City of New York. Examples of targeted customers not currently doing business with HERC are Cook County, City of Boston, State of Massachusetts, State of California along with growing new contracts with the States of Florida and Arizona.

8. Question: Why is Hertz proposing to not pay the US Communities Administration Fee on equipment financing?

Answer:

As stated in our call, the two drivers of this decision are the same amount revenue through financing versus the equipment sale itself is very small, and the highly competitive financing market. Over the life of the finance package, the administration fees generated are very small compared to the fees paid on the sales of the equipment. HERC would be paying the administration fee on the equipment sale.

Financing deals can be won or lose on tenths to hundredths of a percentage. Taking the administration fee into account in financing package would make most, if not all, uncompetitive.

9. Question: What is the profit for Hertz on equipment financing?

Answer:

Equipment financing is being handled by a third party and HERC is receiving very little for finance deals. HERC's incentive is to sell either HERC current fleet or new fleet.

Conference Call Question: The training material included in the response was outdated, is there updated material.

Answer:

This is the current training PowerPoint that is being used in our monthly education calls.

NORTH CAROLINA
STATE REQUEST
FOR PROPOSAL
RFP#63-JGD10070
ADDENDUM #1

NC STATE UNIVERSITY

An Equal Opportunity/Affirmative Action Employer

<http://www.fis.ncsu.edu/materialsmgmt/>

Materials Management
Purchasing Department
Administrative Services Building I
Campus Box 7212
2721 Sullivan Drive, Suite 1100
Raleigh, NC 27695-7212

919.515.2171 (phone)
919.515.3511 (fax)

ADDENDUM # 1

TO: ALL PROSPECTIVE BIDDERS

FROM: Jessica Dalton, C.P.M., CPPB
Purchasing Agent

DATE: November 1, 2013

SUBJECT: NCSU Request for Proposals # 63-JGD10070
Equipment Rental

THIS ADDENDUM IS CONSIDERED PART OF THE REQUEST FOR PROPOSALS. IT IS PROVIDED AS A RESULT OF QUESTIONS SUBMITTED BY POTENTIAL SUPPLIERS DURING THE QUESTION/ANSWER PERIOD.

13 QUESTIONS ACKNOWLEDGED BY: _____ (signature)

PRINTED NAME: _____

COMPANY NAME: _____ **DATE:** _____

1. Question: What will be the determining factor(s) in whether to make a single or multiple award?

From page 7.

Multiple Awards

Although a single award is anticipated, multiple awards may be made as a result of this solicitation where it is deemed to be in the best interest of the PPA's. Multiple Awards may be required to ensure that any ensuing Master Agreements fulfill current and future requirements of the diverse and large number of PPA's.

Answer: Our preference is to make a single award to a supplier with the ability to provide these services; however, the possibility exists that one supplier may not be able to provide all that we are seeking. In that case we would look at making multiple awards.

2. Question: Our answers to the following questions would be NO. Would this make us ineligible for award?

From page 31.

B. Does your company have the ability to provide service to any Participating Public Agencies in the contiguous 48 states, and the ability to deliver service in Alaska and Hawaii?

YES _____ NO _____

C. Does your company have a national sales force, dealer network or distributor with the ability to call on Participating Public Agencies in all 35 U.S. states?

YES _____ NO _____

E. Does your company have existing capacity to provide toll-free telephone and state of the art electronic, facsimile and internet ordering and billing?

YES _____ NO _____

Answer: A "no" to the above would be reflected in the score for the portion of the evaluation criteria that addresses each.

3. Question:

We are looking for N.C. State University to further clarify the following statement written on page 3 under section three titled Scope of Work, item 3.2 Pricing:

"Multiple discount levels on various pieces of equipment are acceptable as long as they are clearly noted in the response. (i.e. market basket/hotlist, etc. items)"

Specifically we are looking for clarification around what is being implied your use of "etc.". Does your use of "etc" create flexibility for vendors/suppliers to respond with different pricing structures other than location/regional pricing based models?

Answer: The intent here is - for example - there may be one discount for daily rental and a different discount for an item rented on a monthly basis. Or other multiple discount levels as long as it is clearly noted in the cost proposal.

4. Question: Page 2, Section 2. The RFP provides that the contract term will be 3 years and that the University has the unilateral right to renew for an additional 2 year period. Please advise whether the University will make this renewal subject to mutual agreement of both parties?

Answer: We certainly would not want to renew with a supplier that does not want to continue working with us. Renewal would be subject to mutual agreement of both parties.

5. Question: Page 4. The RFP requires the vendor to provide operational and safety training. We have found that most customers desire "familiarization" training which is simply familiarizing the customer with the equipment at the time of delivery. Operational and safety training are more involved and are provided at additional cost. Please clarify the type of training that is expected.

Answer: We understand that operational and safety training would be provided at additional cost. Your proposal response should include any training that is available and include associated cost. Familiarization training is – by inclusion in this addendum - required during pickup/delivery setup at no additional cost.

6. Question: Pages 13-18, Section 7 of the terms and conditions states that if the vendor is in default, the equipment becomes the property of the University. This is not acceptable in a rental situation. Will this requirement be removed?

Answer: We can further clarify this item with the awarded Supplier, but it does not state that the equipment becomes the property of the University. Rather – all finished or unfinished *deliverable items* become the property of the University. The only deliverable item is the *rental* of equipment. We would not be purchasing the equipment therefore we would have no right to take ownership.

7. Question: Pages 13-18, Section 7 also provides very severe penalties for default, without any opportunity to cure. Will the University provide 30 days to cure?

Answer: Any objections to General Contract Terms and Conditions should be noted in the proposal response. Note that the University reserves the right to set aside as non-responsive a proposal taking exception to our contract terms and conditions.

8. Question: Pages 13 -18, Section 10. The University has the unilateral right to terminate the contract or any reason on 30 days' notice. Will the University make this a mutual provision?

Answer: See question 7

9. Question: Page 20, Section 1. The requirement is that equipment must be new. In a rental situation, equipment will be used and have been previously rented to other customers. Will this requirement be modified?

Answer: By inclusion in this Addendum, wording is changed to "All products must be latest design and technology".

10. Question: Pricing Audits/Sales Report Audits. The audit language should be modified so that any discrepancies will be resolved by the dispute process. US Communities should be required to pay the cost of the Audit unless both parties agree that the results of the audit show an overcharge of 15% or greater. If the parties do not agree with the results of the audit, it should be resolved through the dispute process. Will the University modify the contract documents accordingly?

Answer: The U.S. Communities Administration Agreement is required to be signed, unaltered as a part of the Proposer's bid response.

11. Question: Administrative Fees. Fees should only be due on invoices paid by PPAs. The vendor is not receiving the benefit of the contract if the PPAs do not pay. Will the University modify this section so that the fee is based on the purchases made and paid for by the PPAs?

Answer: Reference Administration Agreement, Section 5.1, monthly fees and reports shall be made with respect to all purchases shipped and billed pursuant to the Master Agreement for the applicable month. Such fees and reports shall be net of any bad debt expense arising from such purchases that is similarly recorded to the Supplier's financial statements in accordance with generally accepted accounting principles.

12. Question: Arbitration. Arbitration should be subject to the AAA rules and 3 arbitrators should be used, one selected by each party and one neutral. Will the University modify the agreement accordingly?

Answer: For any awarded Master Agreement between the University and the Supplier(s), University prefers to settle disputes by good faith negotiation between the parties in lieu of arbitration. See answer to question 10 regarding the Administration Agreement between U.S. Communities and awarded Supplier(s).

13. Question: Pricing must be the lowest offered to all Public Agencies. What about various one-off opportunities that inevitably exist? Will simply submitting highly-competitive pricing work?

Answer: See Administration Agreement, Section 3.3(b). Pricing offered under the Master Agreement must be the lowest overall available pricing, net to purchaser. Supplier's pricing shall be evaluated on either an overall project basis or the Public Agency's actual usage for more frequently purchased Products and Services.

Note that the University will not be bound by **oral** explanations given at any time during the RFP process. Please make sure to read and fully understand the requirements outlined in the RFP document.

PLEASE INCLUDE ACKNOWLEDGEMENT OF THIS ADDENDUM BY SIGNING WHERE INDICATED ON PAGE 1 AND INCLUDE WITH YOUR PROPOSAL RESPONSE.

HERTZ EQUIPMENT
RENTAL
CORPORATION
RESPONSE TO
NORTH CAROLINA
STATE REQUEST
FOR PROPOSAL
RFP#63-JGD10070

Hertz

HERTZ EQUIPMENT RENTAL CORPORATION

225 Bræe Blvd – HERC I N – Sales Administration
Park Ridge, NJ 07656

November 12, 2013

North Carolina State University
Purchasing Department
Campus Box 7212
Raleigh, NC 27695

RE: RFP-63-JGD10070

To Whom It May Concern,

Thank you for giving Hertz Equipment Rental Corporation (HERC) the opportunity to provide information regarding the above-mentioned Bid.

Enclosed for your review are the following:

- One (1) Signed Bid
- One (1) Copy
- Seven (7) Flash Drives containing Bid Documents and Attachments
- Two(2) Flash Drives Containing Training Video

If you have any questions please feel free to contact Matthew Mayer, Director of Government Programs at 916-781-9476. Or you may contact me directly at (201) 307-5199 or Jkoban@hertz.com.

Sincerely,



John Koban
Contract/Sales Specialist



COMPANY HISTORY

EXECUTIVE OVERVIEW

Hertz Equipment Rental Corporation is committed to developing a long term strategy and working partnership with our clients. By applying the strategies which have made HERC successful for over the past forty nine (49) years, we believe our clients benefit from our high end quality assets, professional personnel, and team oriented philosophies which directly result in cost savings.

- 240+ physical locations in the U.S. & Canada
- 49+ years industry experience – Hertz is one of the most tenured government teams in the equipment rental industry
- 25+ years national account experience
- Approximately 4000 employees nationwide
- One of the largest, most diverse fleet investments within the industry

MISSION

To be the most customer focused, cost efficient vehicle and equipment rental company in every market we serve. We will strengthen our leading worldwide positions through a shared-value culture of employee and partner involvement by making strategic investments in our brand, people and products. The focus of everything we do will be on continuously improving shareholder value.

VISION

Hertz will be the first choice brand for vehicle and equipment rental and total mobility solutions

**NORTH CAROLINA STATE UNIVERSITY
REQUEST FOR PROPOSALS**

RFP # 63-JGD10070

TITLE: Equipment Rental

USING DEPARTMENT: NC State University and US Communities'
Public Participating Agencies

ISSUE DATE: October 15, 2013

DUE DATE: 2:00 p.m., Thursday, November 14, 2013

ISSUING AGENCY: North Carolina State University
Purchasing Department
Campus Box 7212
Raleigh, NC 27695

Sealed Proposals subject to the conditions made a part hereof will be accepted until **2:00 p.m. Thursday, November 14, 2013** for furnishing services described herein.

DELIVERY BY ANY OTHER MEANS

RFP No. 63-JGD10070 Attn: Jessica Dalton, C.P.M., CPPB NC State University, Purchasing Department Administrative Services I Bldg 2721 Sullivan Drive, Ste 1100 Raleigh NC 27695 (919)515-6890
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IMPORTANT NOTE: Indicate firm name, RFP number, and opening date on the front of each sealed proposal envelope or package. One (1) original, two (2) paper copies (marked as "original"/"copy") of the proposal, and seven (7) electronic copies (flash drive preferred). Electronically submitted (email/fax) proposals will not be accepted.

Direct all inquiries concerning this RFP to: Jessica Dalton, C.P.M., CPPB
email: jessica_dalton@ncsu.edu

NOTE: Questions concerning the RFP requirements must be submitted in writing. They may be mailed, faxed, or e-mailed (no phone calls) to Jessica Dalton, NC State University, Purchasing Department, Campus Box 7212, Raleigh, NC 27695, fax (919) 515-3511, e-mail address jessica_dalton@ncsu.edu. **Questions must be submitted no later than 5:00 P.M. on Wednesday, October 30, 2013.** All questions submitted in writing will be answered in the form of an addendum to this Request for Proposals. No contact with the using department(s) will be allowed during the proposal process.

1. PURPOSE AND INTENT

North Carolina State University (hereafter referred to as "Lead Public Agency") on behalf of itself and all states, local governments, school districts, and higher education institutions in the United States of America, and other government agencies and nonprofit organizations through US Communities Government Purchasing Alliance (hereafter referred to as "Participating Public Agencies" or "PPA's"), seeks proposals from qualified suppliers to enter into a Master Agreement to supply a full line of Rental Equipment (hereafter referred to as "Products and Services").

Equipment includes, but is not limited to, Construction Equipment (heavy and light), Aerial Lift and Scaffold, Earth Moving, Electrical, Material Handling, etc. A list of the top 100 rented items for the year 2012 is attached for your information (page 75). This background information is provided as general historical data and does not set any minimum or maximum guarantees on future usage of the program.

ALL PRODUCTS OFFERED MUST BE IN LIKE-NEW CONDITION, LATEST DESIGN AND TECHNOLOGY.

OBJECTIVES

- A. Provide a comprehensive competitively solicited Master Agreement offering Products and Services to Participating Public Agencies;
- B. Establish the Master Agreement as a Supplier's primary offering to Participating Public Agencies;
- C. Achieve cost savings for Suppliers and Participating Public Agencies through a single competitive solicitation process that eliminates the need for multiple bids or proposals;
- D. Combine the volumes of Participating Public Agencies to achieve cost effective pricing;
- E. Reduce the administrative and overhead costs of Suppliers and Participating Public Agencies through state of the art ordering and delivery systems; and
- F. Provide Participating Public Agencies with environmentally responsible products and services.

2. CONTRACT PERIOD

The term of the agreement will be from March 1, 2014 for a period of three (3) years. The University reserves the right, at its sole option and under the same terms and conditions contained in this RFP, to renew for one (1) additional two-year period, not to exceed a total of five (5) contract years.

3. SCOPE OF WORK

3.1 General

The awarded supplier shall provide rental of a variety of types of equipment. Proposal responses shall provide a complete, online inventory list of available products to include product name, typical manufacturer and associated model numbers. It shall be noted if particular equipment is not available at all branch locations. This list is not intended to be all inclusive of any need that may arise. The awarded supplier(s) shall utilize any resources it may have in assisting using agencies with securing the required equipment whether or not it resides in the branch location's current inventory.

3.2 Pricing

Equipment shall be provided on a daily, weekly and monthly basis. The pricing structure (nationwide, city/state, regional, etc) shall be left up to the proposing supplier to determine. A "book rate" or "published rate" along with any applicable discounts shall be provided to Participating Public Agencies. Multiple discount levels on various pieces of equipment are acceptable as long as they are clearly noted in the response (i.e. market basket/hotlist, etc. items).

3.3 Delivery and other added fees

Delivery of the item to the Participating Public Agency. Delivery, setup and pickup fees, where required, shall be provided to the Participating Public Agency and clearly identified in the proposal response.

Other fees (insurance, environmental recovery fees, cleaning, refueling fees, etc.) shall be separate items and clearly identified in the proposal response. In many cases, the Participating Public Agency will not require insurance or damage waiver, but this shall be provided where required. Participating Public Agencies demonstrating exemption from state/local sales taxes shall not be charged these fees.

3.4 Service level expectations

Any equipment rented shall be guaranteed to be fully functional and capable of performing the task(s) it was designed to perform under the manufacturer's guidelines. All safety equipment/attachments shall be in place and functioning per the manufacturer's design. Any equipment not functioning properly (or becoming non-functional) will be picked up and replaced by the supplier at no additional charge to the Participating Public Agency during the rental period. Routine repairs (not caused by misuse of the equipment) shall be provided at no additional cost to the Participating Public Agency.

At the time the Participating Public Agency takes possession of the equipment, the supplier shall provide information regarding current condition and any visual, pre-existing damage to the equipment. The supplier and the Participating Public Agency will review the equipment condition at point of delivery as well as at the point of return. No rental fees may be charged to a Participating Public Agency without a signed receipt of acceptance of the equipment.

The proposal response shall include a sample of any service agreement or contract that the Participating Public Agency will be required to sign. The service agreement shall clearly indicate and describe any and all "point of contact" charges that will be assessed at time of rental. Documents produced for signature after an award is made, which were not submitted with the proposal response, will not be considered or made part of any contract that results from this Participating Public Agency.

At the time of any rental of equipment under the terms of the resulting Agreement, Participating Public Agency representatives may sign the Supplier's standard Rental Agreement/Delivery Ticket as evidence of receipt of the equipment. Participating Public Agency representatives accepting equipment will not be authorized to obligate or bind the respective agency to contractual terms and conditions; therefore, signature on a Rental Agreement/Delivery Ticket is merely an acknowledgement of receipt of the equipment. The pre-printed terms on the reverse side of the Rental Agreement/Delivery Ticket shall govern the rental transaction only to the extent they are not in addition to, or in conflict of, the terms of the Master Agreement, which shall govern all transactions between the parties.

The proposal response shall define the availability of equipment at the proposed rates in cases of emergency or natural disaster. Describe your firm's plan for fulfilling the requirements of any resulting contract in instances of emergencies and natural disasters. Will the proposed rates apply in these cases? What circumstances define an emergency or natural disaster?

3.5 Training

The awarded supplier shall provide all operational and safety training associated with any equipment proposed for rent. This includes any OSHA required certifications or licenses associated with rental of provided equipment. The proposal response shall include a complete description (methods of delivery, available locations, duration, content, etc.) along with price structure for each.

4. OPTIONAL LEASE AND/OR PURCHASE OF EQUIPMENT

4.1 General

The awarded supplier may, at its option, respond to this section to provide lease and/or purchase of a variety of types of equipment. Requirements are herein listed. Lease offering may include lease only and/or lease to purchase. Purchase of equipment may include new or used equipment. Financing may be offered should a PPA desire financing and equipment from the supplier.

Proposal responses shall provide a complete, online inventory list of available products to include product name, typical manufacturer and associated model numbers. It shall be noted if particular equipment is not available at all branch locations. This list is not intended to be all inclusive of any need that may arise. The awarded supplier(s) shall utilize any resources it may have in assisting PPA with securing the required equipment whether or not it resides in the branch location's current inventory.

4.2 Pricing for lease of equipment

Equipment shall be provided on a monthly basis for a specified term. Supplier shall state the various terms (6 month, 12 month, 18 month, 24 month, 36 month, 48 month, etc.) available to PPA and the associated monthly rates. Supplier shall also include in its proposal the costs for PPA's seeking a lease to purchase option. The pricing structure (nationwide, city/state, regional, etc.) shall be left up to the proposing supplier to determine. Published rates along with applicable discounts shall be provided to PPA's.

4.3 Pricing for purchase of new or used equipment

Supplier shall provide a discount off of a catalog, published retail list or manufacturer's list price or provide a mark-up percentage over cost for the purchase of new or used equipment. The pricing structure (nationwide, city/state, regional, etc.) shall be left up to the proposing supplier to determine. A price list along with applicable discounts (if using catalog, published retail list or manufacturer's list price) or an actual invoice indicating cost of item (if using mark-up percentage

over cost) shall be provided to PPA's. If offered, costs to finance the purchase of new or used equipment shall be included in supplier's response.

4.4 Delivery and other added fees

Delivery of the item to the PPA: Delivery, setup and pickup fees, where required, shall be provided to the PPA and clearly identified in the proposal response. Other fees (insurance, environmental recovery fees, etc.) shall be separate items and clearly identified in the proposal response. In many cases, the PPA will not require insurance or damage waiver, but this shall be provided where required. PPA's demonstrating exemption from state/local sales taxes shall not be charged these fees.

4.5 Service level expectations

Leased equipment: Any equipment leased shall be guaranteed to be fully functional and capable of performing the task(s) it was designed to perform under the manufacturer's guidelines. All safety equipment/attachments shall be in place and functioning per the manufacturer's design. Supplier will not be responsible for maintenance or routine repairs. At the time the PPA takes possession of the equipment, the supplier shall provide information regarding current condition and any visual, pre-existing damage to the equipment. The supplier and the PPA will review the equipment condition at point of delivery as well as point of return. No fees may be charged to a PPA without a signed receipt of acceptance of the equipment.

Lease or purchase of new equipment: All purchases of new equipment shall be new, unused, fully functional and capable of performing the task(s) it was designed to perform under the manufacturer's guidelines. All available manufacturers' warranties shall apply. No costs may be charged to a PPA without a signed receipt of acceptance of the equipment.

Lease or purchase of used equipment: All used equipment will be fully functional and capable of performing the task(s) it was designed to perform under the manufacturer's guidelines. All safety equipment/attachments will be in place and functioning per the manufacturer's design. Any visual or pre-existing damage to the equipment shall be clearly defined in writing and signed off on by the Participating Public Agency making the purchase. The supplier and the PPA will review the equipment condition at point of delivery. No fees may be charged to a PPA without a signed receipt of acceptance of the equipment.

The proposal response shall include a sample of any service agreement, finance agreement or contract that the PPA will be required to sign. Any agreement shall clearly indicate and describe any and all "point of contact" charges that will be assessed prior to lease or purchase. Documents produced for signature after an award is made, which were not submitted with the proposal response, will not be considered or made part of any contract that results from this RFP.

At the time of lease or purchase of equipment under the terms of any resulting Agreement, PPA representatives may sign the supplier's standard Lease and/or Purchase Agreement/Delivery Ticket as evidence of receipt of the equipment. PPA representatives accepting equipment will not be authorized to obligate or bind the respective agency to contractual terms and conditions; therefore, signature on a Lease and/or Purchase Agreement/Delivery Ticket is merely an acknowledgement of receipt of the equipment. The pre-printed terms on the reverse side of the Lease and/or Purchase Agreement/Delivery Ticket shall govern the transaction only to the extent they are not in addition to, or in conflict of, the terms of the Master Agreement, which shall govern all transactions between the parties.

4.6 Training

The awarded supplier shall provide all operational and safety training associated with any equipment proposed for lease. This includes any OSHA required certifications or licenses associated with rental of provided equipment. The proposal response shall include a complete description (methods of delivery, available locations, duration, content, etc.) along with price structure for each.

5. PROPOSAL RESPONSE

The following items are required in the proposal response:

Please mark your proposal response and assemble it as numbered below.

Failure to include any of the following will subject the entire response to rejection.

- 5.1. Execution of Proposal page completed and signed (page 9);
- 5.2. A brief history and description of your company; PLEASE SEE ATTACHED COMPANY HISTORY TAB
- 5.3. Reference page completed (page 8);
- 5.4. Required Supplier Information (pages 34-38);
- 5.5. Completion of Supplier Qualification Worksheet (page 31);
- 5.6. Inventory list of available rental equipment with published and applicable discount rates (as outlined in section 3 Pricing). Include this in a separate, electronic copy (as outlined on page 1). Printed copy is not required in the proposal response. If the amount of data to be provided is an issue, please let us know this during the question and answer period. Clearly define the proposed rent structure addressing items such as when rental charges begin and end, and definitions for daily, weekly and monthly rates.
- 5.7. Description of any add-on fees (delivery/pickup/setup, insurance, environmental recovery, cleaning, re-fueling, loss of use, etc). Please identify if these add-on fees differ based on your proposed pricing structure.
- 5.8. Unaltered executed U.S. Communities Administrative Agreement (pages 39-50).
- 5.9. If submitting optional lease and/or purchase of equipment, provide a complete response to section 4. (pages 4-6)

5. Evaluation of Proposals

Multiple Awards

Although a single award is anticipated, multiple awards may be made as a result of this solicitation where it is deemed to be in the best interest of the PPA's. Multiple Awards may be required to ensure that any ensuing Master Agreements fulfill current and future requirements of the diverse and large number of PPA's.

The proposal response shall contain all items listed under item #5 (Proposal Response). Proposals meeting this requirement shall be further evaluated based on the following weighted evaluation points:

10% - Variety of available equipment. Supplier provides diverse inventory of available equipment. Availability of equipment and proposed rates during periods of emergency or natural disaster. Item(s) to be evaluated: Equipment List and proposal response related to inventory availability.

10% - Quality and Quality Control of Equipment: Supplier provides equipment of the most recent make/model, turns over inventory well ahead of useful life of equipment, and services/maintains equipment as recommended by the manufacturer to include all safety equipment. Item(s) evaluated: Equipment Inventory and Service/Maintenance Protocols.

10% - Customer Service: Supplier provides quick turnaround from receipt of order to delivery or pickup and responds to equipment failures in a timely manner. Item(s) to be evaluated: Proposal addressing customer service provision. Provision of emergency services to PPA's.

40% - Pricing: Pricing structure shall be evaluated using a comparison of various pieces of equipment from select locations across the nation. The items and locations to be evaluated will be determined prior to the bid opening, but will not be disclosed to prospective bidders. Proposing suppliers shall provide the evaluation committee with the means to electronically access pricing in any given location for any identified piece of equipment and time period. Item(s) evaluated: Pricing provided in the proposal response and suppliers' responses to specific pricing requests during the evaluation process.

5% - Web-based ordering/tracking: Supplier provides PPA's with a comprehensive ordering and tracking system, available via a secure internet connection; directly accessing US Communities' contract pricing. Item(s) evaluated: Computer system access to be provided.

20% - National/ Corporate Support: Completion of supplier qualification form, company history, national company capabilities including annual sales, total number of sales people and branch locations, annual sales etc. environmental initiatives including any green products or certifications available through your company. The ability of the supplier to provide marketing support for the program to reach out to potential PPA's, as well as complete saturation of information to all of its branch locations. Item(s) evaluated: Proposal response addressing national/corporate support and qualification to be provided. The ability to provide operational and safety training, apparent quality of training provided.

5% Optional Lease/Purchase Offering. Availability of inventory for a lease/purchase program, cost, delivery options, proposed terms applicable to lease/purchase options.

COMPANY NAME Hertz Equipment Rental**REFERENCES**

OFFERORS SHALL PROVIDE A MINIMUM OF THREE (3) REFERENCES FOR WHOM THEY HAVE PERFORMED SIMILAR WORK DURING THE PAST THREE (3) YEARS.

- | | | |
|-----|-------------------------|---|
| (1) | CLIENT NAME | <u>City of Lost Angeles</u> |
| | ADDRESS (Street) | <u>2310 E 7th St. Building J MS715-01</u> |
| | ADDRESS (City, St, Zip) | <u>Los Angeles, CA 90023</u> |
| | CONTACT NAME | <u>Brillando Valmonte</u> |
| | TELEPHONE/E-MAIL | <u>323-526-9267 - Brillando.valmonte@lacity.org</u> |
| (2) | CLIENT NAME | <u>City of Charlotte</u> |
| | ADDRESS (Street) | <u>600 E 4th St. CMGC.9th FL</u> |
| | ADDRESS (City, St, Zip) | <u>Charlotte, NC 28202</u> |
| | CONTACT NAME | <u>Karen Ewing</u> |
| | TELEPHONE/E-MAIL | <u>704-336-2992 Kewing@ci.charlotte.nc.us</u> |
| (3) | CLIENT NAME | <u>City of Houston</u> |
| | ADDRESS (Street) | <u>901 Bagby St. Suite 400 RM 402</u> |
| | ADDRESS (City, St, Zip) | <u>Houston, TX 77002</u> |
| | CONTACT NAME | <u>Ray Durousseau</u> |
| | TELEPHONE/E-MAIL | <u>832-393-8726 Ray.durousseau@houstonTX.gov</u> |

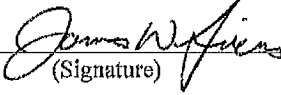
THIS PAGE SHALL BE COMPLETED AND SUBMITTED AS A PART OF YOUR PROPOSAL.

EXECUTION OF PROPOSALDATE: 11-11-13

The potential Contractor certifies the following by placing an "X" in all blank spaces:

- X That this proposal was signed by an authorized representative of the firm.
- X That the potential Contractor has determined the cost and availability of all materials and supplies associated with performing the services outlined herein.
- X That all labor costs associated with this project have been determined, including all direct and indirect costs.
- X That the potential Contractor agrees to the conditions as set forth in this **Request for Proposal** with no exceptions.
- X That the potential Contractor can obtain a performance bond, if required herein, and insurance as specified.
- X That the proposal is submitted competitively and without collusion, that none of our officers, directors, or owners of an unincorporated business entity has been convicted of any violations of Chapter 78A of the General Statutes, the Securities Act of 1933, or the Securities Exchange Act of 1934 (G.S. 143-59.2), and that we are not an ineligible supplier as set forth in G.S. 143-59.1. False certification is a Class 1 Felony.

Therefore, in compliance with the foregoing **Request for Proposal**, and subject to all terms and conditions thereof, the undersigned offers and agrees, if this proposal is accepted within thirty (30) days from the date of the opening, to furnish the services for the prices quoted during any resulting contract period.

CONTRACTOR Hertz Equipment Rental ADDRESS 225 Brae Blvd
 CITY AND STATE Park Ridge, NJ ZIP CODE 07656 PHONE FAX 866-777-9104
 BY  TITLE Division Vice President
 (Signature) E-MAIL herobids@hertz.com
James W. Fiscus 13-6174127
 Type or Printed Name Federal Identification Number

ACCEPTANCE OF PROPOSAL

DATE: _____

AGENCY _____ CITY AND STATE _____

 BY _____ TITLE _____
 (Signature)
THIS PAGE SHALL BE COMPLETED AND SUBMITTED AS A PART OF YOUR PROPOSAL.

GENERAL INFORMATION ON SUBMITTING PROPOSALS

1. **EXCEPTIONS:** All proposals are subject to the terms and conditions outlined herein. All responses shall be controlled by such terms and conditions and the submission of other terms and conditions, price lists, catalogs, and/or other documents as part of an offeror's response will be waived and have no effect either on this Request for Proposals or on any contract that may be awarded resulting from this solicitation. Offeror specifically agrees to the conditions set forth in the above paragraph by signature to the proposal.
2. **PROPOSAL SUBMITTAL:** All proposals must be received by the issuing agency not later than the date and time listed on the cover sheet of this proposal. **Three (3) paper copies (1 original/2 copies marked as such), and seven (7) electronic (flash drives preferred) of the proposal must be received from each vendor.** Each proposal must be signed and dated by an official authorized to bind the firm. Late proposals will not be considered for award.

Evaluation of proposals will be completed by University personnel conversant with technical and operational aspects of the rental needs of the campus. In addition, the evaluation team will include representatives from various Participating Public Agencies.

Request for Proposals (RFP) are posted to The State of North Carolina Interactive Purchasing System (IPS) www.ips.state.nc.us. An addendum to this RFP may be issued. If required, any subsequent addenda must be signed and submitted prior to the proposal closing. It is the **vendor's responsibility** to verify that all applicable addenda are submitted as required.

3. **ORAL PRESENTATIONS:** During the evaluation and at their option, the evaluators may request oral presentations from any or all offerors for the purpose of clarification or to amplify the materials presented in any part of the proposal. However, offerors are cautioned that the evaluators are not required to request clarification; therefore, all proposals should be complete and reflect the most favorable terms available from the offeror.
4. **PROPOSAL EVALUATION:** Proposals will be evaluated according to the completeness, content, experience with similar projects, ability of the offeror and its staff and cost. The award of a contract to one offeror does not mean that the other proposals lacked merit, but that, all factors considered, the selected proposal was deemed to provide the best value to the University, and/or the State.
5. **COMMENCEMENT OF SERVICES:** After proposals are evaluated, and offer is made, accepted and approved by appropriate authorities, the University will issue a purchase order, a contract or a letter of agreement as an indicator to commence services.
6. **REQUEST FOR OFFERS:** Offerors are cautioned that this is a request for offers, not a request to contract and the University/State reserves the unqualified right to reject any and all offers when such rejection is deemed to be in the best interest of the University or State.
7. **ORAL EXPLANATIONS:** The University shall not be bound by oral explanations or instructions given at any time during the competitive process or after award.
8. **REFERENCE TO OTHER DATA:** Only information which is received in response to this RFP will be evaluated; reference to information previously submitted shall not be evaluated.
9. **ELABORATE PROPOSALS:** Elaborate proposals in the form of brochures or other presentations beyond that necessary to present a complete and effective proposal are not desired.

In an effort to support the sustainability efforts of the State of North Carolina we solicit your cooperation in this effort.

It is desirable that all responses meet the following requirements:

- All submittals and copies are printed on **recycled paper with a minimum post-consumer content of 30%** and indicate this information accordingly on the response.
- Unless absolutely necessary, all proposals and copies should **minimize or eliminate use of non-recyclable or non re-usable materials** such as plastic report covers, plastic dividers, vinyl sleeves, and GBC binding. Three-ringed binders, glued materials, paper clips, and staples are acceptable.

- Materials should be submitted in a format which allows for **easy removal and recycling** of paper materials.
10. **COST FOR PROPOSAL PREPARATION:** Any costs incurred by offerors in preparing or submitting offers are the offerors' sole responsibility; the University will not reimburse any offeror for any costs incurred prior to award.
 11. **TIME FOR ACCEPTANCE:** Each proposal shall state that it is a firm offer which may be accepted within a period of forty-five (45) days. Although the contract is expected to be awarded prior to that time, the 45-day period is requested to allow for unforeseen delays.
 12. **TITLES:** Titles and headings in this RFP and any subsequent contract are for convenience only and shall have no binding force or effect.
 13. **CONFIDENTIALITY OF PROPOSALS:** In submitting its proposal the offeror agrees not to discuss or otherwise reveal the contents of the proposal to any source outside of the using or issuing agency, government or private, until after the award of the contract. Offerors not in compliance with this provision may be disqualified, at the option of the State, from contract award. Only discussions authorized by the University are exempt from this provision.
 14. **RIGHT TO SUBMITTED MATERIAL:** All responses, inquiries, or correspondence relating to or in reference to the RFP, and all other reports, charts, displays, schedules, exhibits, and other documentation submitted by the offerors shall become the property of the State when received.
 15. **OFFEROR'S REPRESENTATIVE:** Each offeror shall submit with its proposal the name, address, and telephone number of the person(s) with authority to bind the firm and answer questions or provide clarification concerning the firm's proposal.
 16. **SUBCONTRACTING:** Offerors may propose to subcontract portions of the work provided that their proposals clearly indicate what work they plan to subcontract and to whom and that all information required about the prime contractor is also included for each proposed subcontractor.
 17. **PROPRIETARY INFORMATION:** Trade secrets or similar proprietary data which the offeror does not wish disclosed to other than personnel involved in the evaluation or contract administration will be kept confidential to the extent permitted by NCAC T01:05B.1501 and G.S. 132-1.3 if identified as follows: Each page shall be identified in boldface at the top and bottom as "CONFIDENTIAL". Any section of the proposal which is to remain confidential shall also be so marked in boldface on the title page of that section. Cost information may not be deemed confidential. In spite of what is labeled as confidential, the determination as to whether or not it is shall be determined by North Carolina law.
 18. **HISTORICALLY UNDERUTILIZED BUSINESSES:** Pursuant to General Statute 143-48 and Executive Order #150, the University invites and encourages participation in this procurement process by businesses owned by minorities, women, disabled, disabled business enterprises and non-profit work centers for the blind and severely disabled.
 19. **PROTEST PROCEDURES:** A party wanting to protest a contract award pursuant to this solicitation must submit a written request to the Director of Purchasing, North Carolina State University, Purchasing Department, Campus Box 7212, Raleigh, NC 27695-7212. This request must be received in the University Purchasing Department within thirty (30) consecutive calendar days from the date of the contract award, and must contain specific sound reasons and any supporting documentation for the protest. NOTE: Contract award notices are sent **only** to those actually awarded contracts, and not to every person or firm responding to this solicitation. Offerors may call the purchaser listed on the first page of this document to obtain a verbal status of contract award. All protests will be handled pursuant to the North Carolina Administrative Code, Title 1, Department of Administration, Chapter 5, Purchase and Contract, Section 5B.1519.
 20. **VENDOR REGISTRATION AND SOLICITATION NOTIFICATION SYSTEM:** Vendor Link NC allows vendors to electronically register free with the State to receive electronic notification of current procurement opportunities for goods and services available on the Interactive Purchasing System. Online registration and other purchasing information are available on our Internet web site: <http://www.state.nc.us/pandc/>.

21. **RECIPROCAL PREFERENCE:** G.S. 143-59 establishes a reciprocal preference law to discourage other states from applying in-state preferences against North Carolina's resident offerors. The "Principal Place of Business" is defined as the principal place from which the trade or business of the offeror is directed or managed.
22. **ENTERPRISE-LEVEL IT SYSTEMS OR TECHNOLOGIES:** The University is committed to promote and integrate universal IT accessibility in the delivery of its resources and to develop innovative solutions to accessibility challenges for students, faculty and staff. Vendors must:
- a. Assure all features, components and sub-systems of the software or IT System contained on this RFP **fully comply** with Section 508 of the Rehabilitation Act of 1973, as amended (29 U.S.C. 794d), (<http://www.section508.gov>);
- OR
- Detail why any feature, component or sub-system contained in this RFQ does not **fully comply** with Section 508, and the way in which the proposed product is out of compliance;
- b. If the Voluntary Product Accessibility Templates (VPAT) (<http://www.access-star.org/ITI-VPAT-v1.2.html>) are used, they must include compliance checklists for:
 - 1. Technical Standards,
 - 2. Function and Performance Criteria
 - 3. Documentation and Support
 - c. The product offered in response to this RFP is subject to an accessibility evaluation by the University.

**NORTH CAROLINA STATE UNIVERSITY
GENERAL CONTRACT TERMS AND CONDITIONS
(Contractual and Consultant Services)**

1. **GOVERNING LAW:** This contract is made under and shall be governed and construed in accordance with the laws of the State of North Carolina.
2. **SITUS:** The place of this contract, its situs and forum, shall be Wake County, North Carolina, where all matters, whether sounding in contract or tort, relating to its validity, construction, interpretation and enforcement shall be determined.
3. **INDEPENDENT CONTRACTOR:** The Contractor shall be considered to be an independent contractor and as such shall be wholly responsible for the work to be performed and for the supervision of its employees. The Contractor represents that it has, or will secure at its own expense, all personnel required in performing the services under this agreement. Such employees shall not be employees of, or have any individual contractual relationship with the University.
4. **KEY PERSONNEL:** The Contractor shall not substitute key personnel assigned to the performance of this contract without prior written approval by the University's Contract Administrator. The individuals designated as key personnel for purposes of this contract are those specified in the Contractor's proposal.
5. **SUBCONTRACTING:** Work proposed to be performed under this contract by the Contractor or its employees shall not be subcontracted without prior written approval of the University's Contract Administrator. Acceptance of an offeror's proposal shall include any subcontractor(s) specified therein.
6. **INSPECTION AT CONTRACTOR'S SITE:** The University reserves the right to inspect, at a reasonable time, the equipment/item, plant or other facilities of a prospective contractor prior to contract award, and during the contract term as necessary for the University's determination that such equipment/item, plant or other facilities conform with the specifications/requirements and are adequate and suitable for the proper and effective performance of the contract.
7. **PERFORMANCE AND DEFAULT:** If, through any cause, the Contractor shall fail to fulfill in timely and proper manner the obligations under this agreement, the University shall thereupon have the right to terminate this contract by giving written notice to the Contractor and specifying the effective date thereof. In that event, all finished or unfinished deliverable items under this contract prepared by the Contractor shall, at the option of the University, become its property, and the Contractor shall be entitled to receive just and equitable compensation for any satisfactory work completed on such materials. Notwithstanding, the Contractor shall not be relieved of liability to the University for damages sustained by the University by virtue of any breach of this agreement, and the University may withhold any payment due the Contractor for the purpose of setoff until such time as the exact amount of damages due the University from such breach can be determined.

In case of default by the Contractor, the University may procure the services from other sources and hold the Contractor responsible for any excess cost occasioned thereby. The University reserves the right to require performance bond or other acceptable alternative guarantees from successful offeror without expense to the University.

In addition, in the event of default by the Contractor under this contract, the State may immediately cease doing business with the Contractor, immediately terminate for cause all existing contracts the State has with the Contractor, and de-bar the Contractor from doing future business with the State.

Upon the Contractor filing a petition for bankruptcy or the entering of a judgment of bankruptcy by or against the Contractor, the University may immediately terminate, for cause, this contract and all other existing contracts the Contractor has with the University.

Neither party shall be deemed to be in default of its obligations hereunder if and so long as it is prevented from performing such obligations by any act of war, hostile foreign action, nuclear explosion, riot, strikes, civil insurrection, earthquake, hurricane, tornado, or other catastrophic natural event or act of God.

8. **GOVERNMENTAL RESTRICTIONS:** In the event any Governmental restrictions are imposed which necessitate alteration of the material, quality, workmanship or performance of the items offered prior to their delivery, it shall be the responsibility of the contractor to notify, in writing, the issuing purchasing office at once, indicating the specific regulation which required such alterations. The University reserves the right to accept any such alterations, including any price adjustments occasioned thereby, or to cancel the contract.
9. **FORCE MAJEURE:** Neither party shall be deemed to be in default of its obligations hereunder if and so long as it is prevented from performing such obligations by an act of war, hostile foreign action, nuclear explosion, earthquake, hurricane, tornado, or other catastrophic natural event or act of God.
10. **TERMINATION:** The University may terminate this agreement at any time by providing written notice to the contractor at least thirty (30) days before the effective date of the termination. In that event, all finished or unfinished deliverable items prepared by the Contractor under this contract shall, at the option of the University, become its property. If the contract is terminated by the University as provided herein, the Contractor shall be paid for services satisfactorily completed, less payment or compensation previously made. All promises, requirements, terms, conditions, provisions, representations, guarantees, and warranties contained herein shall survive the contract expiration or termination date unless specifically provided otherwise herein, or unless superseded by applicable Federal or State statutes of limitations.
11. **AVAILABILITY OF FUNDS:** Any and all payments to the Contractor are dependent upon and subject to the availability of funds to the University for the purpose set forth in this agreement.
12. **CONFIDENTIALITY:** Any information, data, instruments, documents, studies or reports given to or prepared or assembled by the Contractor under this agreement shall be kept as confidential and not divulged or made available to any individual or organization without the prior written approval of the University.
13. **CARE OF PROPERTY:** The Contractor agrees that it shall be responsible for the proper custody and care of any property furnished it for use in connection with the performance of this contract or purchased by it for this contract and will reimburse the State for loss or damage of such property.
14. **COPYRIGHT:** No deliverable items produced in whole or in part under this agreement shall be the subject of an application for copyright by or on behalf of the Contractor. In addition, all inventions and the copyright in and to any copyrightable work, including, but not limited to, copy, art, negatives, photographs, designs, text, software, or documentation created as part of the Contractor's performance of this project shall vest in the University, and the Contractor agrees to assign all rights therein to the University. Contractor further agrees to provide University with any and all reasonable assistance which University may require to file patent applications, to obtain copyright registrations, or to perfect its title in any such inventions or works, including the execution of any documents submitted by the University.
15. **ASSIGNMENT:** No assignment of the Contractor's obligations or the Contractor's right to receive payment hereunder shall be permitted. However, upon written request approved by the issuing purchasing authority, the University may:
 - a. Forward the contractor's payment check(s) directly to any person or entity designated by the Contractor, or
 - b. Include any person or entity designated by Contractor as a joint payee on the Contractor's payment check(s).In no event shall such approval and action obligate the University to anyone other than the Contractor and the Contractor shall remain responsible for fulfillment of all contract obligations.
16. **COMPLIANCE WITH LAWS:** The Contractor shall comply with all laws, ordinances, codes, rules, regulations, and licensing requirements that are applicable to the conduct of its business, including those of federal, state, and local agencies having jurisdiction and/or authority.
17. **AFFIRMATIVE ACTION:** The Contractor shall take affirmative action in complying with all Federal and State requirements concerning fair employment and employment of people with disabilities, and concerning the treatment of all employees without regard to discrimination by reason of race, color, religion, sex, national origin, or disability.

18. **SAFETY STANDARDS:** All manufactured items and/or fabricated assemblies subject to operation under pressure, operation by connection to an electric source, or operation involving a connection to a manufactured, natural, or LP gas source shall be constructed and approved in a manner acceptable to the appropriate state inspector which customarily requires the label or re-examination listing or identification marking of the appropriate safety standard organization; such as the American Society of Mechanical Engineers for pressure vessels; the Underwriters Laboratories and /or National Electrical Manufacturers' Association for electrically operated assemblies; or the American Gas Association for gas operated assemblies, where such approvals of listings have been established for the type of device offered and furnished. Further, all items furnished shall meet all requirements of the Occupational Safety and Health Act (OSHA), and state and federal requirements relating to clean air and water pollution.
19. **INSURANCE:** During the term of the contract, the contractor at its sole cost and expense shall provide commercial insurance of such type and with such terms and limits as may be reasonably associated with the contract. As a minimum, the contractor shall provide and maintain the following coverage and limits:
- a. **Worker's Compensation -** The contractor shall provide and maintain Worker's Compensation Insurance, as required by the laws of North Carolina, as well as employer's liability coverage with minimum limits of \$500,000.00, covering all of Contractor's employees who are engaged in any work under the contract. If any work is subcontracted, the contractor shall require the subcontractor to provide the same coverage for any of its employees engaged in any work under the contract.
 - b. **Commercial General Liability - General Liability Coverage on a Comprehensive Broad Form on an occurrence basis in the minimum amount of \$1,000,000.00 Combined Single Limit.** (Defense cost shall be in excess of the limit of liability).
 - c. **Automobile - Automobile Liability Insurance,** to include liability coverage, covering all owned, hired and non-owned vehicles, used in connection with the contract. The minimum combined single limit shall be \$1,000,000.00 bodily injury and property damage; \$1,000,000.00 uninsured/under insured motorist; and \$1,000.00 medical payment.
- Providing and maintaining adequate insurance coverage is a material obligation of the contractor and is of the essence of this contract. All such insurance shall meet all laws of the State of North Carolina. Such insurance coverage shall be obtained from companies that are authorized to provide such coverage and that are authorized by the Commissioner of Insurance to do business in North Carolina. The contractor shall at all times comply with the terms of such insurance policies, and all requirements of the insurer under any such insurance policies, except as they may conflict with existing North Carolina laws or this contract. The limits of coverage under each insurance policy maintained by the contractor shall not be interpreted as limiting the contractor's liability and obligations under the contract.
20. **ADVERTISING:** Contractor shall not use the existence of this contract or the name of the State of North Carolina or North Carolina State University as part of any advertising without prior written approval from the University.
21. **ENTIRE AGREEMENT:** This contract and any documents incorporated specifically by reference represent the entire agreement between the parties and supersede all prior oral or written statements or agreements. This Request for Proposal, any addenda thereto, and the offeror's response are incorporated herein by reference as though set forth verbatim.
- All promises, requirements, terms, conditions, provisions, representations, guarantees, and warranties contained herein shall survive the contract expiration or termination date unless specifically provided otherwise herein, or unless superseded by applicable Federal or State statutes of limitation.
22. **AMENDMENTS:** This contract may be amended only by written amendments duly executed by the University and the Contractor.
23. **TAXES:** N.C.G.S. §143-59.1 bars the Secretary of Administration from entering into contracts with Contractors if it or its affiliates meet one of the conditions of N.C.G. S. §105-164.8(b) and refuse to collect use tax on sales of tangible personal property to purchasers in North Carolina. Conditions under G. S. 105-164.8(b) include: (1) Maintenance of a retail establishment or office, (2) Presence of

representatives in the State that solicit sales or transact business on behalf of the Contractor and (3) Systematic exploitation of the market by media-assisted, media-facilitated, or media-solicited means. By execution of the bid document the Contractor certifies that it and all of its affiliates, (if it has affiliates); collect(s) the appropriate taxes.

24. **YEAR 2000 COMPLIANCE/WARRANTY:** Contractor shall ensure the product(s) and service(s) furnished pursuant to this agreement ("product" shall include, without limitation, any piece of equipment, hardware, firmware, middleware, custom or commercial software, or internal components, subroutines, and interfaces therein) which perform any date and/or time data recognition function, calculation, or sequencing, will support a four digit year format, and will provide accurate date/time data and leap year calculations on and after December 31, 1999, at the same level of functionality for which originally acquired without additional cost to the user. This warranty shall survive termination or expiration of the agreement.
25. **GENERAL INDEMNITY:** The Contractor shall hold and save the University, its officers, agents, and employees, harmless from liability of any kind, including all claims and losses accruing or resulting to any other person, firm, or corporation furnishing or supplying work, services, materials, or supplies in connection with the performance of this contract, and from any and all claims and losses accruing or resulting to any person, firm, or corporation that may be injured or damaged by the Contractor in the performance of this contract and that are attributable to the negligence or intentionally tortious acts of the Contractor provided that the Contractor is notified in writing within 30 days that the State has knowledge of such claims. The Contractor represents and warrants that it shall make no claim of any kind or nature against the University's agents who are involved in the delivery or processing of Contractor goods to the University. The representation and warranty in the preceding sentence shall survive the termination or expiration of this contract.
26. **OUTSOURCING:** Any Contractor or subcontractor providing call or contact center services to the University or State of North Carolina shall disclose to inbound callers the location from which the call or contact center services are being provided.

If, after award of a contract, the Contractor wishes to outsource any portion of the work to a location outside the United States, prior written approval must be obtained from the University agent responsible for the contract.

Contractor must give notice to the University of any relocation of the Contractor, employees of the Contractor, subcontractors of the Contractor, or other persons performing services under a state contract outside of the United States.

27. **PRICING:** All prices offered herein shall be firm against any increases. Requests by the Contractor for a cost increase relevant to any contract extension shall be submitted in writing one hundred and eighty (180) days prior to each contract renewal. The University reserves the option of accepting a Contractor's proposed cost increase or canceling the service and seeking proposals from other Contractors. Requests for cost increases will be indexed to the same percent as any change in the Consumer Price Index/All Urban Consumers for the previous twelve month period of the request.
28. **DEBARMENT CERTIFICATION:** Offeror certifies to the best of its knowledge and belief, that it nor any of its principals a) are not presently debarred, suspended, proposed for debarment, or declared ineligible for the award of contract by any Federal agency; b) have not within a three year period preceding this award been convicted of or had a civil judgment rendered against them for: commission of a fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, state or local) contract or subcontract; violation of Federal or state antitrust statutes relating to this submission of offers; or commission of embezzlement, theft, forgery, bribery, falsifications or destruction of records, making false statements, or receiving stolen property; and c) are not presently indicted for, or otherwise criminally or civilly charged by a government entity with, commission of any of these offenses enumerated herein. The offer certifies that they have not, within a three year period preceding this offer, had one or more contracts terminated for default by any federal agency.

"Principals" for the purpose of this certification, means officers; directors; owners; partners; and persons having primary management or supervisory responsibilities within a business entity (e.g., general manager; plant manager; head of a subsidiary, division, or business segments, and similar positions.)

This certification concerns a matter within the jurisdiction of an agency of the United States and the making of a false, fictitious, or fraudulent certification may render the maker subject to prosecution. Certification of this provision is a material representation of fact upon which reliance was placed when making an award. If it is later determined that the Offeror knowingly rendered an erroneous certification, in addition to other remedies available to the University, the University may terminate this agreement for default.

Offeror hereby certifies these conditions and does so by signing the execution page of this quote document.

29. **PRIVACY**

1. **Personal Identifiers:** If University provides the Contractor with personal identifiers as listed in N.C.G.S. §132-1.10 and in N.C.G.S. §14-133.20(b) or any other legally confidential information, Contractor hereby certifies that collection of this information from University is necessary for the performance of Contractor's duties and responsibilities on behalf of University under this Contract. Contractor further certifies that it shall maintain the confidential and exempt status of any social security number information, as required by N.C.G.S. §132-1.10(c)(1), and that it shall not re-disclose personally identifiable information as directed by State and Federal laws. Failure to abide by legally applicable security measures and disclosure restrictions may result in the interruption, suspension and/or termination of the relationship with Contractor for a period of at least five (5) years from date of violation. If Contractor experiences a security breach, as defined in N.C.G.S. §75.61(14), relating to this information, in addition to the Contractor's responsibilities under the NC Identity Theft Protection Act, Contractor shall immediately notify University with the information listed in N.C.G.S. §75-65(d)(1-4) and shall fully cooperate with University. Contractor shall indemnify University for any breach of confidentiality or failure of its responsibilities to protect confidential information. Specifically, these costs may include, but are not limited to, the cost of notification of affected persons as a result of its unauthorized release of University data provided to Contractor pursuant to the Contract.
 2. **Education Records:** If the University provides the Contractor with "personally identifiable information" from a student's education record as defined by FERPA, 34 CFR §99.3, Contractor hereby certifies that collection of this information from University is necessary for the performance of Contractor's duties and responsibilities on behalf of University under this Contract. In this instance, University considers Contractor a school official with a legitimate interest under FERPA. Contractor further certifies that it shall maintain the confidential status of education records in their custody, and that it shall not re-disclose personally identifiable information as directed by FERPA. Failure to abide by legally applicable security measures and disclosure restrictions may result in the interruption, suspension and/or termination of the relationship with Contractor for a period of at least five (5) years from date of violation. If Contractor experiences a security breach relating to this information or If Contractor re-discloses the information, Contractor shall immediately notify University. Contractor shall indemnify University for any breach of confidentiality or failure of its responsibilities to protect the personally identifiable information. Specifically, these costs may include, but are not limited to, the cost of notification of affected persons as a result of its unauthorized release of University data provided to Contractor pursuant
 3. **Contract.**
30. **AUDITS:** The State or University auditor shall have access to persons and records as a result of all Agreements entered into by the University in accordance with North Carolina General Statute §147-64.7 and Session Law 2010-194, Section 21.
31. **PRESERVATION OF RECORDS:** If the University provides any data to Contractor pursuant to this Agreement then Contractor shall preserve and maintain the data for a period of three (3) years or as indicated in a litigation hold letter issued by University, to fulfill the University's obligations under the North Carolina Public Records Act and under the Federal and North Carolina Rules of Civil Procedure. Contractor shall immediately preserve and maintain data (and any generated email correspondence) upon the University's request or upon notice of litigation or audit and further Contractor shall make available all data University may specify with the time limits required.

32. **CONTRACTOR EMPLOYEE BACKGROUND CHECKS:** The Supplier shall, at no additional cost to the University, secure appropriate background checks on all employees to be assigned to any resulting contract. These background checks shall include criminal conviction and sex offender checks at a minimum. These background checks shall be maintained by the supplier and are subject to audit by appropriate University or state officials at any time during and for five (5) years after the contract end date. The University may withhold consent of any of Supplier's employees to be placed on a University assignment at its sole discretion. The Supplier shall immediately (same day as notification) remove any employee from University property is deemed by the University to be unfit for any reason.

The following pages include terms that are specific to Participating Public Agencies choosing to utilize the U.S. Communities Master Agreement.



U.S. COMMUNITIES™
GOVERNMENT PURCHASING ALLIANCE



COMPETITIVE SOLICITATION

FOR

EQUIPMENT RENTAL

**ON BEHALF OF NC STATE UNIVERSITY AND OTHER
GOVERNMENT AGENCIES**

**AND MADE AVAILABLE THROUGH THE U.S. COMMUNITIES
GOVERNMENT PURCHASING ALLIANCE**

RFP #63-JGD10070

OVERVIEW

1. MASTER AGREEMENT

North Carolina State University (herein "Lead Public Agency") on behalf of itself and all states, local governments, school districts, and higher education institutions in the United States of America, and other government agencies and nonprofit organizations (herein "Participating Public Agencies") is soliciting proposals from qualified suppliers to enter into a Master Agreement for a complete line of Equipment Rental (herein "Products and Services").

ALL PRODUCTS OFFERED MUST BE NEW, UNUSED, LATEST DESIGN AND TECHNOLOGY.

2. OBJECTIVES

- A. Provide a comprehensive competitively solicited Master Agreement offering Products and Services to Participating Public Agencies;
- B. Establish the Master Agreement as a Supplier's primary offering to Participating Public Agencies;
- C. Achieve cost savings for Suppliers and Participating Public Agencies through a single competitive solicitation process that eliminates the need for multiple bids or proposals;
- D. Combine the volumes of Participating Public Agencies to achieve cost effective pricing;
- E. Reduce the administrative and overhead costs of Suppliers and Participating Public Agencies through state of the art ordering and delivery systems;
- F. Provide Participating Public Agencies with environmentally responsible products and services.

3. GENERAL DEFINITION OF PRODUCTS AND/OR SERVICES

This Solicitation is to establish a nationwide master agreement for the acquisition of the following products and/or services. The category descriptive examples below are not to be considered restrictive, but rather, provide a general, non-inclusive, description of the category.

The intent is for each Supplier to submit its complete line of Equipment Rental so that Participating Public Agencies may order a wide array of products, services and solutions as appropriate for their needs. Suppliers should have a demonstrated experience in providing the Products as defined in this RFP, including but not limited to:

- A. **Equipment Rental:** The complete range of equipment rental, including but not limited to, Construction Equipment (heavy and light), Aerial Lift and Scaffold, Earth Moving, Electrical, Material Handling, Trucks (heavy and light) and any other equipment rental offered by Supplier.

B. Optional Equipment Lease or Purchase and Other Related Products and Services:

If offered by the Supplier, the complete range of equipment for lease or purchase, including but not limited to, Construction Equipment (heavy and light), Aerial Lift and Scaffold, Earth Moving, Electrical, Material Handling, Trucks (heavy and light) and any other equipment available for lease or purchase from Supplier as well as any related products and services available from Supplier.

U.S. COMMUNITIES

4. U.S. COMMUNITIES

U.S. Communities Government Purchasing Alliance (herein "U.S. Communities") assists Participating Public Agencies to reduce the cost of purchased goods through strategic sourcing that combines the volumes and the purchasing power of public agencies nationwide. This is accomplished through an award of competitively solicited contracts for high quality products and services by large and well recognized public agencies (herein "Lead Public Agencies"). The contracts provide for use by not only the respective Lead Public Agency, but also by other Participating Public Agencies.

National Sponsors

U.S. Communities is jointly sponsored by the National Institute of Governmental Purchasing (NIGP), the National Association of Counties (NACo), the National League of Cities (NLC), the Association of School Business Officials International (ASBO) and the United States Conference of Mayors (USCM) (herein "National Sponsors").

Advisory Board

The U.S. Communities Advisory Board is made up of key government purchasing officials from across the United States.

Each Advisory Board Member is expected to actively participate in product bids and selection, participate in policy direction, and share expertise and purchasing innovations.

Current U.S. Communities Advisory Board Members

North Carolina State University, NC	City of Chicago, IL
City of Los Angeles, CA	City of Houston, TX
Cobb County, GA	Los Angeles County, CA
Denver Public Schools, CO	Maricopa County, AZ
Fresno Unified School District, CA	Miami-Dade County, FL
City and County of Denver, CO	Salem-Keizer School District, OR
Emory University, GA	San Diego Unified School District, CA
Fairfax County, VA	City of Seattle, WA
Harford County Public Schools, MD	Great Valley School District, PA
City of Kansas City, MO	Auburn University, AL
Hennepin County, MN	City of San Antonio, TX
Collier County Public Schools, FL	Orange County, NY
Port of Portland, OR	

Participating Public Agencies

Today more than 57,000 public agencies utilize U.S. Communities contracts and suppliers to procure over \$1.3 Billion Dollars in products and services annually. Each month more than 400 new public agencies register to participate. The continuing rapid growth of public agency participation is fueled by the program's proven track record of providing public agencies unparalleled value.

The Supplier(s) must communicate directly with any Participating Public Agency concerning the placement of orders, issuance of the purchase order, contractual disputes, invoicing, and payment.

North Carolina State University is acting as "Contracting Agent" for the Participating Public Agencies and shall **not** be held liable for any costs, damages, expenses, fees, liabilities, etc. incurred by any other Participating Public Agency.

Each Participating Public Agency enters into a Master Intergovernmental Cooperative Purchasing Agreement (MICPA) outlining the terms and conditions that allow access to the Lead Public Agencies' Master Agreements. Under the terms of the MICPA, the procurement by the Participating Public Agency shall be construed to be in accordance with, and governed by, the laws of the state in which the Participating Public Agency resides. A copy of the MICPA is attached as Appendix B.

Estimated Volume

The estimated dollar volume of Products and Services purchased under the proposed Master Agreement is \$50 Million Dollars annually. This estimate is based on the anticipated volume of the Lead Public Agency, the U.S. Communities Advisory Board members, and current sales within the U.S. Communities program. While there is no minimum quantity of products required to be purchased under the proposed Master Agreement, North Carolina State University and the U.S. Communities Advisory Board Members are committed to utilizing the Master Agreement. The Advisory Board members shall determine if the Master Agreement is of value to their agency, and will promote the Master Agreement among other public agencies nationwide and internationally. The Advisory Board in 2012 purchased more than \$135 Million Dollars of products and services from existing U.S. Communities contracts.

Marketing Support

U. S. Communities provides marketing support for each Supplier's products through the following:

- National Sponsors as referenced above.
- State Associations of Counties, Schools and Municipal Leagues.
- Administrative and marketing personnel that directly promote the U.S. Communities Suppliers to Participating Public Agencies through public agency meetings, direct mail, national publications, annual meetings and a network of K-12, City, County, Higher Education and State Associations.

- U.S. Communities provides Suppliers government sales training, and a host of online marketing and sales management tools to effectively increase sales through U.S. Communities.

Marketplace

U.S. Communities has developed an online Marketplace, which gives Participating Public Agencies the ability to purchase from many U.S. Communities contracts directly from our website. The Marketplace makes it easier for Participating Public Agencies to access many contracts through a single login and place orders using a procurement card, credit card or purchase order. Suppliers have the ability to add their products to the Marketplace at no cost.

Multiple Awards

Multiple awards may be issued as a result of the solicitation. Multiple Awards will ensure that any ensuing Master Agreements fulfill current and future requirements of the diverse and large number of Participating Public Agencies.

Evaluation of Proposals

Proposals will be evaluated by the Lead Public Agency in accordance with, and subject to, the relevant statutes, ordinances, rules and regulations that govern its procurement practices.

U.S. Communities Advisory Board members and other Participating Public Agencies will assist the Lead Public Agency in evaluating proposals. The Supplier(s) that respond(s) affirmatively meets the requirements of this Request for Proposal and provides the best overall value will be eligible for a contract award. U.S. Communities reserves the right to make available or not make available Master Agreements awarded by a Lead Public Agency to Participating Public Agencies.

SUPPLIER QUALIFICATIONS

5. SUPPLIERS

Commitments

U.S. Communities views the relationship with an awarded Supplier as an opportunity to provide maximum benefit to both the Participating Public Agencies and to the Supplier.

The successful foundation of the partnership requires commitments from both U.S. Communities and the Supplier. U.S. Communities requires the Supplier to make the four commitments set forth below (Corporate, Pricing, Economy, Sales) to ensure that Supplier is providing the highest level of public benefit to Participating Public Agencies:

(a) Corporate Commitment.

(i) The pricing, terms and conditions of the Master Agreement shall, at all times, be Supplier's primary contractual offering of Products and Services to Public Agencies. All of Supplier's direct and indirect marketing and sales efforts to Public Agencies shall demonstrate that the Master Agreement is Supplier's primary offering and not just one of Supplier's contract options.

(ii) Supplier's sales force (including inside, direct and/or authorized dealers, distributors and representatives) shall always present the Master Agreement when marketing Products or Services to Public Agencies.

(iii) Supplier shall advise all Public Agencies that are existing customers of Supplier as to the pricing and other value offered through the Master Agreement.

(iv) Upon authorization by a Public Agency, Supplier shall transition such Public Agency to the pricing, terms and conditions of the Master Agreement.

(v) Supplier shall ensure that the U.S. Communities program and the Master Agreement are actively supported by Supplier's senior executive management.

(vi) Supplier shall provide a national/senior management level representative with the authority and responsibility to ensure that the Supplier's Commitments are maintained at all times. Supplier shall also designate a lead referral contact person who shall be responsible for receiving communications from U.S. Communities concerning new Participating Public Agency registrations and for ensuring timely follow-up by Supplier's staff to requests for contact from Participating Public Agencies. Supplier shall also provide the personnel necessary to implement and support a supplier-based internet web page dedicated to Supplier's U.S. Communities program and linked to U.S. Communities' website and shall implement and support such web page.

(vii) Supplier shall demonstrate in its procurement solicitation response and throughout the term of the Master Agreement that national/senior management fully supports the U.S. Communities program and its commitments and requirements. National/Senior management is defined as the executive(s) with companywide authority.

(viii) Where Supplier has an existing contract for Products and Services with a state, Supplier shall notify the state of the Master Agreement and transition the state to the pricing, terms and conditions of the Master Agreement upon the state's request. Regardless of whether the state decides to transition to the Master Agreement, Supplier shall primarily offer the Master Agreement to all Public Agencies located within the state.

(b) Pricing Commitment.

(i) Supplier represents to U.S. Communities that the pricing offered under the Master Agreement is the lowest overall available pricing (net to purchaser) on Products and Services that it offers to Public Agencies. Supplier's pricing shall be evaluated on either an overall project basis or the Public Agency's actual usage for more frequently purchased Products and Services.

(ii) Contracts Offering Lower Prices. If a pre-existing contract and/or a Public Agency's unique buying pattern provide one or more Public Agencies a lower price than that offered under the Master Agreement, Supplier shall match that lower pricing under the Master Agreement and inform the eligible Public Agencies that the lower pricing is available under the Master Agreement. If an eligible Public Agency requests to be transitioned to the Master Agreement, Supplier shall do so and report the Public Agency's purchases made under the Master Agreement going forward. The price match only applies to the eligible Public Agencies. Below are three examples of Supplier's obligation to match the pricing under Supplier's contracts offering lower prices.

(A) Supplier holds a state contract with lower pricing that is available to all Public Agencies within the state. Supplier would be required to match the lower state pricing under the Master Agreement and make it available to all Public Agencies within the state.

(B) Supplier holds a regional cooperative contract with lower pricing that is available only to the ten cooperative members. Supplier would be required to match the lower cooperative pricing under the Master Agreement and make it available to the ten cooperative members.

(C) Supplier holds a contract with an individual Public Agency. The Public Agency contract does not contain any cooperative language and therefore other Public Agencies are not eligible to utilize the contract. Supplier would be required to match the lower pricing under the Master Agreement and make it available only to the individual Public Agency.

(iii) Deviating Buying Patterns. Occasionally U.S. Communities and Supplier may interact with a Public Agency that has a buying pattern or terms and conditions that considerably deviate from the normal Public Agency buying pattern and terms and conditions, and causes Supplier's pricing under the Master Agreement to be higher than an alternative contract held by Supplier. This could be created by a unique end-user preference or requirements. In the event that this situation occurs, Supplier may address the issue by lowering the price under the Master Agreement on the item(s) causing the large deviation for that Public Agency. Supplier would not be required to lower the price for other Public Agencies.

(iv) Supplier's Options in Responding to a Third Party Procurement

Solicitation. While it is the objective of U.S. Communities to encourage Public Agencies to piggyback on to the Master Agreement rather than issue their own procurement solicitations, U.S. Communities recognizes that for various reasons some Public Agencies will issue their own solicitations. The following options are available to Supplier when responding to a Public Agency solicitation:

(A) Supplier may opt not to respond to the procurement solicitation. Supplier may make the Master Agreement available to the Public Agency as a comparison to its solicitation responses.

(B) Supplier may respond with the pricing, terms and conditions of the Master Agreement. If Supplier is awarded the contract, the sales would be reported as sales under the Master Agreement.

(C) If competitive conditions require pricing lower than the standard Master Agreement pricing, Supplier may submit lower pricing through the Master Agreement. If Supplier is awarded the contract, the sales would be reported as sales under the Master Agreement. Supplier would not be required to extend the lower price to other Public Agencies.

(D) Supplier may respond to the procurement solicitation with pricing that is higher (net to buyer) than the pricing offered under the Master Agreement. If awarded a contract, Supplier shall still be bound by all obligations set forth in the Administration Agreement, including, without limitation, the requirement to continue to advise the awarding Public Agency of the pricing, terms and conditions of the Master Agreement.

(E) Supplier may respond to the procurement solicitation with pricing that is higher (net to buyer) than the pricing offered under the Master Agreement and if an alternative response is permitted, Supplier may offer the pricing under the Master Agreement as an alternative for consideration.

(c) **Economy Commitment.** Supplier shall demonstrate the benefits, including the pricing advantage, of the Master Agreement over alternative options, including competitive solicitation pricing and shall proactively offer the terms and pricing under the Master Agreement to Public Agencies as a more effective alternative to the cost and time associated with such alternate bids and solicitations.

(d) **Sales Commitment.** Supplier shall market the Master Agreement through Supplier's sales force or dealer network that is properly trained, engaged and committed to offering the Master Agreement as Supplier's primary offering to Public Agencies. Supplier's sales force compensation and incentives shall be greater than or equal to the compensation and incentives earned under other contracts to Public Agencies.

(i) **Supplier Sales.** Supplier shall be responsible for proactive direct sales of Supplier's Products and Services to Public Agencies and the timely follow-up to sales leads identified by U.S. Communities. Use of product catalogs, targeted advertising, direct mail and other sales initiatives are encouraged. All of Supplier's sales materials targeted towards Public Agencies shall include the U.S. Communities logo. U.S. Communities hereby grants to Supplier, during the term of this Agreement, a non-exclusive, revocable, non-transferable, license to use the U.S. Communities name, trademark, and logo solely to perform its obligations under

this Agreement, and for no other purpose. Any goodwill, rights, or benefits derived from Supplier's use of the U.S. Communities name, trademark, or logo shall inure to the benefit of U.S. Communities. U.S. Communities shall provide Supplier with its logo and the standards to be employed in the use of the logo. During the term of the Agreement, Supplier grants to U.S. Communities an express license to reproduce and use Supplier's name and logo in connection with the advertising, marketing and promotion of the Master Agreement to Public Agencies. Supplier shall assist U.S. Communities by providing camera-ready logos and by participating in related trade shows and conferences. At a minimum, Supplier's sales initiatives shall communicate that (i) the Master Agreement was competitively solicited by the Lead Public Agency, (ii) the Master Agreement provides the best government pricing, (iii) there is no cost to Participating Public Agencies, and (iv) the Master Agreement is a non-exclusive contract.

(ii) Branding and Logo Compliance. Supplier shall be responsible for complying with the U.S. Communities branding and logo standards and guidelines. Prior to use by Supplier, all U.S. Communities related marketing material must be submitted to U.S. Communities for review and approval.

(iii) Sales Force Training. Supplier shall train its national sales force on the Master Agreement and U.S. Communities program. U.S. Communities shall be available to train regional or district managers and generally assist with the education of sales personnel.

(iv) Participating Public Agency Access. Supplier shall establish the following communication links to facilitate customer access and communication:

- (A) A dedicated U.S. Communities internet web-based homepage containing:
 - (1) U.S. Communities standard logo with Founding Co-Sponsors logos;
 - (2) Copy of original procurement solicitation;
 - (3) Copy of Master Agreement including any amendments;
 - (4) Summary of Products and Services pricing;
 - (5) Electronic link to U.S. Communities' online registration page; and
 - (6) Other promotional material as requested by U.S. Communities.
- (B) A dedicated toll-free national hotline for inquiries regarding U.S. Communities.
- (C) A dedicated email address for general inquiries in the following format: uscommunities@(name of supplier).com.

(v) Electronic Registration. Supplier shall be responsible for ensuring that each Public Agency has completed U.S. Communities' online registration process prior to processing the Public Agency's first sales order.

(vi) Supplier's Performance Review. Upon request by U.S. Communities, Supplier shall participate in a performance review meeting with U.S. Communities to evaluate Supplier's performance of the covenants set forth in this Agreement.

(vii) Supplier Content. Supplier may, from time to time, provide certain graphics, media, and other content to U.S. Communities (collectively "Supplier Content") for use on U.S. Communities websites and for general marketing and publicity purposes. Supplier hereby grants to U.S. Communities and its affiliates a non-exclusive, worldwide, perpetual, free, transferrable, license to reproduce, modify, distribute, publically perform, publically display, and use Supplier Content in connection with U.S. Communities websites and for general marketing and publicity purposes, with the right to sublicense each and every such right. Supplier warrants that: (a) Supplier is the owner of or otherwise has the unrestricted right to grant the rights in and to Supplier Content as contemplated hereunder; and (b) the use of Supplier Content and any other materials or services provided to U.S. Communities as contemplated hereunder will not violate, infringe, or misappropriate the intellectual property rights or other rights of any third party

U.S. Communities Administration Agreement

The Supplier is required to execute the U.S. Communities Administration Agreement unaltered (attached hereto as Appendix A) prior to the award of the U.S. Communities contract. The Agreement outlines the Supplier's general duties and responsibilities in implementing the U.S. Communities contract.

The executed U.S. Communities Administration Agreement is required to be submitted with the supplier's proposal without exception or alteration. Failure to do so will result in disqualification.

SUPPLIER WORKSHEET FOR NATIONAL PROGRAM CONSIDERATION

Suppliers are required to meet specific qualifications. Please respond in the spaces provided after each qualification statement below:

- A. State if pricing for all Products/Services offered will be the most competitive pricing offered by your organization to Participating Public Agencies nationally.
YES X NO
- B. Does your company have the ability to provide service to any Participating Public Agencies in the contiguous 48 states, and the ability to deliver service in Alaska and Hawaii?
YES X NO
- C. Does your company have a national sales force, dealer network or distributor with the ability to call on Participating Public Agencies in all 35 U.S. states?
YES X NO
- D. Did your company have sales greater than \$50 million last year in the United States?
YES X NO
- E. Does your company have existing capacity to provide toll-free telephone and state of the art electronic, facsimile and internet ordering and billing?
YES X NO
- F. Will your company assign a dedicated Senior Management level Account Manager to support the resulting U.S. Communities program contract?
YES X NO
- G. Does your company agree to respond to all agency referrals from U.S. Communities within 2 business days?
YES X NO
- H. Does your company maintain records of your overall Participating Public Agencies' sales that you can and will share with U.S. Communities to monitor program implementation progress?
YES X NO
- I. Will your company commit to the following program implementation schedule?
YES X NO
- J. Will the U.S. Communities program contract be your lead public offering to Participating Public Agencies?
YES X NO

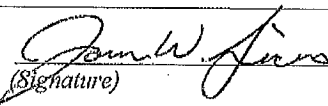
Hertz Equipment Rental Corporation

Submitted by:
James W Fiscus

(Printed Name)

Vice President

(Title)


(Signature)

11-11-13.

(Date)

New Supplier Implementation Checklist		Target Completion After Award
1. First Conference Call	Discuss expectations Establish initial contact people & roles Outline kickoff plan Establish WebEx training date	One Week
2. Second Conference Call	Review Contract Commitments	One Week
3. Executed Legal Documents	U.S. Communities Administration Agreement Lead Public Agency agreement signed	One Week
4. Supplier Login Established	Complete Supplier Set Up form Complete user account & user ID form	One Week
5. Initial Sr. Management Meeting	Implementation Process Progress U.S. Communities & Supplier Organizational Overview Supplier Manager to review and further discuss commitments	Two Weeks
6. Initial National Account Manager (NAM) & Staff Training Meetings	Discuss expectations, roles & responsibilities Introduce and review web-based tools Review process & expectations with NAM and lead referral person	Two Weeks
7. Review Top Joint Target Opportunities	Top 10 local contracts Review top U.S. Communities Participating Public Agencies (PPA)	Four Weeks
8. Program Contact Requirements	Supplier contacts communicated to U.S. Communities Staff Dedicated email Dedicated toll free number Dedicated fax number	One Week
9. Web Development	Initiate IT contact Initiate E-Commerce Conversation Begin Website construction Website final edit Product upload to U.S. Communities site	One Week One Week Two Weeks Five Weeks Five Weeks
10. Sales Training & Roll Out	Program Manager (PM) briefing - Coordinate with NAM Initial remote WebEx training for all sales - Coordinate with NAM Establish 90-day face-to-face training plan/strategy session for all sales—with NAM & PM Top 10 metro areas - Coordinate with NAM & PM	Five Weeks Three Weeks Two Weeks Four Weeks

Initiate contact with Advisory Board (AB) members	Four Weeks
11. Marketing	Six Weeks
General announcement	
1 Page Summary with Supplier contacts	
Branding of program	
Supplier handbook	
Announcement to AB and Sponsors	

SUPPLIER INFORMATION

Please respond to the following requests for information about your company:

Supplier Qualifications

1. Supplier must include a narrative of its understanding and acceptance of the Supplier Commitments.

We will address each commitment: Corporate Commitment, Pricing Commitment, Economy Commitment and Sales Commitment

Corporate Commitment

Hertz Equipment Rental Corporation's (HERC's) contract offering has been reviewed by and has the involvement of not only HERC Senior Management, but The Hertz Corporation, (our parent company's) Senior Management team. This Contract will be overseen by James Fiscus, Vice President of Global Sales, who will work directly with both management teams listed above to ensure contract compliance. The day to day management responsibilities for the contract is with our Director of National Accounts and Government Program's, Matthew Mayer. Top level sales are handled by our two Government Program Manager's Frank Calderaro and Joshua Higgins.

If awarded this contract with North Carolina State University and US Communities it will be our lead public offering to all PPA's and all State and Local Agencies, Education Institutions (Higher, Public or Private), Special Districts and Non Profits. Our entire organization is committed and focused on the continued growth and expansion of this contract with both our current and new customers.

Pricing Commitment

It is HERC's continued mission to show all Government and Non Profit customers the value in our offering. We encourage each customer to put our offering to the test by bench marking their local markets and/or comparing our offering directly to their current contract. In an effort to show savings through both our rental rates and the streamlined purchasing model provided by US Communities. HERC has developed a pricing structure that will give each customer the best possible product and service for the best possible price.

It is our belief that this transparent approach will allow us to earn our customers business. Furthermore it will allow us to assist in developing solutions that will add value and fill each and every equipment need.

Economy Commitment

Regardless of the current economic conditions, HERC understands that Government Agencies and Non Profits lean on their contracts to provide their constituents/customers various services. We are committed to honoring our offering to our fullest capability regardless of current market conditions. We have currently transitioned 50% of our current customer base to the US Communities program and have lead and will continue to lead with this offering during our sales efforts if awarded this contract.

Having a contract in place allows government agencies and non profits to create solutions. We at Hertz understand the importance of this commitment and look forward to the opportunity to continue serving those who serve.

Sales Commitment

Our Government Program Managers (GPM's) are subject matter experts and top sales individuals involved with both our largest customers and day to day interactions with our local sales force. They will also directly oversee, track, and follow up on 250 customers targeted in our "Operation Enduring Growth" Initiative outlined later in the supplier worksheet. HERC has ten Industry Assigned Account Representatives. These are sales individuals that, on a limited geography, exclusively handle government accounts or have handled a mix of government and commercial accounts.

Additionally, HERC has over 435 local Sales Representatives who are currently trained to lead with our current US Communities offering to all eligible customers. If awarded, our sales force will be educated from top to bottom, with our new offering.

As a whole, Hertz Equipment Rental Corporation and our parent company The Hertz Corporation fully understands these commitments. If awarded this contract we are prepared to meet and exceed these commitments and all other supplier expectations and will continue to provide a laser focus on the growth of this contract.

Company

1. Total number and location of sales persons employed by your company in the United States. See attached Sales Employees and Location List

2. Number and location of distribution outlets or retail locations in the United States (if Applicable). See attached Employee and Location List

3. Number and location of support centers (if applicable);

National Central Reservations Center: This group handles incoming US Communities E-Commerce and Online Marketplace Inquires. Once a lead is generated they will work directly with the local branch to assure the customer request is fulfilled.

HERC After Hours 24/7: customer support on equipment breakdown or emergency rentals after hours and weekends.

State of Florida ACS: Customer service team handling all incoming orders and inquires via our State of Florida ACS contract which was adopted thru US Communities.

LA DWP Contract Call Center: Customer service team handling all incoming orders and inquires to support the customer who is using US Communities rental contract.

Sales Administration: this compliance group is responsible for processing government contract documents such as bids, contract adoptions and renewals. The US Communities contract is a key staple in there day to day operations.

Fleet: this group works with our local operations and sales teams to assure fleet is properly positioned to meet the customer needs.

HERC OKC Financial: HERC's A/R group. Their role also includes auditing customer invoices for contract rate compliance.

4. Annual sales for 2010, 2011 and 2012 in the United States; Sales reporting should be segmented into the following categories:

Agency Name	2010	2011	2012
Cities	\$21,318,378.00	\$25,540,167.00	\$31,948,651.00
Counties	\$3,846,576.00	\$3,913,817.00	\$3,644,765.00
K-12(public/private)	\$741,508.00	\$953,365.00	\$1,082,039.00
Higher Education Public/Private	\$1,112,263.00	\$1,204,251.00	\$1,138,989.00
States	\$3,892,921.00	\$3,161,160.00	\$3,587,816.00
Other Public Sector Non Profits	\$2,502,592.00	\$3,161,160.00	\$4,157,311.00
Federal	\$12,930,059.00	\$12,243,223.00	\$11,389,893.00
Private Sector	\$1,023,455,700.00	\$1,158,622,854.00	\$1,326,250,532.00

5. Submit your current Federal Identification Number and latest Dun & Bradstreet

TIN: 13-6174127
DB: 00-556-9314
See attached D&B

6. Provide a list with contact information of your company's ten largest public agencies customers. U.S. Communities Advisory Board Members are to be excluded from the list provided. Provide a list with contact information of five public agency customers that your company has lost in the last twelve months. See Attached "Top Customer List and Lost Customer List."

Distribution:

Describe how your company proposes to distribute the Products nationwide.

Each of our 241 locations across the country is staffed with an in house dispatcher and tractor trailer drivers. This insures that when an order is placed there is a local industry expert to get the equipment needed to the proper location. Our dispatchers also have the ability to utilize outside hauling companies in their local market to ensure the equipment gets delivered by the designated time when requested by our customer. In addition, all 241 locations have access to the status of fleet nationwide to help support rentals.

2. Identify all other companies that will be involved in processing, handling or shipping the Product to the end user.

Besides our in house staff HERC utilizes local equipment hauling companies across the nation to assist us in our delivery efforts. The list of these companies can be made available upon further request.

3. State the effectiveness of the proposed distribution in providing the lowest cost to the end user.

Since HERC is a rental company it allows us to utilize a portion of our rental rates to recover some our costs incurred while transporting equipment. In turn, this allows us to pass along the savings we realize to our customer. This puts HERC in the position to provide an hourly hauling rate that is far below the standard charge provided by local and national hauling companies.

In addition, HERC utilizes both local and national hauling companies across with such frequency. It gives HERC access to lower rates provided by these outside companies when the need to use outside hauling arises. By leveraging this volume with our hauling vendors, HERC is again able to pass on the cost savings of equipment hauling to our customers that they may not currently benefit from.

4. Provide the number, size and location of your company's distribution facilities,

HERC has 241 rental locations nationwide that pool a fleet of over \$3 billion in rental equipment. Each facility typically houses an equipment rental yard, sales office, service repair shop staffed with trained mechanics, delivery drivers and over the road mechanics.

5. If applicable, describe your company's ability to do business with manufacturer/dealer/distribution organizations that are either small or MWBE businesses as defined by the Small Business Administration.

HERC has the ability to outsource several aspects of our business to SBE, MWBE, Hub zone, 8a, DVBE or MBE business depending on the requirements placed upon an individual agency. HERC has the ability to run local Good Faith Efforts upon the request of an agency to ensure local businesses are included in a specific contract. Some of the services available are (but not limited to) Rental of specified or specialty equipment, tire repairs, outside hauling, window and glass repair or outside damage repairs such body damage repairs etc.

See attached Supplier Diversity Plan for more detail.

Marketing

1. Outline your company's plan for marketing the Products to State and local government Agencies nationwide...

HERC has been in the government sector for over 40 years. Below is how we currently market our services to government customers. We continually monitor and improve our initiatives as market dictates.

National Management:

With a National Account Director and two dedicated Government Program Managers this team oversees all the operations around government business. This group manages key accounts such as US Communities, develops field training programs, maintains customer contract compliance, consults with region and upper management on the programs direction etc.... This group manages over \$55 million in annual government revenue of which over 75% of it is tied to local government business.

Dedicated Account Government Managers:

Nationally HERC has 5 dedicated Government Account Managers based in New York City, Southern California, Seattle, Chicago and Atlanta. This group handles key government accounts and generated \$10.5 million in 2012 annual US Communities revenues. Additionally HERC also has 5 Account Industry Representatives that have a mix of commercial & government accounts in their portfolio. Moving forward we will continue to monitor and grow this sales channel as opportunities arise. We are currently working to fill open account manager positions in Southern California and Washington DC.

Local Account Reps:

With 241 branches nationwide HERC has a sales force of over 435 representatives calling on local government customers. In 2012 this group generated US Communities sales with 1076 customers which resulted in \$12 million in revenue. Moving forward we will continue to build off this momentum as we understand that a key component in growing revenues thru the US Communities program is generating volume at the local level.

Tradeshows:

Annually HERC participates in tradeshows dedicated to local government business. NACO, NIGP, NAEP and FAPPO have been attended year over year. In 2013 we added NASPO to our portfolio of shows. Moving forward we will continue to participate in tradeshows that would benefit marketing and growing business thru our US Communities contract.



Publications:

Gov. Pro is a publication that HERC has advertised our US Communities contract in years past. As opportunities arise we will continue to work with this publication.

In 2013 HERC contributed to white paper which touched on emergency preparedness. The success of this publication led to a meeting forum at NIGP 2013. Moving forward HERC will continue to publish white papers as we see this as a tremendous opportunity to educate government agencies on the advantages of rental.

HERC in conjunction with the American Rental Association (ARA) put together a pamphlet educating government agencies when it's more beneficial to rent versus purchase. This is a tool our sales team currently uses in presentations and will continue as we move forward.

See Attached Newport News Case Study and Rent VS Own

HERC 360:

In January of 2013 HERC 360 was released. This is a fully scalable suite of services which provides a true end-to-end solution for renting, tracking, managing, maintaining and customizing your equipment. Customers enrolled in the US Communities program will have access to what this program offers. See pricing sheets for additions items. See attached HERC 360 Brochure

HERTZ Dedicated US Communities Web Page:

As we have done in the first term with our US Communities contract we will continue marketing our services with dedicated US Communities site at www.hertzequip.com. We will also continue to work with US Communities to market our services thru www.USCommunities.org.

National Central Reservations Center: This group handles all incoming US Communities E-Commerce and Online Marketplace Inquires. Once a lead is generated they will work directly with the local branch to assure the customer request is fulfilled

2. Explain how your company will educate its national sales force about the Master Agreement.

HERC US Communities Training Program

HERC currently has a sales and training program specifically for US Communities. This training module is broken up by various employee types which specifically educates them there role in selling the program. This is a webinar based training program. Monthly calls are set up inviting various groups of employees from sales reps to branch managers to better understand the program. See attached Sales Rep Training Module.



HERC Online US Communities Video

Developed in late 2011 this online video was developed to educate the sales force on how to log onto the US Communities website to review customer contact information and sales reports. Due to the success of this online video we will add more training modules of this type if awarded a new contract thru US Communities. A copy of our training video is added to a flash drive for review.

US Communities Program Managers Meeting Engagement:

Upon contract award HERC will work with the US Communities Program managers to develop a schedule to train every HERC employee that has an active role in selling the program. This will be conducted at live training sites and thru webinars.

Government Program Managers Live Training:

The Government Program Managers will continue to do live training when travelling to various HERC branches nationwide.

Weekly Huddles:

HERC Government Program Managers participate in branch, region and upper management huddle calls. This will be another training platform tool used to educate employees on the US Communities master agreement.

US Communities internal site:

HERC sales and management have access to US Communities sales reports and customer contact information thru a dedicated link on the Hertz Secure webpage.

Field Roll-Out Template (FROT):

This is an implementation tool is used by National Accounts when signing a new contract on a regional or national level. In 2013, HERC Government Programs used this tool to roll out State of Florida and State of Arizona via US Communities. This tool involves identifying targets by sales zone and putting action plans in place to assure the team is calling on the customers. This tool allows HERC Government Programs to have ongoing reviews with management and the field to track progress. If awarded a new contract with US Communities HERC is prepared to roll out an immediate FROT that is presented in our response to our next question.

3. Explain how your company will market and transition the Master Agreement into the primary offering to Participating Public Agencies.

Thus far HERC has transitioned 50% of its eligible government revenue to the US Communities program. HERC has also signed 1900 plus customers into the program. In 2012 58% of the customer signed posted sales.

Going forward our goal is to improve on these metrics. One key initiative is the immediate implementation of a FROT called **"Operation Enduring Growth" (OEG)**

OEG will strategically target 250 customers. This initiative will also employ a leadership and commitment role from our sales and operations senior team. Their goal will insure that all key stakeholders under their leadership will play an active role to target and grow this operation. We will also work with the US Communities Program managers to gain there assistance and knowledge as we work thru the OEG customer target list.

OEG will also be tracked and results will be reported back to US Communities and HERC upper management.

Please see attached "OEG"

4. Explain how your company plans to market the Master Agreement to existing government customers and transition these customers to the Master Agreement. Please provide the amount of purchases of existing public agency clients that your company will transition to the U.S. Communities contract for the initial three years of the contract in the following format within your proposal.

- a. \$1,800,000.00 will be transitioned in year one.
- b. \$2,500,000.00 will be transitioned in year two.
- c. \$3,000,000.00 will be transitioned in year three.

In calendar year 2012 HERC achieved \$22.5 million in US Communities sales. In our portfolio we identified that \$45.5 million is US Communities eligible revenue which shows that we have thus far transitioned close to 50% into the program. HERC has also introduced new customers to the program with agencies such as Los Angeles Department of Water and Power and Port Authority of New York and New Jersey. By year three (2017) HERC's goal is to have 65% of its eligible revenue transitioned into the US Communities program.



5. Please submit the resume of the person your company proposes to serve as the National Accounts Manager. Also provide the resume for each person that will be dedicated full time to U.S. Communities account management along with key executive personnel that will be supporting the program. See Attached Resumes

Products, Services and Solutions

1. Provide a description of the Equipment Rental Products and Services to be provided by the major product category set forth in this RFP. The primary objective is for each Supplier to provide its complete product, service and solutions offerings so that Participating Public Agencies may order a range of product as appropriate for their needs.

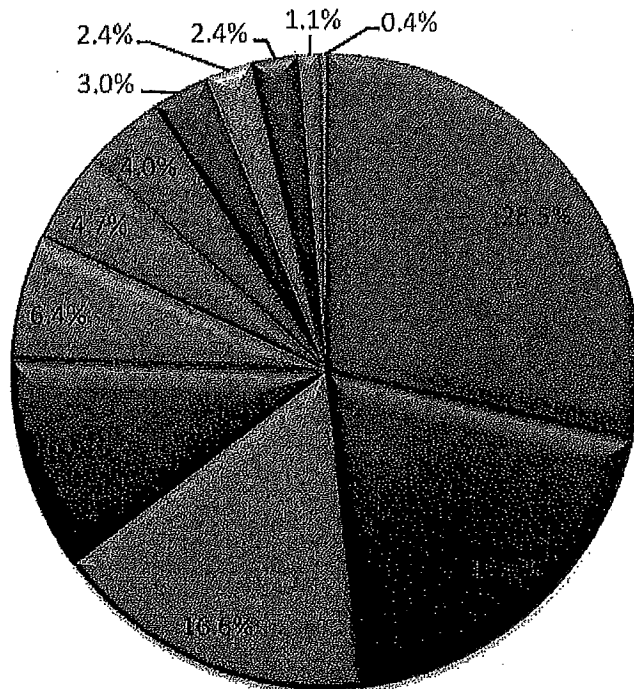
HERC SERVICES:

- Short and Long Term Rentals
- Customized Rental Programs
- Equipment Delivery and Pick Up
- 24/7 Emergency Service
- On-Line ESP Programs with reporting
- New and Used Equipment for Sale
- Small Tools and Supplies for Sale
- Rent to Own Program Purchase options
- Service Pump and Compressor
- Aerial Services
- Government Services
- Plant Services
- Power Generation Services
- Trench Shoring
- General Rental
- Safety Training Programs
- Leasing thru Donlen
- Equipment Consultation and Set Up Services
- Telematics
- Equipment Financing (Thru Third Party)



Diverse Fleet Mix

- Aerial Lifts
 - Scissor lifts, electric/rough terrain
 - Articulating boom lifts, electric
 - Telescopic boom lifts
 - Personnel lifts, manual/self-propelled
 - Bucket trucks
- Air Compressors and Tools
 - Air compressors
 - Pavement breakers
 - Chipping hammers
 - Rock drills
 - Tampers
 - General air tools
- Compaction
 - Rammers
 - Plate compactors
 - Walk-behind rollers
 - Drum rollers, single/double
- Concrete & Masonry
 - Concrete & mortar mixers
 - Concrete trowels
 - Concrete saws
 - Cut-off saws
 - Concrete power buggies
 - Concrete vibrators
 - Demolition hammers
 - Hammer drills
 - Surface grinders
 - Core drills
- Earthmoving
 - Landscape loaders
 - Mini excavators
 - Skid steer loaders/attachments
 - Compact track loaders
 - Track loaders
 - Trenchers
- Backhoes
- Dozers
- Excavators
- Wheel loaders
- Electrical
 - Arrow board
 - Message boards
 - 2.5-6.0 kW generators
 - 15-60 kW generators
 - 62-275 kW generators
 - 62-275 kW generators
 - Light towers
 - Power tools
- General Equipment
 - Space heaters
 - Ground heaters
 - Pressure washers
 - Utility vehicles
 - Welders
 - General tool & supplies
- Material Handling
 - Construction forklifts
 - High reach forklifts
 - Industrial forklifts
 - Carry deck cranes
 - Truck cranes
- Pumps
 - Centrifugal/diaphragm/submersible/trash
- Trucks & Trailers
 - Articulating/box/flatbed dumps
 - Stakebody/water/flatbed trucks
 - Equipment trailers
 - Cargo/box trailers
 - Water trailers



- AERIAL EQUIPMENT
- EARTH MOVING EQUIPMENT
- MATERIAL HANDLING EQUIPMENT
- TRUCK EQUIPMENT
- ELECTRICAL EQUIPMENT
- GENERAL EQUIPMENT
- AIR COMPRESSORS
- CRANES
- PUMP EQUIPMENT
- COMPACTION EQUIPMENT
- BUNGALOWS
- CONCRETE EQUIPMENT

Fleet Pooling

- Allowing our entire fleet available to every Hertz branch. Each branch can draw upon the neighboring branch, region, or division-wide fleet pool to satisfy clients' needs.
- Neighboring branches or regions can view inventories and existing reservations, improving equipment forecasting and equipment availability.
- All Hertz branches are fully stocked, manned, and operationally equipped for full service functions. All branches have outfitted service vehicles for on-location repairs.
- Hertz is an authorized National Account of all our equipment suppliers, which expedites parts and supply ordering.



Plant Services (Government Owned and Operated Power, Water & Utility)

Support of Industrial Clients

- Refinery
- Water Treatment
- Manufacturing
- Chemical
- Power Plants
-

Industrial Specific Applications

- Turnaround/Shutdown environments
- Specialized tools
- On-site labor, tool and equipment support
- Higher quality equipment standards
 - Safety
 - Operational

Some of the manufacturers who are represented in our rental fleet are as follows:

International, JLG, Genie, Toyota, Ingersoll Rand, John Deere, Multi-Quip, Wacker, Toyota, Case, Gradall, Takeuchi, Lull, Kobelco, Bobcat, Miller, Sullair, CAT, Volvo, Skyjack, etc.

2. Provide a description of any optional Equipment Lease or Purchase of Products and Services to be provided by the major product category set forth in this RFP, including any related products and services offered by Supplier. Describe your capabilities on a nationwide basis.

Through Hertz Global Holdings owning Donlen Corporation, North America's fastest growing fleet management company for the past 5 years, we are extending a leasing and fleet management solution as part of the US Communities ancillary service proposer agreement. Through Donlen your participants can contract for leasing, telematics, acquisitions, licensing, fuel, maintenance management, remarketing, etc. Each of these contracts will stand on their own, and be negotiated individually based on credit, fleet size, services penetration, and regulatory requirements, and we are committed to offering the best alternative to drive down companies total cost of ownership for their fleet needs.

Website - <http://www.donlen.com>

Please see attached Donlen Overview.





Pricing for purchase of new or used equipment

HERC can be your provider for both new and used equipment sales along with financing.

Used Equipment Sales

Used equipment sales are a great option for customers looking to purchase a piece of equipment, but would prefer to not pay for a new piece of equipment. Through HERC our customers benefit from a vast, nationwide used equipment inventory. At almost any time, if a customer is looking for a used piece of equipment and it's carried by HERC, a quote can be generated.

From HERC, customers will be buying equipment that has been maintained by HERC's trained and certified technicians at or above manufacturer's specifications. The equipment we have for sale is also from the most recognized brands, such as Doosan Portable Power, John Deere, Case, Genie, JLG, Magnum, and Ford.

As part of our offering to NC State University and Participating Public Agencies, HERC will provide the following discount on used equipment purchases:

10% off HERC Internet Listed Price

Please see attached HERC Used Equipment Overview

New Equipment Sales

HERC is an authorized dealer for many major equipment manufacturers, including Doosan Portable Power, Genie Industries, JLG Industries, MQ Power, and Wacker Corporation. For new equipment sales, purchases are supported by manufacturer's warranties and can be maintained by HERC's trained and certified technicians.

As an authorized dealer, HERC is able to provide the following minimum discounts to NC State University and Participating Public Agencies for new equipment purchases:



Manufactures	Equipment Type	US Comm. % off List
Genie	Self-Propelled	31.25%
Genie	Aluminum and Trailer Mounted	11.00%
Doosan Portable Power	All Equipment	5.00%
Magnum	All Equipment	30.00%
Wacker	See Exceptions	23.00%
Wacker	Surface Heat & Heaters	8.00%
Wacker	Dehumidification	5.00%
MQ Power	All Equipment	26.00%
JLG - Booms	Electric Booms (E300, E450, & Toucan Series)	26.90%
JLG - Booms	Electric Booms E400 Series	26.40%
JLG - Booms	400 Series (400S & 460SJ)	25.90%
JLG - Booms	450 Series (450A and 450AJ) & 340 AJ	26.40%
JLG - Booms	X390AJ, X550AJ, X700AJ	19.60%
JLG - Booms	E/M 600J / JP Series	26.70%
JLG - Booms	600S Series (600S, 600SJ, 660SJ0	26.30%
JLG - Booms	600A Series (600A & 600AJ	26.70%
JLG - Booms	600SC Series (600SC & 600SJC)	27.40%
JLG - Booms	800A Series and 740AJ (800A & 800AJ)	26.50%
JLG - Booms	800S Series (800S & 800SJ)	26.70%
JLG - Booms	1200SJP	28.80%
JLG - Booms	1250AJP	27.20%
JLG - Booms	1350SJP	25.70%
JLG - Booms	1500SJ	27.10%
JLG - Scissors	1230ES	26.40%
JLG - Scissors	1930ES	25.90%
JLG - Scissors	2030ES, 2630ES, 2646ES, 3246ES	27.40%
JLG - Scissors	LE Series (3369 and 4069)	27.40%
JLG - Scissors	260MRT Series	27.90%
JLG - Scissors	3394 & 4394RT	27.90%
JLG - VMP	AM Series	19.90%
JLG - VMP	MVL Series	19.90%
JLG - VMP	JLG Triple L Trailers	7.50%

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JLG - Trailer Mount	T350 & T500J	25.50%
JLG - Terrain Material Handlers	JLG (includes previous Gradall models)	24.10%
JLG - Terrain Material Handlers	SkyTrak	24.40%
JLG - Terrain Material Handlers	Lull	18.00%

Discounts are good for one year. After one year, discounts will be reviewed and any proposed changes will be forwarded to NC State for approval.

Equipment Financing

HERC through a partnership with Wasco Capital Services, LLC is able to offer 36 month financing for new and used equipment. These rates should be considered based rates, with final rates and fees to be confirmed at time of final credit approval.

Please see HERC-Ready -Finance Attachment

Municipal Financing Rate		
Equipment Cost	36 - Month Factor	Monthly Cost for \$100K Unit
\$20,000 - \$100,000	.0321	\$3210.00
Non-Profit Financing Rate		
Equipment Cost	36 - Month Factor	Monthly Cost for \$100K Unit
\$20,000 - \$100,000	.0328	\$3280.00

All financing for equipment sales over \$100,000 will be quoted case by case.

Rates subject to change. All quotes are pending credit and asset approval.

US Communities Administration Fee will be paid off equipment purchase, not financing.

3. State your normal delivery time (in days) and any options for expediting delivery.

HERC can respond to rental orders immediately if equipment is in stock, serviced and drivers are available. Typical requested lead time is 48 hours from time of order. In the event of an emergency rental outside normal business hours the local staff will work directly with the customer to expedite delivery.

4. State backorder policy. Do you fill or kill order and require Participating Public Agency to reorder if item is backordered?

If a piece of equipment is ordered that is not currently at the location filling said order, HERC has the ability to search the over \$3 billion in fleet spread across the 241 locations to fill any and all of our customers equipment needs.

HERC Also has the ability to rent the equipment from another vendor locally and then provide that equipment to our customer. See additional charges for details on the cost associated with this "Re Rent" service in the pricing section.

HERC will exhausts all of the above options to get the equipment needs of our customers met. We strive to fill every order.

5. State restocking fees and procedures for returning products.

HERC does not charge any restocking fees. However, if HERC incurs any costs moving equipment or delivering a piece of equipment which is canceled on site. HERC will recover any and all transportation costs associated with the cancelation of an order. See additional charges for details on HERC's transportation costs in the pricing section.

6. Describe any special programs that your company offers that will improve customers' ability to access Products, on-time delivery or other innovative strategies.

The Participating Public Agencies(PPA) currently have access to a dedicated toll free number connecting to our US Communities sales and central reservations team. This allows customers to place orders(phone, online, email) and receive answers to contract related answers such as pricing and terms.

Customers currently have access to equipment inventory and pricing at the US Communities E-Market Place site. This site is directly managed by our central reservations group.

A toll free fax number is also provided US Communities customer for order placement and any other information transmission.

Centralized Ordering Insures:

US Communities Contact Knowledge: personnel familiar with the US Communities contract consistent rental billing and terms.

Standardized Process: Central reservations insures required information is obtained during the rental request to correctly fulfill equipment delivery requirements and reduce billing errors. PO#, job location, supervisor name, authorization etc....

7. Describe the capacity of your company to broaden the scope of the contract and keep the product offerings current and ensure that latest products, standards and technology.

One of the benefits of renting equipment from HERC, is knowing that you will have access to the newest fleet in the industry. Our current fleet age 41 months old. This insures that all the latest technology on the equipment will be available to our customers on an ongoing basis.

Quality

1. Describe your company's quality control processes.

HERC has a number of standard operating processes to insure quality. They include:

Purchase equipment from manufacturers with an established reputation for quality and service.

All equipment is inspected before it is placed in HERC's fleet

Operations implementing standardized pre-rental equipment service and documented mutual inspection with our customers.

A safety damage sheet is completed upon delivery/return of a piece of equipment; this helps to ensure that the equipment is in good condition

Product support program includes: recalls, updates and reviews of fleet up for deletion

HERC has recently added an automated customer survey program in order to obtain consistent and relevant customer feedback. The survey is referred to as the NPS Program, which stands for Net Promoter Score. Customers are asked to complete a short survey about their rental experience. Some of the subjects covered are: (Overall Rental Experience, Would you Recommend Hertz, Equipment Availability/Condition, Delivery and Helpfulness of Personnel).

Dedicated back office and administrative departments

Customer service through Oklahoma A/R Department, and Contract compliance

HERC also has the following programs that ensure quality:

The HERC Improvement Process (HIP) department is staffed with LEAN and Six Sigma experts within in each region who manage projects to drive cost reduction and improved quality. Region staff and location managers are provided ongoing training in Lean & Six Sigma methodologies through Yellow Belt & Green Belt programs. Kaizen events (rapid improvement workshops) and 8D workshops (root cause analysis) are performed throughout the organization to continuously improve customer experience and maintain our objective of highest quality / low cost provider.

Project Lighthouse is a holistic approach to process transformation involving operations, management/control tower, and employee mindsets/capabilities. This project (begun in Oklahoma City 9-09) is redesigning a standardized playbook for effectiveness in our equipment rental operations. Key areas of focus are billing accuracy, on time delivery, equipment availability, and overall customer experience.

Managers are held to standards through our PMED - Performance management system.

Hoshin Kanri is the strategic planning method used to align and track progress on these and other objectives through the division, regions, and branch locations.

Six Sigma is a methodology used to enhance the quality of our products and services. This management tool utilizes a set of statistical measures to identify improvement opportunities and methodically search for the underlying cause of a problem. Once a cause is identified, steps are taken to eliminate 'defects' (defined as anything outside of customer specifications). In short, the objective is to optimize the process.

Six Sigma promotes a data-driven approach to problem solving, emphasizing the importance of making decisions based on factual information, rather than intuition.

Describes quantitatively how a process is performing and identifies where it can be improved through use of the DMAIC process (Define, Measure, Analyze, Improve, and Control)

Working through this disciplined process opens management's eyes to what is actually happening, and identifies specific changes that can be made to improve customer satisfaction and profitability.

Finally to promote customer satisfaction and high quality standards, HERC uses various service techniques.

All orders will be placed with and received by HERC's Central Reservations group. Our Central Reservations group reviews all orders and confirms all information with our customers prior to equipment delivery

Central Reservations also follow up with the service HERC location prior to delivery to confirm all equipment order variables – equipment type needed, quantity, delivery address, customer points of contact, and required delivery time.

In addition, our eSP system will help deliver it on time and will record the delivered time. Checks are in place from the coordinator to the driver to make sure the correct equipment and correct quantity is provided to our customers

2. Describe your problem escalation process.

All HERC employees are trained to insure customer problems are escalated to the proper departments. Below are the most common departments that would work thru customer problems.

Equipment Service Related Issue:

Each Hertz branch is staffed with an assigned service manager, in house mechanics and over the road mechanics. The service manager reviews the customer request and authorizes the suitable response. If the service can be accomplished in the field a road truck is dispatched to handle the response. If the request requires additional resources the equipment would be replaced and sent back to our in house shop group

HERC is experienced in servicing customers who are very sensitive to equipment downtime. We understand equipment failure can be a costly burden for the customer and we maintain 24/7 staff to expedite service needs

HERC OKC Financial:

This back office support group manages HERC's A/R. Their roles also involve auditing customer invoices for contract rate compliance. In doing so billing disputes may arise in which this group will work with the customer and local branch to rectify.

ON LINE AT HERTZEQUIP.COM:

Customers can contact HERC online to share feedback on problems they may had during their rental experience. Once the problem is identified it is escalated to the proper department to be rectified.

Central Reservations:

This group has an active role in managing HERC's top line customers. Customer interaction is done over the phone and online. When a problem does arise this group has procedures in place to escalate to the proper department.

Branch Office:

At the branch level, managers, sales representative, account managers and coordinators are the first line of customer interaction face to face and over the phone. When problem does occur this group have procedures in place to escalate to the proper department.

3. How are customer complaints measured and categorized? What processes are in place to know that a problem has been resolved?

HERC service level of performance is measured using the Net Promoter Score methodology. Locations are measured using various internally identified key performance indicators. These KPI's include ratings on four primary components of our transaction – Overall Rental Experience, Equipment Availability & Condition, Delivery, and Personnel Evaluation. These components are tracked and analyzed on a weekly basis to identify trends. Once identified, action items are developed and resolutions enacted. Action items are then recorded and shared throughout the organization and recorded as a "Best Practice".

4. Describe and provide any product or service warranties.

Rental:

HERC's implementation of a maintenance program for all equipment includes indicating the type of maintenance required for each piece of equipment and the frequency in accordance with the manufacturer's recommendations. Each piece of equipment is given an "inspection sticker".

- HERC's automated service schedule prompts HERC to maintenance the equipment every 90 days, 6000 miles or 200 hours of service, whichever comes first.
- This service is provided on site and is completed in approximately one hour.

Tracking:

Preventive Maintenance Inspection Form: completed by Hertz mechanic each time maintenance is performed.

Safety Damage Ticket: completed upon delivery/return of equipment with a copy given to the customer and one kept by HERC.

CLIENTS Responsibility while Equipment on Rent:

"A" Service (Daily/Weekly) - Generally performed after 8-10 hours of operation. Service consists of checking fluid levels, lubrication, and visual inspection to ensure proper operation. This service is performed by our clients while on rent, and must be performed by HERC maintenance personnel when equipment is returned.

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"B" Service (Quarterly) - Performed every 90 days, 200 hours or 6000 miles. Service consists of inspecting safety related equipment, fluids, changing engine oil and filters, tuning engine and performing an operational check while under load. Hydraulic oil is cleaned, filters replaced, pressure flow checks performed and disassembly of some parts.

In the event of operator negligence or damage to the unit, HERC will repair the equipment and charge our clients.

TIRE SERVICES

Tire repairs or replacement, outside of normal wear and tear, will be charged to our clients.

Replacement

Part of HERC pre/post rental inspection includes tire inspection. If abnormal/excessive tire wear, cuts or slashes exist, tires will be replaced.

Over-The Road Vehicles

or

- As mandated by the state (hours of use, miles, % of tread wear)
- Insufficient thread depth, cuts, slashes or abnormalities

Equipment Sales:

New equipment sales would be guided by the manufacturer's warranty

Used Equipment Sale will follow state consumer laws.

Please See Attached Equipment Damage Ticket Safety Tag and 13 point inspection



Administration

1. Describe your company's capacity to employ EDI, telephone, ecommerce, with a specific proposal for processing orders under the Master Agreement. State which forms of ordering allow the use of a procurement card and the accepted banking (credit card) affiliation.

Below are the ordering methods that are currently offered to customers enrolled in the US Communities program. Moving forward will continue with these same ordering processes. As market dictates we can look to modify or add onto these programs.

National Central Reservations Center: This group handles all incoming US Communities E-Commerce and Online Marketplace Inquires. Once a lead is generated they will work directly with the local branch to assure the customer request is fulfilled.

Dedicated US Communities Phone Line: Dialing 1-866-211-9883 will connect you to your Government Programs manager who will assist customers on any questions you may have in regards to our contract offering.

Dedicated US Communities Email: writing to USCommunities@hertz.com will assist customers on any questions they may have in regards to our contract offering,

Payment: Credit and Procurement cards are accepted with any transaction type. HERC also accepts PO's pending credit approval with select customer types.

The Hertz e-SERVICES Program™ (e-SP™) is a complete web-based platform designed around two key principles: (1) Ease of use and (2) Personalization

e-SP™ allow customers to create a personalized web experience to improve management of their Hertz Equipment Rental account. Customers can create a personal profile which is saved and stored throughout the application for rental, sales and reporting operations. Profiles can be reviewed and modified at any time.

Account Administration

e-SP™ provides Administrators the authority to grant user rights for internal employees. Administrators can invite users to their account, set up access to specific accounts, grant unique user rights and set privileges to view individual reports. They can also control access to the account from a search function which allows Administrators to modify and delete individual rights, accounts and report access for their members.



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An e-SP™ account can be personalized for each member. Once logged in all equipment categories that are specific to a customer's contract appear directly on the Homepage with options to 'Rent' or 'Buy'. The program allows members to create a customized profile and save preferences for the equipment they rent most often, as well as for jobsites they typically rent from, to help expedite future reservation requests. Simplified equipment ordering based on Preferences or On-line Order History can be done through the Quick Res option as well. Since the equipment options and rental rates displayed within your account are specific to your contract, you can obtain total estimated rental charges for the development of cost estimates, bid preparations, and ordering. We also give users the opportunity to review past and present rental reservation requests, and pending requests of those members with whom the Administrator has set up to require approval.

On-line Reporting Functionality/Equipment Management

e-SP™ allows customers to manage their Hertz Equipment Rental account on-line by: Viewing account activity; Researching financial and operational information; Creating reservation requests; Releasing equipment and/or extending contracts on-line; Scheduling automated reports; and much more.

With a real-time customer reporting system we give customers the ability to view/print reports through a secure Internet connection available online 24/7.

Key Features:

- Reports available for *download* in ".csv" format. Easy transfer into MS Excel, Access, etc. for custom reporting and capture of historical rental data.
- *Release or Extend Rentals* on-line without having to contact your servicing location.
- *Automatic Email Notification* of all Overdue Rental Contracts in which users can 'Extend' their contract or 'Release' equipment directly from an email.
- *Schedule Automatic Reports* via email based on a set frequency and duration you wish to receive them.
- *Roll-up* information for multiple accounts into one report to be sent via email based on user's selected schedule. This allows users to select multiple or all accounts to compile into one report and view information based on the entire contract if so desired.
- *On-line Credit Card Payment* provides members the convenience of paying invoices on-line via credit card.
- *Advanced Downloading Capabilities* affords members the option to download a customized report based on the selection fields offered in the summary and detailed reports.

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Fleet Management

Hertz Equipment's e-SP™ Fleet Tracker is a value add to the Equipment Management program offered through our website. Available to accounts that meet certain criteria, the e-SP™ Fleet Tracker provides information on the equipment you have on rent from Hertz, as well as your owned fleet and the fleet that you have on rent from other providers! It's a complete solution to the many challenges customers have in coordinating equipment from various sources as well as their owned fleet and is available to help manage overall fleet needs. Reporting is similar to our detailed Equipment Management system with all the same features and customization. It's a seamless way to manage all your fleet.

e-SP™ Fleet Tracker with GPS capability is an even higher level of Fleet Management. Available by request for Hertz' fleet as well as customer owned units it allows customers to track equipment and usage information. It's the ultimate solution for customers looking to manage the movement of fleet across one or more job locations.

SAP & EDI

The Hertz Equipment e-SP™ is also SAP & EDI compatible. Both offer an even more advanced means to streamline and automate the equipment rental process. Once established, a system to system communication channel is set up to transmit all of your rental transactions and related documentation. It enables those companies with advanced IT capabilities another level of efficiency.

2. Describe your company's internal management system for processing orders from point of customer contact through delivery and billing. Please state if you use a single system or platform for all phases of ordering, processing, delivery and billing.

HERC utilizes Rentalman which is a single point computer counter rental system throughout our branch network. This assures consistency in our rates and billing. Guiding documents during the entire customer rental process are generated thru Rentalman. They are as follows:

Quote: field rep quotes a US Communities customer on a piece of equipment. This quote is stored in the customer Rentalman account for future use if awarded an order.

Reservation: customer accepts a quote and wants to move forward with the rental set for a specific date.

Rental Agreement: Equipment is delivered and the customer signs the contract accepting the equipment. During this phase the customer also signs off on an Equipment/Safety Damage sheet which lists the condition of the equipment during inspection. HERC will begin rental charges at time of delivery or per an arrangement made with the customer.

Pick Up Ticket: Customer calls equipment off rent and a pick up ticket is generated. Upon pick up the equipment/safety damage ticket is also included to inspect the machine upon return to Hertz. Copies of the pick up and equipment/safety sheet are provided to the customer.





Invoice: after equipment is picked up the bill is closed out which generates an official invoice. In this phase the invoice processing can be done via

Credit card payment

Third Party with systems such as Ariba, Sci Quest etc...

Paper less(email billing)

Summary Billing if customers have large rental revenue projects producing multiple invoices

Bill Sent by Mail

See sample Quote Reservation Rental Pick up Ticket -

3. Describe your company's ecommerce capabilities, including details about your ability to create punch out sites and accept orders electronically (cXML, OCI, etc.). Please detail where you have integrated with a public agency's ERP (PeopleSoft, Lawson, Oracle, SAP, etc.) system in the past and include some details about the resources you have in place to support these integrations. List, by ERP provider, the following information: name of public agency, ERP system used, "go live" date, net sales per calendar year since "go live", and percentage of agency sales being processed through this connection.

HERC's e-marketing group continually works on improving our ecommerce capabilities. Over the years we have come up with customized ordering process solutions to work within the scope of our business structure and which would also meet our customer requirements. As market dictates we continually work to innovate and improve our capabilities to support the customer base utilizing this service.

During the initial set up and roll out HERC's ecommerce marketing department plays an active role working alongside the government agency.

HERC's Central Reservations group plays a key role in accepting and processing orders thru this sales channel. They will work with local branches to assure orders are executed based on the ordering instructions.

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e-SP™ allows customers to manage their Hertz Equipment Rental account on-line by: Viewing account activity; Researching financial and operational information; Creating reservation requests; Releasing equipment and/or extending contracts on-line; Scheduling automated reports; and much more.

Listed below are key government contracts set up thru an ecommerce ordering portal.

ERP Provider	Public Agency	Go Live Date	Sales	% of sales
Ariba	Amtrak	Feb-08	\$1.4 million	80%
Sci Quest	*City of Raleigh	Nov-12	\$8,600	100%
GSA STR	GSA	Jul-12	\$110,000	100%
Oracle Business Suite	*City of Saint Petersburg	Sep-13	sales yet to post	100%
Equal Level	*US Communities Marketplace	Apr-11	\$491.00	100%

4. Describe your company's implementation and success with existing multi-state Cooperative purchasing programs, if any, and provide the entity's name(s), contact person(s) and contact information.

On April 1 2009 HERC made a corporate commitment that US Communities would be our only multi-state local government cooperative. That statement still stands true today and will continue if awarded a new US Communities term contract.

We are proud to say that since the start of our partnership with US Communities we have accomplished a great deal such as:

1900 plus customers signed into the program

\$63.8 million dollars in total sales (thru Sept 2013)

Creation of a streamlined local government training and sales program

Infusion of new HERC customers enrolled into the US Communities program

HERC's commitment to the program feels that our best days are still ahead of us. We will continue to work and create innovative ways in selling the equipment rental solution to US Communities membership consortium.



5. Describe the capacity of your company to report monthly sales under the Master Agreement by Participating Public Agency within each U.S. state.

HERC currently reports monthly thru the US Communities contract. We utilize Rentalman which is a single computer counter rental system throughout our branch network. This system allows us to pull sales out of all 50 states and also assures consistency in our rates, billing and reporting back to US Communities.

6. Describe the capacity of your company to provide management reports, i.e. commodity histories, procurement card histories, green spend, etc. for each Participating Public Agency.

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On-line Reporting Functionality/Equipment Management

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SAP & EDI

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7. Please provide any suggested improvements and alternatives for doing business with your company that will make this arrangement more cost effective for your company and Participating Public Agencies.

HERC has been in the rental business since 1965. Over the years we have developed a large customer base that has been loyal to the products and services we offer. This was done by listening to the voice of the customers and developing partnership programs meeting their operational expectations. Some of the cost effective partnership solutions developed are as follows:

ESP:™ allows customers to manage their Hertz Equipment Rental account on-line. We have touched on this technology throughout the course of this response. So another way of looking at this is thru the voice of the customer. Attached is a customer testimonial on how this service saves them money when renting equipment. Please see attached eSP Customer Testimonial

HERC 360: Introduced in January of 2013 this is a fully scalable suite of services provides a true end-to-end solution to all your equipment needs. As a true partner HERC has the capability to provide reporting (ESP), asset management, fleet planning/consultation and telematics(asset locator) under one umbrella. Customers enrolled in the US Communities program will have access to the benefits this program offers. A brochure of HERC 360 is provided in our offer. The pricing terms provide applicable fees.

HERC 30 Day Billing Advantage: The equipment rental industry standard is a 28 day monthly billing cycle. Our proposal extends this to a 30 billing cycle for PPA's. This will provide all PPA's a cost savings for all rentals over 28 days. Here's an example to better illustrate:

60 FT MANLIFT RENTS FOR \$285 Day \$795 Week and \$2150 Month.

The customer requests the unit to be delivered April 1 and picked up April 30

On US Communities the rental cost would be \$2150 or what is equal to the monthly rate

On a 28 day billing cycle the rental cost would be \$2150 for the first 28 days and \$570(\$285 x 2 days) for the two additional days which equals \$2720

On a 28 day billing cycle the customer is paying \$570 more for the same amount of time of rental as the US Communities contract.





Emergency Standby Rental Discounts: If you contingency plan ahead of time and commit to the term duration HERC is providing rental discounts for Pump and Power products. The pricing terms section provide discounts and terms for the stand by program.

Rental Car Discounts: Customer contracted by HERC can also receive special discounts thru our rental car division.

Equipment Rental Seminars: To educate customers on the benefits of rental we are open to having monthly seminars. We can also work to record these sessions to promote on the HERC US Communities micro-site.

Financial Statements

The Supplier shall include an audited income statement and balance sheet from the two most recent reporting periods in its proposal. See attached Q1 and Q2 Balance Sheets.

National Staffing Plan

A staffing plan is required which describes the Supplier's proposed staff distribution to implement and manage this contract throughout the term of the contract. The staffing plan should indicate a chart that partitions the time commitment of each professional staff member across the proposed tasks and a timeline of each member's involvement throughout the contract. It is mandatory that this section identify the key personnel who are to be engaged in this contract, their relationship to the contracting organization, and amount of time to be devoted to the contract.

Please see attached Org Chart

Environmental

1. Provide a brief description of any company environmental initiatives, including your company's environmental strategy, your investment in being an environmentally preferable product leader, and any resources dedicated to your environmental strategy.

Please see attached "Green Initiatives at the Hertz Corporation and HERC Tier 4" pamphlet.

2. Describe your company's process for defining green products or sustainable processes.

Please see attached "Sustainability Program" pamphlet



3. What percentage of your offering is environmentally preferable and what are your plans to improve this offering?

All applicable Hertz equipment utilizes low-emission diesel engines, which reduce air-pollution emissions (particulate matter and NOx) by 90% vs. older models. 70% of our 2012 and newer earthmoving equipment is powered by low-emission engines. We will continue to purchase and refurbish equipment with the greatest emission-reduction controls.

Additionally, all appropriate equipment is fitted with automatic shutoff controls to minimize unnecessary idling. Hertz has a zero-tolerance idling policy for company vehicles, which further reduces fuel consumption and emissions production.

Renting equipment vs. purchasing can provide environmental sustainability benefits for large corporate construction projects, DIY home improvement undertakings and everything in between

- Renting equipment vs. purchasing can provide environmental sustainability benefits for large corporate construction
- Renting allows for "right-sizing" the equipment to the job vs. overusing large pieces for smaller jobs, thus saving on fuel, energy and repair costs
- Renting equipment that is rarely used saves natural resources required for equipment production
- Rental equipment is regularly maintained, which extends the life and productivity of the equipment

In partnership with the American Rental Association HERC published a white paper on the "Rental VS. Ownership" model to the US Communities consortium in 2011. This tool provides customers real time information on when it's more beneficial to rent versus purchase or vice versa. This initiative is also reinforced when HERC participates in US Communities sponsored summits nationwide. A brochure of the ARA "Rent Vs. Own" is provided in our offer.

Hertz also has a website dedicated to our environmental initiatives. Please go to <http://www.hertzlivingjourney.com/smart-mobility/hertz-equipment-rental>

Additional Information:

Please use this opportunity to describe any/all other features, advantages and benefits of your organization that you feel will provide additional value and benefit to a Participating Public Agency.

EquipmentPoint

EquipmentPoint (EP) was designed to give our customers 24/7 unlimited access to their rental and owned fleet. EP integrates OEM and after-market Telematics solutions which can quickly and easily be installed in every asset.



Integration through HERC back-end applications allows for real-time monitoring of the fleet including:

- Location
- Movement of assets (Geofence and Motion Sensor)
- Diagnostic Trouble Codes (DTC) alerts
- Fuel level/usage
- Battery level

Through the use of EquipmentPoint, customer benefits include:

- Utilization monitoring and reporting
- Reduced security and liability concerns
- Increased customer service levels while reducing costs
- Reduced fleet downtime

EquipmentPoint hardware was co-designed by HERC and the Morey Corporation to exceed today's ever changing fleet requirement. All the units are built in the USA!

Hardware platforms MC1 and MC3:

- Certified Intrinsically Safe
- Certified SAE J1455 and IP67
- Global AT&T wireless coverage
- Accelerometer for monitoring movement
- Over the air programing (OTAP) - remotely update firmware

Reports/Alerts Available and Report Frequency (all available On Demand)

- Inspection - On Demand
- Warranty - Weekly, Monthly
- Maintenance - Daily, Weekly, Monthly
- Fuel Level - Daily, Weekly
- Equipment Diagnostics - Weekly
- Utilization Report - Weekly
- Equipment not report - Weekly
- Equipment Scheduled for Pick Up - Daily
- Begin/End of Day Report - Daily
- Current Geofence Location - Weekly
- Speed Violation - Daily, Weekly, Monthly
- Emissions - On Demand
- All Activity - Daily, Weekly, Monthly

EquipmentPoint Basic service is available for \$40 per unit. More advance reporting needs can be quoted on case by case basis.

Please see Attached Equipment Point Demo



Hertz[®]
Equipment Rental

Hertz[®]
Equipment Rental

Appendix A

ADMINISTRATION AGREEMENT

This ADMINISTRATION AGREEMENT ("Agreement") is made as of _____, by and between U.S. COMMUNITIES GOVERNMENT PURCHASING ALLIANCE ("U.S. Communities") and _____ ("Supplier").

RECITALS

WHEREAS, _____ ("Lead Public Agency") has entered into a certain Master Agreement dated as of _____, referenced as Agreement No. _____, by and between Lead Public Agency and Supplier (as amended from time to time in accordance with the terms thereof, the "Master Agreement") for the purchase of _____ (the "Products and Services");

WHEREAS, the Master Agreement provides that any state, county, city, special district, local government, school district, private K-12 school, technical or vocational school, higher education institution (including community colleges, colleges and universities, both public and private), other government agency or nonprofit organization (each a "Public Agency" and collectively, "Public Agencies") may purchase Products and Services at the prices indicated in the Master Agreement upon prior registration with U.S. Communities, in which case the Public Agency becomes a "Participating Public Agency";

WHEREAS, U.S. Communities has the administrative and legal capacity to administer purchases under the Master Agreement to Participating Public Agencies;

WHEREAS, U.S. Communities serves as the administrative agent for Lead Public Agency and other lead public agencies in connection with other master agreements offered by U.S. Communities;

WHEREAS, Lead Public Agency desires U.S. Communities to proceed with administration of the Master Agreement on the same basis as other master agreements;

WHEREAS, "U.S. Communities Government Purchasing Alliance" is a trade name licensed by U.S. Communities Purchasing & Finance Agency; and

WHEREAS, U.S. Communities and Supplier desire to enter into this Agreement to make available the Master Agreement to Participating Public Agencies.

NOW, THEREFORE, in consideration of the payments to be made hereunder and the mutual covenants contained in this Agreement, U.S. Communities and Supplier hereby agree as follows:

ARTICLE I

GENERAL TERMS AND CONDITIONS

1.1 The Master Agreement, attached hereto as Exhibit A and incorporated herein by reference as though fully set forth herein, and the terms and conditions contained therein shall apply to this Agreement except as expressly changed or modified by this Agreement.

1.2 U.S. Communities shall be afforded all of the rights, privileges and indemnifications afforded to Lead Public Agency under the Master Agreement, and such rights, privileges and indemnifications shall accrue and apply with equal effect to U.S. Communities under this Agreement including, without limitation, Supplier's obligation to provide insurance and certain indemnifications to Lead Public Agency.

1.3 Supplier shall perform all duties, responsibilities and obligations required under the Master Agreement in the time and manner specified by the Master Agreement.

1.4 U.S. Communities shall perform all of its duties, responsibilities and obligations as administrator of purchases under the Master Agreement as set forth herein, and Supplier acknowledges that U.S. Communities shall act in the capacity of administrator of purchases under the Master Agreement.

1.5 With respect to any purchases made by Lead Public Agency or any Participating Public Agency pursuant to the Master Agreement, U.S. Communities (a) shall not be construed as a dealer, remarketer, representative, partner, or agent of any type of Supplier, Lead Public Agency or such Participating Public Agency, (b) shall not be obligated, liable or responsible (i) for any orders made by Lead Public Agency, any Participating Public Agency or any employee of Lead Public Agency or a Participating Public Agency under the Master Agreement, or (ii) for any payments required to be made with respect to such order, and (c) shall not be obligated, liable or responsible for any failure by a Participating Public Agency to (i) comply with procedures or requirements of applicable law, or (ii) obtain the due authorization and approval necessary to purchase under the Master Agreement. U.S. Communities makes no representations or guaranties with respect to any minimum purchases required to be made by Lead Public Agency, any Participating Public Agency, or any employee of Lead Public Agency or a Participating Public Agency under this Agreement or the Master Agreement.

ARTICLE II

TERM OF AGREEMENT

2.1 This Agreement is effective as of _____ and shall terminate upon termination of the Master Agreement or any earlier termination in accordance with the terms of this Agreement, provided, however, that the obligation to pay all amounts owed by Supplier to U.S. Communities through the termination of this Agreement and all indemnifications afforded by Supplier to U.S. Communities shall survive the term of this Agreement.

ARTICLE III

REPRESENTATIONS AND COVENANTS

3.1 U.S. Communities views the relationship with Supplier as an opportunity to provide benefits to both Public Agencies and Supplier. The successful foundation of the relationship requires certain representations and covenants from both U.S. Communities and Supplier.

3.2 U.S. Communities' Representations and Covenants.

(a) Marketing. U.S. Communities shall proactively market the Master Agreement to Public Agencies using resources such as a network of major sponsors including the National League of Cities (NLC), National Association of Counties (NACo), United States Conference of Mayors (USCM),

Association of School Business Officials (ASBO) and National Institute of Governmental Purchasing (NIGP) (collectively, the "Founding Co-Sponsors") and individual state-level sponsors. In addition, the U.S. Communities staff shall enhance Supplier's marketing efforts through meetings with Public Agencies, participation in key events and tradeshow and by providing online tools to Supplier's sales force.

(b) Training and Knowledge Management Support. U.S. Communities shall provide support for the education, training and engagement of Supplier's sales force as provided herein. Through its staff (each, a "Program Manager" and collectively, the "Program Managers"), U.S. Communities shall conduct training sessions with Supplier and shall conduct calls jointly with Supplier to Public Agencies. U.S. Communities shall also provide Supplier with access to U.S. Communities' private intranet website which provides presentations, documents and information to assist Supplier's sales force in effectively promoting the Master Agreement.

3.3 Supplier's Representations and Covenants. Supplier hereby represents and covenants as follows in order to ensure that Supplier is providing the highest level of public benefit to Participating Public Agencies (such representations and covenants are sometimes referred to as "Supplier's Commitments" and are comprised of the Corporate Commitment, Pricing Commitment, Economy Commitment and Sales Commitment):

(a) Corporate Commitment.

(i) The pricing, terms and conditions of the Master Agreement shall, at all times, be Supplier's primary contractual offering of Products and Services to Public Agencies. All of Supplier's direct and indirect marketing and sales efforts to Public Agencies shall demonstrate that the Master Agreement is Supplier's primary offering and not just one of Supplier's contract options.

(ii) Supplier's sales force (including inside, direct and/or authorized dealers, distributors and representatives) shall always present the Master Agreement when marketing Products or Services to Public Agencies.

(iii) Supplier shall advise all Public Agencies that are existing customers of Supplier as to the pricing and other value offered through the Master Agreement.

(iv) Upon authorization by a Public Agency, Supplier shall transition such Public Agency to the pricing, terms and conditions of the Master Agreement.

(v) Supplier shall ensure that the U.S. Communities program and the Master Agreement are actively supported by Supplier's senior executive management.

(vi) Supplier shall provide a national/senior management level representative with the authority and responsibility to ensure that the Supplier's Commitments are maintained at all times. Supplier shall also designate a lead referral contact person who shall be responsible for receiving communications from U.S. Communities concerning new Participating Public Agency registrations and for ensuring timely follow-up by Supplier's staff to requests for contact from Participating Public Agencies. Supplier shall also provide the personnel necessary to implement and support a supplier-based internet web page dedicated to Supplier's U.S. Communities program and linked to U.S. Communities' website and shall implement and support such web page.

(vii) Supplier shall demonstrate in its procurement solicitation response and throughout the term of the Master Agreement that national/senior management fully supports the U.S.

Communities program and its commitments and requirements. National/Senior management is defined as the executive(s) with companywide authority.

(viii) Where Supplier has an existing contract for Products and Services with a state, Supplier shall notify the state of the Master Agreement and transition the state to the pricing, terms and conditions of the Master Agreement upon the state's request. Regardless of whether the state decides to transition to the Master Agreement, Supplier shall primarily offer the Master Agreement to all Public Agencies located within the state.

(b) **Pricing Commitment.**

(i) Supplier represents to U.S. Communities that the pricing offered under the Master Agreement is the lowest overall available pricing (net to purchaser) on Products and Services that it offers to Public Agencies. Supplier's pricing shall be evaluated on either an overall project basis or the Public Agency's actual usage for more frequently purchased Products and Services.

(ii) **Contracts Offering Lower Prices.** If a pre-existing contract and/or a Public Agency's unique buying pattern provide one or more Public Agencies a lower price than that offered under the Master Agreement, Supplier shall match that lower pricing under the Master Agreement and inform the eligible Public Agencies that the lower pricing is available under the Master Agreement. If an eligible Public Agency requests to be transitioned to the Master Agreement, Supplier shall do so and report the Public Agency's purchases made under the Master Agreement going forward. The price match only applies to the eligible Public Agencies. Below are three examples of Supplier's obligation to match the pricing under Supplier's contracts offering lower prices.

(A) Supplier holds a state contract with lower pricing that is available to all Public Agencies within the state. Supplier would be required to match the lower state pricing under the Master Agreement and make it available to all Public Agencies within the state.

(B) Supplier holds a regional cooperative contract with lower pricing that is available only to the ten cooperative members. Supplier would be required to match the lower cooperative pricing under the Master Agreement and make it available to the ten cooperative members.

(C) Supplier holds a contract with an individual Public Agency. The Public Agency contract does not contain any cooperative language and therefore other Public Agencies are not eligible to utilize the contract. Supplier would be required to match the lower pricing under the Master Agreement and make it available only to the individual Public Agency.

(iii) **Deviating Buying Patterns.** Occasionally U.S. Communities and Supplier may interact with a Public Agency that has a buying pattern or terms and conditions that considerably deviate from the normal Public Agency buying pattern and terms and conditions, and causes Supplier's pricing under the Master Agreement to be higher than an alternative contract held by Supplier. This could be created by a unique end-user preference or requirements. In the event that this situation occurs, Supplier may address the issue by lowering the price under the Master Agreement on the item(s) causing the large deviation for that Public Agency. Supplier would not be required to lower the price for other Public Agencies.

(iv) **Supplier's Options in Responding to a Third Party Procurement Solicitation.** While it is the objective of U.S. Communities to encourage Public Agencies to piggyback on

to the Master Agreement rather than issue their own procurement solicitations, U.S. Communities recognizes that for various reasons some Public Agencies will issue their own solicitations. The following options are available to Supplier when responding to a Public Agency solicitation:

(A) Supplier may opt not to respond to the procurement solicitation. Supplier may make the Master Agreement available to the Public Agency as a comparison to its solicitation responses.

(B) Supplier may respond with the pricing, terms and conditions of the Master Agreement. If Supplier is awarded the contract, the sales would be reported as sales under the Master Agreement.

(C) If competitive conditions require pricing lower than the standard Master Agreement pricing, Supplier may submit lower pricing through the Master Agreement. If Supplier is awarded the contract, the sales would be reported as sales under the Master Agreement. Supplier would not be required to extend the lower price to other Public Agencies.

(D) Supplier may respond to the procurement solicitation with pricing that is higher (net to buyer) than the pricing offered under the Master Agreement. If awarded a contract, Supplier shall still be bound by all obligations set forth in this Section 3.3, including, without limitation, the requirement to continue to advise the awarding Public Agency as of the pricing, terms and conditions of the Master Agreement.

(E) Supplier may respond to the procurement solicitation with pricing that is higher (net to buyer) than the pricing offered under the Master Agreement and if an alternative response is permitted, Supplier may offer the pricing under the Master Agreement as an alternative for consideration.

(c) **Economy Commitment.** Supplier shall demonstrate the benefits, including the pricing advantage, of the Master Agreement over alternative options, including competitive solicitation pricing and shall proactively offer the terms and pricing under the Master Agreement to Public Agencies as a more effective alternative to the cost and time associated with such alternate bids and solicitations.

(d) **Sales Commitment.** Supplier shall market the Master Agreement through Supplier's sales force or dealer network that is properly trained, engaged and committed to offering the Master Agreement as Supplier's primary offering to Public Agencies. Supplier's sales force compensation and incentives shall be greater than or equal to the compensation and incentives earned under other contracts to Public Agencies.

(i) **Supplier Sales.** Supplier shall be responsible for proactive direct sales of Supplier's Products and Services to Public Agencies and the timely follow-up to sales leads identified by U.S. Communities. Use of product catalogs, targeted advertising, direct mail and other sales initiatives are encouraged. All of Supplier's sales materials targeted towards Public Agencies shall include the U.S. Communities logo. U.S. Communities hereby grants to Supplier, during the term of this Agreement, a non-exclusive, revocable, non-transferable, license to use the U.S. Communities name, trademark, and logo solely to perform its obligations under this Agreement, and for no other purpose. Any goodwill, rights, or benefits derived from Supplier's use of the U.S. Communities name, trademark, or logo shall inure to the benefit of U.S. Communities. U.S. Communities shall provide Supplier with its logo and the standards to be employed in the use of the logo. During the term of the Agreement, Supplier grants to U.S. Communities an express license to reproduce and use Supplier's name and logo in connection with the advertising, marketing and promotion of the Master Agreement to Public Agencies. Supplier shall

assist U.S. Communities by providing camera-ready logos and by participating in related trade shows and conferences. At a minimum, Supplier's sales initiatives shall communicate that (i) the Master Agreement was competitively solicited by the Lead Public Agency, (ii) the Master Agreement provides the best government pricing, (iii) there is no cost to Participating Public Agencies, and (iv) the Master Agreement is a non-exclusive contract.

(ii) Branding and Logo Compliance. Supplier shall be responsible for complying with the U.S. Communities branding and logo standards and guidelines. Prior to use by Supplier, all U.S. Communities related marketing material must be submitted to U.S. Communities for review and approval.

(iii) Sales Force Training. Supplier shall train its national sales force on the Master Agreement and U.S. Communities program. U.S. Communities shall be available to train regional or district managers and generally assist with the education of sales personnel.

(iv) Participating Public Agency Access. Supplier shall establish the following communication links to facilitate customer access and communication:

(A) A dedicated U.S. Communities internet web-based homepage containing:

- (1) U.S. Communities standard logo with Founding Co-Sponsors logos;
- (2) Copy of original procurement solicitation;
- (3) Copy of Master Agreement including any amendments;
- (4) Summary of Products and Services pricing;
- (5) Electronic link to U.S. Communities' online registration page; and
- (6) Other promotional material as requested by U.S. Communities.

(B) A dedicated toll-free national hotline for inquiries regarding U.S. Communities.

(C) A dedicated email address for general inquiries in the following format: uscommunities@(name of supplier).com.

(v) Electronic Registration. Supplier shall be responsible for ensuring that each Public Agency has completed U.S. Communities' online registration process prior to processing the Public Agency's first sales order.

(vi) Supplier's Performance Review. Upon request by U.S. Communities, Supplier shall participate in a performance review meeting with U.S. Communities to evaluate Supplier's performance of the covenants set forth in this Agreement.

(vii) Supplier Content. Supplier may, from time to time, provide certain graphics, media, and other content to U.S. Communities (collectively "Supplier Content") for use on U.S. Communities websites and for general marketing and publicity purposes. Supplier hereby grants to U.S. Communities and its affiliates a non-exclusive, worldwide, perpetual, free, transferrable, license to reproduce, modify, distribute, publically perform, publically display, and use Supplier Content in connection with U.S. Communities websites and for general marketing and publicity purposes, with the

right to sublicense each and every such right. Supplier warrants that: (a) Supplier is the owner of or otherwise has the unrestricted right to grant the rights in and to Supplier Content as contemplated hereunder; and (b) the use of Supplier Content and any other materials or services provided to U.S. Communities as contemplated hereunder will not violate, infringe, or misappropriate the intellectual property rights or other rights of any third party

3.4 Breach of Supplier's Representations and Covenants. The representations and covenants set forth in this Agreement are the foundation of the relationship between U.S. Communities and Supplier. If Supplier is found to be in violation of, or non-compliance with, one or more of the representations and covenants set forth in this Agreement, Supplier shall have ninety (90) days from the notice of default to cure such violation or non-compliance and, if Supplier fails to cure such violation or non-compliance within such notice period, it shall be deemed a cause for immediate termination of the Master Agreement at Lead Public Agency's sole discretion or this Agreement at U.S. Communities' sole discretion.

3.5 Indemnity. Supplier hereby agrees to indemnify and defend U.S. Communities, and its parent companies, subsidiaries, affiliates, shareholders, member, manager, officers, directors, employees, agents, and representatives from and against any and all claims, costs, proceedings, demands, losses, damages, and expenses (including, without limitation, reasonable attorney's fees and legal costs) of any kind or nature, arising from or relating to, any actual or alleged breach of any of Supplier's representations, warranties, or covenants in this Agreement.

ARTICLE IV

PRICING AUDITS

4.1 Supplier shall, at Supplier's sole expense, maintain an accounting of all purchases made by Lead Public Agency and Participating Public Agencies under the Master Agreement. U.S. Communities and Lead Public Agency each reserve the right to audit the accounting for a period of three (3) years from the time such purchases are made. This audit right shall survive termination of this Agreement for a period of one (1) year from the effective date of termination. U.S. Communities shall have the authority to conduct random audits of Supplier's pricing that is offered to Participating Public Agencies at U.S. Communities' sole cost and expense. Notwithstanding the foregoing, in the event that U.S. Communities is made aware of any pricing being offered to Participating Public Agencies that is materially inconsistent with the pricing under the Master Agreement, U.S. Communities shall have the ability to conduct an extensive audit of Supplier's pricing at Supplier's sole cost and expense. U.S. Communities may conduct the audit internally or may engage a third-party auditing firm. In the event of an audit, the requested materials shall be provided in the format and at the location designated by Lead Public Agency or U.S. Communities.

ARTICLE V

FEES & REPORTING

5.1 Administrative Fees. Supplier shall pay to U.S. Communities a monthly administrative fee based upon the total sales price of all purchases shipped and billed pursuant to the Master Agreement, excluding taxes, in the amount of two percent (2%) of aggregate purchases made during each calendar month (individually and collectively, "Administrative Fees"). Supplier's annual sales shall be measured on a calendar year basis. All Administrative Fees shall be payable in U.S. Dollars and shall be made by wire to U.S. Communities, or its designee or trustee as may be directed in writing by U.S. Communities.

Administrative Fees shall be due and payable within thirty (30) days of the end of each calendar month for purchases shipped and billed during such calendar month. U.S. Communities agrees to pay to Lead Public Agency five percent (5%) of all Administrative Fees received from Supplier to help offset Lead Public Agency's costs incurred in connection with managing the Master Agreement nationally.

5.2 Sales Reports. Within thirty (30) days of the end of each calendar month, Supplier shall deliver to U.S. Communities an electronic accounting report, in the format prescribed by Exhibit B, attached hereto, summarizing all purchases made under the Master Agreement during such calendar month ("Sales Report"). All purchases indicated in the Sales Report shall be denominated in U.S. Dollars. All purchases shipped and billed pursuant to the Master Agreement for the applicable calendar month shall be included in the Sales Report. U.S. Communities reserves the right upon reasonable advance notice to Supplier to change the prescribed report format to accommodate the distribution of the Administrative Fees to its program sponsors and state associations.

(a) Monthly Sales Reports shall include all sales reporting under the Master Agreement, and a breakout of Environmental Preferable (Green) sales reporting. Supplier must make reasonable attempts at filling in all required information and contact U.S. Communities with a plan to correct any deficiencies of data field population.

(b) Submitted reports shall be verified by U.S. Communities against its registration database. Any data that is inconsistent with the registration database shall be changed prior to processing.

5.3 Exception Reporting/Sales Reports Audits. U.S. Communities or its designee may, at its sole discretion, compare Supplier's Sales Reports with Participating Public Agency records or other sales analysis performed by Participating Public Agencies, sponsors, advisory board members or U.S. Communities staff. If there is a material discrepancy between the Sales Report and such records or sales analysis as determined by U.S. Communities, U.S. Communities shall notify Supplier in writing and Supplier shall have thirty (30) days from the date of such notice to resolve the discrepancy to U.S. Communities' reasonable satisfaction. Upon resolution of the discrepancy, Supplier shall remit payment to U.S. Communities' trustee within fifteen (15) calendar days. Any questions regarding an exception report should be directed to U.S. Communities in writing to reporting@uscommunities.org. If Supplier does not resolve the discrepancy to U.S. Communities' reasonable satisfaction within thirty (30) days, U.S. Communities shall have the right to engage outside services to conduct an independent audit of Supplier's reports and Supplier shall be obligated to reimburse U.S. Communities for any and all costs and expenses incurred in connection with such audit.

5.4 Online Reporting. Within sixty (60) days of the end of each calendar quarter, U.S. Communities shall provide online reporting to Supplier containing Supplier's sales reporting for such calendar quarter. Supplier shall contact U.S. Communities within fifteen (15) days of receiving notification of the online reporting and report to U.S. Communities any concerns or disputes regarding the reports, including but not limited to concerns regarding the following:

Report Name	Follow up with U.S. Communities
5 Qtr Drop Sales Analysis	Financial & Reporting Manager
Zero States Sales Report	Program Manager
Registered Agency Without Sales Report	Program Manager

Supplier shall have access to the above reports through the U.S. Communities intranet website. The following additional reports are also available to Supplier and are useful in resolving reporting issues and enabling Supplier to better manage its Master Agreement:

- (i) Agency Sales by Population/Enrollment Report
- (ii) Hot Prospect Sales Report
- (iii) New Lead Sales Report
- (iv) State Comparison Sales Report
- (v) Advisory Board Usage Report
- (vi) Various Agency Type Comparison Reports
- (vii) Sales Report Builder

5.5 Supplier's Failure to Provide Reports or Pay Administrative Fees. Failure to provide a Sales Report or pay Administrative Fees within the time and in the manner specified herein shall be regarded as a material breach under this Agreement and if not cured within thirty (30) days of written notice to Supplier, shall be deemed a cause for termination of the Master Agreement at Lead Public Agency's sole discretion or this Agreement at U.S. Communities' sole discretion. All Administrative Fees not paid within thirty (30) days of the end of the previous calendar month shall bear interest at the rate of one and one-half percent (1.5%) per month until paid in full.

ARTICLE VI

MISCELLANEOUS

6.1 Entire Agreement. This Agreement supersedes any and all other agreements, either oral or in writing, between the parties hereto with respect to the subject matter hereof, and no other agreement, statement, or promise relating to the subject matter of this Agreement which is not contained herein shall be valid or binding.

6.2 Attorney's Fees. If any action at law or in equity is brought to enforce or interpret the provisions of this Agreement, the prevailing party shall be entitled to reasonable attorney's fees and costs in addition to any other relief to which such party may be entitled.

6.3 Assignment.

(a) Supplier. Neither this Agreement nor any rights or obligations hereunder shall be assignable by Supplier without prior written consent of U.S. Communities, and any assignment without such consent shall be void.

(b) U.S. Communities. This Agreement and any rights or obligations hereunder may be assigned by U.S. Communities in U.S. Communities' sole discretion, to an existing or newly established legal entity that has the authority and capacity to perform U.S. Communities' obligations hereunder.

6.4 Notices. All reports, notices or other communications given hereunder shall be delivered by first-class mail, postage prepaid, or overnight delivery requiring signature on receipt to the addresses as set forth below. U.S. Communities may, by written notice delivered to Supplier, designate any different address to which subsequent reports, notices or other communications shall be sent.

U.S. Communities:

U.S. Communities
2999 Oak Road, Suite 710
Walnut Creek, California 94597
Attn: Program Manager Administration

Supplier: _____

Attn: U.S. Communities Program Manager

6.5 Severability. If any provision of this Agreement shall be deemed to be, or shall in fact be, illegal, inoperative or unenforceable, the same shall not affect any other provision or provisions herein contained or render the same invalid, inoperative or unenforceable to any extent whatever.

6.6 Waiver. Any failure of a party to enforce, for any period of time, any of the provisions under this Agreement shall not be construed as a waiver of such provisions or of the right of said party thereafter to enforce each and every provision under this Agreement.

6.7 Counterparts. This Agreement may be executed in several counterparts, each of which shall be an original and all of which shall constitute but one and the same instrument.

6.8 Modifications. This Agreement may not be effectively amended, changed, modified, altered or terminated without the prior written consent of the parties hereto.

6.9 Governing Law; Arbitration. This Agreement will be governed by and interpreted in accordance with the laws of the State of California without regard to any conflict of laws principles. Any dispute, claim, or controversy arising out of or relating to this Agreement or the breach, termination, enforcement, interpretation or validity thereof, including the determination of the scope or applicability of this dispute resolution clause, shall be determined by arbitration in Walnut Creek, California, before one (1) arbitrator. The arbitration shall be administered by JAMS pursuant to its Comprehensive Arbitration Rules and Procedures. Judgment on the award may be entered in any court having jurisdiction. This clause shall not preclude parties from seeking provisional remedies in aid of arbitration from a court of appropriate jurisdiction. The prevailing party will be entitled to recover its reasonable attorneys' fees and arbitration costs from the other party. The arbitration award shall be final and binding. Each party commits that prior to commencement of arbitration proceedings, the parties shall submit the dispute to JAMS for mediation. The parties will cooperate with JAMS and with one another in selecting a mediator from JAMS panel of neutrals, and in promptly scheduling the mediation proceedings. The parties covenant that they will participate in the mediation in good faith, and that they will share equally in its costs. The mediation will be conducted by each party designating a duly authorized officer or other representative to represent the party with the authority to bind the party, and that the parties agree to exchange informally such information as is reasonably necessary and relevant to the issues being mediated. All offers, promises, conduct, and statements, whether oral or written, made in the course of the mediation by any of the parties, their agents, employees, experts, and attorneys, and by the mediator or any JAMS employees, are confidential, privileged, and inadmissible for any purpose, including impeachment, in any arbitration or other proceeding involving the parties, provided that evidence that is otherwise admissible or discoverable shall not be rendered inadmissible or non-discoverable as a result of its use in the mediation. If the dispute is not resolved within thirty (30) days from the date of the submission of the dispute to mediation (or such later date as the parties may mutually agree in writing), the administration of the arbitration shall proceed. The mediation may continue, if the parties so agree, after the appointment of the arbitrator. Unless otherwise agreed by the parties, the mediator shall be disqualified from serving as arbitrator in the case. The pendency of a mediation shall not preclude a party from seeking provisional remedies in aid of the arbitration from a court of appropriate jurisdiction, and the parties agree not to defend against any application for provisional relief on the ground that a mediation is pending.

6.10 Successors and Assigns. This Agreement shall inure to the benefit of and shall be binding upon U.S. Communities, Supplier and any successor and assign thereto; subject, however, to the limitations contained herein.

[Remainder of Page Intentionally Left Blank – Signatures Follow]

IN WITNESS WHEREOF, U.S. Communities has caused this Agreement to be executed in its name and Supplier has caused this Agreement to be executed in its name, all as of the date first written above.

U.S. Communities:

U.S. COMMUNITIES GOVERNMENT PURCHASING ALLIANCE

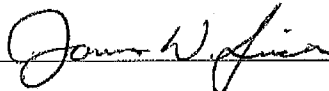
By _____

Name: _____

Title: _____

Supplier:

Hertz Equipment Rental Corporation

By 

Name: James W Fiscus

Title: Vice President

ATTACHMENT A

MASTER AGREEMENT

(North Carolina State University Master Agreement/Contract to be attached at time of award.)

ATTACHMENT B

SALES REPORT FORMAT

Appendix B - US (Data Format)														
Sales Report Template														
TIN	Supplier ID	Account No.	Agency Name	Dept Name	Address	City	State	Zip	Agency Type	Year	Qtr	Month	Amount	
959000725	160	69316997	CITY OF LA/MGMT EMPL SVCS	Purchasing	655 RAMIREZ ST STE 312	LOS ANGELES	CA	90012	20	2012	2	5	1525.50	
959000222	160	64968435	LOS ANGELES COUNTY	Facilities	350 S FIGUEROA ST STE 700	LOS ANGELES	CA	90071	30	2012	2	5	1603.84	
959000735	160	69489461	CITY OF LA/ENVIRONMENTAL AFFAIR	Purchasing	655 RAMIREZ ST STE 312	LOS ANGELES	CA	90012	20	2012	2	5	1626.05	
959000735	160	69374535	CITY OF LA/COMMUNITY DEV	Purchasing	655 RAMIREZ ST STE 312	LOS ANGELES	CA	90012	20	2012	2	5	40080.79	
068002610	160	328140001053	GROTON TOWN OF PUBLIC WORKS	Water	123 A ST	GROTON	CT	06340	20	2012	2	5	918.09	
068001654	160	328140001051	GROTON CITY OF	Administration	123 A ST	GROTON	CT	06340	20	2012	2	5	212.06	
SALES REPORT DATA FORMAT														
Column Name	Required	Data Type	Length	Example	Comment									
TIN	Optional	Text	9	959000735	No Dash, Do not omit leading zero.									
Supplier ID	Yes	Number	3	111	See Supplier ID Table Below									
Account No.	Optional	Text	25 max		Depends on supplier account no.									
Agency Name	Yes	Text	255 max		Los Angeles County									
Dept Name	Optional	Text	255 max		Purchasing Dept									
Address	Yes	Text	255 max											
City	Yes	Text	255 max	Los Angeles	Must be a valid City name									
State	Yes	Text	2	CA										
Zip	Yes	Text	5	90071	No Dash, Do not omit leading zero, Valid zip code									
Agency Type	Yes	Number	2	30	See Agency Type Table Below									
Year	Yes	Number	4	2010										
Qtr	Yes	Number	1	4										
Month	Yes	Number	2	12										
Amount	Yes	Number	variable	45090.79	Two digit decimal point, no \$ sign or commas									
Agency Type Table														
Agency Type ID	Agency Type Description													
10	City													
11	Community College													
12	County and University													
20	City													
21	City Special District													
30	County													
31	County Special District													
40	Firm													
41	Crown Corporations													
50	Non-Profit Agency													
60	State Agency													
61	Independent Special District													
62	Non-Profit													
64	Other													

Appendix B

MASTER INTERGOVERNMENTAL COOPERATIVE PURCHASING AGREEMENT

This agreement is made between certain government agencies that execute a Lead Public Agency Certificate ("Lead Public Agencies") to be appended and made a part hereof and other government agencies ("Participating Public Agencies") that agree to the terms and conditions hereof through the U.S. Communities registration and made a part hereof.

RECITALS

WHEREAS, after a competitive solicitation and selection process by Lead Public Agencies, a number of Suppliers have entered into Master Agreements to provide a variety of goods, products and services based on national and international volumes (herein "Products and Services");

WHEREAS, Master Agreements are made available by Lead Public Agencies through U.S. Communities and provide that Participating Public Agencies may purchase Products and Services on the same terms, conditions and pricing as the Lead Public Agency, subject to any applicable local purchasing ordinances and the laws of the State of purchase;

WHEREAS, the parties desire to comply with the requirements and formalities of the Intergovernmental Cooperation Act as may be applicable to the laws of the State of purchase;

WHEREAS, the parties hereto desire to conserve resources and reduce procurement cost;

WHEREAS, the parties hereto desire to improve the efficiency, effectiveness and economy of the procurement of necessary Products and Services;

NOW, THEREFORE, in consideration of the mutual promises contained in this agreement, and of the mutual benefits to result, the parties agree as follows:

1. That each party will facilitate the cooperative procurement of Products and Services.
2. That the procurement of Products and Services subject to this agreement shall be conducted in accordance with and subject to the relevant statutes, ordinances, rules and regulations that govern each party's procurement practices.
3. That the cooperative use of solicitations obtained by a party to this agreement shall be in accordance with the terms and conditions of the solicitation, except as modification of those terms and conditions is otherwise allowed or required by applicable law.
4. That the Lead Public Agencies will make available, upon reasonable request and subject to convenience, information which may assist in improving the effectiveness, efficiency and economy of Participating Public Agencies procurement of Products and Services
5. That a procuring party will make timely payments to the Supplier for Products and Services received in accordance with the terms and conditions of the procurement. Payment, inspections and acceptance of Products and Services ordered by the procuring party shall be the exclusive obligation of such procuring party. Disputes between procuring party and Supplier are to be resolved in accord with the law and venue rules of the State of purchase.

6. The procuring party shall not use this agreement as a method for obtaining additional concessions or reduced prices for similar products or services.
7. The procuring party shall be responsible for the ordering of Products and Services under this agreement. A non-procuring party shall not be liable in any fashion for any violation by a procuring party, and the procuring party shall hold non-procuring party harmless from any liability that may arise from action or inaction of the procuring party.
8. The exercise of any rights or remedies by the procuring party shall be the exclusive obligation of such procuring party.
9. This agreement shall remain in effect until termination by a party giving 30 days written notice to U.S. Communities at 2999 Oak Road, Suite 710, Walnut Creek, CA 94597.
10. This agreement shall take effect after execution of the Lead Public Agency Certificate or Participating Public Agency Registration, as applicable.

STATE NOTICE ADDENDUM

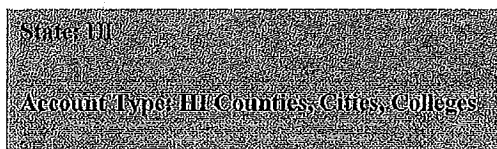
Pursuant to certain state notice provisions the following public agencies and political subdivisions of the referenced public agencies are eligible to access the contract award made pursuant to this solicitation. Public agencies and political subdivisions are hereby given notice of the foregoing request for proposal for purposes of complying with the procedural requirements of said statutes:

Nationwide:

http://www.usa.gov/Agencies/Local_Government/Cities.shtml

Other states:

State of Oregon, State of Hawaii, State of Washington



Hawaii County
Honolulu County
Kauai County
Maui County
Kalawao County
Aiea
Anahola
Barbers Point N A S
Camp H M Smith
Captain Cook
Eleele
Ewa Beach
Fort Shafter
Haiku
Hakalau
Haleiwa
Hana
Hanalei
Hanamaulu
Hanapepe
Hauula
Hawaii National Park
Hawaiian Ocean View
Hawi
Hickam AFB

Hilo
Holualoa
Honaunau
Honokaa
Honolulu
Honomu
Hoolehua
Kaaawa
Kahuku
Kahului
Kailua
Kailua Kona
Kalaheo
Kalaupapa
Kamuela
Kaneohe
Kapaa
Kapaau
Kapolei
Kaunakani
Kaunakakai
Kawela Bay
Keaau
Kealahou
Kealia
Keauhou
Kekaha
Kihei
Kilauea

Koloa
Kualapuu
Kula
Kunia
Kurtistown
Lahaina
Laie
Lanai City
Laupahoehoe
Lawai
Lihue
M C B H Kaneohe Bay
Makawao
Makaweli
Maunaloa
Mililani
Mountain View
Naalehu
Ninole
Ocean View
Ookala
Paauhau
Paauilo
Pahala
Pahoa
Paia
Papaaloa
Papaikou
Pearl City
Pearl Harbor
Pepeekeo
Princeville

Pukalani
Puunene
Schofield Barracks
Tripler Army Medical Center
Volvano
Wahiawa
Waialua
Waianae
Waikoloa
Wailuku
Waimanalo
Waimoa
Waipahu
Wake Island
Wheeler Army Airfield
Brigham Young University - Hawaii
Chaminade University of Honolulu
Hawaii Business College
Hawaii Pacific University
Hawaii Technology Institute
Heald College - Honolulu
Remington College - Honolulu Campus
University of Phoenix - Hawaii Campus
Hawaii Community College
Honolulu Community College
Kapiolani Community College
Kauai Community College
Leeward Community College
Maui Community College
University of Hawaii at Hilo
University of Hawaii at Manoa
Windward Community College

State: HI (106 records)

Account Type: K-12 (13 records)

ST JOHN THE BAPTIST

Waimanalo Elementary and Intermediate School

Kailua High School

PACIFIC BUDDHIST ACADEMY

HAWAII TECHNOLOGY ACADEMY

CONGREGATION OF CHRISTIAN BROTHERS
OF HAWAII, INC.

MARYKNOLL SCHOOL

ISLAND SCHOOL

KE KULA O S. M. KAMAKAU

KAMEHAMEHA SCHOOLS

HANAHAU'OLI SCHOOL

EMMANUAL LUTHERAN SCHOOL

Our Savior Lutheran School

Account Type: County (3 records)

BOARD OF WATER SUPPLY

MAUI COUNTY COUNCIL

Honolulu Fire Department

Account Type: Non-Profit (61 records)

Naalehu Assembly of God

University of the Nations

outrigger canoe club

One Kalakaua

Native Hawaiian Hospitality Association

St. Theresa School

Hawaii Peace and Justice

Kauai Youth Basketball Association

NA HALE O MAUI

LEEWARD HABITAT FOR HUMANITY

WAIANAE COMMUNITY OUTREACH

NA LEI ALOHA FOUNDATION

HAWAII FAMILY LAW CLINIC DBA ALA
KUOLA

BUILDING INDUSTRY ASSOCIATION OF
HAWAII

UNIVERSITY OF HAWAII FEDERAL CREDIT
UNION

LANAKILA REHABILITATION CENTER INC.

POLYNESIAN CULTURAL CENTER

CTR FOR CULTURAL AND TECH
INTERCHNG BETW EAST AND WEST

BISHOP MUSEUM

ALCOHOLIC REHABILITATION SVS OF HI
INC DBA HINA MAUKA

ASSOCIATION OF OWNERS OF KUKUI
PLAZA

MAUI ECONOMIC DEVELOPMENT BOARD

NETWORK ENTERPRISES, INC.

HONOLULU HABITAT FOR HUMANITY

ALOHA CARE

ORI ANUENUE HALE, INC.

IUPAT, DISTRICT COUNCIL 50

GOODWILL INDUSTRIES OF HAWAII, INC.

HAROLD K.L. CASTLE FOUNDATION

MAUI ECONOMIC OPPORTUNITY, INC.

EAH, INC.

PARTNERS IN DEVELOPMENT
FOUNDATION

HABITAT FOR HUMANITY MAUI

W. M. KECK OBSERVATORY

HAWAII EMPLOYERS COUNCIL

HAWAII STATE FCU

MAUI COUNTY FCU

PUNAHOU SCHOOL

YMCA OF HONOLULU

EASTER SEALS HAWAII

AMERICAN LUNG ASSOCIATION

Hawaii Area Committee

St. Francis Medical Center

READ TO ME INTERNATIONAL
FOUNDATION

MAUI FAMILY YMCA

WAILUKU FEDERAL CREDIT UNION

ST. THERESA CHURCH

HALE MAHAOLU

Hawaii Island Humane Society

First United Methodist Church

AOAO Royal Capitol Plaza

MARINE SURF WAIKIKI, INC.

Hawaii Health Connector

Hawaii Carpenters Market Recovery Program
Fund

Puu Heleakala Community Association

Saint Louis School

Kailua Racquet Club, Ltd.

Homewise Inc.

Hawaii Baptist Academy

prod test kindly ignore HI - DP

Kroc Center Hawaii

Account Type: College and University (7 records)

ARGOSY UNIVERSITY
HAWAII PACIFIC UNIVERSITY
UNIVERSITY OF HAWAII AT MANOA
RESEARCH CORPORATION OF THE
UNIVERSITY OF HAWAII
BRIGHAM YOUNG UNIVERSITY - HAWAII
University Clinical Research and Association
CHAMINADE UNIVERSITY OF HONOLULU

Account Type: Other (5 records)

Hawaii Information Consortium
TURTLE BAY RESORT GOLF CLUB
Leeward Community Church
Queen Emma Gardens AOA

Account Type: City (1 record)

COUNTY OF MAUI

Account Type: Community College (2 records)

Honolulu Community College
COLLEGE OF THE MARSHALL ISLANDS

Account Type: State Agency (11 records)

DOT Airports Division Hilo International Airport
Judiciary - State of Hawaii
STATE OF HAWAII, DEPT. OF EDUCATION
ADMIN. SERVICES OFFICE
SOH- JUDICIARY CONTRACTS AND PURCH
STATE DEPARTMENT OF DEFENSE
HAWAII CHILD SUPPORT ENFORCEMENT
AGENCY
HAWAII HEALTH SYSTEMS CORPORATION
HAWAII AGRICULTURE RESEARCH
CENTER
STATE OF HAWAII
Third Judicial Circuit - State of Hawaii

Account Type: Consolidated City/County (1 record)

CITY AND COUNTY OF HONOLULU

Account Type: Federal (2 records)

US Navy

Defense Information System Agency

State: OR (1,048 records)

Account Type: K-12 (197 records)

VALLEY CATHOLIC SCHL
Bethel School District #52
St. Therese Parish/School
Portland YouthBuilders
Wallowa County ESD
Fern Ridge School District 28J
MOLALLA RIVER ACADEMY
HIGH DESERT EDUCATION SERVICE
DISTRICT
SOUTHWEST CHARTER SCHOOL
WHITEAKER MONTESSORI SCHOOL
CASCADES ACADEMY OF CENTRAL
OREGON
NEAH-KAH-NIE DISTRICT NO.56
INTER MOUNTAIN ESD
STANFIELD SCHOOL DISTRICT
LA GRANDE SCHOOL DISTRICT
CASCADE SCHOOL DISTRICT
DUFUR SCHOOL DISTRICT NO.29
hillsboro school district
GASTON SCHOOL DISTRICT 511J
BEAVERTON SCHOOL DISTRICT
COUNTY OF YAMHILL SCHOOL DISTRICT
29
WILLAMINA SCHOOL DISTRICT
MCMINNVILLE SCHOOL DISTRICT NO.40
Sheridan School District 48J
THE CATLIN GABEL SCHOOL
NORTH WASCO CTY SCHOOL DISTRICT 21 -
CHENOWITH
CENTRAL CATHOLIC HIGH SCHOOL
CANYONVILLE CHRISTIAN ACADEMY
GEN CONF OF SDA CHURCH WESTERN OR
PORTLAND ADVENTIST ACADEMY
OUR LADY OF THE LAKE SCHOOL
NYSSA SCHOOL DISTRICT NO. 26
ARLINGTON SCHOOL DISTRICT NO. 3
LIVINGSTONE ADVENTIST ACADEMY
Santiam Canyon SD 129J
WEST HILLS COMMUNITY CHURCH
BANKS SCHOOL DISTRICT

WILLAMETTE EDUCATION SERVICE DISTRICT
 BAKER COUNTY SCHOOL DIST. 16J - MALHEUR ESD
 HARNEY EDUCATION SERVICE DISTRICT
 GREATER ALBANY PUBLIC SCHOOL DISTRICT
 LAKE OSWEGO SCHOOL DISTRICT 7J
 SOUTHERN OREGON EDUCATION SERVICE DISTRICT
 SILVER FALLS SCHOOL DISTRICT
 St Helens School District
 DAYTON SCHOOL DISTRICT NO.8
 Amity School District 4-J
 SCAPPOOSE SCHOOL DISTRICT 1J
 REEDSPORT SCHOOL DISTRICT
 FOREST GROVE SCHOOL DISTRICT
 DAVID DOUGLAS SCHOOL DISTRICT
 LOWELL SCHOOL DISTRICT NO.71
 TIGARD-TUALATIN SCHOOL DISTRICT
 SHERWOOD SCHOOL DISTRICT 88J
 RAINIER SCHOOL DISTRICT
 NORTH CLACKAMAS SCHOOL DISTRICT
 MONROE SCHOOL DISTRICT NO.1J
 CHILDPEACE MONTESSORI
 HEAD START OF LANE COUNTY
 HARNEY COUNTY SCHOOL DIST. NO.3
 NESTUCCA VALLEY SCHOOL DISTRICT NO.101
 ARCHBISHOP FRANCIS NORBERT BLANCHET SCHOOL
 LEBANON COMMUNITY SCHOOLS NO.9
 MT.SCOTT LEARNING CENTERS
 SEVEN PEAKS SCHOOL
 DE LA SALLE N CATHOLIC HS
 MULTISENSORY LEARNING ACADEMY
 MITCH CHARTER SCHOOL
 REALMS CHARTER SCHOOL
 BAKER SCHOOL DISTRICT 5-J
 PHILOMATH SCHOOL DISTRICT
 CLACKAMAS EDUCATION SERVICE DISTRICT
 CANBY SCHOOL DISTRICT
 OREGON TRAIL SCHOOL DISTRICT NO.46
 WEST LINN WILSONVILLE SCHOOL DISTRICT
 MOLALLA RIVER SCHOOL DISTRICT NO.35
 ESTACADA SCHOOL DISTRICT NO.108

GLADSTONE SCHOOL DISTRICT
 ASTORIA SCHOOL DISTRICT 1C
 SEASIDE SCHOOL DISTRICT 10
 NORTHWEST REGIONAL EDUCATION SERVICE DISTRICT
 VERNONIA SCHOOL DISTRICT 47J
 SOUTH COAST EDUCATION SERVICE DISTRICT
 COOS BAY SCHOOL DISTRICT NO.9
 COOS BAY SCHOOL DISTRICT
 NORTH BEND SCHOOL DISTRICT 13
 COQUILLE SCHOOL DISTRICT 8
 MYRTLE POINT SCHOOL DISTRICT NO.41
 BANDON SCHOOL DISTRICT
 BROOKING HARBOR SCHOOL DISTRICT NO.17-C
 REDMOND SCHOOL DISTRICT
 DESCHUTES COUNTY SD NO.6 - SISTERS SD
 DOUGLAS EDUCATION SERVICE DISTRICT
 ROSEBURG PUBLIC SCHOOLS
 GLIDE SCHOOL DISTRICT NO.12
 SOUTH UMPQUA SCHOOL DISTRICT #19
 YONCALLA SCHOOL DISTRICT NO.32
 ELKTON SCHOOL DISTRICT NO.34
 DOUGLAS COUNTY SCHOOL DISTRICT 116
 HOOD RIVER COUNTY SCHOOL DISTRICT
 PHOENIX-TALENT SCHOOL DISTRICT NO.4
 CENTRAL POINT SCHOOL DISTRICT NO. 6
 JACKSON CO SCHOOL DIST NO.9
 ROGUE RIVER SCHOOL DISTRICT NO.35
 MEDFORD SCHOOL DISTRICT 549C
 CULVER SCHOOL DISTRICT NO.
 JEFFERSON COUNTY SCHOOL DISTRICT 509-J
 GRANTS PASS SCHOOL DISTRICT 7
 LOST RIVER JR/SR HIGH SCHOOL
 KLAMATH FALLS CITY SCHOOLS
 LANE COUNTY SCHOOL DISTRICT 4J
 SPRINGFIELD SCHOOL DISTRICT NO.19
 CRESWELL SCHOOL DISTRICT
 SOUTH LANE SCHOOL DISTRICT 45J3
 LANE COUNTY SCHOOL DISTRICT 69
 SIUSLAW SCHOOL DISTRICT
 SWEET HOME SCHOOL DISTRICT NO.55
 LINN CO. SCHOOL DIST. 95C - SCIO SD
 ONTARIO MIDDLE SCHOOL

GERVAIS SCHOOL DIST. #1
 NORTH SANTIAM SCHOOL DISTRICT 29J
 JEFFERSON SCHOOL DISTRICT
 SALEM-KEIZER PUBLIC SCHOOLS
 MT. ANGEL SCHOOL DISTRICT NO.91
 MARION COUNTY SCHOOL DISTRICT 103 -
 WASHINGTON ES
 MORROW COUNTY SCHOOL DISTRICT
 MULTNOMAH EDUCATION SERVICE
 DISTRICT
 GRESHAM-BARLOW SCHOOL DISTRICT
 DALLAS SCHOOL DISTRICT NO. 2
 CENTRAL SCHOOL DISTRICT 13J
 St. Mary Catholic School
 CROSSROADS CHRISTIAN SCHOOL
 ST. ANTHONY SCHOOL
 HERITAGE CHRISTIAN SCHOOL
 BEND-LA PINE SCHOOL DISTRICT
 GLENDALE SCHOOL DISTRICT
 LINCOLN COUNTY SCHOOL DISTRICT
 PORTLAND PUBLIC SCHOOLS
 REYNOLDS SCHOOL DISTRICT
 CENTENNIAL SCHOOL DISTRICT
 NOBEL LEARNING COMMUNITIES
 St. Stephen's Academy
 Salem-Keizer 24J
 McKay High School
 Pine Eagle Charter School
 Waldo Middle School
 hermiston school district
 Clear Creek Middle School
 Marist High School
 Victory Academy
 Vale School District No. 84
 St. Mary School
 Junction City High School
 Three Rivers School District
 Pedee School
 Fern Ridge School District
 Ppmc Education Committee
 JESUIT HIGH SCHL EXEC OFC
 LASALLE HIGH SCHOOL
 Southwest Christian School
 Stayton Christian School
 Willamette Christian School

Westside Christian High School
 CS LEWIS ACADEMY
 Portland America School
 Forest Hills Lutheran School
 Sunrise Preschool
 Mosier Community School
 Koreducators Lep High
 Warrenton Hammond School District
 Sutherlin School District
 Malheur Elementary School District
 Ontario School District
 Parkrose School District 3
 Riverdale School District 51J
 Tillamook School District
 Trinity Lutheran Church and School
 Siletz Valley School
 Madeleine School
 South Columbia Family School
 Helix School District
 Corvallis School District 509J
 Falls City School District #57
 Portland Christian Schools
 Muddy Creek Charter School
 Yamhill Carlton School District
 ABIQUA SCHL
 Imbler School District #11
 monument school
 St. Paul School District
 L'Etoile French Immersion School
 Marist Catholic High School
 Ukiah School District 80R
 North Powder Charter School
 French American School
 Mastery Learning Institute
 North Lake School District 14

Account Type: County (44 records)

GILLIAM COUNTY OREGON
 HOUSING AUTHORITY OF CLACKAMAS
 COUNTY
 UMATILLA COUNTY, OREGON
 MULTNOMAH LAW LIBRARY
 clackamas county
 CLATSOP COUNTY
 COLUMBIA COUNTY, OREGON

coos county
 CROOK COUNTY ROAD DEPARTMENT
 CURRY COUNTY OREGON
 DESCHUTES COUNTY
 GILLIAM COUNTY
 GRANT COUNTY, OREGON
 HARNEY COUNTY SHERIFFS OFFICE
 HOOD RIVER COUNTY
 jackson county
 josephine county
 klamath county
 LANE COUNTY
 LINN COUNTY
 MARION COUNTY , SALEM, OREGON
 MULTNOMAH COUNTY
 SHERMAN COUNTY
 WASCO COUNTY
 YAMHILL COUNTY
 WALLOWA COUNTY
 ASSOCIATION OF OREGON COUNTIES
 NAMI LANE COUNTY
 BENTON COUNTY
 DOUGLAS COUNTY
 JEFFERSON COUNTY
 LAKE COUNTY
 LINCOLN COUNTY
 POLK COUNTY
 UNION COUNTY
 WASHINGTON COUNTY
 MORROW COUNTY
 NORCOR Juvenile Detention
 Tillamook County Estuary
 Job Council
 Mckenzie Personnel Services
 Columbia Basin Care Facility
 BAKER CNTY GOVT
 TILLAMOOK CNTY

Account Type: Non-Profit (453 records)

Mt Emily Safe Center
 Salem First Presbyterian Church
 Rolling Hills Baptist Church
 Baker Elks
 Gates Community Church of Christ
 PIP Corps LLC

Turtle Ridge Wildlife Center
 Grande Ronde Model Watershed Foundation
 Western Environmental Law Center
 Mercy Flights, Inc.
 HHoly Trinity Greek Orthodox Cathedral
 MECOP Inc.
 Beaverton Christians Church
 Oregon Humanities
 St. Pius X School
 Community Connection of Northeast Oregon, Inc.
 Living Opportunities, Inc.
 Coos Art Museum
 OETC
 Blanchet House of Hospitality
 Merchants Exchange of Portland, Oregon
 Coalition for a Livable Future
 Central Oregon Visitors Association
 Soroptimist International of Gold Beach, OR
 Real Life Christian Church
 Delphian School
 AVON
 Human Solutions, Inc.
 The Wallace Medical Concern
 Boys & Girls Club of Salem, Marion & Polk
 Counties
 The Ross Ragland Theater and Cultural Center
 Cascade Health Solutions
 Umpqua Community Health Center
 ALZHEIMERS NETWORK OF OREGON
 NATIONAL WILD TURKEY FEDERATION
 TILLAMOOK ESTUARIES PARTNERSHIP
 LIFEWORKS NW
 COLLEGE HOUSING NORTHWEST
 PARALYZED VETERANS OF AMERICA
 Independent Development Enterprise Alliance
 MID-WILLAMETTE VALLEY COMMUNITY
 ACTION AGENCY, INC
 HALFWAY HOUSE SERVICES, INC.
 REDMOND PROFICIENCY ACADEMY
 OHSU FOUNDATION
 SHELTERCARE
 PRINGLE CREEK SUSTAINABLE LIVING
 CENTER
 PACIFIC INSTITUTES FOR RESEARCH
 Mental Health for Children, Inc.
 The Dreaming Zebra Foundation

LAUREL HILL CENTER
 THE OREGON COMMUNITY FOUNDATION
 OCHIN
 WE CARE OREGON
 SE WORKS
 ENTERPRISE FOR EMPLOYMENT AND
 EDUCATION
 OMNIMEDIX INSTITUTE
 PORTLAND BUSINESS ALLIANCE
 GATEWAY TO COLLEGE NATIONAL
 NETWORK
 FOUNDATIONS FOR A BETTER OREGON
 GOAL ONE COALITION
 ATHENA LIBRARY FRIENDS ASSOCIATION
 Coastal Family Health Center
 CENTER FOR COMMUNITY CHANGE
 STAND FOR CHILDREN
 ST. VINCENT DEPAUL OF LANE COUNTY
 EAST SIDE FOURSQUARE CHURCH
 CORVALLIS MOUNTAIN RESCUE UNIT
 InventSuccess
 SHERIDAN JAPANESE SCHOOL
 FOUNDATION
 MOSAIC CHURCH
 HOUSING AUTHORITY OF LINCOLN
 COUNTY
 RENEWABLE NORTHWEST PROJECT
 INTERNATIONAL SUSTAINABLE
 DEVELOPMENT FOUNDATION
 CONSERVATION BIOLOGY INSTITUTE
 THE NATIONAL ASSOCIATION OF CREDIT
 MANAGEMENT-OREGON, INC.
 BLACHLY LANE ELECTRIC COOPERATIVE
 MORNING STAR MISSIONARY BAPTIST
 CHURCH
 NORTHWEST FOOD PROCESSORS
 ASSOCIATION
 INDEPENDENT INSURANCE AGENTS AND
 BROKERS OF OREGON
 OREGON EDUCATION ASSOCIATION
 HEARING AND SPEECH INSTITUTE INC
 SALEM ELECTRIC
 MORRISON CHILD AND FAMILY SERVICES
 JUNIOR ACHIEVEMENT
 CENTRAL BIBLE CHURCH
 MID COLUMBIA MEDICAL CENTER-GREAT
 'N SMALL
 TRILLIUM FAMILY SERVICES, INC.
 YWCA SALEM

PORTLAND ART MUSEUM
 SAINT JAMES CATHOLIC CHURCH
 SOUTHERN OREGON HUMANE SOCIETY
 VOLUNTEERS OF AMERICA OREGON
 CENTRAL DOUGLAS COUNTY FAMILY
 YMCA
 METROPOLITAN FAMILY SERVICE
 OREGON MUSEUM OF SCIENCE AND
 INDUSTRY
 FIRST UNITARIAN CHURCH
 ST. ANTHONY CHURCH
 Good Shepherd Medical Center
 Salem Academy
 ST VINCENT DE PAUL
 OUTSIDE IN
 UNITED CEREBRAL PALSY OF OR AND SW
 WA
 WILLAMETTE VIEW INC.
 PORTLAND HABILITATION CENTER, INC.
 OREGON STATE UNIVERSITY ALUMNI
 ASSOCIATION
 ROSE VILLA, INC.
 NORTHWEST LINE JOINT APPRENTICESHIP
 & TRAINING COMMITTEE
 BOYS AND GIRLS CLUBS OF PORTLAND
 METROPOLITAN AREA
 Oregon Research Institute
 WILLAMETTE LUTHERAN HOMES, INC
 LANE MEMORIAL BLOOD BANK
 PORTLAND JEWISH ACADEMY
 LANECO FEDERAL CREDIT UNION
 GRANT PARK CHURCH
 ST. MARYS OF MEDFORD, INC.
 US CONFERENCE OF MENONNITE
 BRETHREN CHURCHES
 FAITHFUL SAVIOR MINISTRIES
 OREGON CITY CHURCH OF THE NAZARENE
 OREGON COAST COMMUNITY ACTION
 NORTHWEST REGIONAL EDUCATIONAL
 LABORATORY
 COMMUNITY ACTION TEAM, INC.
 EUGENE SYMPHONY ASSOCIATION, INC.
 STAR OF HOPE ACTIVITY CENTER INC.
 SPARC ENTERPRISES
 SOUTHERN OREGON CHILD AND FAMILY
 COUNCIL, INC.
 SALEM ALLIANCE CHURCH
 Lane Council of Governments

FORD FAMILY FOUNDATION
 TRAILS CLUB
 NEWBERG FRIENDS CHURCH
 WOODBURN AREA CHAMBER OF
 COMMERCE
 CONTEMPORARY CRAFTS MUSEUM AND
 GALLERY
 CITY BIBLE CHURCH
 OREGON LIONS SIGHT & HEARING
 FOUNDATION
 PORTLAND WOMENS CRISIS LINE
 THE SALVATION ARMY - CASCADE
 DIVISION
 WILLAMETTE FAMILY
 WHITE BIRD CLINIC
 GOODWILL INDUSTRIES OF LANE AND
 SOUTH COAST COUNTIES
 PLANNED PARENTHOOD OF
 SOUTHWESTERN OREGON
 HOUSING NORTHWEST
 OREGON ENVIRONMENTAL COUNCIL
 LOAVES & FISHES CENTERS, INC.
 FAITH CENTER
 Bob Belloni Ranch, Inc.
 GOOD SHEPHERD COMMUNITIES
 SACRED HEART CATHOLIC DAUGHTERS
 HELP NOW! ADVOCACY CENTER
 TENAS ILLAHEE CHILDCARE CENTER
 SUNRISE ENTERPRISES
 LOOKING GLASS YOUTH AND FAMILY
 SERVICES
 SERENITY LANE
 EAST HILL CHURCH
 LA GRANDE UNITED METHODIST CHURCH
 COAST REHABILITATION SERVICES
 Edwards Center Inc
 ALVORD-TAYLOR INDEPENDENT LIVING
 SERVICES
 NEW HOPE COMMUNITY CHURCH
 KLAMATH HOUSING AUTHORITY
 QUADRIPEGICS UNITED AGAINST
 DEPENDENCY, INC.
 SPONSORS, INC.
 COLUMBIA COMMUNITY MENTAL HEALTH
 ADDICTIONS RECOVERY CENTER, INC
 METRO HOME SAFETY REPAIR PROGRAM
 OREGON SUPPORTED LIVING PROGRAM
 SOUTH COAST HOSPICE, INC.

ALLFOURONE/CRESTVIEW CONFERENCE
 CTR.
 The International School
 REBUILDING TOGETHER - PORTLAND INC.
 PENDLETON ACADEMIES
 PACIFIC FISHERY MANAGEMENT COUNCIL
 DOGS FOR THE DEAF, INC.
 PUBLIC DEFENDER SERVICES OF LANE
 COUNTY, INC.
 EMMAUS CHRISTIAN SCHOOL
 DELIGHT VALLEY CHURCH OF CHRIST
 SAINT CATHERINE OF SIENA CHURCH
 PORT CITY DEVELOPMENT CENTER
 VIRGINIA GARCIA MEMORIAL HEALTH
 CENTER
 CENTRAL CITY CONCERN
 CANBY FOURSQUARE CHURCH
 EMERALD PUD
 VERMONT HILLS FAMILY LIFE CENTER
 BENTON HOSPICE SERVICE
 INTERNATIONAL SOCIETY FOR
 TECHNOLOGY IN EDUCATION
 COMMUNITY CANCER CENTER
 OPEN MEADOW ALTERNATIVE SCHOOLS,
 INC.
 CASCADIA BEHAVIORAL HEALTHCARE
 WILD SALMON CENTER
 BROAD BASE PROGRAMS INC.
 SUNNYSIDE FOURSQUARE CHURCH
 TRAINING EMPLOYMENT CONSORTIUM
 RELEVANT LIFE CHURCH
 211INFO
 SONRISE CHURCH
 LIVING WAY FELLOWSHIP
 Women's Safety & Resource Center
 SEXUAL ASSAULT RESOURCE CENTER
 IRCO
 NORTHWEST YOUTH CORPS
 TILLAMOOK CNTY WOMENS CRISIS
 CENTER
 SECURITY FIRST CHILD DEVELOPMENT
 CENTER
 CLASSROOM LAW PROJECT
 YOUTH GUIDANCE ASSOC.
 PREGNANCY RESOUCCE CENTERS OF
 GRETER PORTLAND
 ELMIRA CHURCH OF CHRIST
 JASPER MOUNTAIN

ACUMENTRA HEALTH
 WORKSYSTEMS INC
 COVENANT CHRISTIAN HOOD RIVER
 OREGON DONOR PROGRAM
 NAMI OREGON
 OLIVET BAPTIST CHURCH
 SILVERTON AREA COMMUNITY AID
 CONFEDERATED TRIBES OF GRAND
 RONDE
 CENTRAL OREGON COMMUNITY ACTION
 AGENCY NETWORK
 CATHOLIC COMMUNITY SERVICES
 NEW AVENUES FOR YOUTH INC
 LA CLINICA DEL CARINO FAMILY HEALTH
 CARE CENTER
 DECISION SCIENCE RESEARCH INSTITUTE,
 INC.
 WESTERN STATES CENTER
 HIV ALLIANCE, INC
 PARTNERSHIPS IN COMMUNITY LIVING,
 INC.
 FANCONI ANEMIA RESEARCH FUND INC.
 BLIND ENTERPRISES OF OREGON
 OREGON BALLET THEATRE
 SMART
 All God's Children International
 FARMWORKER HOUSING DEV CORP
 UMPQUA COMMUNITY DEVELOPMENT
 CORPORATION
 REGIONAL ARTS AND CULTURE COUNCIL
 THE EARLY EDUCATION PROGRAM, INC.
 MACDONALD CENTER
 EVERGREEN AVIATION MUSEUM AND CAP.
 MICHAEL KING.
 SELF ENHANCEMENT INC.
 FRIENDS OF THE CHILDREN
 SOUTH LANE FAMILY NURSERY DBA
 FAMILY RELIEF NURSE
 COMMUNITY VETERINARY CENTER
 PORTLAND SCHOOLS FOUNDATION
 SUSTAINABLE NORTHWEST
 OREGON DEATH WITH DIGNITY
 BIRCH COMMUNITY SERVICES, INC.
 BAY AREA FIRST STEP, INC.
 OSLC COMMUNITY PROGRAMS
 EN AVANT, INC.
 ASHLAND COMMUNITY HOSPITAL
 NORTHWEST ENERGY EFFICIENCY

ALLIANCE
 BONNEVILLE ENVIRONMENTAL
 FOUNDATION
 SUMMIT VIEW COVENANT CHURCH
 SALMON-SAFE INC.
 BETHEL CHURCH OF GOD
 PROVIDENCE HOOD RIVER MEMORIAL
 HOSPITAL
 SAINT ANDREW NATIVITY SCHOOL
 BARLOW YOUTH FOOTBALL
 SPOTLIGHT THEATRE OF PLEASANT HILL
 FAMILIES FIRST OF GRANT COUNTY, INC.
 TOUCHSTONE PARENT ORGANIZATION
 CANCER CARE RESOURCES
 CASCADIA REGION GREEN BUILDING
 COUNCIL
 SHERMAN DEVELOPMENT LEAGUE, INC.
 SCIENCEWORKS
 WORD OF LIFE COMMUNITY CHURCH
 SOCIAL VENTURE PARTNERS PORTLAND
 OREGON PROGRESS FORUM
 CENTER FOR RESEARCH TO PRACTICE
 WESTERN RIVERS CONSERVANCY
 UNITED WAY OF THE COLUMBIA
 WILLAMETTE
 EUGENE BALLET COMPANY
 EAST WEST MINISTRIES INTERNATIONAL
 SISKIYOU INITIATIVE
 EDUCATIONAL POLICY IMPROVEMENT
 CENTER
 North Pacific District of Foursquare Churches
 CATHOLIC CHARITIES
 FIRST CHURCH OF THE NAZARENE
 WESTSIDE BAPTIST CHURCH
 Little Promises Children's Program
 UNION GOSPEL MISSION
 GRACE BAPTIST CHURCH
 COMMUNITY ACTION ORGANIZATION
 OUTSIDE IN
 MAKING MEMORIES BREAST CANCER
 FOUNDATION, INC.
 ELAW
 COMMUNITY HEALTH CENTER, INC
 Greater Portland INC
 Boys & Girls Club of Corvallis
 Southeast Uplift Neighborhood Coalition
 First United Presbyterian Church

PDX Wildlife
 Jackson-Josephine 4-C Council
 Childswork Learning Center
 New Artists Performing Arts Productions, Inc.
 Relief Nursery
 Viking Sal Senior Center
 Boys and Girls Club of the rogue valley
 DrupalCon Inc., DBA Drupal Association
 Albany Partnership for Housing and Community
 Development
 Dress for Success Oregon
 Beaverton Rock Creek Foursquare Church
 St Paul Catholic Church
 St Mary's Catholic School and Parish
 Polk Soil and Water Conservation District
 Street Ministry
 La Grande Church of the Nazarene
 Spruce Villa, Inc.
 House of Prayer for All Nations
 Sacred Heart Catholic Church
 African American Health Coaliton, Inc.
 Happy Canyon Company
 Village Home Education Resource Center
 Monet's Children's Circle
 Cascade Housing Association
 Dayspring Fellowship
 Northwest Habitat Institute
 First Baptist Church
 The Nature Conservancy, Willamette Valley Field
 Office
 Portland Community Reinvestment Initiatives, Inc.
 GeerCrest Farm & Historical Society
 College United Methodist Church
 NEDCO
 Salem Evangelical Church
 Daystar Education, Inc.
 Oregon Social Learning Center
 Pain Society of Oregon
 environmental law alliance worldwide
 Community in Action
 Safe Harbors
 Pacific Classical Ballet
 Depaul Industries
 African American Health Coalition
 Ministerio International Casa

Jesus Prayer Book
 Workforce Northwest Inc
 Coalition Of Community Health
 New Paradise Worship Center
 River Network
 CCI Enterprises Inc
 Oregon Nurses Association
 GOODWILL INDUSTRIES OF THE
 COLUMBIA WILLAMETTE
 Mount Angel Abbey
 YMCA OF ASHLAND
 YMCA OF COLUMBIA-WILLAMETTE
 ASSOCIATION SERVICES
 Multnomah Law Library
 Friends Of Tryon Creek State P
 Ontrack Inc.
 Calvin Presbyterian Church
 HOLT INTL CHILD
 St John The Baptist Catholic
 Portland Foursquare Church
 Portland Christian Center
 Church Extension Plan
 Occu Afghanistan Relief Effort
 EUGENE FAMILY YMCA
 Christ The King Parish and School
 Congregation Neveh Shalom
 Newberg Christian Church
 First United Methodist Church
 Zion Lutheran Church
 Hoodview Christian Church
 Southwest Bible Church
 Community Works Inc
 Masonic Lodge Pearl 66
 Molalla Nazarene Church
 Transition Projects, Inc
 St Michaels Episcopal Church
 Saint Johns Catholic Church
 Access Inc
 Step Forward Activities Inc
 Lane Arts Council
 Community Learning Center
 Old Mill Center for Children and Families
 Sunny Oaks Inc
 Little Flower Development Center
 Hospice Center Bend La Pine

PECI

Westside Foursquare Church
Relief Nursery Inc
Morning Star Community Church
MULTNOMAH DEFENDERS INC
Providence Health System
Holy Trinity Catholic Church
Holy Redeemer Catholic Church
Alliance Bible Church
Mid Columbia Childrens Council
HUMANE SOCIETY OF REDMOND
Integral Youth Services
Our Redeemer Lutheran Church
Kbps Public Radio
Skyball Salem Keizer Youth Bas
Open Technology Center
Grace Chapel
CHILDREN'S MUSEUM 2ND
Oregon District 7 Little League
Portland Schools Alliance
My Fathers House
Solid Rock
West Chehalem Friends Church
Eugene Creative Care
Guide Dogs For The Blind
Children Center At Trinity
St. Katherine's Catholic Church
Scottish Rite
THE NEXT DOOR
NATIONAL PSORIASIS FOUNDATION
NEW BEGINNINGS CHRISTIAN CENTER
HIGHLAND UNITED CHURCH OF CHRIST
OREGON REPERTORY SINGERS
HIGHLAND HAVEN
FAIR SHARE RESEARCH AND EDUCATION
FUND
First Baptist Church of Enterprise
Oregon Nikkei Endowment
Eastern Oregon Alcoholism Foundation
Grantmakers for Education
The ALS Association Oregon and SW Washington
Chapter
Children's Relief Nursery
Energy Trust of Oregon
Oregon Psychoanalytic Center

Store to Door

Depaul Industries
Union County Economic Development Corp.
Camelto Theatre Company
Camp Fire Columbia
TAKE III OUTREACH
Sandy Seventh-day Adventist Church
A FAMILY FOR EVERY CHILD
1000 FRIENDS OF OREGON
NAMI of Washington County
Temple Beth Israel
Albertina Kerr Centers
St. Matthew Catholic School
Serendipity Center Inc
Center for Family Development
West Salem Foursquare Church
Ashland Art Center
Apostolic Church of Jesus Christ
DOUGLAS FOREST PROTECTIVE
Oregon Lyme Disease Network
Ecotrust
SPECIAL MOBILITY SERVICES
Ronald McDonald House Charities of Oregon &
Southwest Washington
Center for Human Development
DePaul Treatment Centers, Inc.
Mission Increase Foundation
Portland Japanese Garden
The Madeleine Parish
The Tucker-Maxon Oral School
Southwest Neighborhoods, Inc
Wallowa Valley Center For Wellness
Portland Oregon Visitors Association
Southern Oregon Project Hope
Our United Villages
Samaritan Health Services Inc.
Kilchis House
Grace Lutheran School
Western Mennonite School

Account Type: College and University (28
records)

Oregon State University
Treasure Valley Community College
Unviersity of Oregon

OREGON UNIVERSITY SYSTEM
 WESTERN STATES CHIROPRACTIC
 COLLEGE
 GEORGE FOX UNIVERSITY
 LEWIS AND CLARK COLLEGE
 PACIFIC UNIVERSITY
 REED COLLEGE
 WILLAMETTE UNIVERSITY
 LINFIELD COLLEGE
 MULTNOMAH BIBLE COLLEGE
 NORTHWEST CHRISTIAN COLLEGE
 NATIONAL COLLEGE OF NATURAL
 MEDICINE
 BLUE MOUNTAIN COMMUNITY COLLEGE
 PORTLAND STATE UNIV.
 CLACKAMAS COMMUNITY COLLEGE
 MARYLHURST UNIVERSITY
 OREGON HEALTH AND SCIENCE
 UNIVERSITY
 BIRTHINGWAY COLLEGE OF MIDWIFERY
 pacific u
 UNIVERSITY OF OREGON
 CONCORDIA UNIV
 Marylhurst University
 Corban College
 Oregon Center For Advanced T
 Beta Omega Alumnae
 Oregon Institute of Technology

Account Type: Other (45 records)

Clackamas River Water Providers
 eickhoff dev co inc
 The Klamath Tribe
 Life Flight Network LLC
 COVENANT RETIREMENT COMMUNITIES
 PENTAGON FEDERAL CREDIT UNION
 SAIF CORPORATION
 GREATER HILLSBORO AREA CHAMBER OF
 COMMERCE
 LANE ELECTRIC COOPERATIVE
 USAGENCIES CREDIT UNION
 DOUGLAS ELECTRIC COOPERATIVE, INC.
 ROGUE FEDERAL CREDIT UNION
 PACIFIC CASCADE FEDERAL CREDIT
 UNION
 PACIFIC STATES MARINE FISHERIES
 COMMISSION

LOCAL GOVERNMENT PERSONNEL
 INSTITUTE
 MID COLUMBIA COUNCIL OF
 GOVERNMENTS
 CLACKAMAS RIVER WATER
 GRANTS PASS MANAGEMENT SERVICES,
 DBA
 SPIRIT WIRELESS
 Clatskanie People's Utility District
 Heartfelt Obstetrics & Gynecology
 Coquille Economic Development Corporation
 CITY/COUNTY INSURANCE SERVICE
 PIONEER COMMUNITY DEVELOPMENT
 Cornerstone Association Inc
 COMMUNITY CYCLING CENTER
 NPKA
 Shangri La
 Portland Impact
 Eagle Fern Camp
 NORTHWEST VINTAGE CAR AND
 MOTORCYCLE
 K. Churchill Estates
 Cyalco
 KLAMATH FAMILY HEAD START
 RIVER CITY DANCERS
 Oregon Permit Technical Association
 KEIZER EAGLES AERIE 3895
 Pgma/Cathie Bourne
 Astra
 CSC HEAD START
 Beit Hallel
 Oregon Public Broadcasting
 Halsey-Shedd Fire District
 crescent grove cemetery
 EOU - NEOAHEC

Account Type: City-Special District (21 records)

Molalla Rural Fire Protection District
 MONMOUTH - INDEPENDENCE NETWORK
 MALIN COMMUNITY PARK AND
 RECREATION DISTRICT
 TILLAMOOK PEOPLES UTILITY DISTRICT
 GLADSTONE POLICE DEPARTMENT
 GOLD BEACH POLICE DEPARTMENT
 THE NEWPORT PARK AND RECREATION
 CENTER

RIVERGROVE WATER DISTRICT
 WEST VALLEY HOUSING AUTHORITY
 TUALATIN VALLEY FIRE & RESCUE
 GASTON RURAL FIRE DEPARTMENT
 CITY COUNTY INSURANCE SERVICES
 METRO
 Roseburg Police Department
 SOUTH SUBURBAN SANITARY DISTRICT
 OAK LODGE SANITARY DISTRICT
 SOUTH FORK WATER BOARD
 SUNSET EMPIRE PARK AND RECREATION
 SPRINGFIELD UTILITY BOARD
 Tillamook Urban Renewal Agency
 Boardman Rural Fire Protection District

Account Type: Independent Special District (43 records)

Silverton Fire District
 Lewis and Clark Rural Fire Protection District
 Rainbow Water District
 Illinois Valley Fire District
 PORT OF TILLAMOOK BAY
 TRI-COUNTY HEALTH CARE SAFETY NET
 ENTERPRISE
 METROPOLITAN EXPOSITION-RECREATION
 COMMISSION
 REGIONAL AUTOMATED INFORMATION
 NETWORK
 OAK LODGE WATER DISTRICT
 THE PORT OF PORTLAND
 WILLAMALANE PARK AND RECREATION
 DISTRICT
 TUALATIN VALLEY WATER DISTRICT
 UNION SOIL & WATER CONSERVATION
 DISTRICT
 LANE EDUCATION SERVICE DISTRICT
 TUALATIN HILLS PARK AND RECREATION
 DISTRICT
 PORT OF SIUSLAW
 CHEHALEM PARK AND RECREATION
 DISTRICT
 PORT OF ST HELENS
 LANE TRANSIT DISTRICT
 CENTRAL OREGON INTERGOVERNMENTAL
 COUNCIL
 HOODLAND FIRE DISTRICT NO.74
 WEST MULTNOMAH SOIL AND WATER
 CONSERVATION DISTRICT
 SALEM AREA MASS TRANSIT DISTRICT

Banks Fire District #13
 KLAMATH COUNTY 9-1-1
 GLENDALE RURAL FIRE DISTRICT
 COLUMBIA 911 COMMUNICATIONS
 DISTRICT
 NW POWER POOL
 Lowell Rural Fire Protection District
 TriMet Transit
 Estacada Rural Fire District
 Keizer Fire District
 State Accident Insurance Fund Corporation
 Bend Metro Park & Recreation District
 La Pine Park & Recreation District
 Siuslaw Public Library District
 Columbia River Fire & Rescue
 Seal Rock Water District
 Rockwood Water P.U.D.
 Tillamook Fire District
 Tillamook County Transportation Dist
 Central Lincoln People's Utility District
 Jefferson Park and Recreation

Account Type: City (130 records)

Brookings Fire / Rescue
 City of Veneta
 CITY OF DAMASCUS
 Hermiston Fire & Emergency Svcs
 CEDAR MILL COMMUNITY LIBRARY
 CITY OF LAKE OSWEGO
 EUGENE WATER & ELECTRIC BOARD
 LEAGUE OF OREGON CITIES
 CITY OF SANDY
 CITY OF ASTORIA OREGON
 CITY OF BEAVERTON
 CITY OF BOARDMAN
 CITY OF CANBY
 CITY OF CANYONVILLE
 CITY OF CENTRAL POINT POLICE
 DEPARTMENT
 CITY OF CLATSKANIE
 CITY OF CONDON
 CITY OF COOS BAY
 CITY OF CORVALLIS
 CITY OF CRESWELL
 CITY OF ECHO

CITY OF ESTACADA
 CITY OF EUGENE
 CITY OF FAIRVIEW
 CITY OF GEARHART
 CITY OF GOLD HILL
 CITY OF GRANTS PASS
 CITY OF GRESHAM
 CITY OF HILLSBORO
 CITY OF HOOD RIVER
 CITY OF JOHN DAY
 CITY OF KLAMATH FALLS
 CITY OF LA GRANDE
 CITY OF MALIN
 CITY OF MCMINNVILLE
 CITY OF HALSEY
 CITY OF MEDFORD
 CITY OF MILL CITY
 CITY OF MILWAUKIE
 CITY OF MORO
 CITY OF MOSIER
 CITY OF NEWBERG
 CITY OF OREGON CITY
 CITY OF PILOT ROCK
 CITY OF POWERS
 RAINIER POLICE DEPARTMENT
 CITY OF REEDSPORT
 CITY OF RIDDLE
 CITY OF SCAPPOOSE
 CITY OF SEASIDE
 CITY OF SILVERTON
 CITY OF STAYTON
 City of Troutdale
 CITY OF TUALATIN, OREGON
 CITY OF WARRENTON
 CITY OF WEST LINN/PARKS
 CITY OF WOODBURN
 CITY OF TIGARD, OREGON
 CITY OF AUMSVILLE
 CITY OF PORT ORFORD
 CITY OF EAGLE POINT
 CITY OF WOOD VILLAGE
 St. Helens, City of
 CITY OF WINSTON
 CITY OF COBURG
 CITY OF NORTH PLAINS

CITY OF GERVAIS
 CITY OF YACHATS
 FLORENCE AREA CHAMBER OF
 COMMERCE
 PORTLAND DEVELOPMENT COMMISSION
 CITY OF CANNON BEACH OR
 CITY OF ST. PAUL
 CITY OF ADAIR VILLAGE
 CITY OF WILSONVILLE
 HOUSING AUTHORITY OF THE CITY OF
 SALEM
 CITY OF HAPPY VALLEY
 CITY OF SHADY COVE
 CITY OF LAKESIDE
 CITY OF MILLERSBURG
 CITY OF GATES
 KEIZER POLICE DEPARTMENT
 CITY OF DUNDEE
 CITY OF AURORA
 THE CITY OF NEWPORT
 CITY OF ALBANY
 CITY OF ASHLAND
 CITY OF LEBANON
 CITY OF PORTLAND
 CITY OF SALEM
 CITY OF SPRINGFIELD
 CITY OF BURNS
 CITY OF COTTAGE GROVE
 CITY OF DALLAS
 CITY OF FALLS CITY
 CITY OF PHOENIX
 CITY OF PRAIRIE CITY
 CITY OF REDMOND
 CITY OF SHERWOOD
 City of junction city
 City of Florence
 City of Dayton
 City of Monmouth
 City of Philomath
 City of Sheridan
 Seaside Public Library
 City of Yoncalla
 La Grande Police Department
 Cove City Hall
 Woodburn City Of

NW PORTLAND INDIAN HEALTH BOARD

Portland Patrol Services

City Of Bend

City Of Coquille

City Of Molalla

City Of North Bend

Columbia Gorge Community

City of St. Helens

City of North Powder

Toledo Police Department

City of Independence

City of Baker City

CITY OF SWEETHOME

DESCHUTES PUBLIC LIBRARY

City of Ontario

North Lincoln Fire & Rescue #1

CITY OF LINCOLN CITY

City of Milton-Freewater

City of Forest Grove

City Government

City of Mt. Angel

Account Type: County Special District (27 records)

Netarts-Oceanside RFPD

UIUC

Rogue River Fire District

Tillamook County Emergency Communications District

Southern Coos Hospital

Oregon Cascades West Council of Governments

MULTONAH COUNTY DRAINAGE DISTRICT #1

PORT OF BANDON

OR INT'L PORT OF COOS BAY

MID-COLUMBIA CENTER FOR LIVING

DESCHUTES COUNTY RFPD NO.2

YOUNGS RIVER LEWIS AND CLARK WATER DISTRICT

HOUSING AUTHORITY AND COMMUNITY SERVICES AGENCY

CENTRAL OREGON IRRIGATION DISTRICT

MARION COUNTY FIRE DISTRICT #1

COLUMBIA RIVER PUD

SANDY FIRE DISTRICT NO. 72

BAY AREA HOSPITAL DISTRICT

NEAH KAH NIE WATER DISTRICT

PORT OF UMPQUA

EAST MULTNOMAH SOIL AND WATER CONSERVANCY

Benton Soil & Water Conservation District

DESCHUTES PUBLIC LIBRARY SYSTEM

CLEAN WATER SERVICES

Crooked River Ranch Rural Fire Protection District

PARROTT CREEK CHILD & FAM

South Lane County Fire And Rescue

Account Type: Community College (14 records)

CENTRAL OREGON COMMUNITY COLLEGE

UMPQUA COMMUNITY COLLEGE

LANE COMMUNITY COLLEGE

MT. HOOD COMMUNITY COLLEGE

LINN-BENTON COMMUNITY COLLEGE

SOUTHWESTERN OREGON COMMUNITY COLLEGE

PORTLAND COMMUNITY COLLEGE

CHEMBEKETA COMMUNITY COLLEGE

ROGUE COMMUNITY COLLEGE

COLUMBIA GORGE COMMUNITY COLLEGE

TILLAMOOK BAY COMMUNITY COLLEGE

KLAMATH COMMUNITY COLLEGE DISTRICT

OREGON COMMUNITY COLLEGE ASSOCIATION

Oregon Coast Community College

Account Type: State Agency (33 records)

Oregon Forest Resources Institute

Office of the Ong Term Care Ombudsman

Oregon State Lottery

OREGON TOURISM COMMISSION

OREGON STATE POLICE

OFFICE OF THE STATE TREASURER

OREGON DEPT. OF EDUCATION

SEIU LOCAL 503, OPEU

OREGON DEPARTMENT OF FORESTRY

OREGON STATE DEPT OF CORRECTIONS

OREGON CHILD DEVELOPMENT

COALITION

OFFICE OF MEDICAL ASSISTANCE PROGRAMS

OREGON OFFICE OF ENERGY

OREGON STATE BOARD OF NURSING

BOARD OF MEDICAL EXAMINERS
 OREGON LOTTERY
 OREGON BOARD OF ARCHITECTS
 SANTIAM CANYON COMMUNICATION
 CENTER
 OREGON DEPT OF TRANSPORTATION
 OREGON TRAVEL INFORMATION COUNCIL
 OREGON DEPARTMENT OF EDUCATION
 DEPARTMENT OF ADMINISTRATIVE
 SERVICES
 Oregon Tradeswomen
 Oregon Convention Center
 OREGON SCHL BRDS ASSOCIAT
 OREGON DEPARTMENT OF HUMAN
 SERVICES
 CARE OREGON
 Kdrv Channel 12
 Central Oregon Home Health and Hos
 Oregon Health Care Quality Cor
 Opta Oregon Permit Technician
 HOUSING DEVELOPING CORP
 STATE OF OREGON

Account Type: Consolidated City/County (2 records)

City of Carlton
 City of Pendleton Convention Center

Account Type: Federal (6 records)

US FISH AND WILDLIFE SERVICE
 Bonneville Power Administration
 Oregon Army National Guard
 USDA Forest Service
 Yellowhawk Tribal Health Center
 ANGELL JOB CORPS

Account Type: Housing Authority (5 records)

Coquille Indian Housing Authority
 HOUSING AUTHORITY OF PORTLAND
 NORTH BEND CITY- COOS/URRY HOUSING
 AUTHORITY
 MARION COUNTY HOUSING AUTHORITY
 Housing Authority of Yamhill County

State: WA (1 record)

Account Type: College and University (1 record)

WALLA WALLA COLLEGE

**FEMA STANDARD TERMS AND CONDITIONS ADDENDUM
FOR CONTRACTS AND GRANTS**

If any purchase made under the Master Agreement is funded in whole or in part by Federal Emergency Management Agency ("FEMA") grants, Contractor shall comply with all federal laws and regulations applicable to the receipt of FEMA grants, including, but not limited to the contractual procedures set forth in Title 44 of the Code of Federal Regulations, Part 13 ("44 CFR 13").

In addition, Contractor agrees to the following specific provisions:

1. Pursuant to 44 CFR 13.36(i)(1), University is entitled to exercise all administrative, contractual, or other remedies permitted by law to enforce Contractor's compliance with the terms of this Master Agreement, including but not limited to those remedies set forth at 44 CFR 13.43.
2. Pursuant to 44 CFR 13.36(i)(2), University may terminate the Master Agreement for cause or convenience in accordance with the procedures set forth in the Master Agreement and those provided by 44 CFR 13.44.
3. Pursuant to 44 CFR 13.36(i)(3)-(6)(12), and (13), Contractor shall comply with the following federal laws:
 - a. Executive Order 11246 of September 24, 1965, entitled "Equal Employment Opportunity," as amended by Executive Order 11375 of October 13, 1967, and as supplemented in Department of Labor ("DOL") regulations (41 CFR Ch. 60);
 - b. Copeland "Anti-Kickback" Act (18 U.S.C. 874), as supplemented in DOL regulations (29 CFR Part 3);
 - c. Davis-Bacon Act (40 U.S.C. 276a-276a-7) as supplemented by DOL regulations (29 CFR Part 5);
 - d. Section 103 and 107 of the Contract Work Hours and Safety Standards Act (40 U.S.C. 327-330) as supplemented by DOL regulations (29 CFR Part 5);
 - e. Section 306 of the Clean Air Act (42 U.S.C. 1857(h), section 508 of the Clean Water Act (33 U.S.C. 1368), Executive Order 11738, and Environmental Protection Agency regulations (40 CFR part 15); and
 - f. Mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act (Pub. L. 94-163, 89 Stat. 871).
4. Pursuant to 44 CFR 13.36(i)(7), Contractor shall comply with FEMA requirements and regulations pertaining to reporting, including but not limited to those set forth at 44 CFR 40 and 41.
5. Pursuant to 44 CFR 13.36(i)(8), Contractor agrees to the following provisions regarding patents:

a. All rights to inventions and/or discoveries that arise or are developed, in the course of or under this Agreement, shall belong to the University and be disposed of in accordance with University policy. The University, at its own discretion, may file for patents in connection with all rights to any such inventions and/or discoveries.

6. Pursuant to 44 CFR 13.36(i)(9), Contractor agrees to the following provisions, regarding copyrights:

a. If this Agreement results in any copyrightable material or inventions, in accordance with 44 CFR 13.34, FEMA reserves a royalty-free, nonexclusive, and irrevocable license to reproduce, publish or otherwise use, for Federal Government purposes:

- (1) The copyright in any work developed under a grant or contract; and
- (2) Any rights of copyright to which a grantee or a contractor purchases ownership with grant support.

7. Pursuant to 44 CFR 13.36(i)(10), Contractor shall maintain any books, documents, papers, and records of the Contractor which are directly pertinent to this Master Agreement. At any time during normal business hours and as often as University deems necessary, Contractor shall permit University, FEMA, the Comptroller General of United States, or any of their duly authorized representatives to inspect and photocopy such records for the purpose of making audit, examination, excerpts, and transcriptions.

8. Pursuant to 44 CFR 13.36(i)(11), Contractor shall retain all required records for three years after FEMA or University makes final payments and all other pending matters are closed. In addition, Contractor shall comply with record retention requirements set forth in 44 CFR 13.42.

COMMUNITY DEVELOPMENT BLOCK GRANT ADDENDUM

Purchases made under this contract may be partially or fully funded with federal grant funds. Funding for this work may include Federal Funding sources, including Community Development Block Grant (CDBG) funds from the U.S. Department of Housing and Urban Development. When such funding is provided, Contractor shall comply with all terms, conditions and requirements enumerated by the grant funding source, as well as requirements of the State statutes for which the contract is utilized, whichever is the more restrictive requirement. When using Federal Funding, Contractor shall comply with all wage and latest reporting provisions of the Federal Davis-Bacon Act. HUD-4010 Labor Provisions also applies to this contract.

TOP 100 RENTED ITEMS CALENDAR YEAR 2012

Description	#Transactions
LIGHT TOWER/4000 WATT	2114
PLATFORMLIFT/19'/EL	1247
FORKLIFT/WHS/STRMAST/5000#/PNEUTIRE/DUAL	663
PLATFORM LIFT/26'/ELEC/STD	500
TRUCK/BOXDUMP/12-14YD/DSL	500
FORKLIFT/CON/HIREACH/10K#/4W/DS/EXTREACH	498
EXCAVATOR/3-4 METRIC TON/CRAWLER/DSL	446
BOOM/45'/4W/ARTICULATING/DSL	346
SKIDSTEER/1751#-2750# OPERATE CAP/4W/DSL	322
BOOM/60'/4W/ARTICULATING/DSL	282
TRUCK/PICKUP/SUPERCAB/F150CLASS/GAS/4WD	280
COMPRESSOR/185CFM/DSL/PORTABLE	275
TRUCK/BOXDUMP/5-6YD/DSL	261
BOOM/30'/2W/ARTICULATING/ELEC	258
BOOM/60'/4W/TELESCOPIC/DSL	243
CRAWLER LOADER/1/2 YD/GENERAL/DSL	236
TRUCK/WATER/2000 GALLON/DSL	236
EXCAVATOR/6-8 METRIC TON/CRAWLER/DSL	235
WHEEL LOADER/3YD/GEN BKT/DSL	226
PLATFORM LIFT/32'/ELEC/STD	224
PLOW SNOW FOR LIGHT DUTY TRUCK	219
BACKHOE/65-74HP/4WD/EXTENDAHOE/DSL/CAB	208
BACKHOE/65-74HP/4WD/STD/DSL/ROPS	203
SPREADER FOR LIGHT DUTY TRUCK	202
BOOM/80'/4W/ARTICULATING/DSL	192
CRAWLER LOADER/3/4 YD/GENERAL/DSL	188
EXCAVATOR/19-21 METRIC TON/CRAWLER/DSL	186
FORKLIFT/CON/HIREACH/6K#/4W/DS/EXTREACH	183
TRUCK/PICKUP/CREWCAB/F150CLASS/GAS/4WD	182
FORKLIFT/WHS/STRMAST/15000#/PNEUTIRE/DSL	158
SKIDSTEER/1251#-1750# OPERATE CAP/4W/DSL	157
PLATFORM LIFT/12'/ELEC/STD	156
GENERATOR/20-24KW/DSL	156
BOOM/40'/4W/TELESCOPIC/DSL	154
BOOM/45'/2W/ARTICULATING/ELEC	144
EXCAVATOR/12-14 METRIC TON/CRAWLER/DSL	143
CART/4WHEEL/DSL	143
FORKLIFT/CONSTR/HI-REACH/9000#/4WD/DSL	139

LOADER/60-75HP/4WD/DSL	137
BOOM/45'/4W/ARTICULATING/DUALFUEL	132
RAMMER/100-199#/GAS USE 076-34	126
BACKHOE/65-74HP/4WD/EXTENDAHOE/DSL/ROPS	125
SAW/WALK BEHIND/SELFPROP/30-39HP/GAS	124
BREAKER/HYD/1200#	122
EXCAVATOR/4-6 METRIC TON/CRAWLER/DSL	120
TRUCK/BOXDUMP/3-4YD/DSL	119
"ROLLER/TRENCH/32"/VIBRAT/DBL DRUM"	115
CRANE/TRUCK/18TON/DSL/SINGLE AXLE	107
TRAILER/EQUIPMENT/20-TON	105
ROLLER/RIDE/3-TON/VIBRAT/SMOOTH/DBLDRUM	101
BOOM/86'/4W/TELESCOPIC/DSL	99
BUCKET TRUCK/38'/DSL	99
PLATE COMPACTOR/200# TO 299#/STD/GAS	96
TRAILER/STORAGE/40'	94
MESSAGE BOARD/SOLAR/TOWABLE MEDIUM	93
GENERATOR/55-59KW/DSL	92
ARROW BOARD	90
TRENCHER/WALK/2' TO 3'/10HP/GAS	89
BOOM/40'/2W/ARTICULATING/ELEC	88
FORKLIFT/CONSTR/HI-REACH/8000#/4WD/DSL	87
MESSAGE BOARD/SOLAR/TOWABLE LARGE	87
TRUCK/PICKUP/F250CLASS/GAS/4WD	87
BOOM/66'/4W/TELESCOPIC/DSL	86
TRAILER/STORAGE/20'	86
BREAKER/HYD/401-600#	85
PLOW SNOW FOR MEDIUM DUTY TRUCK	84
TRUCK/FLATSTAKE BODY/12'/DSL/2WD	83
FORKLIFT/CONSTR/STRMAST/6000#/4WD/DSL	82
BOOM/34'/2W/ARTICULATING/ELEC	81
SKIDSTEER/2251#-2750# OPERATE CAP/4W/DSL	78
ROLLER/RIDE/11-TON/VIBRA/SMOOTH/SNGLDRUM	77
TRUCK/PICKUP/F250CLASS/DSL/4WD	76
WASHER/5000-5999PSI/GAS	75
PLATE COMPACTOR/100# TO 199#/STD/GAS	74
LIFT PERSONNEL/20'/ELEC/VERTICAL LIFT	71
EXCAVATOR/UP TO 2 METRIC TON/CRAWLER/DSL	70
ROLLER/RIDE/8-TON/VIBRAT/SMOOTH/SNGLDRUM	69
FORKLIFT/WHS/STRMAST/36000#/PNEUTIRE/DSL	68
BACKHOE/75-85HP/4WD/EXTENDAHOE/DSL/CBAIR	67
ROLLER/RIDE/5-TON/VIBRAT/SMOOTH/SNGLDRUM	66
SKIDSTEER/ATTACHMENT/SNOW BLOWER	66

PLATFORM LIFT/26'/MEDIUM TERRAIN/4X4/DF	66
GENERATOR/40-44KW/DSL	62
SKIDSTEER/ATTACHMENT/PALLET FORKS/STAND	60
SKIDSTEER/ATTACHMENT/SWEEPER	60
FORKLIFT/WHS/STRMAST/8000#/PNEUTIRE/DSL	60
GENERATOR/6-6.9KW/GAS	59
CRANE/TRUCK/17TON/DSL/SINGLE AXLE	58
BOOM/80'/4W/TELESCOPIC/DSL	58
TRUCK/BOXDUMP/5-6YD/DSL/NO CDL	58
CRANE/TRUCK/15TON/DSL/SINGLE AXLE	57
BREAKER/60-69#/ELEC	57
EXCAVATOR/24-28 METRIC TON/CRAWLER/DSL	56
FORKLIFT/CONSTR/STRMAST/6000#/2WD/DSL	56
GENERATOR/65-69KW/DSL	56
"PUMP/TRASH/VACUUM ASSIST/6""	56
TRUCK/PICKUP/CREWCAB/F350CLASS/DSL/4WD	56
CRAWLER LOADER/7501-9500LBS/GEN/DSL	55
EXCAVATOR/2-3 METRIC TON/CRAWLER/DSL	54
WHEEL LOADER/4-1/2YD/GEN BKT/DSL	53

NC STATE UNIVERSITY

An Equal Opportunity/Affirmative Action Employer

<http://www.fis.ncsu.edu/materialsmgmt/>

Materials Management
Purchasing Department
Administrative Services Building I
Campus Box 7212
2721 Sullivan Drive, Suite 1100
Raleigh, NC 27695-7212

919.515.2171 (phone)

919.515.3511 (fax)

ADDENDUM # 1

TO: ALL PROSPECTIVE BIDDERS

FROM: Jessica Dalton, C.P.M., CPPB
Purchasing Agent

DATE: November 1, 2013

SUBJECT: NCSU Request for Proposals # 63-JGD10070
Equipment Rental

THIS ADDENDUM IS CONSIDERED PART OF THE REQUEST FOR PROPOSALS. IT IS PROVIDED AS A RESULT OF QUESTIONS SUBMITTED BY POTENTIAL SUPPLIERS DURING THE QUESTION/ANSWER PERIOD.

13 QUESTIONS ACKNOWLEDGED BY: James W. Fiscus (signature)

PRINTED NAME: James W. Fiscus

COMPANY NAME: Hertz Equipment Rental Corporation DATE: 11-12-13

1. Question: What will be the determining factor(s) in whether to make a single or multiple award?

From page 7.

Multiple Awards

Although a single award is anticipated, multiple awards may be made as a result of this solicitation where it is deemed to be in the best interest of the PPA's. Multiple Awards may be required to ensure that any ensuing Master Agreements fulfill current and future requirements of the diverse and large number of PPA's.

Answer: Our preference is to make a single award to a supplier with the ability to provide these services; however, the possibility exists that one supplier may not be able to provide all that we are seeking. In that case we would look at making multiple awards.

2. Question: Our answers to the following questions would be NO. Would this make us ineligible for award?

From page 31.

B. Does your company have the ability to provide service to any Participating Public Agencies in the contiguous 48 states, and the ability to deliver service in Alaska and Hawaii?

YES ☐ NO ☐

C. Does your company have a national sales force, dealer network or distributor with the ability to call on Participating Public Agencies in all 35 U.S. states?

YES ☐ NO ☐

E. Does your company have existing capacity to provide toll-free telephone and state of the art electronic, facsimile and internet ordering and billing?

YES ☐ NO ☐

Answer: A "no" to the above would be reflected in the score for the portion of the evaluation criteria that addresses each.

3. Question:

We are looking for N.C. State University to further clarify the following statement written on page 3 under section three titled Scope of Work, item 3.2 Pricing:

"Multiple discount levels on various pieces of equipment are acceptable as long as they are clearly noted in the response. (i.e. market basket/hotlist, etc. items)"

Specifically we are looking for clarification around what is being implied your use of "etc.". Does your use of "etc" create flexibility for vendors/suppliers to respond with different pricing structures other than location/regional pricing based models?

Answer: The intent here is - for example - there may be one discount for daily rental and a different discount for an item rented on a monthly basis. Or other multiple discount levels as long as it is clearly noted in the cost proposal.

4. Question: Page 2, Section 2. The RFP provides that the contract term will be 3 years and that the University has the unilateral right to renew for an additional 2 year period. Please advise whether the University will make this renewal subject to mutual agreement of both parties?

Answer: We certainly would not want to renew with a supplier that does not want to continue working with us. Renewal would be subject to mutual agreement of both parties.

5. Question: Page 4. The RFP requires the vendor to provide operational and safety training. We have found that most customers desire "familiarization" training which is simply familiarizing the customer with the equipment at the time of delivery. Operational and safety training are more involved and are provided at additional cost. Please clarify the type of training that is expected.

Answer: We understand that operational and safety training would be provided at additional cost. Your proposal response should include any training that is available and include associated cost. Familiarization training is - by inclusion in this addendum - required during pickup/delivery setup at no additional cost.

6. Question: Pages 13-18, Section 7 of the terms and conditions states that if the vendor is in default, the equipment becomes the property of the University. This is not acceptable in a rental situation. Will this requirement be removed?

Answer: We can further clarify this item with the awarded Supplier, but it does not state that the equipment becomes the property of the University. Rather - all finished or unfinished *deliverable items* become the property of the University. The only deliverable item is the *rental* of equipment. We would not be purchasing the equipment therefore we would have no right to take ownership.

7. Question: Pages 13-18, Section 7 also provides very severe penalties for default, without any opportunity to cure. Will the University provide 30 days to cure?

Answer: Any objections to General Contract Terms and Conditions should be noted in the proposal response. Note that the University reserves the right to set aside as non-responsive a proposal taking exception to our contract terms and conditions.

8. Question: Pages 13 -18, Section 10. The University has the unilateral right to terminate the contract or any reason on 30 days' notice. Will the University make this a mutual provision?

Answer: See question 7

9. Question: Page 20, Section 1. The requirement is that equipment must be new. In a rental situation, equipment will be used and have been previously rented to other customers. Will this requirement be modified?

Answer: By inclusion in this Addendum, wording is changed to "All products must be latest design and technology".

10. Question: Pricing Audits/Sales Report Audits. The audit language should be modified so that any discrepancies will be resolved by the dispute process. US Communities should be required to pay the cost of the Audit unless both parties agree that the results of the audit show an overcharge of 15% or greater. If the parties do not agree with the results of the audit, it should be resolved through the dispute process. Will the University modify the contract documents accordingly?

Answer: The U.S. Communities Administration Agreement is required to be signed, unaltered as a part of the Proposer's bid response.

11. Question: Administrative Fees. Fees should only be due on invoices paid by PPAs. The vendor is not receiving the benefit of the contract if the PPAs do not pay. Will the University modify this section so that the fee is based on the purchases made and paid for by the PPAs?

Answer: Reference Administration Agreement, Section 5.1, monthly fees and reports shall be made with respect to all purchases shipped and billed pursuant to the Master Agreement for the applicable month. Such fees and reports shall be net of any bad debt expense arising from such purchases that is similarly recorded to the Supplier's financial statements in accordance with generally accepted accounting principles.

12. Question: Arbitration. Arbitration should be subject to the AAA rules and 3 arbitrators should be used, one selected by each party and one neutral. Will the University modify the agreement accordingly?

Answer: For any awarded Master Agreement between the University and the Supplier(s), University prefers to settle disputes by good faith negotiation between the parties in lieu of arbitration. See answer to question 10 regarding the Administration Agreement between U.S. Communities and awarded Supplier(s).

13. Question: Pricing must be the lowest offered to all Public Agencies. What about various one-off opportunities that inevitably exist? Will simply submitting highly-competitive pricing work?

Answer: See Administration Agreement, Section 3.3(b). Pricing offered under the Master Agreement must be the lowest overall available pricing, net to purchaser. Supplier's pricing shall be evaluated on either an overall project basis or the Public Agency's actual usage for more frequently purchased Products and Services.

Note that the University will not be bound by oral explanations given at any time during the RFP process. Please make sure to read and fully understand the requirements outlined in the RFP document.

PLEASE INCLUDE ACKNOWLEDGEMENT OF THIS ADDENDUM BY SIGNING WHERE INDICATED ON PAGE 1 AND INCLUDE WITH YOUR PROPOSAL RESPONSE.

**NCSU CONTRACT
CONTROL #31172**

STATE OF NORTH CAROLINA
WAKE COUNTY

Rev. 11/12

**NORTH CAROLINA STATE UNIVERSITY
AGREEMENT**

THIS AGREEMENT ("Agreement") made and entered into this 1st day of April 2014, by and between Hertz Equipment Rental, 225 Brae Blvd, Park Ridge, NJ 07656 ("Contractor"), and NC State University, c/o Purchasing Department, Campus Box 7212, Raleigh, North Carolina 27695 ("NC State").

WITNESSETH

WHEREAS, Contractor has submitted to NC State a proposal for the performance of certain professional services; and,

WHEREAS, NC State desires to enter into an agreement with Contractor for the performance of these professional services.

NOW, THEREFORE, in exchange of the mutual promises contained herein, and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, NC State and Contractor agree as follows:

1. **Scope of Services.** Contractor agrees to supply NC State with equipment rental and associated services described in the following attachments, attached hereto and incorporated by reference as if fully set forth herein. Documents include:
 - (1) University's Request for Proposals (RFP) #63-JGD10070, dated October 5, 2013
 - (2) RFP Addendum Number One dated November 1, 2013
 - (3) Contractor response dated November 11, 2013: noting that 1) the tab marked "Donlen Overview" is removed; the University is not accepting this program and; 2) the U.S. Communities Administration fee is applicable to all products and services made a part of this contract, including equipment financing.
 - (4) Hertz pricing. See "Attachment A" for definition of Platinum, Gold and Preferred pricing.
 - (5) University Request for Clarification Number 1 dated December 3, 2013
 - (6) Contractor response to Request for Clarification dated December 3, 2013

Contractor agrees to supply the University and U.S. Communities' Participating Public Agencies (PPA's) with equipment rental and associated services, and the University agrees to utilize the Contractor for these purposes.

2. **Term.** Contractor shall commence providing the Services on April 1, 2014, and shall terminate on March 31, 2017 (the "Term"). In addition, the University reserves the right to renew for one (1) additional, two-year period, not to exceed March 31, 2019.

3. **Key Personnel.** Contractor shall not substitute key personnel assigned to the performance of this Agreement without the prior written approval of NC State's Contract Administrator. Contractor's individual designated as key personnel for the purposes of this Agreement is James W. Fiscus, Division Vice President.
4. **Notices.** All notices shall be hand delivered, sent by private overnight mail service, or sent by registered or certified U.S. mail and addressed to the party to receive such notice at the address given below, or such other address as may hereafter be designated by notice in writing:

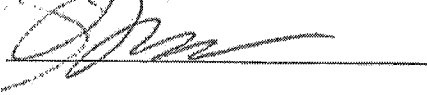
If to NC State: Director of Materials Management
North Carolina State University
Campus Box 7212
Raleigh, NC 27695-7212

If to Contractor: Hertz Equipment Rental
James Fiscus, Division Vice President
225 Brae Blvd
Park Ridge, NJ 07656

IN WITNESS THEREOF, the parties have executed this Agreement in duplicate originals, one of which is retained by each of the parties, effective the day and year first written above.

NC STATE UNIVERSITY:

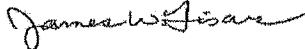
Authorized by:



Name: Sharon D. Loosman

Title: Director of Materials ManagementDate: 2/12/2014

CONTRACTOR

By:  _____

Name: James W. Fiscus

Title: Division Vice President

Date: 02-11-14

Pricing Definitions

Hertz pricing includes three (3) options: Platinum, Gold and Preferred defined as follows:

Platinum: Extended to Participating Public Agencies (PPA's) where an agency enters into an exclusive agreement with Hertz by directly adopting this contract.

Gold: Extended to PPA's where an agency enters into a non-exclusive agreement with Hertz by directly adopting this contract. Pricing is applicable to all PPA's EXCEPT for 1) Platinum customers, 2) customers in North Dakota, South Dakota and Hawaii, and 3) new PPA's when formal states of emergency have been declared in the respective locale, i.e. no agreement previously existed between Hertz and PPA.

Preferred: Extended to 1) all Participating Public Agencies in North Dakota, South Dakota, and Hawaii, and to 2) new PPA's requesting the contract when formal States of Emergency have been declared, i.e. no agreement previously existed between Hertz and PPA.

Note: If a customer already has Platinum or Gold pricing downloaded to its Hertz customer number(s) and a state of emergency is declared, the respective Platinum or Gold pricing will be the pricing used for all current and new rentals, including when a state of emergency has been declared.

EXHIBIT 2: MODIFICATIONS TO THE MASTER AGREEMENT

1. References. All references to "NCSU," "NC State University," "University," "Participating Public Agencies," "PPA," "State," "State of North Carolina," "Procuring Party," or "Lead Public Agency," in the Master Agreement shall mean and be understood to be "City of San Diego." All references to "Awarded Supplier(s)," "Proposing Supplier," "Supplier," "Potential Contractor," "Offeror," "Contractor," in the Master Agreement shall mean and be understood to be "Hertz Equipment Rental."

2. Deleted and/or Modified Provisions. The following provisions will be deleted and/or modified as follows:

2.1 Proprietary Information. Section 17 of the North Carolina State University General Information on Submitting Proposals, entitled, "Proprietary Information," will be deleted in its entirety and replaced with the following language:

By signing this Contract, Contractor acknowledges that this Contract is a public record subject to disclosure unless the City determines that a specific exemption in the California Public Records Act (CPRA) applies. If Contractor submits information clearly marked confidential or proprietary, the City may protect such information and treat it with confidentiality to the extent permitted by law. However, it will be the responsibility of the Contractor to provide to the City the specific legal grounds on which the City can rely in withholding information requested under the CPRA should the City choose to withhold such information. General references to sections of the CPRA will not suffice. Rather, the Contractor must provide a specific and detailed legal basis, including applicable case law, that clearly establishes the requested information is exempt from the disclosure under the CPRA. If the Contractor does not provide a specific and detailed legal basis for requesting the City to withhold Contractor's confidential or proprietary information at the time of proposal submittal, City will release the information as required by the CPRA and Contractor will hold the City, its elected officials, officers, and employees harmless for release of this information. It will be the Contractor's obligation to defend, at Contractor's expense, any legal actions or challenges seeking to obtain from the City any information requested under the CPRA withheld by the City at the Contractor's request. Furthermore, the Contractor shall indemnify and hold harmless the City, its elected officials, officers, and employees from and against any claim or liability, and defend any action brought against the City, resulting from the City's refusal to release information requested under the CPRA which was withheld at Contractor's request. Nothing in this Contract creates any obligation on the part of the City to notify the Contractor or obtain the Contractor's approval or consent before releasing information subject to disclosure under the CPRA.

2.2 Governing Law. Section 1 of the North Carolina State University General Contract Terms and Conditions, entitled, "Governing Law," will be deleted in its entirety.

2.3 Situs. Section 2 of the North Carolina State University General Contract Terms and Conditions, entitled, "Situs," will be deleted in its entirety.

2.4 Compliance with Laws. Section 16 of the North Carolina State University General Contract Terms and Conditions, entitled, "Compliance With Laws," will be deleted in its entirety.

EXHIBIT 2

2.5 Insurance. Section 19 of the North Carolina State University General Contract Terms and Conditions, entitled, "Insurance," will be deleted in its entirety and replaced with the following language:

Contractor shall not begin any performance under this Contract until it has (1) provided City insurance certificates and endorsements reflecting evidence of all insurance and endorsements required and described herein and in the Specifications; (2) obtained City approval of each insurance company or companies; and (3) confirmed that all policies contain the special provisions required herein and the Specifications. Contractor's liabilities, including but not limited to Contractor's indemnity obligations, under this Contract, shall not be deemed limited in any way to the insurance coverage required herein or in the Specifications. Maintenance of specified insurance coverage is a material element of this Contract, and Contractor's failure to maintain or renew coverage or to provide evidence of renewal during the term of this Contract may be treated by City as a material breach of contract. City reserves the right to require Contractor to submit copies of any policy upon reasonable request by City.

All policies shall include, and the insurance certificates shall reflect, a 30-day non-cancellation clause that provides thirty (30) days written notice by certified mail to City prior to any material change or cancellation of any of said policies.

Contractor shall not modify any policy or endorsement thereto which increases City's exposure to loss for the duration of this Contract.

Contractor shall maintain insurance coverage at its own expense as follows:

2.5.1 Commercial General Liability. Commercial General Liability (CGL) insurance written on an ISO Occurrence form CG 00 01 07 98 or an equivalent form providing coverage at least as broad which shall cover liability arising from any and all bodily injury, personal injury, advertising injury or property damage in the amount of \$1 million per occurrence and subject to an annual aggregate of \$2 million. There shall be no endorsement or modification of the CGL limiting the scope of coverage for either insured claims or contractual liability. All defense costs shall be outside the limits of the policy.

2.5.2 Commercial Automobile Liability. For all of Contractor's automobiles including owned, hired and non-owned automobiles, Contractor shall keep in full force and effect, automobile insurance written on an ISO form CA 00 01 12 90 or a later version of this form or an equivalent form providing coverage at least as broad for bodily injury and property damage for a combined single limit of \$1 million per occurrence. The insurance certificate shall reflect coverage for any automobile (any auto).

2.5.3 Workers' Compensation. For all of Contractor's employees who are subject to this Contract and to the extent required by the applicable state or federal law, Contractor shall keep in full force and effect, a Workers' Compensation policy. That policy shall provide a minimum of \$1 million of employer's liability coverage, and Contractor shall provide an endorsement that the insurer waives the right of subrogation against City and its respective elected officials, officers, employees, agents, and representatives.

EXHIBIT 2

2.5.4 Deductibles. All deductibles or retentions on any policy shall be the sole responsibility of Contractor and shall be disclosed to City at the time the evidence of insurance is provided.

2.5.5 Acceptability of Insurers. Except for the State Compensation Insurance Fund, all insurance required by this Contract, shall only be carried by insurance companies with a current rating of at least "A-, VI" by A.M. Best Company that are authorized by the California Insurance Commissioner to do business in the State of California, and that have been approved by City.

City will accept insurance provided by non-admitted, "surplus lines" carriers only if the carrier is authorized to do business in the State of California and is included on the List of Approved Surplus Lines Insurers (LASLI list). All policies of insurance carried by non-admitted carriers are subject to all of the requirements for policies of insurance provided by admitted carriers described herein.

2.5.6 Required Endorsements. The following endorsements to the policies of insurance are required to be provided to City before any performance is initiated under this Contract.

2.5.6.1 Commercial General Liability Insurance Endorsements.

Additional Insured. To the fullest extent allowed by law, including but not limited to California Insurance Code section 11580.04, the policy or policies must be endorsed to include as an insured City of San Diego and its respective elected officials, officers, employees, agents and representatives with respect to liability arising out of (a) ongoing operations performed by you or on your behalf, (b) your products, (c) your work, including but not limited to your completed operations performed by you or on your behalf, or (d) premises owned, leased, controlled or used by you.

Primary and Non-contributory Coverage. The policy or policies must be endorsed to provide that the insurance afforded by the Commercial General Liability policy or policies is primary to any insurance or self-insurance of City, its elected officials, officers, employees, agents and representatives as respects operations of the Named Insured. Any insurance maintained by City, its elected officials, officers, employees, agents and representatives shall be in excess of Contractor's insurance and shall not contribute to it.

Severability of Interest. The policy or policies must be endorsed to provide that Contractor's insurance shall apply separately to each insured against whom claim is made or suit is brought, except with respect to the limits of the insurer's liability and shall provide cross-liability coverage.

2.5.6.2 Automobile Liability Insurance Endorsements

Additional Insured. To the fullest extent allowed by law, including but not limited to California Insurance Code section 11580.04, the policy or policies must be endorsed to include as an Insured City and its respective elected officials, officers, employees, agents and representatives with respect to liability arising out of automobiles owned, leased, hired or borrowed by or on behalf of Contractor.

Primary and Non-contributory Coverage. The policy or policies must be endorsed to provide that the insurance afforded by the Automobile Liability policy or policies is primary to any insurance or self-insurance of City, its elected officials, officers, employees, agents and representatives as

respects operations of the Named Insured. Any insurance maintained by City, its elected officials, officers, employees, agents and representatives shall be in excess of Contractor's insurance and shall not contribute to it.

Severability of Interest. The policy or policies must be endorsed to provide that Contractor's insurance shall apply separately to each insured against whom claim is made or suit is brought, except with respect to the limits of the insurer's liability and shall provide cross-liability coverage.

2.5.6.3 Worker's Compensation Insurance Endorsements.

Waiver of Subrogation. The Worker's Compensation policy or policies must be endorsed to provide that the insurer will waive all rights of subrogation against City, its elected officials, officers, employees, agents and representatives for losses paid under the terms of this policy or these policies which arise from work performed by the Named Insured for City.

2.5.7 Reservation of Rights. City reserves the right, from time to time, to review Contractor's insurance coverage, limits, deductible, and self-insured retentions to determine if they are acceptable to City. City will reimburse Contractor for the cost of the additional premium for any coverage requested by City in excess of that required by this Contract, without overhead, profit, or any other markup.

2.5.8 Additional Insurance. Contractor may obtain additional insurance not required by this Contract.

2.5.9 Excess Insurance. All policies providing excess coverage to City shall follow the form of the primary policy or policies including but not limited to all endorsements.

2.5.10 Hertz Self-Insurance. To the extent permitted by law, Hertz may satisfy insurance requirements with self-insurance meeting no less than the minimum coverage amounts stated herein. Hertz will provide coverage only to the extent that it performs activities at the jobsite and expressly disclaims any insurance coverage for the operation of the equipment by anyone other than Hertz. Hertz may name the City as a certificate holder but will not name the City as an additional insured and will not provide a waiver of subrogation.

2.6 Taxes. Section 23 of the North Carolina State University General Contract Terms and Conditions, entitled, "Taxes," will be deleted in its entirety.

2.7 General Indemnity. Section 25 of the North Carolina State University General Contract Terms and Conditions, entitled, "General Indemnity," will be deleted in its entirety and replaced with the following language:

To the fullest extent permitted by law, Contractor shall defend (with legal counsel reasonably acceptable to City), indemnify, protect, and hold harmless City and its elected officials, officers, employees, agents, and representatives (Indemnified Parties) from and against any and all claims, losses, costs, damages, injuries (including, without limitation, injury to or death of an employee of Contractor or its subcontractors), expense, and liability of every kind, nature and description (including, without limitation, incidental and consequential damages, court costs, and litigation expenses and fees of expert consultants or expert witnesses incurred in connection therewith and costs of investigation) that arise out of, pertain to, or relate to, directly or indirectly, in whole or in part, any goods provided or performance of services under this Contract

by Contractor, any subcontractor, anyone directly or indirectly employed by either of them, or anyone that either of them control. Contractor's duty to defend, indemnify, protect and hold harmless shall not include any claims or liabilities arising from the sole negligence or willful misconduct of the Indemnified Parties.

2.8 Privacy. Section 29 of the North Carolina State University General Contract Terms and Conditions, entitled, "Privacy," will be deleted in its entirety.

2.9 Audits. Section 30 of the North Carolina State University General Contract Terms and Conditions, entitled, "Audits," will be deleted in its entirety.

2.10 Preservation of Records. Section 31 of the North Carolina State University General Contract Terms and Conditions, entitled, "Preservation of Records," will be modified as follows:

If the University provides any data to Contractor pursuant to this Agreement then Contractor shall preserve and maintain the data for a period of three (3) years or as indicated in a litigation hold letter issued by the University, to fulfill the University's obligations under the ~~North Carolina~~ California Public Records Act and under the Federal and ~~North Carolina~~ California Rules of Civil Procedure. Contractor shall immediately preserve and maintain data (and any general email correspondence) upon the University's request or upon notice of litigation or audit and further Contractor shall make available all data University may specify with the time limits required.

2.11 Appendix A. Appendix A of the North Carolina State University RFP # 63-JGD10070 is deleted in its entirety.

2.12 Appendix B. The following provisions of Appendix B of the North Carolina State University RFP #JGD10070 will be deleted in their entirety:

WHEREAS, the parties desire to comply with the requirements and formalities of the Intergovernmental Cooperation Act as may be applicable to the laws of the State of the purchase.

That the procurement of Products and Services subject to this agreement shall be conducted in accordance with and subject to the relevant statutes, ordinances, rules and regulations that govern each party's procurement practices.

The procuring party shall be responsible for the ordering of Products and Services under this agreement. A non-procuring party shall not be liable in any fashion for any violation by a procuring party, and the procuring party shall hold non-procuring party harmless from any liability that may arise from action or inaction of the procuring party.

This agreement shall remain in effect until termination by a party giving 30 days written notice to U.S. Communities at 2999 Oak Road, Suite 710, Walnut Creek, CA 94597.

2.13 New Equipment Sales. Under the terms of this Contract, the City is not authorized to purchase new equipment.

2.14 Repair, Maintenance and Service Level Expectations. Under the terms of this Contract, Hertz employees will not perform any maintenance or repair equipment or machinery on City sites or property. None functioning equipment or machinery or equipment or machinery that requires routine service or maintenance will be removed from City sites and property.

3. City Mandated Clauses and Requirements. By signing this Contract, Contractor certifies that Contractor is aware of, and will comply with, these City mandated clauses and requirements throughout the duration of the Contract.

3.1 Drug-Free Workplace Certification. Contractor shall comply with City's Drug-Free Workplace requirements set forth in Council Policy 100-17, which is incorporated into this Contract by reference.

3.2 ADA Certification: Contractor shall comply with the City's Americans with Disabilities Act Compliance/City Contracts requirements as set forth in Council Policy 100-04, which is incorporated into this Contract by reference.

3.3 Non-Discrimination Requirements

3.3.1 Compliance with the City's Equal Employment Opportunity Outreach Program (EOCP): Contractor shall comply with the City's EOCP requirements.. Contractor shall not discriminate against any employee or applicant for employment on any basis prohibited by law. Contractor shall provide equal opportunity in all employment practices. Prime Contractors shall ensure that their subcontractors comply with this program. Nothing in this Section shall be interpreted to hold a prime Contractor liable for any discriminatory practice of its subcontractors.

3.3.2 Non-Discrimination Ordinance: Contractor shall not discriminate on the basis of race, gender, religion, national origin, ethnicity, sexual orientation, age, or disability in the solicitation, selection, hiring or treatment of subcontractors, vendors, or suppliers. Contractor shall provide equal opportunity for subcontractors to participate in subcontracting opportunities. Contractor understands and agrees that violation of this clause shall be considered a material breach of the contract and may result in contract termination, debarment, or other sanctions. Contracts between Contractor and any subcontractors or suppliers shall contain this language.

3.3.3 Compliance Investigations: Upon City's request, Contractor agrees to provide to City, within sixty calendar days, a truthful and complete list of the names of all subcontractors, vendors, and suppliers that Contractor has used in the past five years on any of its contracts that were undertaken within San Diego County, including the total dollar amount paid by Contractor for each subcontract or supply contract. Contractor further agrees to fully cooperate in any investigation conducted by City pursuant to City's Nondiscrimination in Contracting Ordinance. Contractor understands and agrees that violation of this clause shall be considered a material breach of the Contract and may result in remedies being ordered against Contractor up to and including contract termination, debarment, and other sanctions.

3.4 Business Tax Certificate (BTC). Any company doing business with the City of San Diego is required to obtain a Business Tax Certificate and to provide a copy of its BTC to the City before a Contract is executed.

EXHIBIT 2

3.5 Product Endorsement. Contractor shall comply with Council Policy 000-41 concerning product endorsement which requires that any advertisement referring to City as a user of a good or service will require the prior written approval of the Mayor.