

THOUSING AUTHORITY REPORT

DATE ISSUED: June 29, 2007

REPORT NO: HAR 07-023

ATTENTION:

Chair and Members of the Housing Authority

For the Agenda of July 24, 2007

SUBJECT:

Final Bond Authorization for Redwood Villa Apartments

REQUESTED ACTION:

Take the final step to authorize the issuance of Housing Authority mortgage revenue bonds to fund the rehabilitation of the Redwood Villa Apartments.

STAFF RECOMMENDATION:

- A. Housing Authority authorize the issuance of up to \$6,050,000 in multifamily housing revenue bonds to fund the rehabilitation of the 92-unit Redwood Villa Apartments located at 3060 53rd Street by Redwood Villa Senior Housing Partners, L.P., a limited partnership (Borrower). The managing general partner of the Borrower is an entity controlled by the San Diego Interfaith Housing Foundation (Interfaith).
- B. City Council hold a public hearing (known as a TEFRA hearing Tax Equity and Fiscal Responsibility Act) and readopt a resolution approving the issuance of tax-exempt bonds in an amount up to \$6,050,000 by the Housing Authority for Redwood Villa Apartments located at 3060 53rd Street in the City of San Diego to correct the name of the Borrower. (Borrower name was incorrect in the TEFRA resolution that was approved on March 6, 2007.).

BACKGROUND:

The Project

Redwood Villa is a 92-unit affordable housing development for seniors located at 3060 53rd Street in the community of Oak Park. The project contains 66 one-bedroom units, 24 two-bedroom units, and two three-bedroom staff units. See Attachment 1 for a vicinity map.

The property was developed by a tax credit limited partnership formed by Interfaith in 1988. The original financing to build Redwood Villa included 9% tax credits, a State of California Rental Housing Construction Program (RHCP) loan, two Housing Commission loans, membership fees raised by Interfaith, and a first mortgage currently held by Citibank. The tax credits expired in 2003 and the original tax credit limited partner, Related Capital, has exited the partnership. Interfaith also has already repaid one of the Housing Commission loans; the remaining loan will be repaid as part of the refinancing of the project.

The state RHCP program has recently given the Borrower permission to acquire and rehabilitate the project using tax exempt bonds and 4% tax credits. The acquisition of the project by the Borrower will allow for financial stabilization of the project, an increased term of affordability, and substantial rehabilitation of the project. The Borrower expects to spend approximately \$1.4 million on the rehabilitation of the project with the proposed scope of work to include a new HVAC system, roof, parking lot, and landscaping as well as new cabinets and fixtures in each unit.

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Housing Affordability

Redwood Villa currently has rent and occupancy restrictions on 74 of its 92 total units. Forty-one units are currently restricted under the RHCP program. The rents on the RHCP units are set so that tenants pay 30% of their incomes on rent and utilities. An additional 33 units are rent and occupancy restricted under the terms of the Housing Commission loan at 50% Area Median Income (AMI) (\$28,100 for a household of 2), 60% AMI (\$33,720 for a household of 2), and 65% AMI (\$36,500 for a household of 2). The remaining 18 units are unrestricted.

Through the proposed bond issuance, Redwood Villa will continue to provide housing for low- and very-low income seniors for a minimum of 55 years. Thirty-four units will be restricted at 50% AMI, 56 units will be restricted at 60% AMI, and two units will be reserved for on-site managers and will not be rent and occupancy restricted. Current tenants occupying the 41 RHCP-restricted units will continue to pay 30% of their income towards rent and utilities until they vacate their units. Through attrition, rents on the RHCP units will be increased to 50% and 60% AMI. Maximum rents for the project are summarized in the following table.

Type	Unit Size (sq. ft.)	AMI	Number of Units	Restricted Rent (net of utility allowance)	Market Rate	Monthly Savings per unit
One Bedroom	481-671	50% AMI	27	\$629	\$876	\$247
One Bedroom	841-947	60% AMI	17	\$760	\$876	\$116
Two Bedroom	481-671	50% AMI	39	\$751	\$1,044	\$293
Two Bedroom	841-947	60% AMI	17	\$909	\$1,044	\$135
Three Bedroom	1,112	MGR	2	N/A	N/A	N/A
Total			92			
Total Annual S	avings				,	\$176,436

Development Team

The project will be owned and operated by the Borrower: 1% of which will be owned by the managing general partner, Redwood Villa Interfaith Housing Corporation, a wholly owned affiliate of Interfaith and 99% of which will be owned by the tax credit equity limited partner, Red Capital Markets, Inc. (Red Capital). A Developer's Disclosure Statement is included as Attachment 2.

Interfaith is a non-profit, HUD-certified Community Housing Development Corporation that previously received Housing Commission financial assistance to develop Redwood Villa, Mission Terrace, Palm Terrace, Metro Villas, and Renaissance at North Park. Interfaith owns and manages twelve affordable housing communities throughout San Diego county totaling more than 1,100 units.

Financing Structure

The total development cost of the project is estimated to be approximately \$12.1 million. Of the \$6,050,000 estimated bond issuance amount, approximately \$3.55 million in housing revenue bonds will be used to finance the rehabilitation of the project and will be paid off at conversion to permanent financing. The permanent bond amount is estimated to be approximately \$2.5 million and will be based upon project costs, revenues, and interest rates at the time of bond issuance. Preliminary permanent sources of funding are summarized in the following table:

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Proposed Permanent Financing Sources				
Federal Tax Credits	\$4,600,000			
Housing Revenue Bonds	\$2,500,000			
Deferred Developer Fee	\$200,000			
Seller Note	\$4,700,000			
Income from Operations	\$100,000			
Total	\$12,100,000			

The seller note listed above will be executed by the Borrower in favor of the Interfaith controlled partnership that currently owns the project and will be repaid over time from surplus cash flow.

Public Disclosure and Bond Authorization

The bonds will be sold in two series totaling \$6,050,000. A senior series in the approximate amount of \$2,500,000 will be sold through a public offering with Red Capital acting as the underwriter. The senior bonds will be credit enhanced by the Federal National Mortgage Association (Fannie Mae) and rated AAA by Standard and Poor's.

A subordinate series of bonds in the approximate amount of \$3,550,000 will be sold through a private placement to Red Capital. The subordinate bonds will not be rated or credit enhanced. The subordinate bonds will be repaid at conversion to permanent financing from tax credit proceeds.

The following documents will be executed on behalf of the Housing Authority: Official Statement, Trust Indenture, Subordinate Trust Indenture, Financing Agreement, Subordinate Loan Agreement, Regulatory Agreement, Intercreditor Agreement, Subordination Agreement and a Bond Purchase Agreement. At the time of docketing, all bond documents in substantially final form will be presented to members of the Housing Authority. Any changes to the documents following Housing Authority approval require the consent of the City Attorney's office and bond counsel.

An Official Statement in preliminary form will be used to market the senior bonds to investors. The official statement will contain limited information about the Housing Authority as the issuer. This information verifies that the Housing Authority is an appropriate issuer of the bonds and that there is no existing or threatened litigation that would jeopardize the validity of the bonds. Financial statements of the Housing Commission or Housing Authority are not included in the Official Statement. Furthermore, it is necessary for members of the Housing Authority to disclose any knowledge, not available to the general public, about the feasibility of the project. Attachment 3 contains the language regarding the Housing Authority that will be used in the Official Statement.

The senior bonds will be issued pursuant to a Trust Indenture between the Housing Authority and the trustee. Based upon instructions contained in the Trust Indenture, the trustee will disburse bond proceeds for eligible costs, collect project revenues and make payments to bondholders, and hold collateral to secure payment of the bonds. A Subordinate Trust Indenture will also be executed to provide separate instructions to the trustee for the subordinate bond series.

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Under the terms of the Financing Agreement, the Housing Authority will loan the proceeds of the senior bonds to the borrower in order to acquire and rehabilitate the project. The Financing Agreement sets out the terms of repayment and the security for the loan, and the Housing Authority assigns its rights to receive repayments under the loan to the trustee. A Subordinate Loan Agreement, fulfilling the same functions, will be used for the subordinate bond series.

The Regulatory Agreement will be recorded against the property in order to ensure the long-term use of the project as affordable housing. The Regulatory Agreement will also ensure that the project complies with all applicable federal and state laws.

The Bond Purchase Agreement outlines the terms under which the Housing Authority will issue and the underwriter will purchase the bonds. The Bond Purchase Agreement is executed and delivered by the Housing Authority, the borrower, and the underwriter.

The Intercreditor Agreement outlines the respective rights of the trustee on behalf of the Housing Authority and Fannie Mae in the event the Borrower defaults on any of its obligations associated with the bond financing. In the event of a default, Fannie Mae will have principal control and enforcement rights.

The Subordination Agreement provides that the repayment of the loan for the subordinate bonds is payable only from excess proceeds from the project and is subordinate in all respects to the loan securing the senior bonds and further limits the remedies that may be exercised to collect on the subordinate loan so long as the senior bonds are outstanding.

Since the bonds will not be repaid using any City or Housing Authority revenues, it is not appropriate to provide any information about the City's finances. For a summary of the Housing Commission's Multifamily Bond Program and actions that must be taken by the Housing Authority and by the City Council to initiate and finalize bond financings, please see Attachment 4.

Staff has been working with Public Financial Management, the Housing Commission's Financial Advisor, to perform due diligence concerning the proposed financing and to formulate a recommendation for the Housing Authority. After evaluating the terms of the proposed financing and the public benefits to be achieved, it is the Financial Advisor's recommendation that the bond issuance for the project be authorized. The Financial Advisor's analysis and recommendation to proceed is included as Attachment 5.

Staff is also working with the City's Disclosure Practices Working Group to assure that the issuance of Housing Authority bonds is in conformance with the City's disclosure requirements.

TEFRA Resolution Revision

To assure that projects making use of tax-exempt financing meet appropriate governmental purposes and provide reasonable public benefits, the Internal Revenue Code requires that a public hearing be held and that the issuance of bonds be approved by representatives of the governmental unit with jurisdiction over the area in which the project is located. In the resolution approved by the City Council on March 6, 2007, the name of the ownership entity was incorrect. To ensure that the proposed bonds are tax-exempt, bond counsel recommends that a new TEFRA resolution be adopted.

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FISCAL CONSIDERATIONS:

There are no fiscal impacts to the Housing Commission, City, or Housing Authority associated with the requested action. The bonds will not constitute a debt of the City of San Diego. Neither the faith and credit nor the taxing power of the City or the Housing Authority would be pledged to the payment of the bonds; security for repayment of the bonds will be limited to the value of the property and its revenue sources. All costs of the financing, including compensation for staff efforts in preparing the bonds, will be borne by the project owner. The Housing Commission's origination fee under the financing will be up to \$13,915 (0.23 percent of the bond amount). No local housing funds (Tax increment, Inclusionary, Housing Trust Fund, HOME, CDBG etc.) will be made available to develop the project.

PREVIOUS COUNCIL and/or COMMITTEE ACTION:

From 1983 through 1988 the Housing Commission, City Council, and Housing Authority approved several items to facilitate the financing of Redwood Villa Apartments. On March 6, 2007, the Housing Authority and City Council approved preliminary bond items for the project.

COMMUNITY PARTICIPATION AND PUBLIC OUTREACH EFFORTS:

Interfaith presented an informational report on its plan to refinance and rehabilitate the project to the Eastern Area Planning Group on March 13, 2007.

KEY STAKEHOLDERS & PROJECTED IMPACTS:

Low income seniors are the intended residents of the project. An affiliate of Interfaith will act as the developer of the project. Red Capital will provide debt and equity as well as act as the underwriter for the project. Public Financial Management and Stradling, Yocca Carlson & Rauth have been selected to assist in preparing the financing.

Respectfully submitted,

Cisn Tish

Cissy Fisher

Director of Housing Finance & Development

Approved by,

Elizabeth C. Morris

President & Chief Executive Officer

Attachments:

- 1. Vicinity Map
- 2. Developer Disclosure Statement*
- 3. Housing Authority Disclosure Summary
- 4. Multifamily Bond Program Summary
- 5. Financial Advisor's Analysis

^{*}Distribution of these attachments may be limited. Copies available for review during business hours at the Housing Commission offices at 1122 Broadway, Suite 300.

Attachment 1: Vicinity Map



Site Address: 3060 53rd Street, San Diego

ATTACHMENT 2



- 1625 Newton Avenue
- San Diego, California 92113-1038
- 619/231 9400
- FAX: 619/544 9193

DEVELOPER'S STATEMENT FOR PUBLIC DISCLOSURE

(add extra sheets if you need more space)

1.	Name of developer: Redwood Villa Associates
2.	Address, phone number and ZIP Code: 7956 Lester Avenue Lemon Grove, CA 91945 Phone: (619) 668-1532
3.	IRS Number of Developer: 33-0317241
4.	If the developer is not an individual doing business under his own name, the developer has the status indicated below and is organized or operating under the laws of California as:
	A corporation
	A nonprofit or charitable institution or corporation
	X A partnership known as: Redwood Villa Associates
	A fousiness association or a joint venture known as
	A Federal, State or local government or instrumentality thereof.
	Other (explain)
5.	If the developer is not an individual or a government agency or instrumentality, give date of organization: Not Applicable
6.	Names, addresses, phone numbers, title of position (if any) and nature and extent of the interest of the officers and principal members, shareholders, and

investors of the developer, other than a government agency or instrumentality,

are set forth as follows:

- If the developer is a corporation, the officers, directors or trustees, and each stockholder owning more than 10% of any class of stock. Not Applicable
- If the developer is a nonprofit or charitable institution or corporation, the b. members who constitute the board of trustees or board of directors or similar governing body. The general partner of the tax credit limited partnership is a nonprofit corporation. Please see the attached list of the board of directors.
- If the developer is a partnership, each partner, whether a general or c. limited partner, and either the percent of interest or a description of the character and extent of interest. Redwood Villa Interfaith Housing Corporation is the general partner owning 1%. San Diego Interfaith Housing Foundation is the current limited partner owning 99% but will exit the partnership when Red Capital closes the transaction.
- d. If the developer is a business association or a joint venture, each participant and either the percent of interest or a description of the character and extent of interest. Not Applicable
- If the developer is some other entity, the officers, the members of the e. governing body, and each person who has an interest of more than 10%.

interest or description of character and extent of interest

Name, Address & Zip Code Not Applicable

Phone Number

Position Title (if any) and percent of

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Ondan	Name, address and nature and extent of interest of each person or entity (not
	named in response to Item 6) who has a beneficial interest in any of the
	shareholders or investors named in response to Item 6 which gives such person
	or entity more than a computed 10% interest in the developer (for example,
	more than 20% of the stock in a corporation which holds 50% of the stock of
	the developer; or more than 50% of the stock in a corporation which holds 20%
	of the stock of the developer):

Name, Address and Description of character and extent of interest

Not Applicable

- 8. Names (if not given above) of officers and directors or trustees of any corporation or firm listed under Item 6 or Item 7 above:

 See item 6
- 9. Is the developer a subsidiary of or affiliated with any other corporation or corporations or any other firm or firms? If yes, list each such corporation or firm by name and address, specify its relationship to the developer, and identify the officers and directors or trustees common to the developer and such other corporation or firm.

Redwood Villa Associates is a California limited partnership that is made up of Redwood Villa Interfaith Housing Corporation, general partner, and San Diego Interfaith Housing Foundation, limited partner. These entities are affiliated nonprofits sharing the same board of directors. San Diego Interfaith Housing Foundation will exit the partnership when Red Capital closes the tax credit transaction.

- 10. The financial condition of the developer, as of <u>Decmeber 31, 2005</u> is reflected in the attached financial statement.
- 11. If funds for the development are to be obtained from sources other than the developer's own funds, a statement of the developer's plan for financing the development:

See attached description of project

- 12. Sources and amount of cash available to developer to meet equity requirements of the proposed undertaking:
 - a. In banks:

Name, Address and ZIP Code of Bank
Not Applicable

\$ Amount

DISCLOSURE STATEMENT: PAGE 4

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b. By loans from affiliated or associated corporations or firms:

Name, Address and ZIP Code of Source \$ Amount
The refinancing and rehabilitation of Redwood Villa will come from
Bonds, tax credits and a 2nd mortgage from the current owner. See
the draft financing plan included with the project description.

c. By sale of readily salable assets:

Description
Not Applicable

Market Value

Mortgages or Liens

13. Name and addresses of bank references:

Mr. Evan Becker, Director Red Capital Group 655 W. Broadway, Suite 800 San Diego, CA 92101 (619) 471-0113

- 14. Has the developer or any of the developer's officers or principal members, shareholders or investors, or other interested parties been adjudged bankrupt, either voluntary or involuntary, within the past 10 years? Yes ____ No X If yes, give date, place, and under what name.
- 15. Has the developer or anyone referred to above as "principals of the developer" been indicted for or convicted of any felony within the past 20 years? Yes No X

If yes, give for each case (1) date, (2) charge, (3) place, (4) Court, and (5) action taken. Attach any explanation deemed necessary.

16. Undertakings, comparable to the proposed project, which have been completed by the developer including identification and brief description of each project and date of completion:

See attached list of completed developments

DISCLOSURE STATEMENT: PAGE 5

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18.

Not Applicable

17. If the developer or a parent corporation, a subsidiary, an affiliate, or a principal of the developer is to participate in the development as a construction contractor or builder:

Not Applicable

a.	Name and address of	such contractor of	r builder:	
b.	Has such contractor of qualify as a responsible award has been made development contract.	le bidder, refused, or failed to com	to enter into a collete a construct	contract after an
	explain:			
c.	Total amount of const contractor or builder			
	General description o	f such work:		•
d.	Construction contract contractor or builder: Not Applicable	•	ts now being p	erformed by such
	tification of tract or Development	Location	Amount	Date to be Completed
e.	Outstanding construct	tion-contract bids	of such contracte	or or builder:
	Awarding Agency		Amount D	ate Opened
	Not Applicable			
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resour	statement respecting equiverses available to such cor reed in the proposed-proje	ntractor or builder	for the perform	ance of the work
person	nnel, the nature of the eq			
contra	ictor:	· ·		

DISCLOSURE STATEMENT: PAGE 6

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19.	Does	any	member	of	the g	overning	body	of 1	the S	San :	Diego	Hous	sing
Com	mission,	to w	hich the	accor	npany	ing propo	osal is	being	mad	le, or	any o	officer	· or
emple	oyee of	the S	San Dieg	о Но	using	Commis	sion w	ho ez	xercis	es ar	ny fun	ctions	or
respo	nsibilitie	es in	connection	on wi	th the	e carryin	g out	of the	e pro	ject	covere	d by	the
devel	oper's p	propos	sal, have	any	direct	or indi	ect pe	rsonal	l fina	ncial	intere	st in	the
devel	oper or	in the	proposed	conti	actor'	Yes Yes		No	\mathbf{X}				
	If yes,	, expla	ain.				٠						

- 20. Statements and other evidence of the developer's qualifications and financial responsibility (other than the financial statement referred to in Item 10) are attached hereto and hereby made a part hereof as follows:
 - 1. Project Description
 - 2. Developer Experience Description
 - 3. Draft Project Budget with Sources and Uses

CERTIFICATION

	certify that this Developer's Statement
	vidence of the developer's qualifications and
of my (our) knowledge and belief.	l statements, are true and correct to the best
of my (our) knowledge and benefit	
•	
12/2/	
Date: 13/18/06	Date:
,	
Mille De Marie	
Signature	Signature
Title: President	Title:
Redwood Villa Interfaith Housing Corpora	· · · · · · · · · · · · · · · · · · ·
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Address & ZIP Code	en de la companya de La companya de la co
7056 Lector Avenue	
7956 Lester Avenue	
Lemon Grove, CA 91945	

Redwood Villa Interfaith Housing Corporation Brief Biographical Background Board of Directors December 2006

EXECUTIVE COMMITTEE: OCCUPATION/EDUCATION/POSITION IN COMMUNITY:

SMYTH, GREGORY S.

Chair

Ordained Deacon, Roman Catholic Diocese of San Diego. Former Housing Management Specialist, Former Head, Housing Management Division, Naval Facilities Engineering Commander, Retired Navy (Captain), Former Director Chula Vista, CA Military Family Housing San Diego. B.A Holy Cross College, Worcester, MA MS Salve Regina University, Newport, RI Navel War College

RAMSEY, JOSEPH C.

Vice Chair

Retired Aeronautical Engineer/General Dynamics, Member/Apartment Rental Owners Assoc. Prior member SD Housing Trust Fund Task Force/SD Housing

Commission. B.S. Purdue University, Aerospace Engineering

MASSEY, TONY

Secretary

Finance-Loan Specialist/Financial Grip, Retired Military (CWO). Experience

with Human Resources, Foreign Diplomatic Corp as Naval Attache.

B.A. Los Angeles City College Marketing Program, National University, SD

BRUNSON, DOUGLAS

Treasurer

Retired Business Executive, Pres. of Board of San Diego Habitat for

Humanity and Interfaith Shelter Network, active in church and community

with a focus on justice issues. B.S. Business S.D.S.U.

BALL, ROGER

Chair, Dev. Committee

Civil Engineer, President, Rick Engineering Company, S.D. Chapter of Consulting Engineers & Land Surveyors of CA, American Society of

Civil Engineers, CHI Epsilon. B.S. Civil Engineering, S.D.S.U.

SCHOETTLE, THOMAS J

Chair, Finance Committee

Certified Financial Planner and Attorney with Schoettle Financial.

Received Juris Doctor in 1988, University of Virginia. B.S. Accounting,

--With Distinction, 1985 from Indiana University.

December 2006

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RVIHC BOARD MEMBERS: Brief Biographical Background

ADLER, KAI W.

Marketing Consultant for Vortex International and Vortex Water Technologies. Has served on the Board of Horizon Gate Ministries also Director and Coordinator for March for Jesus. Helped to establish YWAM San Diego/Tijuana and served on its Board.

GAZE, JUDY

Project Manager, Program Manager / SRA, International, Project Lead / Oracle, Corp., Navy Region Southwest Director of Quality of Life Services, Commanding Officer / Personnel Support Activity San Diego, Director / Military Family Housing San Diego, Commander Naval Base San Diego, Commanding Officer / Training Command, Executive Officer / Naval Station Pearl Harbor, Credentialed Trainer / Management Classes, Director / Engineering Technical Training School, Process Improvement Consultant for Subordinate Commands, M.B.A. / National University, S.D. ValedictorianB.A. University of Northern Iowa, Secondary Education, Sociology, Spanish Honors. Alumni Award for Leadership, S.D. Chamber of Commerce / Military

Affairs Advisory Committee, Member S.D. Women In Business

MOORE, TERRY

Investment Broker, Developer, Consultant and Expert witness. Director of ACI Commercial Real Estate. Has taught investment professionals for National University, UCSD extension, California Assoc. Of Realtors, California Apartment Assoc. and National CCIM. Has been listed in ANational Who's Who in Creative Real Estate. MBA Southern Methodist University.

Redwood Villa Refinancing and Rehabilitation Description

Redwood Villa is a 92-unit affordable housing development for seniors located at 3060 53rd Street, San Diego, CA 92105. The project contains 66 one-bedroom apartments, 24-two bedroom apartments and 2-three bedroom staff units.

The property was developed by a tax credit limited partnership formed by San Diego Interfaith Housing Foundation in 1988. The financing used for Redwood Villa included 9% tax credits, a State of California RHCP loan, a San Diego Housing Commission Loan, membership fees raised by San Diego Interfaith Housing Foundation and a first mortgage currently held by Citibank.

The tax credits expired in 2003 and the original tax credit limited partner, Related Capital, has exited the partnership. We have also recently repaid the original San Diego Housing Commission loan.

The State RHCP program has recently given us permission to refinance and rehabilitate the project using tax exempt bonds and 4% tax credits. Therefore, we will be submitting a May 2007 bond application to CDLAC. This application is due 60 days prior to the application deadline. For logistical purposes, it is my understanding that the application will need to be submitted in mid-March of 2007 for the May 2007 CDLAC application.

The refinancing will allow for a financial stabilization of the project, increased length of affordability and substantial rehabilitation of the project to include new cabinets and fixtures, HVAC system, roof, parking lot, landscaping and other improvements.

We respectfully request the San Diego Housing Commission to provide bond issuance services, including the TEFRA and other appropriate hearings in early 2007. Red Capital Markets will provide the bond and tax credit financing for us.

Attached please find background information about the Redwood Villa and the developer, Redwood Villa Associates, a California Limited Partnership. In addition, please find attached a draft financial model, including targeted rents and sources and uses.

San Diego Interfaith Housing Foundation Portfolio and Experience

Interfaith has had many years of experience with various subsidy sources, including Redevelopment Agency Set-Aside Funds, HOME funds, Federal Home Loan Bank Affordable Housing Program (AHP) funds, State of California Rental Housing Construction Program (RHCP) funds, California Housing Financing Agency (CHFA) funds, HUD 236 funds, HUD 221(d)3 funds, HUD 223(a)7 funds, HUD 203K funds and low income housing tax credits. The following are descriptions of projects using various subsidies:

DEL PRADO 3878 Beyer Boulevard

APARTMENTS San Ysidro, California 92173

PROGRAM: 60 unit garden style apartments for families/elderly

CURRENT OCCUPANCY: 100%

RESIDENT HOUSEHOLD

INCOME LEVEL: \$10,000 - 30,000

YEAR COMPLETED: 1971

CONSTRUCTION COST: \$660,000

CONTRACTOR: M.H. Golden Construction Company

ARCHITECT: Loch Crane & Associates

DEVELOPER: Del Prado Interfaith Housing Corporation, a

nonprofit corporation

MANAGING AGENT: Interfaith Housing Assistance Corporation, a

nonprofit corporation

SUBSIDY: Section 236 and LMSA Section 8 (HUD)

PERMANENT LENDER: GMAC Commercial Mortgage

CONSTRUCTION LENDER: San Diego Trust and Savings

DELTA ARMS 4245 Delta Street

APARTMENTS San Diego, California 92113

PROGRAM: 22 unit garden style apartments for families/elderly

CURRENT OCCUPANCY: 100%

RESIDENT HOUSEHOLD

INCOME LEVEL: \$10,000 - 30,000

UNIT MIX: 6 – 1 Bedrooms 10 – 2 Bedrooms

6 – 3 Bedrooms

YEAR COMPLETED: 1972

CONSTRUCTION COST: \$270,000

CONTRACTOR: Andrew E. Luckey

ARCHITECT: Loch Crane & Associates

DEVELOPER: Delta Manor Interfaith Housing Corporation, a

nonprofit corporation

MANAGING AGENT: Interfaith Housing Assistance Corporation, a

nonprofit corporation

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SUBSIDY: Section 236 and LMSA Section 8 (HUD)

PERMANENT LENDER: GMAC Commercial Mortgage

CONSTRUCTION LENDER: Securities Inter Mountain, Inc.

HORTON HOUSE APARTMENTS

333 G Street

San Diego, California 92101

PROGRAM:

153 unit urban tower apartments for

elderly/disabled

CURRENT OCCUPANCY:

100%

RESIDENT HOUSEHOLD

INCOME LEVEL:

\$5,000 - 15,000

UNIT MIX:

49 - Studios

102 – 1 Bedrooms 2 – 2 Bedrooms

YEAR COMPLETED:

1981

CONSTRUCTION COST:

\$5,900,000

CONTRACTOR:

Roel Construction Company

ARCHITECT:

Tucker, Sadler & Associates

DEVELOPER:

Horton House Interfaith Housing Corporation, a

nonprofit corporation

MANAGING AGENT:

Interfaith Housing Assistance Corporation, a

nonprofit corporation

SUBSIDY:

Section 223 (a) 7 and LMSA Section 8 (HUD)

PERMANENT LENDER:

Red Mortgage Capital

CONSTRUCTION LENDER:

United California Bank

REDWOOD VILLA APARTMENTS

3060 53rd Street

San Diego, California 92105

PROGRAM:

92 unit garden style apartments for elderly/disabled

CURRENT OCCUPANCY:

98%

RESIDENT HOUSEHOLD

INCOME LEVEL:

\$10,000 - 40,000

YEAR COMPLETED:

1988

CONSTRUCTION COST:

\$3,200,000

CONTRACTOR:

R.E. Hazard Jr., Inc.

ARCHITECT:

Martinez Wong & Associates

DEVELOPER:

Redwood Villa Associates, Limited Partnership, Redwood Villa Interfaith Housing Corporation as

managing general partner

MANAGING AGENT:

Interfaith Housing Assistance Corporation, a

nonprofit corporation

FINANCING PROGRAMS:

Low Income Housing Tax Credits

State RHCP

Private Memberships

San Diego Housing Commission

PERMANENT LENDER:

Savings Association Mortgage Company

State RHCP

San Diego Housing Commission

CONSTRUCTION LENDER:

Wells Fargo Bank

MISSION TERRACE APARTMENTS

10210 San Diego Mission Road San Diego, California 92108

PROGRAM:

77 unit terraced apartments for families/elderly

CURRENT OCCUPANCY:

98%

RESIDENT HOUSEHOLD

INCOME LEVEL:

\$12,000 - 35,000

UNIT MIX:

37 – 1 Bedrooms 16 – 2 Bedrooms 24 – 3 Bedrooms

YEAR COMPLETED:

1995

CONSTRUCTION COST:

\$4,600,000

CONTRACTOR:

Centex Golden Construction Company

ARCHITECT:

Studio E Architects

DEVELOPER:

Mission Terrace Associates, Limited Partnership, Mission Terrace Interfaith Housing Corporation as

managing general partner

MANAGING AGENT:

Interfaith Housing Assistance Corporation, a

nonprofit corporation

FINANCING PROGRAMS:

Low Income Housing Tax Credits

HOME Program (HUD)

San Diego Housing Trust Fund

AHP Program (Federal Home Loan Bank)

PERMANENT LENDER:

Citibank

AHP (Federal Home Loan Bank) San Diego Housing Commission

CONSTRUCTION LENDER:

Wells Fargo Bank

PRESIOCA VILLA APARTMENTS

9211 Amy's Street

Spring Valley, California 91977

PROGRAM:

94 unit garden style apartments for families/elderly

CURRENT OCCUPANCY:

100%

RESIDENT HOUSEHOLD

INCOME LEVEL:

\$9,600 - 40,250

UNIT MIX:

94 - 2 Bedrooms

YEAR COMPLETED:

1985

REHABILITATION COST:

\$400,000

CONTRACTOR:

Cuatro Corporation

DEVELOPER:

Presioca Villa Interfaith Housing Corporation

MANAGING AGENT:

Interfaith Housing Assistance Corporation, a

nonprofit corporation

FINANCING PROGRAMS:

HOME Program

FDIC - Affordable Housing Disposition Program

PERMANENT LENDER:

Washington Mutual

CONSTRUCTION LENDER:

San Diego County Dept. of Housing & Comm. Dev.

PALM TERRACE APARTMENTS

.2885 Palm Avenue

San Diego, California 92154

PROGRAM:

60 unit garden style apartments for families/elderly

CURRENT OCCUPANCY:

100%

RESIDENT HOUSEHOLD

INCOME LEVEL:

\$14,000 - 76,000

UNIT MIX:

60 - 2 Bedroom flats and town homes

YEAR COMPLETED:

1984

REHABILITATION COST:

\$300,000

CONTRACTOR:

Cuatro Corporation

DEVELOPER:

Palm Terrace Interfaith Housing Corporation

MANAGING AGENT:

Interfaith Housing Assistance Corporation, a

nonprofit corporation

FINANCING PROGRAMS:

HOME Program

San Diego Housing Trust Fund

PERMANENT LENDER:

Savings Association Mortgage Company

CONSTRUCTION LENDER:

San Diego Housing Commission

BROOKVIEW VILLAGE

13120-13150 Pomerado Road

Poway, CA 92064

PROGRAM:

102 garden style apartment for seniors

CURRENT OCCUPANCY:

100%

RESIDENT HOUSEHOLD

INCOME LEVEL:

\$7,500 - 21,500

UNIT MIX:

81 – 1 Bedrooms 21 – 2 Bedrooms

YEAR COMPLETED:

2001

CONSTRUCTION COST:

\$8,000,000

CONTRACTOR:

Sun Country Builders

ARCHITECT:

Studio E Architects

DEVELOPER:

Brookview Senior Housing Partners, L.P., Brookview Interfaith Housing Corporation as

managing general partner

MANAGING AGENT:

Interfaith Housing Assistance Corporation, a

nonprofit corporation

FINANCING PROGRAMS:

Low Income Housing Tax Credits

HOME Program (HUD)

Redevelopment Tax Increment

Private Mortgage

AHP Program (Federal Home Loan Bank)

PERMANENT LENDER:

Bank of America Community Development Bank

AHP (Federal Home Loan Bank)

California Equity Fund

Poway Redevelopment Agency

County Dept. of Housing & Community Dev.

CONSTRUCTION LENDER:

Bank of America Community Development Bank

VISTA LAS FLORES APARTMENTS

6404 – 6420 Halyard Place Carlsbad, CA 920008

PROGRAM:

28 Apartments for Families

CURRENT OCCUPANCY:

100%

RESIDENT HOUSEHOLD

INCOME LEVEL:

\$16,771 - 34,140

UNIT MIX:

12 – 2 Bedrooms 16 – 3 Bedrooms

YEAR COMPLETED:

2001

CONSTRUCTION COST:

3,000,000

CONTRACTOR:

Standard Pacific Corporation

ARCHITECT:

Rodriquez & Simon Design Associates

DEVELOPER:

Pacific Vista Las Flores, L.P. Wakeland Housing, Co - G.P.

VLF Interfaith Housing Corporation, Co - G.P.

MANAGING AGENT:

Interfaith Housing Assistance Corporation, a

nonprofit corporation

FINANCING PROGRAMS:

Low Income Housing Tax Credits

Mortgage Bonds

City Loan

AHP Program (Federal Home Loan Bank)

Private Construction Financing

·PERMANENT LENDER:

California Housing Finance Agency

City of Carlsbad

AHP (Federal Home Loan Bank)

CONSTRUCTION LENDER:

Bank of America Community Development Bank

METRO VILLAS APARTMENTS 4071 39TH Street

San Diego, CA 92105

PROGRAM:

120 Apartments for Families

CURRENT OCCUPANCY:

100% -

RESIDENT HOUSEHOLD

INCOME LEVEL:

\$21,735 - \$45,550

UNIT MIX:

48 - 1 Bedrooms 36 - 2 Bedrooms 24 - 3 bedrooms

12 - 4 bedrooms

YEAR COMPLETED:

2004

CONSTRUCTION COST:

\$11,200,000

CONTRACTOR:

Sun Country Builders

ARCHITECT:

Studio E Architects

DEVELOPER:

Metro Villas Housing Partners, L.P.

Metro Interfaith Housing Corporation, Co - G.P.

City Heights CDC, Co - G.P.

MANAGING AGENT:

Interfaith Housing Assistance Corporation, a

nonprofit corporation

FINANCING PROGRAMS:

Low Income Housing Tax Credits

City Redevelopment Loan

HOME Funds

AHP Program (Federal Home Loan Bank)

Private Construction Financing

PERMANENT LENDER:

Citibank

City of San Diego

AHP (Federal Home Loan Bank)

CONSTRUCTION LENDER:

Wells Fargo Bank

RENAISSANCE AT NORTH PARK SENIOR APARTMENTS 4330 30TH Street San Diego, CA 92104

PROGRAM:

96 Apartments for Seniors

CURRENT OCCUPANCY:

Under Construction

RESIDENT HOUSEHOLD

INCOME LEVEL:

\$19,320 - \$27,600

UNIT MIX:

85 - 1 Bedrooms

YEAR COMPLETED:

Scheduled for December 2006

CONSTRUCTION COST:

\$12,500,000

CONTRACTOR:

Sun Country Builders

ARCHITECT:

Martinez Cutri Architects

DEVELOPER:

Renaissance Senior Housing Partners, L.P. North Park Interfaith Housing Corp., G.P. Carter Reese & Associates, Co-Guarantor

MANAGING AGENT:

Interfaith Housing Assistance Corporation, a

nonprofit corporation

FINANCING PROGRAMS:

Low Income Housing Tax Credits

City Redevelopment Loan

HOME Funds

AHP Program (Federal Home Loan Bank)

Private Construction Financing

PERMANENT LENDER:

Citibank

City of San Diego

AHP (Federal Home Loan Bank)

- CONSTRUCTION LENDER:

Citibank

LILLIAN PLACE APARTMENTS

1401 J Street

San Diego, CA 92101

PROGRAM:

74 Apartments for Families

CURRENT OCCUPANCY:

Under Construction

RESIDENT HOUSEHOLD

INCOME LEVEL:

\$19,320 - \$27,600

UNIT MIX:

24 - 1 Bedrooms 27 - 2 Bedrooms 23 - 3 Bedrooms

YEAR COMPLETED:

Scheduled for December 2006

CONSTRUCTION COST:

\$13,500,000

CONTRACTOR:

Sun Country Builders

ARCHITECT:

Studio E Architects

DEVELOPER:

Lillian Place, L.P.

Wakeland Housing, Co-G.P.

L.P. Interfaith Housing Corp., Co-G.P.

MANAGING AGENT:

Interfaith Housing Assistance Corporation, a

nonprofit corporation

FINANCING PROGRAMS:

Low Income Housing Tax Credits

City Redevelopment Loan

HOME Funds

AHP Program (Federal Home Loan Bank)

Private Construction Financing

PERMANENT LENDER:

CCRC

City of San Diego

AHP (Federal Home Loan Bank)

CONSTRUCTION LENDER:

Wells Fargo Bank

Current Projects in the Pipeline

Renaissance at North Park Senior Housing

4330 30th Street

San Diego, CA 92104

Developed in joint venture with Carter Reese & Associates

96 - one and two bedroom affordable senior apartments

Under construction – completion due for December 2006

Pre-leasing started in April 2006

San Diego Interfaith Housing Foundation provided construction loan guarantees and 9% tax credit guarantees

Lillian Place Family Housing

1401 J Street

San Diego, CA 92101

Developed in joint venture with Wakeland Housing

74 – one, two and three affordable family apartments

Under construction – completion due for December 2006

Pre-leasing started in April 2006

San Diego Interfaith Housing Foundation and Wakeland Housing provided construction loan guarantees and 9% tax credit guarantees

Coronado Senior Housing

578 Orange Avenue

Coronado, CA 92118

30 – one bedroom affordable senior apartments

In predevelopment – CDLAC bond application submitted, allocation to occur on July 19, 2006. TCAC 4% tax credit application to be submitted on July 19, 2006.

Construction – commenced in November 2006

San Diego Interfaith Housing Foundation provided construction loan guarantees and 4% tax credit guarantees

Brighton Avenue Family Housing

Brighton Avenue and Midland Road

Poway, CA 92064

90 – one, two and three bedroom affordable family apartments

In predevelopment – working with Poway to obtain a development permit on the three acre site. Currently working with Studio E Architects on the community design

workshop process. Will submit 9% tax credit application in Summer of 2007.

Construction to commence in 2008.

San Diego Interfaith Housing Foundation to provide loan guarantees and 9% tax credit guarantees



Equity Analysis Redwood Villa

ROM Contact	Evan E. Becker Phone #	619-471-0113 Fax#	619-471-0122		
Equity:		Sources:	Total	Per Unit	
Estimated Credits	\$ 500,000	Capital Contribution	\$ 4,234,637	46,029	
Total Capital Contribution	\$ 4,234,637	Permanent Loan	2,845,000	30,924	
Price Per Credit	\$ 0.97	2nd Mortgage	2,043,000	50,524	
Luce Let Clean	5 0.01	Other Financing (Hard)		-	
Equity Pay-In:	Emilia Care	Seller Note	4,121,007	44,794	•
		GP Loan	7,121,001	44,754	
10.00% At Closing		Soft Financing #3	•		
0.00% During Construction		GP Loan / Deferred Developer Fee	353,263	3,840	
0.00% Construction Comp	ieuori	FNMA Good Faith Deposit	555,205	3,840	
85.00% Stabilization		Release of Reserves	-	-	
5.00% 8609's		Transfer of Reserves	72 000	-	
100.00%		Other	73,000	793	
constructions some eigenvalgensenbegging in stellig	・ 対象の対象の対象では、それでは他に関係的では、使用できません。までは、それでは、ないできないできます。また。	· - ·	•	-	
Rent Matrix:	Max.TC Net Av. Unit	Other	-		
2000年1月1日 1日 1	Reni Sc FI	Cash Flow from Operations	86,146	936	
,18d RHCP @ 60% AN #		Total Sources:	\$ 11,713,053	127,316	
The state of the s	25 4 7460 5617				
The state of the s	24	Uses:	_		
3Bd @ 60% AMI	2	Land Acquisition	\$	<u>-</u>	
0 -	0	Building Acq.	7,820,000	85,000	
	92	Demolition	-	-	
		Land Other	•	•	
NOI:	Total Per Unit	Site Work	100,000	1,087	
Rental Income	\$\$ 589,564 \$ \$ 6,408	New Construction or Rehab	906,000	9,848	
Other income	13,920 151	Accessory Building	-	-	
Vacancy	(30,174) (328)	General Requirements	83,581	908	
Operating Expenses	(285,382) (3,102)	Builder's Overhead	27,860	303	
Management Fee	(39,083) (425)	Builder's Profit	83,581	908	
Replacement Reserve	(23,000) (250)	Construction Otner	-	-	
		Construction Contingency	192,000	2,087	
Net Operating Income:	\$ 225,845 2,455	Soft Contingency	25,000	272	
Base Cash Flow	33,602	Building Permits		-	
10-Year Cash Flow	588,069	TAP/Impact Fees, etc.		_	•
10 100. 000. 101	***,	Architectural Fees & Design	40,000	435	
Estimated Lease-Up and Cre	dit Delivery:	Architectural Fees Supervision	•	-	
#	Tax Credit	Real Estate Attorney	20,000	217	
Units	Delivery	Engineering	20,000	217	
1/1/2007 0		Construction Period Insurance	. 8,000	87	
2/1/2007 0		Construction Interest	157,357	1,710	
3/1/2007 0	A CONTRACTOR OF THE PROPERTY O	Construction Loan Origination	107,007	1,7,0	
4/1/2007 0		Inspection Fees	5,000	54	
5/1/2007 0	The same of the sa	Title & Recording	12,000	130	
6/1/2007 92	18.192	Negative Arbitrage	12,000	-	
7/1/2007 92	18,192	Construction Loan Legal	30,000	326	
= ·	18,192	Equity Bridge Loan Origination	31,760	345	
	18,192	Perm Loan Costs	303,549	3,299	
	The state of the s	FNMA Good Faith Deposit	303,343	J,255 -	
10/1/2007 92	18,192	•	35,000	380	
11/1/2007 92	18,192	Perm Legal	,		
12/1/2007 92	18.192	Survey	10,000	109	
Total	127,343	Market Study	6,500	71	
	20.404	Environmental Study/Soils Report	15,000	163	
1/1/2008 92	36,384	Agency Fees	44,493	484	
2/1/2008 92	36,384	Appraisal	7,500	82	
3/1/2008 92	36,384	Real Estate Taxes		•	
4/1/2008 92	36,384	Accounting/Cost Certification	15,000	163	
5/1/2008 92	36,384	Miscellaneous	-		
6/1/2008 92	36,384	Legal (Org.)	5,000	54	
7/1/2008 92	36,384	Legal (Syndication)	25,000	272	
8/1/2008 92	36,384	Accounting Fees (Org.)	5,000		
9/1/2008 92	36,384	, Tax Opinion	-	•	
10/1/2008 92	36,384	RCM Asset Mgmt Fee	6,000	65	
11/1/2008 92	36,384.	Tax Opinion	-	-	
12/1/2008 92	36,384	Developer Fees	1,494,190	16,241	
Total	436,604	Developer Overhead			
**************************************		Other.	-		
Sale Transaction Summary:	Per unit (bldg)	Restabilization & Operating Reserve	134,927	1,467	
Purchase Price	\$ 7,820,000 \$ 85,000	Lease-Up Reserve	-	-	
1st Trust Deed Payoff	(946,887)	Marketing / Lease-up Fees	10,000	109	
RHCP Payoff	(2,104,820)	MIP During Construction	33,753	367	
SDHC Payoff	(647,286)	Other: Basis Plug	-	-	
Selier Note	(4,121.007)	Total Uses:	\$ 11,713,053	127,316	
Cash To Seller	\$ -		\$ (0)	, 2., 0, 0	
Jasii i Q Geliei	-		- (0)		

Attachment 3 Housing Authority Disclosure Summary

THE ISSUER

The Issuer is the Housing Authority of the City of San Diego, a public body, corporate and politic duly organized and existing under the laws of the State of California. The Issuer is authorized to issue the Bonds and to loan the proceeds thereof to the Borrower for the purpose of financing the Project. The Issuer was created on October 3, 1968 by resolution of the City Council of the City of San Diego (the "Council"). Members of the Council serve as members of the Issuer.

In January 1979, a seven member commission (the "San Diego Housing Commission") took office to administer the functions of the Issuer. The San Diego Housing Commission is responsible for the development of low income rental projects, implementation of financing to promote low income housing production, management of many public housing projects, operation of rent subsidy programs and rehabilitation of existing housing stock. Unless the context otherwise requires, the San Diego Housing Commission will take all actions with respect to the program and the Indenture, the Financing Agreement, the Regulatory Agreement and related documents on behalf of the Issuer.

The seven members of the San Diego Housing Commission are appointed by the Mayor and approved by the Council. Sal Salas currently serves as Chair of the San Diego Housing Commission. Oversight of the San Diego Housing Commission is provided by the Issuer.

THE BONDS ARE SPECIAL OBLIGATIONS OF THE ISSUER. THE ISSUER IS NOT OBLIGATED TO PAY THE BONDS OR THE INTEREST THEREON EXCEPT FROM THE REVENUES OR ASSETS PLEDGED FOR SUCH PAYMENT. THE BONDS ARE NOT A DEBT OF THE STATE OF CALIFORNIA, THE CITY OF SAN DIEGO OR ANY OTHER SUBDIVISION OF THE STATE OF CALIFORNIA OTHER THAN THE ISSUER. NEITHER THE FAITH AND CREDIT NOR THE TAXING POWER OF THE STATE OF CALIFORNIA OR OF ANY POLITICAL SUBDIVISION OF THE STATE OF CALIFORNIA IS PLEDGED TO THE PAYMENT OF THE PRINCIPAL OF OR THE INTEREST ON THE BONDS. THE ISSUER HAS NO TAXING POWER.

NO LITIGATION

The Issuer

At the time of issuance of the Bonds, the Issuer delivered certificates to the effect that, to the best knowledge of the Issuer, there is no action, suit or proceeding pending or threatened restraining or enjoining the issuance, sale, execution or delivery of the Bonds, the Indenture, the Financing Agreement or the Regulatory Agreement, or in any way contesting or affecting the validity of the foregoing.

Attachment 4

HOUSING COMMISSION MULTIFAMILY HOUSING REVENUE BOND PROGRAM Summary

General Description: The multifamily housing bond program provides below-market financing (based on bond interest being exempt from income tax) for developers willing to set aside a percentage of project units as affordable housing. Multifamily housing revenue bonds are also known as "private activity bonds" bonds because the projects are owned by private entities, often including nonprofit sponsors and for-profit investors.

Bond Issuer: Housing Authority of the City of San Diego. There is no direct legal liability to the City, the Housing Authority or the Housing Commission in connection with the issuance or repayment of bonds; there is no pledge of the City's or the Housing Authority's faith, credit or taxing power. The bonds do not constitute a general obligation of the issuer because security for repayment of the bonds is limited to specific private revenue sources, such as project revenues. The developer is responsible for the payment of costs of issuance and all other costs under each financing.

Affordability: Minimum requirement is that at least 20% of the units are affordable at 50% of Area Median Income (AMI). Alternatively, a minimum of 10% of the units may be affordable at 50% AMI with an additional 30% of the units affordable at 60% AMI. The Housing Commission requires that the affordability restriction be in place for a minimum of 15 years. In practice, projects financed by multifamily housing bonds are affordable for a minimum of 30 years. Bonds may also be combined with other financing sources to create deeper affordability and longer terms of restriction.

Rating: Generally "AAA" or its equivalent with a minimum rating of "A" or, under conditions that meet IRS and Housing Commission requirements, bonds may be unrated for private placement with institutional investors (typically, large banks). Additional security is normally achieved through the provision of outside credit support ("credit enhancement") by participating financial institutions that underwrite the project loans and guarantee the repayment of the bonds. The credit rating on the bonds reflects the credit quality of the credit enhancement provider.

Approval Process:

• Inducement Resolution: The bond process is initiated when the issuer (Housing Authority) adopts an "Inducement Resolution" to establish the date from which project costs may be reimbursable from bond proceeds (if bonds are later issued) and to authorize staff to work with financing team to perform a due diligence process. The Inducement Resolution does not represent any commitment by the Housing Commission, Housing Authority, or the developer to proceed with the financing.

• TEFRA Hearing and Resolution (Tax Equity and Fiscal Responsibility Act of 1982): To assure that projects making use of tax-exempt financing meet appropriate governmental purposes and provide reasonable public benefits, IRS Code requires that a public hearing be held and that the issuance of bonds be approved by representatives of the governmental unit with jurisdiction over the area in which the project is located (City Council). This process does not make the City financially or legally liable for the bonds or for the project.

[Note: It is uncommon for the members of the City Council to be asked to take two actions at this stage in the bond process---one in their capacity as the City Council (TEFRA hearing and resolution) and another as the Housing Authority (bond inducement). Were the issuer (Housing Authority) a more remote entity, the TEFRA hearing and resolution would be the only opportunity for local elected officials to weigh in on the project.]

- Application for Bond Allocation: The issuance of these "private activity bonds" (bonds for projects owned by private developers, including projects with nonprofit sponsors and for-profit investors) requires an allocation of bond issuing authority from the State of California. To apply for an allocation, an application approved by the Housing Authority and supported by an adopted inducement resolution and by proof of credit enhancement (or bond rating) must be filed with the California Debt Limit Allocation Committee (CDLAC). In addition, evidence of a TEFRA hearing and approval must be submitted prior to the CDLAC meeting.
- Final Bond Approval: The Housing Authority retains absolute discretion over the issuance of bonds through adoption of a final resolution authorizing the issuance. Prior to final consideration of the proposed bond issuance, the project must comply with all applicable financing, affordability, and legal requirements and undergo all required planning procedures/reviews by local planning groups, etc.
- Funding and Bond Administration: All monies are held and accounted for by a third party trustee. The trustee disburses proceeds from bond sales to the developer in order to acquire and/or construct the housing project. Rental income used to make bond payments is collected from the developer by the trustee and disbursed to bond holders. If rents are insufficient to make bond payments, the trustee obtains funds from the credit enhancement provider. No monies are transferred through the Housing Commission or Housing Authority, and the trustee has no standing to ask the issuer for funds.

Bond Disclosure: The offering document (typically a Preliminary Offering Statement or bond placement memorandum) discloses relevant information regarding the project, the developer, and the credit enhancement provider. Since the Housing Authority is not responsible, in any way, for bond repayment, there are no financial statements or summaries about the Housing Authority or the City that are included as part of the offering document. The offering document includes a paragraph that states that the

Housing Authority is a legal entity with the authority to issue multifamily housing bonds and that the Housing Commission acts on the behalf of the Housing Authority to issue the bonds. The offering document also includes a paragraph that details that there is no pending or threatened litigation that would affect the validity of the bonds or curtail the ability of the Housing Authority to issue bonds. This is the extent of the disclosure required of the Housing Authority, Housing Commission, or the City. However, it is the obligation of members of the Housing Authority to disclose any material facts known about the project, not available to the general public, which might have an impact on the viability of the project.



ATTACHMENT 5

July 6th, 2007

Mr. Peter Armstrong San Diego Housing Commission 1122 Broadway, Suite 300 San Diego, CA 92101

RE: Proposed actions relating to the proposed issuance of approximately \$6,050,000 Housing Authority of San Diego Multifamily Housing Revenue Bonds in connection with the acquisition and rehabilitation of the Redwood Villa Apartments.

Dear Mr. Armstrong:

You have asked me to review the proposed financing and recommend whether, in my judgment, it is reasonable for the Housing Authority to issue tax-exempt multifamily housing revenue bonds for the acquisition and rehabilitation of the 92-unit Redwood Villa Apartments (the "Project"). In preparing this report I have reviewed financial projections and background information provided by the borrower and the Housing Commission.

The specific findings this report addresses are:

- Whether the issuance of the Bonds will achieve a public purpose by creating or preserving affordable housing.
- Whether the Housing Authority will avoid undue financial risk in undertaking the financing.
- Whether the Project will be able to meet debt service payments after the proposed financing.

As described below, I find that all of the conditions are met and therefore recommend that the Housing Authority authorize the issuance of the Bonds.

DESCRIPTION OF THE PROJECT

Redwood Villa is a 92-unit affordable housing development for seniors located at 3060 53rd Street in the community of Oak Park. The project contains 66 one-bedroom units, 24 two-bedroom units, and two three-bedroom staff units.

The property was developed by a tax credit limited partnership formed by the San Diego Interfaith Housing Foundation ("Interfaith") in 1988. The original financing to build Redwood Villa included 9% low income housing tax credits, a State of California Rental Housing Construction Program (RHCP) loan, two Housing Commission loans, membership fees raised by Interfaith, and a first



Peter Armstrong July 6th, 2007 Page 2

mortgage currently held by Citibank. The tax credits expired in 2003 and the original tax credit limited partner, Related Capital, has exited the partnership. Interfaith also has already repaid one of the Housing Commission loans; the remaining loan will be repaid as part of the refinancing of the project.

The state RHCP program has recently given the Borrower permission to acquire and rehabilitate the project using tax exempt bonds and 4% low income housing tax credits. The acquisition of the project by the Borrower will allow for financial stabilization of the project, an increased term of affordability, and substantial rehabilitation of the project. The Borrower expects to spend approximately \$1.4 million on the rehabilitation of the project with the proposed scope of work to include a new HVAC system, roof, parking lot, and landscaping as well as new cabinets and fixtures in each unit.

THE BORROWER

The Borrower is to be Redwood Villa Senior Housing Partners, L.P., a California limited partnership. The partnership will include Redwood Villa Interfaith Housing Corporation (the "Corporation"), a wholly owned affiliate of the San Diego Interfaith Housing Foundation ("Interfaith"), as general partner, and Red Capital as limited partner with 99% partnership interest.

Interfaith is an established developer involved in the acquisition, development and management of multifamily housing projects in the County of San Diego. Interfaith was established in 1969 as a practical ministry of several Christian denominations, which recognized the tremendous housing needs of the poor in San Diego County, and is currently headquartered in the City of Lemon Grove. Interfaith currently manages 13 affordable housing apartment communities comprising 1,053 units, all of which are located in the County of San Diego. Furthermore, Interfaith has worked extensively with the San Diego Housing Commission and Housing Authority in the past, including on the initial development of Redwood Villa in 1988.

THE FINANCING

Two separate series of bonds are proposed for the Project: Series 2007D Bonds ("Senior Bonds") and Series 2007E bonds ("Subordinate Bonds"). The fixed rate Senior Bonds, in the approximate amount of \$2,415,000, will be sold through a public offering with Red Capital acting as the underwriter. The Senior Bonds will have a 35-year term and amortization with a mandatory tender and rate reset after 18 years, and will be secured by a Fannie Mae credit enhancement instrument resulting in an "AAA" rating by Standard & Poor's. It is anticipated that the Senior Bonds will be publicly sold on August 7, 2007.

An affiliate of the underwriter, Red Capital Community Development Company, LLC ("RCCDC") will purchase the variable rate Subordinate Bonds, in the approximate amount of \$3,635,000, through a private sale. Red Capital Markets, Inc. will retain ownership of the Subordinate Bonds for the entire term of the bonds (anticipated to be no longer than 24 months). The financing is currently scheduled to close on August 16, 2007.



In addition to bond proceeds, the Project will be funded from tax credit equity, a Seller Loan, a transfer of existing reserves and a deferred developer fee.

Sources and uses of funds for this project are shown in Table 1.

SOURCES AND USES OF FUNDS

SOURCES OF FUNDS

Tax-Exempt Bond Proceeds	
Senior Bonds (Series 2007D)	\$ 2,480,000
Subordinate Bonds (Series 2007E)	3,570,000
Seller Loan	4,720,294
Low Income Housing Tax Credit Proceeds	4,598,270
Transfer of Reserves	73,000
Cash Flow Available from Operations (After Debt Service)	69,853
Deferred Developer Fee	 272,833
TOTAL SOURCES OF FUNDS	\$ 15,784,251

USES OF FUNDS

_Development_Rehabilitation_Costs	\$-11,759,406-
Operating Reserve	126,905
Bond Costs of Issuance	186,815
Loan Costs (Interest and Fees)	141,125
Repayment of Subordinate Bonds	3,570,000
TOTAL USES OF FUNDS	\$ 15,784,251

ACHIEVING PUBLIC PURPOSE

Redwood Villa currently has rent and occupancy restrictions on 74 of its 92 total units. Forty-one units are currently restricted under the RHCP program. The rents on the RHCP units are set so that tenants pay 30% of their incomes on rent and utilities. An additional 33 units are rent and occupancy restricted under the terms of the Housing Commission loan at 50% Area Median Income (AMI) (\$28,100 for a household of 2), 60% AMI (\$33,720 for a household of 2), and 65% AMI (\$36,500 for a household of 2). The remaining 18 units are unrestricted.

Through the proposed bond issuance, Redwood Villa will continue to provide housing for low- and very-low income seniors for a minimum of 55 years. Thirty-four units will be restricted at 50% AMI, 56 units will be restricted at 60% AMI, and two units will be reserved for on-site managers and will not be rent and occupancy restricted. Current tenants occupying the 41 RHCP-restricted units will continue to pay 30% of their income towards rent and utilities until they vacate their units. Through



attrition, rents on the RHCP units will be increased to 50% and 60% AMI. Maximum rents for the project are summarized in the following table

Туре	Unit Size (sq. ft.)	AMI	Number of Units	Restricted Rent (net of utility allowance)	Market Rate	Monthly Savings per unit
One Bedroom	481-671	50% AMI	27	\$629	\$876	\$247
One Bedroom	841-947	60% AMI	17	\$7,60	\$876	\$116
Two Bedroom	481-671	50% AMI	39	\$751	\$1,044	\$293
Two Bedroom	841-947	60% AMI	17	\$909	\$1,044	\$135
Three Bedroom	1,112	MGR	2	N/A	N/A	N/A
Total	706 B 50	Agrip Service	92	证据多数的 证明的知识方式	李罗斯拉 亚	GENERAL SEE
Total Annual S						\$176,436

MEETING DEBT SERVICE AFTER THE FINANCING

As shown in Table 2, the Project will have ample cash flow to meet debt service upon completion of construction and rent-up. Based upon the developer's initial cash flow estimates, there would be about \$218,000 of net operating income available for debt service in the first full year of stabilization (2008). This amount would provide bond debt service coverage of 1.27 times. By the fifth year, assuming a 3% annual increase in gross income and a 3% annual increase in expenses, debt service coverage would increase to 1.98 times.

TABLE 2 REDWOOD VILLA APARTMENTS ESTIMATED CASH FLOW

Principal Amount of Senior Bonds:

\$ 2,480,000

	Year .					
		1	2	3	4	5
Rental Income	\$	561,047 \$	605,205 \$	647,296 \$	690,976 \$	736,294
Plus: Other Income		11,028	11,359	11,700	12,051	12,412
Less: Vacancy		(28,052)	(30,260)	(32,365)	(34,549)	(36,815)
Effective Gross Income*	-\$	544,023 \$	586,304 S	626,631 \$	668,478 \$	711,891
Less: Operating Expenses*		(254,548)	(262,184)	(270.050)	(278,151)	(286,496)
Less: Management Fee		(43.522)	(46,904)	(50,130)	<u>(53,478)</u>	<u>(56,951)</u>
Less: Replacement Reserves		(27,600)	(27,600)	(27,600)	(27,600)	(27,600)
Net Operating Income	\$	218,353 \$	249,615 \$	278,850 \$	309,248 \$	340,844
Less: Debt Service**		(171,792)	(171,792)	<u>(171,792)</u>	(171,792)	(171,792)
Cash Flow After Debt Service	\$	46,561 \$	77,823 \$	107,058 \$	137,456 \$	169,052
Bond Debt Service Coverage		1.27	1.45	1.62	1.80	1.98

First stabilized year cash flow as estimated by owner, income assumed to increase at 3% per year and expenses assumed to increase at 3% per year

The Seller Loan will also be repaid with project revenues, but it is subordinate to the bonds.

^{**} Amortized in 35 years at a 6.00% mortgage rate; includes insurance, issuer fee and trustee fee.



FINANCIAL RISKS

There will be no undue risk to the Housing Authority. The Senior Bonds are expected to receive the highest possible rating of AAA, and the Subordinate Bonds will be placed with a sophisticated institutional buyer and are subject to restrictions consistent with the Housing Commission's policy on unrated debt. The Borrower has agreed to pay all costs of issuance for the financing and to indemnify the City, the Housing Authority and the Housing Commission regarding matters relating to the financing. It should be noted that the Borrower will have no significant assets or sources of income other than the Project and is not required under most circumstances to make up any cash flow shortfalls.

CONCLUSION

Based upon my review, I recommend that the Authority proceed with the issuance of the Bonds. This recommendation is based upon the following findings:

- The Bonds would achieve a public purpose by providing 90 affordable units, with 34 units affordable at 50% or less of median income and 56 units affordable at 60% of median income for a term of 55 years.
- The owner has agreed to indemnify the City, the Housing Authority and the Housing Commission regarding any matters relating to the financing. The owner will pay all costs of the financing.
- Based upon estimates by the owner that have been reviewed and confirmed by the credit enhancer, there are sufficient funds to complete the Project, and the Project provides adequate debt service coverage.

If there is any additional information you require concerning this matter, I will be glad to provide it as a supplement to this report.

Sincerely yours,

Robert T. Gamble

Senior Managing Consultant

Public Financial Management, Inc.

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REPORT TO THE CITY COUNCIL EXECUTIVE SUMMARY SHEET

DATE REPORT ISSUED: June 29, 2007 REPORT NO.:HAR07-023

ATTENTION: Council President and City Council ORIGINATING DEPT: San Diego Housing Commission

SUBJECT: Housing Revenue Bonds for Redwood Villa Apartments

COUNCIL DISTRICT: District 4

STAFF CONTACT: Cissy Fisher (619) 578-7585

Please note: There is a Housing Authority companion for this item.

REQUESTED ACTION:

Take the final step to authorize the issuance of Housing Authority mortgage revenue bonds to fund the rehabilitation of the Redwood Villa Apartments.

STAFF RECOMMENDATION:

City Council hold a public hearing (known as a TEFRA hearing -Tax Equity and Fiscal Responsibility Act) and readopt a resolution approving the issuance of tax-exempt bonds in an amount up to \$6,050,000 by the Housing Authority for Redwood Villa Apartments located at 3060 53rd Street in the City of San Diego to correct the name of the Borrower. (Borrower name was incorrect in the TEFRA resolution that was approved on March 6, 2007.).

EXECUTIVE SUMMARY:

Redwood Villa is a 92-unit affordable housing development for seniors located at 3060 53rd Street in the community of Oak Park. The project contains 66 one-bedroom units, 24 two-bedroom units, and two three-bedroom staff units.

Redwood Villa currently has rent and occupancy restrictions on 74 of its 92 total units. Forty-one units are currently restricted under the California Rental Housing Construction Program. The rents on the RHCP units are set so that tenants pay 30% of their incomes on rent and utilities. An additional 33 units are rent and occupancy restricted under the terms of the Housing Commission loan at 50% Area Median Income (AMI) (\$28,100 for a household of 2), 60% AMI (\$33,720 for a household of 2), and 65% AMI (\$36,500 for a household of 2). Eighteen units are unrestricted.

Through the proposed bond issuance, Redwood Villa will repay state and Housing Commission loans, and will continue to provide housing for low- and very-low income seniors for a minimum of 55 years. Thirty-four units will be restricted at 50% AMI, 56 units will be restricted at 60% AMI, and two units will be reserved for on-site managers and will not be rent and occupancy restricted. Current tenants occupying the 41 RHCP-restricted units will continue to pay 30% of their income towards rent and utilities until they vacate their units. Through attrition, rents on the RHCP units will be increased to 50% and 60% AMI.

J**QQQ,428,9**

Redwood Villa City Council Executive Summary Page 2

TEFRA Resolution Revision

To assure that projects making use of tax-exempt financing meet appropriate governmental purposes and provide reasonable public benefits, the Internal Revenue Code requires that a public hearing be held and that the issuance of bonds be approved by representatives of the governmental unit with jurisdiction over the area in which the project is located. In the resolution approved by the City Council on March 6, 2007, the name of the ownership entity was incorrect. To ensure that the proposed bonds are tax-exempt, bond counsel recommends that a new TEFRA resolution be adopted.

FISCAL CONSIDERATIONS:

There are no fiscal impacts to the Housing Commission, City, or Housing Authority associated with the requested action. Issuance of bonds by the Housing Authority will not constitute a debt of the City of San Diego. Neither the faith and credit nor the taxing power of the City or the Housing Authority would be pledged to the payment of the bonds; security for repayment of the bonds will be limited to the value of the property and its revenue sources. All costs of the financing, including compensation for staff efforts in preparing the bonds, will be borne by the project owner. The Housing Commission's origination fee under the financing will be up to \$13,915 (0.23 percent of the bond amount). No local housing funds (Tax increment, Inclusionary, Housing Trust Fund, HOME, CDBG etc.) will be made available to develop the project.

PREVIOUS COUNCIL and/or COMMITTEE ACTION:

From 1983 through 1988 the Housing Commission, City Council, and Housing Authority approved several items to facilitate the financing of Redwood Villa Apartments. On March 6, 2007, the Housing Authority and City Council approved preliminary bond items for the project.

COMMUNITY PARTICIPATION AND PUBLIC OUTREACH EFFORTS:

Interfaith presented an informational report on its plan to refinance and rehabilitate the project to the Eastern Area Planning Group on March 13, 2007.

KEY STAKEHOLDERS & PROJECTED IMPACTS:

Low income seniors are the intended residents of the project. An affiliate of Interfaith will act as the developer of the project. Red Capital will provide debt and equity as well as act as the underwriter for the project. Public Financial Management and Stradling, Yocca Carlson & Rauth have been selected to assist in preparing the financing.

Respectfully submitted,

Approved by,

Cissy Fisher b

Director, Housing Finance and Development

Elizabeth C. Morris

President and Chief Executive Officer

RESOL	UTION NO	O.	

DATE OF FINAL PASSAGE _____

A RESOLUTION PURSUANT TO SECTION 147(f) OF THE INTERNAL REVENUE CODE OF 1986 APPROVING THE ISSUANCE OF BONDS BY THE HOUSING AUTHORITY OF THE CITY OF SAN DIEGO FOR THE REDWOOD VILLA APARTMENTS

WHEREAS, the Housing Authority of the City of San Diego [Authority] intends to issue not to exceed \$6,050,000 aggregate principal amount of multifamily housing revenue bonds [Bonds] to finance the acquisition and rehabilitation of a multifamily rental housing project in the City of San Diego described in the notice of public hearing attached as Exhibit A hereto [Project]; and

WHEREAS, in order for interest on the Bonds to be tax-exempt, Section 147(f) of the Internal Revenue Code of 1986 requires that the Bonds be approved by the City Council as the applicable elected representative after a public hearing following reasonable public notice; and

WHEREAS, notice of a public hearing with respect to the proposed issuance of the Bonds was published in a newspaper of general circulation in the City on July 9, 2007; and

WHEREAS, the public hearing was held on July 24, 2007, and an opportunity was provided for interested persons to express their views on the issuance of the Bonds and on the nature and location of the Project; NOW THEREFORE,

BE IT RESOLVED, by the City Council of the City of San Diego that this City Council, as the applicable elected representative under Section 147(f) of the Code, approves the issuance of the Bonds by the Authority.

BE IT FURTHER RESOLVED, that the City does not warrant the creditworthiness of the Bonds or guarantee, in any way, the payment of the Bonds. No moneys of the City will be pledged or applied to the repayment of the Bonds.

	• .
APPROVED: MICHAEL J. AGUIRRI	E, City Attorney
By: Brant Will Deputy City Attorney	<u> </u>
BCW:jdf 07/06/07 Or.Dept: San Diego Housing Commissi R-2008-23 Companion: HA-2008-2	on
I hereby certify that the foregoing Resol Diego, at this meeting of	lution was passed by the Council of the City of Sar
	ELIZABETH S. MALAND City Clerk
	By
	Deputy City Clerk
Approved:	
(date)	JERRY SANDERS, Mayor
√etoed:	•
(date)	JERRY SANDERS, Mayor

EXHIBIT A

NOTICE OF PUBLIC HEARING

NOTICE IS HEREBY GIVEN that the City Council of the City of San Diego on Tuesday, July 24, 2007, at the hour of 2 p.m., or as soon thereafter as the matter may be heard, at the City Council Chambers, 12th floor, 202 C Street, San Diego, California, will hold a public hearing in accordance with Section 147(f) of the Internal Revenue Code of 1986 with respect to the proposed issuance by the Housing Authority of the City of San Diego of its multifamily housing revenue bonds in an aggregate principal amount not to exceed \$6,050,000, in order to finance the acquisition and rehabilitation of the multifamily rental housing project described below:

Name:

Redwood Villa Apartments

Location:

3060 53rd Street

Number of Units:

92

Maximum Bond Amount:

\$6,050,000

The owner of the Project will be Redwood Villa Senior Housing Partners, L.P. The initial operator of the Project will be Interfaith Housing Assistance Corporation or another entity selected by Redwood Villa Senior Housing Partners, L.P. A total of 90 units in the project are to be income and rent restricted and to be occupied by low-income tenants at affordable rents.

Notice is further given that at said hearing, all interested parties will have an opportunity to be heard on the question of whether or not such multifamily housing revenue bonds should be issued. Written comments may also be submitted prior to the hearing, c/o Mr. Peter Armstrong, San Diego Housing Commission, 1122 Broadway, Suite 300 San Diego, California 92101.

Dated: July 9, 2007

THE CITY COUNCIL OF THE CITY OF SAN DIEGO